



# An econometric evaluation of bank recapitalization programs with bank- and loan-level data



Kiyotaka Nakashima\*

Konan University, Japan

## ARTICLE INFO

### Article history:

Received 25 May 2014

Accepted 1 November 2015

Available online 21 November 2015

### JEL classification:

G01

G21

G28

### Keywords:

Public capital injection

Treatment effect

Capital crunch

Default risk difference-in-difference estimator

Three-way fixed-effects model

## ABSTRACT

Public capital injections into the banking system are a comprehensive policy program aimed at reducing the financial risks faced by capital-injected banks, thereby stimulating their lending and profitability. This paper evaluates empirically Japan's two large-scale capital injections in 1998 and 1999. We begin by extracting the treatment effects of the public injections from bank-level panel data. Using a difference-in-difference estimator in two-way fixed-effects regression models, we find that the public injections significantly reduced the financial risks faced by the capital-injected banks but did not stimulate their lending or profitability. Next, we investigate what factors impeded bank lending after the public injections using a matched sample of Japanese banks and their borrowers. By employing three-way fixed-effects regression models corresponding to the matched sample, we provide evidence that the deterioration of borrowers' creditworthiness inhibited not only the injected banks but also the noninjected banks from lending more.

© 2015 Elsevier B.V. All rights reserved.

## 1. Introduction

Public capital injections into the banking system are a comprehensive policy program aimed at reducing the financial risks of capital-injected banks, thereby stimulating their lending and profitability. The financial crisis after the Lehman shock in 2008 and the global recession that followed forced industrialized countries, including England, France, Germany, Ireland, the US and Switzerland, to implement such bank recapitalization programs. Accordingly, a macroeconomic framework to conceptualize theoretically how this policy program works has been developing (see, e.g., Gertler and Kiyotaki (2010), Kollmann et al. (2012) and Hirakata et al. (2013)), but no empirical consensus exists on whether it has produced the desired results. This paper utilizes Japan's two large-scale capital injections in 1998 and 1999, which are regarded as precedents for the European and US public capital injections, as a natural experiment in bank recapitalization policy, and attempts to offer new insights into the actual implementation of public capital injection into the banking system.

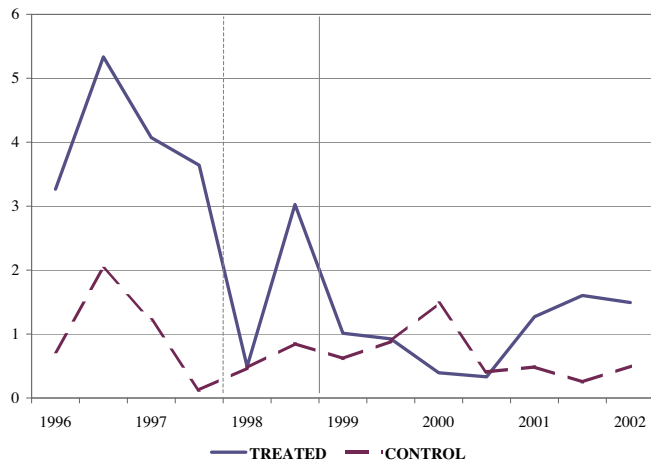
Theoretically, when asymmetric information exists, an increase in a bank's financial risk can cause its lending behavior to deteriorate. The phenomenon where a bank restrains its lending because of an increase in its financial risk is called a "capital crunch". Indeed, several papers found evidence supporting the existence of capital crunches both in the US and in Japan in the 1990s (see, e.g., Bernanke and Lown (1991) and Peek and E. (1995) for studies of capital crunches in the US, and Woo (2003) and Watanabe (2007) for studies of Japan's experience). Previous studies of Japanese bank recapitalization programs in 1998 and 1999 mainly focused on whether the two programs resolved the capital crunch of banks needing a capital injection.

The favorable view of the effect of Japan's public capital injections suggests that they reduced the default risk of the capital-injected banks, thereby improving their lending (see Allen et al. (2011) and Giannetti and Simonov (2013)). Figs. 1 and 2 show the historical paths of the probability of default and bank loans to domestic enterprises of Japanese banks, divided into two groups: the treated group includes banks that have been involved in bank recapitalization programs, and the control group includes banks that have not.<sup>1</sup> Fig. 1 shows that the probability of default of the treated

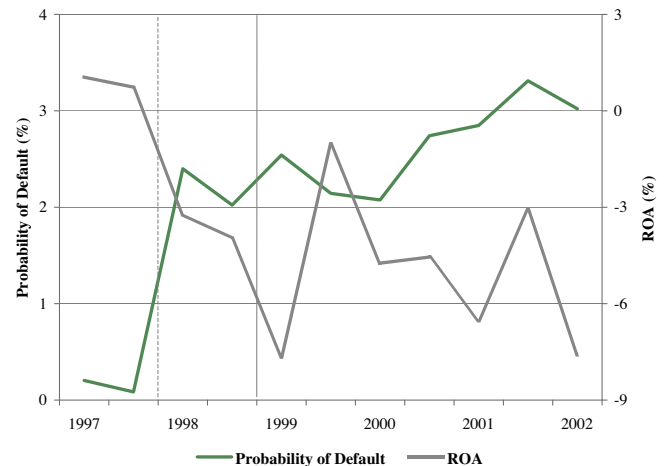
\* Address: Faculty of Economics, Konan University, Okamoto 8-9-1, Higashinada, Kobe 658-8501, Japan. Fax: +81 (0)78 435 2403.

E-mail address: [kiyotaka@center.konan-u.ac.jp](mailto:kiyotaka@center.konan-u.ac.jp)

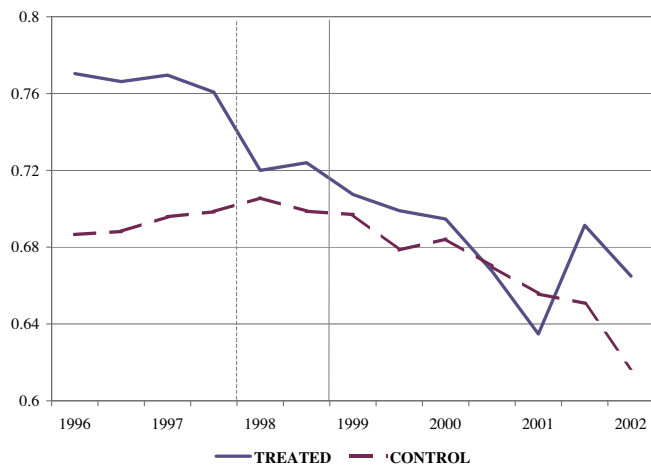
<sup>1</sup> See Section 2.3 for the method of calculating the probability of default and for the definition of bank loans.



**Fig. 1.** The probability of default of Japanese banks. The vertical dotted line indicates the first injection period, and the vertical solid line indicates the second injection period. The solid line indicates the path of the injected banks (treated group), and the dashed line indicates that of the noninjected banks (control group). The probability of default is calculated using Merton (1974) structural model for option pricing. See Section 2.3 for details.



**Fig. 3.** The default risk and profitability of borrowing firms. The vertical dotted line indicates the first injection period, and the vertical solid line indicates the second injection period. The probability of default of borrowing firms is calculated using Merton (1974) structural model for option pricing. ROA (return on assets) is defined as  $\frac{\text{net profits}}{\text{total assets}} \times 100$ . See Section 4.2 for details.



