# Inventory Efficiency Ratio and the Cross Section of Stock Returns

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#### Abstract

This paper studies the asset pricing implications of Inventory Efficiency Ratio (IER), and its robustness in predicting returns in the cross-section of equities using the protocol proposed by Novy-Marx and Velikov (2023). A value-weighted long/short trading strategy based on IER achieves an annualized gross (net) Sharpe ratio of 0.64 (0.57), and monthly average abnormal gross (net) return relative to the Fama and French (2015) five-factor model plus a momentum factor of 20 (20) bps/month with a t-statistic of 2.72 (2.81), respectively. Its gross monthly alpha relative to these six factors plus the six most closely related strategies from the factor zoo (Share issuance (1 year), Growth in book equity, Net Payout Yield, Share issuance (5 year), Change in equity to assets, Asset growth) is 16 bps/month with a t-statistic of 2.39.

### 1 Introduction

Market efficiency remains a central question in asset pricing, with researchers continually seeking to identify reliable signals that predict cross-sectional variation in stock returns. While numerous accounting-based anomalies have been documented, the role of operational efficiency metrics in predicting returns remains underexplored. Traditional financial theory suggests that firms with superior operational efficiency should deliver higher returns to shareholders through improved profitability and cash flows (Fama and French, 2015). However, the empirical evidence linking specific operational metrics to future stock performance is limited.

Inventory management represents a particularly important aspect of operational efficiency that may contain valuable information about future firm performance. While prior research has examined the relationship between aggregate inventory levels and stock returns (Thomas and Zhang, 2002), the dynamic efficiency of inventory management - how effectively firms adjust inventory levels in response to changes in demand - has received little attention in the asset pricing literature.

We hypothesize that firms demonstrating superior inventory efficiency, as measured by the Inventory Efficiency Ratio (IER), will earn higher future stock returns. This prediction builds on three theoretical mechanisms. First, efficient inventory management directly impacts profitability by reducing carrying costs and stockouts (Chen and Frank, 2005). Second, inventory efficiency may signal management quality and operational capabilities that extend beyond inventory management (Alan and Gao, 2014). Third, the market may underreact to the information content of inventory efficiency due to its complex relationship with future performance (Cohen and Frazzini, 2008).

The IER metric captures how effectively firms adjust their inventory levels relative to changes in cost of goods sold, providing a dynamic measure of operational efficiency. Firms with higher IER scores demonstrate more responsive inventory

management, suggesting superior operational execution. This operational advantage should translate into higher future profitability and cash flows (Netessine and Roumiantsev, 2013).

Moreover, we expect the return predictability of IER to persist due to limits to arbitrage and investor attention constraints. The complexity of evaluating operational metrics like inventory efficiency may lead to systematic underreaction by investors (Hirshleifer and Teoh, 2003). Additionally, institutional frictions in processing detailed operational information could slow the incorporation of IER-related information into prices (Cohen and Lou, 2012).

Our empirical analysis reveals that IER strongly predicts future stock returns. A value-weighted long-short portfolio strategy that buys stocks with high IER and sells stocks with low IER generates significant abnormal returns of 20 basis points per month (t-statistic = 2.72) after controlling for the Fama-French five factors plus momentum. The strategy achieves an annualized gross Sharpe ratio of 0.64, placing it in the top 3% of documented return predictors.

The predictive power of IER remains robust across various methodological specifications. The signal maintains significant predictability even among large-cap stocks, with the long-short strategy earning abnormal returns of 19-27 basis points per month (t-statistics between 2.02 and 2.90) in the largest size quintile. Importantly, these results hold after accounting for transaction costs, with the strategy delivering a net Sharpe ratio of 0.57.

Further analysis demonstrates that IER's predictive ability is distinct from known return predictors. Controlling for the six most closely related anomalies and standard risk factors, the IER strategy continues to generate significant abnormal returns of 16 basis points per month (t-statistic = 2.39). This finding suggests that IER captures a unique dimension of cross-sectional return predictability not explained by existing factors.

Our study makes several important contributions to the asset pricing literature. First, we introduce a novel predictor based on operational efficiency that significantly expands the investment opportunity set available to investors. While prior work has examined static inventory levels (Thomas and Zhang, 2002), our dynamic measure of inventory efficiency provides new insights into the relationship between operational performance and stock returns.

Second, we contribute to the growing literature on the role of operational metrics in asset pricing (Alan and Gao, 2014; Netessine and Roumiantsev, 2013). Our findings demonstrate that detailed operational information contains valuable signals about future stock performance that are not fully reflected in prices, extending our understanding of market efficiency and information processing in financial markets.

Third, our results have important implications for both academic research and investment practice. For researchers, we provide new evidence on the mechanisms through which operational efficiency affects firm value and stock returns. For practitioners, we document a robust return predictor that remains significant after transaction costs and performs well among large, liquid stocks, making it particularly valuable for institutional investors.

## 2 Data

Our study examines the predictive power of the Inventory Efficiency Ratio, a financial signal constructed from accounting data to analyze cross-sectional stock returns. We obtain accounting and financial data from COMPUSTAT, utilizing firm-level observations for publicly traded companies. To construct our signal, we use COMPUSTAT's item CSTK for total cost of inventory and item COGS for cost of goods sold. The cost of inventory (CSTK) represents the total value of a company's inventory held for sale, including raw materials, work in progress, and finished goods.

