

Problem Summary



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The product team wants to **improve user satisfaction and increase free-to-subscriber conversion** for their AI platform.

Key business questions include:

- Are **subscribers actually more satisfied** than free users?
- Which **question types cause delays** and reduce satisfaction?
- Does **response time impact user experience**?
- Which **Gemini model and device type perform best**?
- Which **user segments (country, age group, device)** need optimization?

This analysis helps stakeholders:

- Improve AI performance
- Optimize subscription strategy
- Prioritize infrastructure investments
- Identify high-value user segments



Dataset Overview

<https://docs.google.com/spreadsheets/d/1c6ZlxNYvKAJawKI2RIJvQNjdB44xFe6yBK2hYPynEZg/edit?usp=sharing>

- **Rows:** ~2,000 user interactions
- **Key Features:**
 - Subscription type (Free / Subscriber)

- Question category
- Response time (seconds)
- Satisfaction score (1–5)
- Country
- Device type
- Gemini model
- Age group

Report (Key Business Questions & Insights)

REPORT

Key Business Questions & Insights

1. Do subscribers have higher satisfaction than free users?

Finding:

subscribers and free users report almost the same satisfaction score.

- Average satisfaction score:
 - **Subscribers:** ~3.75
 - **Free users:** ~3.79

Recommendation:

- Promote **trial access to premium models**
 - Highlight speed & quality benefits in subscription messaging
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2. Which question category takes the longest to answer?

Finding:

Medical and Coding questions have the longest response times.

- Avg response time:

- Medical: Highest
- Coding: Second highest
- Lifestyle / General Knowledge: Fastest

Business Insight:

These categories require:

- Longer reasoning chains
- Higher safety checks (especially medical)

Recommendation:

- Pre-optimized templates for medical/coding
 - Model specialization per category
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3. Which countries have the highest AI usage?

Finding:

Top usage comes from:

- Germany
- Netherlands
- Australia

Recommendation:

- Country-specific pricing strategies
 - Regional performance optimization
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4. Do mobile users experience slower responses?

Finding:

Yes — mobile users face slightly higher latency.

- Mobile avg response time > Desktop
- Mobile satisfaction slightly lower

Business Insight:

Network variability + device constraints impact experience.

Recommendation:

- Lightweight mobile inference
 - Edge caching for mobile traffic
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5. Which age group is most satisfied?

Finding:

Users aged 36-45 are the most satisfied

- Highest average satisfaction
- Lowest complaint frequency

Business Insight:

This group likely:

- Uses AI for productivity
- Understands limitations better

Recommendation:

- Tailor marketing toward 36-45 demographic
- Use them as beta testers for new features

6. Do mobile users experience slower responses?

From “Satisfaction by Device”:

- iOS \approx Android \approx Web (very close)

However (important nuance):

- Mobile satisfaction slightly lower when response times spike
- Network dependency likely plays a role

Conclusion:

Device alone isn't the issue — **network latency + payload size** matter more.

Additional Insights

♦ Category vs Satisfaction Heatmap

- Coding + Education → higher satisfaction
- Medical → lower satisfaction **despite long responses**

→ Indicates **expectation mismatch**, not just latency

- ◆ **Free users ask more “General Knowledge” questions**

→ Lower complexity, lower conversion likelihood

- ◆ **Subscribers ask more “Coding” & “Medical” questions**

→ Indicates **professional usage**