# I] Importing Dataset and Basic Check

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import warnings
warnings.filterwarnings('ignore')
```

## 1) Importing Dataset

```
path=r'C:\Users\venky\Downloads\ecommerce recommendation dataset.csv'
df=pd.read csv(path)
df.head()
   user_id
            product id
                          category
                                     price
                                             rating
                                                     review count
user age \
     78517
                   1645
                             Books
                                    842.23
                                                  2
                                                              155
24
     52887
                    100
                             Books
                                    253.76
                                                  3
                                                              331
1
43
     59395
                    585
                                                  2
                                                              236
2
                             Books
                                    483.65
64
     54739
                  3774
                         Groceries 459.37
                                                  2
                                                              227
3
34
4
     42723
                  2119
                         Groceries 150.11
                                                  2
                                                              214
51
  user gender user location purchase history
product_rating_variance \
        0ther
                                         False ...
                      Urban
0.13
        0ther
                    Suburban
                                         False
0.02
2
       Female
                       Rural
                                          True
1.55
                                          False ...
       Female
                       Urban
1.41
       Female
                      Urban
                                          True ...
1.29
   review sentiment score user engagement score ad click rate
time of day
                     -0.28
                                             0.68
                                                            0.04
Night
                      0.28
                                             0.11
                                                            0.89
Morning
```

2		0.	23	0.35	0.99			
Eve	ning							
3		0.	93	0.73	0.16			
	ernoon							
4		0.	11	0.26	0.17			
Nig	ht							
d	lay_of_week	season p	ayment_method	coupon_used	<pre>product_popularity</pre>			
0	Thursday	Summer	Debit Card	False	0.54			
1	Saturday	Summer	Debit Card	False	0.77			
2	Tuesday	Fall	Debit Card	False	0.14			
3	Tuesday	Spring	Credit Card	False	0.18			
4	Wednesday	Spring	PayPal	False	0.66			
[5	[5 rows x 51 columns]							

## 2) Checking Shape and Size of Dataset

```
print(f"shape of data set is = {df.shape}")
print(f"size of data set is = {df.size}")

shape of data set is = (60000, 51)
size of data set is = 3060000
```

## 3) Checking Duplicate Rows and Missing Value

```
print(f"total duplicate rows in dataset is = {df.duplicated().sum()}")
print(f"total missing values rows in dataset is =
{df.isnull().sum().sum()}")
print(f"missing data in columns is as below\
n{df.isnull().sum()}",sep='')
total duplicate rows in dataset is = 0
total missing values rows in dataset is = 0
missing data in columns is as below
user id
product_id
                           0
                           0
category
                           0
price
rating
                           0
```

```
0
review count
                             0
user age
user_gender
                             0
                             0
user location
                             0
purchase history
time on page
                             0
                             0
add to cart count
search keywords
                             0
discount applied
                             0
user membership
                             0
                             0
user browser
user_device
                             0
purchase_time
                             0
session duration
                             0
clicks_on_ads
                             0
                             0
page views
                             0
referral source
wishlist_additions
                             0
                             0
cart abandonment rate
                             0
average spent
                             0
user income
user education
                             0
user marital status
                             0
                             0
product availability
stock status
                             0
                             0
product return rate
product_color
                             0
                             0
product size
is top seller
                             0
discount_percentage
                             0
                             0
time to purchase
delivery_time
                             0
shipping_fee
                             0
seller rating
                             0
seller response time
                             0
seller location
                             0
product rating variance
                             0
                             0
review sentiment score
user_engagement_score
                             0
ad click rate
                             0
time of day
                             0
                             0
day_of_week
                             0
season
payment method
                             0
                             0
coupon used
product_popularity
                             0
dtype: int64
df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 60000 entries, 0 to 59999
Data columns (total 51 columns):
                               Non-Null Count
     Column
                                                Dtype
     -----
 0
     user id
                               60000 non-null
                                                int64
                                                int64
 1
     product id
                               60000 non-null
 2
     category
                               60000 non-null
                                                object
 3
                               60000 non-null
     price
                                                float64
 4
     rating
                               60000 non-null
                                                int64
 5
                               60000 non-null
                                                int64
     review count
 6
     user_age
                               60000 non-null
                                                int64
 7
     user_gender
                               60000 non-null
                                                object
 8
     user location
                               60000 non-null
                                                object
 9
     purchase_history
                               60000 non-null
                                                bool
 10
    time on page
                               60000 non-null
                                                float64
 11
     add to cart count
                               60000 non-null
                                                int64
 12
     search_keywords
                               60000 non-null
                                                object
 13
     discount applied
                               60000 non-null
                                                bool
 14
                                                object
    user membership
                               60000 non-null
 15
    user browser
                               60000 non-null
                                                object
 16
    user device
                               60000 non-null
                                                object
 17
     purchase time
                               60000 non-null
                                                object
 18
    session duration
                               60000 non-null
                                                float64
 19
     clicks on ads
                               60000 non-null
                                                int64
 20
     page views
                               60000 non-null
                                                int64
     referral_source
 21
                               60000 non-null
                                                object
 22
    wishlist additions
                               60000 non-null
                                                int64
 23
    cart abandonment rate
                               60000 non-null
                                                float64
 24
                               60000 non-null
                                                float64
     average spent
 25
     user income
                               60000 non-null
                                                float64
 26
     user education
                                                object
                               60000 non-null
 27
     user_marital_status
                               60000 non-null
                                                object
 28
     product availability
                               60000 non-null
                                                object
 29
     stock status
                               60000 non-null
                                                object
 30
     product return rate
                               60000 non-null
                                                float64
 31
     product color
                               60000 non-null
                                                object
 32
     product size
                               60000 non-null
                                                object
 33
     is top seller
                               60000 non-null
                                                bool
 34
     discount percentage
                               60000 non-null
                                                float64
     time to purchase
                                                float64
 35
                               60000 non-null
 36
     delivery time
                               60000 non-null
                                                float64
 37
     shipping_fee
                                                float64
                               60000 non-null
 38
     seller rating
                               60000 non-null
                                                int64
 39
                                                float64
     seller_response_time
                               60000 non-null
    seller_location
 40
                                                object
                               60000 non-null
 41
                               60000 non-null
                                                float64
     product rating variance
42
     review sentiment score
                                                float64
                               60000 non-null
43
     user engagement score
                               60000 non-null
                                                float64
     ad click rate
                                                float64
 44
                               60000 non-null
```

```
45
    time of day
                              60000 non-null
                                              object
46
    day of week
                              60000 non-null
                                              object
47 season
                              60000 non-null
                                              object
48
    payment method
                              60000 non-null
                                              object
49
    coupon used
                              60000 non-null
                                              bool
    product_popularity
                              60000 non-null
                                             float64
dtypes: bool(4), float64(17), int64(10), object(20)
memory usage: 21.7+ MB
```

## 4) Checking DataTypes

```
df.dtypes
user id
                               int64
product_id
                               int64
category
                              obiect
                             float64
price
                               int64
rating
review count
                               int64
user age
                               int64
user gender
                              object
user_location
                             object
purchase history
                                bool
time_on_page
                            float64
add to cart count
                               int64
search keywords
                              object
discount_applied
                                bool
user membership
                              object
user_browser
                              object
user device
                              object
purchase time
                              object
session duration
                            float64
clicks on ads
                               int64
page views
                               int64
referral source
                              object
wishlist additions
                               int64
                            float64
cart abandonment rate
average spent
                            float64
user_income
                            float64
user education
                             object
user marital_status
                              object
product availability
                              object
stock status
                             object
product return rate
                            float64
product color
                             object
product size
                             object
is top seller
                                bool
discount percentage
                            float64
time to purchase
                            float64
```

```
delivery time
                            float64
shipping fee
                            float64
seller rating
                              int64
seller response time
                            float64
seller location
                            object
product rating variance
                            float64
review sentiment score
                            float64
user engagement score
                            float64
ad click rate
                            float64
time of day
                            object
day of week
                             object
season
                             object
payment method
                             object
coupon used
                               bool
product popularity
                            float64
dtype: object
```

## 5) Checking Target Column - 'purchase\_history'

```
df['purchase_history'].value_counts(normalize=True)*100
purchase_history
True     50.146667
False     49.853333
Name: proportion, dtype: float64
```

## 6) Feature Engineering of 'purchase\_time'

```
print("purchase_time")
print("number of unique values :",df['purchase_time'].nunique())
print("max :",df['purchase_time'].max())
print("min :",df['purchase_time'].min())
print("datatype :",df['purchase_time'].dtype)

purchase_time
number of unique values : 8749
max : 2024-12-31 00:00:00
min : 2024-01-01 00:00:00
datatype : object
```

## 6.a) Converting To datetime datatype

```
df['purchase_time']=pd.to_datetime(df['purchase_time'])
print("datatype :",df['purchase_time'].dtype)
datatype : datetime64[ns]
```

## 6.b) Extracting values from date time

