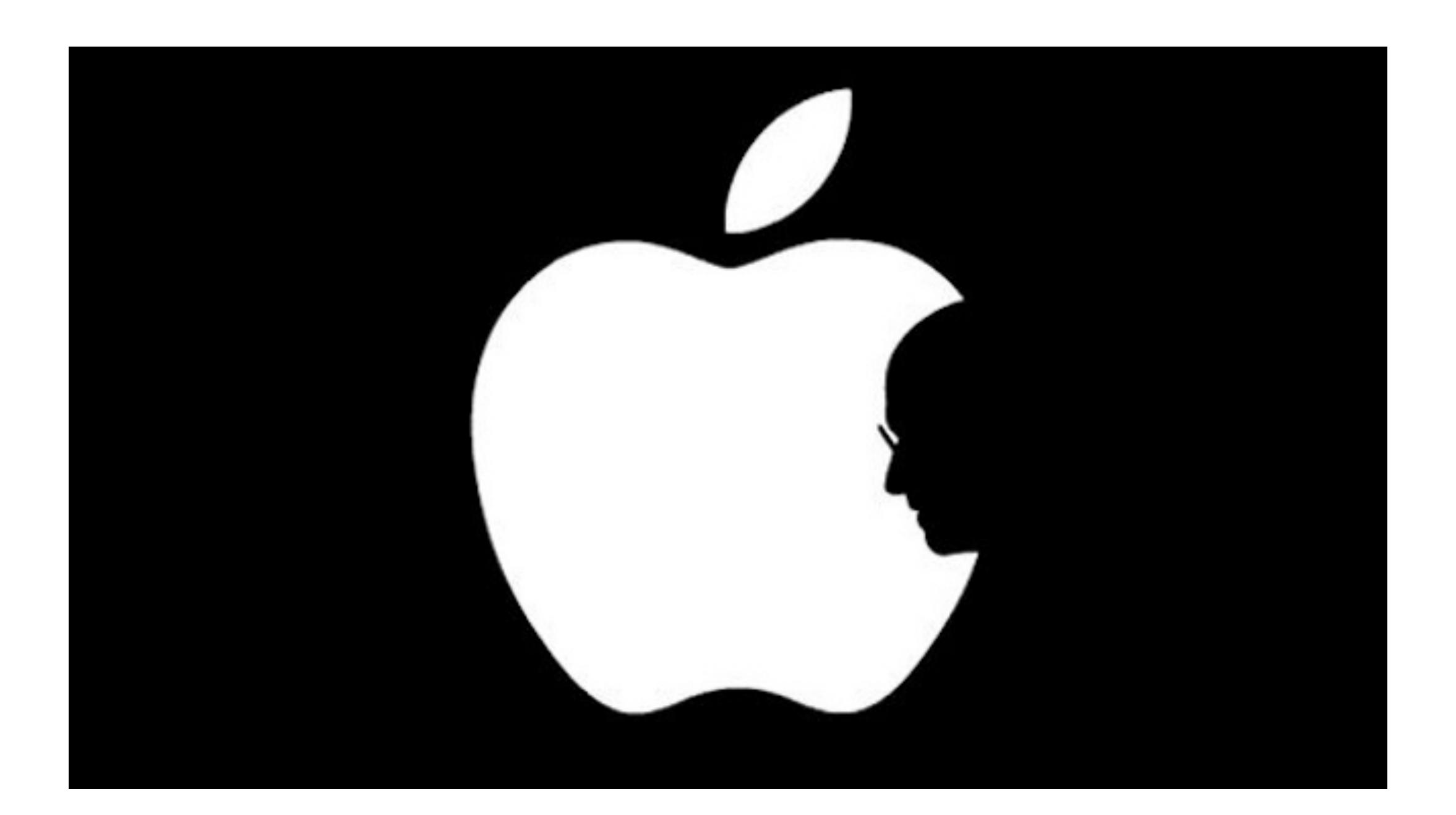
Organizational Environment







Management Ideas and Practices throughout History

		Ä	no c	Zing	(0)	
Time	Individual or Group	Plani	Ordal	Feadi	Contro	Contributions to Management Thought and Practice
5000 BCE	Sumerians				$\sqrt{}$	Written record keeping
4000 BCE to 2000 BCE	Egyptians					Planning, organizing, and controlling to build the pyramids; submitting requests in writing; making decisions after consulting staff for advice
1800 BCE	Hammurabi				$\sqrt{}$	Controls and using witnesses in legal cases
600 BCE	Nebuchadnezzar		$\sqrt{}$	$\sqrt{}$		Wage incentives and production control
500 BCE	Sun Tzu	$\sqrt{}$		$\sqrt{}$		Strategy and identifying and attacking opponents' weaknesses
400 BCE	Xenophon	$\sqrt{}$	$\sqrt{}$	$\sqrt{}$	$\sqrt{}$	Management as separate art
400 BCE	Cyrus		$\sqrt{}$	$\sqrt{}$	$\sqrt{}$	Human relations and motion study
175	Cato		$\sqrt{}$			Job descriptions
284	Diocletian		$\sqrt{}$			Delegation of authority
900	al-Farabi			$\sqrt{}$		Leadership traits
1100	Ghazali			$\sqrt{}$		Managerial traits
1418	Barbarigo		$\sqrt{}$			Different organizational forms/structures
1436	Venetians				$\sqrt{}$	Numbering, standardization, and interchangeability of parts
1500	Sir Thomas More			$\sqrt{}$		Critique of poor management and leadership
1525	Machiavelli		$\sqrt{}$	$\sqrt{}$		Cohesiveness, power, and leadership in organizations

Where it all started?