**Fig. 2.** Bank loans to domestic enterprises. The vertical dotted line indicates the first injection period, and the vertical solid line indicates the second injection period. The solid line indicates the path of the injected banks (treated group), and the dashed line indicates that of the noninjected banks (control group). Bank loans is defined as the ratio of loans for domestic enterprises to total assets. See Section 2.3 for details.

ted group decreased drastically after the two public capital injections in 1998 and 1999, while that of the control group rarely changed before and after the capital injections. On the other hand, Fig. 2 demonstrates that the bank loans not only of the treated group but also of the control group decreased continuously after the capital injections. Casual observation reveals that the favorable view cannot successfully explain why the lending by the injected banks did not improve, even though their financial conditions improved substantially.

One promising explanation is that the policy framework of the two Japanese capital injections that forces each capital-injected bank to maintain and raise its capital ratio ends up impeding its lending, as pointed out by Osada (2011). However, the unfavorable view ignores and fails to explain why the relatively stable financial conditions of noninjected banks and their reduction in loans to domestic enterprises coexist.

Despite the different implications of the effect of Japan's public capital injections, the opposing views outlined above share a common premise that the lending of Japanese banks after the capital injections was determined primarily by lender-side factors such as the banks' financial conditions and profitability. However, once we note that the creditworthiness of many borrowers deteriorated during the severe recession after Japan's two large-scale capital injections, we cannot simply ascribe the stagnant bank lending after the capital injections to lender-side factors. In other words, the increased default risk and the decreased profitability of the borrowing firms shown in Fig. 3 appear to be dominant factors causing stagnant bank lending after the public capital injections.

Some theoretical and empirical studies have noted the substantial role that borrower-side factors can play in causing stagnant bank lending during a severe recession. Bernanke and Gertler (1989) and Bernanke et al. (1999) demonstrated theoretically that the deterioration of borrowers' creditworthiness in a severe recession can increase agency costs associated with lending to them, thereby decreasing bank credit supply. The empirical study of US capital injections by Berrospide and Edge (2010) demonstrated that the US slowdown in loan growth after the capital injections cannot simply be attributed to banks' capital position; then, they suggested that an adequate explanation of banks' decision making in lending after the US capital injections needs to consider borrower-side factors, together with lender-side ones. De Nicoló and Lucchetta (2011) demonstrated empirically that bank credit demand shocks are the main drivers of the bank lending cycle for the G-7 economies; therefore, they disproved the common wisdom that constraints in bank credit supply have been a key driver of the sharp downturn in real activity after the Lehman shock in 2008. These studies suggested that an analysis of underlying bank lending in a severe recession after a public capital injection should include borrower-side factors.

When empirically evaluating bank lending after Japan's public capital injections in 1998 and 1999, this paper takes into account the notion that public capital injections are a comprehensive policy program designed first to stabilize the banking system and then to stimulate bank lending and profitability. More precisely, this paper evaluates the two public capital injections by addressing the following three issues.

1. To what extent did the public capital injections in 1998 and 1999 contribute to reducing capital-injected banks' financial risks such as default risk and nonperforming loans?
2. If the public capital injections contributed to a decrease in the financial risks of the injected banks, did they also increase their lending to domestic enterprises and profitability?
3. Was there room to improve bank lending to domestic enterprises using the two capital injections in the first place? If not, how can we explain the sluggish bank lending after the public capital injections shown in Fig. 2?

To address the first and the second issues econometrically, we estimate the treatment effects of the public capital injections using bank-level panel data. To this end, we employ a difference-in-difference estimator in a two-way fixed-effects regression model. The main reason for employing this method to evaluate the treatment effects of the public capital injections in 1998 and 1999 is that the two capital injections are often characterized as the “too big to fail policy”: public capital was injected primarily into problematic major Japanese banks. Therefore the overlapped region of estimated propensity scores for the treated and control groups is too small to employ propensity score-based methods (e.g., Heckman et al., 1997; Heckman et al., 1998; Hirano et al., 2003; Abadie, 2005). In addition, a conventional and tractable method for causal inference other than two-way fixed-effects regression methods has not been established in applied panel data analysis.<sup>2</sup>

To address the third issue, we use a matched sample of Japanese banks and their listed borrowing enterprises. By doing so, we can control not only lender-side but also borrower-side factors to investigate in detail Japan's bank lending after the two public capital injections. Some recent studies of bank lending use the same approach; these include Albertazzi and Marchetti (2010), who used a matched sample of Italian banks and their borrowers, and Jiménez et al. (2012), Jiménez et al. (2014), who used a matched sample of Spanish banks and their borrowers. These studies, which controlled for firm-level characteristics together with bank-level ones, examined banks' decision making in lending more elaborately.

Our econometric approach to evaluating Japan's public capital injections differs from that of previous studies as follows.

First, previous studies (Allen et al., 2011; Osada, 2011; Giannetti and Simonov, 2013) measured the responses of bank lending only when public capital injections were taking place. Taking into consideration the characteristics of public capital injections, it is more important to select outcome variables linked to their policy objectives and then to measure their change over time. We attempt to capture such a duration effect for Japan's public capital injections in terms of causal inference.<sup>3</sup>

Second, as pointed out by Conley and Taber (2011), when the number of members belonging to the treated group is much smaller than the number of those belonging to the control group, the standard large-sample approximations are not appropriate for conducting the statistical inference of a treatment-effect estimate obtained using a fixed-effect panel model. Following the method of Conley and Taber (2011), we conduct rigorous statistical

inference of the treatment-effect estimate based on the empirical distribution.

Third, to assess the actual bank lending conditions after the public capital injections, we exploit our loan-level-matched sample of Japanese banks and their borrowers; specifically, we include both lender-side and borrower-side factors into a bank lending function as time-varying observables and time-invariant unobservables. Like our study, Giannetti and Simonov (2013) used a matched sample of Japanese banks and their borrowing enterprises to estimate a bank lending function for a postinjection period. However, unlike our study, they controlled for main lender-side and borrower-side factors using unobserved fixed effects, but did not estimate the unobserved fixed effects. Accordingly, we are yet to fully understand which factors drove the sluggish bank lending after the public capital injections, lender-side or borrower-side ones. To make up for such a lack of understanding of Japan's bank lending after the public capital injections, we elaborate our specification of the bank lending function in the framework of the three-way fixed-effects regression model. We thus uncover the role of lender-side and borrower-side factors in the sluggish bank lending after the public capital injections by controlling for time-varying observables of both lender-side and borrower-side factors as well as their two types of unobserved fixed effects.<sup>4</sup>

When estimating our bank lending function from the loan-level data set, this paper employs the fixed-effects estimation method developed by Abowd et al. (1999) and Andrews et al. (2008). This estimation method gives consistent and unbiased parameter estimates not only for time-varying observed covariates but also for unobserved fixed effects.<sup>5</sup> For the postinjection period, we additionally analyze the nature of estimated unobserved fixed effects, which previous studies of bank lending functions have not considered. Then, we attempt to examine in depth whether the sluggish bank lending after the public capital injections was determined more by lender-side or by borrower-side factors.

Our paper is organized as follows. Section 2 explains our data sources and discusses a method for the estimation of the treatment effect. Section 3 reports estimated treatment effects obtained using bank-level panel data. In this section, we also discuss how the amount of capital injected into each bank influenced its default risk by introducing heterogeneity into the treatment effect. Section 4 reexamines treatment effects by controlling for borrower-side factors together with lender-side ones in loan-level specifications. Section 5 analyzes which factors impeded bank lending after the capital injections, lender-side or borrower-side ones. Section 2.1 provides concluding comments. In Appendix A, we discuss the method of statistical inference developed by Conley and Taber (2011). In Appendix B, we explain construction of the probability of default based on Merton (1974) structural option-pricing model.