```
print("max year = ",df['purchase_time'].dt.year.max())
print("min year = ",df['purchase_time'].dt.year.min())
print()
print("max month = ",df['purchase time'].dt.month.max())
print("min month = ",df['purchase_time'].dt.month.min())
# df['day'] = df['purchase time'].dt.day
# df['month'] = df['purchase time'].dt.month
# df['year'] = df['purchase time'].dt.year
# df['hour'] = df['purchase time'].dt.hour
# df['minute'] = df['purchase time'].dt.minute
max vear = 2024
min year = 2024
max month = 12
min\ month = 1
df['purchase_time_month']=df['purchase_time'].dt.month
df['purchase time month'].value counts()
purchase time month
      5174
5
12
      5163
10
      5152
3
      5105
1
      5044
7
      5010
8
      4985
4
      4982
6
      4920
11
      4884
2
      4801
      4780
Name: count, dtype: int64
'time of day'
print("time of day")
print("number of unique values :",df['time of day'].nunique())
print("value counts are :\n",df['time_of_day'].value_counts(),sep='')
print("datatype :",df['time of day'].dtype)
time of day
number of unique values : 4
value counts are :
time of day
Night
             15095
Evening
             15025
Morning
             14968
Afternoon
             14912
```

Name: count, dtype: int64

datatype : object

df.drop(columns=['purchase\_time'],axis=1,inplace=True)

basic\_info=pd.DataFrame()

basic\_info['feature\_name']=df.columns

basic\_info['missing\_values']=df.isnull().sum().values
basic\_info['data\_types']=df.dtypes.values

basic\_info['number\_of\_uniquevalues']=df.nunique().values

basic_info						
number of	feature_name _uniquevalues	missing_values	data_types			
0	_uniquevacues user id	0	int64			
45154	4501_24		2			
1	product_id	0	int64			
4999	· –					
2	category	0	object			
5		_				
3	price	0	float64			
45014		•				
4	rating	0	int64			
5 5	noviou count	0	in+61			
500	review_count	Θ	int64			
6	user_age	0	int64			
52	user_age	U	THEOT			
7	user_gender	0	object			
3		•	0.0,000			
8	user location	0	object			
3	_		-			
9	purchase_history	0	bool			
2						
10	time_on_page	0	float64			
2951	add to sout sount	0	÷ + C 4			
11 10	add_to_cart_count	0	int64			
12	search keywords	0	object			
5	sear cli_keywords	U	object			
13	discount applied	0	bool			
2	u1500uupp 010u		2001			
14	user membership	0	object			
4	<u> </u>		,			
15	user_browser	0	object			
4						
16	user_device	0	object			
3			63 . 6 6			
17	session_duration	0	float64			
55235						

18	clicks_on_ads	(	9	int64
20			_	
19	page_views	(	9	int64
99			^	عدد خطه
20 4	referral_source		9	object
21	wishlist_additions	(	9	int64
20	wishtist_additions	'	J	11104
	cart abandonment rate	(	9	float64
101	car =_asamasmmen=_rate			
23	average_spent	(	9	float64
56634	3			
24	user_income	(	9	float64
59912				
25	user_education	(	9	object
4			_	
26	user_marital_status	(	9	object
4	nundust susilability.		^	ا ما ما ما
27	product_availability	(	9	object
3 28	stock status		9	object
3	Stock_Status	,	0	object
29	product return rate	(	9	float64
101	product_return_rate	•	0	1 00004
30	product_color	(	9	object
5	b		-	<b>,</b>
31	product size	(	9	object
3	<del>-</del>			-
32	is_top_seller	(	9	bool
2			_	
33	discount_percentage	(	9	float64
5001	time to movembers		^	£1 + C 4
34	time_to_purchase		9	float64
25810 35	delivery time		9	float64
1401	decivery_cime		U	1 (04)
36	shipping_fee	(	9	float64
5001	311±PP±119_1 CC	•	,	1 COUCOT
37	seller rating	(	9	int64
5	<u> </u>			
38	seller_response_time	(	9	float64
7100				
39	seller_location	(	9	object
3			_	
	oduct_rating_variance		9	float64
201			^	41 + 64
	eview_sentiment_score		9	float64
201 42	user engagement score		9	float64
42	user_engagement_score		U	1 100104

```
101
                                             0
                                                  float64
43
               ad click rate
101
44
                 time of day
                                                    object
4
45
                 day of week
                                             0
                                                    object
7
46
                                                    object
                      season
4
47
              payment method
                                             0
                                                    object
4
48
                 coupon used
                                                      bool
2
49
                                                   float64
         product popularity
101
50
        purchase_time_month
                                                     int32
12
y=df['purchase historv']
x=df.drop(columns=['purchase history'],axis=1)
categorical=[]
numerical=[]
descrete=[]
x.drop(columns=['user_id', 'product_id'],axis=1,inplace=True)
for i in x.columns:
    if x[i].nunique()>25 and i not in ['user id','product id']:
        numerical.append(i)
    elif x[i].nunique()<25 and x[i].dtype=='object':
        categorical.append(i)
    else:
        descrete.append(i)
print(numerical)
print()
print("total numerical features are =",len(numerical))
['price', 'review count', 'user age', 'time on page',
'session_duration', 'page_views', 'cart_abandonment_rate', 'average_spent', 'user_income', 'product_return_rate',
'discount_percentage', 'time_to_purchase', 'delivery_time',
'shipping_fee', 'seller_response_time', 'product_rating_variance',
'review_sentiment_score', 'user_engagement_score', 'ad_click_rate',
'product popularity']
total numerical features are = 20
print(categorical)
print()
print("total categorical features are =",len(categorical))
```

```
['category', 'user_gender', 'user_location', 'search_keywords',
'user_membership', 'user_browser', 'user_device', 'referral_source',
'user_education', 'user_marital_status', 'product_availability',
'stock_status', 'product_color', 'product_size', 'seller_location',
'time_of_day', 'day_of_week', 'season', 'payment_method']

total categorical features are = 19

print(descrete)
print()
print("total descrete features are =",len(descrete))

['rating', 'add_to_cart_count', 'discount_applied', 'clicks_on_ads',
'wishlist_additions', 'is_top_seller', 'seller_rating', 'coupon_used',
'purchase_time_month']

total descrete features are = 9
```

# II] Feature Selection & Multi-Colinearity

## 1) Multi-Colinearity in Numerical Features

## 1.a) Corellation Matrix

