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Inventory Control with Multiple Setup Costs

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We consider an infinite-horizon, periodic-review, single-item production/inventory system with random demand and backordering, where multiple setups are allowed in any period and a separate fixed cost is associated for each setup. Contrary to the majority of the literature on this topic, we do not restrict the order quantities to be integer multiples of the exogenously given batch size and instead allow the possibility of partial batches, in which case the fixed cost for ordering the batch is still fully charged. We build a model that particularly takes the batch-ordering cost structure into account. We introduce an alternative cost-accounting scheme to analyze the problem, which we use to develop a computationally efficient optimal solution method and several properties of the optimal solution. In addition, we propose two heuristic policies, both of which perform extremely well computationally.

Key words: inventory control; multiple setups; Markov decision process

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1. Introduction and Related Literature

In manufacturing environments, batch production occurs frequently. For example, when industrial ovens are used for production, a number of items are processed simultaneously upon a single setup. Similarly, a fixed-cost component is incurred for the initiation of the production of each batch, for reasons such as the usage of materials (e.g., a wafer that has to be consumed once the production of a batch of electronic chips is initiated), dies, and forms. In these cases, the batch setting becomes an important consideration for highly customized products with relatively low demands. Another example is for procurement environments, where a powerful supplier manifests a price scheme that reflects his cost structure that involves fixed costs for reasons such as the ones mentioned above. In the retail industry, on the other hand, suppliers generally ship items with trucks or in containers. If the cost of such shipments is born by the retailer, batch ordering is practiced because the usage of each additional truck is associated with a fixed cost that is independent of the quantity loaded in the truck. For managing transportation within a distribution system, decisions are made daily whether to send a truck that is partially full or whether it should be sent another day to fill it up—as illustrated by a Harvard Business School case on Merloni (Hammond and Kelly 1990).

In line with these examples, Lippman (1969a, 1971) also demonstrates the applicability of such a cost structure in the transportation and production context and characterizes the optimal solutions with deterministic demand. When demand is stochastic, however, the treatment of batch ordering is more analytically challenging (see Lippman 1969b). Typical approaches for modeling the procurement cost in the literature are either (i) to ignore the setup costs altogether by considering only the linear cost; (ii) to include a single setup cost for ordering, i.e., to assume an infinite batch size; (iii) to cap the total order quantity in each period; or (iv) to impose additional requirement such as full batch sizes (also referred to as "full truck loads" or "full containers"). We note each of these models is appropriate in many application settings and has been analyzed well. The results for the first three variants are widely known, characterized by the optimality of the base-stock policy (Scarf 1960, Veinott 1966), the (s, S) policy (Scarf 1960, Veinott 1966), and the modified base-stock policy (Federgruen and Zipkin 1986a, b), respectively.

In the literature, the phrase "batch ordering" typically refers to the problem with the full-batch-size-ordering restriction; i.e., the ordering quantity in each period must be an integer multiple of the full batch size (or capacity). This problem is introduced by Veinott (1965), who shows the optimality



of a threshold-type policy, where the order quantity in each period is the smallest multiple of the full batch size that will bring the inventory level above a certain level. Iwaniec (1979) identifies a set of conditions under which the full-batch-size-ordering policy is optimal. Later, Zheng and Chen (1992) develop an algorithm to compute the optimal parameters within the class of the full-batch-ordering policy. With the full-batch restriction, the optimality of the thresholdtype policy extends to multiechelon systems as shown by Chen (2000) and Huh and Janakiraman (2012). Related to this, in a single-stage problem with at most one full batch in each period, Gallego and Toktay (2004) show that a straightforward modification of the above threshold-type policy remains optimal. None of the aforementioned papers on batch ordering allows the possibility of a partial batch.

Iwaniec (1979) shows that a full-batch-size-ordering policy is optimal when the ratio of the fixed ordering cost to the batch size is high, which is consistent with our numerical result. Hence, the restriction of ordering full batches may be reasonable when the fixed cost of ordering is dominant. However, with moderate fixed costs, rounding up or down the order quantity to a multiple of the full batch size may not be optimal. The batch-ordering problem with the possibility of partial batches is a difficult problem to analyze because the ordering cost as a function of the ordering quantity has multiple points of discontinuity. The manager needs to decide how many batches to order as well as whether or not all the batches should be full. It involves not only comparing the risks of having too much inventory and too little inventory, but also striking a balance between maximizing output for each setup and exercising the flexibility to calibrate the amount of inventory. When the problem parameters are such that this balance is less intricate, traditional approaches will suffice. For example, when the batch capacity is abundant, compared with demand, the problem can be approximated by an infinite-capacity problem. (If the batch size is infinite, then an optimal policy is an (s, S) policy; see, e.g., Scarf 1960.) Similarly, when the fixed-cost component is dominant or the fixedbatch size is small, searching the solution within the full-batch-ordering policies will be sufficient, as discussed above. (Note that if the batch size is one unit, then every nonfractional order is "full batch" ordering.) Finally, when the fixed cost is small, the optimal myopic policy will also perform well for the infinitehorizon problem because the myopic policy is optimal when the fixed cost is zero. From our numerical computation (§4), even the best of these traditional policies can result in substantial errors (up to 91% in our test bed). Furthermore, it is difficult to know a priori which policy should be applied in which case, and

finding the optimal parameters of the policies such as (s, S) is time consuming. Therefore, there is a need for efficient and better solutions in some contexts.

The partial-batch-ordering flexibility, a key feature of this paper, has received relatively little attention in the literature. The classic reference for partial-batch ordering under stochastic demand in a single-stage and single-item setting is found in Lippman (1969b), who considers subadditive ordering costs for which the partial-batch-ordering problem is an example. Using the myopic-optimality framework of Veinott (1965), Lippman (1969b) derives some partial properties of the optimal policy. The class of ordering cost structure that Lippman (1969b) considers is a subadditive function, which is more general than our cost structure; however, we provide a sharper characterization of the optimal policy in the sense that we provide bounds that are tighter and easily computable from input data (see §3.3 for details). In addition, we note that, like the single-period problem of Lippman (1969b), the single-period problem that we identify also has a two-threshold structure in the optimal policy, but we also show that the myopic policy based on our single-period cost performs well computationally as a heuristic policy for the infinite-horizon problem.

Although a single-stage problem with partial-batch ordering is already a difficult problem, we are aware of only two papers, Cachon (2001) and Tanrikulu et al. (2010), that contain this feature as a part of a more complex multi-item joint-replenishment context where heuristic methods are proposed and evaluated. Similar to Lippman (1969b), we focus on a simpler yet still challenging single-stage and single-item problem. In addition, we mention some other papers that are related to this paper. Chao and Zhou (2009) consider the multiechelon full-batch-ordering problem with *minimum setup time* (time between consecutive orders). Alp et al. (2003) consider a general version of our problem under *deterministic* demand settings and show some optimality properties.

We mention two recent papers that generalize the cost structure of this paper by allowing the possibility that multiple fixed costs in a period may not be identical. These papers include analytical results that are more broadly applicable than our setting, but we restrict our attention to the case of identical fixed costs. Caliskan-Demirag et al. (2012) use the notion of the (C, K)-convexity (Shaoxiang 2004) to obtain a result on after-ordering inventory levels that is related to Theorem 7 in our paper. Their result can be thought of as an extension of Shaoxiang and Lambrecht (1996), where one can order at most one batch per period. Zhang and Çetinkaya (2011) further refine the partial characterization of the optimal policy by recognizing a monotonicity property



of after-order inventory levels. (The structural property that Zhang and Çetinkaya (2011) identify has an arbitrary number of thresholds, making the resulting dynamic program computationally challenging to solve.) Their approach is based on a novel notion called "non-(Δ , C)-decreasing," which is related to the (C, K)-convexity. We note that while the primary focus of these papers and Lippman (1969b) is to identify the *structure* of the optimal policy, we seek to identify how to solve the problem easily (both optimally and heuristically). These three papers consider a finite-horizon problem, whereas we consider the long-run average cost criterion taking advantage of the alternate cost-accounting scheme, which is one of our contributions.

Our main contributions can be summarized as follows: (1) To facilitate our analysis of the partialbatch-ordering problem, we introduce an alternative cost-accounting scheme equivalent to the original cost structure. Here, instead of charging the per-batch cost to every batch ordered, we recognize that an unnecessary additional ordering cost is incurred when a batch is less than full and impose an appropriate penalty cost for such batches. (2) We provide a complete characterization of the optimal solution for the singleperiod problem with the alternative cost-accounting scheme. (3) We also study a relaxed version of the multiperiod problem and describe how to find an optimal solution for the relaxed problem, which provides a lower bound on the optimal cost of the original problem. (4) Making use of the alternative cost-accounting scheme, we develop an efficient optimal solution method and some properties of the optimal solution. (5) We examine two policies that can be used to solve the problem in a heuristic manner. These policies are based on our analysis of the single-period problem and the lower bound mentioned above, and they perform well in a range of problem parameters.

