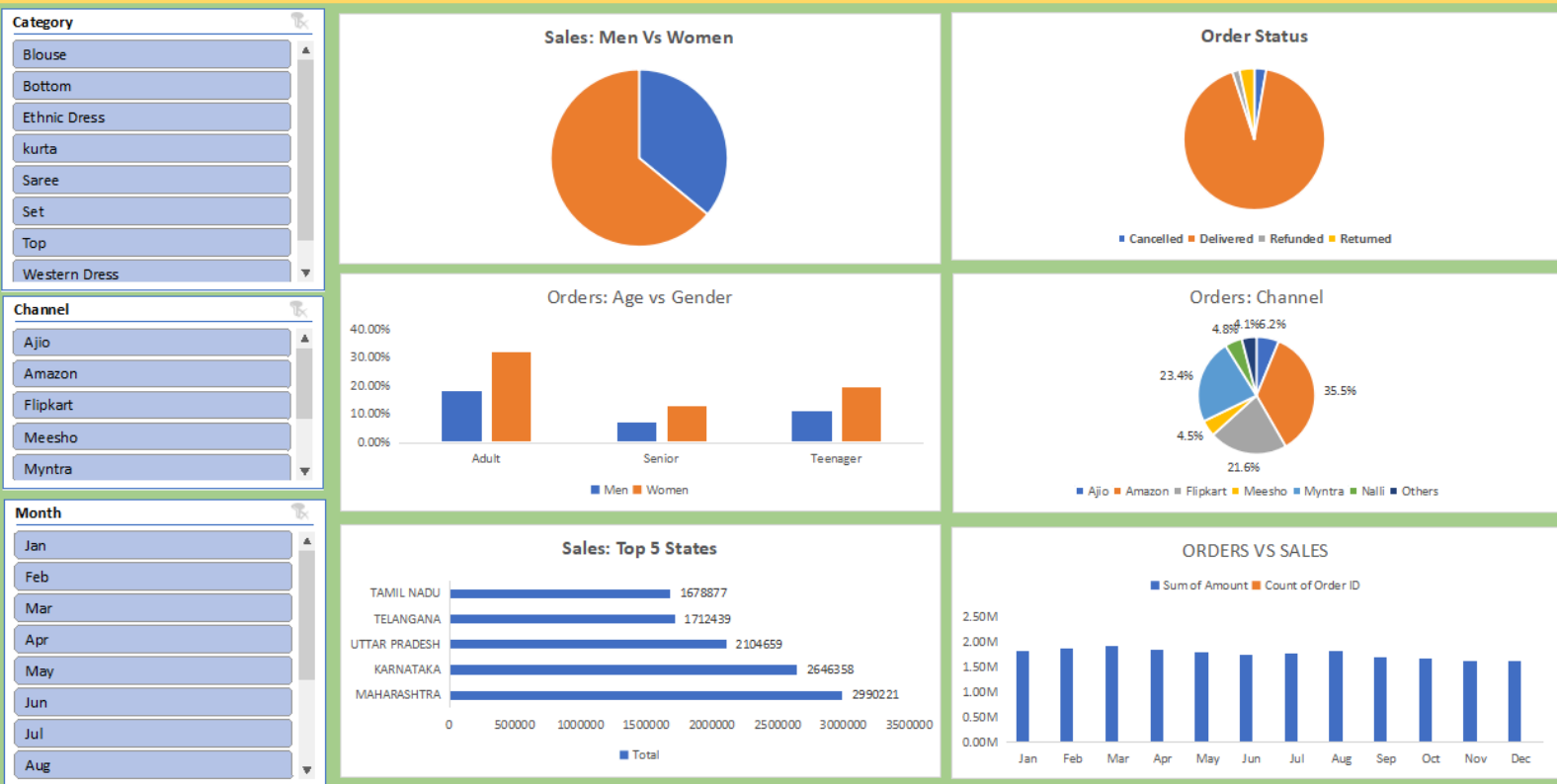


Vrinda Store Report 2022



Insights

- Women are more likely to buy compared to men (~65%)
- Maharashtra, Karnataka and Uttar Pradesh are the top 3 states (~35%)
- Adult age group (30-49 yrs) is max contributing (~50%)
- Amazon, Flipkart and Myntra channels are max contributing (~80%)

Final Conclusion to improve Vrinda store sales

- Target women customers of age group (30-49 yrs)
- living in Maharashtra, Karnataka and Uttar Pradesh
- by showing ads/offers/coupons available on Amazon, Flipkart and Myntra