

**PHYSICAL ADDRESS**

Butjestraat 15 9712EW Groningen,  
Netherlands

**MOBILE**

+31-068-584-1998

**EMAIL**

vasileursu94@gmail.com



# VASILE URSU

## FULL STACK DEVELOPER

By nature, I am a passionate and devoted person who has experienced consistent success in Sales and Management positions. However, on the professional front, my actual calling is Full Stack Development – with special focus on MERN & Python. During the last two years I got very excited with this hobby of making dynamic web applications and different programming solutions that made me a good programmer on crafting versatile applications. Being a top performer as a Full Stack Developer is what drives my commitment to excellence. I look forward to work with you and your company as we grow together – harnessing my technical skills and creating a culture of innovation in your organization.

## EDUCATION

**HIGH SCHOOL**

*Math and Informatics*  
*Constantin Angelescu Iancu*  
Graduated: May 2015

**BACHELOR OF SCIENCE**

*Analyst Programmer*  
*FastTrackIt Cluj-Napoca*  
Graduated: May 2012

**MBO**

*Full Stack Developer*  
*Get Certified: ICT Opleidingen Arnhem*  
Graduated: Present

## HARD SKILLS

**FRONT END**

- ✓ HTML/CSS
- ✓ JavaScript
- ✓ React
- ✓ Nextjs
- ✓ jQuery
- ✓ JSON

**BACK END**

- ✓ REST API
- ✓ Nodejs
- ✓ Express.js
- ✓ Python

**SYSTEM & NETWORKING**

- ✓ Git & Github

**DATABASES**

- ✓ MongoDB / No-SQL
- ✓ SQL

**IT METHODOLOGIES**

- ✓ Agile/SCRUM

## SOFT SKILLS

- ✓ Responsibility
- ✓ Adaptability
- ✓ Consistency
- ✓ Devotion
- ✓ Problem-Solving
- ✓ Leadership
- ✓ Collaboration
- ✓ Enthusiasm
- ✓ Passion
- ✓ Innovation

## EXPERIENCE

**DE DRIE GEZUSTERS****Head Line Cook**

February 2023 – Present

- Successfully shouldered the responsibility of overseeing all kitchen operations, ensuring a seamless and efficient workflow.
- Held accountability for training and supervising kitchen staff, resulting in a highly skilled and cohesive team.
- Produced consistently delicious and visually appealing dishes, earning praise and loyalty from customers.
- Cultivated a positive and productive work environment, fostering teamwork and encouraging professional growth among staff members.

**HOMEWARD REAL ESTATE****Real Estate Agent**

March 2017 – March 2019

- Successfully facilitated the leasing and sale of residential properties, demonstrating expertise in the real estate market.
- Effectively marketed apartments to prospective clients, utilising strategic advertising and networking techniques.
- Skilfully negotiated and closed rental agreements and home purchase contracts, ensuring favourable terms for both parties involved.
- Conducted comprehensive market research to accurately determine property values and advised clients on pricing strategies
- Maintained strong client relationships through regular communication and providing exceptional customer service

**PROFCARESYSTEM****Area Sales Agent**

April 2019 – March 2020

- Trained and developed new sales team associates in products, selling techniques and company procedures.
- Provided superior service to customers by quickly and courteously responding to requests, inquiries, suggestions and concerns.
- Handled administrative aspects of sales by completing customer contracts and warranties and accepting and processing payments.
- Identified new targets, developed new business opportunities and presented product lines to customers.

## LANGUAGES

Romanian : *nativ*  
Russian : *nativ*  
English : *advanced*  
Dutch : *elementary*

## HOBBIES



Music & Dj-ing



Technology



Traveling



Coding



AI



Crypto & Blockchain



Investments



Hiking



Cooking

## WAVE DEVISION

### *Team Leader*

May 2020 – May 2022

- Coached team members in customer service techniques, providing feedback and encouragement toward reaching sales goals.
- Set up and calibrated machinery to meet specific production requirements.
- Conducted training and mentored team members to promote productivity and commitment to friendly service.
- Established open and professional relationships with team members to achieve quick resolutions for various issues.

## CERTIFICATIONS

- Edx – HTML, CSS and JavaScript
- Skillshare – JavaScript for Beginners