2. Model

2.1. Description

Demand is stochastic and unmet demand is assumed to be fully backlogged. The relevant costs in our environment are inventory holding costs, backorder costs, and fixed costs associated with setups. We ignore unit ordering costs without loss of generality because of our interest in a long-run average cost. We assume full availability of the ordered quantities and that the lead times can be neglected. The capacity of each batch is fixed, and we refer to it as a *base* quantity; we do not restrict the order quantities to be integer multiples of the base quantity, but the setup cost is a function of the number of setups.

Let $t \in \{1, 2, ...\}$ index the time periods in a forward manner. The following sequence of events takes place in each period t. (1) At the beginning of the

period, the manager observes the current inventory level denoted by x_t . A positive x_t corresponds to excess inventory, and a negative x_t corresponds to an outstanding backlog. (2) The manager then orders $q_t \ge 0$ units, which incurs a setup cost of $\tilde{c}(q_t)$ given by

$$\tilde{c}(q) = K \cdot \lceil q/Q \rceil,$$

where $K \ge 0$ represents the fixed cost per setup, Q > 0is an integer denoting the fixed base quantity, and [·] is the smallest integer greater than or equal to the argument inside (thus, $\lceil q/Q \rceil$ denotes the number of batches (the number of setups) required to order q units). Note that $\tilde{c}(q)$ is a right-continuous step function where the noncontinuous increments are identical and equally spaced. Since we assume that order replenishment is instantaneous, these q_t units arrive immediately. It is convenient to denote the after-ordering inventory level by y_t ; i.e., $y_t = x_t + q_t$. Clearly, $y_t \ge x_t$. (3) Then, demand D_t is realized. We assume that the sequence of demands $(D_1, D_2, ...)$ are independent and identically distributed, and we denote the common distribution by D. We assume that demands are discrete with integer supports. (We note that the setting in Lippman (1969b) allows for continuous demand.) Furthermore, we assume E[D] > 0. (Otherwise, the problem becomes trivial.) An appropriate linear overage or underage cost of *h* or b per unit is charged, respectively. (4) The excess demand, if any, is backlogged, and therefore, $x_{t+1} =$ $y_t - D_t$. The expected overage and underage cost in each period t depends only on y_t , given by

$$\mathcal{L}(y) = E_D[h \cdot [y - D]^+ + b \cdot [D - y]^+], \tag{1}$$

which is convex. The expected cost in period t can be written as $\tilde{C}(x_t, y_t) = \tilde{c}(y_t - x_t) + \mathcal{L}(y_t)$.

In this paper, we consider the infinite-horizon problem with the objective of minimizing the long-run average cost; i.e., $E[\limsup_{T\to\infty}\sum_{t=1}^T \tilde{C}(x_t,y_t)/T]$. (There is some debate regarding whether the objective function should employ the supremum or infimum when it is not known a priori whether or not the limit exists (Puterman 1994, §8.1); we adopt the former.) Let \tilde{C}^* denote the optimal long-run average cost. In addition, it is useful to consider a finite planning horizon of T periods and to define the T-period average cost by

$$\frac{1}{T} \sum_{t=1}^{T} E[\tilde{C}(x_t, y_t)] - \frac{1}{T} \cdot v \cdot x_{T+1}, \tag{2}$$

where v can be interpreted as the unit salvage value if the terminal inventory x_{T+1} is nonnegative or the unit penalty cost if x_{T+1} is negative. Note that the salvage value becomes insignificant for the long-run average cost because the horizon becomes arbitrarily long. This observation allows us formulate a single-



period cost that is different from the one used by Lippman (1969b).

2.2. Dynamic Program and Equivalent Alternate Cost Formulation

The finite-horizon *T*-period problem can be formulated by using dynamic programming:

$$f_t(x_t) = \min_{y_t \ge x_t} \left\{ \tilde{c}(y_t - x_t) + \mathcal{L}(y_t) + E_{D_t} [f_{t+1}(y_t - D_t)] \right\}$$
for $t = 1, \dots, T$, and (3)
$$f_{T+1}(x_{T+1}) = -vx_{T+1}.$$

This formulation is essentially the same as the dynamic program given in §3 of Lippman (1969b) when the batch size is constant across all periods. Note that the per-period average cost of the T-period model converges to the long-run average cost as $T \to \infty$. Here, because the cost function \tilde{c} is a step function (i.e., neither convex nor concave in the number of units ordered), it poses difficulties in identifying structures that are preserved through dynamic programming, and the optimal solution for the dynamic program is likely to be complex in general. Therefore, we introduce an alternative cost-accounting scheme that would be easier to work with in our analysis.

Define

$$c(q) = K \cdot (\lceil q/Q \rceil - q/Q), \tag{4}$$

which is the portion of the setup cost that can be accounted for underutilization. That is, if q is not an integer multiple of the base quantity Q, then an amount of $Q \cdot (\lceil q/Q \rceil - q/Q)$ could have been produced without an additional setup. If q is indeed an integer multiple of Q, then there is no underutilization of the setup, and hence the above expression is zero. Also let

$$C(x_t, y_t) = c(y_t - x_t) + \mathcal{L}(y_t). \tag{5}$$

The following theorem states that minimizing the long-run average cost in terms of C is equivalent to minimizing the long-run average of the original cost \tilde{C} up to an additive constant. Let C^* denote the optimal long-run average cost in terms of the C function. All proofs are in the online appendix (available as

supplemental material at http://dx.doi.org/10.1287/msom.2013.0450). The main idea behind the proof of Theorem 1 is that the average ordering cost is at least K/Q per unit (thus, at least $(K/Q) \cdot E[D]$ per period), regardless of the ordering policy.

Theorem 1. There exists an average-cost optimal policy satisfying $\lim_{T\to\infty} \sum_{t=1}^T (y_t - x_t)/T = E[D]$. For any policy satisfying $\lim_{T\to\infty} \sum_{t=1}^T (y_t - x_t)/T = E[D]$, we have

$$\limsup_{T \to \infty} \frac{1}{T} \sum_{t=1}^{T} E[\tilde{C}(x_t, y_t)]$$

$$= \limsup_{T \to \infty} \frac{1}{T} \sum_{t=1}^{T} E[C(x_t, y_t)] + \frac{K}{Q} \cdot E[D].$$

Moreover, $\tilde{C}^* = C^* + E[D] \cdot K/Q$.

We can interpret this alternative cost-accounting scheme as follows. If each order was an integer multiple of the base quantity Q, then the long-run average setup cost would have been $E[D] \cdot K/Q$ because every unit procured is eventually sold and the long-run average number of ordered units is the average demand. This is captured by the term $(K/Q) \cdot E[D]$. However, in general, the average setup cost would be higher because the orders might include partial batches and such an additional setup cost is accounted for in both \tilde{C} and C above. From Theorem 1, we adopt the objective of minimizing the long-run average of the alternate cost function C instead of \tilde{C} . A comparison between the original and alternate cost formulation is summarized in Table 1.

3. Analysis

We first focus on the single-period problem, for which we show the optimality of a threshold-type policy (§3.1). Then, in an infinite-horizon setting, we consider a variant problem and show how we compute the optimal solution for this problem, which provides a lower bound on the optimal cost (§3.2). Then, for the original infinite-horizon formulation, we partially characterize the optimal solution of the original problem, and we present an efficient method to solve the problem to optimality (§3.3). The analysis of this section is the basis for heuristic policies for the original problem to be described in §4.

Table 1 Comparison of the Original and Alternate Cost Formulations

	Original cost formulation	Alternate cost formulation	Difference
Underage and overage cost	$\mathscr{L}(y)$	$\mathscr{L}(y)$	0
Ordering cost	$\tilde{c}(q) = K \cdot \lceil q/Q \rceil$	$c(q) = K \cdot (\lceil q/Q \rceil - q/Q)$	$(K/Q) \cdot q$
Single-period cost	$\tilde{C}(x,y) = \mathcal{L}(y) + \tilde{c}(y-x)$	$C(x,y) = \mathcal{L}(y) + c(y-x)$	$(K/Q)\cdot (y-x)$
Average cost	$\limsup_{T\to\infty} \frac{1}{T} \sum_{t=1}^{T} E[\tilde{C}(x_t, y_t)]$	$\limsup_{T\to\infty} \frac{1}{T} \sum_{t=1}^{T} E[C(x_t, y_t)]$	$(K/Q) \cdot E[D]$
Optimal average cost	$\tilde{\mathcal{C}}^*$	\mathcal{C}^*	$(K/Q) \cdot E[D]$



3.1. The Single-Period Problem and the Myopic Policy

We now consider the *single-period* problem, which is given by

$$\min_{y>x} C(x,y) = c(y-x) + \mathcal{L}(y). \tag{6}$$

We let y(x) denote any inventory policy for the above problem, $y^*(x)$ being the optimal one; this notation makes it explicit that the action y depends on the current state x. Because our ordering cost penalizes for unused space in the batch instead of charging a flat fee for each batch, we note that this problem is not the same as minimizing the original single-period cost $\tilde{C}(x,y)$, but it can be shown that it is equivalent to minimizing the original last-period problem given in (3) with t = T and v = K/Q. Furthermore, the single-period problem considered in Lippman (1969b) differs from our single-period problem because his problem adopts $\tilde{c}(\cdot)$ instead of $c(\cdot)$ in (6).

