TOTAL CONTENT TYPE JOTSTAR TOTAL CONTENT TYPE LIOCINEMA

3

TOTAL USER JOTSTAR

44.62K

TOTAL USER LIOCINEMA

183.45K

PAID USER JOTSTAR

33K

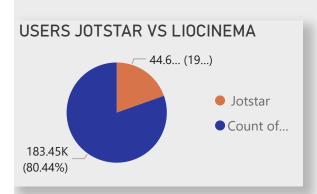
PAID USER LIOCINEMA DOWNGRADE USER(%) JS

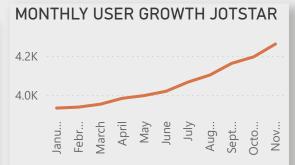
6.15

DOWNGRADE USER PERCENTAGE

11.37

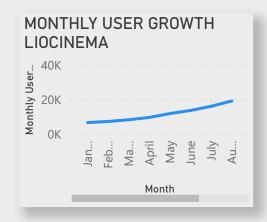
#### 1. Total Users & Growth Trends



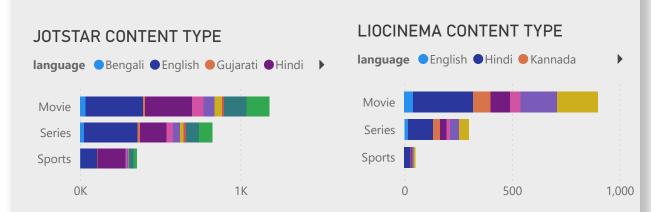


#### Count of user id by Month and platform

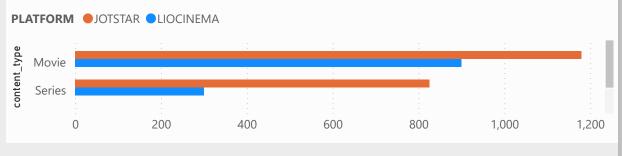




### 2. Content Library Comparison



#### Count of content\_id by content\_type and PLATFORM



ACTIVE USERS JOTSTAR

ACTIVE USERS LIOCINEMA

82K

INACTIVE USERS JOTSTAR

38K

INACTIVE USERS LIOCINEMA

101K

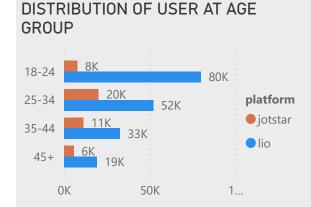
INACTIVE USERS (%) JOTSTAR

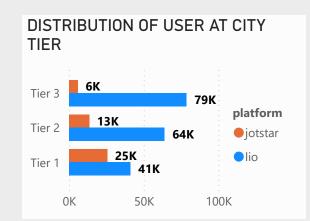
85.09

INACTIVE USERS (%)

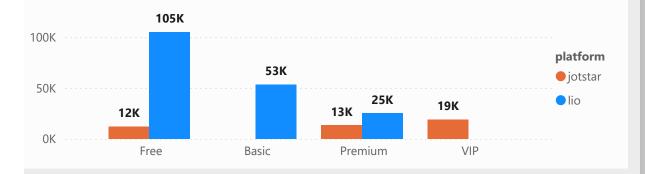
55.13

### 3. User Demographic





#### DISTRIBUTION OF USER AT SUBSCRPTION PLAN



### 4. Active vs. Inactive Users

## ACTIVE VS INACTIVE IN JOTSTAR BY AGE GROUP

age_group	Inactive Users_JOTSTAR ▼	Active Use
25-34	16944	
35-44	9688	
18-24	6479	
Total	37968	

LIUCINLMA DI AUL UNUUF			
age_group	Active Users_LIOCINEMA		
45+	7K		
35-44	14K		

**ACTIVE VS INACTIVE IN** 

I INCINIEMA BY AGE CONTID

# 25-34 22K Total 82K

## ACTIVE VS INACTIVE IN JOTSTAR BY SUBSCRIPTION PLAN

10 001	0.500	
Total	37968	
VID	16510	
Premium	12466	
Free	8983	
subscription_plan	Inactive Users_JOTSTAR	Act