## 2. Data and estimation method

In November 1997, four financial institutions (Sanyo Securities, Hokkaido Takushoku Bank, Yamaichi Securities and Tokuyo City

<sup>2</sup> In terms of causal inference, Bertrand et al. (2004), Athey and Imbens (2006) and Angrist and Pischke (2009, Chapter 5) considered the application of a difference-in-difference estimator to panel data in two-way fixed-effects regression models. Wooldridge (2005) statistically established the conditions under which two-way fixed-effects regression estimators are consistent for the treatment effect.

<sup>3</sup> Spiegel and Yamori (2003), Yamori and Kobayashi (2007) and Giannetti and Simonov (2013) employed an event study approach to evaluate Japan's capital injections. Unlike our study, these attempted to analyze the very short-term effects of Japan's capital injections by estimating stock market responses to the announcement of the public capital injections into the banking system.

<sup>4</sup> Peek and Rosengren (2005) and Gan (2007) included time-varying covariates of both Japanese banks and their borrowers to investigate Japan's bank lending from the early 1990s to the late 1990s. Unlike our study, Peek and Rosengren (2005) included only firm random effects as unobservable components and then employed the random effect probit model after transforming growth data for bank loans into binary outcome data. Gan (2007) did not include unobservable components, and thus employed a pooled ordinary least squares regression.

<sup>5</sup> To estimate wage setting functions, Abowd et al. (1999) and Andrews et al. (2008) applied their fixed-effects estimation method to French and German linked employer-employee data sets, respectively. Davis (2002) developed a method for estimating three-way and four-way fixed-effects models, but his estimation method does not allow us to estimate unobserved fixed effects.

Bank) failed, and Japan experienced its greatest financial crisis in the postwar period. Since then, the Japanese government has decided to use public funds in order to deal with the financial crisis, although until then, the Japanese government had feared public opinion regarding the use of public funds (see Nakaso (2001) and Hoshi and Kashyap (2010)).

To enable the actual implementation of public capital injections, the Financial Function Stabilization Act (hereafter FFSA) came into effect in February 1998. As reported in Table 1, the first capital injection based on the FFSA was approved in March 1998 for 21 banks, and a total of 1815.6 billion yen (1080 billion yen for subordinated debt, 414.6 billion yen for subordinated loans and 321 billion yen for preferred stock) was paid on March 30.

Six months later, in October 1998, the FFSA was abolished, and instead the Prompt Recapitalization Act (hereafter PRA) came into effect. Accordingly, the limit on the amount of public capital allowed to be injected into banks was increased from 13,000 billion to 25,000 billion yen. The second capital injection based on the PRA was approved for 15 banks in March 1999, and a total of 7459.25 billion yen (1300 billion yen for subordinated debt and loans and 6159.3 billion yen for preferred stock) was paid on March 30.

As discussed in the Introduction, Japan's public capital injections in 1998 and 1999 based on the laws of the FFSA and PRA are characterized as the “too big to fail policy”, and hence we do not employ propensity-score-based methods to evaluate the treatment effects of the two capital injections. In this section, we first explain our data sources and then outline an econometric method for estimating the treatment effects of the two public capital injections.

The laws of the FFSA and PRA stipulate the policy objectives of public capital injections, and hence the banking supervisory agency supervises a capital-injected bank to ensure that its actions are consistent with the policy objectives. In this section, we also define the financial variables corresponding to the policy objectives stipulated by the FFSA and the PRA, thereby specifying our econometric models more precisely.

### 2.1. Data sources

Our data come from three sources. First, bank-level panel data—bank balance sheet and income data—are from Nomura Research Institute (hereafter NRI). The data are semiannual and based on financial statements reported by Japanese banks for the first-half (ending in September of year  $t$ ) and the full year (ending in March of year  $t + 1$ ) of their fiscal year (hereafter FY)  $t$ , with our regression samples covering the period from September 1997 through March 2002. When conducting causal analysis with the bank-level panel data, we preliminary adjusted the full-year statements of bank incomes on a semiannual basis.

We evaluate the treatment effects on 21 banks that received the first capital injection in March 1998 and 15 banks that received the second capital injection in March 1999, as shown in Table 1. Table 2 provides summary statistics for our bank-level panel data. The sample size for our analysis of the first capital injection from September 1997 to September 1998 is 303 with 103 Japanese banks (21 banks in the treated group and 82 banks in the control group) listed on the Tokyo Stock Exchange, while that for our analysis of the second capital injection from September 1998 to March 2002 is 751 with 99 Japanese banks (15 banks in the treated group and 84 banks in the control group). During the second subsample period after the second capital injection in March 1999, 17 regional banks other than the 15 injected banks sporadically received public capital injections under the PRA. To extract the pure effects of the

first and second public capital injections, we initially exclude data for these 17 regional banks.<sup>6</sup>

In the construction of our data set, it is worth noting that by March 2002, after the second capital injection in March 1999, four mergers had taken place among injected banks in the treated group of the second subsample.<sup>7</sup> The four mergers partially changed the composition of the treated group. To control for such a merger effect on the composition of the treated group, we use the four continuing banks formed by the mergers before March 2002 as survival banks of the premerged banks in the treated group.<sup>8</sup>

The second source of data is company's annual financial statements compiled by NRI, which are used to control for borrower-side characteristics in our loan-level-matched sample. We use information on borrowing firms' capital, total debts, total assets, profits, total interest payments and investment for our analysis.

Finally, our matched bank-firm loan data, used for analysis in the postinjection period after March 1998, are from the Corporate Borrowings from Financial Institutions Database compiled by Nikkei Digital Media Inc. The data are annual and report short-term loans (with a maturity of one year or less) and long-term ones (with a maturity of more than one year) from each financial institution for every listed company on any Japanese stock exchange, which we sum to obtain total amount of loans outstanding. For our analysis, we include loans from Japanese city, trust, regional and mutual banks from FY1998 (ending in March 1999) through FY2002 (ending in March 2003), which is in accordance with that used for estimating the treatment effect of the capital injections with bank-level panel data. Our loan measure comprises all loans received from each financial institution for about 2500 firms per year. Our data cover all industries, including manufacturing, mining, agriculture, and services. Combining these three databases, the characteristics of individual Japanese firms can be linked to those of their individual lenders. When combining the bank-level panel data, we use the fiscal year-end reports by banks. Although Japanese banks' fiscal year ends on March 31, the fiscal year of their borrowing firms do not necessarily end on March 31. Hence, we match bank-side information to borrower-side information in the same fiscal year.

Our difficulty in working with the loan-level data was sorting through bank mergers and restructuring in our data. We thoroughly recorded all the date of bankruptcies and mergers that took place in Japanese banking sector. Whenever a bank ceases to exist in our data because of a bankruptcy, firms cease reporting that financial institution as a source of loans. If we could not find any information on a bankruptcy or a merger, we filled in the zero loan data in our data. On the other hand, if we could find evidence of a

<sup>6</sup> Capital injections based on the PRA were implemented intermittently until March 2002. The capital injection in March 1999 was implemented for major banks, while each capital injection after April 1999 was implemented for 17 regional banks based on the subprogram “Basic vision for strengthening the capital bases of regional banks” announced by the Japanese government in June 1999. We exclude the data of the 17 regional banks to extract the pure effects of the capital injection in March 1999, even though the capital injection in March 1999 and each capital injection after April 1999 were based on the PRA. Furthermore, in June 2003, a capital injection was implemented for Resona Bank based on the Deposit Insurance Law. For our data set, we do not define Resona Bank as a bank that received the first and second capital injections in 1998 and 1999.

