# **Brian Michael Winters**

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B.S.M.E., University of Texas at Austin, Austin, TX, 12/2003 GPA: 3.0/4.0 Minor in Spanish

#### PROFESSIONAL EDUCATION

Green Belt and 6S/Lean Certification from Sabritec (Smiths Connectors), 2010 Advanced Solidworks, 2010 Black Belt Training, 2011 from ITT Cannon Pragmatic Marketing, 2012 DDI Leadership Management, 2015

### PROFESSIONAL EXPERIENCE

## Smiths Connectors - Irvine, CA

2012 - Present

Leading supplier of application specific, high reliability electrical interconnect solutions from highly integrated assemblies to micro-miniature connectors and spring probe contact

## Product Line Manager: Filter, Specials, Power, Fiber Optics Product Lines

As an integral part of the Global Business Development and Strategy devoted to New Product Introduction with 3 direct reports. Creative, assertive, "hands-on" manager with proven leadership, team-building and project execution skills. The fast-paced entrepreneurial environment demands energy, focus, enthusiasm, dedication, and direct involvement to achieve meaningful results.

- · Handle multiple programs at various phases simultaneously is expected.
- Astute technologist in order to build effective project plans, challenge assumptions, understand risks, and communicate effectively with both internal management and external customers.
- Highly visible and challenging this requires superior communications skills, methodical project planning and
  execution, innovative thinking, inspiring leadership, and independent decision making.
- Scope of responsibility spans all program activities from conceptual design to qualification and subsequent production release.
- Responsible for roadmap projects, customer facing interaction regarding the horizon of technology to come, and
  accountability for the P/L of the lines, and coordination across global facilities to leverage the design centers of
  excellence in the creation of synergy products.

### Sr. Manufacturing Engineer Filters/Hermetics/Space/Special Products:

#### ITT Cannon – Santa Ana, CA

2010 - 2012

World leader in the design and manufacture of highly engineered connector solutions. We operate on a global basis serving customers in the aerospace and defense, medical, oil & gas, transportation and industrial end markets.

- · Product design and tooling to ensure efficient production methods.
- Confer with vendors to determine product specifications and arrange for purchase of equipment, materials, or
  parts, and evaluate products according to specifications and quality standards.
- Six Sigma trend analyses across multiple product cells. Plan, direct, and coordinate Six Sigma, Kaizen, and Lean manufacturing processes across the areas.
- Apply statistical methods to estimate future manufacturing requirements and potential.
- Additional support of New Product Implementation on designs and manufacturability along with creation of new tools, and reverse engineering of tooling.

## Manufacturing Engineer Ceramics/Filters/Special Products:

# Sabritec (Smiths Connectors) - Irvine, CA

2007 - 2010

- Plan, direct, and coordinate industrial, quality, and manufacturing efforts and processes as related to the Filters, Hermetic and Special Product lines.
- · Daily Quality dispositions of component and assembly rejection reports, customer returns on RPAs, and