## ACTIVE VS INACTIVE IN LIOCINEMA BY SUBSCRIPTION PLAN

subscription\_plan Active Users\_LIOCINEMA

Basic 18029
Free 59793
Premium 4483

Total 82305

AVG watch time in hour JOTSTAR

117.24

total watch time in hour JOTSTAR

15.69M

AVG watch time in hour\_LIOCINEMA

25.61

total watch time in hour LIOCINEMA

11.03M

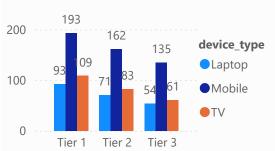
DOWNGRADE USER JOTSTAR

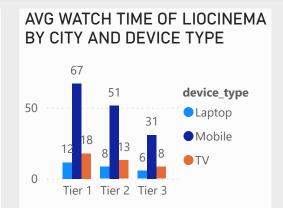
2742

DOWNGRADE
USER
LIOCINEMA
21K

### 5. Watch Time Analysis

# AVG WATCH TIME OF JOTSTAR BY CITY AND DEVICE

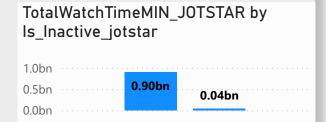




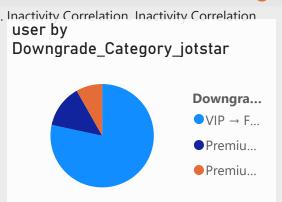
### 6.. Inactivity Correlation

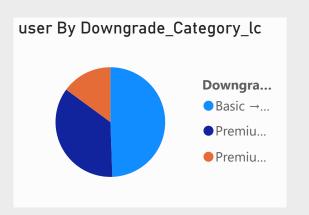




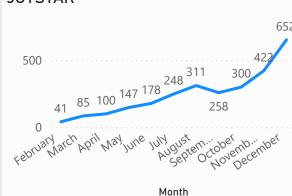


### 6.Downgrade Trends

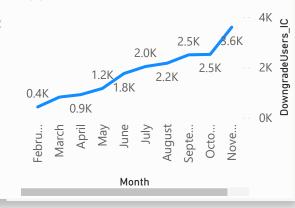




## DOWNGRADE USERS BREAKDOWN JOTSTAR



## DOWNGRADE USERS BREAKDOWN LIOCINEMA



upgrade users jotstar 4348 upgrade user (%) jotstar <mark>9.74</mark> UPGRADE USER LIOCINEMA
4155

UPGRADE USER (%) LIOCINEMA

2.26

PAID USER (%)
JOTSTAR
72.89

PAID USER LIOCINEMA(%)
42.77

### 8. Upgrade PatternS

#### 

UPGRADE BREAKDOWN OF LIOCINEMA			
Upgrade_Category_LIOCINEMA	Count of user_id  ▼		
Free → Basic	2078		
Basic → Premium	1362		
Free → Premium	715		
Total	4155		

#### 9. Paid Users Distribution

## PERCENTAGE DISTRIBUTION OF PAID MEMBERS OF JOTSTAR

city_tier	Premium	VIP	Total <b>▼</b>
Tier 1	31.29%	31.24%	62.54%
Tier 2	7.89%	20.89%	28.78%
Tier 3	1.92%	6.77%	8.68%
Total	41.10%	58.90%	100.00%

## PERCENTAGE DISTRIBUTION OF PAID MEMBERS OF LIOCINEMA

subscription_plan	Tier 1	Tier 2	Tier 3
Basic	15.67%	28.77%	23.589
Premium	13.14%	11.59%	7.269
Total	28.81%	40.35%	30.849

## 10. Revenue Analysis

TOATAL REVENUE JOTSTAR

43.68M

TotalRevenue\_JOTSTAR

TOTAL REVENUE LIOCINEMA

16.51M

**TotalRevenueLIOCINEMA** 

UPGRADE BY DOWNGRADE RATIO JS

158.57

 ${\bf Upgrade By Downgrade Rate}$ 

UPGRADE BY DOWNGRADE RATE

19.92

I IngradeRyDowngradeRate