The reason why we study the single-period problem with respect to the alternate cost scheme C(x, y)as opposed to the original cost scheme C(x, y) is threefold: (i) The alternate scheme is a better representation of the infinite-horizon long-run average cost because the trade-offs that the original cost structure brings in for the single-period problem do not necessarily reflect the long-run impact of underutilizing a batch—namely, not having sufficient units for future use. Our numerical results (in §4.1) support this point. (ii) The single-period problem based on the alternate cost scheme exhibits desirable structural results based on thresholds (Theorem 2). We note that the single-period analysis in Lippman (1969b) establishes similar structure properties but for the original cost function. (iii) The notation introduced here for the single-period problem will become useful in defining policies and bounds for the multiperiod problem, providing a direct link between the singleperiod and multiperiod problems. Such a connection has not been established in the earlier literature.

Because the base quantity is Q, the modular arithmetic based on Q plays an important role in our analysis. For any integer z, we define $[z] = z \mod Q$ such that $[z] \in \{0, 1, \ldots, Q-1\}$; i.e., z = [z] + kQ for some integer k. Mathematically, $[\cdot]$ defines a set of equivalence classes.

Recall that the expected holding and backorder cost \mathcal{L} defined in (1) is a convex function, satisfying $\mathcal{L}(y) \to \infty$ as $|y| \to \infty$. Let y° be the minimizer of \mathcal{L} . (If \mathcal{L} has multiple minimizers, then fix y° at the largest minimizer to avoid ambiguity in the definition.) We note that y° is an integer because of our integer demand assumption. Also, for each equivalent class [z], let $\theta^{[z]}$ be the largest member of this class not exceeding y° ; i.e.,

$$\theta^{[z]} = \max\{w \mid w \le y^{\circ}, [w] = [z]\}.$$

Table 2 Notation Introduced in §3.1

Notation	Description
$\mathscr{L}(\cdot)$	Expected holding and backorder cost
у°	Minimizer of ${\mathcal L}$
\mathcal{S}^{L}	$\{y^{\circ} - Q + 1, y^{\circ} - Q + 2, \dots, y^{\circ}\}\$
\mathcal{S}^{R}	$\{y^{\circ}, y^{\circ} + 1, \dots, y^{\circ} + Q - 1\}$
[<i>z</i>]	$z \mod Q$
$\theta^{[z]}$	$\max\{w \mid w \le y^{\circ}, [w] = [z]\}$
¥	Consecutive integers corresponding to the ${\it Q}$ smallest values of ${\it \mathscr{L}}$
$y^{[z]}$	Unique member y of \mathcal{Y} such that $[y] = [z]$

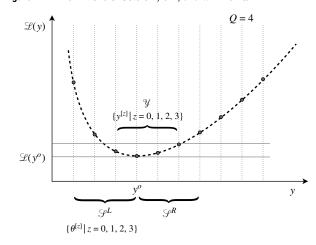
Clearly, $y^{\circ} - Q < \theta^{[z]} \le y^{\circ}$ for any z. It is useful to define the following sets of size Q:

$$\mathcal{S}^{L} = \{y^{\circ} - Q + 1, y^{\circ} - Q + 2, \dots, y^{\circ}\}$$
 and
 $\mathcal{S}^{R} = \{y^{\circ}, y^{\circ} + 1, \dots, y^{\circ} + Q - 1\}.$

Note that the set $\{\theta^{[z]} \mid 0 \le z < Q\}$ is the same as \mathcal{F}^L . Also, define \mathcal{Y} to be a set of Q consecutive integers that correspond to the Q smallest values of the convex function \mathcal{L} , i.e., $|\mathcal{Y}| = Q$, and $\mathcal{L}(y') \le \mathcal{L}(y'')$ for any $y' \in \mathcal{Y}$ and $y'' \notin \mathcal{Y}$. Note that $\mathcal{Y} \subset \mathcal{F}^L \cup \mathcal{F}^R$. For any integer z, let $y^{[z]}$ be the unique member y of \mathcal{Y} such that [y] = [z] (see Table 2 and Figure 1). For example, if demand is discrete uniform with support $\{3,4,5,6\}$ and h=1 and b=2, then $\mathcal{L}(y)$ given in (1) assumes the values of 7, 5, 3, 1.75, 1.25, 1.5, 2.5, and 3.5 for $y=1,\ldots,8$, respectively. Thus, if z=1, then $y^{[z]}=\theta^{[z]}=5$. If z=2, then $y^{[z]}=6$ and $\theta^{[z]}=2$.

If there is no batch ordering (i.e., Q=1), then the optimal policy would have been simply a policy of ordering up to y° for each period. However, with the batch setting, there would not be a single order-up-to point; instead, the myopic policy would be ordering up to the interval that contains Q lowest values of \mathcal{L} , i.e., the set $\mathcal{V} = \{y^{[z]} \mid 0 \le z < Q\}$, and $y^{[z]}$ represents the member of this set that can be reached from z using full batches. In the infinite-horizon problem

Figure 1 Definitions of Sets \mathcal{S}^L , \mathcal{S}^R , and \mathcal{L} When Q=4





where the ending inventory level in a period becomes a lower bound for the after-ordering inventory level in the next period, it may be prudent to order less than the myopic solution, and thus we also consider the set $\mathcal{S}^L = \{\theta^{[z]} \mid 0 \le z < Q\}$.

The main result of this section is the characterization of the optimal policy for the single-period problem (Theorem 2). In proving this result, we establish a partial characterization of the optimal policy (see Proposition 9 in the online appendix)—that it is optimal not to order if the beginning inventory level exceeds y° ; otherwise, the after-ordering inventory level must belong to a specific subset of $\mathcal{S}^L \cup \mathcal{S}^R =$ $\{y^{\circ} - Q + 1, y^{\circ} - Q + 2, \dots, y^{\circ} + Q - 1\}$. It is shown that it suffices to specify the optimal policy for a subset of the state space in (6)—namely, the set $\mathcal{S}^L = \{y^\circ - Q + Q\}$ 1, ..., y° }. (If $x \ge y^{\circ}$, then it is optimal not to order; if $x \le y^{\circ} - Q$, then the order-up-to level is the same as that of x', where $x' \in \mathcal{S}^L$ and [x] = [x'].) Furthermore, for any $x \in \mathcal{S}^L$, it is adequate to consider a restricted action space given by $y(x) \le Q + x$, i.e., ordering at most one batch.

Based on the above discussion, we focus on the case of $x \in \mathcal{S}^L$, and it suffices to search the optimal after-ordering inventory level y within the range of $\{x, x+1, \ldots, x+Q\}$. Then, c(y-x) defined in (4) can be written as

$$c(y-x) = \begin{cases} (K/Q) \cdot (x+Q-y) & \text{if } y > x, \\ 0 & \text{if } y = x, \end{cases}$$
$$= K_{1\{y>x\}} - \frac{K}{O}(y-x). \tag{7}$$

Thus, the single-period problem of (6) can be written as follows: For any $x \in \mathcal{S}^L$,

$$\min_{y \in \{x, \dots, x+Q\}} \{ \mathcal{L}(y) + c(y-x) \}. \tag{8}$$

While $\mathcal{L}(y)$ is convex, c(y-x) is concave in y. Thus, the objective function in (8) is neither convex nor concave. However, this function is K convex, and the optimal solution to this problem can be characterized with two thresholds, as we elaborate in Theorem 2.

We note that (8) is similar to a capacitated inventory model with a fixed ordering cost studied in the literature, for example, Shaoxiang and Lambrecht (1996) and Shaoxiang (2004), but an important difference arises from the cost structure because (7) is not a typical "fixed ordering cost." However, the structural properties shown in Theorem 2 are somewhat reminiscent of these papers.

