

Brian Michael Winters

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B.S.M.E., University of Texas at Austin, Austin, TX, 1999

GPA: 3.6/4.0 Minor in Spanish

PROFESSIONAL EDUCATION

Green Belt and Six Sigma Certification from Salsbury (Salsbury Connectors), 2010

Advanced Solidworks, 2009

Black Belt Training, 2011 from ITT Cannon

Program Marketing, 2012

CEO Leadership Management, 2005

PROFESSIONAL EXPERIENCE

Salsbury Connectors - Irvine, CA

2012 - Present

Leading supplier of application-specific, high-reliability electrical interconnect solutions from highly integrated assemblies to micro-miniature connectors and spring probe contacts

Product Line Manager: Fibers, Specials, Power, Fiber Optics Product Lines

As an integral part of the Global Business Development and Strategy division in New Product Introduction with 3 direct reports. Creative, assertive, "hands-on" manager with proven leadership, team-building and project execution skills. The fast-paced entrepreneurial environment demands energy, focus, enthusiasm, dedication, and direct involvement to achieve meaningful results.

- Handle multiple programs at various phases simultaneously is expected.
- Apply technology to create or build effective project plans, challenge assumptions, understand risks, and communicate effectively with both internal management and external customers.
- Highly visible and challenging this requires superior communications skills, methodical project planning and execution, innovative thinking, inspiring leadership, and independent decision-making.
- Scope of responsibility spans all program activities from conceptual design to qualification and subsequent production release.
- Responsible for roadmap projects, customer facing interaction regarding the features of technology to come, and accountability for the P&L of the lines, and coordination across global facilities to leverage the design centers of excellence in the creation of synergy products.

Sr. Manufacturing Engineer Fibers/Hermetics/Power/Special Products

ITT Cannon - Santa Ana, CA

2008 - 2012

World leader in the design and manufacture of highly engineered connector solutions. We operate on a global basis serving customers in the aerospace and defense, medical, oil & gas, transportation and industrial end markets.

- Product design and testing to ensure efficient production methods.
- Confer with vendors to determine product specifications and arrange for purchase of equipment, materials, or parts, and evaluate products according to specifications and quality standards.
- Six Sigma-related analyses across multiple product cells. Plan, direct, and coordinate Six Sigma, Kaizen, and Lean manufacturing processes across the area.
- Apply statistical methods to estimate future manufacturing requirements and potential.
- Additional support of New Product Implementation on designs and manufacturability along with creation of new tools, and reverse engineering of tooling.

Manufacturing Engineer Ceramics/Fibers/Special Products

Salsbury (Salsbury Connectors) - Irvine, CA

2007 - 2008

- Plan, direct, and coordinate industrial, quality, and manufacturing efforts and processes as related to the Fibers, Hermetics and Special Product Lines.
- Daily Quality dispositions of component and assembly rejection reports, customer returns on RFP's, and