

VATSAL SAVANI

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EXPERIENCE

Pro Bono Consulting, Freelance, (Mar 2021 - present) - Ahmedabad, India; Bombay, India

- Provided **business strategy and growth advice** to 3 small businesses resulting in 10 - 20% increase in profit
- **Executed 20/80 analysis** to pinpoint areas that require growth and more effort resulting in 10% cost cutting and an 20% increase in profit for the client
- Established a **strategic planning, budget and risk framework** for a INR3,00,000/month firm
- Formulated analysis on industry trends to **identify risk and profit opportunities** to advise management and also evaluate positioning of the company in the Indian diamond market.

Business Management Intern, VVDDiam Ltd., (Sep 2019 - Jan 2021) - Taipei, Taiwan

- **Produced balance sheets, reviewed cash-flow and accounting documentation**, and provided weekly projection reports with help from the head and **presented** it to the executive team
- **Collaborated with management to form a strategic plan** to integrate a cloud-based stock management and in-house accounting system with an ecommerce website to **increase sales by 10% and reach by 40%**.

Software Consultant, B2BGrowthConsulting, (Aug 2018 - Sep 2019) - Remote

- Identified SEO and advertising best-practices and **conducted targeted market-research** to boost client impressions and **presented in an easy to understand manner** to high-level executives

Digital Marketing Intern, Novartis Pharmaceuticals, (May 2016 - Jun 2016) - Taipei, Taiwan

- Collaborated with 3 sales engineers to sell 5 different Novartis products and **build relationships at 7 hospitals**

LEADERSHIP EXPERIENCE

Club Leader and School Champion, MIT Launch X, (2016 - 2018) - Taipei, Taiwan

- Taught 12+ students how to grow, launch and develop a business to eventually pitch at the MIT Launch X event.
- Lead one out of 4 teams (4 students) to raise US\$5000 through crowdfunding and implementation

VP of Finance, TEDxTaipei, (2017-2018) - Taipei, Taiwan

- **Collaborated** with 3 club officers to organize a TEDx event and networking reception for 35 professionals & students
- Provided **financial/operational expertise** and leadership through managing and mentoring 5+ students, utilization review, and budgeting.
- **Formulated a more efficient workflow** from manager-to-volunteer by improving documentation and submission procedure reducing time wastage by roughly 50%

Army Officer and Squad Leader, Republic of China (Taiwan) Army, (May 2020 - Sep 2020) - Hsinchu, Taiwan

- Conducted combat, fitness and will-power boosting training for a squad of 8 people.
- Collaborated with Company Commander to produce training material for non-Chinese speakers

OTHER SKILLS

Languages

- **Fluent:** English, Gujarati; **Intermediate:** Mandarin, Hindi; **Basic:** Spanish

Programming languages

- **Advanced:** Python, Javascript, HTML/CSS; **Intermediate:** C, C+, Java; **Basic:** PHP, SQL
- Setup a private server, automated backup system and a CMS saving 5 hours of weekly labour @ B2BGrowthConsulting
- Created an algorithm to automate inventory management saving 2 hours/week of manual labour @ VVDDiam Ltd.

EDUCATION

BSc **Economics and Computer Science**, University of Victoria, (Expected Graduation: Dec 2022)

- Present **GPA: 8/9 (A)**
- Macro/Microeconomics, Logical Thinking, Statistics, Calc I-IV, Algorithms and Data Structures