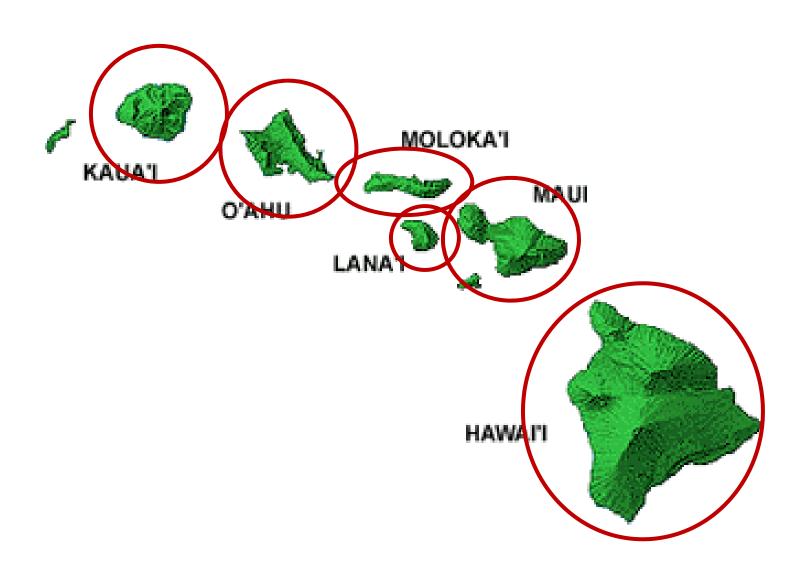
Hawaii Electric Utility Regulatory Frameworks: Current Status and Some Legal Underpinnings

