

# Scott Lovett

Sr. Director of Program Management – Cybersecurity, IT, and Federal

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Strategic delivery leader with 20+ years of experience driving innovation, growth, and operational excellence across cybersecurity, cloud, defense, health, and regulated industries. Proven ability to shape and scale secure, mission-critical product portfolios—balancing customer needs, regulatory demands, and evolving threat landscapes. Adept at bridging technical depth and business strategy, building empowered cross-functional teams, and delivering value in complex, high-stakes environments. Known for transforming delivery organizations, fostering agile product and program cultures, and guiding organizations through IT and cybersecurity-driven change at scale.

## Binary Defense - Senior Director, Delivery Support Office (DSO) & Maturity Consultant (2023-CURRENT)

Why I was hired: Recruited to restore momentum across a \$30M cybersecurity solution portfolio by strengthening product execution, improving time-to-value, and aligning delivery with strategic business outcomes after prior leadership struggled with risk, budget, and schedule control.

### Product & Strategy Impact:

- **Portfolio Revitalization:** Partnered with executive leadership to assess product development and go-to-market inefficiencies, producing a prioritized roadmap for scaling cybersecurity capabilities and improving customer adoption.
- **Value-Driven Process Redesign:** Established a 30/60/90-day transformation plan focused on improving product visibility and predictability through:
  - Enhanced scope definition and requirements traceability tied to customer use cases.
  - Agile delivery frameworks for iterative releases, with KPIs tied to user impact and ROI.
  - PMR cycles and risk/change governance aligned to product milestones, not just schedules.
- **Customer-Centric Operating Rhythm:** Re-engineered internal communications and stakeholder engagement to focus on customer feedback, product telemetry, and value delivery rather than status alone.

### Outcomes:

- **Improved Product Cost Management:** Reduced budget variance to within 3%, a 90% YoY improvement, by integrating finance controls with product roadmapping and delivery cadence.
- **Cyber Risk Culture:** Authored and operationalized a scalable Risk Management framework embedded in product lifecycle reviews—enabling earlier detection and mitigation of cyber risks in the portfolio.
- **Agile Transformation:** Launched and scaled the organization's first Agile pilot product, delivered on time and 37% under budget—proving the model and establishing a repeatable product release process.
- **Accelerated Delivery:** Cut product planning cycle time by 3 months and improved responsiveness to market needs by restructuring teams around value streams instead of projects.

## McKesson Corporation – Sr. Director, OT Security Solutions & Delivery (Global PMO Lead) (2018-2020)

Why I was hired: Brought in to establish and scale a global PMO capability to enable a \$700M cybersecurity transformation program across 121 industrial facilities in North America and Europe—bridging a critical execution gap for the organization's first enterprise-wide OT security initiative.

## Product & Operational Impact:

- **Global Product Enablement:** Collaborated with stakeholders across security, operations, and engineering to define regional requirements and constraints—turning security capabilities into repeatable, deployable solutions for diverse physical environments.
- **Delivery Model Optimization:** Transitioned the initiative from SAFe Agile to SCRUM, improving planning efficiency by 75% and aligning delivery cycles with operational readiness at the plant level.
- **Execution Infrastructure:** Built a scalable PMO framework that integrated financial oversight, schedule governance, risk and change management, and executive reporting—serving as the operating system for global OT security capability deployment.
- **Cross-Functional Synergy:** Acted as the connective tissue between architecture, product, and implementation teams to ensure timely rollout of cybersecurity controls and tools tailored to each site's threat profile and operational maturity.
- **Quality at Scale:** Launched McKesson's first Lean Six Sigma-aligned QA process for OT initiatives, improving quality assurance across product deployments and ensuring consistent adoption across geographies.

## **Full Employment History:**

- BINARY DEFENSE** - *Senior Director, Delivery Support Office (DSO) & Maturity Consultant* (CURRENT)  
Restructure client's PMO for improved delivery capability. Implement best practices, instill a proactive PM culture, and improve technical alignment through organizational improvements and introduction of a Lead Architect
- SERTA SIMMONS** - *Senior Director of IT Strategy and Planning* 2023-2023  
Provide visionary leadership and oversight to teams of PM's, ensuring successful planning, execution, and delivery of strategic projects. Collaborate closely with business partners to develop project roadmaps aligned with business objectives, prioritization, and resource optimization, while sharing best practices.
- CYBERDYNE SYSTEMS, LLC** (Personally Founded Business) 2020-2023  
Clients: Intercontinental Hotels Group (IHG), ThinkOn (Cloud Provider), Equifax, SSI, LeaseQuery  
Provide advisory services for cyber product ownership, risk & maturity assessments, project execution, & similar.
- McKESSON CORPORATION** - *Sr. Director, OT Security Solutions & Delivery (Global PMO Lead)* 2018-2020  
Established and led global PMO, facilitated planning and strategy for \$700M multi-year Operational Technology projects, including strategy, business operations, development, remediation, vendor coordination, and program management activities.
- AMERICAN CYBERSYSTEMS** — *Sr. Program & Product Management Consultant to Coca-Cola* 2014-2018  
Lead Network Managed Services (NMS) Program and successfully architected, built, and implemented a modern, scalable backend leveraging AWS cloud services and AirWatch for device management.  
Served as technologist and solutions architect for IoT implementations & business case development.
- LOCKHEED MARTIN** - *Program Management Manager* 1999-2013  
Senior PM for all software, hardware, development, and integration programs for international customers with projects ranging from \$13M to \$60M supporting Direct Commercial and Foreign Military Sales product lines.

