Vasu Khanna vkhann13@asu.edu

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EDUCATION

W. P. Carey School of Business, Arizona State University

Aug 2024 - Dec 2025

Tempe, AZ

Master of Science, Business Analytics GPA: 4.00/4.00

University of Delhi, Shri Ram College of Commerce

Bachelor of Commerce

BANGERS SNACK INC.

Jul 2018 – Jun 2021 New Delhi, IN

PROFESSIONAL EXPERIENCE

Operations & Business Analyst Intern

May 2025 – Aug 2025

San Francisco, CA

- Automated BI reporting pipeline (SQL + Apps Script + Looker Studio) across 6+ product lines, reduced manual errors by 90% and improved refresh timeliness by 96%, meeting reporting SLAs.
- Defined metric definitions and KPI layers for **SAP-integrated** campaign trackers, which enabled **50% store readiness** across 300+ Extra Mile outlets and improved promo availability planning.
- Built lightweight ETL (Apps Script + SQL) aligned to SAP/NetSuite, eliminated duplicate pallet records and improved audit accuracy for SKU-level reports.
- Implemented FEFO/FIFO logic with expiry-at-risk alerts, improved SKU traceability and reduced product waste by 12%, extending shelf-life.
- Orchestrated the launch of a D2C ecommerce channel by leading website deployment, Amazon FBA integration, and velocity-based inventory planning, generated \$3.1K+ revenue through 71 orders with 5.7K+ sessions during May–July 2025.
- Created a supplier data mart (HubSpot + trend data) and applied DoE for sample evaluations, informed sourcing decisions that delivered 8% cost savings.

Marketing & Brand Analyst Intern

DGBREW TECHNOLOGIES

May 2023 -Jun 2023

New Delhi, IN

- Redesigned digital marketing strategy through industry trend analysis and SEO/SEM optimization, lifted online visibility by 25% and strengthened brand positioning.
- Developed GA4 + SEO dashboards in Looker Studio, monitored organic traffic, bounce, conversion, and keyword rankings, produced a 15% rise in engagement.

Data Analyst InternOct 2022 – Apr 2023ESC INDIANew Delhi, IN

- Analyzed two years of export performance data using Python with cross-functional teams and formulated six KPIs (e.g., market share, export frequency, product performance index), which contributed to a 15% increase in promotion effectiveness.
- Designed and maintained automated BI reporting systems (SQL + Power BI) for 200K+ sales records, reduced manual reporting effort by 30% and improved data refresh consistency.
- Refactored 20+ complex SQL queries per week using window functions, CTEs, and indexing to improve latency by 35% and reduce redundancy by 26%.

RESEARCH EXPERIENCE

Research Assistant

Jan 2025 – Present

Tempe, AZ

- INFORMATION SYSTEMS LAB Arizona State University
- Improved Alzheimer's detection model transparency by annotating medical images and restructuring 5 subclasses, enhanced explainability, supported training of state-of-the-art computer vision models, and achieved 95% accuracy, strengthening data-driven healthcare decisions.
- Partnered with technical and UI/UX teams to evaluate drone detection system performance using mAP50 and F1-score, crafted visual reports that highlighted a 30% improvement over baseline, bolstering department's case for defense funding.
- Executed multichannel performance marketing analysis by designing A/B tests, querying data in SQL, and visualizing behavioral trends via Power BI and GA4, uncovered insights that drove a 27.2% increase in LinkedIn visibility and enhanced content strategy alignment.

PROJECT EXPERIENCE

Arizona State University

- Grocery Store Review Analysis: Built an NLP pipeline to analyze 8,000+ Yelp reviews from Arizona grocery stores using regression and classification techniques, which achieved 98.4% sentiment accuracy. Identified key satisfaction drivers like stockouts and service delays, delivering insights that guided pricing and inventory strategies.
- Road Crack Detection & Repair Prioritization: Trained a deep learning segmentation model to detect cracks in bike lane images, achieved 91% accuracy and a Dice score of 0.81. Developed a severity-based prioritization framework with dashboards to help city planners allocate repair resources based on safety impact.

SKILLS & ACTIVITIES

- BI & Reporting: Power BI (DAX), Tableau, Looker Studio, Excel (Power Query, automation)
- **Programming:** SQL, Python (pandas, NumPy, matplotlib, seaborn, scikit-learn), R
- Data Analysis & Modeling: Predictive Modeling, Regression, A/B & Multivariate Testing, NLP, Statistical Analysis, Sentiment Analysis, Machine Learning, Cohort & Funnel Analysis, Experiment Design
- Data Management & Engineering: ETL Automation (CTEs, Stored Procedure, Google Apps Script), Semantic Layer/Metric Definitions,
 Data Modeling & Warehousing (Star/Snowflake), SSIS, Data Quality & Lineage
- Platforms & Tools: BigQuery, MS SQL Server, SPSS, Minitab, GA4, HubSpot, GTM, SAP (Inventory modules), EC2, AWS SageMaker