```
corrmatrix=df[numerical].corr()
corrmatrix
                             price
                                    review count user age
time on page \
price
                         1.000000
                                        0.000553 -0.005285
0.002197
                         0.000553
                                        1.000000 -0.000759
review count
0.002428
                         -0.005285
                                       -0.000759 1.000000
user_age
0.004028
time on page
                         -0.002197
                                        0.002428 0.004028
1.000000
session duration
                         -0.000339
                                       -0.000119 0.000812
0.001737
                         0.002720
                                       -0.001148 -0.002092
page views
0.002644
cart abandonment rate
                         0.004704
                                       -0.004129 -0.001691
0.002740
                                        0.001596 -0.002669
average_spent
                         -0.002186
0.000698
user income
                         -0.002944
                                       -0.001625 0.001072
0.001668
product return rate
                         0.002338
                                        0.004427 0.002673
```

0.004414 discount_percentage	0.006372	0 006	0887 -0.003565		
0.002988	0.000372	0.000	0007 -0.003303		
time_to_purchase	-0.004822	0.001	1550 -0.004478		
0.003364 delivery time	0.000883	0 001	1659 -0.000821		
0.002803	0.000003	0.001	1039 -0.000021	-	
shipping_fee	0.001692	0.003	3383 -0.000638		
0.009305	0.00010	0.000	150 0 00001		
seller_response_time 0.000462	0.000019	-0.006	0159 -0.003831	-	
product rating variance	0.011372	-0.004	260 0.002916		
0.003512	0.011371		0.002010		
<pre>review_sentiment_score 0.000330</pre>	-0.009115	0.002	2156 -0.003348		
<pre>user_engagement_score 0.000154</pre>	-0.000325	0.006	5545 -0.001121	-	
ad_click_rate	0.004739	0.005	5577 0.001147	-	
0.000799 product popularity	-0.001021	0.004	671 0.002571		
0.004101	-0.001021	0.004	10/1 0.0023/1	_	
cost obondonment soto	session_dur	ation p	page_views		
<pre>cart_abandonment_rate price</pre>	\ -0.0	00339	0.002720		
0.004704	010	00333	01002720		
review_count	-0.0	00119	-0.001148		-
0.004129					
user_age	0.0	00812	-0.002092		-
0.001691	0.0	01737	0.002644		
time_on_page 0.002740	-0.0	01/3/	0.002044		
session duration	1.0	00000	-0.005290		_
0.003657	2.0		0.005250		
page_views	-0.0	05290	1.000000		
0.005704 cart abandonment rate	_0_0	03657	0.005704		
1.000000	-0.0	03037	0.003704		
average_spent	0.0	03399	0.005138		-
0.010053	0.0	01570	0.002160		
user_income 0.003268	0.0	01579	0.002168		
product_return_rate	0.0	03760	0.000223		
0.001191	0.0	03700	0.000225		
discount_percentage	0.0	02069	0.003101		-
0.000313	0.0	00045	0 002670		
<pre>time_to_purchase 0.004395</pre>	-0.0	00845	-0.003670		
delivery_time	0.0	08153	0.002657		-
- <del>-</del>					

0.005104			
shipping_fee	-0.00067	6 0.002222	
0.001536	0.00709	2 0 000000	
seller_response_time 0.003947	0.00709	3 0.000090	
product_rating_variance	-0.00016	6 0.000418	
0.007186	0100010	01000110	
review_sentiment_score	0.00174	1 -0.002711	-
$0.0031\overline{9}3$			
user_engagement_score	-0.00069	1 -0.003882	
0.003944	0 00222	0 000750	
ad_click_rate 0.007245	0.00222	0 0.003758	
product popularity	-0.00320	4 -0.005096	
0.005538	0.00320	4 0:003030	
	average_spent	user_income	
<pre>product_return_rate \</pre>	0.000100	0.000044	
price	-0.002186	-0.002944	
0.002338 review count	0.001596	-0.001625	
0.004427	0.001390	-0.001025	
user age	-0.002669	0.001072	
$0.00\overline{2}6\overline{7}3$			
time_on_page	-0.000698	-0.001668	-
0.004414	0.002200	0.001570	
session_duration 0.003760	0.003399	0.001579	
page views	0.005138	0.002168	
0.000223	01003130	01002100	
cart_abandonment_rate	-0.010053	0.003268	
$0.00\overline{1}191$			
average_spent	1.000000	-0.002158	
0.003798 user income	-0.002158	1.000000	
0.004187	-0.002136	1.000000	-
product return rate	0.003798	-0.004187	
1.000000	01005750	01001207	
discount_percentage	0.008415	0.000450	-
0.001619			
time_to_purchase	-0.004868	0.000561	
0.002045 delivery time	0.009656	-0.000427	
0.001719	0.009000	-0.000427	
shipping fee	0.003372	0.003680	
0.004030			
seller_response_time	0.000699	-0.003094	
0.001394	0 000050	0.001301	
<pre>product_rating_variance</pre>	-0.002859	0.001301	

0.003918	0 006333 0	005752	
review_sentiment_score 0.003248	0.006323 0.	005753	
user_engagement_score	-0.000966 -0.	000097	
0.001266 ad click rate	-0.005269 -0.	004528	
0.001472			
<pre>product_popularity 0.002570</pre>	0.004336 -0.	002315	-
0.002370			
	discount_percentage	<pre>time_to_purchase</pre>	
<pre>delivery_time \ price</pre>	0.006372	-0.004822	
0.000883	01000372	01001022	
review_count	0.000887	0.001550	
0.001659 user_age	-0.003565	-0.004478	_
$0.00\overline{0}8\overline{2}1$			
time_on_page 0.002803	0.002988	0.003364	-
session duration	0.002069	-0.000845	
$0.00815\overline{3}$			
page_views 0.002657	0.003101	-0.003670	
cart_abandonment_rate	-0.000313	0.004395	-
0.005104	0.000415	0.004060	
average_spent 0.009656	0.008415	-0.004868	
user_income	0.000450	0.000561	-
0.000427	-0.001619	0 002045	
<pre>product_return_rate 0.001719</pre>	-0.001019	0.002045	
discount_percentage	1.000000	-0.001379	-
0.003327 time_to_purchase	-0.001379	1.000000	
0.003150	-0.001379	1.000000	
delivery_time	-0.003327	0.003150	
1.000000 shipping fee	-0.005994	-0.005498	_
0.005238			
seller_response_time 0.003248	-0.007436	-0.001043	-
product rating variance	0.008739	0.004788	
$0.00440\overline{1}$			
<pre>review_sentiment_score 0.000429</pre>	-0.008945	-0.003292	-
user_engagement_score	-0.000484	-0.003193	-
0.005483	2 2225=	0.000050	
ad_click_rate	-0.002277	0.003012	-

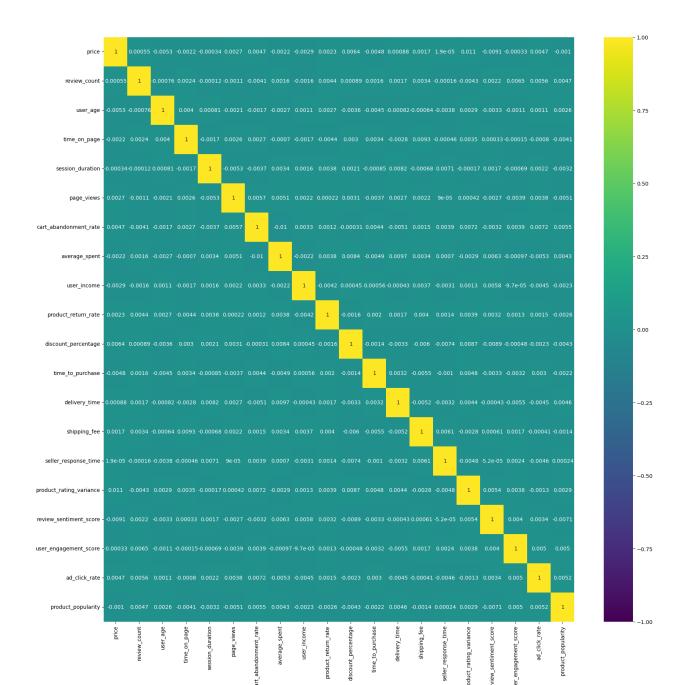
0.004506 product_popularity 0.004569	-0.	004310	-0.002184	1
price review_count user_age time_on_page session_duration page_views cart_abandonment_rate average_spent user_income product_return_rate discount_percentage time_to_purchase delivery_time shipping_fee seller_response_time product_rating_variance review_sentiment_score user_engagement_score ad_click_rate product_popularity	shipping_fee	seller_res	ponse_time 0.000019 -0.000159 -0.003831 -0.000462 0.007093 0.000090 0.003947 0.00394 -0.001394 -0.007436 -0.001043 -0.003248 0.006113 1.000000 -0.004816 -0.004610 0.000244	
review_sentiment_score	product_ratin \	_		
<pre>price 0.009115 review_count</pre>		0.011372		-
0.002156 user_age		0.002916		-
0.003348 time_on_page 0.000330		0.003512		
session_duration 0.001741		-0.000166		
<pre>page_views 0.002711</pre>		0.000418		-
<pre>cart_abandonment_rate 0.003193</pre>		0.007186		-
average_spent 0.006323		-0.002859		
user_income 0.005753		0.001301		
product_return_rate 0.003248		0.003918		
discount_percentage		0.008739		-

0.008945		
time_to_purchase	0.004788	-
0.003292	0.004401	
delivery_time 0.000429	0.004401	-
shipping fee	-0.002822	
0.000610	-0.002022	
seller response time	-0.004816	_
0.000052	2.22.12.2	
<pre>product_rating_variance</pre>	1.000000	
0.005371		
review_sentiment_score	0.005371	
1.000000	0.002762	
user_engagement_score	0.003763	
0.004033 ad click rate	-0.001256	
0.003371	-0.001230	
product popularity	0.002944	-
0.007109	3.3323	
	user_engagement_score ad_click_rate	\
price	-0.000325 0.004739	
review_count	0.006545 0.005577	
user_age	-0.001121 0.001147 -0.000154 -0.000799	
<pre>time_on_page session duration</pre>	-0.000691 0.002220	
page views	-0.003882 0.003758	
cart abandonment rate	0.003944 0.007245	
average spent	-0.000966 -0.005269	
user_income	-0.000097 -0.004528	
product_return_rate	0.001266 0.001472	
discount_percentage	-0.000484 -0.002277	
time_to_purchase	-0.003193 0.003012	
delivery_time	-0.005483 -0.004506	
shipping_fee	0.001722 -0.000414	
<pre>seller_response_time product rating variance</pre>	0.002366 -0.004610 0.003763 -0.001256	
review sentiment score	0.003703 -0.001230	
user engagement score	1.000000 0.004989	
ad_click_rate	0.004989 1.000000	
product_popularity	0.004979 0.005217	
_		
	product_popularity	
price	-0.001021	
review_count	0.004671	
user_age	0.002571 -0.004101	
<pre>time_on_page session duration</pre>	-0.003204	
page views	-0.005096	
1 - 3		

```
cart abandonment rate
                                   0.005538
                                   0.004336
average_spent
user_income
                                   -0.002315
product return rate
                                   -0.002570
discount_percentage
                                   -0.004310
time_to_purchase
                                   -0.002184
delivery_time
                                   0.004569
shipping fee
                                   -0.001354
seller response time
                                   0.000244
product rating variance
                                   0.002944
review_sentiment_score
                                   -0.007109
user_engagement_score
                                   0.004979
ad_click_rate
                                   0.005217
product_popularity
                                   1.000000
```

#### 1.b) Heatmap

```
plt.figure(figsize=(20,20))
sns.heatmap(corrmatrix,cmap='viridis',vmin=-1,vmax=1,annot=True)
plt.show()
```



# 2) Feature Selection using Stats

## 2.a) ANNOVA Testing

```
import scipy.stats as stats
from scipy.stats import chi2_contingency

print("ANNOVA on Numerical vs Target Column")
print()
annovanumerical={}
```

```
numerical to keep=[]
numerical can be removed=[]
for i in numerical:
    group1=df[df['purchase history']==True][i]
    group2=df[df['purchase history']==False][i]
    f stat, p value = stats.f oneway(group1,group2)
    annovanumerical[i]=p value
    if p value<0.05:
        numerical to keep.append(i)
    elif p value>0.05:
        numerical can be removed.append(i)
print("column is important for prediction \n", numerical_to_keep)
print()
print("column is not important, can be removed \
n", numerical can be removed)
print()
print(annovanumerical)
ANNOVA on Numerical vs Target Column
column is important for prediction
 ['average_spent', 'user_income', 'time_to_purchase',
'seller_response_time', 'product_popularity']
column is not important, can be removed
 ['price', 'review_count', 'user_age', 'time_on_page',
'session_duration', 'page_views', 'cart_abandonment_rate',
'product_return_rate', 'discount_percentage', 'delivery_time',
'shipping_fee', 'product_rating_variance', 'review_sentiment_score',
'user_engagement_score', 'ad_click_rate']
{'price': 0.8899465739986773, 'review_count': 0.5770768106977051,
'user_age': 0.7854081232478979, 'time_on_page': 0.5085345397926913,
'session duration': 0.7497831381683305, 'page_views':
0.144964\overline{2}634414101, 'cart abandonment rate': \overline{0}.07615900506164756,
'average_spent': 0.03134234160871035, 'user_income':
0.015616516056511025, 'product_return_rate': 0.5786243875252175,
'discount percentage': 0.5028842277197112, 'time to purchase':
0.0009285761046717416, 'delivery time': 0.715906387899155,
'shipping fee': 0.12814595886083166, 'seller response time':
0.011110530302949694, 'product rating variance': 0.9687752069566598,
'review sentiment score': 0.5063007444466396, 'user engagement score':
0.43557617269905147, 'ad_click_rate': 0.478543850161665,
'product popularity': 0.019631567972866765}
```

## 2.b) ChiSquare Testing

