## To Do

- Import the dataset and do usual exploratory analysis steps like checking the structure & characteristics of the dataset
  - a. Data type of columns in a table
  - b. Time period for which the data is given
  - c. Cities and States of customers ordered during the given period
- 2. In-depth Explorations:
  - a. Is there a growing trend on e-commerce in Brazil? How can we describe a complete scenario? Can we see some seasonality with peaks at specific months?
  - b. What time do Brazilian customers tend to buy (Morning, Afternoon, Evening or Night)?
- 3. Evolution of E-commerce orders in the Brazil region:
  - a. Get month on month orders by states
  - b. Distribution of customers across the states in Brazil
- 4. Impact on Economy: Analyze the money movement by e-commerce by looking at order prices, freight and others.
  - a. Get % increase in cost of orders from 2017 to 2018 (include months between Jan to Aug only) You can use "payment value" column in payments table
  - b. Mean & Sum of price and freight value by customer state
- 5. Analysis on sales, freight and delivery time
  - a. Calculate days between purchasing, delivering and estimated delivery
  - b. Find time\_to\_delivery & diff\_estimated\_delivery. Formula for the same given below:
    - i. time\_to\_delivery = order\_purchase\_timestamp-order\_delivered\_customer\_date
    - ii. diff\_estimated\_delivery =
      order estimated delivery date-order delivered customer date
  - c. Group data by state, take mean of freight\_value, time\_to\_delivery,diff estimated delivery
  - d. Top 5 states with highest/lowest average freight value sort in desc/asc limit 5
  - e. Top 5 states with highest/lowest average time to delivery
  - f. Top 5 states where delivery is really fast/ not so fast compared to estimated date
- 6. Payment type analysis:
  - a. Month over Month count of orders for different payment types
  - b. Count of orders based on the no. of payment installments
- 7. Actionable Insights
- 8. Recommendations