

The 7 Habits of Highly Effective People®

Consider Others' Wins

Think through a situation you're in where you may not have fully considered what the other person needs (or fully considered what you need).

- What does a win look like for each of you?
- What pressures are each of you facing?
- What are possible hidden consequences or impacts?

Situation: _____

What would make this a win for you?

What would make this a win for them?