```
print("Chi Square Test on Categorical Data")
print()
```

```
chisquarecategorical={}
categorical to keep=[]
categorical to remove=[]
for i in categorical:
    contingency table=pd.crosstab(df[i],df['purchase history'])
    chi2, p value, dof, expected =chi2 contingency(contingency table)
    chisquarecategorical[i]=p value
    if p value<0.05:
         categorical to keep.append(i)
    elif p value>0.05:
         categorical_to_remove.append(i)
print("column is important for prediction \n", categorical to keep)
print("column is not important, can be removed \
n", categorical to remove)
print()
print(chisquarecategorical)
Chi Square Test on Categorical Data
column is important for prediction
 []
column is not important, can be removed
 ['category', 'user_gender', 'user_location', 'search_keywords',
'user_membership', 'user_browser', 'user_device', 'referral_source',
'user_education', 'user_marital_status', 'product_availability',
'stock_status', 'product_color', 'product_size', 'seller_location',
'time_of_day', 'day_of_week', 'season', 'payment_method']
{'category': 0.4953927713533365, 'user_gender': 0.5103166694448208,
'user location': 0.6412943409626277, 'search keywords':
0.11971165254357352, 'user membership': 0.14\overline{7}38046643188624,
'user browser': 0.8750665879204095, 'user device': 0.6032563538695197,
'referral source': 0.5704558268399278, 'user education':
0.0518812\overline{6377538571}, 'user_marital_status': \overline{0.5860140869575095},
'product availability': 0.9171695966427554, 'stock status':
0.5717932793932304, 'product color': 0.5774925654273336,
'product size': 0.736638141818841, 'seller location':
0.653634\overline{1}963997004, 'time_of_day': 0.63955\overline{4}7722074488, 'day_of_week': 0.42747766253353114, 'season': 0.9392576700028451, 'payment_method':
0.3067340087346109}
print("Chi Square Test on descrete Data")
print()
chisquaredescrete={}
descrete to keep=[]
descrete to remove=[]
```

```
for i in descrete:
    contingency table=pd.crosstab(df[i],df['purchase history'])
    chi2, p value, dof, expected =chi2 contingency(contingency table)
    chisquaredescrete[i]=p value
    if p value<0.05:
        descrete_to_keep.append(i)
    elif p value>0.05:
        descrete_to_remove.append(i)
print("column is important for prediction \n", descrete to keep)
print()
print("column is not important, can be removed \n",descrete to remove)
print()
print(chisquaredescrete)
Chi Square Test on descrete Data
column is important for prediction
 []
column is not important, can be removed
 ['rating', 'add_to_cart_count', 'discount_applied', 'clicks_on_ads',
'wishlist_additions', 'is_top_seller', 'seller_rating', 'coupon_used',
'purchase time month']
{'rating': 0.5379206436964865, 'add to cart count':
0.7324985410378212, 'discount applied': 0.09075982734615025,
'clicks_on_ads': 0.6597429536690044, 'wishlist_additions': 0.372469260506758, 'is_top_seller': 0.5561143004611644,
'seller rating': 0.550055705756747, 'coupon used': 0.7631196614510456,
'purchase time month': 0.12279738470928081}
```

## 5) Observations:

```
total duplicate rows in dataset is = 0

total missing values rows in dataset is = 0

target column "purchase_history" is perfectly balanced
multicolinearity is not there in numerical data
boxplot - No Outliers Present
```

ANNOVA on Numerical Dependent Variable vs Target Categorical Column: 5 column are important for prediction 'average\_spent' 'user\_income', 'time\_to\_purchase', 'seller\_response\_time', 'product\_popularity We can try building a model using these columns only'##### Chi Square Test on Categorical Variable vs Target Categorical Column0 5 column are important for prediction

# II] Encoding, Train-Test-Split, & Standardization

# 1) Label Encoding

```
from sklearn.preprocessing import LabelEncoder
le=LabelEncoder()
for i in categorical:
    x[i]=le.fit transform(x[i])
y=pd.DataFrame(np.where(y==True, 1, 0))
for i in descrete:
    if x[i].dtype=='bool':
        x[i] = x[i].astype(int)
x.head()
   category
               price
                       rating
                               review count
                                               user age
                                                          user gender
0
             842.23
                            2
                                          155
                                                      24
1
           0
             253.76
                            3
                                         331
                                                      43
                                                                     2
                            2
2
           0
             483.65
                                         236
                                                      64
                                                                     0
3
              459.37
                            2
                                                                     0
           4
                                         227
                                                      34
                            2
                                                      51
              150.11
                                         214
                                                                     0
   user_location time_on_page add_to_cart_count
search_keywords
0
                2
                           13.86
                                                    6
4
   . . .
1
                                                    3
                1
                           13.03
1
   . . .
                                                    7
2
                0
                            3.75
4
   . . .
3
                2
                            6.01
                                                    0
0
4
                2
                            6.89
                                                    9
2
   . . .
   review sentiment score user engagement score ad click rate
time of day
                      -0.28
                                                0.68
                                                                 0.04
3
                       0.28
1
                                                0.11
                                                                 0.89
2
2
                       0.23
                                                                 0.99
                                                0.35
1
3
                       0.93
                                                0.73
                                                                 0.16
0
4
                                                                 0.17
                       0.11
                                                0.26
3
```

```
day of week
                          payment method
                 season
                                            coupon used
product_popularity
                       2
                                         2
                                                       0
0.54
1
              2
                       2
                                         2
                                                       0
0.77
              5
                       0
                                                       0
2
0.14
              5
                                                       0
3
                       1
0.18
              6
4
                       1
0.66
   purchase time month
0
                       7
1
                       9
2
3
                       9
4
[5 rows x 48 columns]
```

## 2) Train Test Split

```
from sklearn.model_selection import train_test_split
x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=0.3,rando
m_state=42)
x_train2,x_test2,y_train2,y_test2=train_test_split(x,y,test_size=0.3,random_state=42)
for i in [x_train,x_test,y_train,y_test]:
    print(i.shape)

(42000, 48)
(18000, 48)
(18000, 1)
(18000, 1)
```

## 3) Standard Scaling

```
x_train.shape
(42000, 48)

x_test.shape
(18000, 48)

from sklearn.preprocessing import StandardScaler
ss=StandardScaler()
for i in numerical:
```

```
x_train[i]=ss.fit_transform(x_train[[i]])
x_test[i]=ss.transform(x_test[[i]])

x_train.shape

(42000, 48)

x_test.shape

(18000, 48)

from sklearn.metrics import accuracy_score, confusion_matrix, classification_report,precision_score,recall_score,fl_score

def evaluation_matrix(a,b):
    print(f"accuracy = {accuracy_score(a,b)}")
    print(f"precision = {precision_score(a,b)}")
    print(f"recall = {recall_score(a,b)}")
    print(f"fl score = {fl_score(a,b)}")
    print("Confusion Matrix:\n", confusion_matrix(a,b))
```

## 4) Model Evaluation Metrics Function

```
model_metrics=pd.DataFrame(columns=['Model','Accuracy','Precision','Re
call','F1 Score'])
model_metrics

Empty DataFrame
Columns: [Model, Accuracy, Precision, Recall, F1 Score]
Index: []

def model_evaluation_metrics(model_name,ytrain,ypredict):
    accuracy=accuracy_score(ytrain,ypredict)
    precision=precision_score(ytrain,ypredict)
    recall=recall_score(ytrain,ypredict)
    flscore=f1_score(ytrain,ypredict)

metrics=pd.DataFrame([[model_name,accuracy,precision,recall,f1score]],
columns=['Model','Accuracy','Precision','Recall','F1 Score'])
    global model_metrics
    model_metrics=pd.concat([model_metrics,metrics],ignore_index=True)
```

# III] Model Building

# 1) Logistic Regression

```
from sklearn.linear_model import LogisticRegression
lr=LogisticRegression()
```

```
lr.fit(x_train[numerical_to_keep],y_train)
y train predict=lr.predict(x train[numerical to keep])
y_test_predict=lr.predict(x_test[numerical_to_keep])
evaluation_matrix(y_train,y_train_predict)
accuracy = 0.5131190476190476
precision = 0.5135257191889084
recall = 0.5402413530976815
f1 \ score = 0.5265448820356092
Confusion Matrix:
 [[10180 10772]
 [ 9677 11371]]
evaluation matrix(y test,y test predict)
accuracy = 0.5043888888888889
precision = 0.5063076433796247
recall = 0.5283185840707965
f1 \text{ score} = 0.5170789801331673
Confusion Matrix:
 [[4303 4657]
 [4264 4776]]
model evaluation metrics("Logistic Regression -
Train",y_train,y_train_predict)
model evaluation metrics("Logistic Regression -
Test",y_test,y_test_predict)
model metrics
                         Model Accuracy Precision Recall F1
Score
0 Logistic Regression - Train 0.513119 0.513526 0.540241
0.526545
   Logistic Regression - Test 0.504389
                                           0.506308
                                                     0.528319
0.517079
```

# 2) Logistic Regression With Standard Scaling on Categorical Columns