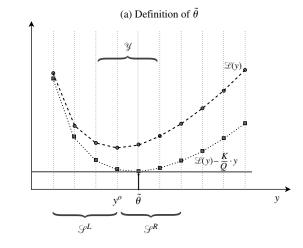
The minimization problem given in (8) has the feasible region of $\{x, ..., x + Q\}$. The optimal solution to this problem will be either (i) one of the boundary solutions (x or x + Q, depending on the smaller

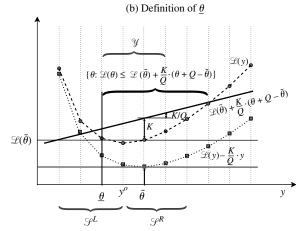
of $\mathcal{L}(x)$ and $\mathcal{L}(x+Q)$), or (ii) an interior solution, and we will discuss how to determine the optimal solution between them. Consider first the *boundary* solutions. Since $x \in \mathcal{S}^L$ and \mathcal{Y} is the set of consecutive integers corresponding to the Q smallest values of \mathcal{L} , it follows from the definitions of \mathcal{L} and \mathcal{V} that only one of x and x+Q belongs to \mathcal{V} , i.e., $x=y^{[x]}$ or $x+Q=y^{[x]}$ (see Figure 1). Thus, in either case, the cost associated with the boundary solution is $\mathcal{L}(y^{[x]})+c(y^{[x]}-x)=\mathcal{L}(y^{[x]})$. Meanwhile, if the optimal solution is an interior solution, then it also solves a less-constrained version of this problem given in (9). Because expression (8) depends on y only through $\mathcal{L}(y)$ and $(K/Q) \cdot y$, it is useful to define the following:

$$\tilde{\theta} = \underset{y \in \mathcal{I}^+}{\arg \min} \{ \mathcal{L}(y) - (K/Q) \cdot y \}, \tag{9}$$

where \mathcal{Z}^+ is the set of nonnegative integers. This minimization problem given in (9) is a convex function minimization problem. We note that since y° is the minimizer of a convex function $\mathcal{L}(\cdot)$, $\tilde{\theta}$ is bounded below by y° (i.e., $y^\circ \leq \tilde{\theta}$). However, $\tilde{\theta}$ may or may not belong to the set \mathcal{Y} or \mathcal{S}^R (see Figure 2(a)).

Figure 2 Definitions of $\tilde{\theta}$ and θ When Q = 4







Thus, the optimal solution to (8) is the boundary solution $y^{[x]}$ if $\tilde{\theta}$ lies outside the feasible region of (8); otherwise, it is obtained by comparing the cost of ordering-up-to $y^{[x]}$ to the cost associated with $\tilde{\theta}$. The optimal solution to (8) depends on, as we shall see, whether or not the value of $y^{[x]} \in \mathcal{Y}$ exceeds certain thresholds. Before we provide a formal statement, we define $\underline{\theta}$ as follows:

$$\underline{\theta} = \begin{cases} \max \left\{ \min \mathcal{Y}, \min \left\{ \theta \in \mathcal{I}^+ \colon \mathcal{L}(\theta) \le \mathcal{L}(\tilde{\theta}) \right\} \right\} \\ + (K/Q) \cdot (\theta + Q - \tilde{\theta}) \right\} \end{cases} \quad \text{if } \tilde{\theta} \le \max \mathcal{Y}, \quad (10)$$

$$-\infty \qquad \qquad \text{if } \tilde{\theta} > \max \mathcal{Y}$$

(see Figure 2(b) for an illustration). It can be verified easily that the quantity $\underline{\theta}$ is well-defined (the inequality in the above minimum operator is satisfied, e.g., if $\underline{\theta} = \tilde{\theta}$) and that $\underline{\theta}$ satisfies $\underline{\theta} \leq y^{\circ} \leq \tilde{\theta}$.

We establish the structural properties of the optimal policy for the single-period problem, which we refer to as the *myopic* policy. The optimal policy given in the following theorem consists of two thresholds: an order-up-to level $\tilde{\theta}$ (as defined by (9)) that is valid *if* a less-than-full batch is used, and another parameter $\underline{\theta}$ (as defined by (10)) that dictates *when* a less-than-full batch should be used, ensuring a large enough minimum batch size.

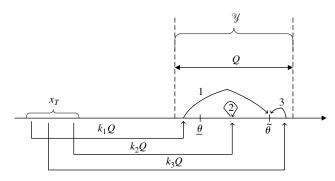
THEOREM 2. For the single-period problem based on (3), the following policy is optimal:

$$y(x) = \begin{cases} x & \text{if } x > y^{\circ}, \\ y^{[x]} & \text{if } x \leq y^{\circ} \text{ and } y^{[x]} \in \{\underline{\theta}, \dots, \tilde{\theta}\}, \\ \tilde{\theta} & \text{if } x \leq y^{\circ} \text{ and } y^{[x]} \notin \{\underline{\theta}, \dots, \tilde{\theta}\}. \end{cases}$$

We discuss the properties of the solution given in Theorem 2. The first case $(x > y^{\circ})$ corresponds to the case where there is too much inventory initially, and thus no additional units are ordered. In the remaining two cases, the optimal order quantity corresponds to either a full-batch solution, $y^{[x]}$, or a partial-batch solution, θ . (Recall the definition of θ in (9) that accounts for the partial-batch penalty. It may be the case that $y^{[x]} = \hat{\theta}$, in which case we have a full-batch solution.) These two cases are illustrated in Figure 3. We first identify $y^{[x]}$ by adding enough multiples of the base quantity Q to x such that $y^{[x]}$ belongs to the set \mathcal{Y} . If $y^{[x]}$ is between θ and $\tilde{\theta}$, then order $y^{[x]} - x$ (indicated by arrow 2 in the figure). Otherwise, the ordering quantity is adjusted such that the afterordering inventory level becomes $\hat{\theta}$ (arrow 1 or 3).

We note that there is an asymmetry in the structure of the optimal policy around $\tilde{\theta}$. If $y^{[x]} = \tilde{\theta} + 1$, decreasing the after-ordering inventory level from $y^{[x]}$

Figure 3 The Optimal Policy for the Single-Period Problem Given in Theorem 2



to $\tilde{\theta}$ costs only K/Q (see Equation (4)). However, if $y^{[x]} = \tilde{\theta} - 1$, then increasing the after-ordering inventory level from $y^{[x]}$ to $\tilde{\theta}$ costs $(K/Q) \cdot (Q-1)$, which can be much larger than K/Q, and thus it is not as attractive to change the inventory level from $y^{[x]}$. Hence, it is optimal to round *down* the order-up-to level to $\tilde{\theta}$ if the full-batch solution $y^{[x]}$ is slightly above the target level $\tilde{\theta}$; however, if $y^{[x]}$ is slightly below the target level $\tilde{\theta}$, then it is optimal to keep $y^{[x]}$ and *not* round up the order-up-to level to $\tilde{\theta}$.

The following result is a corollary of Theorem 2, and it shows structural relations between the parameters of the optimal policy, $\underline{\theta}$ and $\tilde{\theta}$, and the setup cost K. In particular, when K is sufficiently small, then it is optimal to follow the policy of ordering up to $\tilde{\theta}$, which itself converges to y° . This is the basic base-stock policy, which is optimal when there is no batch constraint. However, as K becomes arbitrarily large, it is not optimal to order a partial batch, and the optimal policy is order-up-to $y^{[x]}$ for any x. This is exactly the (R, nQ) policy for the batch-ordering problem with full batches only (see, e.g., Veinott 1965).

COROLLARY 3. The value of $\bar{\theta}$ is nondecreasing in K, and the value of $\underline{\theta}$ is nonincreasing in K. Furthermore, there exist nonnegative numbers \underline{K} and \bar{K} such that, for the single-period problem with a starting inventory level x, the order-up-to $\tilde{\theta}$ policy is optimal if $K \leq \underline{K}$ and the order-up-to $y^{[x]}$ policy is optimal if $K \geq \bar{K}$.

The myopic policy of this section will be used later in §4.1 to motivate a heuristic policy for the infinitehorizon long-run average cost problem.

3.2. Relaxed Problem and the Reduced Markov Decision Process Approach

The infinite-horizon problem is difficult to analyze because of the lack of convexity-like structures in the ordering cost. In this section, we introduce a relaxation of the original problem that is relatively straightforward to analyze and solve. This relaxation provides a lower bound on the cost for the original problem. Furthermore, it motivates the development



of a heuristic policy, which will be further discussed in §4.1. (This policy, as we shall see, performs very well computationally.)

For this relaxation, we no longer impose the constraint $y_t \ge x_t$ in each period and allow the possibility that inventory can be scrapped. The cost of scrapping inventory is also given by the same c function defined in (4), even for the negative q values; as a result, scrapping one unit has the same cost as ordering Q-1 units in our relaxed model. This modification is motivated by (i) how modular arithmetic plays an important role in analyzing inventory problems with batches and (ii) an observation that ordering Q-1 units has the same cost as order 2Q-1 units (corresponding to the amortized fixed cost associated with a single unit). We refer to this problem as the infinite-horizon relaxed problem. The following lemma partially characterizes the optimal policy. (The proof of this lemma is obtained from the fact that \mathcal{Y} contains the Q lowest values of the \mathcal{L} function.)