Cost of goods sold (COGS), meanwhile, measures the direct costs associated with producing goods sold by the company during the reporting period. The construction of our signal involves calculating the year-over-year change in inventory (CSTK minus its lagged value) and scaling this difference by the previous year's cost of goods sold (lagged COGS). This ratio provides insight into how efficiently a company manages its inventory levels relative to its sales activity. By examining the change in inventory scaled by COGS, the signal captures both the absolute change in inventory investment and its relative significance to the firm's operational scale. We compute this ratio using end-of-fiscal-year values to ensure consistency in measurement across firms and time periods.

# 3 Signal diagnostics

Figure 1 plots descriptive statistics for the IER signal. Panel A plots the time-series of the mean, median, and interquartile range for IER. On average, the cross-sectional mean (median) IER is -0.06 (-0.00) over the 1966 to 2023 sample, where the starting date is determined by the availability of the input IER data. The signal's interquartile range spans -0.01 to 0.00. Panel B of Figure 1 plots the time-series of the coverage of the IER signal for the CRSP universe. On average, the IER signal is available for 6.54% of CRSP names, which on average make up 7.95% of total market capitalization.

# 4 Does IER predict returns?

Table 1 reports the performance of portfolios constructed using a value-weighted, quintile sort on IER using NYSE breaks. The first two lines of Panel A report monthly average excess returns for each of the five portfolios and for the long/short portfolio that buys the high IER portfolio and sells the low IER portfolio. The rest

of Panel A reports the portfolios' monthly abnormal returns relative to the five most common factor models: the CAPM, the Fama and French (1993) three-factor model (FF3) and its variation that adds momentum (FF4), the Fama and French (2015) five-factor model (FF5), and its variation that adds momentum factor used in Fama and French (2018) (FF6). The table shows that the long/short IER strategy earns an average return of 0.36% per month with a t-statistic of 4.84. The annualized Sharpe ratio of the strategy is 0.64. The alphas range from 0.20% to 0.38% per month and have t-statistics exceeding 2.72 everywhere. The lowest alpha is with respect to the FF6 factor model.

Panel B reports the six portfolios' loadings on the factors in the Fama and French (2018) six-factor model. The long/short strategy's most significant loading is 0.30, with a t-statistic of 6.16 on the CMA factor. Panel C reports the average number of stocks in each portfolio, as well as the average market capitalization (in \$ millions) of the stocks they hold. In an average month, the five portfolios have at least 569 stocks and an average market capitalization of at least \$1,391 million.

Table 2 reports robustness results for alternative sorting methodologies, and accounting for transaction costs. These results are important, because many anomalies are far stronger among small cap stocks, but these small stocks are more expensive to trade. Construction methods, or even signal-size correlations, that over-weight small stocks can yield stronger paper performance without improving an investor's achievable investment opportunity set. Panel A reports gross returns and alphas for the long/short strategies made using various different protfolio constructions. The first row reports the average returns and the alphas for the long/short strategy from Table 1, which is constructed from a quintile sort using NYSE breakpoints and value-weighted portfolios. The rest of the panel shows the equal-weighted returns to this same strategy, and the value-weighted performance of strategies constructed from quintile sorts using name breaks (approximately equal number of firms in each

portfolio) and market capitalization breaks (approximately equal total market capitalization in each portfolio), and using NYSE deciles. The average return is lowest for the quintile sort using cap breakpoints and value-weighted portfolios, and equals 31 bps/month with a t-statistics of 4.09. Out of the twenty-five alphas reported in Panel A, the t-statistics for twenty-five exceed two, and for nineteen exceed three.

Panel B reports for these same strategies the average monthly net returns and the generalized net alphas of Novy-Marx and Velikov (2016). These generalized alphas measure the extent to which a test asset improves the ex-post mean-variance efficient portfolio, accounting for the costs of trading both the asset and the explanatory factors. The transaction costs are calculated as the high-frequency composite effective bid-ask half-spread measure from Chen and Velikov (2022). The net average returns reported in the first column range between 28-36bps/month. The lowest return, (28 bps/month), is achieved from the quintile sort using cap breakpoints and value-weighted portfolios, and has an associated t-statistic of 3.63. Out of the twenty-five construction-methodology-factor-model pairs reported in Panel B, the IER trading strategy improves the achievable mean-variance efficient frontier spanned by the factor models in twenty-five cases, and significantly expands the achievable frontier in twenty-five cases.

Table 3 provides direct tests for the role size plays in the IER strategy performance. Panel A reports the average returns for the twenty-five portfolios constructed from a conditional double sort on size and IER, as well as average returns and alphas for long/short trading IER strategies within each size quintile. Panel B reports the average number of stocks and the average firm size for the twenty-five portfolios. Among the largest stocks (those with market capitalization greater than the 80<sup>th</sup> NYSE percentile), the IER strategy achieves an average return of 28 bps/month with a t-statistic of 3.05. Among these large cap stocks, the alphas for the IER strategy relative to the five most common factor models range from 19 to 27 bps/month

# 5 How does IER perform relative to the zoo?

Figure 2 puts the performance of IER in context, showing the long/short strategy performance relative to other strategies in the "factor zoo." It shows Sharpe ratio histograms, both for gross and net returns (Panel A and B, respectively), for 212 documented anomalies in the zoo.<sup>1</sup> The vertical red line shows where the Sharpe ratio for the IER strategy falls in the distribution. The IER strategy's gross (net) Sharpe ratio of 0.64 (0.57) is greater than 97% (99%) of anomaly Sharpe ratios, respectively.

