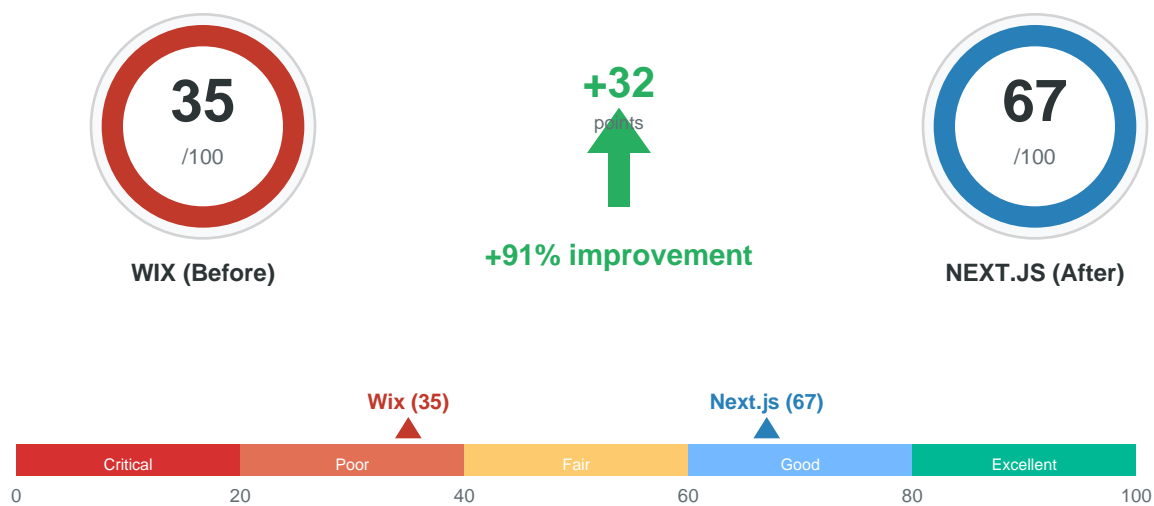


GEO Scoring Comparison

Wix Site vs. New Next.js Site

| | |
|--------------------|------------------------------|
| Client | Paragon Pool and Patio, Inc. |
| Analysis Date | February 2026 |
| Wix Site Score | 35/100 — Critical |
| Next.js Site Score | 67/100 — Fair |
| Net Improvement | +32 points (+91%) |



Section 1

Executive Summary

Your old Wix website scored **35 out of 100** on our Generative Engine Optimization (GEO) audit — a "Critical" rating that means AI assistants like ChatGPT, Google AI Overview, Perplexity, and Siri were largely unable to find, understand, or recommend your business.

Your new custom-built website scores **67 out of 100** — a "Fair" rating representing a **+32-point improvement (+91%)**. AI systems can now read your site, extract your business data, and cite you when someone asks "Who builds pools near Stillwater, MN?"

| Category | Wix | Next.js | Change | Impact |
|--------------------------|-----|---------|--------|-----------|
| AI Citability | 38 | 77 | +39 | +9.8 pts |
| Brand Authority | 42 | 42 | — | — pts |
| Content E-E-A-T | 45 | 74 | +29 | +5.8 pts |
| Technical GEO | 18 | 90 | +72 | +10.8 pts |
| Schema & Structured Data | 12 | 65 | +53 | +5.3 pts |
| Platform Optimization | 42 | 42 | — | — pts |
| Composite GEO Score | 35 | 67 | +32 | +91% |

What This Means in Plain English

- **Before:** When someone asked ChatGPT "Who builds inground pools near Stillwater, MN?", your business was invisible. AI couldn't read your Wix site, couldn't find structured data to extract, and had almost nothing quotable to work with.
- **After:** AI systems can now read every page, extract your business details (owner, locations, hours, packages, pricing), and cite specific facts like "\$51,995 for a complete 18x36 package" or "BBB A+ rated since 1998."
- **What's left:** The remaining 33 points to reach 100 are primarily off-site work — getting more customer reviews, claiming your Yelp and Google profiles, and building third-party authority. The website itself is doing its job.

Section 2

What Is GEO?

