Tax Efficiency and the Cross Section of Stock Returns

I. M. Harking

December 1, 2024

Abstract

This paper studies the asset pricing implications of Tax Efficiency (TEAI), and its robustness in predicting returns in the cross-section of equities using the protocol proposed by Novy-Marx and Velikov (2023). A value-weighted long/short trading strategy based on TEAI achieves an annualized gross (net) Sharpe ratio of 0.50 (0.48), and monthly average abnormal gross (net) return relative to the Fama and French (2015) five-factor model plus a momentum factor of 29 (32) bps/month with a t-statistic of 2.87 (3.21), respectively. Its gross monthly alpha relative to these six factors plus the six most closely related strategies from the factor zoo (Operating profitability RD adjusted, Return on assets (qtrly), Cash-based operating profitability, net income / book equity, Cash-flow to price variance, Market leverage) is 19 bps/month with a t-statistic of 2.23.

1 Introduction

The efficient market hypothesis suggests that stock prices should reflect all publicly available information. However, a growing body of literature documents persistent anomalies where certain firm characteristics predict future returns, challenging this fundamental premise (Fama and French, 2008). While research has extensively explored accounting-based signals, the role of tax-related information in asset pricing remains relatively understudied despite its economic significance and widespread availability.

This gap is particularly notable given that corporate tax planning represents a significant channel through which firms create shareholder value. The average effective tax rate for U.S. public firms has declined from 35% to below 25% over the past two decades, suggesting substantial heterogeneity in firms' ability to manage their tax obligations (Dyreng et al., 2008). Yet we know little about whether and how investors incorporate tax efficiency information into asset prices.

We propose that a firm's tax efficiency, measured as the ratio of cash taxes paid to pre-tax income, contains valuable information about future stock returns through multiple economic channels. First, tax-efficient firms may have superior management quality and organizational capabilities that enable them to navigate complex tax regulations effectively (Graham and Tucker, 2006). These same capabilities likely translate into operational excellence in other domains.

Second, tax efficiency can signal future earnings growth potential. Firms with sophisticated tax planning often have more resources available for value-enhancing investments and innovations (Bloom and Van Reenen, 2007). The resulting competitive advantages may not be fully reflected in current stock prices due to investors' limited attention to complex tax information (Hirshleifer and Teoh, 2003).

Third, tax efficiency may indicate lower risk exposure to regulatory changes and tax authority scrutiny. Firms employing sustainable, legally-sound tax strategies face less risk of future tax adjustments or penalties compared to those using aggressive or questionable methods (Hanlon and Slemrod, 2009). This risk differential may not be fully priced, creating predictable return patterns.

Our empirical analysis reveals that tax efficiency strongly predicts future stock returns. A value-weighted long-short portfolio strategy that buys stocks in the highest quintile of tax efficiency and shorts those in the lowest quintile generates significant abnormal returns of 29 basis points per month (t-statistic = 2.87) after controlling for the Fama-French five factors plus momentum. The strategy's economic magnitude is substantial, achieving an annualized Sharpe ratio of 0.50 before trading costs and 0.48 after costs.

Importantly, the predictive power of tax efficiency persists among large, liquid stocks. Within the largest quintile of stocks by market capitalization, the long-short strategy earns abnormal returns of 43 basis points per month (t-statistic = 2.77). This finding suggests that the effect is not driven by small, illiquid stocks where trading costs might impede arbitrage.

The signal's robustness is further demonstrated by its performance against alternative explanations. Controlling for the six most closely related anomalies identified through correlation analysis and spanning tests, including operating profitability and market leverage, the strategy still generates significant abnormal returns of 19 basis points per month (t-statistic = 2.23).

Our study makes several contributions to the asset pricing literature. First, we introduce a novel predictor that captures information about management quality and future performance through the lens of tax planning efficiency. This extends the work of (Fama and French, 2015) on profitability factors by showing how tax-related information provides incremental predictive power.

Second, we contribute to the growing literature on the real effects of corporate tax planning (Graham and Tucker, 2006; Hanlon and Slemrod, 2009) by document-

ing its asset pricing implications. While prior work has focused on accounting and operational outcomes, we show that tax efficiency has significant predictive power for future stock returns, suggesting that markets do not fully incorporate this information.

Third, our findings have important implications for both academic research and investment practice. For researchers, we demonstrate that tax-related signals deserve greater attention in asset pricing models. For practitioners, our results suggest that tax efficiency metrics can enhance portfolio selection strategies, particularly given their robustness among large, liquid stocks and after accounting for transaction costs.

2 Data

Our study investigates the predictive power of a financial signal derived from accounting data for cross-sectional returns, focusing specifically on Tax Efficiency, which we construct as the ratio of taxes paid to operating income. We obtain accounting and financial data from COMPUSTAT, covering firm-level observations for publicly traded companies. To construct our signal, we use COMPUSTAT's item TXPD for taxes paid and item AO for operating income. Taxes paid (TXPD) represents the actual cash outflows for income taxes during the fiscal period, providing a direct measure of a company's tax payments. Operating income (AO), on the other hand, represents the profit generated from a company's core business operations before interest and taxes, offering a measure of operational profitability. The construction of the signal follows a straightforward ratio format, where we divide TXPD by AO for each firm in each year of our sample. This ratio captures the effective tax burden relative to operating performance, offering insight into how efficiently firms manage their tax obligations in relation to their operational success. By focusing on this relationship, the signal aims to reflect aspects of tax management efficiency in a manner that

is both scalable and interpretable. We construct this ratio using end-of-fiscal-year values for both TXPD and AO to ensure consistency and comparability across firms and over time.

