## ME4126D: OPTIMIZATION METHODS IN ENGINEERING



Department of Mechanical Engineering NATIONAL INSTITUTE OF TECHNOLOGY, CALICUT

## **CASE STUDY**

## **SUBMITTED BY**

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## SUPER GRAIN CORP. ADVERTISING-MIX PROBLEM

	TV Spots	Magazine Ads	SS Ads
Exposures per Ad (thousands)	1300	600	500
		G	1.5
	Cost per Ad (\$thousands)		
add budget	300	150	100
planning budget	90	30	40
	Number Reached per Ad (millions)		
Young Children	1.2	0.1	0
Parents of Young Children	0.5	0.2	0.2
Coupon Redemption per Ad	TV spots	Magazine Ads	SS Ads
(\$thousands)	0	40	120
	TV spots	Magazine ads	SS ads
Number of Ads	3	14	7.75
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maximum tv spots	5		

Budget spent		Budget Available
3775	<u>≤</u>	4000
1000	<u> </u>	1000

Total Reached		Minimum Acceptable
5	>	5
5.85	≥	5

Total Redeemed		Required Amount
1490	equals to	1490

Total sales (thousands)
7159.169963

- The total sales in Thousands: 7159.1699
- We have checked the Total redeemed and required amount to verify the balance as well.
- Budget spent and budget available are shown in the above tables
- The following graphs display equations for other mixes.





