

Project Design Phase

Date	7 November 2025
Time	NM2025TMID06789
Project Name	Lease Management
Maximum Mark	2 Marks

Proposed Solution

- Implement a **Salesforce Lease Management module** to handle end-to-end lease lifecycle.
- **Key Features:**
 - Lease creation, amendment, renewal, and termination.
 - Payment tracking, invoicing, and billing automation.
 - Dashboards and reports for portfolio insights and KPIs.
 - Integration with ERP/accounting systems for synchronized data.
 - Automated alerts for renewals, expirations, and compliance deadlines.
- **Benefits:**
 - Centralized and accurate lease data.
 - Reduced manual effort and errors.
 - Improved operational efficiency and compliance.
 - Real-time insights for management and finance teams.