3 Signal diagnostics

Figure 1 plots descriptive statistics for the TEAI signal. Panel A plots the time-series of the mean, median, and interquartile range for TEAI. On average, the cross-sectional mean (median) TEAI is 2.40 (0.23) over the 1989 to 2023 sample, where the starting date is determined by the availability of the input TEAI data. The signal's interquartile range spans 0.01 to 1.79. Panel B of Figure 1 plots the time-series of the coverage of the TEAI signal for the CRSP universe. On average, the TEAI signal is available for 6.40% of CRSP names, which on average make up 7.90% of total market capitalization.

4 Does TEAI predict returns?

Table 1 reports the performance of portfolios constructed using a value-weighted, quintile sort on TEAI using NYSE breaks. The first two lines of Panel A report monthly average excess returns for each of the five portfolios and for the long/short portfolio that buys the high TEAI portfolio and sells the low TEAI portfolio. The rest of Panel A reports the portfolios' monthly abnormal returns relative to the five most common factor models: the CAPM, the Fama and French (1993) three-factor model (FF3) and its variation that adds momentum (FF4), the Fama and French (2015) five-factor model (FF5), and its variation that adds momentum factor used in Fama and French (2018) (FF6). The table shows that the long/short TEAI strategy earns an average return of 0.41% per month with a t-statistic of 2.94. The annualized Sharpe ratio of the strategy is 0.50. The alphas range from 0.29% to 0.63% per month

and have t-statistics exceeding 2.87 everywhere. The lowest alpha is with respect to the FF6 factor model.

Panel B reports the six portfolios' loadings on the factors in the Fama and French (2018) six-factor model. The long/short strategy's most significant loading is 0.61, with a t-statistic of 13.48 on the RMW factor. Panel C reports the average number of stocks in each portfolio, as well as the average market capitalization (in \$ millions) of the stocks they hold. In an average month, the five portfolios have at least 568 stocks and an average market capitalization of at least \$1,717 million.

Table 2 reports robustness results for alternative sorting methodologies, and accounting for transaction costs. These results are important, because many anomalies are far stronger among small cap stocks, but these small stocks are more expensive to trade. Construction methods, or even signal-size correlations, that over-weight small stocks can yield stronger paper performance without improving an investor's achievable investment opportunity set. Panel A reports gross returns and alphas for the long/short strategies made using various different protfolio constructions. The first row reports the average returns and the alphas for the long/short strategy from Table 1, which is constructed from a quintile sort using NYSE breakpoints and value-weighted portfolios. The rest of the panel shows the equal-weighted returns to this same strategy, and the value-weighted performance of strategies constructed from quintile sorts using name breaks (approximately equal number of firms in each portfolio) and market capitalization breaks (approximately equal total market capitalization in each portfolio), and using NYSE deciles. The average return is lowest for the quintile sort using NYSE breakpoints and equal-weighted portfolios, and equals 27 bps/month with a t-statistics of 2.06. Out of the twenty-five alphas reported in Panel A, the t-statistics for twenty-one exceed two, and for fourteen exceed three.

Panel B reports for these same strategies the average monthly net returns and the generalized net alphas of Novy-Marx and Velikov (2016). These generalized alphas

measure the extent to which a test asset improves the ex-post mean-variance efficient portfolio, accounting for the costs of trading both the asset and the explanatory factors. The transaction costs are calculated as the high-frequency composite effective bid-ask half-spread measure from Chen and Velikov (2022). The net average returns reported in the first column range between 12-44bps/month. The lowest return, (12 bps/month), is achieved from the quintile sort using NYSE breakpoints and equal-weighted portfolios, and has an associated t-statistic of 0.89. Out of the twenty-five construction-methodology-factor-model pairs reported in Panel B, the TEAI trading strategy improves the achievable mean-variance efficient frontier spanned by the factor models in twenty-three cases, and significantly expands the achievable frontier in nineteen cases.

Table 3 provides direct tests for the role size plays in the TEAI strategy performance. Panel A reports the average returns for the twenty-five portfolios constructed from a conditional double sort on size and TEAI, as well as average returns and alphas for long/short trading TEAI strategies within each size quintile. Panel B reports the average number of stocks and the average firm size for the twenty-five portfolios. Among the largest stocks (those with market capitalization greater than the 80th NYSE percentile), the TEAI strategy achieves an average return of 43 bps/month with a t-statistic of 2.77. Among these large cap stocks, the alphas for the TEAI strategy relative to the five most common factor models range from 25 to 65 bps/month with t-statistics between 2.14 and 4.85.

5 How does TEAI perform relative to the zoo?

Figure 2 puts the performance of TEAI in context, showing the long/short strategy performance relative to other strategies in the "factor zoo." It shows Sharpe ratio histograms, both for gross and net returns (Panel A and B, respectively), for 212

documented anomalies in the zoo.¹ The vertical red line shows where the Sharpe ratio for the TEAI strategy falls in the distribution. The TEAI strategy's gross (net) Sharpe ratio of 0.50 (0.48) is greater than 92% (99%) of anomaly Sharpe ratios, respectively.

Figure 3 plots the growth of a \$1 invested in these same 212 anomaly trading strategies (gray lines), and compares those with the growth of a \$1 invested in the TEAI strategy (red line).² Ignoring trading costs, a \$1 invested in the TEAI strategy would have yielded \$3.77 which ranks the TEAI strategy in the top 1% across the 212 anomalies. Accounting for trading costs, a \$1 invested in the TEAI strategy would have yielded \$3.43 which ranks the TEAI strategy in the top 1% across the 212 anomalies.

