Accitiona Needfinding Stratedies

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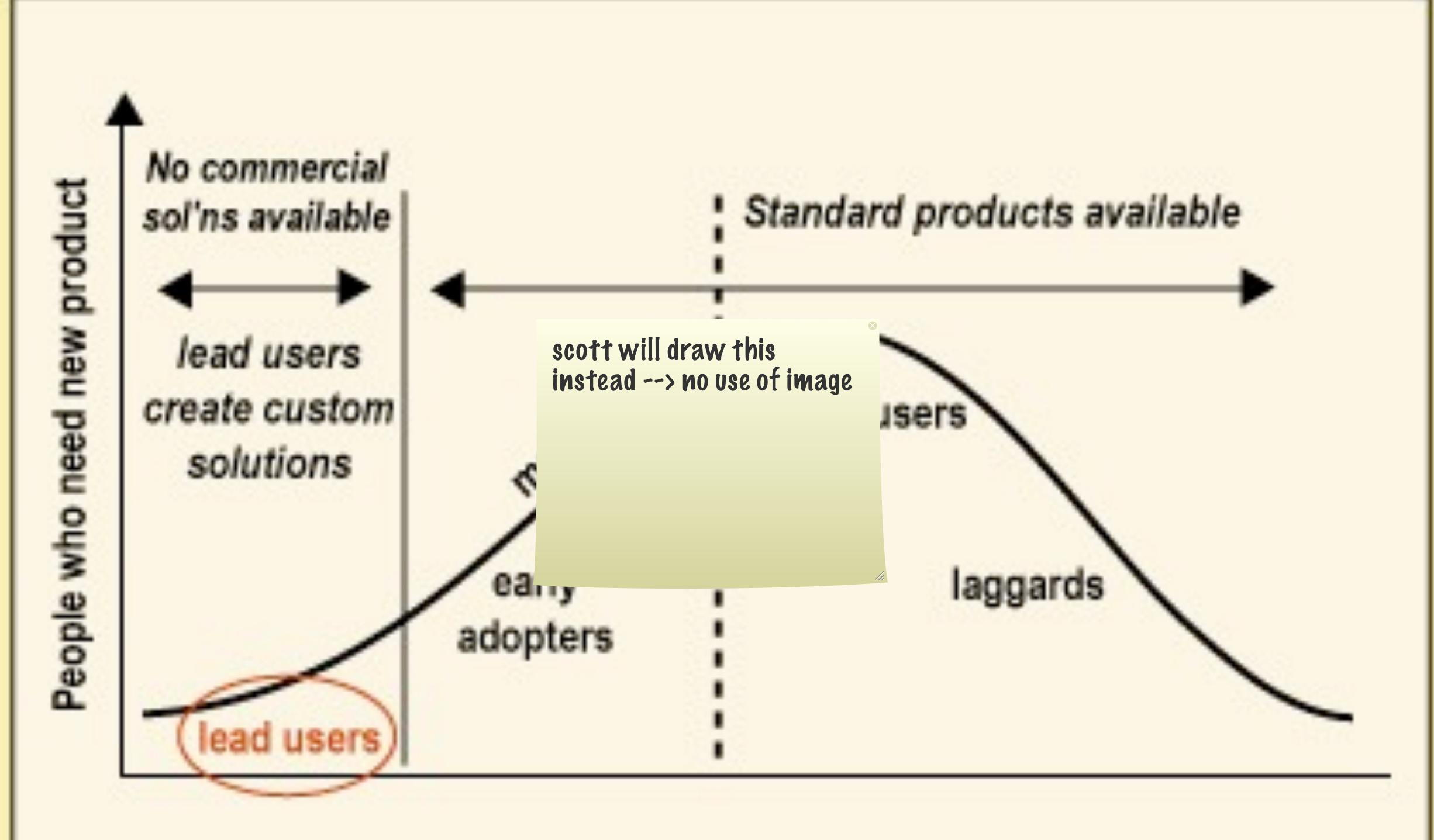
Longitudinal or Sporadic Behavior?

Diary Studies

- ·Give people a diary that they complete at a specified time or interval
- Structured task
- ·Can use journals, cameras, voice, video
- · Tailor the recording to the context
- ·Can scale better than direct observation
- · Easier tools -> better results
- ·May require some practice, training, reminding

Experience Sampling





Source: von Hippel, Eric (1986) "Lead Users: A Source of Novel Product Concepts," Management Science 32, no. 7 (July):791-805.

Fxtreme Users

Keeping Users in Mind

Personas

- ·A model of a person, an example.
 - ·includes demographic information, but should also capture a person's motivation, beliefs, intentions, behavior and goals
- Draw a picture of your persona or use a photo
 - ·give him or her a name, an occupation, a background, a social situation, some hopes, dreams, and goals etc. Give the persona a story to tell
- ·Knowing what our persona thinks, does, and feel help build empathy
 - ·so that you can understand the state of mind, emotion, philosophy, beliefs, or point of view of the user
- ·Empathy leads to insights which leads to design opportunities

Ultimately, it's the design