For 25 years, getting found online meant ranking on Google's first page of blue links. That era is ending. Today, customers increasingly **ask** instead of **search**:

"Hey Siri, who builds inground pools near Stillwater?"
"ChatGPT, what does an inground pool cost in Minnesota?"
"Google, compare pool builders in the Twin Cities area."

These AI systems don't show a list of links. They read websites, synthesize information, and **give one answer**. If your site isn't structured for AI to understand, you don't appear in that answer — and the customer never knows you exist. **Generative Engine Optimization (GEO)** is the practice of building your website so AI systems can find you, understand what you offer, and recommend you.

| Dimension | Traditional SEO | GEO |
|------------------------|----------------------------|--|
| Goal | Rank on Google page 1 | Be cited in AI answers |
| Who reads your site | Googlebot | 10+ AI crawlers (GPTBot, Claude, Siri, etc.) |
| What matters most | Keywords, backlinks, speed | Structured data, factual density, entities |
| How customers find you | Click a link in results | AI quotes you directly in its answer |
| Winner-take-all? | Top 10 share traffic | AI cites 1-3 sources — or you get nothing |

Industry Benchmarks

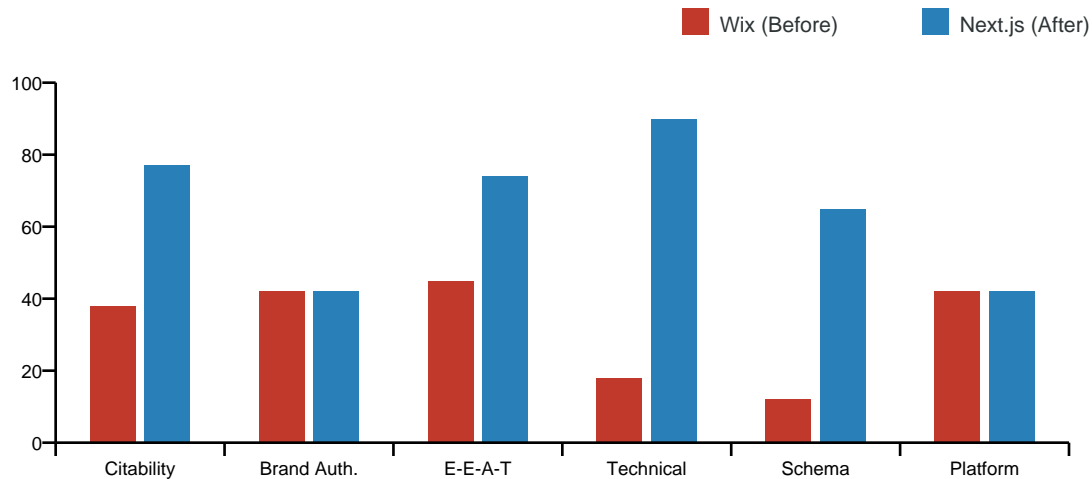
| Website Type | Typical Score | Description |
|------------------------------------|---------------|--|
| Template (Wix/Squarespace), no SEO | 15-30 | AI largely cannot read or cite the site |
| Template with basic SEO | 25-40 | Some visibility, missing structured data |
| Custom-built with traditional SEO | 40-60 | Good for humans, not optimized for AI |
| Custom-built with active GEO | 65-85 | Structured for AI, strong entity signals |
| Enterprise-level GEO program | 80-95 | Full-stack optimization |

Your Wix site (35) fell in the "template with minimal SEO" range. Your new site (67) places you in the "active GEO" range — ahead of virtually all competitors.

Section 3

Score Card — Full Comparison

| # | Category | Weight | Wix | Wix Wtd | Next.js | NJS Wtd | Delta | Wtd Delta |
|---|--------------------------|-------------|-----------|--------------|-----------|--------------|------------|-------------|
| 1 | AI Citability | 25% | 38 | 9.5 | 77 | 19.2 | +39 | +9.7 |
| 2 | Brand Authority | 20% | 42 | 8.4 | 42 | 8.4 | 0 | 0.0 |
| 3 | Content E-E-A-T | 20% | 45 | 9.0 | 74 | 14.8 | +29 | +5.8 |
| 4 | Technical GEO | 15% | 18 | 2.7 | 90 | 13.5 | +72 | +10.8 |
| 5 | Schema & Structured Data | 10% | 12 | 1.2 | 65 | 6.5 | +53 | +5.3 |
| 6 | Platform Optimization | 10% | 42 | 4.2 | 42 | 4.2 | 0 | 0.0 |
| | Composite | 100% | 35 | 35.00 | 67 | 66.65 | +32 | +91% |



Why two categories are identical: Brand Authority (42) and Platform Optimization (42) measure *off-site* signals — reviews on Google/Yelp, social media accounts, directory listings. Rebuilding the website doesn't change these. They require separate business actions (claiming profiles, requesting reviews).