<sup>7</sup> Four mergers took place: Chuo Trust Bank and Mitsui Trust Bank in 2000; Daiichi Kangyo Bank, Fuji Bank, Industrial Bank of Japan and Yasuda Trust Bank in 2000; Sakura Bank and Sumitomo Bank in 2001; and Sanwa Bank, Tokai Bank and Toyo Trust Bank in 2001.

<sup>8</sup> Regarding the mergers among Japanese banks that took place in the late 1990s and 2000s, Harada and Ito (2011) demonstrated empirically that merged banks inherit the financial conditions of the premerged banks. Similar to our study, they used an indicator of bank fragility theoretically based on Merton (1974) model. According to their findings, our approach to dealing with the four mergers after the second capital injection would not be substantial for our estimation results reported in the next section.



**Table 1**

The size of public capital injections.

Bank name	The first capital injection based on the Financial Function Stabilization Act			The second capital injection based on the Prompt Recapitalization Act		
	Preferred shares	Subordinated bonds and loans	Total	Preferred shares	Subordinated bonds and loans	Total
Daiichi Kangyo	99	–	99	700	200	900
Fuji	–	100	100	800	200	1000
Industrial Bank of Japan	–	100	100	350	250	600
Yasuda Trust	–	150	150	–	–	–
Sakura	–	100	100	800	–	800
Sumitomo	–	100	100	501	–	501
Tokyo Mitsubishi	–	100	100	–	–	–
Mitsubishi Trust	–	50	50	200	100	300
Sanwa	–	100	100	600	100	700
Tokai	–	100	100	600	–	600
Toyo Trust	–	50	50	200	–	200
Asahi	–	100	100	400	100	500
Daiwa	–	100	100	408	–	408
Sumitomo Trust	–	100	100	100	100	200
Mitsui Trust	–	100	100	250.3	150	400.3
Chuo Trust	32	28	60	150	–	150
Yokohama	–	20	20	100	100	200
Hokuriku	–	20	20	–	–	–
Ashikaga	–	30	30	–	–	–
Long-Term Credit Bank of Japan	130	46.6	176.6	–	–	–
Nippon Credit Bank	60	–	60	–	–	–
Total	321	1494.6	1815.6	6159.3	1300	7459.3

\*Data are expressed in billions of yen.

**Table 2**

Summary statistics for bank-level data: September 1997 – March 2002.

Periods	Variables	Total sample					Capital-injected banks					Noncapital-injected banks				
		Obs	Mean	Std. Dev.	Min	Max	Obs	Mean	Std. Dev.	Min	Max	Obs	Mean	Std. Dev.	Min	Max
The first public capital injection (1997:9 ~ 1998:3)	PD <sub>it</sub>	306	0.795	3.819	0.000	58.84	63	2.122	7.502	2.26E-06	58.84	243	0.451	1.839	0.000	24.31
	Tier <sub>it</sub>	304	6.257	2.323	-13.13	13.00	63	5.003	1.935	-8.784	7.551	241	6.584	2.307	-13.13	13.00
	RATIO <sub>it</sub>	305	8.739	2.204	-4.259	13.67	63	9.642	1.187	6.648	13.67	242	8.504	2.344	-4.259	13.65
	NPL <sub>it</sub>	306	0.029	0.024	0.003	0.164	63	0.046	0.029	0.016	0.164	243	0.024	0.020	0.003	0.141
	ROA <sub>it</sub>	306	-0.032	0.201	-2.116	0.032	63	-0.048	0.214	-1.640	0.027	243	-0.028	0.198	-2.116	0.032
	ΔLOAN <sub>it</sub>	304	-0.006	0.030	-0.134	0.093	63	-0.029	0.029	-0.134	0.017	241	-0.0003	0.027	-0.128	0.093
	ΔSMELOAN <sub>it</sub>	303	-0.010	0.088	-1.000	0.389	63	-0.025	0.030	-0.131	0.023	240	-0.006	0.098	-1.000	0.389
	RSIZE <sub>it</sub>	306	-5.453	1.116	-7.263	-2.258	63	-3.698	0.893	-5.480	-2.258	243	-5.908	0.597	-7.263	-4.497
The second public capital injection (1998:9 ~ 2002:3)	PD <sub>it</sub>	762	1.205	2.788	0.000	37.74	94	3.765	3.567	0.003	15.15	668	0.845	2.458	0.000	37.74
	Tier <sub>it</sub>	762	7.040	2.203	-10.83	16.36	94	6.496	1.060	4.608	9.533	668	7.116	2.310	-10.83	16.36
	RATIO <sub>it</sub>	762	9.414	2.246	-12.15	16.47	94	11.28	1.217	8.897	15.15	668	9.150	2.233	-12.15	16.47
	NPL <sub>it</sub>	757	0.081	0.753	0.003	14.86	94	0.044	0.019	0.016	0.122	663	0.086	0.804	0.003	14.86
	ROA <sub>it</sub>	762	-0.015	0.099	-1.640	0.228	94	-0.006	0.037	-0.227	0.036	668	-0.016	0.105	-1.640	0.228
	ΔLOAN <sub>it</sub>	751	0.001	0.097	-0.173	1.576	94	0.008	0.190	-0.126	1.576	657	0.0006	0.075	-0.173	1.188
	ΔSMELOAN <sub>it</sub>	752	0.015	0.371	-1.000	9.569	94	0.126	1.021	-0.909	9.569	658	-0.0009	0.087	-1.000	1.259
	RSIZE <sub>it</sub>	762	-5.290	1.050	-8.200	-1.334	94	-3.414	0.781	-5.415	-1.334	668	-5.554	0.780	-8.200	-2.107

\*See Section 2.1 for the data source. For the definition of each variable, see Section 2.3.

bankruptcy or a merger and firms reported loans coming from a restructured bank as coming from the prior bank, we recoded these loans as coming from the restructured bank. In order to calculate the loan growth of a restructured bank, we trace all the banks that predated it. Thus, if banks A and B merged in year  $t$  to form bank C, bank C's loans in year  $t - 1$  would be set equal to the sum of the loans of banks A and B, and the growth rate of bank C's loans in year  $t$  would be calculated accordingly.

The loan-level data cover about 100 banks, about 2500 listed firms and about 20,000 relations per year. Our data set does not include all SMEs but covers approximately 65% of the total loans of the Japanese banking sector for our sample period from FY1998 through FY2002. The number of observations is 104,840 (out of which 46,332 are involved with the capital-injected banks and 58,508 are involved with the noncapital-injected banks). Table 3 provides summary statistics for our loan-level matched data.

## 2.2. Econometric method with bank-level data

In this subsection, we discuss an econometric method to estimate treatment effects with bank-level panel data. Let  $t^*$  denote the time at which public capital is injected into problematic banks. Then, we denote  $D_{it} = 1$  if bank  $i$  belongs to the treated group at time  $t = t^* + k$  ( $k \geq 0$ ) in which banks have entered into a recapitalization program at time  $t^*$ , and  $D_{it} = 0$  if bank  $i$  belongs to the control group at time  $t$  in which banks have not entered into the program at time  $t^*$ . Let us assume that this indicator variable takes the value  $D_{it^*-1} = 0$  for all banks  $i$  at time  $t^* - 1$ .