Lemma 4. For the infinite-horizon relaxed problem, there exists an optimal policy such that $y_t(x_t) \in \mathcal{Y}$ for any starting inventory level x_t and period t.

Lemma 4 shows that, for the reduced problem, the optimal action $y_t(x_t)$ in any period t can be restricted to the set \mathcal{Y} for any starting inventory level x_t . Furthermore, because increasing or decreasing inventory by multiples of Q is "costless," the optimal actions associated with two starting inventory levels are the same, provided that these starting inventory levels differ by a multiple of Q; i.e., $y_t(x_t) = y_t(\hat{x}_t)$ if $[x_t] = [\hat{x}_t]$. Thus, the optimal action depends on x_t only through the modular arithmetic class to which it belongs, i.e., $[x_t]$, and the state space can be thought of as any set of Q consecutive integers, for example, the set \mathcal{Y} .

Therefore, we can define a *reduced* Markov decision process (MDP) with the state space corresponding to \mathcal{Y} (for the inventory level before ordering) in the modular arithmetic and the action space \mathcal{Y} (for the inventory level after ordering). (Recall that \mathcal{Y} is a set of consecutive integers attaining the Q smallest values of \mathcal{L} .) This MDP has Q states, and there are Q possible actions available at each state. We now specify the components of this MDP in detail. The cost function associated with ordering from x_t to $y_t \in \mathcal{Y}$ is given by

$$C([x_t], y_t) = c([y_t - x_t]) + \mathcal{L}(y_t), \text{ where}$$

$$c([y_t - x_t]) = (K/Q) \cdot ([x_t - y_t]).$$

For the transition probability, we define $p^{[i]} = P\{(D \mod Q) = i\}$, which is the probability that the demand belongs to the set $\{i + kQ \mid k = 0, 1, 2, ...\}$.

Clearly, $p^{[0]} + p^{[1]} + \cdots + p^{[Q-1]} = 1$. Then, the probability that the next state is $[x_{t+1}]$ given the current state-action pair of $([x_t], y_t)$ is $p^{[y_t - x_{t+1}]}$. We refer to this reduced MDP as \mathcal{M} . Let \hat{C} be the steady-state cost of \mathcal{M} , and let $\hat{y}([x])$ denote the optimal action for the state [x] in \mathcal{M} . (The optimal action is independent of t because a stationary policy is optimal under long-run average-cost criterion when the set of state-action pairs is finite by Theorem 4-14 of Heyman and Sobel 1984.) The next theorem states that \hat{C} is a lower bound on the optimal "alternate cost" C^* , and this result follows because the reduced MDP disregards one of the original constraints $y_t \geq x_t$. (Recall that \tilde{C}^* is the optimal original cost.)

THEOREM 5. For the infinite-horizon relaxed problem, the optimal policy is given by $y_t(x_t) = \hat{y}([x_t])$, and the long-run average cost is \hat{C} . Furthermore, $\hat{C} \leq C^* = \tilde{C}^* - E[D] \cdot K/Q$.

We conclude this section with the following observation that the myopic policy of §3.1 and the reduced MDP policy of this section coincide under a certain technical condition. This condition, that the demand belongs to equivalence classes with equal probabilities, is a reasonable approximation, especially for platykurtic distributions (negative excess kurtosis), if the support of demand is large compared to the base quantity Q. For example, with Q=3 and the Poisson distribution with mean 5, the maximum deviation of $p^{[i]}$ from 1/Q is less than 1%, and it is less than 0.01% with mean 10.

PROPOSITION 6. Suppose that $p^{[i]} = 1/Q$ holds for each $i \in \{0, 1, ..., Q-1\}$. Then, the myopic policy is optimal for M; i.e., $\hat{y}([x]) = y_T(\tilde{x})$ where $y_T(\cdot)$ is the optimal myopic solution given in Theorem 2 and \tilde{x} is the largest number such that $\tilde{x} \leq y^{\circ}$ and $[x] = [\tilde{x}]$.

The proof of Proposition 6 follows because the probability distribution of the ending inventory in terms of the equivalent classes is independent of the starting inventory level. (Note that the transition probability from the state-action pair ($[x_t]$, y_t) to $[x_{t+1}]$ is given by $p^{[(y_t-x_{t+1}) \mod Q]}$, which is 1/Q under the condition of Proposition 6; because this probability is independent of the action y_t , the optimal choice of y_t is to minimize the single-period cost in the current period.)

3.3. The Original Problem and Optimal Solution

We now analyze the original multiperiod problem. In particular, we first state a proposition that partially characterizes the optimal solution and present an efficient method to solve the problem to optimality, which makes use of this partial characterization. Finally, we elaborate on the optimal policy structure,



discussing why it does not resemble any of the traditional inventory-control policies.

The following theorem establishes the upper and lower bounds on the optimal action $y^*(x)$ and states some optimality properties. The proof of this theorem is based on a sample path argument that if an optimal policy violates one of these properties, we can construct another policy that either orders zero or more full batches or mimics the original policy such that the cumulative cost of the new policy is at least as low as the cumulative cost of the original policy.

Theorem 7. There exists an optimal stationary policy $y^*(x)$ for the original infinite-horizon problem satisfying the following properties:

- (a) For any $x \ge y^{\circ}$, $y^*(x) = x$.
- (b) For any $x < y^{\circ}, y^{*}(x) \in \{y_{l}(x), y_{l}(x) + 1, \dots, y_{u}(x)\},$ where $y_{l}(x) = \theta^{[x]}$ and $y_{u}(x) = \min\{\max \mathcal{Y}, \theta^{[x]} + Q\}.$
- (c) For any pair of x', $x'' < y^{\circ}$ satisfying [x'] = [x''], $y^{*}(x') = y^{*}(x'')$.

Theorem 7 sharpens an earlier partial characterization of Lippman (1969b, Theorem 8) that is based on finite-horizon dynamic programming: (i) All the quantities used in the statement of Theorem 7 are given in terms of the elementary data of the problem specification, whereas the statement of Lippman's (1969b) result includes the solution to the dynamic programming formulation, and thus it is not readily accessible. (ii) Theorem 7 implies that it is optimal to order if the starting inventory is below a threshold $y^{\circ} - Q$ and not to order if the starting inventory is above another threshold y° . By comparison, while Theorem 8 of Lippman (1969b) establishes an upper threshold (above which is optimal not to order) under a general condition, a lower threshold (Lemma 9 of Lippman 1969b) is provided only when a certain relationship between \mathcal{L} and Q is satisfied. (This relationship, in our setting, corresponds to b >K/Q, which is reasonable but not superfluous.) Furthermore, we show that the gap between the two thresholds is at most Q, a result not established by Lippman (1969b). (iii) Our result shows that the orderup-to level belongs to the set of consecutive integers $\{\min_{x} y_{1}(x), \dots, \max_{x} y_{n}(x)\}\$, which in turn is a subset of $\{\theta^{[x]}, \dots, \theta^{[x]} + Q\}$ containing Q + 1 elements, while Lippman's (1969b) result cannot easily provide the set of potential order-up-to levels.

We note that a result similar to Theorem 7 is shown by Caliskan-Demirag et al. (2010) for a finite-horizon case. Their lower and upper bounds, corresponding to $\theta^{[x]}$ and $\theta^{[x]} + Q$ in part (b), are not as tight as ours. Zhang and Çetinkaya (2011) have the same bounds, but their characterization of the optimal policy may have an arbitrary number of reorder and order-up-to points.

In what follows, we propose an MDP approach to solve the original problem to optimality, making use of Theorem 7 to define the state space and action space, each of which is restricted to the O(Q)in size. Note that parts (a) and (b) of Theorem 7 imply that the action space at each state has at most Q+1 elements. Furthermore, it suffices to consider an MDP in which the state space is bounded below by $y^{\circ} - Q$ (by part (c) of Theorem 7) and above by $\max \mathcal{Y}$ (by parts (a) and (b)). It follows from the definitions of y° and y° that the number of integers between these two bounds are at most 2Q. Consequently, the state-action pair space of this MDP has at most $(2Q) \cdot (Q+1)$ elements, and we can solve it by using value iteration, for example, via a linear program with these many variables (Heyman and Sobel 1984, Chap. 4). In this MDP, the cost function associated with ordering from x_t to y_t is given by $c(y_t$ x_t) and $C(x_t, y_t)$ as given by Equations (4) and (5). We prescribe the transition probabilities referring to $p^{[i]}$ as defined in §3.2. The transition probability to x_{t+1} from y_t is $p^{[y_t-x_{t+1}]}$ if $x_{t+1} \ge \min \mathcal{Y}$. For $x_{t+1} < \min \mathcal{Y}$, the transition probability is $p^{[y_t-x_{t+1}]}$ if $y_t-x_t \leq Q$, and $(p^{\lfloor y_t - x_t \rfloor} - P\{D \equiv [y_t - x_t]\})$ otherwise.