Section 4

Category Deep Dives

4.1 AI Citability — 38 → 77 (+39)

What this measures: How easily AI systems can extract specific, quotable facts — prices, specs, timelines, locations, and direct answers to customer questions.

| Sub-Dimension | Wix | Next.js | Key Evidence |
|----------------------|-------------|-------------|--|
| Factual density | Medium | High | 4 packages → 4 packages + 15 products + 3 tiers + 7 services |
| Quotable FAQs | 0 | 5 | 5 FAQs with specifics: "6-10 weeks," "\$300-600 permits" |
| Price transparency | 1 price | 1 + 5 items | Permits, gas, electrical, fencing, chemical pkg |
| Entity clarity | Low | High | Owner on every page, in schema, in llms.txt |
| Service descriptions | 3 generic | 8 detailed | Wix had template copy, not real descriptions |
| Product descriptions | Images only | 15 items | Wix Products page: thumbnails, zero text |
| Educational content | None | None | Neither site — opportunity for both |

Business impact: When a potential customer asks an AI about pool costs, services, or products in your area, the new site provides 5-10x more citable data points. More citable data means more AI recommendations.

4.2 Brand Authority — 42 → 42 (No Change)

What this measures: Third-party evidence that your business is real, reputable, and active — reviews, directory listings, social media presence, and external mentions.

| Sub-Dimension | Wix | Next.js | Why Identical |
|--------------------|--------------|--------------|--|
| Review volume | ~10-12 | ~10-12 | Reviews live on Google, Yelp, BBB — not your website |
| Review sentiment | Mixed | Mixed | Yelp 1.5 stars unclaimed — external platform |
| Directory presence | 15+ sites | 15+ sites | BBB, Angi, Yellow Pages — all off-site |
| Social media | FB, LinkedIn | FB, LinkedIn | Social accounts are separate from website |
| Owner brand | None online | None online | LinkedIn profile is a personal action |

What would move the needle: Claim Yelp (+3-5 pts), get 50+ Google reviews (+8-12 pts), create Instagram (+2-3 pts), complete LinkedIn profile (+1-2 pts).

4.3 Content E-E-A-T — 45 → 74 (+29)

What this measures: Whether your content demonstrates real Experience, Expertise, Authoritativeness, and Trustworthiness — the four signals AI uses to decide which source to cite.

| Sub-Dimension | Wix | Next.js | Key Change |
|--------------------|---------------------|---------------------------|--|
| Experience signals | "25+ years" (wrong) | "35+ years, founded 1990" | Specific, verifiable claim |
| Expertise depth | 3 generic services | 8 services + specs | Equipment model numbers show expertise |
| Data accuracy | Hours conflict | Consistent everywhere | Single source of truth in code |
| Location coverage | 1 of 3 locations | 3 of 3 locations | Stillwater, Forest Lake now listed |
| Founder visibility | Minimal | Strong (schema, pages) | Mike Henry as named entity everywhere |
| Visual evidence | Gallery page exists | No gallery page | Wix advantage — gap acknowledged |
| FAQ coverage | None | 5 Q&As | Cost, timeline, liner, winter, maintenance |

Honest acknowledgment: The Wix site had a Gallery page with project photos — visual proof of completed projects. The new site does not yet have this. Adding a gallery with real photography is a high-priority next step.

