



Steel Dynamics Sales North America, Inc.
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January 9, 2018

PRICE ANNOUNCEMENT

Dear Valued Customer,

Effective immediately with new orders received on Tuesday, January 9, 2018 we are increasing our published price on selective wide flange and H Pile products by \$2.25/cwt or \$45/ton.

All confirmed orders as of the close of business on January 8, 2018, will be price protected if shipped before February 10, 2018.

We endeavor to monitor the North American marketplace and will strive to continue to provide the highest quality products at a competitive price.

If you have questions, require further information, or require clarification of any aspect of this announcement, please do not hesitate to contact your Steel Dynamics Sales North America Representative.

Thank you for your continued support.

Sincerely,

Robert King
Sales and Marketing Manager
Steel Dynamics Sales North America, Inc.