Governing Green Power II

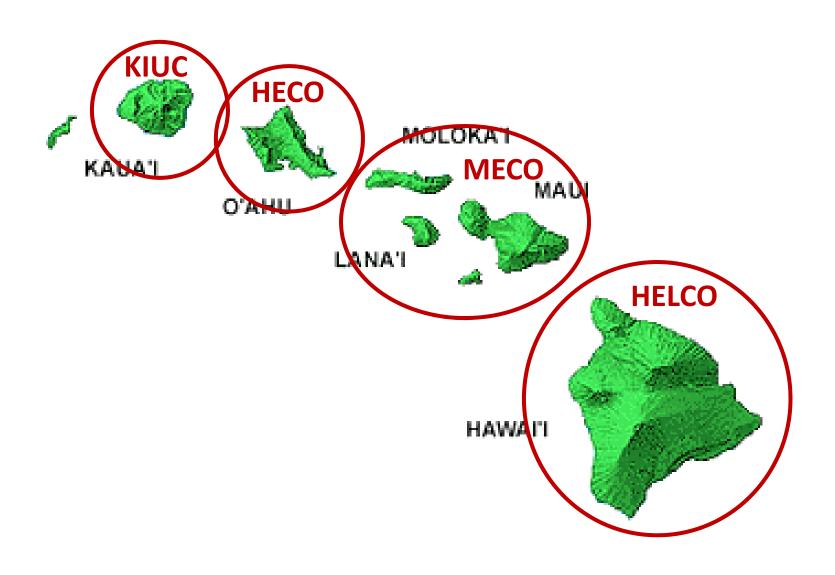
April 12-13, 2018

Carl Freedman, HDA

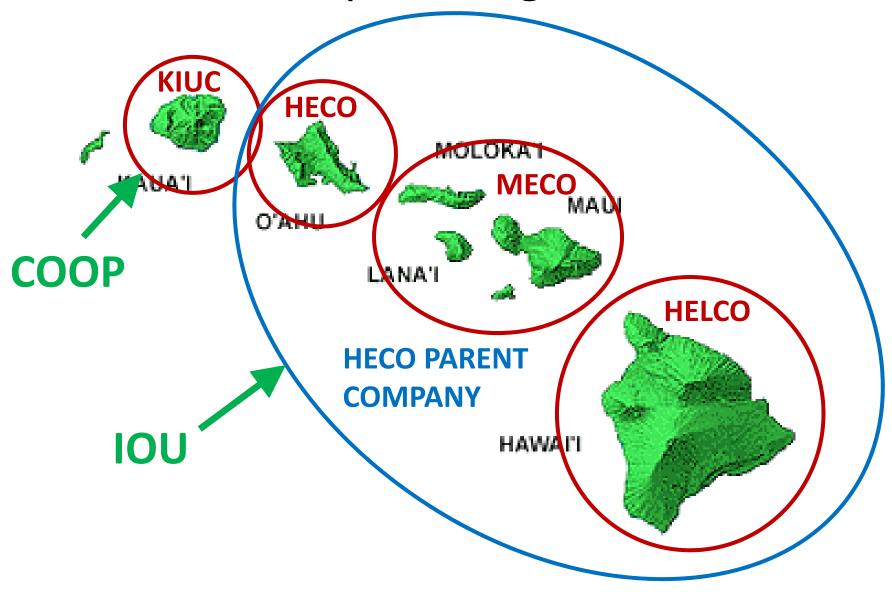
Six Main Islands => Six Island Systems



Four Main Counties => Four Utilities



Two Ownership/Management Entities



Ownership

- KIUC = Coop
 - Owned by Customers
 - Managed by Board Elected by Customers
- HECO = Investor Owned Utility
 - Owned by Shareholders
 - Managed by Board Elected by Shareholders
- Municipal Utility
 - Owned and Managed by Government Entity

Public Utility Regulatory Program

- Public Utilities Commission
 - Very Broad Powers to Regulate Utilities
 - Rates: Subject to Review and Approval by PUC
 - All Aspects of Utility Finances and Operations
- Division of Consumer Advocacy
 - Represents Customer Interests In All Matters
 Before the PUC
 - Serves Primary Litigatory Function for PUC

PUC Administrative Procedures

- PUC is Subject to Administrative Procedures Act
 - Separation of Powers => PUC Wears Two Hats
 - Due Process for Executive Adjudicatory Functions
 - Open Notice for Legislative Rulemaking Functions
- Powers Subject to Limitations of 5th and 14th
 Amendments "Takings" Clause
 - No Unjust Taking Without Compensation

US Supreme Court Rulings

- "Bluefield" (Bluefield Water Works Co., 1923)
 - Utility is <u>entitled to a reasonable return</u> on its investments <u>equal to other businesses with</u> <u>corresponding risks</u>
 - Rates must be sufficient to assure confidence in the soundness of the utility, under efficient sound management, and sufficient to maintain credit and raise capital to discharge public duties
- "Hope" (Hope Natural Gas Co., 1944)
 - It is the result reached and not the method employed which controls what is "just and reasonable"

Ratemaking and and Regulatory Mechanisms

```
< ----->
Expenses + Return + Tax = Rev. Req => Rates
  0&M
          R.Base
                                   $/kWh
  Fuel
                  Rev.
                        Test Year
                                    $ / kW
            X
 P.Power
                         Rev. Req.
                  Tax
   +
           R.O.R
                                   $ / Cust
  Depr.
 Amort.
```

HECO Capital Structure (Interim TY2017)

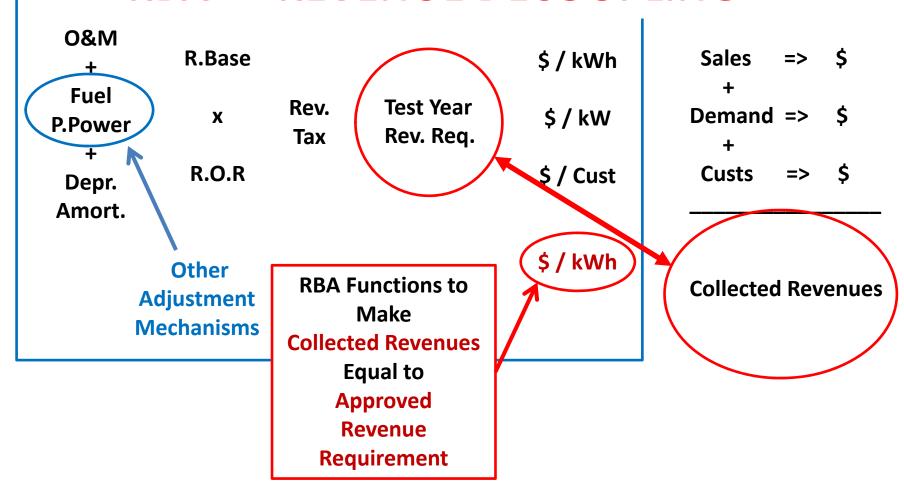
Description	_	UNTS N SANDS	PERCENT OF TOTAL	COST RATE	POST TAX WEIGHTED EARNINGS REQMTS	TAX	PRETAX WEIGHTED EARNINGS REQMTS
Short-Term Debt	\$ 2	27,770	1.18%	1.75%	0.02%	1.000000	0.02%
Long-Term Debt	9:	28,748	39.59%	5.03%	1.99%	1.000000	1.99%
Hybrid Securities		28,651	1.22%	7.19%	0.09%	1.000000	0.09%
Preferred Stock	2	21,137	0.90%	5.37%	0.05%	1.346835	0.07%
Common Equity	1,3	39,335	57.10%(9.50%	5.42%	1.346835	7.31%
Total Capitalization	\$ 2,34	45,641	100.00%	1	7.57%		9.47%
			ROE		Revenue		
			F	ROR	Requirement		

