

# Project Design Phase

Date	7 November 2025
Time	NM2025TMID06789
Project Name	Lease Management
Maximum Mark	2 Marks

## Proposed Solution

- Implement a **Salesforce Lease Management module** to handle end-to-end lease lifecycle.
- **Key Features:**
  - Lease creation, amendment, renewal, and termination.
  - Payment tracking, invoicing, and billing automation.
  - Dashboards and reports for portfolio insights and KPIs.
  - Integration with ERP/accounting systems for synchronized data.
  - Automated alerts for renewals, expirations, and compliance deadlines.
- **Benefits:**
  - Centralized and accurate lease data.
  - Reduced manual effort and errors.
  - Improved operational efficiency and compliance.
  - Real-time insights for management and finance teams.