Although our method for the original problem can be carried out easily, the optimal policy for this problem does not exhibit a simple structure; see Figure 4(a), which shows that the optimal policy is a mixture of reorder level, (multiple) order-up-to level, and full-batch-ordering policies. Thus, such a policy cannot be mimicked by simple policies such as the base-stock policy, the (s, S) policy, the (R, nQ) policy (full-batch-ordering policy, FBO), or a newsboy-type policy, which we refer to as the traditional policies (Figure 4(a)). In fact, these traditional policies do not perform well numerically for the whole range of parameters considered in our experiment described later in §4. The presence of multiple order-up-to levels appears to be positively related to the degree of demand certainty based on our numerical investigation (described in §4)—the multiple order-up-to levels in the optimal order policy have been found in 24, 33, 35, and 54 out of 144 problem instances for each demand coefficient of variation of 0.15, 0,10, 0.05, and 0.01, respectively.

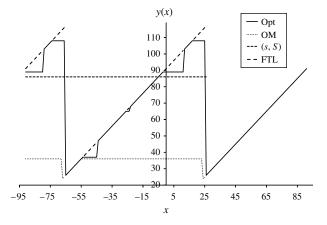
4. Heuristics and Traditional Approaches

Even though the solution method in §3.3 is efficient, one may want to improve this computational efficiency further to obtain close-to-optimal solutions almost instantaneously. Such an efficiency may be essential to solve the problem on a frequent basis (e.g., the Merloni case) or to conduct sensitivity analysis for a sizable set of problem parameters. To examine this, we propose in §4.1 heuristics based on

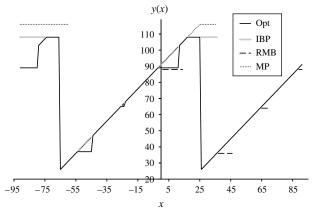


Figure 4 The Optimal and Other Policies for a Multiple-Period Problem: Negative Binomial Demand Distribution with a Mean of 25 and Coefficient of Variation 0.21; h=1, b=50, K=146, and Q=91





(b) Heuristic policies (§§3.3 and 4.1)



Note. Order-up-to points of the policies are depicted only when different from the optimal.

the alternate cost-accounting scheme (which we refer to as the "heuristic policies") and test their performances. In §4.2, we investigate some traditional ordering policies that are frequently adapted in practice and studied in the inventory literature and identify when it is safe to operate with these traditional policies.

4.1. Heuristic Policies

The heuristics that we propose in this section are based on our discussions in §§3.1 and 3.2. They provide insights and perform extremely well, coinciding with the optimal solution under some conditions. For each of these heuristic policies, the inventory level after ordering belongs to \mathcal{Y} , an interval of length Q, but they differ regarding which element of \mathcal{Y} is chosen, depending on the starting inventory level in each period.

4.1.1. Interval-Based Policy. This policy is motivated by the analysis of the single-period problem in §3.1. It is characterized by two parameters, θ_L and θ_U , both of which belong to \mathcal{Y} . We denote this policy by $\mathrm{IB}(\theta_L, \theta_U)$ and specify as follows:

$$y_t(x_t) = \begin{cases} x_t & \text{if } x_t > y^\circ, \\ y^{[x_t]} & \text{if } x_t \le y^\circ \text{ and } y^{[x_t]} \in [\theta_L, \theta_U], \\ \theta_U & \text{if } x_t \le y^\circ \text{ and } y^{[x_t]} \notin [\theta_L, \theta_U]. \end{cases}$$

(For a pictorial representation, see Figure 3, where $\underline{\theta}$ is replaced with θ_L and θ is replaced with θ_U .) We interpret this policy as a generalization of the base-stock policy. If the initial inventory exceeds y° , then we do not order. Otherwise, we consider θ_U as a target orderup-to level. If the batch size to reach θ_U is at least of size $\theta_U - \theta_L$, then we order up to θ_U ; otherwise, we do not want to incur the setup cost K for a small number of units, and we order up to $y^{[x_t]}$ instead. We refer to this policy as the IB policy. Note that the IB policy becomes a base-stock policy if $\theta_L = \theta_U$. Another example of the IB policy is the myopic policy, which is optimal for the single-period problem in §3.1; in the myopic policy, we set $\theta_L = \underline{\theta}$ and $\theta_M = \tilde{\theta}$. The optimal choice of parameters (θ_L, θ_U) for the IB policy can be attained by solving a two-dimensional optimization problem; in this paper, we use complete enumeration.

We consider the IB policy because threshold-type policies have been widely used in inventory management for their implementability. Furthermore, this policy has been mentioned in the literature for a single-period problem (e.g., Lippman 1969b). It is equivalent to the single-product version of the (Q, S) policy in Cachon (2001), where a minimum load is imposed. In our paper, the motivation of this policy comes from its optimality for the single-period problem. Note that we have reached the same policy structure using a different approach, strengthening the attractiveness of this class of policies.

4.1.2. Reduced MDP-Based Policy. This policy is motivated by the relaxed MDP problem of §3.2, which provides a lower bound \hat{C} . It is possible that the order-up-to level specified by the *relaxed* problem may not be attainable because scraping inventory is not allowed in the original problem. In this case, we take the optimal policy of the relaxed problem as a target base-stock level for the original problem. We refer to this policy as the RMB policy, which is specified as follows:

$$y_t(x_t) = \max\{\hat{y}([x_t]), x_t\}.$$

To implement this policy, we first need to solve the relaxed MDP problem \mathcal{M} , which has Q states, each with Q possible actions. Unlike the IB policy, this policy does not have any parameter, and thus there is no need to search through the parameter space.



Table 3	Aggregate Summary of Δ_{IBP} Values (in %) over All b and CV Values

Average [min, max]	Q = 5	Q = 10	Q = 25	Q = 50	Q = 100	Q = 200	Overall
K = 2	0.00 [0.00, 0.00]	0.00 [0.00, 0.00]					
<i>K</i> = 5	0.00	0.05	0.00	0.00	0.00	0.00	0.01
	[0.00, 0.00]	[0.00, 1.05]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 1.05]
<i>K</i> = 10	0.00	0.08	0.00	0.00	0.00	0.00	0.01
	[0.00, 0.00]	[0.00, 0.92]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.92]
<i>K</i> = 50	0.00	0.00	0.00	0.54	0.00	0.00	0.09
	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 2.92]	[0.00, 0.00]	[0.00, 0.02]	[0.00, 2.92]
K = 100	0.00	0.00	0.00	0.22	0.00	0.01	0.04
	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 1.38]	[0.00, 0.00]	[0.00, 0.16]	[0.00, 1.38]
K = 200	0.00	0.00	0.06	0.08	0.26	0.18	0.10
	[0.00, 0.00]	[0.00, 0.00]	[0.00, 1.54]	[0.00, 0.51]	[0.00, 1.81]	[0.00, 2.15]	[0.00, 2.15]
Overall	0.00	0.02	0.01	0.14	0.04	0.03	0.04
	[0.00, 0.00]	[0.00, 1.05]	[0.00, 1.54]	[0.00, 2.92]	[0.00, 1.81]	[0.00, 2.15]	[0.00, 2.92]

While the inventory decision in each period makes an impact on future decisions by constraining the after-ordering inventory of the next period as well as changing the *modularity* of the starting inventory in the next period, the reduced MDP-based policy incorporates the latter impact, ignoring the former. As we show later in this section, this policy performs quite well, suggesting that modularity issues play an important role in our problem.

We have conducted a numerical experiment evaluating the performance of these two policies, (i) and (ii) above, as well as the myopic policy introduced §3.1. We set the mean demand to 25 units per period; vary the coefficient of variation (CV) among $\{0.05, 0.25, 0.5, 1.0, 1.5\}$; and let $h = 1, b \in$ $\{2, 5, 10, 50, 100\}, K \in \{2, 5, 10, 50, 100, 200\}, \text{ and } Q \in \{2, 5, 10, 50, 100, 200\}$ {5, 10, 25, 50, 100, 200}. We model demand distribution using negative binomial whenever possible, and we make the only exception when CV=0.05 by using discretized gamma because this CV is not attainable with negative binomial when the mean demand is 25. We have tested all possible combinations of these parameters resulting in $5 \times 5 \times 6 \times 6 = 900$ problem instances. For each problem, we compare the average cost C of each heuristic to the average cost of the optimal policy using the alternate cost function and report the *relative cost error* of each heuristic (which is the difference in costs divided by the optimal cost), denoted by Δ , where a subscript indicates the type of a heuristic policy. (Using the original cost C would have included the "minimum fixed cost" and would have made the relative error smaller.)

