### FOR Individual Credit Applicants---Attributes/QUESTIONS for Assessing Risk

#### AT THE TIME OF APPLICATION

#### **Loan Default Prediction**

 Assessing the likelihood that a borrower will default on a personal loan, mortgage, or auto loan.

# **Credit Score Development**

• Creating or refining credit scores using individual financial histories, including credit card payments, utilities, and rent.

### **Risk-Based Pricing**

• Tailoring interest rates and loan terms based on an individual's credit risk.

#### **Fraud Detection**

Identifying fraudulent activities, such as identity theft or false credit applications.

# **Debt Consolidation and Counseling**

 Offering tailored solutions for individuals struggling with debt by analyzing repayment capacity.

### **Economic Inclusion**

• Building alternative scoring models (e.g., leveraging mobile money data) for unbanked or underbanked individuals.

#### CREDIT ACCOUNT MANAGEMENT

### **Collections Prioritization**

Prioritizing efforts for overdue loans based on an individual's repayment likelihood.

# **Financial Health Monitoring**

 Providing early warning signals for individuals showing signs of financial distress, potentially preventing defaults.

### **Credit Card Approval Processes**

• Automating credit card approval systems with predictive models based on applicant risk.

#### **MORE TBD**