

# Principles of Data Science

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# Module 1

## Introduction to Data Science

- ▶ **Data science** is a collection of techniques used to extract value from data
- ▶ It has become an essential tool for any organisation that **collects, stores, and processes data** as part of its operations
- ▶ Data science techniques find useful **patterns, connections, and relationships** within data
- ▶ It can be used for **decision making**
- ▶ Data science is also commonly referred to as **knowledge discovery, machine learning, predictive analytics, and data mining**
- ▶ However, each of these terms have a different meaning depending on the context

# Importance of Data Science

## ▶ Example - Retail Clothing Shop

- ▶ Consider a retail clothing shop that wants to increase its sales.
- ▶ It can use the following types of analysis using data science techniques
- ▶ sales analysis
  - ▶ By analysing past sales data, the store can identify which items were bestsellers during certain seasons
  - ▶ For instance, if winter jackets sold really well last year, the store can stock more of these for the upcoming winter
- ▶ Customer Behaviour Analysis
  - ▶ Data science can classify customers based on their purchasing behaviour
  - ▶ For example, if data shows that younger people tend to buy casual wear more than formal wear, then the shop can start marketing campaigns suitable for the corresponding segment

# Importance of Data Science

## ▶ Inventory Management

- ▶ Using predictive analytics, the store can forecast demand for different products
- ▶ If data indicates that sales of workout gear will increase in the spring, the store can ensure it has enough stock to meet that demand

## ▶ Targeted Marketing

- ▶ Data science enables personalized marketing strategies
- ▶ If a customer frequently buys shoes, the store can send them advertisements for new footwear, which is likely to increase the chances of a sale

# History of Data Science

Decade	Key Development	Impact on Data Science
1950s-1960s	Emergence of Computers	Automated data processing
1970s	Development of statistical software	Broader access to data analysis tools
1980s	Introduction of Personal Computers	Spread of data skills among the populace
1990s	Introduction of World Wide Web	Massive increase in data availability
2000s	Machine Learning and Predictive Analytics	Enhanced decision-making capabilities
2010s-2020s	AI integration	Advanced predictive models

# Types of Data

## 1. Structured data

- ▶ It is a kind of data that has a well defined structure
- ▶ It is stored in tabular form, organised into rows and columns
- ▶ Examples - Relational Databases, Spreadsheets, CSV files

## 2. Semi-structured data

- ▶ It is a kind of data that is less structured
- ▶ It uses tags, key-value pairs, headers etc. to separate data
- ▶ Examples - HTML, XML, JSON, Emails

## 3. Unstructured data

- ▶ It is a kind of data that has no fixed format
- ▶ Examples - Text documents, image files, audio files, video files

# Types of Data

## 1. Categorical data

- ▶ It is a kind of data that can be divided into different categories or groups
- ▶ It is of two types - **ordinal** and **nominal**

### (a) Ordinal data

- ▶ It is a kind of data that has a meaningful order
- ▶ **Examples**
- ▶ Feedback Ratings - {Poor, Satisfactory, Fair, Good, Very Good, Excellent, Outstanding}
- ▶ Education Levels - {Higher Secondary School, Bachelor's Degree, Master's Degree}
- ▶ Class Grades - {S, A+, A, B+, B, C+, C, D, P, F}



# Types of Data

## 1 Categorical data

- ▶ It is a kind of data that can be divided into different categories or groups
- ▶ It is of two types - **ordinal** and **nominal**

### (b) Nominal data

- ▶ It is a kind of data that does not have any inherent order
- ▶ **Examples**
- ▶ Gender - {Male, Female, Transgender}
- ▶ Fruits - {Mango, Apple, Banana}
- ▶ Eye Colour - {Blue, Black, Brown}

# Types of Data

## 2. Non-Categorical data ( Numeric Data )

- ▶ It contains numerical values that have a meaningful order
- ▶ It is of two types - **continuous** and **discrete**

### (a) Continuous data

- ▶ It can take any value within a given range
- ▶ **Examples**
- ▶ Temperature
- ▶ Height
- ▶ Weight

# Types of Data

## 2. Non-Categorical data ( Numeric Data )

- ▶ It contains numerical values that have a meaningful order
- ▶ It is of two types - **continuous** and **discrete**

### (a) Discrete data

- ▶ It consists of distinct values, which are often counted, not measured
- ▶ **Examples**
- ▶ Number of students in a class
- ▶ Number of cars in a parking lot
- ▶ Number of players in a team

# Real World Applications of Data Science

## 1. Healthcare

- ▶ To forecast patient admissions and optimise resource allocation

## 2. Finance

- ▶ Analyse transaction patterns to identify fraudulent activities

## 3. Education

- ▶ To predict the performance of a student

## 4. Retail Shops

- ▶ Classify customers based on their purchasing behaviour

## 5. Transportation

- ▶ To predict failures of vehicles before they occur

## 6. Sports

- ▶ Analyse player statistics to optimise performance

## References

1. Fundamentals of data science, Wagh, S. J., Bhende, M. S., Thakare, A.D., Chapman and Hall/CRC, 1st Edition 2021 ( Module 1 )