The IB policy, with parameter values (θ_L , θ_U) that have been optimized through search, provides near-optimal results. The relative cost error of the IB policy, $\Delta_{\rm IBP}$, is 0.04% on average and 2.92% in the worst instance (Table 3). In fact, the IB policy coincides with the optimal policy in 853 of the total 900 problem

instances. Our experiments show that the RMB policy also performs exceptionally well, even better than the IB policy, resulting in the relative cost error, Δ_{RMBP} , of 0.003% on average and 0.353% at maximum (Table 4). Furthermore, the RMB policy has the same cost as the optimal policy in all but 29 cases among 900 problem instances. Thus, we conclude that the IB policy and the RMB policy have both performed extremely well in our experiments.

We now state the following theorem that relates heuristic policies with the optimal policy. Although the technical condition of the following theorem does not hold in our experiments, it can be argued that these conditions "approximately" hold in many settings, thus providing a plausible explanation of why our heuristic policies perform very well.

Theorem 8. Suppose that $D \ge Q$ with probability 1. Then, the following statements are true for the original problem:

- (a) The RMB policy is optimal.
- (b) If $p^{[i]} = 1/Q$ holds for each $i \in \{0, 1, ..., Q 1\}$, then the myopic policy is optimal.

Part (a) of Theorem 8 is based on an observation that the condition $D \ge Q$ ensures that the constraint that $y_t \ge x_t$ is always satisfied in the reduced MDP of §3.2. Furthermore, part (b) follows from the logic used in Proposition 6 that the ordering decision in a period does not constrain the optimal decision in the next period, and thus it makes sense to minimize the single-period cost in the current period. A similar argument is used by Zhang and Çetinkaya (2011) to show the structure of the optimal policy when demand is uniformly distributed between 0 and an integer multiple of the batch size.

Note that when the condition of (b) in Theorem 8 is applicable, the IB policy is also optimal because the myopic policy is a special case of the IB policy.



Table 4	Aggregate Summary of Δ_{RMBP} Values (in %) over All b and CV Values										
Average [min, max]	Q = 5	<i>Q</i> = 10	Q = 25	Q = 50	Q = 100	Q = 200	Overall				
K = 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00				
	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]				
<i>K</i> = 5	0.00	0.00	0.00	0.00	0.00	0.00	0.00				
	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]				
<i>K</i> = 10	0.00	0.00	0.00	0.00	0.00	0.00	0.00				
	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]				
K = 50	0.00	0.00	0.00	0.01	0.01	0.01	0.00				
	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.21]	[0.00, 0.16]	[0.00, 0.14]	[0.00, 0.21]				
K = 100	0.00	0.00	0.00	0.00	0.02	0.02	0.01				
	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.31]	[0.00, 0.23]	[0.00, 0.31]				
K = 200	0.00	0.00	0.00	0.01	0.02	0.01	0.01				
	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.00]	[0.00, 0.15]	[0.00, 0.35]	[0.00, 0.33]	[0.00, 0.35]				
Overall	0.00	0.00	0.00	0.00	0.01	0.01	0.00				

[0.00, 0.00]

Although both the IB and RMB policies give close-to-optimal solutions, we have tested the myopic policy (MP), which might be a preferred alternative in practice because it requires resolution of simpler mathematical expressions. Our experiments show that the myopic policy results in the average relative cost error Δ_{MP} of 9.36% over all 900 problem instances (see Table 5 for details). We note that if K is large, the myopic policy does not perform well, and therefore it is not recommended; meanwhile, the myopic policy performs well for lower values of K, which might be expected because the myopic policy is optimal for the special case with K=0.

[0.00, 0.00]

[0.00, 0.00]

We have compared the three heuristic policies to the optimal policy, as in Figure 4(b). We have observed that IBP and MP tend to track the optimal policy better than MP or traditional policies.

4.2. Traditional Policies

[0.00, 0.35]

[0.00, 0.21]

In this section, we test the performance of the fullbatch-ordering (FBO) policy, the (s, S) policy, and the "original myopic" (OM) policy, i.e., myopic policy with the original cost primitives, and we assess their capability in providing a satisfactory solution. We study the FBO policy because many of the papers addressing batch ordering in the literature optimizes within this class of policy. The best possible FBO policy is considered here by a rather straightforward adaption of the dynamic programming model that we presented in §2.2. Note that the Δ_{FBO} values reported here are the best achievable bounds within FBO policies, and the full-batch-ordering policy implemented in practice may have worse performance. We study the (s, S) policy because it is commonly implemented in problem environments with a fixed cost component. We optimize both parameters of this

[0.00, 0.33]

[0.00, 0.35]

Table 5 Aggregate Summary of Δ_{MP} Values (in %) over All b and CV Values

Average [min, max]	Q = 5	Q = 10	Q = 25	Q = 50	Q = 100	Q = 200	Overall
K = 2	0.30	0.00	0.16	0.02	0.03	0.02	0.09
	[0.00, 1.73]	[0.00, 0.01]	[0.00, 2.34]	[0.00, 0.23]	[0.00, 0.22]	[0.00, 0.08]	[0.00, 2.34]
K = 5	1.91	0.84	1.26	0.04	0.06	0.09	0.70
	[0.00, 7.70]	[0.00, 6.68]	[0.00, 19.81]	[0.00, 0.19]	[0.00, 0.26]	[0.00, 0.50]	[0.00, 19.81]
K = 10	2.22	2.23	2.48	0.18	0.14	0.28	1.25
	[0.00, 16.11]	[0.00, 15.95]	[0.00, 23.37]	[0.00, 1.53]	[0.00, 0.73]	[0.00, 1.13]	[0.00, 23.37]
K = 50	11.23	8.45	30.62	8.41	16.16	15.27	15.02
	[0.00, 83.43]	[0.00, 73.36]	[0.00, 168.57]	[0.01, 43.05]	[0.29, 49.88]	[0.79, 37.79]	[0.00, 168.57]
K = 100	22.49	16.72	22.68	7.18	6.97	31.57	17.93
	[0.00, 167.57]	[0.00, 145.12]	[0.00, 122.82]	[0.00, 34.67]	[0.30, 31.24]	[1.02, 88.49]	[0.00, 167.57]
K = 200	45.01	33.27	16.68	6.77	5.10	20.28	21.18
	[0.00, 335.85]	[0.00, 288.65]	[0.00, 84.22]	[0.00, 26.05]	[0.00, 65.53]	[3.37, 40.51]	[0.00, 335.85]
Overall	13.86	10.25	12.31	3.77	4.74	11.25	9.36
	[0.00, 335.85]	[0.00, 288.65]	[0.00, 168.57]	[0.00, 43.05]	[0.00, 65.53]	[0.00, 88.49]	[0.00, 335.85]



policy. Finally, we study the myopic policy based on the original cost function, $\tilde{C}(x_t, y_t)$ in §2.1, with the modification that the order-up-to point is constrained to be nonnegative. (The reason for this modification is to overrule the possibility of infinite backordering when the backorder cost is not high enough to recoup the setup (and the holding) cost, as discussed in §3.1.)

4.2.1. FBO Policy. Table 6(a) shows that FBO coincides with the optimal policy when Q is low and K is high, as expected (because of increased importance of high utilization), but it is not sensible for the other extreme of high Q and low K. In the table, we have restrained ourselves from reporting the relative cost errors larger than 50%, which we denote by N/A. We note that this insight has been confirmed by the experiments conducted by Caliskan-Demirag et al. (2010), and it is also consistent with Corollary 3, which shows that as K becomes sufficiently large, the full-batch ordering becomes asymptotically optimal. (By the same logic, the full-batch ordering is optimal as Q becomes small.)

We observe from Table 7(a) that as CV increases FBO performs much better. This is because the optimal policy tends to order in full batches for high CV values because the single-period cost function tends to be flatter. In comparison, the optimal policy consists of multiple order-up-to points for low CV values, which is not possible to mimic using the FBO policy.