```
from sklearn.preprocessing import StandardScaler
ss=StandardScaler()
for i in x_train2.columns:
    x_train2[i]=ss.fit_transform(x_train[[i]])
    x_test2[i]=ss.transform(x_test[[i]])

lr2=LogisticRegression()
lr2.fit(x_train2[numerical_to_keep],y_train2)
```

```
y train2 predict=lr.predict(x train2[numerical to keep])
y test2 predict=lr.predict(x test2[numerical to keep])
evaluation matrix(y train2,y train2 predict)
accuracy = 0.5131190476190476
precision = 0.5135257191889084
recall = 0.5402413530976815
f1 score = 0.5265448820356092
Confusion Matrix:
 [[10180 10772]
 [ 9677 11371]]
evaluation matrix(y test2,y test2 predict)
accuracy = 0.5043888888888889
precision = 0.5063076433796247
recall = 0.5283185840707965
f1 \ score = 0.5170789801331673
Confusion Matrix:
 [[4303 4657]
 [4264 4776]]
model_evaluation_metrics("Logistic Regression with SS -
Train",y train2,y train2 predict)
model evaluation metrics("Logistic Regression with SS -
Test",y test2,y test2 predict)
model metrics
                                 Model Accuracy Precision
                                                               Recall
/
           Logistic Regression - Train 0.513119
                                                   0.513526 0.540241
1
            Logistic Regression - Test 0.504389
                                                   0.506308 0.528319
   Logistic Regression with SS - Train 0.513119
                                                   0.513526 0.540241
   Logistic Regression with SS - Test 0.504389
                                                   0.506308 0.528319
   F1 Score
0 0.526545
1 0.517079
2 0.526545
3 0.517079
```

## 3) Stats Model

```
import statsmodels.api as sm
x train3 = sm.add constant(x train)
logistic=sm.Logit(y_train,x_train3)
model=logistic.fit()
print(model.summary())
Optimization terminated successfully.
         Current function value: 0.692129
         Iterations 3
                            Logit Regression Results
=======
Dep. Variable:
                                      0
                                          No. Observations:
42000
Model:
                                  Logit
                                          Df Residuals:
41951
Method:
                                    MLE
                                          Df Model:
48
Date:
                      Sun, 16 Feb 2025
                                          Pseudo R-squ.:
0.001465
                              21:14:56
                                          Log-Likelihood:
Time:
-29069.
                                   True
                                          LL-Null:
converged:
-29112.
Covariance Type:
                             nonrobust
                                          LLR p-value:
0.0007366
                                coef std err
                                                                  P>|z|
[0.025]
            0.9751
                             0.0828
                                          0.075
                                                      1.108
                                                                 0.268
const
-0.064
             0.229
category
                             -0.0088
                                          0.007
                                                     -1.273
                                                                 0.203
             0.005
-0.022
                             -0.0039
                                          0.010
                                                     -0.401
                                                                  0.688
price
-0.023
             0.015
rating
                            -0.0011
                                          0.007
                                                     -0.156
                                                                 0.876
-0.015
             0.012
review count
                             -0.0035
                                          0.010
                                                     -0.362
                                                                 0.717
-0.023
             0.016
                             -0.0062
                                          0.010
                                                     -0.631
                                                                 0.528
user age
-0.025
             0.013
                                          0.012
                                                                 0.195
user gender
                             0.0155
                                                      1.297
-0.008
              0.039
user_location
                             -0.0120
                                          0.012
                                                     -1.003
                                                                 0.316
```

-0.036 0.011	0 0112	0.010	1 145	0.252
time_on_page -0.030 0.008	-0.0112	0.010	-1.145	0.252
add_to_cart_count -0.003 0.011	0.0040	0.003	1.182	0.237
search_keywords	-0.0117	0.007	-1.682	0.093
-0.025 0.002 discount_applied	-0.0385	0.020	-1.971	0.049
-0.077 -0.000 user_membership	0.0087	0.009	1.002	0.317
-0.008 0.026 user browser	0.0043	0.009	0.489	0.625
$-0.0\overline{1}3$ 0.021				
user_device	-0.0057	0.012	-0.477	0.633
-0.029 0.018 session duration	0.0021	0.010	0.215	0.830
-0.017 0.021	0.0021	0.010	0.213	0.030
clicks on ads	-0.0021	0.002	-1.213	0.225
-0.005 0.001				
page_views	0.0083	0.010	0.849	0.396
-0.011 0.027	0.0000	0.000	0.604	0 404
referral_source -0.023 0.011	-0.0060	0.009	-0.684	0.494
wishlist_additions	5.303e-05	0.002	0.031	0.975
-0.003 0.003	3.3036 03	0.002	0.051	0.575
cart_abandonment_rate -0.013 0.025	0.0063	0.010	0.648	0.517
average_spent -0.045 -0.007	-0.0262	0.010	-2.676	0.007
user_income	0.0204	0.010	2.087	0.037
0.001 0.040 user education	0.0172	0.009	1.966	0.049
5.15e-05 0.034	0.0172	0.009	1.900	0.049
user_marital_status -0.008 0.026	0.0091	0.009	1.046	0.296
product_availability -0.013 0.034	0.0104	0.012	0.866	0.387
stock_status	0.0097	0.012	0.809	0.418
-0.014 0.033 product return rate	-0.0031	0.010	-0.319	0.750
-0.022 0.016	0.0031	0.010	0.515	01750
product_color -0.008 0.019	0.0053	0.007	0.769	0.442
product_size	0.0123	0.012	1.026	0.305
-0.011 0.036 is_top_seller	-0.0088	0.020	-0.451	0.652
-0.047 0.029	0.0022	0.010	0.227	0.012
<pre>discount_percentage -0.017     0.021</pre>	0.0023	0.010	0.237	0.812

time_to_purc		0.0356	0.010	3.637	0.000	
0.016 delivery_tim	0.055	-0.0104	0.010	-1.065	0.287	
-0.030	0.009	-0.0104	0.010	-1.005	0.207	
shipping fee		-0.0218	0.010	-2.227	0.026	
	-0.003	010210	01010	2122,	01020	
seller ratin		-0.0094	0.007	-1.357	0.175	
-0.023	0.004					
seller_respo	<b>—</b>	0.0255	0.010	2.613	0.009	
	0.045					
seller_locat		0.0078	0.012	0.654	0.513	
-0.016	0.031	0.0006	0.010	0 267	0 714	
product_rati		0.0036	0.010	0.367	0.714	
-0.016	0.023	-0.0060	0.010	-0.610	0.542	
review_senti -0.025	0.013	-0.0000	0.010	-0.010	0.542	
user_engagem		0.0109	0.010	1.112	0.266	
-0.008	0.030	0.0103	0.010	1.112	0.200	
ad click rat		0.0042	0.010	0.434	0.664	
-0.015	0.023	0.00.2	0.010	01.15.	0.00.	
time of day	0.025	-0.0130	0.009	-1.481	0.139	
-0.030	0.004					
day_of_week		-0.0070	0.005	-1.432	0.152	
-0.017	0.003					
season		-0.0014	0.009	-0.162	0.871	
-0.019	0.016					
payment_meth		-0.0151	0.009	-1.726	0.084	
-0.032	0.002	0.0050	0.000	0 200	0.766	
coupon_used	0 044	0.0058	0.020	0.298	0.766	
-0.032	0.044	0 0271	0.010	2 770	0.006	
<pre>product_popu 0.008</pre>	0.046	0.0271	0.010	2.770	0.006	
purchase_tim		-0.0028	0.003	-0.985	0.325	
-0.008	0.003	-0.0020	0.005	-0.905	0.323	
	=========	========	========	:=======		
	=======					
# Predict pr						
	= model.pred					
	= model.predi		nstant(x_te	est)) # Add	constant	
to test set before prediction						

```
# Convert probabilities to class labels (threshold = 0.5)
y_train_pred = (y_train_prob > 0.5).astype(int)
y_test_pred = (y_test_prob > 0.5).astype(int)
```

evaluation\_matrix(y\_train,y\_train\_pred)

accuracy = 0.5175952380952381precision = 0.5179787088225888

```
recall = 0.5386259977194983
f1 \ score = 0.5281006172120647
Confusion Matrix:
 [[10402 10550]
 [ 9711 11337]]
evaluation_matrix(y_test,y_test_pred)
accuracy = 0.5028888888888889
precision = 0.5049601035152038
recall = 0.5180309734513274
f1 \text{ score} = 0.5114120345091188
Confusion Matrix:
 [[4369 4591]
 [4357 4683]]
model_evaluation_metrics("Stats Model (LR) -
Train",y_train,y_train_predict)
model_evaluation_metrics("Stats Model (LR) -
Test",y_test,y_test_predict)
model metrics
                                                               Recall
                                 Model Accuracy Precision
\
0
           Logistic Regression - Train 0.513119
                                                   0.513526 0.540241
            Logistic Regression - Test 0.504389
                                                   0.506308 0.528319
   Logistic Regression with SS - Train 0.513119
                                                   0.513526 0.540241
3
   Logistic Regression with SS - Test 0.504389
                                                   0.506308 0.528319
4
              Stats Model (LR) - Train 0.513119
                                                   0.513526 0.540241
5
               Stats Model (LR) - Test 0.504389
                                                   0.506308 0.528319
   F1 Score
0 0.526545
1 0.517079
2 0.526545
3 0.517079
4 0.526545
5 0.517079
# # Get the p-values
# p values = model.pvalues
# # Define the significance level (e.g., 0.05)
# alpha = 0.05
```