Given the treatment indicator  $D_{it}$ , we introduce the following two-way fixed-effects regression models to estimate the treatment effect on the capital-injected banks:

**Table 3**

Summary statistics for loan-level data: FY1998 – FY2002.

Variables		Total sample					Capital-injected banks					Noncapital-injected banks				
		Obs	Mean	Std. Dev.	Min	Max	Obs	Mean	Std. Dev.	Min	Max	Obs	Mean	Std. Dev.	Min	Max
Dependent variable	$\Delta LOAN_{it}^j$	104840	0.516	14.19	−0.999	2499	46332	0.495	13.25	−0.998	1930	58508	0.532	14.89	−0.999	2499
Factor of bank $i$	$PD_{it}$	95365	1.333	2.056	0	24.85	49356	1.842	2.047	2.63e−07	10.92	46009	0.786	1.920	0	24.85
	$LEV_{it}$	95424	94.97	2.503	86.01	99.98	49356	95.50	2.308	89.28	99.39	46068	94.40	2.579	86.012	99.98
	$\sigma_{it}$	95365	2.054	1.053	0.028	10.66	49356	2.087	0.989	0.249	4.071	46009	2.020	1.116	0.028	10.66
	$NPL_{it}$	107716	4.382	3.640	0.275	51.99	49356	4.590	2.058	2.009	13.90	58360	4.207	4.562	0.275	51.99
	$ROA_{it}$	111911	−0.207	0.770	−45.09	1.614	49356	−0.235	0.398	−1.947	0.255	62555	−0.185	0.967	−45.09	1.614
	$SIZE_{it}$	112465	16.75	1.288	11.98	18.22	49356	17.44	0.477	15.64	18.17	63109	16.21	1.454	11.98	18.22
Factor of borrower $j$	$PD_t^j$	102507	0.000978	0.1071767	0	14.50458	44742	0.0000371	0.00402	0	0.483	46009	0.786	1.920	0	24.85
	$LEV_t^j$	105911	64.26	20.31	0.758	99.84	46266	61.91	20.28	1.761	99.64	59645	66.09	20.15	0.758	99.84
	$\sigma_t^j$	102738	16.42	11.80	0.139	282.7	44841	16.71	11.02	0.139	200.7	57897	16.20	12.36	0.139	282.7
	$ICR_t^j$	106954	1428	20295	−77000	1803800	47142	1153	12226	−77000	603315	59812	1645	24872	−72356	1803800
	$ROA_t^j$	109341	0.240	5.295	−372.9	157.1	47830	0.378	4.991	−123.3	56.10	61511	0.132	5.518	−372.9	157.1
	$SIZE_t^j$	109341	11.12	1.622	4.812	16.46	47830	11.01	1.565	4.812	16.46	61511	11.21	1.660	5.771	16.46
	$INVEST_t^j$	104614	0.039	0.165	−4.079	4.494	45390	0.042	0.160	−2.822	4.494	59224	0.036	0.169	−4.079	4.494
	$ZOMBIE_t^j$	97103	0.328	0.469	0.000	1.000	42393	0.345	0.475	0.000	1.000	54710	0.315	0.464	0.000	1.000
Relationship factor of lender $i$ and borrower $j$	$EXPLEND_{it}^j$	100607	0.712	3.121	0.00002	100.0	43962	0.142	0.470	0.00002	14.05	56645	1.154	4.084	3.14E−05	100.0
	$EXBORROW_{it}^j$	100667	12.06	14.66	0.0007	100.0	43945	13.20	14.32	0.001	100.0	56722	11.18	14.869	0.0007	100.0
	$DURATION_{it}^j$	104840	12.65	8.404	1.000	25.00	46332	12.73	8.328	1.000	24.00	58508	12.60	8.464	1.000	25.00
Price of bank loan	$r_t^i$	110376	1.158	0.747	0.0006	77.31	48725	1.189	0.736	0.0006	8.028	61651	1.133	0.755	0.0006	77.31

\*See Section 2.1 for the data source. For the definition of each variable, see Sections 2.3 and 4.2.

**Model I:**  $y_{it} = \mathbf{X}_{it-1}\beta + \gamma_t t + \delta D_{it} + v_i + \varepsilon_{it}$ ,

**Model II:**  $y_{it} = \mathbf{X}_{it-1}\beta + \gamma_t t + \delta_t(t \cdot D_{it}) + v_i + \varepsilon_{it}$ ,

where  $y_{it}$  is an outcome variable for bank  $i$ , and  $\mathbf{X}_{it-1}$  are one-period lags of time-varying observed covariates.  $t$  is a time dummy variable with time  $t^* - 1$  as the reference point of time, and its coefficient parameter  $\gamma_t$  captures the time effect that is common to all banks but varies across time.  $v_i$  is the fixed-effects term for bank  $i$ , and  $\varepsilon_{it}$  is the stochastic error term.

The fixed-effects term  $v_i$  plays a role in embodying the unobserved characteristics of bank  $i$ , such as its unobserved managerial ability that determines its managerial decisions, including the decision about whether the bank enters into the recapitalization program. As in the conventional fixed-effects models,  $v_i$  can be correlated not only with the treatment indicator  $D_{it}$  but also with the covariates  $\mathbf{X}_{it-1}$  and each other.

Now, let us assume that the outcome variable of bank  $i$  takes a value of  $y_{1it}$  at time  $t = t^* + k$  ( $k \geq 0$ ) if it has received a capital injection at time  $t^*$  ( $D_{it} = 1$ ) and  $y_{0it}$  at time  $t$  if it has not ( $D_{it} = 0$ ). Then, we can define the treatment effect on the treated group, denoted by  $TE$ , as follows:

$$TE = E(y_{1it} - y_{0it} | D_{it} = 1) = E(y_{1it} | D_{it} = 1) - E(y_{0it} | D_{it} = 1).$$

To measure  $TE$ , we have to estimate  $E(y_{0it} | D_{it} = 1)$ : the expected value of the counterfactual outcome that would be realized if a capital-injected bank has not been recapitalized. However, we cannot estimate the expected value directly from the observational data because the counterfactual outcome is not observable.<sup>9</sup> Then, we introduce the following unconfoundedness assumption into Models I and II:

$$E(y_{0it} | D_{it}, \mathbf{X}_{it-1}, t, v_i) = E(y_{0it} | \mathbf{X}_{it-1}, t, v_i). \quad (1)$$

Eq. (1) implies that the recapitalization program is randomly assigned across banks at time  $t = t^* + k$  ( $k \geq 0$ ) as long as  $\mathbf{X}_{it-1}$ ,  $t$  and  $v_i$  are conditional. By employing this assumption, the treatment effect at time  $t$  can be expressed as an estimate of the parameter coefficient  $\delta_t$  in Model II as follows:

$$\begin{aligned} \delta_t &= E(y_{1it} - y_{0it} | \mathbf{X}_{it-1}, t, v_i) \\ &= E(y_{1it} - y_{0it} | D_{it} = 1, \mathbf{X}_{it-1}, t, v_i) \\ &= \{E(y_{1it} | D_{it} = 1, \mathbf{X}_{it-1}, t, v_i) \\ &\quad - E(y_{1it^*-1} | D_{it^*-1} = 0, \mathbf{X}_{it-2}, t^* - 1, v_i)\} \\ &\quad - \{E(y_{0it} | D_{it} = 1, y_{it-1}, \mathbf{X}_{it-1}, t, v_i) \\ &\quad - E(y_{1it^*-1} | D_{it^*-1} = 0, \mathbf{X}_{it-2}, t^* - 1, v_i)\}, \end{aligned} \quad (2)$$

where the second equality follows from Eq. (1). From the third equality in Eq. (2), we can interpret the estimate of  $\delta_t$  as a difference-in-difference estimate in which time  $t^* - 1$  is the reference point of time. More precisely, the duration effect of the public capital injection, or  $\delta_t$ , can be defined as the difference between the actual variation of the outcome variable (the first brace term) and the counterfactual variation of it (the second brace term). The difference between the actual and counterfactual variations measures the treatment effect of the capital injection on the outcome variable in terms of causal inference.