Figure 3 plots the growth of a \$1 invested in these same 212 anomaly trading strategies (gray lines), and compares those with the growth of a \$1 invested in the IER strategy (red line).<sup>2</sup> Ignoring trading costs, a \$1 invested in the IER strategy would have yielded \$9.64 which ranks the IER strategy in the top 1% across the 212 anomalies. Accounting for trading costs, a \$1 invested in the IER strategy would have yielded \$7.33 which ranks the IER strategy in the top 0% across the 212 anomalies.

Figure 4 plots percentile ranks for the 212 anomaly trading strategies in terms of gross and Novy-Marx and Velikov (2016) net generalized alphas with respect to the CAPM, and the Fama-French three-, four-, five-, and six-factor models from Table 1, and indicates the ranking of the IER relative to those. Panel A shows that the IER strategy gross alphas fall between the 66 and 74 percentiles across the five factor models. Panel B shows that, accounting for trading costs, a large fraction of anomalies have not improved the investment opportunity set of an investor with

<sup>&</sup>lt;sup>1</sup>The anomalies come from March, 2022 release of the Chen and Zimmermann (2022) open source asset pricing dataset.

<sup>&</sup>lt;sup>2</sup>The figure assumes an initial investment of \$1 in T-bills and \$1 long/short in the two sides of the strategy. Returns are compounded each month, assuming, as in Detzel et al. (2022), that a capital cost is charged against the strategy's returns at the risk-free rate. This excess return corresponds more closely to the strategy's economic profitability.

access to the factor models over the 196606 to 202306 sample. For example, 45% (53%) of the 212 anomalies would not have improved the investment opportunity set for an investor having access to the Fama-French three-factor (six-factor) model. The IER strategy has a positive net generalized alpha for five out of the five factor models. In these cases IER ranks between the 85 and 90 percentiles in terms of how much it could have expanded the achievable investment frontier.

#### 6 Does IER add relative to related anomalies?

With so many anomalies, it is possible that any proposed, new cross-sectional predictor is just capturing some combination of known predictors. It is consequently natural to investigate to what extent the proposed predictor adds additional predictive power beyond the most closely related anomalies. Closely related anomalies are more likely to be formed on the basis of signals with higher absolute correlations. Figure 5 plots a name histogram of the correlations of IER with 210 filtered anomaly signals.<sup>3</sup> Figure 6 also shows an agglomerative hierarchical cluster plot using Ward's minimum method and a maximum of 10 clusters.

A closely related anomaly is also more likely to price IER or at least to weaken the power IER has predicting the cross-section of returns. Figure 7 plots histograms of t-statistics for predictability tests of IER conditioning on each of the 210 filtered anomaly signals one at a time. Panel A reports t-statistics on  $\beta_{IER}$  from Fama-MacBeth regressions of the form  $r_{i,t} = \alpha + \beta_{IER}IER_{i,t} + \beta_X X_{i,t} + \epsilon_{i,t}$ , where Xstands for one of the 210 filtered anomaly signals at a time. Panel B plots t-statistics on  $\alpha$  from spanning tests of the form:  $r_{IER,t} = \alpha + \beta r_{X,t} + \epsilon_t$ , where  $r_{X,t}$  stands for the returns to one of the 210 filtered anomaly trading strategies at a time. The

<sup>&</sup>lt;sup>3</sup>When performing tests at the underlying signal level (e.g., the correlations plotted in Figure 5), we filter the 212 anomalies to avoid small sample issues. For each anomaly, we calculate the common stock observations in an average month for which both the anomaly and the test signal are available. In the filtered anomaly set, we drop anomalies with fewer than 100 common stock observations in an average month.

strategies employed in the spanning tests are constructed using quintile sorts, value-weighting, and NYSE breakpoints. Panel C plots t-statistics on the average returns to strategies constructed by conditional double sorts. In each month, we sort stocks into quintiles based one of the 210 filtered anomaly signals. Then, within each quintile, we sort stocks into quintiles based on IER. Stocks are finally grouped into five IER portfolios by combining stocks within each anomaly sorting portfolio. The panel plots the t-statistics on the average returns of these conditional double-sorted IER trading strategies conditioned on each of the 210 filtered anomalies.

Table 4 reports Fama-MacBeth cross-sectional regressions of returns on IER and the six anomalies most closely-related to it. The six most-closely related anomalies are picked as those with the highest combined rank where the ranks are based on the absolute value of the Spearman correlations in Panel B of Figure 5 and the  $R^2$  from the spanning tests in Figure 7, Panel B. Controlling for each of these signals at a time, the t-statistics on the IER signal in these Fama-MacBeth regressions exceed 3.76, with the minimum t-statistic occurring when controlling for Net Payout Yield. Controlling for all six closely related anomalies, the t-statistic on IER is 2.85.