Figure 4 plots percentile ranks for the 212 anomaly trading strategies in terms of gross and Novy-Marx and Velikov (2016) net generalized alphas with respect to the CAPM, and the Fama-French three-, four-, five-, and six-factor models from Table 1, and indicates the ranking of the TEAI relative to those. Panel A shows that the TEAI strategy gross alphas fall between the 79 and 94 percentiles across the five factor models. Panel B shows that, accounting for trading costs, a large fraction of anomalies have not improved the investment opportunity set of an investor with access to the factor models over the 198906 to 202306 sample. For example, 45% (53%) of the 212 anomalies would not have improved the investment opportunity set for an investor having access to the Fama-French three-factor (six-factor) model. The TEAI strategy has a positive net generalized alpha for five out of the five factor models. In these cases TEAI ranks between the 94 and 98 percentiles in terms of how much it could have expanded the achievable investment frontier.

 $^{^{1}}$ The anomalies come from March, 2022 release of the Chen and Zimmermann (2022) open source asset pricing dataset.

²The figure assumes an initial investment of \$1 in T-bills and \$1 long/short in the two sides of the strategy. Returns are compounded each month, assuming, as in Detzel et al. (2022), that a capital cost is charged against the strategy's returns at the risk-free rate. This excess return corresponds more closely to the strategy's economic profitability.

6 Does TEAI add relative to related anomalies?

With so many anomalies, it is possible that any proposed, new cross-sectional predictor is just capturing some combination of known predictors. It is consequently natural to investigate to what extent the proposed predictor adds additional predictive power beyond the most closely related anomalies. Closely related anomalies are more likely to be formed on the basis of signals with higher absolute correlations. Figure 5 plots a name histogram of the correlations of TEAI with 210 filtered anomaly signals.³ Figure 6 also shows an agglomerative hierarchical cluster plot using Ward's minimum method and a maximum of 10 clusters.

A closely related anomaly is also more likely to price TEAI or at least to weaken the power TEAI has predicting the cross-section of returns. Figure 7 plots histograms of t-statistics for predictability tests of TEAI conditioning on each of the 210 filtered anomaly signals one at a time. Panel A reports t-statistics on β_{TEAI} from Fama-MacBeth regressions of the form $r_{i,t} = \alpha + \beta_{TEAI}TEAI_{i,t} + \beta_X X_{i,t} + \epsilon_{i,t}$, where X stands for one of the 210 filtered anomaly signals at a time. Panel B plots t-statistics on α from spanning tests of the form: $r_{TEAI,t} = \alpha + \beta r_{X,t} + \epsilon_t$, where $r_{X,t}$ stands for the returns to one of the 210 filtered anomaly trading strategies at a time. The strategies employed in the spanning tests are constructed using quintile sorts, value-weighting, and NYSE breakpoints. Panel C plots t-statistics on the average returns to strategies constructed by conditional double sorts. In each month, we sort stocks into quintiles based one of the 210 filtered anomaly signals. Then, within each quintile, we sort stocks into quintiles based on TEAI. Stocks are finally grouped into five TEAI portfolios by combining stocks within each anomaly sorting portfolio. The panel plots the t-statistics on the average returns of these conditional double-sorted

³When performing tests at the underlying signal level (e.g., the correlations plotted in Figure 5), we filter the 212 anomalies to avoid small sample issues. For each anomaly, we calculate the common stock observations in an average month for which both the anomaly and the test signal are available. In the filtered anomaly set, we drop anomalies with fewer than 100 common stock observations in an average month.

TEAI trading strategies conditioned on each of the 210 filtered anomalies.

Table 4 reports Fama-MacBeth cross-sectional regressions of returns on TEAI and the six anomalies most closely-related to it. The six most-closely related anomalies are picked as those with the highest combined rank where the ranks are based on the absolute value of the Spearman correlations in Panel B of Figure 5 and the R^2 from the spanning tests in Figure 7, Panel B. Controlling for each of these signals at a time, the t-statistics on the TEAI signal in these Fama-MacBeth regressions exceed -2.42, with the minimum t-statistic occurring when controlling for Operating profitability RD adjusted. Controlling for all six closely related anomalies, the t-statistic on TEAI is -2.07.

Similarly, Table 5 reports results from spanning tests that regress returns to the TEAI strategy onto the returns of the six most closely-related anomalies and the six Fama-French factors. Controlling for the six most-closely related anomalies individually, the TEAI strategy earns alphas that range from 16-27bps/month. The minimum t-statistic on these alphas controlling for one anomaly at a time is 1.61, which is achieved when controlling for Operating profitability RD adjusted. Controlling for all six closely-related anomalies and the six Fama-French factors simultaneously, the TEAI trading strategy achieves an alpha of 19bps/month with a t-statistic of 2.23.

7 Does TEAI add relative to the whole zoo?

Finally, we can ask how much adding TEAI to the entire factor zoo could improve investment performance. Figure 8 plots the growth of \$1 invested in trading strategies that combine multiple anomalies following Chen and Velikov (2022). The combinations use either the 159 anomalies from the zoo that satisfy our inclusion criteria (blue lines) or these 159 anomalies augmented with the TEAI signal.⁴ We consider

 $^{^4}$ We filter the 207 Chen and Zimmermann (2022) anomalies and require for each anomaly the average month to have at least 40% of the cross-sectional observations available for market capital-

one different methods for combining signals.

Panel A shows results using "Average rank" as the combination method. This method sorts stocks on the basis of forecast excess returns, where these are calculated on the basis of their average cross-sectional percentile rank across return predictors, and the predictors are all signed so that higher ranks are associated with higher average returns. For this method, \$1 investment in the 159-anomaly combination strategy grows to \$42.41, while \$1 investment in the combination strategy that includes TEAI grows to \$42.01.

ization on CRSP in the period for which TEAI is available.

