

```
#Importing all libraries
```

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

```
Customers_data=pd.read_csv(r"C:\Users\A.Rohith Venkatesh\Downloads\Customers.csv")
```

```
Products_data=pd.read_csv(r"C:\Users\A.Rohith Venkatesh\Downloads\Products.csv")
```

```
Transactions_data=pd.read_csv(r"C:\Users\A.Rohith Venkatesh\Downloads\Transactions.csv")
```

```
Customers_data
```

	CustomerID	CustomerName	Region	SignupDate
0	C0001	Lawrence Carroll	South America	2022-07-10
1	C0002	Elizabeth Lutz	Asia	2022-02-13
2	C0003	Michael Rivera	South America	2024-03-07
3	C0004	Kathleen Rodriguez	South America	2022-10-09
4	C0005	Laura Weber	Asia	2022-08-15
..	...	...	...	...
195	C0196	Laura Watts	Europe	2022-06-07
196	C0197	Christina Harvey	Europe	2023-03-21
197	C0198	Rebecca Ray	Europe	2022-02-27
198	C0199	Andrea Jenkins	Europe	2022-12-03
199	C0200	Kelly Cross	Asia	2023-06-11

```
[200 rows x 4 columns]
```

```
Customers_data.shape #shape():this function it defines to calculate rows and columns of a dataset
```

```
(200, 4)
```

```
Products_data
```

	ProductID	ProductName	Category	Price
0	P001	ActiveWear Biography	Books	169.30
1	P002	ActiveWear Smartwatch	Electronics	346.30
2	P003	ComfortLiving Biography	Books	44.12
3	P004	BookWorld Rug	Home Decor	95.69
4	P005	TechPro T-Shirt	Clothing	429.31
..	...	...	...	...
95	P096	SoundWave Headphones	Electronics	307.47
96	P097	BookWorld Cookbook	Books	319.34
97	P098	SoundWave Laptop	Electronics	299.93
98	P099	SoundWave Mystery Book	Books	354.29
99	P100	HomeSense Sweater	Clothing	126.34

```
[100 rows x 4 columns]
```

```
Products_data.shape
```

```
(100, 4)
```

```
Transactions_data
```

	TransactionID	CustomerID	ProductID	TransactionDate	Quantity
0	T00001	C0199	P067	2024-08-25 12:38:23	1
1	T00112	C0146	P067	2024-05-27 22:23:54	1
2	T00166	C0127	P067	2024-04-25 07:38:55	1
3	T00272	C0087	P067	2024-03-26 22:55:37	2
4	T00363	C0070	P067	2024-03-21 15:10:10	3
..	...	...	...	...	...
995	T00496	C0118	P037	2024-10-24 08:30:27	1
996	T00759	C0059	P037	2024-06-04 02:15:24	3
997	T00922	C0018	P037	2024-04-05 13:05:32	4
998	T00959	C0115	P037	2024-09-29 10:16:02	2
999	T00992	C0024	P037	2024-04-21 10:52:24	1

	TotalValue	Price
0	300.68	300.68
1	300.68	300.68
2	300.68	300.68
3	601.36	300.68
4	902.04	300.68
..	...	...
995	459.86	459.86
996	1379.58	459.86
997	1839.44	459.86
998	919.72	459.86
999	459.86	459.86

```
[1000 rows x 7 columns]
```

```
Transactions_data.shape
```

```
(1000, 7)
```

```
Customers_data.head() #head()->function defines to display top 5 rows  
of the dataset
```

	CustomerID	CustomerName	Region	SignupDate
0	C0001	Lawrence Carroll	South America	2022-07-10
1	C0002	Elizabeth Lutz	Asia	2022-02-13
2	C0003	Michael Rivera	South America	2024-03-07
3	C0004	Kathleen Rodriguez	South America	2022-10-09
4	C0005	Laura Weber	Asia	2022-08-15

Customers\_data.info() *#info()--> this function defines to display which datatypes are present on the dataset*

