

FILTERS

division	All
market	All
region	All
customer	All
FY	2019

P&L**By Fiscal Years**

All values in USD

Note: Do r

Metrics	Quarters						
	Q1			Q2		Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net Sales	6.5 M	8.0 M	10.7 M	11.4 M	6.5 M	6.1 M	6.4 M
COGS	3.8 M	4.7 M	6.3 M	6.7 M	3.9 M	3.5 M	3.8 M
Gross margin	2.6 M	3.4 M	4.5 M	4.7 M	2.7 M	2.6 M	2.7 M
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%

division	All
market	All
region	All
customer	All
FY	2020

P&L**By Fiscal Years**

All values in USD

Note : 21 vs 20 is not part of pivot table

Metrics	Quarters						
	Q1			Q2		Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net Sales	17.1 M	20.6 M	28.7 M	29.9 M	17.1 M	15.9 M	2.1 M
COGS	10.6 M	12.8 M	18.1 M	18.9 M	10.7 M	9.9 M	1.3 M
Gross margin	6.5 M	7.8 M	10.6 M	11.0 M	6.5 M	6.0 M	0.8 M
GM%	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%

division	All
market	All
region	All
customer	All
FY	2021

P&L**By Fiscal Years**

All values in USD

Note : 21 vs 20 is not part of pivot table

Metrics	Quarters						
	Q1			Q2		Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net Sales	44.8 M	54.6 M	74.3 M	78.1 M	44.8 M	41.8 M	44.0 M
COGS	28.4 M	34.7 M	47.4 M	49.8 M	28.4 M	26.5 M	28.0 M
Gross margin	16.4 M	19.9 M	27.0 M	28.3 M	16.4 M	15.3 M	16.0 M
GM%	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%



Net sales
Comparision

21 vs 20	262%	265%	259%	261%	261%	262%	2082%
20 vs 19	265%	257%	267%	261%	263%	262%	33%



not modify pivot table

Q3		Q4				Grand Total
Apr	May	Jun	Jul	Aug		
6.3 M	6.5 M	6.2 M	6.5 M	6.3 M		87.5 M
3.7 M	3.8 M	3.6 M	3.8 M	3.7 M		51.2 M
2.6 M	2.6 M	2.6 M	2.7 M	2.6 M		36.2 M
41.4%	40.8%	42.0%	41.5%	41.4%		41.4%

Q3		Q4				Grand Total
Apr	May	Jun	Jul	Aug		
7.8 M	9.9 M	14.9 M	16.1 M	16.5 M		196.7 M
4.8 M	6.2 M	9.3 M	10.2 M	10.5 M		123.4 M
2.9 M	3.7 M	5.5 M	5.9 M	6.1 M		73.3 M
37.7%	37.5%	37.3%	36.7%	36.8%		37.3%

Q3		Q4				Grand Total
Apr	May	Jun	Jul	Aug		
43.5 M	44.4 M	41.5 M	44.0 M	43.0 M		598.9 M
27.7 M	28.1 M	26.4 M	28.0 M	27.4 M		380.7 M
15.8 M	16.3 M	15.1 M	16.0 M	15.6 M		218.2 M
36.3%	36.6%	36.4%	36.4%	36.3%		36.4%



561%	447%	279%	274%	260%	304%
123%	153%	241%	248%	262%	225%