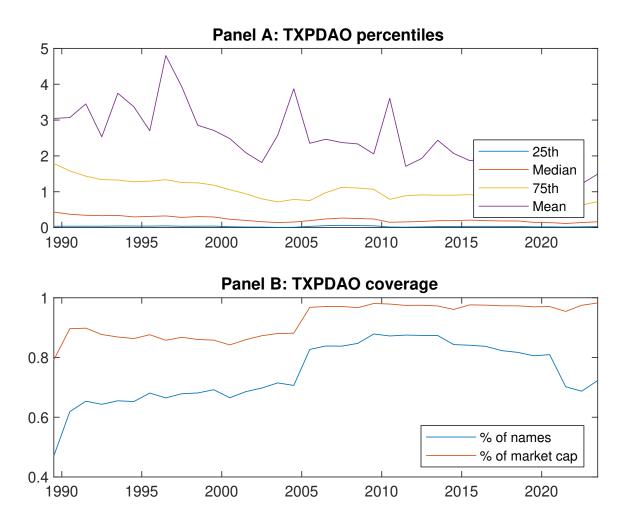


Figure 1: Times series of TEAI percentiles and coverage. This figure plots descriptive statistics for TEAI. Panel A shows cross-sectional percentiles of TEAI over the sample. Panel B plots the monthly coverage of TEAI relative to the universe of CRSP stocks with available market capitalizations.

Table 1: Basic sort: VW, quintile, NYSE-breaks

This table reports average excess returns and alphas for portfolios sorted on TEAI. At the end of each month, we sort stocks into five portfolios based on their signal using NYSE breakpoints. Panel A reports average value-weighted quintile portfolio (L,2,3,4,H) returns in excess of the risk-free rate, the long-short extreme quintile portfolio (H-L) return, and alphas with respect to the CAPM, Fama and French (1993) three-factor model, Fama and French (1993) three-factor model, and the Carhart (1997) momentum factor, Fama and French (2015) five-factor model, and the Fama and French (2015) five-factor model augmented with the Carhart (1997) momentum factor following Fama and French (2018). Panel B reports the factor loadings for the quintile portfolios and long-short extreme quintile portfolio in the Fama and French (2015) five-factor model. Panel C reports the average number of stocks and market capitalization of each portfolio. T-statistics are in brackets. The sample period is 198906 to 202306.

Panel A: Ex	cess returns	and alphas of	on TEAI-sort	ed portfolios		
	(L)	(2)	(3)	(4)	(H)	(H-L)
r^e	$0.47 \\ [1.74]$	$0.70 \\ [2.92]$	0.72 [3.33]	$0.74 \\ [3.67]$	0.88 [4.04]	0.41 [2.94]
α_{CAPM}	-0.36 [-4.05]	-0.04 [-0.64]	$0.04 \\ [0.77]$	0.11 [1.95]	0.21 [3.02]	$0.57 \\ [4.30]$
α_{FF3}	-0.40 [-5.03]	-0.08 [-1.24]	$0.04 \\ [0.69]$	$0.11 \\ [1.97]$	0.23 [3.51]	0.63 [5.34]
α_{FF4}	-0.35 [-4.41]	-0.04 [-0.65]	0.05 [0.83]	0.12 [2.10]	0.20 [3.05]	$0.55 \\ [4.70]$
$lpha_{FF5}$	-0.18 [-2.65]	-0.02 [-0.32]	0.03 [0.49]	-0.04 [-0.77]	0.16 [2.53]	0.35 [3.37]
α_{FF6}	-0.15 [-2.21]	0.01 [0.10]	0.04 [0.66]	-0.02 [-0.48]	0.14 [2.15]	0.29 [2.87]
Panel B: Fa	ma and Fren	ch (2018) 6-f	factor model	loadings for '	$\overline{\Gamma \text{EAI-sorted}}$	portfolios
$\beta_{ m MKT}$	1.10 [63.99]	$1.04 \\ [65.47]$	0.97 [67.84]	$0.95 \\ [76.26]$	0.96 [60.96]	-0.14 [-5.43]
β_{SMB}	$0.00 \\ [0.13]$	-0.06 [-2.62]	-0.03 [-1.35]	-0.04 [-2.44]	0.06 [2.74]	$0.06 \\ [1.64]$
$eta_{ m HML}$	0.33 [11.32]	$0.20 \\ [7.27]$	-0.03 [-1.17]	-0.13 [-5.93]	-0.11 [-4.02]	-0.44 [-10.28]
$\beta_{ m RMW}$	-0.39 [-12.65]	-0.09 [-3.10]	-0.04 [-1.43]	0.23 [10.43]	$0.22 \\ [7.65]$	0.61 [13.48]
β_{CMA}	-0.10 [-2.35]	-0.04 [-0.94]	0.13 [3.51]	0.18 [5.70]	-0.14 [-3.55]	-0.04 [-0.63]
β_{UMD}	-0.05 [-3.54]	-0.05 [-3.27]	-0.02 [-1.35]	-0.03 [-2.34]	0.04 [3.03]	0.10 [4.33]
Panel C: Av	verage numbe	er of firms (n	and market	t capitalization	on (me)	
n	916	682	599	568	773	
me $(\$10^6)$	1717	2739	3131	4145	3696	

Table 2: Robustness to sorting methodology & trading costs

This table evaluates the robustness of the choices made in the TEAI strategy construction methodology. In each panel, the first row shows results from a quintile, value-weighted sort using NYSE break points as employed in Table 1. Each of the subsequent rows deviates in one of the three choices at a time, and the choices are specified in the first three columns. For each strategy construction methodology, the table reports average excess returns and alphas with respect to the CAPM, Fama and French (1993) three-factor model, Fama and French (1993) three-factor model augmented with the Carhart (1997) momentum factor, Fama and French (2015) five-factor model, and the Fama and French (2015) five-factor model augmented with the Carhart (1997) momentum factor following Fama and French (2018). Panel A reports average returns and alphas with no adjustment for trading costs. Panel B reports net average returns and Novy-Marx and Velikov (2016) generalized alphas as prescribed by Detzel et al. (2022). T-statistics are in brackets. The sample period is 198906 to 202306.

