Presentation title

Confidential — For client internal use only Prepared by: [Consulting Firm Name]

[Today's Date]

Executive Summary & Recommendation

Al adoption is a strategic imperative: 90% of Fortune 500 companies plan to increase Al budgets by 2026. Early adopters report 25–40% cost savings and 2–3x faster decision-making.

Recommendation: Launch a phased AI adoption, starting with a 90-day pilot, to unlock \$15M in efficiency gains and a 3.5x ROI over three years. Act now to stay ahead of competitors.

Client Context & Objectives

1

Current Context & Constraints Rapid digital transformation, rising customer expectations, and competitive pressure. Key constraints: Legacy systems, data silos, and talent gaps. goes here. Explain the key point succinctly.

2

Objectives

Objectives content goes here. Provide additional details or context.

3

Scope

In scope: Customer support, sales forecasting, and operations. Out of scope: Full IT infrastructure overhaul. for section 3 content. Elaborate on the subject matter.

2

3

4

Step 1
90-day pilot in a
high-impact area
(e.g., customer
support) Use
succinct language
to guide your
audience.

Step 2
Six-month scale-up to additional functions Use succinct language to guide your audience.

Step 3
Enterprise-wide
rollout in year two
Use succinct
language to guide
your audience.

Step 4 Methods: Stakeholder interviews, data analysis, rapid prototyping, and workshops. **Collaboration: Joint** client-consultant teams to accelerate learning and de-risk delivery. Use succinct language to guide your audience

2

3

4

Step 1
Week 1-4: Pilot
setup and baseline
measurement Use
succinct language
to guide your
audience.

Step 2
Week 5–12: Pilot
execution and
review Use succinct
language to guide
your audience.

Step 3
Month 4–9: Scaleup to sales and
operations Use
succinct language
to guide your
audience.

Step 4
Month 10–24:
Enterprise rollout
Use succinct
language to guide
your audience.

Deliverables

Al pilot report, implementation roadmap, training materials, and business case. goes here. Explain the key point succinctly. 2

Success Metrics
Success Metrics
content goes here.
Provide additional
details or context.

3

Tracking & Review
Benefits tracked via
quarterly business
reviews. for section 3
content. Elaborate on
the subject matter.

Consulting Team Al strategy lead, data

scientist, change manager. goes here.

Explain the key point

succinctly.

2

Client Team

Client Team content goes here. Provide additional details or context.

3

Ways of Working

RACI: Consultants lead

design and delivery; client provides data and

business context.

Slack/Teams for daily

comms, weekly checkins, 24-hour response

time, for section 3

content. Elaborate on

the subject matter.

Relevant Experience & Case Studies

Case 1: Fortune 500 Retailer

Al customer support automation, 40% reduction in ticket time, \$5M annual savings. Second bullet point
Third bullet point

Case 2: Global Manufacturer

Al customer support automation, 40% reduction in ticket time, \$5M annual savings. Second bullet point
Third bullet point

Commercials, Assumptions & Terms

1

Pricing \$2M+ upfront investment for pilot and scale-up. Includes consulting, technology, and training. goes here. Explain the key point succinctly.

2

Assumptions

Assumptions content goes here. Provide additional details or context.

3

Payment & Terms 40% upfront, 30% at pilot completion, 30% at scale-up. Change control for scope adjustments. for section 3 content. Elaborate on the subject matter.

Risks, Mitigations & Next Steps

First major conclusion goes here. It should be succinct and clear.

Next Steps: Approve pilot, schedule kickoff, provide data access, align stakeholders.

Decision Checklist: Budget approval, data readiness, executive sponsor assigned.