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 200 entries, 0 to 199
Data columns (total 4 columns):
#   Column          Non-Null Count  Dtype
---  -
0   CustomerID      200 non-null   object
1   CustomerName    200 non-null   object
2   Region          200 non-null   object
3   SignupDate      200 non-null   object
dtypes: object(4)
memory usage: 6.4+ KB
```

Customers\_data.isna() *#isna()--> isna() defines the dataset contain any null values if we get #True:The dataset contains null vales #False:The dataset contains no null values*

	CustomerID	CustomerName	Region	SignupDate
0	False	False	False	False
1	False	False	False	False
2	False	False	False	False
3	False	False	False	False
4	False	False	False	False
..	...	...	...	...
195	False	False	False	False
196	False	False	False	False
197	False	False	False	False
198	False	False	False	False
199	False	False	False	False

[200 rows x 4 columns]

Customers\_data.isna().sum() *#isna().sum()--> describes that dataset contains any nullvalues and calculate the nullvalues*

```
CustomerID      0
CustomerName    0
Region          0
SignupDate      0
dtype: int64
```

Products\_data

	ProductID	ProductName	Category	Price
0	P001	ActiveWear Biography	Books	169.30
1	P002	ActiveWear Smartwatch	Electronics	346.30
2	P003	ComfortLiving Biography	Books	44.12
3	P004	BookWorld Rug	Home Decor	95.69
4	P005	TechPro T-Shirt	Clothing	429.31
..	...	...	...	...
95	P096	SoundWave Headphones	Electronics	307.47
96	P097	BookWorld Cookbook	Books	319.34
97	P098	SoundWave Laptop	Electronics	299.93
98	P099	SoundWave Mystery Book	Books	354.29
99	P100	HomeSense Sweater	Clothing	126.34

[100 rows x 4 columns]

Products\_data.head()

	ProductID	ProductName	Category	Price
0	P001	ActiveWear Biography	Books	169.30
1	P002	ActiveWear Smartwatch	Electronics	346.30
2	P003	ComfortLiving Biography	Books	44.12
3	P004	BookWorld Rug	Home Decor	95.69
4	P005	TechPro T-Shirt	Clothing	429.31

Products\_data.tail() *#tail()->this function defines it displays last five rows of the dataset*

	ProductID	ProductName	Category	Price
95	P096	SoundWave Headphones	Electronics	307.47
96	P097	BookWorld Cookbook	Books	319.34
97	P098	SoundWave Laptop	Electronics	299.93
98	P099	SoundWave Mystery Book	Books	354.29
99	P100	HomeSense Sweater	Clothing	126.34

Products\_data.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 100 entries, 0 to 99
Data columns (total 4 columns):
#   Column          Non-Null Count  Dtype
---  -
0   ProductID       100 non-null   object
1   ProductName     100 non-null   object
2   Category        100 non-null   object
3   Price           100 non-null   float64
dtypes: float64(1), object(3)
memory usage: 3.3+ KB
```

Products\_data.isna()

	ProductID	ProductName	Category	Price
0	False	False	False	False
1	False	False	False	False
2	False	False	False	False
3	False	False	False	False
4	False	False	False	False
..	...	...	...	...
95	False	False	False	False
96	False	False	False	False
97	False	False	False	False
98	False	False	False	False
99	False	False	False	False

[100 rows x 4 columns]

Products\_data.isna().sum()

ProductID0

ProductName0

Category0

Price0

dtype: int64

Transactions\_data

	TransactionID	CustomerID	ProductID	TransactionDate	Quantity
\					
0	T00001	C0199	P067	2024-08-25 12:38:23	1
1	T00112	C0146	P067	2024-05-27 22:23:54	1
2	T00166	C0127	P067	2024-04-25 07:38:55	1
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4	T00363	C0070	P067	2024-03-21 15:10:10	3
..	...	...	...	...	...
995	T00496	C0118	P037	2024-10-24 08:30:27	1
996	T00759	C0059	P037	2024-06-04 02:15:24	3
997	T00922	C0018	P037	2024-04-05 13:05:32	4
998	T00959	C0115	P037	2024-09-29 10:16:02	2
999	T00992	C0024	P037	2024-04-21 10:52:24	1

