

**Ideation Phase**  
**Brainstorm & Idea Prioritization Template**

Date	01 Nov 2023
Team ID	NM2023TMID05793
Project Name	Project - Create an email campaign in mail chimp
Maximum Marks	4 Marks

**Brainstorm & Idea Prioritization Template:**

Brainstorming provides a free and open environment that encourages everyone within a team to participate in the creative thinking process that leads to problem solving. Prioritizing volume over value, out-of-the-box ideas are welcome and built upon, and all participants are encouraged to collaborate, helping each other develop a rich number of creative solutions.

Use this template in your own brainstorming sessions so your team can unleash their imagination and start shaping concepts even if you're not sitting in the same room.

**Step-1: Team Gathering, Collaboration and Select the Problem Statement**



## Brainstorm & idea prioritization

Use this template in your own brainstorming sessions so your team can unleash their imagination and start shaping concepts even if you're not sitting in the same room.

- 🕒 10 minutes to prepare
- 🕒 1 hour to collaborate
- 👤 2-8 people recommended



### Before you collaborate

A little bit of preparation goes a long way with this session. Here's what you need to do to get going.

🕒 10 minutes

A

**Team gathering**  
Define who should participate in the session and send an invite. Share relevant information or pre-work ahead.

B

**Set the goal**  
Think about the problem you'll be focusing on solving in the brainstorming session.

C

**Learn how to use the facilitation tools**  
Use the Facilitation Superpowers to run a happy and productive session.

[Open article](#) →

## Step-2: Brainstorm, Idea Listing and Grouping

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## Brainstorm

Write down any ideas that come to mind that address your problem statement.

⌚ 10 minutes

### TIP

You can select a sticky note and hit the pencil (switch to sketch) icon to start drawing

### Venkatesh

**Define Your Goals:** Determine the primary objective of your email campaign, whether it's to promote a product, announce an event, drive traffic to your website, or increase engagement.

**Segment Your Audience:** Divide your email list into segments based on demographics, behavior, or preferences. This allows you to send targeted, relevant content to different groups.

### Vignesh

**Craft Compelling Subject Lines:** Write attention-grabbing subject lines that entice recipients to open your emails. Keep them concise and intriguing.

**Create Engaging Content:** Develop content that provides value to your subscribers, such as informative articles, special offers, or exclusive content.

### Thirunesan

**A/B Testing:** Experiment with different elements of your emails, such as subject lines, content, and calls to action, to determine what resonates best with your audience.

**Mobile Optimization:** Ensure your emails are mobile-friendly since many people check emails on their mobile devices. Use responsive design and concise formatting.

### Naveen Kumar

**Visual Appeal:** Use eye-catching visuals, like images or videos, to make your emails more visually appealing. Be mindful of image size and load times.

**Personalization:** Use merge tags to personalize emails with recipients' names and other relevant information. Personalized emails tend to have higher engagement.

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### Group ideas

Take turns sharing your ideas while clustering similar or related notes as you go. Once all sticky notes have been grouped, give each cluster a sentence-like label. If a cluster is bigger than six sticky notes, try and see if you can break it up into smaller sub-groups.

⌚ 20 minutes

#### TIP

Add customizable tags to sticky notes to make it easier to find, browse, organize, and categorize important ideas as themes within your board.

Define the main goals of your email campaign, such as lead generation, product promotion, or customer engagement.

Identify your target audience and create customer personas to better understand their needs and preferences. Sketch ideas:

Explore ways to personalize emails, like using the recipient's name or recommending products based on their past interactions.

Generate specific content ideas, such as blog post summaries, product features, customer success stories, or event invitations.

## Step-3: Idea Prioritization

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### Prioritize

Your team should all be on the same page about what's important moving forward. Place your ideas on this grid to determine which ideas are important and which are feasible.

🕒 20 minutes

#### TIP

Participants can use their cursors to point at where sticky notes should go on the grid. The facilitator can confirm the spot by using the laser pointer holding the **H** key on the keyboard.