4.4 Technical GEO — 18 → 90 (+72)

What this measures: Whether AI crawlers can physically access, read, and understand your website. This is the **largest single improvement** (+72 points).

| Sub-Dimension | Wix | Next.js |
|------------------------|---------------------------|--|
| Rendering method | Client-side JavaScript | Static prerendering (SSG) — complete HTML |
| AI crawler permissions | Wix default (no AI rules) | 9 AI crawlers explicitly whitelisted |
| llms.txt endpoint | Not possible on Wix | Dynamic, auto-generated from source data |
| Sitemap quality | Basic auto-generated | Priority-weighted, 8 URLs |
| Per-page Open Graph | None / basic Wix | Full OG per page (title, desc, image, URL) |
| Canonical URLs | Not configured | Set per page |
| Geo meta tags | None | Region, placename, GPS coordinates |
| Code ownership | None (Wix proprietary) | Full source code + git history |

Why rendering matters: When an AI crawler visits a Wix site, it gets an empty HTML shell with JavaScript instructions. Many AI crawlers cannot execute JavaScript, so they see a blank page. The Next.js site serves **complete, pre-rendered HTML instantly** — no JavaScript needed. Every crawler gets every word.

4.5 Schema & Structured Data — 12 → 65 (+53)

What this measures: Machine-readable labels that tell AI exactly what each piece of content represents. Think of schema as name tags — without them, AI has to guess.

| Schema Type | Wix | Next.js | What It Does |
|-----------------|-----------------|--|--|
| LocalBusiness | Maybe (minimal) | Rich (3 locations, GPS, hours, explicit address) | "This is a real local business" |
| WebSite | No | All pages | "This is an official business website" |
| BreadcrumbList | No | 7 interior pages | Page hierarchy for AI navigation |
| FAQPage | No | 5 Q&As (Services) | Machine-readable FAQ extraction |
| Product + Offer | No | 1 item (\$51,995) | "This is a product you can buy" |
| Review | No | 6 reviews (Testimonials) | "These are real customer reviews" |
| Service | No | Built (not yet wired) | "This is a specific service offered" |

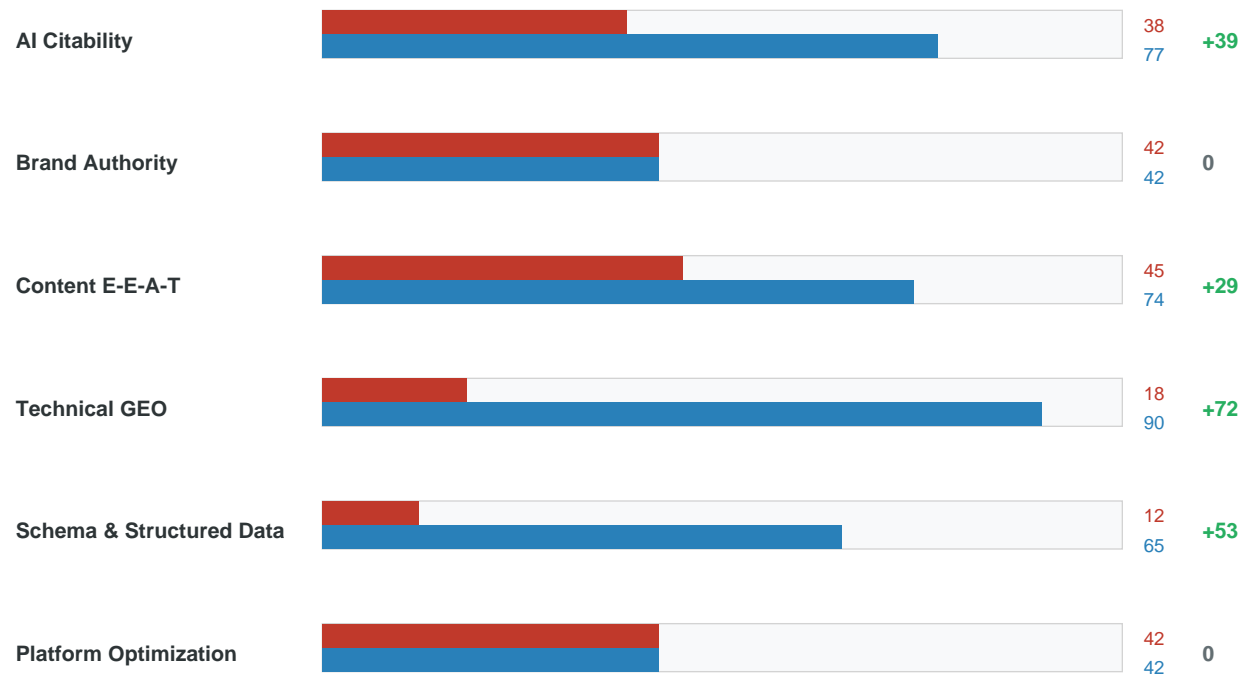
4.6 Platform Optimization — 42 → 42 (No Change)