## **Education & Training:**

**Bachelor of Science, Mechanical Engineering (BSME)**- Georgia Institute of Technology

Lockheed Martin Training:

- Operations Leadership Development Program (OLDP)
- Program Management Development Program (PMDP)
- Program Management Level 3 Certified (PMP equivalent)

Other:

- Six Sigma Green Belt | SAFe Agile Release Train Engineer (RTE) | Scrum Master (SM)

## FEDERAL EXPERIENCE

CYBERDYNE SYSTEMS, LLC IN COLLABORATION WITH PANORAMA CONSULTING & GOVCONBIDS

2025-PRESENT

### **Sr. Federal/Public Sector Business & Technologist Consultant (Part Time)**

- Technical proposal authoring for PMO, IT Infrastructure, Cyber, IT Strategy, and similar technology needs.
- Developing custom web marketplace for enabling Fed contractors to buy, sell, trade, and team services.
  - Full-stack TypeScript development, SQL schema design, third-party API integration, asynchronous error handling, component-based UI architecture, Tailwind CSS theming, DevOps scripting.
  - Frontend: Next.js 13 (App Router), React, TypeScript, Tailwind CSS
  - Backend & Database: Supabase (PostgreSQL with Row-Level Security, Auth, Storage)
  - Hosting & CI/CD: Vercel (automatic builds, environment variables)

STRATEGIC SOLUTIONS INTERNATIONAL, INC.

2023-2024

### **Delivery Director & Head of CDC ITOPSS Capture/Delivery**

- Lead capture and **WON** the recompetes of the ITOPSS 4.0 contract (\$75M).
  - Lead capture and **won** ITOPSS 4.0 Task Order for Mozambique Health Services (\$3.7M).
- Matured the BD pipeline for more efficient proposal response efforts.
- Lead multiple RFI and RFP responses for technical services related to Global Public Health and Technology.
- Designed win strategy and facilitated proposal effort of multiple global authors and SME's
- Lead and participated in Color/Hat teams during the strategy and review processes
- Assembled key personnel (in-country & domestic) to position SSI for highest win probability

AMERICAN CYBERSYSTEMS, INC.

2015-2018

### **Managing Director of PMO & Delivery for Federal Programs in Global Public Health & Technology**

Responsible for BD pipeline, solution design, PMO methodologies, recruiting, and ops. Managed delivery and P&L for \$250M federal IDIQ- Customer facing; Delivered Public Health mobility services worldwide through virtual teams.

- **WON** CDC ITOPSS 3.0 IDIQ contract (\$250M) and 7 of 14 initial Task Orders (~\$14M) to become the single largest services provider on the contract through its entire POP.
- Served as co-capture manager and senior technical author for ITOPSS Recompete RFP.
- Lead delivery of CDC ITOPSS Program supporting Epidemiologists in Africa & the Caribbean: 20 direct reports in 9 countries.
- Worked directly with C-Suite to implement a new Federally compliant Cost Accounting System
- Established a consistent approach for international taxation for employee payrolling across 5 continents
- Integrated geographically diverse teams into central PMO to foster skill growth & leverage existing resources.

LOCKHEED MARTIN

1999-2013

### **Program Management Manager – Undersea Systems**

Portfolio Manager and Senior PM for all software, hardware, development, and integration programs for international customers with projects ranging from \$13M to \$60M supporting Direct Commercial and Foreign Military Sales product lines including:

- Submarine Command and Control Systems
- Mk48 Mod 4/4M/6/7 Heavyweight Torpedo Weapon Control Systems
- The Netherlands Heavyweight Torpedo Upgrade program
- Conformal, Flank, Passive Ranging, and Towed Array Sonar Processing Systems & Arrays
- Combat System equipment
- MK48 Torpedo Interface Cards w/FPGA architecture (HW/FW/SW)
- Guided multi-disciplinary teams to execute SDLC, architecture design, data processing and storage, electromechanical design, system integration, performance testing and customer site integration & startup.
- Led successful capture efforts for Heavyweight Torpedo Weapon Control System sales in Netherlands (\$13.1M).