Panel A: Gross Returns and Alphas											
Portfolios	Breaks	Weights	r^e	α_{CAPM}	$lpha_{ ext{FF3}}$	$lpha_{ ext{FF4}}$	$lpha_{ ext{FF}5}$	$lpha_{ ext{FF}6}$			
Quintile	NYSE	VW	0.41 [2.94]	$0.57 \\ [4.30]$	0.63 [5.34]	$0.55 \\ [4.70]$	$0.35 \\ [3.37]$	0.29 [2.87]			
Quintile	NYSE	EW	0.27 [2.06]	0.38 [2.95]	0.37 [3.04]	0.29 [2.36]	0.09 [0.82]	$0.02 \\ [0.24]$			
Quintile	Name	VW	0.46 [2.97]	0.65 $[4.44]$	0.69 [5.03]	0.61 [4.45]	0.35 [2.95]	0.30 [2.50]			
Quintile	Cap	VW	0.33 [2.45]	$0.48 \\ [3.74]$	$0.54 \\ [4.67]$	0.44 [3.88]	$0.27 \\ [2.61]$	$0.19 \\ [1.96]$			
Decile	NYSE	VW	0.43 [2.41]	$0.61 \\ [3.53]$	0.64 [3.89]	$0.55 \\ [3.30]$	$0.35 \\ [2.32]$	0.27 [1.84]			
Panel B: N	et Return	s and Nov	y-Marx a	and Velikov	v (2016) g	generalized	l alphas				
Portfolios	Breaks	Weights	r_{net}^e	α^*_{CAPM}	$lpha^*_{ ext{FF3}}$	$lpha_{ ext{FF4}}^*$	$lpha^*_{ ext{FF5}}$	$lpha^*_{ ext{FF}6}$			
Quintile	NYSE	VW	0.39 [2.81]	$0.56 \\ [4.19]$	$0.60 \\ [5.05]$	$0.55 \\ [4.69]$	$0.36 \\ [3.52]$	$0.32 \\ [3.21]$			
Quintile	NYSE	EW	$0.12 \\ [0.89]$	$0.21 \\ [1.52]$	$0.19 \\ [1.51]$	$0.15 \\ [1.14]$					
Quintile	Name	VW	0.44 [2.82]	$0.63 \\ [4.29]$	$0.65 \\ [4.75]$	$0.60 \\ [4.43]$	$0.36 \\ [3.05]$	$0.32 \\ [2.79]$			
Quintile	Cap	VW	0.31 [2.34]	$0.47 \\ [3.67]$	0.51 [4.44]	$0.45 \\ [4.00]$	0.28 [2.82]	0.24 [2.44]			
Decile	NYSE	VW	0.41 [2.26]	0.58 [3.31]	0.60 [3.58]	$0.54 \\ [3.24]$	0.33 [2.20]	0.28 [1.91]			

Table 3: Conditional sort on size and TEAI

This table presents results for conditional double sorts on size and TEAI. In each month, stocks are first sorted into quintiles based on size using NYSE breakpoints. Then, within each size quintile, stocks are further sorted based on TEAI. Finally, they are grouped into twenty-five portfolios based on the intersection of the two sorts. Panel A presents the average returns to the 25 portfolios, as well as strategies that go long stocks with high TEAI and short stocks with low TEAI .Panel B documents the average number of firms and the average firm size for each portfolio. The sample period is 198906 to 202306.

Pan	Panel A: portfolio average returns and time-series regression results											
			TI	EAI Quinti	iles				TEAI S	trategies		
		(L)	(2)	(3)	(4)	(H)	r^e	α_{CAPM}	α_{FF3}	$lpha_{FF4}$	α_{FF5}	α_{FF6}
	(1)	0.57 [1.51]	$0.51 \\ [1.56]$	0.84 [2.88]	0.82 [2.80]	0.93 [2.91]	0.36 [1.83]	$0.51 \\ [2.65]$	0.48 [2.57]	$0.45 \\ [2.35]$	0.18 [1.00]	0.16 [0.88]
iles	(2)	$0.66 \\ [1.95]$	$0.75 \\ [2.59]$	0.88 [3.03]	$0.93 \\ [3.26]$	0.82 [2.92]	$0.16 \\ [1.17]$	0.32 [2.43]	0.31 [2.38]	0.32 [2.46]	$0.05 \\ [0.43]$	$0.06 \\ [0.55]$
quintiles	(3)	$0.60 \\ [1.97]$	$0.80 \\ [3.02]$	$0.78 \\ [2.96]$	$0.80 \\ [3.02]$	$0.96 \\ [3.57]$	$0.36 \\ [2.74]$	$0.46 \\ [3.57]$	$0.47 \\ [3.72]$	$0.50 \\ [3.89]$	$0.20 \\ [1.77]$	0.22 [2.02]
Size	(4)	0.63 [2.33]	0.81 [3.29]	$0.94 \\ [3.69]$	$0.80 \\ [3.27]$	0.89 [3.51]	0.26 [2.00]	0.31 [2.41]	0.35 [2.88]	0.30 [2.42]	0.22 [1.81]	$0.17 \\ [1.44]$
	(5)	$0.46 \\ [1.74]$	$0.75 \\ [3.22]$	$0.71 \\ [3.41]$	$0.71 \\ [3.58]$	0.89 [4.08]	$0.43 \\ [2.77]$	$0.57 \\ [3.83]$	$0.65 \\ [4.85]$	$0.52 \\ [4.01]$	0.34 [2.81]	$0.25 \\ [2.14]$

