

# Indian Institute of Management Lucknow

## Vasudev Vashisht

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### Career Summary

- 8+ years of Operations, General Management, and Sales and Marketing experience in the Automation, Training and F&B domains
- Expertise in Java, Python, and Web Application Development, Product Management, Team Management, and Operations
- General Administrative, Operational and Financial Experience of 2 years for self-owned F&B Start Up.

### Professional Experience

08 Years 09 Months

#### Training Specialist - NIIT Pvt Ltd

2015 –2020

- Provided Corporate Level IT Training
  - Australian High Commission – Excel Basics and Advancements – Mid Level Staff – 60 Candidates over 4 days
  - Embassy of Sweden on Excel – Excel Basics – Mid Level Staff – 15 Candidates
  - LIC – Introduction to Web Development – Junior Development Staff - 20 Candidates
  - WESEE Naval Training Center - Introduction to Python – 5 Naval Officers and 3 Research Scientists
- Conducted Collegiate Level Training for students at college and center level. Also aided the placement team by conducting technical sessions for students when required on Python, Java, Web Development, C, C++ and Excel
- Received the Inspiring Mentor Award for consistent and skilled delivery out of a pool of 20

#### Mousebelly Food and Beverages Pvt Ltd

2018

- Opened a startup with a colleague and students of NIIT to provide Home Made food to customers in Delhi/NCR made by Home Chefs.
- Provided Equity Finance of 3.5 Lakhs INR to the startup along with design and development of the website platform
- Managed 10+ home chefs, 2 delivery boys, 60+ customers and internal staff to meet monthly meal order delivery
- Catered to the financial and operations aspects of the startup. Also assisted the colleague with Sales and Marketing

#### Sr. Field Service Engineer – Honeywell Automation India Ltd

2010-14

### General Management

- Technical and Commercial Management of 40+ sites of the Gurgaon Region where Building Automation Solutions Systems were in place
- Project sale and execution of small and large order jobs ranging from 5 to 50 Lakhs at the various sites in the region

### Planning

- Part of the India Central Sales Planning Team in Pune which aided in Technical Solution Development and Sales Estimation of Projects valued greater than 20 Lakh across India

### Technical Operations

- Provided Building Automation Solutions and managed a team of 10 engineers and technicians at Terminal 3 IGI International Airport
- Created 3 software applications for clients to improve monitoring of consumption of facilities leading to improved revenue recognition
- Managed a team under the Runway Field Operations team for 4 months consisting of 10 off role engineers and 20 technicians
- Awarded the Bronze Star Award for increasing the value of the Project substantially through Service Delivery.

### Education

Course	Institute	Year	Remarks
IPMX	IIML	2020-21	
B. Tech., CS Engineering	ITS Engg College – UPTU	2006-10	Hons Student with 4 <sup>th</sup> Rank in Branch

### Academic Projects

- Financial Analysis of the FMCG Sector in India**
  - Applied Porter's model and analysis of financial trends within the industry along with a study of the ESG outlook of the sector
  - The project helped me understand the investment portfolio within the sector where a move towards short term investments as opposed to long term investments is in vogue

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#### Certification

- NIIT Diploma – Java Specialization in 2015

#### Extra Curriculars

##### Club activities

- Elected member of the IT club where I conducted and arranged IT related sessions to help with placements for 50+ students
- Elected member of the Global Ranking Team in which I was working in a team to get the college recognized in global rankings for FT, QS and similar platforms
  - Major tasks were data gathering and preliminary analysis of past alumni through surveys.
  - Held interactive sessions with alumni to apprise them of the progress and resolve any queries.

##### Hobbies

- Enjoy playing the guitar and playing badminton
- Enjoy watching movies