Table 6 Relative Cost Error (in %) Averaged over All b and CV Values

Q											
5	10	25 50		100	200						
(a) Δ_{FBO} values (in %)											
3.70	11.59	32.94	N/A	N/A	N/A						
0.81	2.03	13.88	N/A	N/A	N/A						
0.00	0.41	6.52	45.87	N/A	N/A						
0.00	0.00	0.00	22.12	5.23	7.60						
0.00	0.00	0.00	14.70	0.00	5.84						
0.00	0.00	0.00	8.39	0.00	4.36						
	(b) <u>A</u>	$\Lambda_{(s,S)}$ values (in %)								
3.59	1.42	2.34	0.06	0.01	0.00						
11.12	5.32	7.93	0.24	0.03	0.00						
26.59	20.09	17.71	0.67	0.08	0.01						
N/A	N/A	N/A	24.56	0.92	0.05						
N/A	N/A	N/A	N/A	3.32	0.16						
N/A	N/A	N/A	N/A	14.25	0.52						
	(c)	Δ _{OM} values (i	n %)								
2.43	0.64	0.29	0.04	0.03	0.03						
14.78	3.50	2.46	0.19	0.14	0.13						
N/A	19.29	6.86	0.63	0.45	0.42						
N/A	N/A	N/A	32.38	21.51	18.05						
N/A	N/A	N/A	N/A	N/A	40.91						
N/A	N/A	N/A	N/A	N/A	N/A						
	3.70 0.81 0.00 0.00 0.00 0.00 3.59 11.12 26.59 N/A N/A N/A N/A	(a) 2 3.70	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$						

Table 7 Statistics Useful for Understanding FBO (Averaged over All K and Q Values)

			CV		
b	0.05	0.25	0.5	1	1.5
		(a) Δ _{FBO} va	alues (in %)		
2	N/A	N/A	29.27	14.22	10.07
5	N/A	N/A	26.42	10.24	5.47
10	N/A	N/A	23.43	7.95	3.59
50	N/A	47.34	18.02	5.08	1.87
100	N/A	N/A 44.33		4.38	1.53
	(b) Ba	atch utilization	(in %): Optima	al policy	
2	58.33	58.84	65.00	76.79	82.83
5	56.84	57.40	62.44	76.55	84.11
10	55.98	56.85	61.66	76.78	84.76
50	56.58	56.43	60.52	76.53	85.18
100	56.53	56.48	60.33	76.56	85.38

To verify this, we have measured the *weighted-batch utilization* values (average base quantity occupied by an order relative to the full base quantity, weighted by the base quantities; see Table 7(b)).

In practice, a full-batch-ordering policy is favored when the backorder costs are relatively high (Tanrikulu et al. 2010). The performance of FBO in Table 7(a) displays an improvement trend with respect to *b*. This may be explained by the fact that the inventory-related cost (holding and backorder cost) increases in *b*. However, the interaction among the problem parameters are intricate, and several problem instances do not demonstrate this monotonicity with respect to *b*, and the above intuition is not necessarily correct. Finally, we comment that our observations with respect to CV and *b* are not unique to the FBO case and hold for all the other policies.

4.2.2. (s, S) Policy. Table 6(b) shows that the (s, S) policy performs well when Q is high and K is relatively low. Note that the (s, S) policy is the optimal policy when Q is sufficiently large; when Q is high enough, the optimal order quantity is likely to fit within one base quantity. However, as K increases, high batch utilization becomes more and more important, even for large base quantities, which cannot be assured by (s, S). Therefore, when the problem parameters are such that high batch utilization is a dominating factor, the (s, S) policy is not sensible.

4.2.3. OM Policy. The OM policy performs consistently well when *Q* is high and *K* is low, but it ceases to perform well as *K* increases (see Table 5). We also note that the OM policy, a myopic policy based on the original single-period cost, performs much worse than the myopic policy based on the alternate formulation.



Table 8 Best-Performing Policy and the Corresponding Relative Cost Error (in %)

(Best policy, Δ)	Q =	= 5	Q =	= 10	Q=25 Q=50		= 50	Q = 100		Q = 200		
					(a) CV = 1.	.5 and $b = 1$	00					
K=2	FB0	0.00	FB0	0.00	FB0	0.08	(s, S)	0.04	(s, S)	0.01	(s, S)	0.00
K = 5	FB0	0.00	FB0	0.00	FB0	0.01	(s,S)	0.15	(s,S)	0.04	(s,S)	0.00
K = 10	FBO	0.00	FB0	0.00	FB0	0.00	FB0	0.28	(s,S)	0.10	(s,S)	0.01
K = 50	FBO	0.00	FB0	0.00	FB0	0.00	FB0	0.00	FB0	0.87	(s,S)	0.11
K = 100	FB0	0.00	FB0	0.00	FB0	0.00	FB0	0.00	FB0	0.15	(s,S)	0.35
K = 200	FB0	0.00	FB0	0.00	FB0	0.00	FB0	0.00	FB0	0.00	(s, S)	1.12
					(b) CV=0.0	05 and b = 1	00					
K=2	(s, S)	0.00	ОМ	0.00	(s, S)	0.00	OM	0.00	OM	0.00	OM	0.00
K = 5	OM	3.11	OM	0.00	OM	2.61	OM	0.00	OM	0.00	OM	0.00
K = 10	FB0	0.00	FB0	3.52	OM	9.69	OM	0.00	OM	0.00	OM	0.00
K = 50	FBO	0.00	FB0	0.00	FB0	91.28	(s, S)	42.92	(s,S)	0.00	(s, S)	0.00
K = 100	FB0	0.00	FB0	0.00	FB0	62.71	FBO	34.63	(s,S)	0.00	(s,S)	0.00
K = 200	FB0	0.00	FB0	0.00	FB0	36.49	FB0	25.68	(s,S)	6.99	(s,S)	0.00

4.2.4. Best Performance. Because the traditional policies discussed above perform well for particular problem parameters, we now address the question of whether it suffices to consider the bestperforming traditional policy to attain the best practice. In Table 8(a), we present which traditional policy performs the best for CV = 1.5, b = 100, and all K, Qcombinations, together with the corresponding relative cost error values. Although it appears that one can infer a general pattern, it is nonetheless difficult to identify a priori which policy will perform the best (e.g., compare the cases with CV = 0.05 and 1.5 in Table 8), except for extreme cases, making the decision of selecting the best traditional policy nontrivial. Furthermore, even the best policy (among traditional policies) does not always perform well (up to 91% relative cost error in our test bed).

In closing §4, the performance of the RMB policy is the closest to the optimal policy, with a negligible performance gap. Unlike the IB policy and the myopic policy, the RMB policy is capable of being optimal even if the optimal policy has more than one order-up-to level. We find this policy elegant because its framework is based on the modularity of Q, the batch size. In terms of the solution times, the RMB policy yields almost instantaneous solutions (less than a second) in all problem instances we have tested on a 2.93 GHz CPU computer. Furthermore, because this policy has no parameter, it does not require searching for the parameter space.

5. Conclusions

In this paper, we pose the multiple setup costs problem in an inventory system where partial-batch ordering is allowed. We build an infinite-horizon dynamic programming model to find the optimal solution. Characterizing the solution of this problem is difficult because even for more restricted versions of this problem, total expected cost functions are not convex and the optimal-ordering policies do not have an easily identifiable simple structure. After a cost transformation, we develop a computationally efficient optimal-solution method. We also develop several properties of the optimal solution. Our results help us to identify two sets of heuristic algorithms. Our numerical results indicate that both heuristics perform extremely well.

Finally, we investigate the performances of three "traditional" policies that are frequently adopted in practice and studied in the literature and discuss the parameter ranges where these policies perform well. We observe that there are a number of prospective problems with using traditional policies. It is difficult to know a priori which policy should be applied, except for "trivial" cases. Also, even the best policy can result in substantial errors. In comparison, the maximum relative cost-error terms obtained by the proposed heuristic algorithms IB policy and RMB policy are 2.92% and 0.35%, respectively. Furthermore, the solution times of policies such as (*s*, *S*) are also prohibitive when the problem needs to be solved on a frequent basis.

This research can be extended in several ways. It may be the case that there are several different options for the possible base quantities, such as different truck capacities. Different batch options might also involve different fixed costs. The alternative cost-accounting scheme that we proposed in this paper can also be extended to more general settings, such as multiple items, multiple stages, Markov modulated demand case, etc. A similar accounting scheme could also be applied to other problem environments where there is a fixed cost of utilizing capacitated facilities, such as the stochastic lot sizing problem. Note that the classic capacitated inventory problem with fixed



costs is a special case of our problem where there is only one batch. The optimal policy of this problem has not yet been fully characterized in the literature (see, e.g., Shaoxiang and Lambrecht 1996, Gallego and Scheller-Wolf 2000). The ideas presented in our paper could be a basis for the analysis of that problem.

The methodological approach we have taken in the analysis exploits the discreteness of the units and the infinite-horizon average-cost criterion, and it does not immediately extend to the case where either of these assumptions fails. However, we believe that the cost-accounting scheme of this paper can be useful even in the continuous-unit setting or the finite-horizon setting to motivate good heuristics and to generate interesting analytical properties.

Supplemental Material

Supplemental material to this paper is available at http://dx.doi.org/10.1287/msom.2013.0450.

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