TotalValue

Price

0	300.68	300.68
1	300.68	300.68
2	300.68	300.68
3	601.36	300.68
4	902.04	300.68
...	...	...
995	459.86	459.86
996	1379.58	459.86
997	1839.44	459.86
998	919.72	459.86
999	459.86	459.86

[1000 rows x 7 columns]

Transactions\_data.head()

	TransactionID	CustomerID	ProductID	TransactionDate	Quantity	\
0	T00001	C0199	P067	2024-08-25 12:38:23	1	
1	T00112	C0146	P067	2024-05-27 22:23:54	1	
2	T00166	C0127	P067	2024-04-25 07:38:55	1	
3	T00272	C0087	P067	2024-03-26 22:55:37	2	
4	T00363	C0070	P067	2024-03-21 15:10:10	3	

	TotalValue	Price
0	300.68	300.68
1	300.68	300.68
2	300.68	300.68
3	601.36	300.68
4	902.04	300.68

Transactions\_data.tail()

	TransactionID	CustomerID	ProductID	TransactionDate	Quantity	\
995	T00496	C0118	P037	2024-10-24 08:30:27	1	
996	T00759	C0059	P037	2024-06-04 02:15:24	3	
997	T00922	C0018	P037	2024-04-05 13:05:32	4	
998	T00959	C0115	P037	2024-09-29 10:16:02	2	
999	T00992	C0024	P037	2024-04-21 10:52:24	1	

	TotalValue	Price
995	459.86	459.86
996	1379.58	459.86
997	1839.44	459.86
998	919.72	459.86
999	459.86	459.86

```
Transactions_data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
```

```
RangeIndex: 1000 entries, 0 to 999
```

```
Data columns (total 7 columns):
```

#	Column	Non-Null Count	Dtype
0	TransactionID	1000 non-null	object
1	CustomerID	1000 non-null	object
2	ProductID	1000 non-null	object
3	TransactionDate	1000 non-null	object
4	Quantity	1000 non-null	int64
5	TotalValue	1000 non-null	float64
6	Price	1000 non-null	float64

```
dtypes: float64(2), int64(1), object(4)
```

```
memory usage: 54.8+ KB
```

```
Transactions_data.isna()
```

	TransactionID	CustomerID	ProductID	TransactionDate	Quantity \
0	False	False	False	False	False
1	False	False	False	False	False
2	False	False	False	False	False
3	False	False	False	False	False
4	False	False	False	False	False
..	...	...	...	...	...
995	False	False	False	False	False
996	False	False	False	False	False
997	False	False	False	False	False
998	False	False	False	False	False
999	False	False	False	False	False

	TotalValue	Price
0	False	False
1	False	False
2	False	False
3	False	False
4	False	False
..	...	...

```

995      False  False
996      False  False
997      False  False
998      False  False
999      False  False

```

```
[1000 rows x 7 columns]
```

```
Transactions_data.isna().sum()
```

```

TransactionID      0
CustomerID         0
ProductID          0
TransactionDate    0
Quantity           0
TotalValue         0
Price              0
dtype: int64

```

```
#merge datasets for EDA
```

```
merged_data = Transactions_data.merge(Customers_data,
on='CustomerID').merge(Products_data, on='ProductID')
```

```
# General statistics
```

```
print("Merged Dataset Overview:")
```

```
print(merged_data.describe()) #describe()-> this function is define
to calculate mean,mode and median 25%,50%,75% in the dataset
```

```
Merged Dataset Overview:
```