What this measures: How well your business is represented on platforms AI uses as reference sources — Google, Yelp, social media, and industry directories.

| Platform | Status | Action Needed | Est. Impact |
|-------------------------|-----------------------|--|-------------|
| Google Business Profile | Not optimized | Claim and optimize for all 3 locations | +5-8 pts |
| Yelp | Unclaimed (1.5 stars) | Claim and respond to reviews | +2-3 pts |
| Instagram | Not present | Create account, post project photos | +3-5 pts |
| Houzz | Not present | Create profile with portfolio | +2-3 pts |
| YouTube | Not present | Create channel (high effort) | +2-3 pts |

Section 5

What Changed vs. What Stayed the Same



| Website Improvements (4 categories) | Score Change |
|-------------------------------------|-------------------|
| Technical GEO | +72 pts (18 → 90) |
| Schema & Structured Data | +53 pts (12 → 65) |
| AI Citability | +39 pts (38 → 77) |
| Content E-E-A-T | +29 pts (45 → 74) |

| Business Presence (2 categories) |
|----------------------------------|
| Brand Authority |
| Platform Optimization |

Key insight: The website rebuild captured **all available on-site gains**. The four website-controlled categories jumped by an average of 48 points. The remaining 33 points to 100 require **off-site business work** — reviews, profiles, social media. The foundation is built; now the business presence needs to catch up.

Section 6

Business Impact

What a 32-point GEO improvement means for lead generation:

Example Query: "Who builds inground pools near Stillwater, MN?"

| | Wix (GEO 35) | Next.js (GEO 67) |
|---------------------------|-------------------------------------|---|
| AI can read the site? | Unreliable (JavaScript rendering) | Yes — complete HTML instantly |
| Structured business data? | None or minimal | 3 locations, hours, GPS, 14 service area cities |
| Quotable facts? | 1 price (\$51,995), limited context | \$51,995 + cost breakdown + FAQs + specs |
| Result | Unlikely to appear in AI answer | Strong candidate for AI recommendation |

ROI Context

| Metric | Value |
|-------------------------------------|------------------------------------|
| Average complete pool package | \$51,995 |
| Potential maintenance customer LTV | \$1,500-\$3,000/year |
| Cost of one lost lead to competitor | Entire package revenue (\$51,995+) |

The enhanced website needs to generate **one additional qualified lead per year** to deliver substantial ROI. With AI search growing as a lead source, being the structured, citable business in your market is a compounding advantage.

Competitive Positioning

Your competitors in the Twin Cities pool builder market are almost certainly running standard template websites without AI crawler whitelisting, llms.txt endpoints, rich schema markup, or structured FAQ content. A GEO score of 67 likely puts you **ahead of every competitor** for AI visibility. When a customer asks ChatGPT or Perplexity for pool builder recommendations in your area, you're structured to be cited first.

Section 7

Roadmap to 80+

The current score of 67 can reach 80+ within 6 months through three tiers of work.



Tier 1: Quick Wins (0-2 Weeks) — Est. +5-8 Points

| # | Action | Impact | Effort | Owner |
|---|--|----------|--------|------------|
| 1 | Wire up Service schema on Services page (8 services) | +2 pts | 15 min | Developer |
| 2 | Add star ratings + aggregateRating to reviews | +1-2 pts | 15 min | Developer |
| 3 | Add Product schema to Products page (15 items) | +1-2 pts | 30 min | Developer |
| 4 | Create branded og:image.jpg (1200x630) | +0.5 pts | 30 min | Dev/Design |
| 5 | Configure custom domain on Vercel | +1 pt | 15 min | Developer |
| 6 | Claim Yelp listing and respond to reviews | +2-3 pts | 30 min | Owner |

