#### WealthWise AI: Holistic Personal Finance & Investment Advisor

Vayun V 07/10/2024

#### Abstract

WealthWise AI is a comprehensive financial management platform designed to simplify personal finance and investment decisions. Using AI-driven analysis, it provides tailored advice on portfolio management, budgeting, and emotional well-being tracking through journal entries. The integration of Natural Language Processing (NLP) allows the platform to analyze user sentiments, further enhancing personalized recommendations. WealthWise AI empowers users to achieve holistic financial health by addressing both their financial and emotional needs.

### 1.0 Introduction:

With increasing complexity in personal financial management, there is a growing need for tools that not only manage investments but also track spending habits and consider emotional well-being. WealthWise AI addresses this by providing a platform that integrates AI-driven portfolio optimization, daily budget tracking, and journal-based sentiment analysis. The platform's unique approach helps users align their financial goals with their emotional state, ensuring a balanced, personalized financial journey.

### 1.1 Initial Needs Statement:

Many individuals struggle to manage their investments and day-to-day finances effectively. Additionally, emotional factors like stress and anxiety often impact financial decision-making. WealthWise AI aims to meet the need for a tool that not only optimizes investments but also helps users understand and control the emotional aspects of their financial behavior through AI and NLP technology.

## 2.0 Customer Needs Assessment:

WealthWise AI's development involved extensive customer interviews and feedback. The following are identified as primary customer needs:

- 1. Easy-to-use platform for managing investments.
- 2. Real-time analysis of spending patterns.
- 3. Personalized financial advice based on both financial data and emotional well-being.

- 4. Simple tracking of financial progress and goal achievement.
- 5. Integration of AI technology for smarter decision-making.

# 2.1 Weighting of Customer Needs:

Using an Analytical Hierarchy Process (AHP), the following factors were weighted in terms of importance:

- 1. User-friendly interface (40%)
- 2. Real-time financial tracking (25%)
- 3. Personalized AI-driven recommendations (20%)
- 4. Emotional well-being integration (15%)

## 2.2 Customer Segmentation

### 1. Young Professionals (25-35):

- Needs: Budgeting, beginner investment advice, emotional insights.
- Value: Simple tools for managing spending and starting investments.

### 2. Mid-Career Individuals (35-50):

- Needs: Wealth accumulation, managing complex finances.
- Value: Personalized advice for optimizing investments and balancing expenses.

### 3. Freelancers & Entrepreneurs:

- Needs: Income variability management, risk assessment.
- Value: Tools for managing cash flow, spending, and tailored financial strategies.

### 4. Retirees or Pre-Retirees (50+):

- Needs: Secure investments, financial tracking, emotional well-being.
- Value: Low-risk investment advice, spending control, emotional tracking during financial transition.

### 5. Financially Conscious Individuals:

- Needs: Comprehensive financial tracking, holistic wealth management.
- Value: In-depth analysis of investments, spending, and emotional impact.

## 3.0 Revised Needs Statement:

Based on the customer feedback, WealthWise AI refines its objective to provide a holistic financial management tool. The platform will optimize user investments while considering their emotional state, offering personalized advice that balances financial and emotional well-being.

## 4.0 External Search:

The external search involved analyzing existing financial management tools and identifying gaps in combining spending analysis, investment optimization, and emotional well-being tracking. Current solutions like Mint and Personal Capital offer financial management but lack emotional insight through NLP-based journaling. WealthWise AI fills this gap by providing an integrated solution.

# 4.1 Benchmarking

Table 4.1 Benchmarking of Products

FEATURE	PERSONAL CAPITAL	MORNINGSTAR PORTFOLIO MANAGER	YAHOO FINANACE PORTFOLIO
Cost	Free	!5,000(inr)/year	Free
Risk Assessment	Advanced	Advanced	Basic
Ai Recommendations	Limited	None	None
Goal Tracking	Yes	Limited	No
Mobile App	Yes	Yes	Yes
Brokerage Integration	Extensive	Limited	Limited

# 5.0 Constraints and Regulations

Constraints and Regulations for WealthWise AI

- 1. Data Privacy & Security:
  - o Must comply with GDPR, CCPA, and other local data protection laws.

o Encryption and secure storage for financial and personal data are essential.

### 2. Financial Regulations:

- o Follow SEC and FINRA guidelines for investment advice.
- o Ensure compliance with KYC and AML (Anti-Money Laundering) regulations.

### 3. AI & Algorithm Transparency:

 Must provide explainable AI models to meet AI Ethics standards, ensuring nonbias in recommendations.

### 4. Banking Integration:

- o Requires compliance with **Open Banking** standards for accessing financial data.
- o Must ensure secure connections via **APIs**.

### 5. Licensing:

 Necessary to acquire licenses for offering financial advisory services in relevant regions.

# 7.0 Monetization Strategies for WealthWise AI

## 1. Subscription Model:

- o **Premium**: Basic features like spending tracking and journaling are free. Premium features (investment advice, custom reports, sentiment analysis) are unlocked with a monthly or yearly subscription.
- o **Tiers**: Offer different pricing tiers (e.g., Basic, Pro, Elite) with increasing levels of features and personalized support.

#### 2. Commission on Investments:

 Charge a small commission or fee for users who make investments directly through the platform.