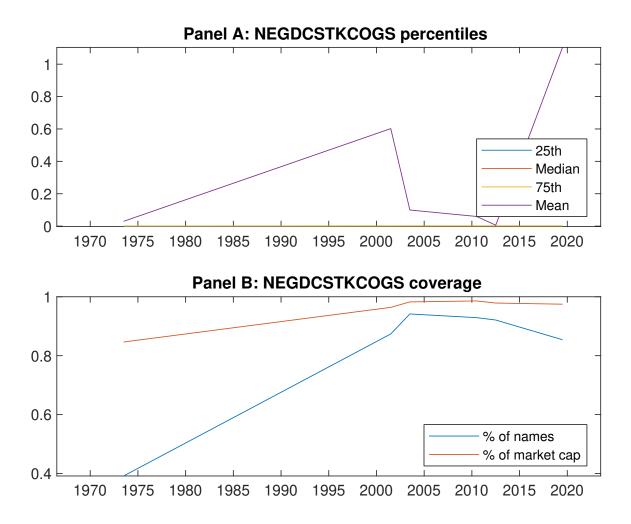
Similarly, Table 5 reports results from spanning tests that regress returns to the IER strategy onto the returns of the six most closely-related anomalies and the six Fama-French factors. Controlling for the six most-closely related anomalies individually, the IER strategy earns alphas that range from 17-22bps/month. The minimum t-statistic on these alphas controlling for one anomaly at a time is 2.38, which is achieved when controlling for Net Payout Yield. Controlling for all six closely-related anomalies and the six Fama-French factors simultaneously, the IER trading strategy achieves an alpha of 16bps/month with a t-statistic of 2.39.

### 7 Does IER add relative to the whole zoo?

Finally, we can ask how much adding IER to the entire factor zoo could improve investment performance. Figure 8 plots the growth of \$1 invested in trading strategies that combine multiple anomalies following Chen and Velikov (2022). The combinations use either the 155 anomalies from the zoo that satisfy our inclusion criteria (blue lines) or these 155 anomalies augmented with the IER signal.<sup>4</sup> We consider one different methods for combining signals.

Panel A shows results using "Average rank" as the combination method. This method sorts stocks on the basis of forecast excess returns, where these are calculated on the basis of their average cross-sectional percentile rank across return predictors, and the predictors are all signed so that higher ranks are associated with higher average returns. For this method, \$1 investment in the 155-anomaly combination strategy grows to \$2333.55, while \$1 investment in the combination strategy that includes IER grows to \$2377.67.

 $<sup>^4</sup>$ We filter the 207 Chen and Zimmermann (2022) anomalies and require for each anomaly the average month to have at least 40% of the cross-sectional observations available for market capitalization on CRSP in the period for which IER is available.



**Figure 1:** Times series of IER percentiles and coverage. This figure plots descriptive statistics for IER. Panel A shows cross-sectional percentiles of IER over the sample. Panel B plots the monthly coverage of IER relative to the universe of CRSP stocks with available market capitalizations.

Table 1: Basic sort: VW, quintile, NYSE-breaks

This table reports average excess returns and alphas for portfolios sorted on IER. At the end of each month, we sort stocks into five portfolios based on their signal using NYSE breakpoints. Panel A reports average value-weighted quintile portfolio (L,2,3,4,H) returns in excess of the risk-free rate, the long-short extreme quintile portfolio (H-L) return, and alphas with respect to the CAPM, Fama and French (1993) three-factor model, Fama and French (1993) three-factor model, and the Carhart (1997) momentum factor, Fama and French (2015) five-factor model, and the Fama and French (2015) five-factor model augmented with the Carhart (1997) momentum factor following Fama and French (2018). Panel B reports the factor loadings for the quintile portfolios and long-short extreme quintile portfolio in the Fama and French (2015) five-factor model. Panel C reports the average number of stocks and market capitalization of each portfolio. T-statistics are in brackets. The sample period is 196606 to 202306.

Panel A: Ex	cess returns	and alphas	on IER-sorted	d portfolios		
	(L)	(2)	(3)	(4)	(H)	(H-L)
$r^e$	0.41 [2.33]	0.54 [2.82]	$0.68 \\ [3.54]$	$0.67 \\ [3.98]$	$0.76 \\ [4.53]$	$0.36 \\ [4.84]$
$\alpha_{CAPM}$	-0.14 [-2.95]	-0.07 [-1.43]	0.08 [1.47]	$0.15 \\ [3.04]$	$0.24 \\ [5.10]$	$0.38 \\ [5.08]$
$\alpha_{FF3}$	-0.14 [-2.93]	-0.06 [-1.25]	$0.09 \\ [1.71]$	0.10 [2.38]	0.19 [4.41]	0.33 [4.49]
$\alpha_{FF4}$	-0.12 [-2.50]	-0.02 [-0.50]	0.11 [1.96]	$0.07 \\ [1.59]$	0.17 [3.93]	0.29 [3.94]
$lpha_{FF5}$	-0.13 [-2.65]	-0.00 [-0.10]	0.11 [2.07]	0.00 [0.08]	0.09 [2.18]	0.22 [3.01]
$lpha_{FF6}$	-0.12 [-2.36]	$0.02 \\ [0.38]$	0.12 [2.23]	-0.02 [-0.37]	0.09 [2.03]	0.20 [2.72]
Panel B: Fa	ma and Fren	nch (2018) 6-1	factor model	loadings for l	ER-sorted po	ortfolios
$eta_{ ext{MKT}}$	0.96 [83.11]	1.03 [94.36]	1.03 [78.28]	$1.00 \\ [99.75]$	0.99 [99.27]	$0.03 \\ [1.45]$
$eta_{ m SMB}$	-0.06 [-3.34]	0.03 [1.64]	0.07 [3.52]	-0.07 [-4.61]	-0.02 [-1.46]	0.04 [1.39]
$eta_{ m HML}$	0.04 [1.76]	0.02 [0.80]	-0.03 [-1.24]	0.07 [3.65]	0.04 [1.98]	-0.00 [-0.04]
$eta_{ m RMW}$	0.03 [1.16]	-0.04 [-1.96]	-0.01 [-0.46]	0.15 [7.41]	0.13 [6.63]	0.10 [3.01]
$eta_{ m CMA}$	-0.08 [-2.37]	-0.14 [-4.45]	-0.06 [-1.71]	0.18 [6.42]	0.23 [8.02]	0.30 [6.16]
$eta_{ m UMD}$	-0.02 [-1.77]	-0.04 [-3.24]	-0.02 [-1.22]	0.03 [2.99]	0.01 [0.88]	0.03 [1.68]
Panel C: Av	erage numb	er of firms (n	and market	t capitalization	on (me)	
n	807	708	569	693	768	
me $(\$10^6)$	1919	1391	1920	2238	2444	