The treatment effect in Model I can be expressed as an estimate of the parameter coefficient on  $D_{it}$  as follows:

$$\delta = E(\delta_t) = E(y_{1it} - y_{0it} | D_{it} = 1, \mathbf{X}_{it-1}, t, v_i).$$

In the following, we measure the treatment effect on the capital-injected banks by estimating the parameter coefficients  $\delta$  and  $\delta_t$

in Models I and II. For estimation of the parameter coefficients, we use the conventional within-group estimation methods.

For consistency of an estimator of coefficient parameters in a two-way fixed-effects regression model, the strict exogeneity condition, which requires that the stochastic error term should be uncorrelated with covariates over time, is necessary. As pointed out by Wooldridge (2005), the strict exogeneity condition is demanding for the use of the dynamic panel specification that includes the lagged dependent variable  $y_{it-1}$  in Models I and II. In this paper, we do not use the dynamic panel specifications of Models I and II.<sup>10</sup>

As stated above, we estimate the causal effect of Japan's public capital injection using two fixed-effects regression models: Models I and II. However, Conley and Taber (2011) pointed out that the standard large-sample approximations are not appropriate for conducting statistical inference for a treatment-effect estimate obtained using a fixed-effects regression model when the number of members of the treated group is much smaller than that of the control group. Thus, following Conley and Taber (2011), we conduct statistical inference for estimates of the treatment-effect parameters  $\delta$  and  $\delta_t$  in Models I and II. The method of statistical inference developed by Conley and Taber (2011) is based on the empirical distribution calculated using residuals  $\varepsilon_{jt}$ , generated from the control group equation of a noninjected bank  $j$ . In Appendix A, we discuss in more detail the procedure for calculating the empirical distribution.

Our bank-level panel data set used for estimation of the treatment effect is a semiannual one. Hence, each time period  $t$  for estimating the treatment effect is associated with March or September. Our sample period for estimating the treatment effect of the first recapitalization program ranges from September 1997 to September 1998 because  $t^* = \text{March } 1998$ , while that for estimating the treatment effect of the second recapitalization program ranges from September 1998 to March 2002 because  $t^* = \text{March } 1999$ . The reason the sample period for analyzing the second recapitalization program extends to 2002 is that the third recapitalization program based on the Deposit Insurance Law was implemented for Resona Bank in 2003. To extract the pure effect of the second recapitalization program before the third program, we set the end of the second subsample period at 2002.

### 2.3. Bank-level data set and estimation model

In this subsection, we define the outcome variable  $y_{it}$  and covariates  $\mathbf{X}_{it}$  corresponding to the policy objectives of Japan's public capital injections in 1998 and 1999, thereby providing a more concrete specification of Models I and II. As stated above, the public capital injections in 1998 and 1999 were based on the laws of the FFSA and the PRA, respectively. To discipline capital-injected banks, these laws stipulate the following policy objectives: (1) reduction of the default risks of capital-injected banks; (2) write-offs of nonperforming loans; (3) improvements in profitability; (4) improvements in bank lending to domestic enterprises, including small and medium-sized ones; and (5) expenditure cuts through adjustment of employment costs, the number of board members and the number of branch offices. The FFSA and the PRA discipline capital-injected banks in line with these policy objectives, but the ultimate purpose of policy objective 5 is to

<sup>9</sup> If the public recapitalization program is randomly assigned across all banks,  $E(y_{0it} | D_{it} = 1) = E(y_{0it} | D_{it} = 0)$  holds for time  $t = t^* + k$  ( $k \geq 0$ ). However, that assumption is not appropriate because the program is not randomly assigned.

<sup>10</sup> (Angrist and Pischke, 2009, Chapter 5) proposed using not only a two-way fixed-effects regression model without a lagged dependent variable but also a lagged dependent variable model without a fixed-effects term, thus checking the robustness of treatment-effect estimates. Accordingly, we also estimate Models I and II that include the lagged dependent variable  $y_{it-1}$  but exclude the fixed-effects term  $v_i$  by the ordinary least squares estimation method. Our estimation results for Models I and II are qualitatively unaffected by whether the lagged dependent variable  $y_{it-1}$  is included or not.

improve the financial condition of capital-injected banks and to revitalize their profitability. Accordingly, this paper focuses on policy objectives 1 to 4 and consequently offers the following seven variables as the outcome variable  $y_{it}$ .

Related to policy objective (1): a variable measuring the default risk of bank  $i$

1. Probability of default ( $PD_{it}$ ),  
Related to policy objective (2): a variable measuring the nonperforming loans of bank  $i$
2. Nonperforming loan ( $NPL_{it}$ ),  
Related to policy objective (3): a variable measuring the profitability of bank  $i$
3. Return on assets ( $ROA_{it}$ ),  
Related to policy objective (4): a variable measuring loans to enterprises offered by bank  $i$
4. Growth rates of bank loans for domestic enterprises ( $\Delta LOAN_{it}$ ),
5. Growth rates of loans for small and medium-sized enterprises ( $\Delta SMELOAN_{it}$ ).

The probability of default ( $PD_{it}$ ) is theoretically based on Merton (1974) structural option-pricing model. Let  $V_A$  represent the banks' asset value (market value), let  $\sigma_A$  represent the asset volatility, and let  $r$  represent the risk-free rate. Furthermore, we denote by  $D$  the book value of the debt that has maturity equal to  $T$ . In the framework of Merton (1974) structural model, the risk-neutral probability of bank default is calculated as  $N(d_1)$ , where  $d_1 = d_2 - \sigma_A \sqrt{T}$ ,  $d_2 = \frac{\ln(V_A/D) + (r + \frac{1}{2}\sigma_A^2)T}{\sigma_A \sqrt{T}}$ , and  $N$  denotes the cumulative density function of the standard normal distribution. We use the risk-neutral probability as a measure of default risk, converting it to percentage terms. The calculation of the risk neutral probability requires estimating two unknowns:  $V_A$  and  $\sigma_A$ . The Appendix B discusses how we estimate them.

Nonperforming loans ( $NPL_{it}$ ) are defined as the ratio of the reported amount of nonperforming loans to total loans. We use the book values of the nonperforming loans and total loans and include the logarithm value of the nonperforming loan ratio in Models I and II.<sup>11</sup>

Return on assets ( $ROA_{it}$ ) is constructed by dividing banks' net profits by the book value of their total assets and is expressed in percentage terms.