	Quantity	TotalValue	Price_x	Price_y
count	1000.000000	1000.000000	1000.00000	1000.00000
mean	2.537000	689.995560	272.55407	272.55407
std	1.117981	493.144478	140.73639	140.73639
min	1.000000	16.080000	16.08000	16.08000
25%	2.000000	295.295000	147.95000	147.95000
50%	3.000000	588.880000	299.93000	299.93000
75%	4.000000	1011.660000	404.40000	404.40000
max	4.000000	1991.040000	497.76000	497.76000

```

numeric_data = merged_data.select_dtypes(include=['float64', 'int64'])
correlation = numeric_data.corr()

```

```
numeric_data = numeric_data.dropna() # Drop rows with missing values
```

```
# Alternatively, fill missing values with a default value:
```

```
# numeric_data = numeric_data.fillna(0)
```

```
correlation = numeric_data.corr()
```

```
# Convert possible numeric strings to numeric
```

```
for col in merged_data.columns:
```

```
    try:
```

```
        merged_data[col] = pd.to_numeric(merged_data[col],
```



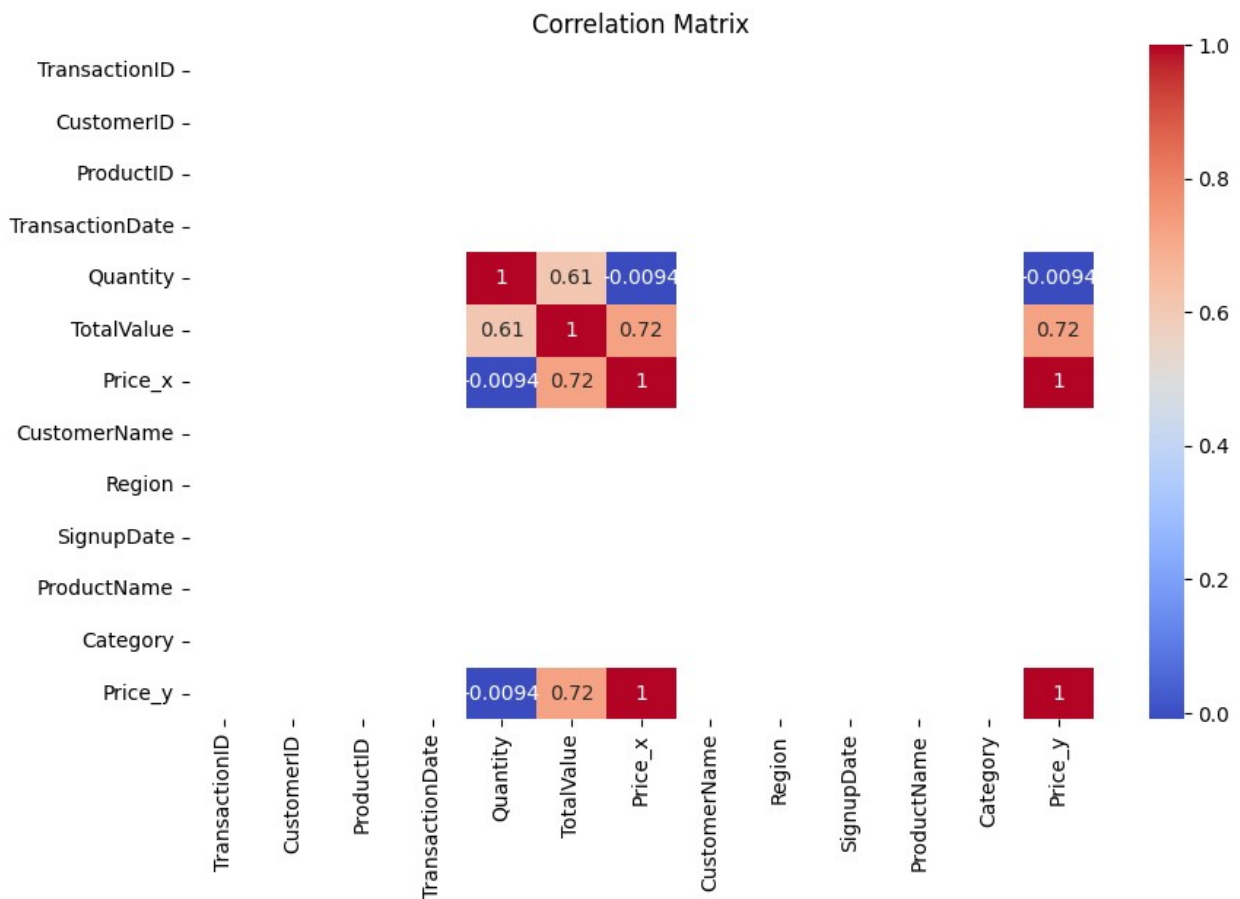
```

errors='coerce') # Convert, setting invalid parsing as NaN
except Exception as e:
    print(f"Error converting column {col}: {e}")

numeric_data = numeric_data.dropna() # Drop rows with NaN values
# Alternatively, you can fill NaNs with a default value
# numeric_data = numeric_data.fillna(0)

# Correlation Analysis
correlation = merged_data.corr()
plt.figure(figsize=(10, 6))
sns.heatmap(correlation, annot=True, cmap="coolwarm")
plt.title("Correlation Matrix")
plt.show()

