

# Reserving Auto Insurance

Using Chain-Ladder Algorithm

# Presentation Plan

- Introduction
- The Data
- Reserving Model

# Introduction

- ❑ The insurance industry, unlike other industries, does not sell products as such, but rather promises. An insurance policy is a promise by the insurer to the policyholder to pay for future claims for an upfront received premium.
- ❑ As a result, insurers do not know the upfront cost for their service, but rely on historical data analysis and judgment to predict a sustainable price for their offering. In General Insurance (or Non-Life Insurance, e.g. motor, property and casualty insurance); most policies run for a period of 12 months. However, the claims payment process can take years or even decades. Therefore, often not even the delivery date of their product is known to insurers.
- ❑ The classical chain-ladder method is a deterministic algorithm to forecast claims based on historical data. It assumes that the proportional developments of claims from one development period to the next is the same for all origin periods.

# The Data

- ❑ The claims payment triangle is taken from a U.K. Motor Non-Comprehensive account as published by Christodes (1997). For convenience we set the origin period from 2007 to 2013.

origin	dev						
	1	2	3	4	5	6	7
2007	3511	3215	2266	1712	1059	587	340
2008	4001	3702	2278	1180	956	629	NA
2009	4355	3932	1946	1522	1238	NA	NA
2010	4295	3455	2023	1320	NA	NA	NA
2011	4150	3747	2320	NA	NA	NA	NA
2012	5102	4548	NA	NA	NA	NA	NA
2013	6283	NA	NA	NA	NA	NA	NA

- ❑ Then a cumulative development of data is created.

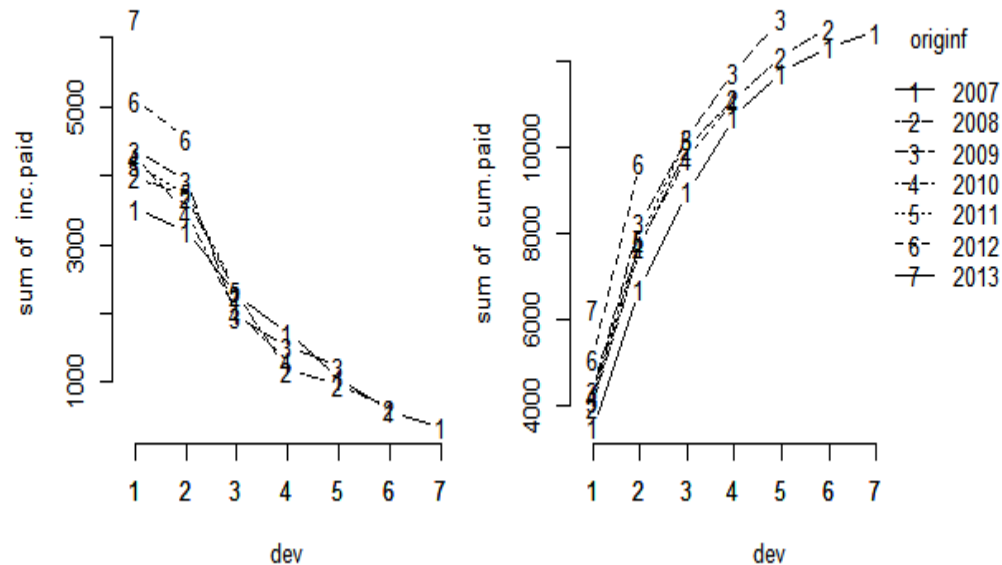
origin	dev						
	1	2	3	4	5	6	7
2007	3511	6726	8992	10704	11763	12350	12690
2008	4001	7703	9981	11161	12117	12746	NA
2009	4355	8287	10233	11755	12993	NA	NA
2010	4295	7750	9773	11093	NA	NA	NA
2011	4150	7897	10217	NA	NA	NA	NA
2012	5102	9650	NA	NA	NA	NA	NA
2013	6283	NA	NA	NA	NA	NA	NA

- ❑ It is the objective of a reserving exercise to forecast the future claims development in the bottom right corner of the triangle and potential further developments beyond development age 7.

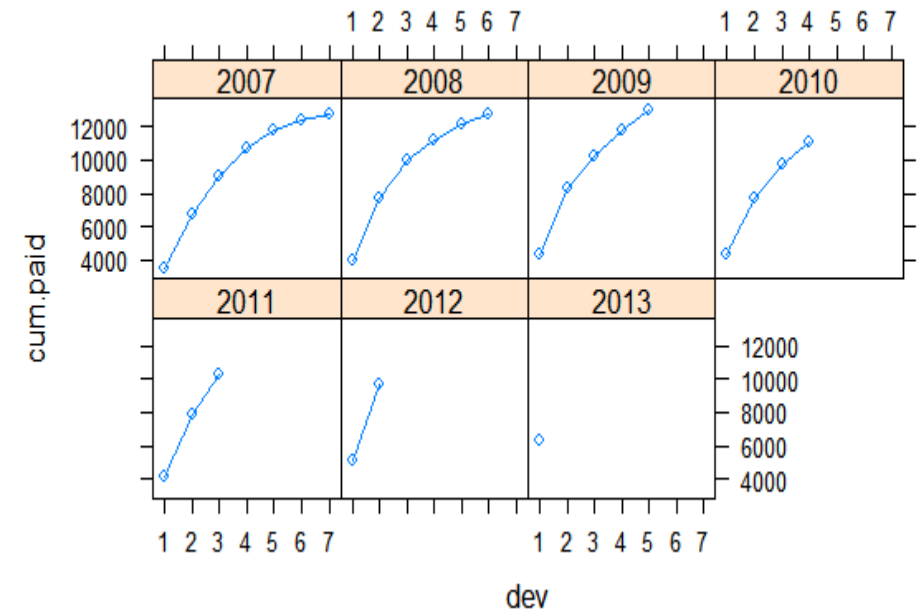
# Reserving Model

❑ The triangle appears to be fairly well behaved. The past two years, 2012 and 2013, appear to be slightly higher than years 2008 to 2011, and the values in 2007 are lower in comparison to the later years, for example, the book changed over the years. The last payment of 1,238 for the 2009 origin year stands out a bit as well.

Incremental and cumulative claims development



Cumulative claims development



# Reserving Model

- ❑ Using chain-ladder method to develop the reserve model. chain-ladder method is a deterministic algorithm to forecast claims based on historical data. It assumes that the proportional developments of claims from one development period to the next is the same for all origin periods. After applying the model, we get the following table:

		dev						
	origin	1	2	3	4	5	6	7
	2007	3511	6726.00	8992.00	10704.00	11763.00	12350.00	12690.00
	2008	4001	7703.00	9981.00	11161.00	12117.00	12746.00	13096.90
	2009	4355	8287.00	10233.00	11755.00	12993.00	13654.62	14030.54
	2010	4295	7750.00	9773.00	11093.00	12166.34	12785.86	13137.86
	2011	4150	7897.00	10217.00	11719.97	12853.97	13508.51	13880.40
	2012	5102	9650.00	12374.98	14195.40	15568.92	16361.71	16812.15
	2013	6283	11870.06	15221.94	17461.17	19150.67	20125.85	20679.92

- ❑ The total estimated outstanding loss reserve with this method comes as 28,656

Thank You