Table 2: Robustness to sorting methodology & trading costs

This table evaluates the robustness of the choices made in the IER strategy construction methodology. In each panel, the first row shows results from a quintile, value-weighted sort using NYSE break points as employed in Table 1. Each of the subsequent rows deviates in one of the three choices at a time, and the choices are specified in the first three columns. For each strategy construction methodology, the table reports average excess returns and alphas with respect to the CAPM, Fama and French (1993) three-factor model, Fama and French (1993) three-factor model augmented with the Carhart (1997) momentum factor, Fama and French (2015) five-factor model, and the Fama and French (2015) five-factor model augmented with the Carhart (1997) momentum factor following Fama and French (2018). Panel A reports average returns and alphas with no adjustment for trading costs. Panel B reports net average returns and Novy-Marx and Velikov (2016) generalized alphas as prescribed by Detzel et al. (2022). T-statistics are in brackets. The sample period is 196606 to 202306.

Panel A: Gross Returns and Alphas										
Portfolios	Breaks	Weights	$r^e$	$\alpha_{ m CAPM}$	$\alpha_{\mathrm{FF3}}$	$lpha_{ ext{FF4}}$	$lpha_{ ext{FF5}}$	$lpha_{ ext{FF}6}$		
Quintile	NYSE	VW	0.36	0.38	0.33	0.29	0.22	0.20		
			[4.84]	[5.08]	[4.49]	[3.94]	[3.01]	[2.72]		
Quintile	NYSE	EW	0.56	0.62	0.54	0.47	0.38	0.34		
0:4:1-	N	37337	[8.39]	$[9.59] \\ 0.36$	[8.98]	[7.88] $0.30$	[6.79]	[6.06]		
Quintile	Name	VW	0.35 [4.73]	[4.83]	0.33 [4.41]	[3.96]	$0.25 \\ [3.35]$	0.24 [3.13]		
Quintile	Cap	VW	0.31	0.31	0.28	0.24	0.22	0.20		
Quintino	Cap	, ,,	[4.09]	[4.04]	[3.68]	[3.09]	[2.87]	[2.50]		
Decile	NYSE	VW	0.38	0.36	0.31	0.25	0.25	0.20		
			[4.02]	[3.85]	[3.37]	[2.62]	[2.59]	[2.10]		
Panel B: N	et Returr	s and Nov	y-Marx a	and Velikov	v (2016) g	generalized	l alphas			
Portfolios	Breaks	Weights	$r_{net}^e$	$\alpha^*_{\mathrm{CAPM}}$	$lpha^*_{ ext{FF3}}$	$lpha^*_{\mathrm{FF4}}$	$lpha^*_{ ext{FF5}}$	$lpha^*_{ ext{FF6}}$		
Quintile	NYSE	VW	0.32	0.35	0.30	0.28	0.21	0.20		
			[4.36]	[4.65]	[4.15]	[3.87]	[2.95]	[2.81]		
Quintile	NYSE	EW	0.36	0.41	0.34	0.30	0.18	0.16		
			[4.95]	[5.78]	[5.11]	[4.64]	[2.87]	[2.65]		
Quintile	Name	VW	0.32	0.33	0.31	0.29	0.24	0.24		
0	a	T 7TT 7	[4.25]	[4.46]	[4.09]	[3.88]	[3.26]	[3.14]		
Quintile	Cap	VW	0.28 [3.63]	$0.28 \\ [3.65]$	$0.25 \\ [3.33]$	0.23 [3.03]	0.21 [2.73]	0.19 [2.53]		
Dooile	NYSE	17117		$\begin{bmatrix} 3.03 \end{bmatrix}$	[3.33] $0.29$	0.25	0.23	$[2.33] \\ 0.20$		
Decile	MISE	VW	0.34 [3.60]	[3.48]	[3.06]	[2.68]	[2.45]	[2.20]		
			[0.00]	[]	[]	[]	[~]	[]		