```
# # Get the columns with p-values less than alpha
# significant_columns = p_values[p_values <= alpha].index
# print(significant_columns)</pre>
```

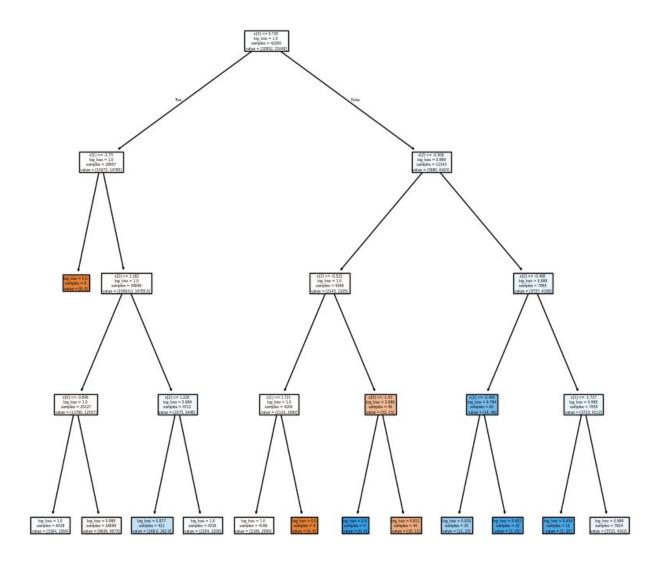
## 4) Decision Tree

```
from sklearn.tree import DecisionTreeClassifier
dt=DecisionTreeClassifier(criterion='log_loss',max_depth=4)
dt.fit(x_train[numerical_to_keep],y_train)
DecisionTreeClassifier(criterion='log_loss', max_depth=4)
```

## 4.a) DT Tree Diagram

```
from sklearn.tree import plot_tree
plt.figure(figsize=(10,10))
plot_tree(dt,filled=True)
plt.title("DT Tree Diagram")
plt.show()
```

#### DT Tree Diagram



```
y_train_predict=lr.predict(x_train[numerical_to_keep])
evaluation_matrix(y_train,y_train_predict)

accuracy = 0.5131190476190476
precision = 0.5135257191889084
recall = 0.5402413530976815
f1 score = 0.5265448820356092
Confusion Matrix:
  [[10180 10772]
  [ 9677 11371]]
```

```
y_test_predict=lr.predict(x_test[numerical_to_keep])
evaluation matrix(y test,y test predict)
precision = 0.5063076433796247
recall = 0.5283185840707965
f1 \ score = 0.5170789801331673
Confusion Matrix:
 [[4303 4657]
 [4264 4776]]
model evaluation metrics("DecisionTree -
Train<sup>"</sup>,y_train,y_train_predict)
model evaluation metrics("DecisionTree - Test",y test,y test predict)
model metrics
                                Model Accuracy Precision
                                                             Recall
                                                 0.513526 0.540241
0
          Logistic Regression - Train 0.513119
1
           Logistic Regression - Test 0.504389
                                                 0.506308 0.528319
   Logistic Regression with SS - Train 0.513119
                                                 0.513526 0.540241
3
   Logistic Regression with SS - Test 0.504389
                                                 0.506308 0.528319
             Stats Model (LR) - Train 0.513119
                                                 0.513526 0.540241
5
              Stats Model (LR) - Test 0.504389
                                                 0.506308 0.528319
                 DecisionTree - Train 0.513119
6
                                                 0.513526 0.540241
                  DecisionTree - Test 0.504389
                                                 0.506308 0.528319
   F1 Score
0 0.526545
1 0.517079
2 0.526545
  0.517079
4 0.526545
5 0.517079
6 0.526545
7 0.517079
```

## 5) Random Forest

```
from sklearn.ensemble import RandomForestClassifier
i=40
rfc=RandomForestClassifier(n_estimators=i,max_depth=4,random_state=42)
```

```
rfc.fit(x_train,y_train)
y train predict=rfc.predict(x train)
y_test_predict=rfc.predict(x test)
print()
print(f"n estimator = {i}")
print(f"train_accuracy={accuracy_score(y_train,y_train_predict)},
test accuracy={accuracy score(y test,y test predict)}")
n = 40
train accuracy=0.5601666666666667, test accuracy=0.50377777777778
model_evaluation_metrics("Random Forest -
Train",y_train,y_train_predict)
model evaluation metrics("Random Forest - Test",y test,y test predict)
model metrics
                                Model Accuracy Precision
                                                              Recall
           Logistic Regression - Train 0.513119
0
                                                  0.513526 0.540241
1
           Logistic Regression - Test
                                       0.504389
                                                  0.506308
                                                            0.528319
   Logistic Regression with SS - Train
                                       0.513119
                                                  0.513526
                                                            0.540241
3
   Logistic Regression with SS - Test
                                       0.504389
                                                  0.506308
                                                            0.528319
              Stats Model (LR) - Train
                                       0.513119
                                                   0.513526 0.540241
5
               Stats Model (LR) - Test
                                       0.504389
                                                  0.506308
                                                            0.528319
                  DecisionTree - Train
6
                                       0.513119
                                                  0.513526 0.540241
                   DecisionTree - Test
                                       0.504389
                                                  0.506308
                                                            0.528319
8
                 Random Forest - Train
                                       0.560167
                                                  0.554401
                                                            0.623385
                  Random Forest - Test 0.503778
9
                                                  0.505365 0.562721
   F1 Score
  0.526545
0
1
  0.517079
   0.526545
  0.517079
3
4
  0.526545
5
  0.517079
6
  0.526545
7
  0.517079
8
  0.586872
  0.532503
```

#### 5.a) Feature Importance

```
rfc.feature importances
array([0.00514383, 0.0219449 , 0.00305131, 0.03706279, 0.02525855,
       0.01459486, 0.00212649, 0.03665709, 0.0065069, 0.0062489
       0.00159372, 0.00837013, 0.00221248, 0.00408166, 0.03408216,
       0.01703656, 0.0219626 , 0.00187657, 0.03152289, 0.02445949,
       0.06159432, 0.05973389, 0.00633194, 0.00126244, 0.00744943,
       0.00182547, 0.01785313, 0.01209383, 0.00579391, 0.00582219,
       0.0477129 , 0.09691251, 0.03756426, 0.03618254, 0.00475532,
       0.05316106, 0.00230782, 0.04540263, 0.03572277, 0.04502118,
       0.02894014, 0.00756018, 0.01414072, 0.00401029, 0.00344366,
       0.00396357, 0.03187965, 0.0157644 ])
feature importance=rfc.feature importances
features=x train.columns
important feature=pd.DataFrame({'Feature':features,'Importance':feature
e importance})
important feature
                     Feature
                              Importance
0
                                0.005144
                   category
1
                                0.021945
                       price
2
                      rating
                                0.003051
3
                                0.037063
               review count
4
                   user age
                                0.025259
5
                user gender
                                0.014595
6
              user location
                                0.002126
7
               time on page
                                0.036657
8
          add to cart count
                                0.006507
9
            search keywords
                                0.006249
10
           discount applied
                                0.001594
11
            user membership
                                0.008370
12
               user browser
                                0.002212
13
                user device
                                0.004082
14
           session duration
                                0.034082
15
              clicks_on_ads
                                0.017037
16
                 page views
                                0.021963
17
            referral source
                                0.001877
18
         wishlist additions
                                0.031523
19
      cart abandonment rate
                                0.024459
20
              average spent
                                0.061594
21
                user income
                                0.059734
22
             user education
                                0.006332
23
        user marital status
                                0.001262
24
       product availability
                                0.007449
25
               stock status
                                0.001825
26
        product return rate
                                0.017853
27
              product color
                                0.012094
28
               product size
                                0.005794
```

```
29
              is_top seller
                                0.005822
30
        discount percentage
                                0.047713
31
           time_to_purchase
                                0.096913
32
              delivery time
                                0.037564
33
               shipping fee
                                0.036183
              seller_rating
34
                                0.004755
35
       seller response time
                                0.053161
36
            seller_location
                                0.002308
37
    product rating variance
                                0.045403
38
     review sentiment score
                                0.035723
39
      user engagement score
                                0.045021
40
              ad click rate
                                0.028940
41
                time_of_day
                                0.007560
42
                day of week
                                0.014141
43
                     season
                                0.004010
44
             payment method
                                0.003444
45
                coupon used
                                0.003964
46
         product_popularity
                                0.031880
47
        purchase_time_month
                                0.015764
important feature[important feature['Importance']>=0.1]
Empty DataFrame
Columns: [Feature, Importance]
Index: []
(rfc.feature importances >=0.1).sum()
0
(rfc.feature importances >=0.07).sum()
1
important feature[important feature['Importance']>=0.07]
                      Importance
             Feature
31 time to purchase
                        0.096913
(rfc.feature importances >=0.05).sum()
4
important feature[important feature['Importance']>=0.05]
                 Feature
                          Importance
20
           average spent
                             0.061594
21
             user income
                             0.059734
31
        time to purchase
                             0.096913
    seller_response time
35
                             0.053161
(rfc.feature importances >=0.03).sum()
```

```
15
important feature[important feature['Importance']>=0.03]. Feature
                 review_count
3
7
                 time_on_page
14
             session duration
18
           wishlist additions
20
                average spent
21
                  user income
30
          discount percentage
31
             time to purchase
32
                delivery time
33
                 shipping fee
35
         seller response time
37
      product rating variance
38
       review sentiment score
39
        user engagement score
46
           product popularity
Name: Feature, dtype: object
```

# 6) Gradient Boosting

