**PROFESSIONAL SUMMARY**

**SKILLS**

**WORK HISTORY**

**EDUCATION**

Focused sales consultant well-known for providing exciting product demonstrations and convincing leads to purchase. Detailed and quick-paced and a true team player. Pursuing a new sales-driven role where hard work and dedication will be highly valued.

|  |  |
| --- | --- |
| * Sales and marketing | * customer service sales reporting |
| * Product and services knowledge | * Trusted key holder |
| * Demonstrations | * Strategic sales knowledge |
| * Payment processing |  |

JANUARY 2018-CURRENT

**Sales consultant**| Verizon Wireless |San Francisco, CA

* Processed credit and debit card payments to complete the purchasing experience.
* Identified prospects’ needs and developed appropriate responses along with information on products and services that would be suitable.
* Provided pricing information to customers regarding specific products.

AUGUST 2016-FEBRUARY 2018

**Sales representative** | Nike Inc | San Francisco, CA

* Identified prospects’ needs and developed appropriate responses along with information on fitting products and services.
* Responded to customer concerns with friendly and knowledgeable service.
* Increased profits through effective sales training and troubleshooting profit loss areas.

2017

**Associate of arts**: Business Management San Francisco city College, San Francisco, CA.