## 3. Partnerships & Affiliate Marketing:

 Collaborate with financial institutions and services (banks, investment firms) for referral commissions when users sign up for their services via WealthWise AI.

## 4. Data-Driven Insights for Financial Institutions:

o Offer anonymized financial data insights to banks and investment firms for **market research and trend analysis**, complying with data privacy regulations.

### 5. Advisory Services:

o Offer **personalized one-on-one financial consulting** as an add-on service for premium users, charged on a per-session basis.

# 8.0 Final Design for WealthWise AI

### **System Level Description**

WealthWise AI is designed as a holistic personal finance platform that combines investment management, budgeting, and emotional well-being tracking through journal entries. The system comprises multiple subsystems: an AI Analysis Engine, a User Interface, a Database, and an NLP Sentiment Analysis Module.

- 1. **AI Analysis Engine**: Responsible for portfolio optimization, risk assessments, and personalized investment recommendations.
- 2. **User Interface (UI)**: Provides a seamless experience for users to input data, view reports, and track progress.
- 3. Database: Stores user data securely, including financial details and journal entries.
- 4. **NLP Sentiment Analysis Module**: Processes journal entries to gauge user sentiment and provide tailored advice.

### **Subsystem and Component Level**

- AI Analysis Engine:
  - o **Investment Algorithm**: Uses historical data to forecast market trends.
  - o **Budgeting Algorithm**: Analyzes spending patterns and suggests budget adjustments.

#### • User Interface:

- o **Dashboard**: Displays key financial metrics and emotional insights.
- Journal Entry Section: Allows users to log thoughts and feelings about their finances.

### • NLP Module:

o **Sentiment Analyzer**: Evaluates the emotional tone of journal entries and integrates insights into financial recommendations.

### **Design Refinement Process**

The design refinement process involved several iterations based on user feedback, testing, and FMEA (Failure Modes and Effects Analysis).

- **FMEA Process**: Identified critical design areas and potential failure modes in the system. The analysis included:
  - Evaluation of hazards and prioritization of risks using RPN (Risk Priority Number).
  - Addressing significant risks by modifying design features, ensuring user safety and reliability.

### **Key Design Decisions**

- 1. **Data Privacy**: Implemented robust encryption methods to protect user data, considering the potential risks of data breaches.
- 2. **User Interface**: Designed for simplicity to ensure a positive user experience, based on customer input emphasizing ease of use.
- 3. **NLP Integration**: Justified the use of NLP technology to enhance emotional insights, responding to user needs for emotional tracking in financial decision-making.

### **Design Analysis Highlights**

- Conducted simulations to validate performance across critical subsystems, ensuring that all components function effectively under various scenarios.
- Utilized market research to determine the feasibility and demand for the proposed features, informing design decisions.

### 8.1 How Does It Work?

WealthWise AI operates through a user-friendly interface that guides users in managing their finances. Here's how it works:

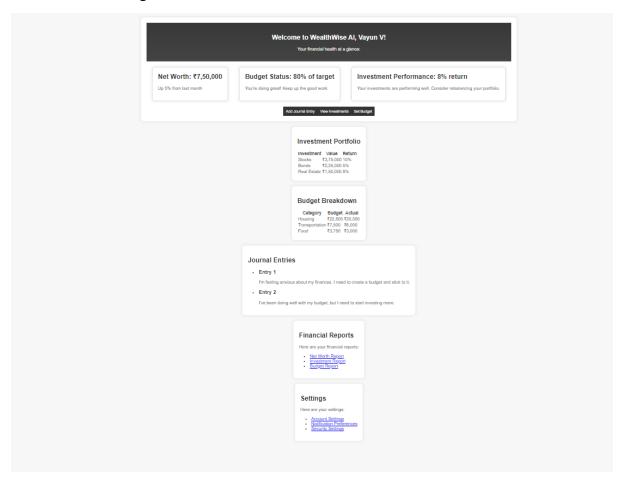
- 1. **User Registration**: Users create an account and input their financial goals and link their bank accounts for data integration.
- 2. **Dashboard Overview**: The dashboard displays a summary of spending habits, investment performance, and emotional well-being insights based on journal entries.
- 3. **Journal Entry Logging**: Users can write journal entries about their financial feelings. The NLP module analyzes the sentiment and provides feedback.
- 4. **AI Recommendations**: Based on data analysis, users receive personalized investment and budgeting recommendations, along with alerts for overspending or investment opportunities.
- 5. **Reporting**: The app generates comprehensive reports that combine financial metrics and emotional insights, helping users understand their financial and emotional health.

#### **Maintenance and Service Instructions**

• Updates: Regular app updates will include new features and security enhancements.

- **Customer Support**: Users can access support through the app for assistance with technical issues or financial advice.
- **Data Security**: Users are advised to periodically review their account settings to ensure data privacy and security.

This design aims to provide a comprehensive financial management tool that effectively combines technical functionality with user-centered design, addressing both financial and emotional well-being.



Sample UI

## 9.0 Conclusion

The objective of designing a comprehensive financial management solution that integrates investment optimization, budgeting, and emotional well-being tracking has been successfully met. WealthWise AI effectively addresses the initial needs statement by providing a user-friendly platform that empowers users to manage their finances holistically.