

Venkatesh Gurusamyraja

## Future Trader

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## Professional Summary

**Cotton Industry Professional & Futures Trader with 10 years of experience in production management, 5 years in marketing, and part-time trading expertise in futures markets more than 18years.** Deep understanding of **cotton supply chains, market dynamics, and global trade trends.** Am **Future trader** , demonstrating strong risk management and analytical skills. Seeking a role in **cotton trading, marketing**, leveraging extensive industry knowledge and trading acumen to drive business growth and profitability.

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## Core Competencies

- ✓ Cotton Yarn Production & Supply Chain Management
  - ✓ Commodity & Futures Trading (Cotton, Agricultural Markets)
  - ✓ Market Research & Price Forecasting
  - ✓ Risk Management & Capital Allocation
  - ✓ Strategic Marketing & Business Development
  - ✓ Technical & Fundamental Market Analysis
  - ✓ Trading Platforms & Data Analytics
  - ✓ Client Relationship & Negotiation Skills
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## Professional Experience

### Production Manager

**Polyspin Exports Limited PEL Textile OE | Rajapalayam | 2011-2021**

- Managed **Open-end cotton yarn production operations** to optimize efficiency, quality, and cost-effectiveness.
- Lead **production planning, process improvement, and workforce management**, ensuring timely output.
- Collaborated with suppliers, mills, and logistics teams to **streamline the cotton supply chain.**

- Implemented **cost-saving strategies** that enhanced profitability without compromising quality.

## Lead sales & operations Textiles

ZETWERK | hybrid | jul 2023 - nov2023

- Developed and executed **marketing strategies** to expand sales channels and client engagement.
- Negotiated and closed **high-value contracts** with global buyers, increasing revenue.
- Conducted **market research and competitor analysis**, advising leadership on pricing strategies.
- Built and maintained relationships with **mills, traders, and exporters**, strengthening the company's market position.

## Futures Trader (Part-Time) & Funded Professional

The 5%ers (Proprietary Trading Firm) | Remote | 2024 – Present

- Achieved **funded trader status**, demonstrating profitable and consistent trading performance.
  - Developed and executed **price action strategies**, maintaining **risk-adjusted profitability**.
  - Managed **part-time trading capital**, leveraging technical analysis and global commodity trends.
  - Applied strict **risk management protocols**, ensuring controlled drawdowns and optimized trade execution.
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## Key Achievements

- Successfully managed **cotton Yarn production operations** for over **two decades**, improving efficiency and profitability.
  - Expanded **market presence and sales** through strategic marketing and business development.
  - **Generated consistent trading profits** and secured funding from **The 5%ers**, proving trading expertise.
  - Developed deep **industry relationships** with mills, buyers, and traders, driving long-term business success.
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## Education & Certifications

Diploma in Textile Technology | P.A.C.R Polytechnic College Rajapalayam | 1994-1996

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## Technical & Analytical Tools

- **Trading Platforms:** Bloomberg Terminal, MetaTrader, TradingView
- **Market Data & Research:** Reuters, Investing.com, USDA Reports
- **Analytics & Quantitative Tools:** Excel

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## Languages

English (Fluent) | Tamil(Fluent)

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