Vasu Khanna vkhann13@asu.edu

+1 (480) 796-9732 www.linkedin.com/in/vasu-khanna10

EDUCATION

W. P. Carey School of Business, Arizona State University Aug 2024 - May 2025 Master of Science, Business Analytics Tempe, AZ

GPA: 4.00/4.00

University of Delhi, Shri Ram College of Commerce July 2018 – June 2021 Bachelor of Commerce

New Delhi, IN

PROFESSIONAL EXPERIENCE

Operations & Business Analyst Intern BANGERS SNACK INC.

May 2025 - Aug 2025 San Francisco, CA

- Engineered a real-time inventory tracking system integrating Google Forms, Google Sheets, Apps Script, and Looker Studio, automating SKU-expiration-pallet tracking across 6+ product lines, reducing manual entry errors by 90% and improving update speed by 96%.
- Coordinated supply chain readiness for a major promotional launch, ensuring >50% store readiness across 300+ Extra Mile locations, integrated campaign tracking into SAP-aligned workflow for product availability planning.
- Applied Lean Six Sigma-based FIFO/FEFO logic to enhance SKU-expiration traceability, optimize shelf-life, and cut product waste.
- Automated pallet ID generation and reconciliation, enabling real-time stock movement updates and SKU-level audits, structured as a lightweight ETL pipeline conceptually aligned with SAP and NetSuite workflows.
- Orchestrated the launch of the company's D2C ecommerce channel by leading the team through website deployment, Amazon FBA onboarding, and inventory synchronization using online sales velocity metrics, resulting in improved fulfillment accuracy and broader market reach.
- Optimized procurement by creating a HubSpot supplier database, analyzing oil and spice trends, and using **Design of Experiments** for sample testing and proposal evaluations, driving 8% cost savings.

Marketing Analyst Intern Oct 2022 - Apr 2023 **DGBREWTECHNOLOGIES** New Delhi, IN

- Spearheaded a project aimed at refining the company's digital marketing strategies through comprehensive market research by analyzing industry trends and SEO optimization to enhance on-page and off-page SEO, leading to 25% better visibility.
- Collected and analyzed data from Google Analytics and SEO tools and monitored key performance indicators (KPIs) such as organic traffic, bounce rate, conversion rate, and keyword rankings via custom dashboards in Google Analytics on Google Data Studio.

Data Analyst Intern Oct 2022 - Apr 2023 **ESC INDIA** New Delhi, IN

- Coordinated with cross-functional teams to analyze two years of export performance data using Python and formulated six KPIs, including market share by country, export frequency, and product performance index, contributing to a 15% increase in promotion effectiveness.
- Engineered an automated ETL pipeline for 2M+ sales records using SQL, integrating stored procedures and CTEs to streamline monthly reporting and reduce manual intervention.
- Refactored 20+ complex SQL queries using window functions, CTEs, and indexing to boost database response time by 35% and reduce redundancy by 26%, streamlining analytics downstream.

RESEARCH EXPERIENCE

Research Assistant INFORMATION SYSTEMS LAB – Arizona State University Jan 2025 - Present

Tempe, AZ

- Improved clinical AI model transparency for Alzheimer's detection by annotating medical images and restructuring core classes into five detailed subclasses, enhancing explainability and supporting training of state-of-the-art computer vision models, achieving 95% accuracy and strengthening data-driven healthcare decisions.
- Partnered with technical and UI/UX teams to evaluate drone detection system performance using mAP50 and F1-score, crafted visual reports that highlighted a 30% improvement over baseline, bolstering department's case for defense funding.
- Executed multichannel performance marketing analysis by designing A/B tests, querying data in SQL, and visualizing behavioral trends via Power BI and GA4, uncovered insights that drove a 27.2% increase in LinkedIn visibility and enhanced content strategy alignment.

PROJECT EXPERIENCE

Arizona State University

- Grocery Store Review Analysis: Built an NLP pipeline to analyze 8,000+ Yelp reviews from Arizona grocery stores using regression and classification techniques, achieving up to 98.4% sentiment accuracy. Identified key satisfaction drivers like stockouts and service delays, delivering insights that guided pricing and inventory strategies.
- Road Crack Detection & Repair Prioritization: Trained a deep learning segmentation model to detect cracks in bike lane images, achieving 91% accuracy and a Dice score of 0.81. Developed a severity-based prioritization framework with dashboards to help city planners allocate repair resources based on safety impact.

SKILLS & ACTIVITIES

- **Programming:** Python (NumPy, Pandas, Keras, Matplotlib, Seaborn, Scikit-learn), R, SQL
- Data Analysis & Modeling: Predictive Modeling, Regression, A/B & Multivariate Testing, NLP
- Data Management & Engineering: ETL, Data Warehousing, Data Modeling, SSIS, Google Apps Script
- Platforms & Tools: Power BI, Tableau, Excel, Azure Data Studio, BigQuery, Snowflake, MS SQL Server, SPSS, Minitab, GA4, HubSpot, SEMrush, GTM, SAP (Inventory modules – exposure)