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Editorial Statement: Judgment and Decision Making

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The Judgment and Decision Making department seeks papers that investigate the beliefs and preferences of individuals and small groups. Papers should be empirically oriented. New findings should be presented against the backdrop of prior findings or rigorous models. New theories should integrate extant findings. The department is especially interested in analyses that draw on psychological accounts of beliefs and preferences. Relevant psychological accounts may implicate perceptual, cognitive, affective, or social factors.

Paper topics should clearly connect to real-world managerial decisions. Specific topics of interest

include but are certainly not limited to: prediction; assessments of confidence; perceptions of randomness; judgments of covariation and causation; hypothesis testing; counterfactual reasoning; optimism and pessimism; risk perception; choice under uncertainty; intertemporal choice; self-control and self-regulation; resolution of trade-offs or conflicting objectives; the evaluation of outcomes and decisions; reference points; debiasing; well-being; small group dynamics; negotiation and strategic interaction; power and status; morality, fairness, ethics, and justice; and considerations of rationality.