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#### **EDUCATION**

#### W. P. Carev School of Business, Arizona State University

Aug 2024 – Dec 2025

Tempe, AZ

Master of Science, Business Analytics

GPA: 4.00/4.00

Jul 2018 - Jun 2021 New Delhi, IN

## University of Delhi, Shri Ram College of Commerce

Bachelor of Commerce

### PROFESSIONAL EXPERIENCE

### **Operations & Business Analyst Intern**

May 2025 - Aug 2025

BANGERS SNACK INC.

San Francisco, CA Integrated Amazon FBA + website analytics with inventory tracking to analyze campaign performance, pilot generated \$3.1K+ revenue (71

- orders, 5.7K sessions, May-Jul '25).
- Developed marketing-facing dashboards (Looker Studio) tracking stockouts, expiry-at-risk, and sell-through vs. campaigns, which increased leadership adoption and reduced ad-hoc requests by 30%.
- Implemented FEFO/FIFO + expiry-at-risk alerts, reduced potential write-offs by 12%, and freed budget for promotional campaigns.
- Automated BI reporting pipeline (Google Forms + Sheets + Apps Script) across 6+ product lines, reduced manual errors by 90% and improved refresh by 96%.
- Created a supplier data mart (HubSpot + trend data) and applied DoE for sample evaluations, informed sourcing decisions that delivered 8% cost savings.
- Automated pallet-ID generation & reconciliation, lightweight ETL (Apps Script + SOL) aligned to SAP, eliminated duplicate pallet records.

### Marketing & Brand Analyst Intern

May 2023 -Jun 2023

New Delhi, IN

**DGBREW TECHNOLOGIES** 

- Redesigned digital marketing strategy through industry trend analysis and SEO/SEM optimization, lifted online visibility by 25% and strengthened brand positioning.
- Developed GA4 + SEO dashboards in Looker Studio, monitored organic traffic, bounce, conversion, and keyword rankings, guiding a 15% rise in engagement.

**Data Analyst Intern** 

Oct 2022 - Apr 2023

New Delhi, IN

ESC INDIA

- Analyzed two years of export performance data using Python with cross-functional teams and formulated six KPIs (e.g., market share, export frequency, product performance index), which contributed to a 15% increase in promotion effectiveness.
- Designed automated BI reporting systems (SQL + Power BI) for 200K+ sales records, integrating stored procedures and CTEs, and reduced manual effort by 30%.
- Refactored 20+ SOL queries/week (window functions, indexing, CTEs), improved latency by 35% and reduced redundancy by 26%.

### RESEARCH EXPERIENCE

Research Assistant

Jan 2025 - Present

Tempe, AZ

INFORMATION SYSTEMS LAB - Arizona State University

- Executed A/B and multivariate marketing tests in SQL + Power BI, visualized GA4 behavioral trends that drove a +27.2% MoM increase in LinkedIn visibility and secured 4 high signal reposts.
- Improved Alzheimer's detection model transparency by annotating medical images and restructuring 5 subclasses, enhanced explainability, supported training of state-of-the-art computer vision models, and achieved 95% accuracy, delivering clinician-readable outputs.
- Partnered with technical and UI/UX teams to evaluate drone detection system performance using mAP50 and F1-score, crafted visual reports that highlighted a 30% improvement over baseline, bolstering department's case for defense funding.

# PROJECT EXPERIENCE

### Arizona State University

- Grocery Store Review Analysis: Built an NLP pipeline to analyze 8,000+ Yelp reviews from Arizona grocery stores using regression and classification techniques, achieved 98.4% sentiment accuracy, insights guided pricing and promotion timing.
- Road Crack Detection & Repair Prioritization: Trained a deep learning segmentation model to detect cracks in bike lane images, achieving 91% accuracy and a Dice score of 0.81. Developed a severity-based prioritization framework with dashboards to help city planners allocate repair resources based on safety impact.

#### **SKILLS & ACTIVITIES**

- Programming: Python (NumPy, Pandas, Keras, Matplotlib, Seaborn, Scikit-learn), R, SQL
- Marketing Analysis & Modeling: GA4, GTM/UTM Hygiene, Funnel & Cohort Analysis, A/B & Multivariate Testing, Incrementality Testing, CAC/LTV, Attribution Modeling, Sentiment Analysis, Regression
- Data Management & Engineering: ETL Automation (Stored Procedures, CTEs, Google Apps Script), Data Quality & Lineage, Data Modeling & Warehousing (Star/Snowflake), SSIS, Semantic Layer/Metric Definitions
- Platforms & Tools: Power BI (DAX), Looker Studio, Tableau, Excel (Advanced automation & VBA-equivalent scripting), HubSpot CRM, BigQuery, MS SQL Server, Azure Data Studio, SPSS, Minitab, SAP (Inventory modules - exposure), EC2, AWS SageMaker