Growth rates of loans to domestic enterprises ( $\Delta LOAN_{it}$ ) are defined as the period-by-period growth rates:  $\Delta LOAN_{it} = (LOAN_{it} - LOAN_{it-1})/LOAN_{it-1}$ . Growth rates of loans to small and medium-sized enterprises ( $\Delta SMELOAN_{it}$ ) are defined in the same manner as  $\Delta LOAN_{it}$ .<sup>12</sup>

To complete the specifications of Models I and II, we use the above five outcome variables ( $PD_{it}$ ,  $NPL_{it}$ ,  $ROA_{it}$ ,  $\Delta LOAN_{it}$  and  $\Delta SMELOAN_{it}$ ) as the time-varying covariates  $X_{it-1}$  to be included into an outcome equation. To this end, we consider the policy transmission mechanism expected to work; that is, the reduction of capital-injected banks' default risks induces the write-off of their nonperforming loans, and consequently stimulates their profitability and lending. Doing so allows us to further characterize how Japan's banking system attained the policy objectives of the two

public capital injections in 1998 and 1999. According to the expected transmission, we here specify each outcome equation in the way that bank default risks ( $PD_{it}$ ) can determine nonperforming loans ( $NPL_{it}$ ) as a covariate, but cannot vice versa, and that bank financial health ( $PD_{it}$  and  $NPL_{it}$ ) can affect its profitability and lending ( $ROA_{it}$ ,  $\Delta LOAN_{it}$  and  $\Delta SMELOAN_{it}$ ) as covariates, but cannot vice versa.

In terms of causal relationships between bank profitability and asset growth, on the other hand, previous studies found that profitability would be a prerequisite for future asset growth (e.g., Goddard et al., 2004). Given that most of bank assets consists of bank loans, their findings suggest that bank profitability ( $ROA_{it}$ ) should be included into the lending equations of  $\Delta LOAN_{it}$  and  $\Delta SMELOAN_{it}$  as a promising determinant, but bank loans ( $\Delta LOAN_{it}$  and  $\Delta SMELOAN_{it}$ ) should not be included into the profit equation of  $ROA_{it}$  as promising ones.<sup>13</sup> When specifying bank profit and lending equations in Models I and II, we adopt this recursive causality assumption.

Japan's public capital injections in 1998 and 1999 are characterized as the "too big to fail policy", as discussed in the Introduction. Hence, to estimate their treatment effects precisely, we should include, as an important covariate, the proxy for bank size, which is expected not only to be closely associated with the treatment indicator  $D_{it}$ , but also to be unvarying before and after the public capital injections. Accordingly, we include the one-period lag of the relative size ( $R_{SIZE_{it}}$ ) of bank  $i$  into all the outcome equations as a covariate. We define the relative size ( $R_{SIZE_{it}}$ ) of bank  $i$  at time  $t$  as  $R_{SIZE_{it}} = \ln(V_{Ai} / \sum_{j=1}^n V_{Aj})$ , where  $V_A$  is the banks' asset value defined in the above construction of the probability of default, and  $n$  is the number of banks listed on the Tokyo Stock Exchange at time  $t$ .

Figs. 1, 2 and 4 show the historical path of each financial variable from 1997 to 2002. The solid line indicates the path of the treated group that received the two capital injections, and the dashed line indicates the path of the control group that did not receive them. We point out the following observations about the figures. First, Fig. 1 indicates that the default risk of the treated group became much higher than that of the control group just before the first injection in 1998 but decreased drastically just after this injection. Second, as shown by Fig. 2, the bank loans of both the treated and control groups decreased consistently irrespective of the public capital injections in 1998 and 1999. Third, Fig. 4 indicates that SME loans were always higher in the control group. Nonperforming loans were larger in the treated group before the second injection in 1999, whereas they were smaller after the second injection. The path of the return on assets indicates that bank profitability fell sharply in 1999. The historical path of the relative size shows that the firm size of the treated group was always considerably larger than that of the control group.

Sample means of the probability of default ( $PD_{it}$ ), the nonperforming loans ( $NPL_{it}$ ), the return on assets ( $ROA_{it}$ ), the change rate of bank loans ( $\Delta LOAN_{it}$ ), the change rate of SME loans ( $\Delta SMELOAN_{it}$ ) and the relative size ( $R_{SIZE_{it}}$ ) in Table 2 also confirm the same tendency observed in all three figures.

In the following section, we report the estimation results of Models I and II obtained using our bank-level panel data set.

### 3. Estimation results with bank-level data

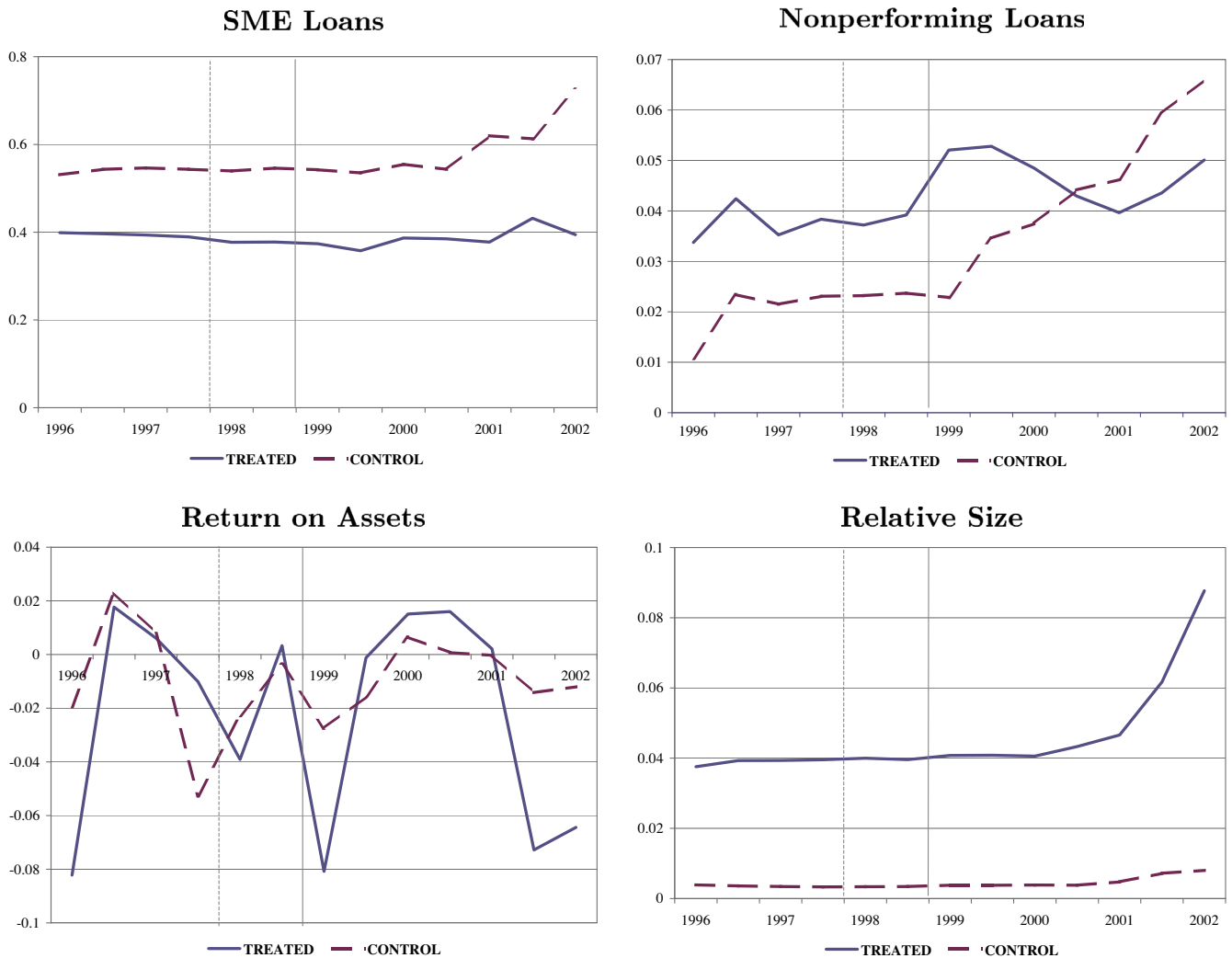
The estimation results for Model I appear in Table 4. This table shows the parameter estimates obtained by including the proba-

<sup>11</sup> The book value of nonperforming loans is defined as the sum of loans to borrowers in legal bankruptcy and past due loans for which there had been no payments of interest or principal for six months or more. We use both bank and trust accounts to calculate the nonperforming loans. We also define the nonperforming loan ratio as the ratio of such loans to the book value of total assets. The difference in our definition of the nonperforming loan ratio does not make any qualitative difference to our estimation results.