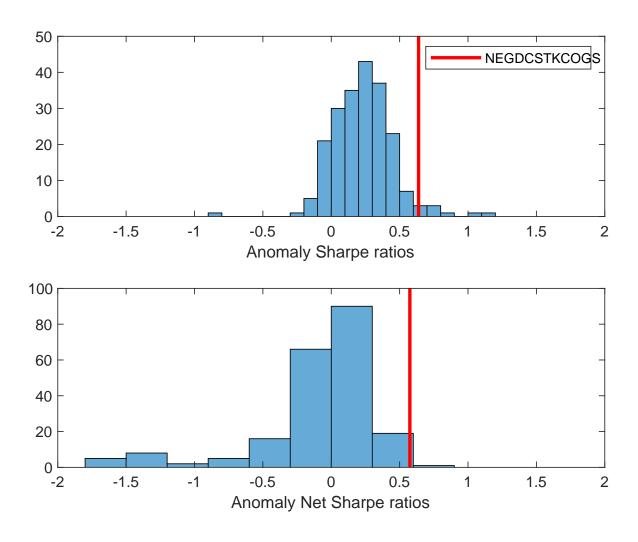
#### Table 3: Conditional sort on size and IER

This table presents results for conditional double sorts on size and IER. In each month, stocks are first sorted into quintiles based on size using NYSE breakpoints. Then, within each size quintile, stocks are further sorted based on IER. Finally, they are grouped into twenty-five portfolios based on the intersection of the two sorts. Panel A presents the average returns to the 25 portfolios, as well as strategies that go long stocks with high IER and short stocks with low IER .Panel B documents the average number of firms and the average firm size for each portfolio. The sample period is 196606 to 202306.

Pan	Panel A: portfolio average returns and time-series regression results											
			II	ER Quintil	es				IER St	rategies		
		(L)	(2)	(3)	(4)	(H)	$r^e$	$\alpha_{CAPM}$	$\alpha_{FF3}$	$lpha_{FF4}$	$\alpha_{FF5}$	$\alpha_{FF6}$
	(1)	0.38 [1.46]	$0.71 \\ [2.67]$	$0.92 \\ [3.54]$	0.98 [3.81]	0.98 [4.11]	0.60 [7.90]	$0.65 \\ [8.66]$	0.59 [8.30]	$0.55 \\ [7.58]$	$0.46 \\ [6.59]$	0.43 [6.16]
iles	(2)	0.51 [2.20]	$0.75 \\ [3.07]$	$0.80 \\ [3.29]$	0.89 [3.88]	$0.96 \\ [4.34]$	$0.45 \\ [5.25]$	$0.50 \\ [5.85]$	$0.41 \\ [5.04]$	$0.37 \\ [4.53]$	$0.29 \\ [3.62]$	$0.28 \\ [3.36]$
quintiles	(3)	$0.55 \\ [2.63]$	0.64 [2.81]	$0.82 \\ [3.61]$	$0.80 \\ [3.75]$	$0.94 \\ [4.64]$	$0.38 \\ [4.95]$	$0.41 \\ [5.30]$	$0.36 \\ [4.70]$	0.35  [4.45]	$0.26 \\ [3.31]$	$0.25 \\ [3.26]$
Size	(4)	0.47 [2.37]	$0.65 \\ [3.06]$	$0.79 \\ [3.69]$	$0.79 \\ [3.94]$	0.81 [4.28]	0.34 [4.16]	0.37 [4.52]	0.29 [3.81]	0.27 [3.42]	0.09 [1.23]	$0.09 \\ [1.18]$
	(5)	$0.43 \\ [2.56]$	0.49 [2.61]	$0.50 \\ [2.68]$	$0.56 \\ [3.30]$	$0.71 \\ [4.24]$	$0.28 \\ [3.05]$	$0.27 \\ [2.90]$	$0.25 \\ [2.67]$	$0.20 \\ [2.17]$	$0.22 \\ [2.36]$	0.19 [2.02]

Panel B: Portfolio average number of firms and market capitalization

	IER Quintiles						IER Quintiles				
Average $n$						Average market capitalization $(\$10^6)$					
		(L)	(2)	(3)	(4)	(H)	(L) $(2)$ $(3)$ $(4)$ $(H)$				
es	(1)	389	389	388	386	387	32 34 39 29 29				
quintiles	(2)	111	110	110	110	110	56 56 57 55 56				
qui	(3)	81	80	81	80	81	98 96 97 99 100				
Size	(4)	68	68	68	68	68	206 $206$ $210$ $215$ $217$				
	(5)	62	62	62	62	62	1369   1463   1727   1599   1766				



**Figure 2:** Distribution of Sharpe ratios. This figure plots a histogram of Sharpe ratios for 212 anomalies, and compares the Sharpe ratio of the IER with them (red vertical line). Panel A plots results for gross Sharpe ratios. Panel B plots results for net Sharpe ratios.

