

The Marquess Family
1829 Mount Ephraim Road
Adamstown, MD 21710
301-874-2447
marquess@marq3.net

September 28, 2016

Scott Stambaugh
Telegia
5310 Spectrum Drive, Suite C
Frederick, MD 21703

RE: Mutual Understanding Concerning Use of Antenna Tower

Dear Scott:

I'm taking this opportunity to put down in writing what I understand to be our mutual expectations regarding the hosting of Telegia provided equipment and services on the antenna tower we are constructing on our property.

We (the Marquess family) are making a substantial investment (roughly \$30,000) in the hope of obtaining higher quality Internet access for ourselves and some of our neighbors. Telegia is interested in acquiring additional customers for whom this tower will enable provision of Telegia services.

1. We will not assume any responsibility for any other Telegia customers who may utilize Telegia services provisioned via our tower. We will not have any control or input into which customers Telegia chooses to so provision nor the nature of the services provided. We do not expect to even be informed of the identities of those customers. In particular we will have no responsibility for the use, abuse, or misuse of Telegia services and Telegia enabled Internet access by any such customers.
2. We understand that Telegia does not guarantee any specific level or quality of service. Likewise, we do not make any specific promises regarding the suitability or utility of our tower for any purpose by Telegia.
3. We agree to allow Telegia to service other customers via Telegia equipment hosted on our tower for as long as we ourselves are utilizing Telegia services. We do not promise to allow such use indefinitely should we no longer be a Telegia customer.
4. A price break on the cost of WISP service is common for tower owners hosting "micro-POP" services, but Telegia has not made any specific promises in that regard. Having made such a large capital investment in this tower we will remain alert to opportunities to reduce our recurring costs for Internet access. To that end we may at some point choose

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to utilize the services of another WISP; in doing so we will also almost certainly "take with us" any neighbors provisioned via our tower (in that those neighbors will also need to switch to the new WISP for continuing internet access).

5. Telegia will be responsible for the installation and removal of any Telegia owned equipment on our property, with said removal to be effected by Telegia following our request within the time period specified in the Telegia Broadband Internet Terms and Conditions of Service for customer termination (currently 30 days).
6. We will provide space for Telegia equipment on our tower, in a NEMA 4X cabinet at the base of the tower, and a 15A 120VAC single phase UPS protected circuit within that cabinet. Although this circuit will be supplied from both a stand-alone UPS and a whole house automatic backup power system, such service is provided on a "best effort" basis and we do not guarantee uninterrupted power.
7. We will allow Telegia access to Telegia equipment on or at our tower at any reasonable time. We will provide a "Kittal" style key to Telegia that will open the tower cabinet.
8. We expect and require that any Telegia personnel, subcontractors, or agents entering our property will be fully qualified, licensed, and insured for any services or activities they perform. We assume no responsibility for those personnel.
9. Telegia will not install any new equipment, other than in-kind replacement of already installed hardware, without our prior approval. Such approval will not be unreasonably withheld (the primary consideration here is wind loading and possible interference with other antennas co-located on the tower).
10. The 120VAC circuit in the tower cabinet is GFCI protected, as mandated by the NEC electrical code. The GFCI is mounted on the external house wall (east side, behind the diesel generator). In the event of a nuisance trip neighbors or Telegia have permission to enter the property for the purpose of resetting the GFCI.
11. On rare occasions my wife and I are out of town and the house is unoccupied. Although unlikely due to the whole house automatic backup power system, failure of the tower cabinet circuit could occur due to equipment malfunction. Restoration of power may require access to the interior of the house. In our absence we authorize the following electrician to effect such repairs as necessary to restore power to the tower cabinet:

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[contact info for electrician]

Note the GFCI for the tower cabinet circuit can be replaced without access to the interior of the house. A spare GFCI is located inside the tower cabinet.

The following neighbors have keys to the house and tower cabinet and are authorized to provide access to the premises for [electrician]:

[contact info for neighbor(s)]

We're looking forward to having real broadband here for the first time ever, and to a long and mutually beneficial association with Telegia. I'd also like to take this opportunity to thank you and Telegia for the excellent responsiveness to my many questions as I've painstakingly developed the plans for this tower.

Sincerely,

A handwritten signature in black ink, appearing to read "Steve Marquess", written in a cursive style.

Steve Marquess