Tier 2: Content Expansion (2-8 Weeks) — Est. +5-8 Points

| # | Action | Impact | Effort | Owner |
|----|---|----------|----------|-------------|
| 7 | Add project gallery page with real photos | +3-4 pts | 2-4 hrs | Owner + Dev |
| 8 | Add price ranges to remaining 3 packages | +1-2 pts | 30 min | Owner + Dev |
| 9 | Create 3 educational articles | +2-3 pts | 8-12 hrs | Owner + Dev |
| 10 | Add HowTo + ContactPoint schema | +1 pt | 35 min | Developer |
| 11 | Add privacy policy page | +0.5 pts | 1 hr | Developer |

Tier 3: Off-Site Authority (Ongoing) — Est. +10-15 Points

| # | Action | Impact | Effort | Owner |
|----|---|-----------|---------|---------------|
| 12 | Review generation campaign (50+ Google reviews) | +8-12 pts | Ongoing | Owner + Staff |
| 13 | Claim Google Business Profile (3 locations) | +3-5 pts | 3-4 hrs | Owner |
| 14 | Create Instagram, post project photos | +2-3 pts | Ongoing | Owner/Mktg |
| 15 | Complete Mike Henry's LinkedIn profile | +1-2 pts | 1-2 hrs | Owner |
| 16 | Get listed on Houzz with portfolio | +1-2 pts | 2-3 hrs | Owner |

Section 8

Methodology

Scoring Formula

GEO Score = (AI Citability x 0.25) + (Brand Authority x 0.20) + (Content E-E-A-T x 0.20) + (Technical GEO x 0.15) + (Schema & Structured Data x 0.10) + (Platform Optimization x 0.10)

Score Interpretation

| Range | Rating | Meaning |
|--------|-----------|---|
| 90-100 | Excellent | Top-tier GEO; highly likely to be cited by AI |
| 75-89 | Good | Strong foundation with room to improve |
| 60-74 | Fair | Moderate presence; significant opportunities |
| 40-59 | Poor | Weak signals; AI struggles to cite or recommend |
| 0-39 | Critical | Largely invisible to AI systems |

Data Sources

| Source | Location | Purpose |
|-------------------|-------------------------------------|--------------------------------------|
| Wix site scrape | scripts/scraped-data/wix-content.md | All "before" evidence |
| New site codebase | src/, public/ | All "after" evidence |
| GEO Audit Report | GEO-AUDIT-REPORT.md | All Next.js scores (exact match) |
| Schema generators | src/lib/schema.ts | 7 generators proving schema coverage |
| AI crawler config | src/app/robots.ts | 9 AI crawler user-agent rules |
| llms.txt endpoint | src/app/llms.txt/route.ts | Dynamic AI-readable summary |

Notes on Scoring Integrity

- Off-site scores (Brand Authority, Platform Optimization) are intentionally identical for both sites — these measure signals outside the website.
- Wix schema score (12) gives benefit of the doubt for possible auto-injected LocalBusiness markup.
- The Wix site had a Gallery page with project photos. The new site does not yet have this — acknowledged as a gap.
- All Next.js scores match GEO-AUDIT-REPORT.md exactly — no rounding or adjustment.

Section 9

Appendices

Appendix A: AI Crawler Access Matrix

| AI Crawler | Platform | Wix | Next.js |
|--------------------|---------------------------|---------------|------------------------|
| GPTBot | ChatGPT (OpenAI) | Wildcard only | Explicitly whitelisted |
| ChatGPT-User | ChatGPT browse | Wildcard only | Explicitly whitelisted |
| Google-Extended | Gemini (Google) | Wildcard only | Explicitly whitelisted |
| PerplexityBot | Perplexity AI | Wildcard only | Explicitly whitelisted |
| anthropic-ai | Claude (Anthropic) | Wildcard only | Explicitly whitelisted |
| Claude-Web | Claude web search | Wildcard only | Explicitly whitelisted |
| Applebot-Extended | Siri / Apple Intelligence | Wildcard only | Explicitly whitelisted |
| CCBot | Common Crawl | Wildcard only | Explicitly whitelisted |
| cohere-ai | Cohere AI models | Wildcard only | Explicitly whitelisted |
| Bytespider | TikTok / ByteDance | Wildcard only | Wildcard only |
| Meta-ExternalAgent | Meta AI | Wildcard only | Wildcard only |
| Amazonbot | Alexa / Amazon | Wildcard only | Wildcard only |

Explicit whitelisting signals intent — it tells AI systems "we want you here." Additionally, Wix's client-side rendering means even allowed crawlers may get empty content.