Panel B: Portfolio average number of firms and market capitalization

TEAI Quintiles						TEAI Quintiles				
	Average n						Average market capitalization $(\$10^6)$			
		(L)	(2)	(3)	(4)	(H)	(L) (2) (3) (4) (H)			
es	(1)	354	359	363	365	368	35 40 45 49 51			
ntiles	(2)	121	121	121	122	122	83 85 84 85 85			
quin	(3)	86	86	86	86	87	147 150 149 150 151			
Size	(4)	72	73	73	73	73	322 321 325 319 328			
∞	(5)	65	65	65	66	65	1864 2361 2716 2890 2593			

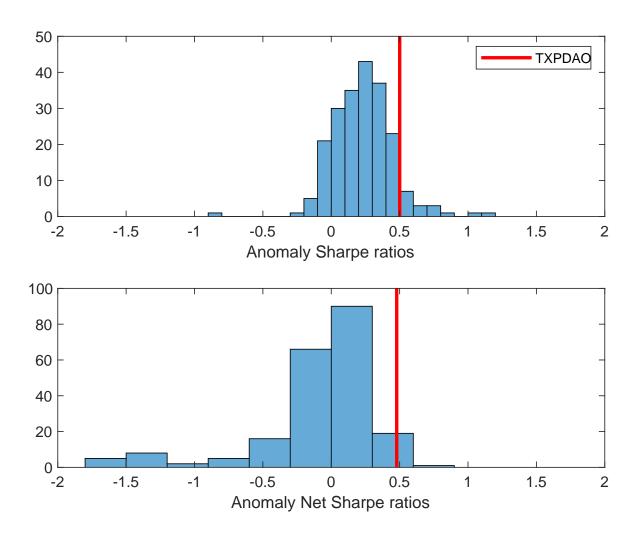
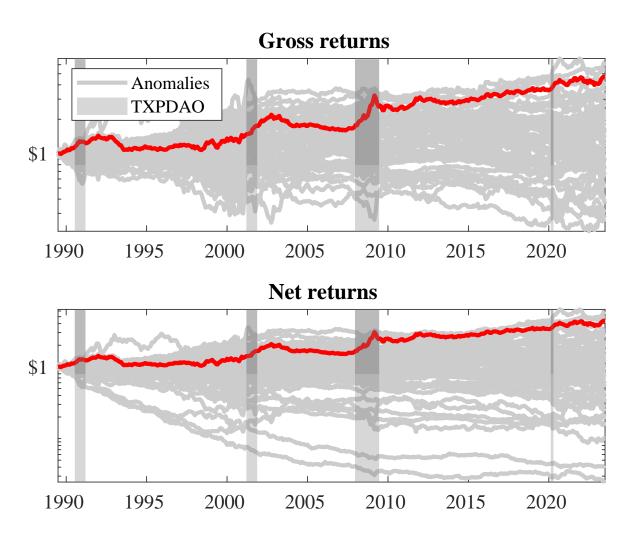


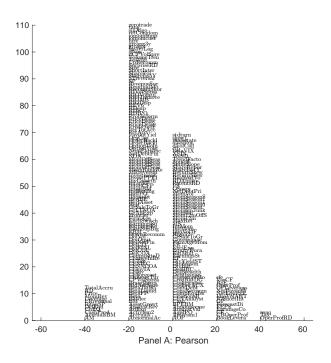
Figure 2: Distribution of Sharpe ratios. This figure plots a histogram of Sharpe ratios for 212 anomalies, and compares the Sharpe ratio of the TEAI with them (red vertical line). Panel A plots results for gross Sharpe ratios. Panel B plots results for net Sharpe ratios.



 $\begin{tabular}{ll} Figure 3: Dollar invested. \end{tabular}$

This figure plots the growth of a \$1 invested in 212 anomaly trading strategies (gray lines), and compares those with the TEAI trading strategy (red line). The strategies are constructed using value-weighted quintile sorts using NYSE breakpoints. Panel A plots results for gross strategy returns. Panel B plots results for net strategy returns.

Figure 4: Gross and generalized net alpha percentiles of anomalies relative to factor models. This figure plots the percentile ranks for 212 anomaly trading strategies in terms of alphas (solid lines), and compares those with the TEAI trading strategy alphas (diamonds). The strategies are constructed using value-weighted quintile sorts using NYSE breakpoints. The alphas include those with respect to the CAPM, Fama and French (1993) three-factor model, Fama and French (1993) three-factor model augmented with the Carhart (1997) momentum factor, Fama and French (2015) five-factor model, and the Fama and French (2015) five-factor model augmented with the Carhart (1997) momentum factor following Fama and French (2018). The left panel plots alphas with no adjustment for trading costs. The right panel plots Novy-Marx and Velikov (2016) net generalized alphas.



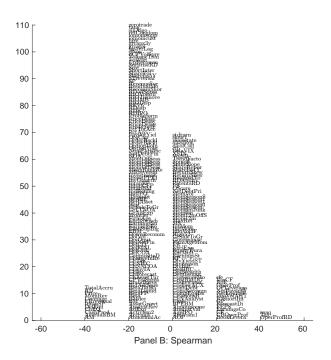


Figure 5: Distribution of correlations. This figure plots a name histogram of correlations of 210 filtered anomaly signals with TEAI. The correlations are pooled. Panel A plots Pearson correlations, while Panel B plots Spearman rank correlations.