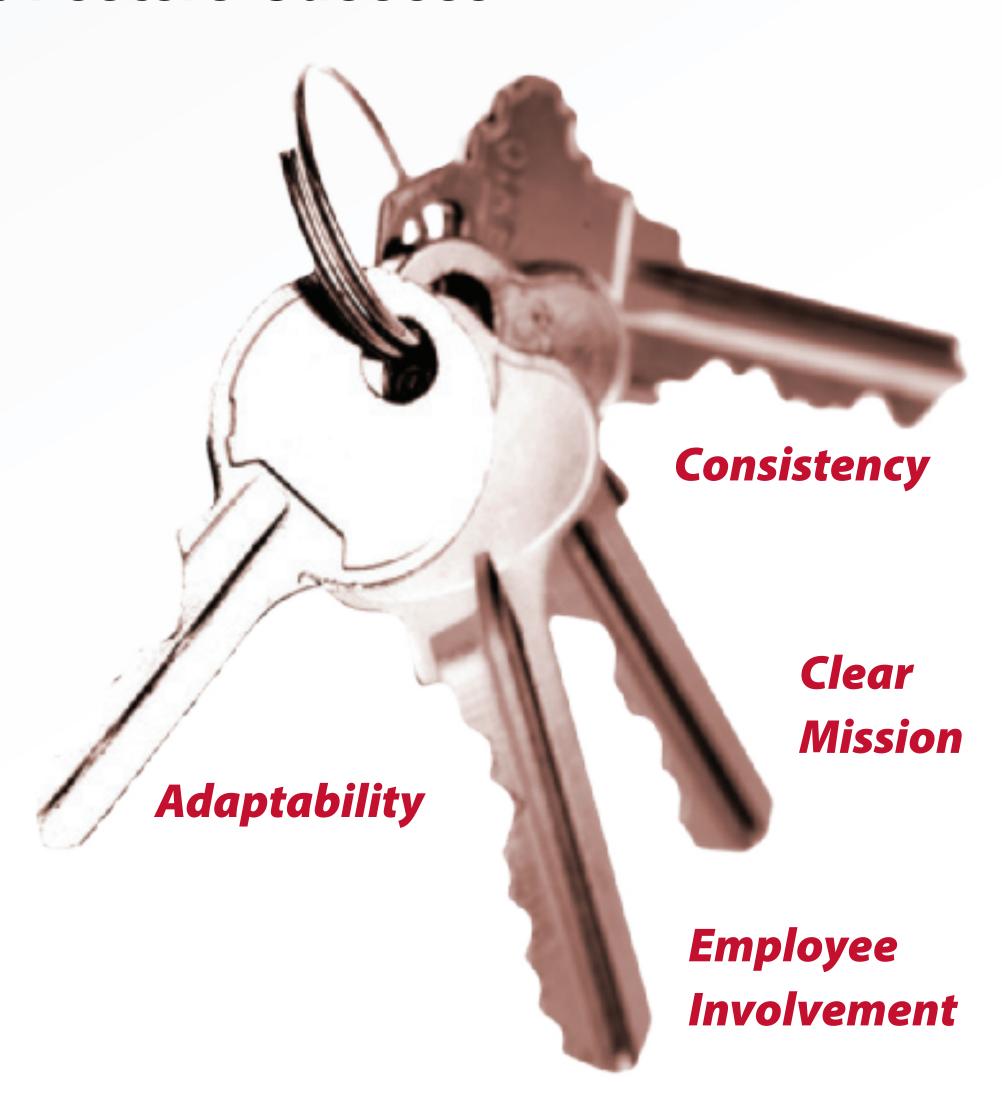
Source: C. S. George, Jr., *The History of Management Thought* (Englewood Cliffs, NJ: Prentice Hall, 1972).

What did we discuss?

- Scientific Management
- Henry Gantt
- Motion Studies
- Weber
- Elton Mayo
- Henry Fayol

General and Specific Environments GENERAL ENVIRONMENT COMPETITION CUSTOMERS **ORGANIZATION** SUPPLIERS **ADVOCACY** GROUPS **INDUSTRY** REGULATION ECONOMY SPECIFIC ENVIRONMENT

Keys to an Organizational Culture That Fosters Success





- Symbolic artifacts such as dress codes
- Workers' and managers' behaviors
- What people say
- How decisions are made and explained
- Widely shared assumptions and beliefs
- Buried deep below surface
- Rarely discussed or thought about

Thank you

