

## QSoft Consultancy

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09-Sep-2020

The Director,

MIEPA, Aurangabad

Please find enclosed our detailed software proposal for your kind consideration.

At QSoft Consultancy we are aware that creating client-oriented software takes a mixture of technical excellence and clear communication and our firm hires only the very best to ensure you receive both. We know that every client is unique and we strive to deliver an individual, innovative and affordable proposal every time and to follow it through with an outstanding delivery which is both on time and within budget.

We have over 20 Years of development in this area and our previous clients include BSNL, Greaves, NHRDF(National Horticulture Research and Development Foundation), ISP(India Security Press), CNP(Currency Note Press) , Indian Oil, Choudhary Yatra Company Private Limited, B S Enterprises etc. Please let us know if you would like to get in touch with our existing clients from whom you will receive nothing but positive endorsements.

We also pride ourselves on our after-sales client-care including our guarantees, staff-training and onsite and offsite support.

Finally, we realize that you are very busy and wanted to thank you in advance for your time spent reviewing our proposal.

Yours Truly,

Premchand Sahu

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Signed as accepted by Client:

Date:

**Project Overview:** This project will consist of online CMS(content management system) module which will enable users to manage products, solutions & entire website layout. CMS admin user can login to this portal, can edit products and their attributes. The user can search products, view details and share those to multiple platforms. The entire website will be driven based on source country(Global, China & Brazil).

**Technology Requirement:**

Wordpress

**Milestones & Reporting:**

1. Analysis
2. Development
3. Testing
4. Deployment

Milestone	Tasks	Reporting	Hrs	Start Date/ End Date
1.1	Analysis & Design Stage, Gather Data and Create System Mockup	None	80	24-Aug-20/ 28-Aug-20
1.2	Architecture Design	None	40	31-Aug-20/ 02-Sep-20
1.3	Design work plan(Distribution of Task to Development Teams)	Client meeting to review work plan	24	03-Sep-20/ 04-Sep-20
2.1	Development of Web pages as per finalized mockup design	None	160	07-Oct-20/ 20-Oct-20
3.1	Alpha Testing(Web Application)	Email Report	32	04-Nov-20/ 05-Nov-20
3.2	Open Beta(Volunteer Employees)	Client Meeting	16	06-Nov-20/ 06-Nov-20

3.3	Finalize Documentation	None	16	09-Nov-20/ 10-Nov-20
4.1	Deployment to Production Environment and smoke testing	None	32	11-Nov-20/ 12-Nov-20
5.1	Reiteration for Web Site	Client Meeting	50	

Total Estimation of Man Hours: 450

**Deployment:** Website will be distributed in following manner:

1) Two environments will be maintained. Test & Production. First of all everything will be deployed on Test environment and after thorough testing will be moved to production environment. Production deployment will be done in Mid Night so that business is not impacted.

**Testing:** Testing process shall be as follows:

- 1) There will be two level of testing. Alpha Testing & Beta Testing
- 2) Test cases will be prepared and executed by us. This will be called Alpha testing.
- 3) Same test cases will be shared to volunteers and they may add more scenarios to it. They may re-execute those test cases on test environment. This will be called as Beta Testing
- 4) After every production deployment sanity testing will be executed from our end and test report will be shared.

**Documentation:** Documentation for entire module will be provided by us.

**Warranty:** We will provide Six Month free support for entire developed module. This Six Month period will start from date of last deployment.

**Support:** After completion of warranty period we will provide extended support at 15% of total Web Site cost. This will be increased by 2% per year. This will be limited to minor changes in existing module. If any major changes or new pages need to be developed, will be chargeable.

**Pricing:** Our fee for execution the project through from start to completion will be Rs 75,000/- (In Words Seventy Five Thousand only). **Any statutory taxes will be levied on final cost.**

**Payment Terms:** We propose the following payment terms:

32%(32%):

Paid at completion up to milestone 2.1

32%(64%):

Paid at completion of Milestone 3.

34%(98%):

Paid at completion of Milestone 5.

2%(100%)

Paid at after 3 months of completion of Milestone 5.

Contact us:

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By post:

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If you would like to proceed with our proposal then you can sign the first page and return a copy to us by email or post.

In any case please feel free to call us to discuss the quote, request more information or for any other reason.

We look forward to hearing from you soon!