Appendix B: Schema Coverage Matrix

| Schema Type | Wix | Next.js | Page(s) |
|-----------------------------|-----------------|-------------------|------------------|
| HomeAndConstructionBusiness | Maybe (minimal) | Yes (rich) | All pages |
| WebSite | No | Yes | All pages |
| BreadcrumbList | No | Yes | 7 interior pages |
| FAQPage | No | Yes | Services |
| Product + Offer | No | Yes (1 item) | Packages |
| Review | No | Yes (6 reviews) | Testimonials |
| Service | No | Built (not wired) | — |
| Person (founder) | No | Yes (embedded) | All pages |
| GeoCoordinates | No | Yes (3 locations) | All pages |
| OpeningHoursSpec | No | Yes | All pages |
| aggregateRating | No | No | — |
| reviewRating | No | No | — |

Appendix C: Pages Analyzed

Wix Site (7 pages)

| Page | Content Quality | GEO Issues |
|--------------|------------------------------|----------------------------------|
| Home | Hours listed, basic intro | Hours conflict with Contact page |
| About | Company story, brands, award | Outdated "25+ years" |
| Packages | 4 packages, 1 price | Only 1 of 4 packages priced |
| Products | Image thumbnails only | Zero text — AI gets nothing |
| Gallery | Project photos | Visual evidence (advantage) |
| Testimonials | 6 real testimonials | No schema markup |
| Contact | 1 location, basic form | Only Willernie listed |

Next.js Site (8 pages + infrastructure)

| Page | Schema Types | Content Quality |
|----------|---------------------------|--------------------------------------|
| Home | LocalBusiness, WebSite | Trust signals, CTAs, consistent data |
| Services | + FAQPage, Breadcrumb | 8 services, 5 FAQs, 4-step process |
| Packages | + Product (1), Breadcrumb | 4 packages with full specs |
| Products | + Breadcrumb | 5 categories, 15 products |

| | | |
|-----------------|--------------------------|-----------------------------------|
| Plans & Pricing | + Breadcrumb | 3 tiers, 7 services |
| About | + Breadcrumb | Accurate history, awards, brands |
| Testimonials | + Review (6), Breadcrumb | 6 real reviews |
| Contact | + Breadcrumb | 3 locations, 8-field form |
| robots.txt | — | 9 AI crawlers whitelisted |
| llms.txt | — | Full AI-readable business summary |

Appendix D: Glossary

| Term | Definition |
|---------------|---|
| GEO | Generative Engine Optimization — making your website findable by AI |
| AI Crawler | A program that reads websites for AI systems (e.g., GPTBot for ChatGPT) |
| Schema Markup | Machine-readable labels telling AI what your content represents |
| JSON-LD | Code format for schema — invisible to visitors, readable by machines |
| E-E-A-T | Experience, Expertise, Authoritativeness, Trustworthiness |
| llms.txt | A special page formatted specifically for AI systems to read |
| robots.txt | A file telling crawlers what they can access on your site |
| Open Graph | Tags controlling how pages appear when shared on social media |
| Canonical URL | Tag telling search engines "this is the official page version" |
| SSG | Static Site Generation — pages built in advance for instant loading |
| CSR | Client-Side Rendering — browser must run JavaScript to see content |
| NAP | Name, Address, Phone — must be identical everywhere for AI trust |
| Rich Results | Enhanced search appearances (stars, FAQs, breadcrumbs) |
| CDN | Content Delivery Network — serves your site from the nearest server |

This report was generated using a structured 6-category GEO scoring methodology. All Wix data verified against Playwright headless browser scrape (February 26, 2026). All Next.js data verified against the live codebase. Off-site signals verified via live platform searches. Companion reports: docs/audit/wix-vs-nextjs-comparison.md (technical comparison) | GEO-AUDIT-REPORT.md (detailed Next.js audit with issue-level findings)