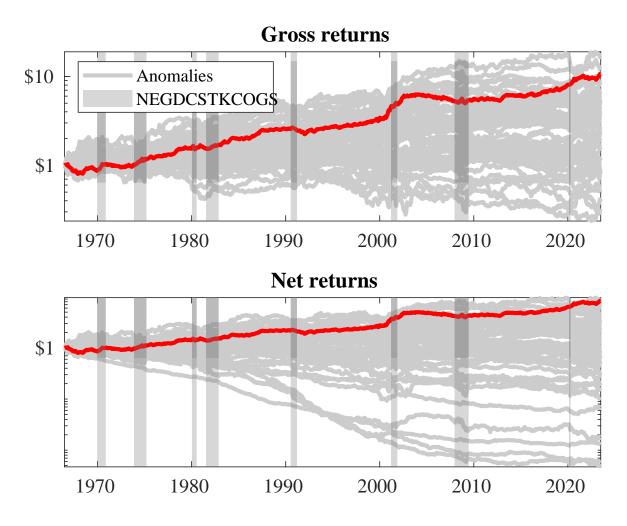
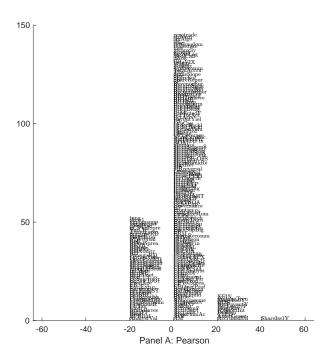
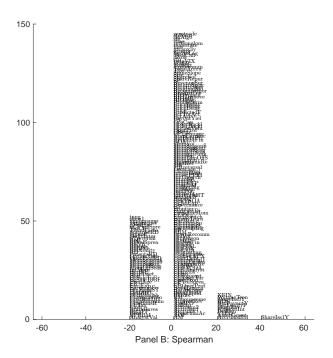


Figure 3: Dollar invested.

This figure plots the growth of a \$1 invested in 212 anomaly trading strategies (gray lines), and compares those with the IER trading strategy (red line). The strategies are constructed using value-weighted quintile sorts using NYSE breakpoints. Panel A plots results for gross strategy returns. Panel B plots results for net strategy returns.

Figure 4: Gross and generalized net alpha percentiles of anomalies relative to factor models. This figure plots the percentile ranks for 212 anomaly trading strategies in terms of alphas (solid lines), and compares those with the IER trading strategy alphas (diamonds). The strategies are constructed using value-weighted quintile sorts using NYSE breakpoints. The alphas include those with respect to the CAPM, Fama and French (1993) three-factor model, Fama and French (1993) three-factor model augmented with the Carhart (1997) momentum factor, Fama and French (2015) five-factor model, and the Fama and French (2015) five-factor model augmented with the Carhart (1997) momentum factor following Fama and French (2018). The left panel plots alphas with no adjustment for trading costs. The right panel plots Novy-Marx and Velikov (2016) net generalized alphas.





**Figure 5:** Distribution of correlations.

This figure plots a name histogram of correlations of 210 filtered anomaly signals with IER. The correlations are pooled. Panel A plots Pearson correlations, while Panel B plots Spearman rank correlations.

Figure 6: Agglomerative hierarchical cluster plot
This figure plots an agglomerative hierarchical cluster plot using Ward's minimum method and a maximum of 10 clusters.

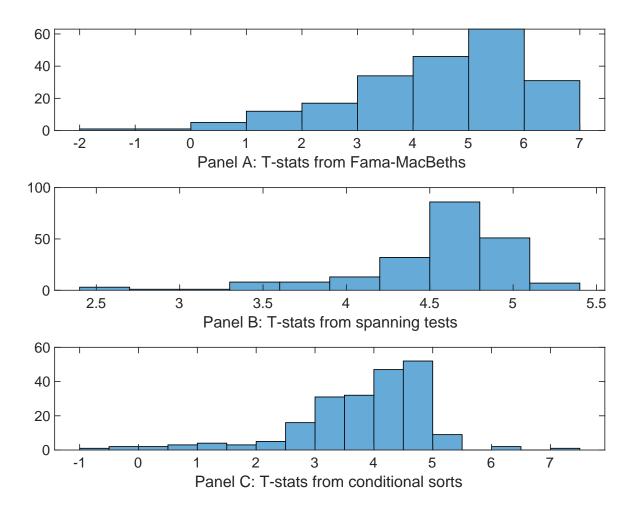


Figure 7: Distribution of t-stats on conditioning strategies

This figure plots histograms of t-statistics for predictability tests of IER conditioning on each of the 210 filtered anomaly signals one at a time. Panel A reports t-statistics on  $\beta_{IER}$  from Fama-MacBeth regressions of the form  $r_{i,t} = \alpha + \beta_{IER}IER_{i,t} + \beta_X X_{i,t} + \epsilon_{i,t}$ , where X stands for one of the 210 filtered anomaly signals at a time. Panel B plots t-statistics on  $\alpha$  from spanning tests of the form:  $r_{IER,t} = \alpha + \beta r_{X,t} + \epsilon_t$ , where  $r_{X,t}$  stands for the returns to one of the 210 filtered anomaly trading strategies at a time. The strategies employed in the spanning tests are constructed using quintile sorts, value-weighting, and NYSE breakpoints. Panel C plots t-statistics on the average returns to strategies constructed by conditional double sorts. In each month, we sort stocks into quintiles based one of the 210 filtered anomaly signals at a time. Then, within each quintile, we sort stocks into quintiles based on IER. Stocks are finally grouped into five IER portfolios by combining stocks within each anomaly sorting portfolio. The panel plots the t-statistics on the average returns of these conditional double-sorted IER trading strategies conditioned on each of the 210 filtered anomalies.

Table 4: Fama-MacBeths controlling for most closely related anomalies This table presents Fama-MacBeth results of returns on IER. and the six most closely related anomalies. The regressions take the following form:  $r_{i,t} = \alpha + \beta_{IER}IER_{i,t} + \sum_{k=1}^{s} ix\beta_{X_k}X_{i,t}^k + \epsilon_{i,t}$ . The six most closely related anomalies, X, are Share issuance (1 year), Growth in book equity, Net Payout Yield, Share issuance (5 year), Change in equity to assets, Asset growth. These anomalies were picked as those with the highest combined rank where the ranks are based on the absolute value of the Spearman correlations in Panel B of Figure 5 and the  $R^2$  from the spanning tests in Figure 7, Panel B. The sample period is 196606 to 202306.