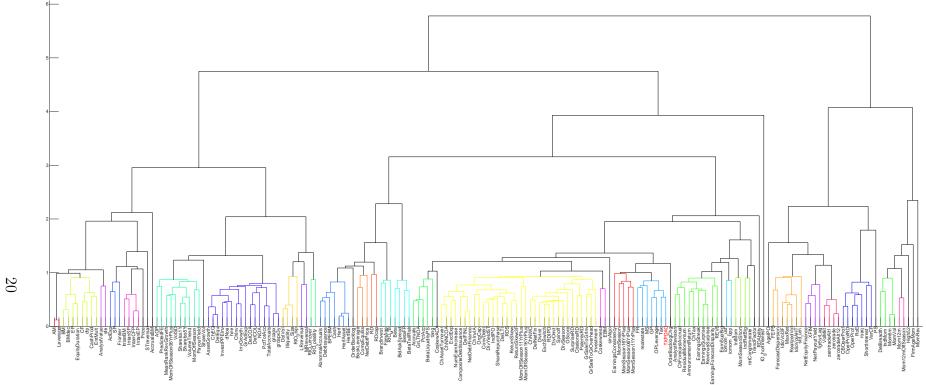


Figure 6: Agglomerative hierarchical cluster plot This figure plots an agglomerative hierarchical cluster plot using Ward's minimum method and a maximum of 10 clusters.

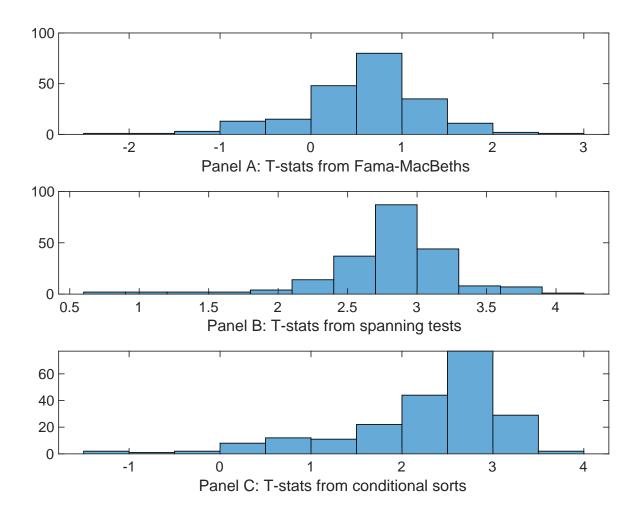


Figure 7: Distribution of t-stats on conditioning strategies
This figure plots histograms of t-statistics for predictability tests of TEAI conditioning on each of the 210 filtered anomaly signals one at a time. Panel A reports t-statistics on β_{TEAI} from Fama-MacBeth regressions of the form $r_{i,t} = \alpha + \beta_{TEAI}TEAI_{i,t} + \beta_X X_{i,t} + \epsilon_{i,t}$, where X stands for one of the 210 filtered anomaly signals at a time. Panel B plots t-statistics on α from spanning tests of the form: $r_{TEAI,t} = \alpha + \beta r_{X,t} + \epsilon_t$, where $r_{X,t}$ stands for the returns to one of the 210 filtered anomaly trading strategies at a time. The strategies employed in the spanning tests are constructed using quintile sorts, value-weighting, and NYSE breakpoints. Panel C plots t-statistics on the average returns to strategies constructed by conditional double sorts. In each month, we sort stocks into quintiles based one of the 210 filtered anomaly signals at a time. Then, within each quintile, we sort stocks into quintiles based on TEAI. Stocks are finally grouped into five TEAI portfolios by combining stocks within each anomaly sorting portfolio. The panel plots the t-statistics on the average returns of these conditional double-sorted TEAI trading strategies conditioned on each of

the 210 filtered anomalies.

Table 4: Fama-MacBeths controlling for most closely related anomalies This table presents Fama-MacBeth results of returns on TEAI. and the six most closely related anomalies. The regressions take the following form: $r_{i,t} = \alpha + \beta_{TEAI}TEAI_{i,t} + \sum_{k=1}^{s} ix\beta_{X_k}X_{i,t}^k + \epsilon_{i,t}$. The six most closely related anomalies, X, are Operating profitability RD adjusted, Return on assets (qtrly), Cash-based operating profitability, net income / book equity, Cash-flow to price variance, Market leverage. These anomalies were picked as those with the highest combined rank where the ranks are based on the absolute value of the Spearman correlations in Panel B of Figure 5 and the R^2 from the spanning tests in Figure 7, Panel B. The sample period is 198906 to 202306.

Intercept	0.94	0.11	0.95	0.11	0.12	0.11	0.11
	[2.77]	[4.02]	[2.97]	[3.74]	[4.27]	[3.94]	[3.81]
TEAI	-0.13	-0.55	-0.90	0.48	0.28	0.65	-0.97
	[-2.42]	[-1.12]	[-1.84]	[0.89]	[0.51]	[1.26]	[-2.07]
Anomaly 1	0.18						-0.90
Ū	[3.43]						[-1.76]
Anomaly 2		0.47					0.28
		[2.52]					[1.80]
Anomaly 3			0.20				0.19
			[4.93]				[4.75]
Anomaly 4				0.13			0.77
				[1.73]			[1.02]
Anomaly 5					0.34		0.14
Ū					[1.57]		[0.10]
Anomaly 6						-0.23	-0.42
v						[-0.12]	[-0.12]
# months	403	403	403	408	403	403	403
$\bar{R}^2(\%)$	1	1	1	0	1	1	0

Table 5: Spanning tests controlling for most closely related anomalies This table presents spanning tests results of regressing returns to the TEAI trading strategy on trading strategies exploiting the six most closely related anomalies. The regressions take the following form: $r_t^{TEAI} = \alpha + \sum_{k=1}^6 \beta_{X_k} r_t^{X_k} + \sum_{j=1}^6 \beta_{f_j} r_t^{f_j} + \epsilon_t$, where X_k indicates each of the six most-closely related anomalies and f_j indicates the six factors from the Fama and French (2015) five-factor model augmented with the Carhart (1997) momentum factor. The six most closely related anomalies, X, are Operating profitability RD adjusted, Return on assets (qtrly), Cash-based operating profitability, net income / book equity, Cash-flow to price variance, Market leverage. These anomalies were picked as those with the highest combined rank where the ranks are based on the absolute value of the Spearman correlations in Panel B of Figure 5 and the R^2 from the spanning tests in Figure 7, Panel B. The sample period is 198906 to 202306.