```
from sklearn.ensemble import GradientBoostingClassifier
gbc=GradientBoostingClassifier(learning_rate=0.001,
n estimators=150, max depth=4)
gbc.fit(x train,y train)
GradientBoostingClassifier(learning rate=0.001, max depth=4,
n estimators=150)
y train predict=gbc.predict(x train)
evaluation matrix(y train,y train predict)
accuracy = 0.5262619047619047
precision = 0.5192237031098641
recall = 0.7385024705435196
f1 \text{ score} = 0.609747965087771}
Confusion Matrix:
 [[ 6559 14393]
 [ 5504 15544]]
y test predict=gbc.predict(x test)
evaluation_matrix(y_test,y_test_predict)
accuracy = 0.50177777777778
precision = 0.5027985074626866
recall = 0.7154867256637168
f1 \text{ score} = 0.5905770635500365
Confusion Matrix:
```

```
[[2564 6396]
 [2572 6468]]
model evaluation metrics("Gradient Boosting -
Train",y_train,y_train_predict)
model evaluation metrics("Gradient Boosting -
Test",y_test,y_test_predict)
model metrics
                                  Model
                                         Accuracy Precision
                                                                 Recall
/
0
            Logistic Regression - Train
                                         0.513119
                                                     0.513526
                                                               0.540241
1
             Logistic Regression - Test
                                         0.504389
                                                     0.506308
                                                               0.528319
2
    Logistic Regression with SS - Train
                                         0.513119
                                                     0.513526
                                                               0.540241
3
     Logistic Regression with SS - Test
                                         0.504389
                                                     0.506308
                                                               0.528319
               Stats Model (LR) - Train
4
                                         0.513119
                                                     0.513526
                                                               0.540241
5
                Stats Model (LR) - Test
                                         0.504389
                                                     0.506308
                                                               0.528319
                   DecisionTree - Train
                                         0.513119
                                                     0.513526
                                                               0.540241
6
7
                    DecisionTree - Test
                                         0.504389
                                                     0.506308
                                                               0.528319
                  Random Forest - Train
8
                                         0.560167
                                                     0.554401
                                                               0.623385
9
                   Random Forest - Test
                                         0.503778
                                                     0.505365
                                                               0.562721
              Gradient Boosting - Train
10
                                         0.526262
                                                     0.519224
                                                               0.738502
11
              Gradient Boosting - Test
                                         0.501778
                                                     0.502799 0.715487
    F1 Score
    0.526545
0
1
    0.517079
2
    0.526545
3
    0.517079
4
    0.526545
5
    0.517079
6
    0.526545
7
    0.517079
8
    0.586872
9
    0.532503
    0.609748
10
    0.590577
11
```

### 7) Adaboost

```
from sklearn.ensemble import AdaBoostClassifier
abc=AdaBoostClassifier(n estimators=100,learning rate=0.1,)
abc.fit(x train,y train)
AdaBoostClassifier(learning rate=0.1, n estimators=100)
y train predict=abc.predict(x train)
evaluation matrix(y train,y train predict)
accuracy = 0.5242142857142857
precision = 0.5244928936111495
recall = 0.5417616875712656
f1 \ score = 0.5329874500455725
Confusion Matrix:
 [[10614 10338]
 [ 9645 11403]]
y test predict=abc.predict(x test)
evaluation_matrix(y_test,y_test_predict)
precision = 0.5063250428816467
recall = 0.5224557522123894
f1 \ score = 0.51426393728223
Confusion Matrix:
 [[4355 4605]
 [4317 4723]]
my lr=LogisticRegression()
abc=AdaBoostClassifier(estimator=my lr,n estimators=40,learning rate=0
.1,)
abc.fit(x train,y train)
AdaBoostClassifier(estimator=LogisticRegression(), learning rate=0.1,
                   n estimators=40)
y train predict=abc.predict(x train)
evaluation matrix(y train,y train predict)
accuracy = 0.518095238095238
precision = 0.5181573033707865
recall = 0.5477480045610034
f1 \ score = 0.5325419187953254
Confusion Matrix:
 [[10231 10721]
 [ 9519 11529]]
y test predict=abc.predict(x test)
evaluation_matrix(y_test,y_test_predict)
```

```
accuracy = 0.50077777777778
precision = 0.5028559339961921
recall = 0.5258849557522124
f1 \text{ score} = 0.5141126851951985
Confusion Matrix:
 [[4260 4700]
 [4286 4754]]
my rfc=RandomForestClassifier(n estimators=40, max depth=4, random state
=42)
abc=AdaBoostClassifier(estimator=my_rfc,n_estimators=20,learning_rate=
0.1.
abc.fit(x train,y train)
AdaBoostClassifier(estimator=RandomForestClassifier(max depth=4,
                                                    n estimators=40,
                                                    random state=42),
                  learning rate=0.1, n estimators=20)
y train predict=abc.predict(x train)
evaluation matrix(y train,y train predict)
accuracy = 0.594
precision = 0.5898542903399892
recall = 0.6231470923603193
f1 \ score = 0.6060438037149987
Confusion Matrix:
 [[11832 9120]
 [ 7932 13116]]
y test predict=abc.predict(x test)
evaluation matrix(y test,y test predict)
precision = 0.5067901884408885
recall = 0.5325221238938053
f1 \ score = 0.5193376126004638
Confusion Matrix:
 [[4275 4685]
 [4226 4814]]
model evaluation metrics("AdaBoost - Train",y train,y train predict)
model_evaluation_metrics("AdaBoost - Test",y_test,y_test_predict)
model metrics
                                 Model Accuracy Precision
                                                               Recall
           Logistic Regression - Train 0.513119
                                                   0.513526 0.540241
             Logistic Regression - Test 0.504389 0.506308 0.528319
```

```
2
   Logistic Regression with SS - Train
                                         0.513119
                                                    0.513526 0.540241
3
     Logistic Regression with SS - Test
                                         0.504389
                                                    0.506308
                                                              0.528319
               Stats Model (LR) - Train
4
                                         0.513119
                                                    0.513526
                                                              0.540241
5
                Stats Model (LR) - Test
                                         0.504389
                                                    0.506308 0.528319
                   DecisionTree - Train
                                                    0.513526 0.540241
6
                                         0.513119
                    DecisionTree - Test
                                         0.504389
                                                    0.506308
                                                              0.528319
8
                  Random Forest - Train
                                         0.560167
                                                    0.554401
                                                              0.623385
9
                   Random Forest - Test
                                         0.503778
                                                    0.505365 0.562721
10
              Gradient Boosting - Train
                                         0.526262
                                                    0.519224
                                                              0.738502
11
              Gradient Boosting - Test
                                         0.501778
                                                    0.502799
                                                              0.715487
12
                       AdaBoost - Train
                                         0.594000
                                                    0.589854 0.623147
                        AdaBoost - Test
                                                    0.506790
13
                                         0.504944
                                                              0.532522
    F1 Score
0
   0.526545
1
   0.517079
2
   0.526545
3
   0.517079
4
   0.526545
5
   0.517079
6
   0.526545
7
   0.517079
   0.586872
8
9
   0.532503
10
   0.609748
   0.590577
11
12
   0.606044
   0.519338
13
```

#### 8) XGBoost

```
from xgboost import XGBClassifier

xgb=XGBClassifier(max_depth=2,max_leaf_nodes=3)
xgb.fit(x_train,y_train)

XGBClassifier(base_score=None, booster=None, callbacks=None, colsample_bylevel=None, colsample_bynode=None, colsample_bytree=None, device=None,
```

```
early stopping rounds=None,
              enable categorical=False, eval metric=None,
feature types=None,
              gamma=None, grow policy=None, importance type=None,
              interaction_constraints=None, learning rate=None,
max bin=None,
              max cat threshold=None, max cat to onehot=None,
              max delta step=None, max depth=2, max leaf nodes=3,
              max leaves=None, min child weight=None, missing=nan,
              monotone constraints=None, multi strategy=None,
n estimators=None,
              n jobs=None, num parallel tree=None, ...)
y train predict=xgb.predict(x train)
evaluation matrix(y train,y train predict)
accuracy = 0.5687857142857143
precision = 0.5693244582920266
recall = 0.572976054732041
f1 \ score = 0.5711444199758471
Confusion Matrix:
 [[11829 9123]
 [ 8988 12060]]
y test predict=xgb.predict(x test)
evaluation matrix(y test,y test predict)
accuracy = 0.5013888888888889
precision = 0.5035923510555985
recall = 0.5039823008849558
f1 \ score = 0.503787250511417
Confusion Matrix:
 [[4469 4491]
 [4484 4556]]
model_evaluation_metrics("XGBoost - Train",y_train,y_train_predict)
model evaluation_metrics("XGBoost - Test",y_test,y_test_predict)
model metrics
                                  Model Accuracy Precision
                                                                Recall
0
            Logistic Regression - Train 0.513119 0.513526 0.540241
             Logistic Regression - Test
1
                                         0.504389
                                                    0.506308 0.528319
   Logistic Regression with SS - Train
                                                    0.513526 0.540241
2
                                         0.513119
3
     Logistic Regression with SS - Test 0.504389
                                                    0.506308 0.528319
               Stats Model (LR) - Train 0.513119
                                                    0.513526 0.540241
```