Intercept	0.13 [5.71]	0.18 [7.40]	0.12 [5.25]	0.13 [6.06]	0.13 [5.65]	0.14 [6.10]	0.13 [5.26]
IER	0.21 [5.59]	0.19 [5.11]	0.17 [3.76]	0.19 [4.57]	0.20 [5.43]	0.16 $[4.46]$	0.14 [2.85]
Anomaly 1	$0.26 \\ [5.74]$						0.99 [2.36]
Anomaly 2		$0.48 \\ [4.37]$					-0.17 [-0.11]
Anomaly 3			$0.27 \\ [2.37]$				$0.22 \\ [2.05]$
Anomaly 4				0.38 [4.40]			0.33 [0.38]
Anomaly 5					$0.15 \\ [4.17]$		-0.12 [-0.21]
Anomaly 6						0.10 [8.76]	0.68 [6.50]
# months	679	684	679	679	684	684	679
$\bar{R}^{2}(\%)$	0	0	1	0	0	0	0

Table 5: Spanning tests controlling for most closely related anomalies. This table presents spanning tests results of regressing returns to the IER trading strategy on trading strategies exploiting the six most closely related anomalies. The regressions take the following form:  $r_t^{IER} = \alpha + \sum_{k=1}^6 \beta_{X_k} r_t^{X_k} + \sum_{j=1}^6 \beta_{f_j} r_t^{f_j} + \epsilon_t$ , where  $X_k$  indicates each of the six most-closely related anomalies and  $f_j$  indicates the six factors from the Fama and French (2015) five-factor model augmented with the Carhart (1997) momentum factor. The six most closely related anomalies, X, are Share issuance (1 year), Growth in book equity, Net Payout Yield, Share issuance (5 year), Change in equity to assets, Asset growth. These anomalies were picked as those with the highest combined rank where the ranks are based on the absolute value of the Spearman correlations in Panel B of Figure 5 and the  $R^2$  from the spanning tests in Figure 7, Panel B. The sample period is 196606 to 202306.

Intercept	0.18	0.20 [2.85]	0.20 [2.71]	0.17 [2.38]	0.22 [3.02]	0.21 [2.82]	0.16
Anomaly 1	[2.51] $26.04$	[2.69]	[2.11]	[2.36]	[3.02]	[2.62]	[2.39] $16.83$
v	[7.12]						[3.99]
Anomaly 2		34.85					36.31
		[8.89]					[6.37]
Anomaly 3			15.17				3.73
A 1 4			[5.38]	10.05			[1.17]
Anomaly 4				$13.65 \\ [3.57]$			0.36 [0.09]
A				[3.37]	20.00		-8.65
Anomaly 5					20.08 [5.20]		-8.65 [-1.62]
Anomaly 6					[0.20]	7.13	-13.38
Tillollialy 0						[1.46]	[-2.66]
mkt	4.76	3.87	5.24	4.67	2.41	2.76	6.02
	[2.82]	[2.33]	[3.01]	[2.63]	[1.40]	[1.58]	[3.52]
$\operatorname{smb}$	5.18	2.59	7.01	3.40	3.45	3.10	5.60
	[2.14]	[1.08]	[2.80]	[1.36]	[1.38]	[1.20]	[2.25]
$\operatorname{hml}$	-2.56	-3.76	-5.02	-2.90	-2.22	0.08	-5.79
	[-0.78]	[-1.17]	[-1.43]	[-0.82]	[-0.66]	[0.02]	[-1.69]
$\operatorname{rmw}$	1.44	11.72	1.48	7.48	11.89	9.78	3.57
0.000	[0.41] 17.88	[3.62] -4.37	[0.40] $19.44$	[2.18] $26.54$	[3.52] $9.32$	[2.87] $21.56$	[0.93] $9.04$
cma	[3.46]	[-0.72]	[3.62]	[5.18]	[1.47]	[2.79]	[1.22]
umd	2.79	2.58	4.39	3.23	3.55	3.15	2.05
GIIIG	[1.68]	[1.57]	[2.60]	[1.90]	[2.08]	[1.81]	[1.25]
# months	680	684	680	680	684	684	680
$\bar{R}^2(\%)$	18	20	16	14	14	10	24

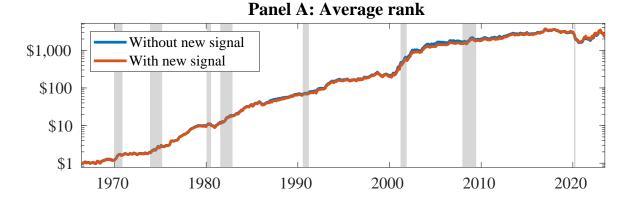


Figure 8: Combination strategy performance

This figure plots the growth of a \$1 invested in trading strategies that combine multiple anomalies following Chen and Velikov (2022). In all panels, the blue solid lines indicate combination trading strategies that utilize 155 anomalies. The red solid lines indicate combination trading strategies that utilize the 155 anomalies as well as IER. Panel A shows results using "Average rank" as the combination method. See Section 7 for details on the combination methods.

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