Period of Effective Rates

O&M +	R.Base			\$ / kWh
Fuel P.Power +	x	Rev. Tax	Test Year Rev. Req.	\$ / kW
Depr. Amort.	R.O.R			\$ / Cust

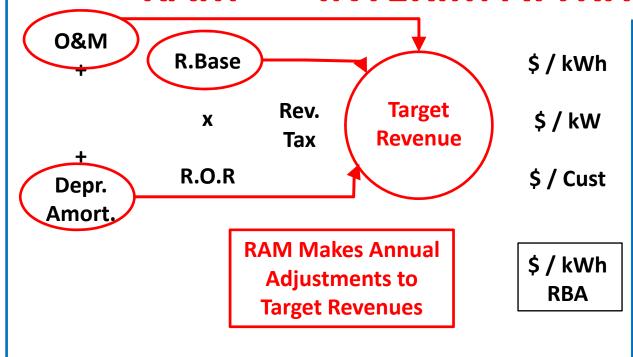
Period of Effective Rates

RBA = **REVENUE DECOUPLING**



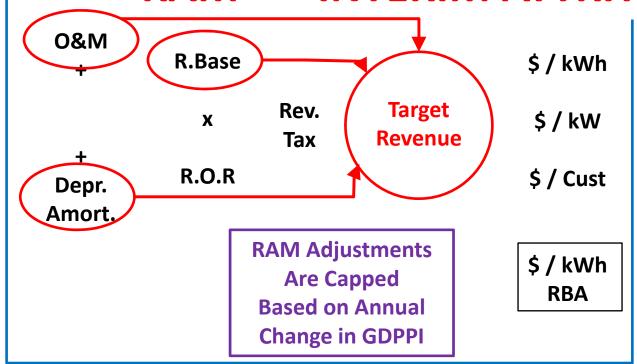
Period of Effective Rates

RAM = INTERIM ATTRITION



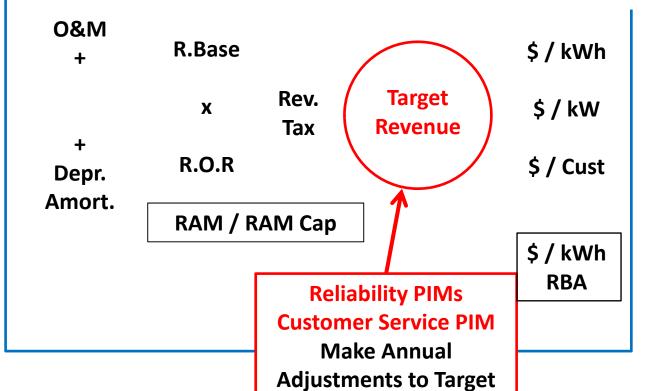
Period of Effective Rates

RAM = INTERIM ATTRITION



Period of Effective Rates

PERFORMANCE INCENTIVE MECHANISMS



Revenues

HECO Companies PIMs

- Reliability => SAIFI and SAIDI
 - System Average Interruption Frequency Index
 - System Average Interruption Duration Index
 - 20 Basis Points on ROE (Penalty Only)
 - \$2 Million Maximum Penalty Each (HECO)
- Customer Service => Call Center Answer Time
 - 8 Basis Points on ROE (Reward or Penalty)
 - \$800 Thousand Maximum Incentive (HECO)

How Does the Utility Make Money? In the Short Term? In the Long Term? On the Margin?

Period of Effective Rates

```
0&M
           R.Base
                                           $/kWh
                              Target
                    Rev.
                                           $ / kW
             X
                             Revenue
                     Tax
            R.O.R
                                           $ / Cust
Depr.
Amort.
           RAM / RAM Cap
                                           $ / kWh
                PIMs
                                             RBA
```

Do We Now Have PBR?

- "Vintage" PBR:
 - Fixed Period Rate Case Cycle
 - Capped Revenues
 - "Backstop" Performance Incentive Mechanisms
- HECO Companies:
 - Three-Year Fixed Rate Case Cycle
 - Decoupled and Capped Revenues
 - "Backstop" Performance Incentive Mechanisms