```
5
                Stats Model (LR) - Test 0.504389
                                                    0.506308 0.528319
6
                   DecisionTree - Train
                                         0.513119
                                                    0.513526 0.540241
7
                    DecisionTree - Test
                                         0.504389
                                                    0.506308
                                                              0.528319
8
                  Random Forest - Train
                                         0.560167
                                                    0.554401 0.623385
9
                   Random Forest - Test
                                         0.503778
                                                    0.505365 0.562721
10
              Gradient Boosting - Train
                                                              0.738502
                                         0.526262
                                                    0.519224
11
              Gradient Boosting - Test
                                         0.501778
                                                    0.502799 0.715487
12
                       AdaBoost - Train
                                         0.594000
                                                    0.589854 0.623147
13
                        AdaBoost - Test
                                                    0.506790
                                         0.504944
                                                              0.532522
14
                        XGBoost - Train
                                         0.568786
                                                    0.569324 0.572976
15
                         XGBoost - Test 0.501389
                                                    0.503592 0.503982
   F1 Score
   0.526545
0
1
   0.517079
2
   0.526545
3
   0.517079
4
   0.526545
5
   0.517079
   0.526545
6
7
   0.517079
8
   0.586872
9
   0.532503
10
   0.609748
11
   0.590577
12
   0.606044
13
   0.519338
14 0.571144
15 0.503787
```

# 9) KNN

```
from sklearn.neighbors import KNeighborsClassifier

for i in range(5,30,5):
    knn=KNeighborsClassifier(n_neighbors=i)
    knn.fit(x_train,y_train)
    y_train_predict=knn.predict(x_train)
    print()
```

```
print(i, "Negihbors")
    print("train accuracy=",accuracy_score(y_train,y_train_predict),";
test accuracy=",accuracy_score(y_test,y_test_predict))
    y test predict=knn.predict(x test)
5 Negihbors
train accuracy= 0.6852380952380952 ; test accuracy= 0.5013888888888888
10 Negihbors
train accuracy= 0.6198571428571429 ; test accuracy=
0.4999444444444447
15 Negihbors
train accuracy= 0.601 ; test accuracy= 0.49955555555555555
20 Negihbors
train accuracy= 0.5849047619047619 ; test accuracy= 0.50327777777778
25 Negihbors
train accuracy= 0.5777142857142857; test accuracy= 0.50027777777778
y train predict=knn.predict(x train)
evaluation_matrix(y_train,y_train_predict)
accuracy = 0.5777142857142857
precision = 0.5811844298460633
recall = 0.5632364120106423
f1 \ score = 0.5720696810307387
Confusion Matrix:
 [[12409 8543]
 [ 9193 11855]]
y test predict=knn.predict(x test)
evaluation_matrix(y_test,y_test_predict)
accuracy = 0.5025
precision = 0.5048844960349386
recall = 0.48595132743362834
f1 \text{ score} = 0.49523702158841104
Confusion Matrix:
 [[4652 4308]
 [4647 43931]
model_evaluation_metrics("KNN - Train",y_train,y_train_predict)
model_evaluation_metrics("KNN - Test",y_test,y_test_predict)
model metrics
                                  Model Accuracy Precision
                                                                 Recall
0
            Logistic Regression - Train 0.513119
                                                    0.513526 0.540241
```

1	Logistic Regression - Test	0.504389	0.506308	0.528319
2	Logistic Regression with SS - Train	0.513119	0.513526	0.540241
3	Logistic Regression with SS - Test	0.504389	0.506308	0.528319
4	Stats Model (LR) - Train	0.513119	0.513526	0.540241
5	Stats Model (LR) - Test	0.504389	0.506308	0.528319
6	DecisionTree - Train	0.513119	0.513526	0.540241
7	DecisionTree - Test	0.504389	0.506308	0.528319
8	Random Forest - Train	0.560167	0.554401	0.623385
9	Random Forest - Test	0.503778	0.505365	0.562721
10	Gradient Boosting - Train	0.526262	0.519224	0.738502
11	Gradient Boosting - Test	0.501778	0.502799	0.715487
12	AdaBoost - Train	0.594000	0.589854	0.623147
13	AdaBoost - Test	0.504944	0.506790	0.532522
14	XGBoost - Train	0.568786	0.569324	0.572976
15	XGBoost - Test	0.501389	0.503592	0.503982
16	KNN - Train	0.577714	0.581184	0.563236
17	KNN - Test	0.502500	0.504884	0.485951
0 1 2 3 4 5 6 7 8 9 10 11 12 13	F1 Score 0.526545 0.517079 0.526545 0.517079 0.526545 0.517079 0.526545 0.517079 0.586872 0.532503 0.609748 0.590577 0.606044 0.519338			

```
14 0.571144
15 0.503787
16 0.572070
17 0.495237
```

### 10) SVM

```
from sklearn.svm import SVC
svc= SVC(kernel='rbf')
svc.fit(x_train,y_train)
SVC()
y_train_predict=svc.predict(x_train)
evaluation_matrix(y_train,y_train_predict)
precision = 0.5626578135228655
recall = 0.5716932725199544
f1 \text{ score} = 0.5671395579016826
Confusion Matrix:
 [[11599 9353]
 [ 9015 12033]]
y_test_predict=svc.predict(x_test)
evaluation_matrix(y_test,y_test_predict)
precision = 0.5063136907399203
recall = 0.5056415929203539
f1 \text{ score} = 0.5059774186406907
Confusion Matrix:
 [[4503 4457]
 [4469 4571]]
model evaluation metrics("SVM - Train",y train,y train predict)
model evaluation metrics("SVM - Test",y test,y test predict)
model metrics
                                                             Recall
                                Model Accuracy Precision
0
           Logistic Regression - Train 0.513119
                                                 0.513526 0.540241
1
            Logistic Regression - Test
                                       0.504389
                                                  0.506308 0.528319
2
   Logistic Regression with SS - Train
                                       0.513119
                                                  0.513526 0.540241
                                                  0.506308 0.528319
3
    Logistic Regression with SS - Test 0.504389
4
              Stats Model (LR) - Train
                                       0.513119
                                                  0.513526 0.540241
```

5	Stats Model (LR) - Test	0.504389	0.506308	0.528319
6	DecisionTree - Train	0.513119	0.513526	0.540241
7	DecisionTree - Test	0.504389	0.506308	0.528319
8	Random Forest - Train	0.560167	0.554401	0.623385
9	Random Forest - Test	0.503778	0.505365	0.562721
10	Gradient Boosting - Train	0.526262	0.519224	0.738502
11	Gradient Boosting - Test	0.501778	0.502799	0.715487
12	AdaBoost - Train	0.594000	0.589854	0.623147
13	AdaBoost - Test	0.504944	0.506790	0.532522
14	XGBoost - Train	0.568786	0.569324	0.572976
15	XGBoost - Test	0.501389	0.503592	0.503982
16	KNN - Train	0.577714	0.581184	0.563236
17	KNN - Test	0.502500	0.504884	0.485951
18	SVM - Train	0.562667	0.562658	0.571693
19	SVM - Test	0.504111	0.506314	0.505642
F1 Score 0 0.526545 1 0.517079 2 0.526545 3 0.517079 4 0.526545 5 0.517079 6 0.526545 7 0.517079 8 0.586872 9 0.532503 10 0.609748 11 0.590577 12 0.606044 13 0.519338 14 0.571144 15 0.503787 16 0.572070 17 0.495237				

18 0.567140 19 0.505977

model\_evaluation\_metrics("SVM - Train",y\_train,y\_train\_predict)
model\_evaluation\_metrics("SVM - Test",y\_test,y\_test\_predict)
model\_metrics

	_ Model	Accuracy	Precision	Recall
0	Logistic Regression - Train	0.513119	0.513526	0.540241
1	Logistic Regression - Test	0.504389	0.506308	0.528319
2	Logistic Regression with SS - Train	0.513119	0.513526	0.540241
3	Logistic Regression with SS - Test	0.504389	0.506308	0.528319
4	Stats Model (LR) - Train	0.513119	0.513526	0.540241
5	Stats Model (LR) - Test	0.504389	0.506308	0.528319
6	DecisionTree - Train	0.513119	0.513526	0.540241
7	DecisionTree - Test	0.504389	0.506308	0.528319
8	Random Forest - Train	0.560167	0.554401	0.623385
9	Random Forest - Test	0.503778	0.505365	0.562721
10	Gradient Boosting - Train	0.526262	0.519224	0.738502
11	Gradient Boosting - Test	0.501778	0.502799	0.715487
12	AdaBoost - Train	0.594000	0.589854	0.623147
13	AdaBoost - Test	0.504944	0.506790	0.532522
14	XGBoost - Train	0.568786	0.569324	0.572976
15	XGBoost - Test	0.501389	0.503592	0.503982
16	KNN - Train	0.577714	0.581184	0.563236
17	KNN - Test	0.502500	0.504884	0.485951
18	SVM - Train	0.562667	0.562658	0.571693
19	SVM - Test	0.504111	0.506314	0.505642
20	SVM - Train	0.562667	0.562658	0.571693
21	SVM - Test	0.504111	0.506314	0.505642

```
F1 Score
    0.526545
0
1
    0.517079
2
    0.526545
3
    0.517079
4
   0.526545
5
   0.517079
6
   0.526545
7
   0.517079
8
   0.586872
9
    0.532503
10 0.609748
11 0.590577
12 0.606044
13 0.519338
14 0.571144
15 0.503787
16 0.572070
17 0.495237
18 0.567140
19 0.505977
20 0.567140
21 0.505977
file_name=r'C:\Users\venky\Downloads\model_metrics.csv'
model_metrics.to_csv(file_name, index=False)
```