```



Business Insights for EDA(Exploratory Data Analysis)

```

#1.Top 5 purchased products
most_purchased_products = merged_data.groupby('ProductName')
['Quantity'].sum().sort_values(ascending=False).head(5)
print("Top 5 Most Purchased Products:")
print(most_purchased_products)

```

Top 5 Most Purchased Products:

```
Series([], Name: Quantity, dtype: int64)
```

*# 2. Regions with the highest revenue*

```
region_revenue = merged_data.groupby('Region')
['TotalValue'].sum().sort_values(ascending=False)
print("Revenue by Region:")
print(region_revenue)
```

Revenue by Region:

```
Series([], Name: TotalValue, dtype: float64)
```

*# 3. Average transaction value by product category*

```
category_avg_value = merged_data.groupby('Category')
['TotalValue'].mean().sort_values(ascending=False)
print("Average Transaction Value by Category:")
print(category_avg_value)
```

Average Transaction Value by Category:

```
Series([], Name: TotalValue, dtype: float64)
```

*# 4. Most active customers*

```
active_customers = merged_data.groupby('CustomerID')
['TransactionID'].count().sort_values(ascending=False).head(5)
print("Top 5 Most Active Customers:")
print(active_customers)
```

Top 5 Most Active Customers:

```
Series([], Name: TransactionID, dtype: int64)
```

```
print(merged_data[['TransactionDate', 'TotalValue']].isnull().sum())
```

```
TransactionDate    1000
TotalValue          0
dtype: int64
```

```
merged_data = merged_data.dropna(subset=['TransactionDate',
'TotalValue'])
```

```
merged_data['TransactionDate'] =
pd.to_datetime(merged_data['TransactionDate'], errors='coerce')
print(merged_data['TransactionDate'].head())
```

```
Series([], Name: TransactionDate, dtype: datetime64[ns])
```

```
merged_data = merged_data.dropna(subset=['TransactionDate'])
```

*# Ensure 'TransactionDate' is correctly parsed as a datetime*

```
merged_data['TransactionDate'] =
pd.to_datetime(merged_data['TransactionDate'], errors='coerce')
```

*# Drop rows with missing 'TransactionDate' or 'TotalValue'*

```

merged_data = merged_data.dropna(subset=['TransactionDate',
'TotalValue'])

# Aggregate the daily revenue
daily_revenue = merged_data.groupby('TransactionDate')
['TotalValue'].sum()

# Check the summary statistics of the daily revenue
print(daily_revenue.describe())

# Plot the revenue trend
plt.figure(figsize=(12, 6))
daily_revenue.plot(title="Revenue Trend Over Time", xlabel="Date",
ylabel="Revenue")
plt.show()

```

count	0.0
mean	NaN
std	NaN
min	NaN
25%	NaN
50%	NaN
75%	NaN
max	NaN

Name: TotalValue, dtype: float64