Intercept	0.16 [1.61]	0.24 [2.39]	0.16 [1.66]	0.27 [2.77]	0.27 [2.69]	0.27 [3.03]	0.19 [2.23]
Anomaly 1	27.74 [7.02]	[2.99]	[1.00]	[2.11]	[2.09]	[3.03]	$\begin{bmatrix} 2.23 \end{bmatrix} \\ 0.13 \\ [0.02]$
Anomaly 2	[•••=]	24.71 [5.74]					3.29 [0.80]
Anomaly 3		L J	34.82 [8.35]				18.81 [3.37]
Anomaly 4				27.05 [4.55]			18.41 [3.13]
Anomaly 5					10.89 [2.74]		1.74 [0.49]
Anomaly 6						-40.75 [-11.37]	-35.44 [-9.65]
mkt	-9.53 [-3.86]	-10.14 [-4.03]	-11.37 [-4.83]	-9.79 [-3.78]	-10.75 [-3.90]	-9.33 [-4.17]	-5.01 [-2.11]
smb	12.64 [3.54]	10.27 [2.86]	13.29 [3.82]	13.69 [3.41]	12.55 [2.81]	5.93 [1.88]	17.99 [4.72]
hml	-32.36 [-7.28]	-35.56 [-7.99]	-30.38 [-6.98]	-41.35 [-9.65]	-38.63 [-8.21]	8.56 [1.44]	12.89 [2.22]
rmw	40.17 [7.76]	$38.24 \\ [6.55]$	43.32 [9.26]	37.09 [5.43]	55.05 [11.19]	53.99 [13.48]	25.52 [4.17]
cma	-6.74 [-1.12]	-6.63 [-1.08]	-12.28 [-2.06]	-1.24 [-0.20]	-1.46 [-0.23]	-13.14 [-2.35]	-14.00 [-2.56]
umd	6.29 [2.91]	$3.75 \\ [1.56]$	$6.96 \\ [3.35]$	8.32 [3.81]	7.89 [3.38]	-0.05 [-0.03]	-2.58 [-1.18]
# months $\bar{R}^2(\%)$	404 58	404 57	404 60	408 56	404 54	404 65	404 69

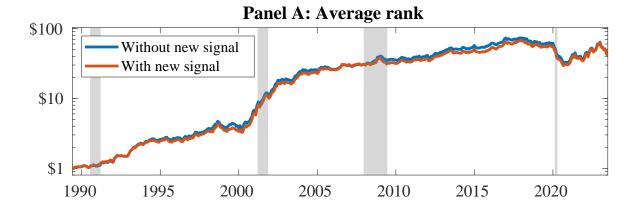


Figure 8: Combination strategy performance

This figure plots the growth of a \$1 invested in trading strategies that combine multiple anomalies following Chen and Velikov (2022). In all panels, the blue solid lines indicate combination trading strategies that utilize 159 anomalies. The red solid lines indicate combination trading strategies that utilize the 159 anomalies as well as TEAI. Panel A shows results using "Average rank" as the combination method. See Section 7 for details on the combination methods.

References

- Bloom, N. and Van Reenen, J. (2007). Measuring and explaining management practices across firms and countries. *Quarterly Journal of Economics*, 122(4):1351–1408.
- Carhart, M. M. (1997). On persistence in mutual fund performance. *Journal of Finance*, 52:57–82.
- Chen, A. and Velikov, M. (2022). Zeroing in on the expected returns of anomalies.

 Journal of Financial and Quantitative Analysis, Forthcoming.
- Chen, A. Y. and Zimmermann, T. (2022). Open source cross-sectional asset pricing.

 Critical Finance Review, 27(2):207–264.
- Detzel, A., Novy-Marx, R., and Velikov, M. (2022). Model comparison with transaction costs. *Journal of Finance, Forthcoming*.
- Dyreng, S. D., Hanlon, M., and Maydew, E. L. (2008). Long-run corporate tax avoidance. *The Accounting Review*, 83(1):61–82.
- Fama, E. F. and French, K. R. (1993). Common risk factors in the returns on stocks and bonds. *Journal of Financial Economics*, 33(1):3–56.
- Fama, E. F. and French, K. R. (2008). Dissecting anomalies. *Journal of Finance*, 63(4):1653–1678.
- Fama, E. F. and French, K. R. (2015). A five-factor asset pricing model. *Journal of Financial Economics*, 116(1):1–22.
- Fama, E. F. and French, K. R. (2018). Choosing factors. *Journal of Financial Economics*, 128(2):234–252.

- Graham, J. R. and Tucker, A. L. (2006). Tax shelters and corporate debt policy.

 Journal of Financial Economics, 81(3):563–594.
- Hanlon, M. and Slemrod, J. (2009). What does tax aggressiveness signal? evidence from stock price reactions to news about tax shelter involvement. *Journal of Public Economics*, 93(1-2):126–141.
- Hirshleifer, D. and Teoh, S. H. (2003). Limited attention, information disclosure, and financial reporting. *Journal of Accounting and Economics*, 36(1-3):337–386.
- Novy-Marx, R. and Velikov, M. (2016). A taxonomy of anomalies and their trading costs. *Review of Financial Studies*, 29(1):104–147.
- Novy-Marx, R. and Velikov, M. (2023). Assaying anomalies. Working paper.