

#### PHYSICAL ADDRESS

Butjestraat 15 9712EW Groningen, Netherlands

MORII F

+31-068-584-1998

FMAII

vasileursu94@gmail.com



# VASILE **URSU**

## **FULL STACK DEVELOPER**

By nature, I am a passionate and devoted person who has experienced consistent success in Sales and Management positions. However, on the professional front, my actual calling is Full Stack Development – with special focus on MERN & Python. During the last two years I got very excited with this hobby of making dynamic web applications and different programming solutions that made me a good programmer on crafting versatile applications. Being a top performer as a Full Stack Developer is what drives my commitment to excellence. I look forward to work with you and your company as we grow together – harnessing my technical skills and creating a culture of innovation in your organization.

## **EDUCATION**

#### **HIGH SCHOOL**

Math and Informatics Constantin Angelescu lanca Graduated: May 2015

#### **BACHELOR OF SCIENCE**

Analyst Programmer FastTrackIt Cluj-Napoca Graduated: May 2012

#### **MBO**

Full Stack Developer Get Certified: ICT Opleidingen Arnhem Graduated: Present

## HARD SKILLS

## **FRONT END**

⊘HTML/CSS

React **⊘**Nextjs

⊘jQuery ⊘JSON

#### **BACK END**

⊗ REST API ⊗ Nodejs

Python SYSTEM & NETWORKING

**DATABASES** 

IT METHODOLOGIES

# **SOFT SKILLS**

Responsability Adaptability

Leadership Collaboration

Consistency

Enthusiasm

Devotion

Passion

Problem-Solving Innovation

## **EXPERIENCE**

#### **DE DRIE GEZUSTERS**

Head Line Cook

February 2023 - Present

- Successfully shouldered the responsibility of overseeing all kitchen operations, ensuring a seamless and efficient workflow.
- · Held accountability for training and supervising kitchen staff, resulting in a highly skilled and cohesive team.
- · Produced consistently delicious and visually appealing dishes, earning praise and loyalty from customers.
- Cultivated a positive and productive work environment, fostering teamwork and encouraging professional growth among staff members.

#### **HOMEWARD REAL ESTATE**

#### Real Estate Agent

March 2017 - March 2019

- Successfully facilitated the leasing and sale of residential properties, demonstrating expertise in the real estate market.
- Effectively marketed apartments to prospective clients, utilising strategic advertising and networking techniques.
- Skilfully negotiated and closed rental agreements and home purchase contracts, ensuring favourable terms for both parties involved.
- Conducted comprehensive market research to accurately determine property values and advised clients on pricing strategies
- Maintained strong client relationships through regular communication and providing exceptional customer service

## **PROFCARESYSTEM**

#### Area Sales Agent

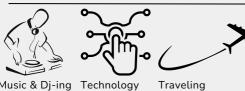
April 2019 - March 2020

- Trained and developed new sales team associates in products, selling techniques and company procedures.
- · Provided superior service to customers by quickly and courteously responding to requests, inquiries, suggestions and concerns.
- Handled administrative aspects of sales by completing customer contracts and warranties and accepting and processing payments.
- Identified new targets, developed new business opportunities and presented product lines to customers.

# **LANGUAGES**

Romanian: nativ Russian: nativ English: advanced Dutch: elementary

# **HOBBIES**



Technology







Coding

Crytpo & Blockchain







Investments Hiking

Cooking

#### **WAVE DEVISION**

#### Team Leader

May 2020 - May 2022

- Coached team members in customer service techniques, providing feedback and encouragement toward reaching sales goals.
- Set up and calibrated machinery to meet specific production requirements.
- Conducted training and mentored team members to promote productivity and commitment to friendly service.
- Established open and professional relationships with team members to achieve quick resolutions for various issues.

## **CERTIFICATIONS**

- Edx HTML, CSS and JavaScript
- Skillshare JavaScript for Beginners