<sup>12</sup> The book values of loans to domestic enterprises and loans to small and medium-sized enterprises are defined by including loans of trust accounts as well as those of bank accounts.

<sup>13</sup> To the best of our knowledge, previous studies on bank profitability did not include bank loans into profit equations. See, e.g., Bourke (1989) and Goddard et al. (2004) for an empirical study on bank profit equations.





**Fig. 4.** Historical paths of target variables. 1. The vertical dotted line indicates the first injection period, and the vertical solid line indicates the second injection period. 2. The solid line indicates the path of the injected banks (treated group), and the dashed line indicates that of the noninjected banks (control group). 3. SME loans and nonperforming loans are defined as the ratio of loans for small and medium enterprises to total assets and the ratio of nonperforming loans to total loans, respectively. 4. Return on assets is defined as  $\frac{\text{net profits}}{\text{total assets}} \times 100$ . 5. Relative size is defined as  $V_{Ai} / \sum_{j=1}^n V_{Aj}$ , where  $V_{Ai}$  is bank  $i$ 's asset value and  $n$  is the number of banks listed on the Tokyo Stock Exchange at each time.

bility of default ( $PD_{it}$ ) as a measure of bank default risk. All estimates of the treatment effect  $\delta$  are initially converted to percentages.

For each of the treatment-effect estimates, Table 4 reports its level of significance with asterisks and its 95% confidence interval in parentheses, each based on the empirical distribution constructed following Conley and Taber (2011) method. For estimates of the covariates, on the other hand, Table 4 reports their 95% confidence intervals in parentheses, each based on the large-sample approximations. When calculating the 95% confidence intervals based on the large-sample approximations in Table 4, we use standard errors clustered by both bank and time dimensions, as proposed by Petersen (2009). In Appendix A, we discuss Conley and Taber (2011) method for constructing the empirical distribution.

### 3.1. Estimation results for Models I and II

Column (1) of Table 4 reports the estimation results of Model I in which a measure of bank default risk is used as the outcome variable. As indicated by the estimates of the treatment effect  $\delta$  on the probability of default ( $PD_{it}$ ), the first and second capital

injections reduced the default risks of the capital-injected banks significantly.<sup>14</sup> The estimated coefficients for the relative size ( $RSIZE_{it}$ ), albeit appear not to be significant, imply that the default risks of larger banks decreased more than those of smaller banks.

The treatment-effect estimates of  $NPL_{it}$  in column (2) of Table 4 indicate that the first and second capital injections both reduced nonperforming loans held by the capital-injected banks, while

<sup>14</sup> There are two issues concerning the estimates of the treatment effect for the first capital injection, which is considered to have been implemented based on an ineffective policy scheme in which injected banks' capital requirements were not fully tested (see, e.g., Allen et al., 2011). First, our estimation results for the first capital injection are quite consistent with the movement of the Japan premium demonstrated by Hoshi and Kashyap (2010). Indeed, the Japan premium reached a peak of almost 110 basis points in December 1997. However, it started to fall in January 1998, when the government outlined a policy scheme for injecting public funds into problematic banks, and ended up falling below 20 basis points in March 1998. In this way, the Japan premium dropped to a much lower value in March 1998. Second, some studies of US public capital injections based on the Troubled Assets Relief Program (TARP) (see, e.g., Greenspan (2010) and Veronesi and Zingales (2010)) provided evidence that it significantly reduced bank default risk even though it was implemented without a bank stress test to determine the injected banks' capital requirements.

**Table 4**  
Estimation results of Model I.

	Outcome variable: $y_t^i$				
	(1) PD	(2) NPL	(3) ROA	(4) $\Delta\text{LOAN}$	(5) $\Delta\text{SMELOAN}$
<i>The first capital injection (September 1997 – September 1998)</i>					
Treatment effect: $\delta$	–2.658** (–5.546, –0.354)	–10.27** (–20.30, –2.947)	–0.960 (–3.221, 1.300)	0.421 (–0.800, 1.790)	0.021 (–2.899, 2.801)
$\text{PD}_{t-1}^i$	–	0.004* (–0.001, 0.008)	–0.002 (–0.008, 0.004)	–0.0002 (–0.0007, 0.0002)	–0.0001 (–0.0007, 0.0003)
$\text{NPL}_{t-1}^i$	–	–	–0.036 (–0.085, 0.013)	–0.016 (–0.037, 0.004)	–0.019 (–0.051, 0.013)
$\text{ROA}_{t-1}^i$	–	–	–	0.036*** (0.028, 0.045)	0.041*** (0.025, 0.057)
$\text{RSIZE}_{t-1}^i$	–3.759 (–25.46, 17.94)	1.012** (0.125, 1.900)	–0.153* (–0.327, 0.020)	0.153* (–0.020, 0.327)	0.396 (–0.043, 0.835)
Within $R^2$	0.028	0.165	0.096	0.251	0.039
<i>The second capital injection (September 1998 – March 2002)</i>					
Treatment effect: $\delta$	–1.177** (–2.399, –0.105)	–27.65** (–58.00, –1.298)	0.029 (–0.046, 0.100)	–1.412 (–4.043, 1.508)	–1.986 (–7.543, 3.502)
$\text{PD}_{t-1}^i$	–	0.009** (0.001, 0.018)	–0.009 (–0.026, 0.008)	–0.002 (–0.006, 0.001)	–0.001 (–0.005, 0.002)
$\text{NPL}_{t-1}^i$	–	–	–0.032 (–0.089, 0.025)	–0.008 (–0.026, 0.010)	–0.048 (–0.120, 0.024)
$\text{ROA}_{t-1}^i$	–	–	–	0.053 (–0.025, 0.133)	0.072 (–0.243, 0.388)
$\text{RSIZE}_{t-1}^i$	–1.868 (–5.093, 1.355)	–0.691*** (–0.950, –0.433)	–0.232*** (–0.353, –0.112)	–0.002 (–0.043, 0.039)	–0.162** (–0.306, –0.018)
Within $R^2$	0.114	0.427	0.058	0.075	0.031

1. We conduct the within-group estimation method for estimating Model I.

2. For the estimates of the treatment effect  $\delta$ , the 95% confidence intervals calculated using [Conley and Taber \(2011\)](#) method are in parentheses. See [Appendix A](#) for [Conley and Taber \(2011\)](#) method. For the estimates of the covariates, the 95% confidence intervals calculated based on large-sample approximation and its standard error clustered by both bank and time dimensions are in parentheses.

3. \*, \*\* and \*\*\* indicate the 10%, 5% and 1% levels of significance, respectively.

the second did so more significantly than the first. The parameter estimates of the covariates of the default risk indicator ( $\text{PD}_{it}$ ) significantly imply that Japanese banks with higher (lower) default risks had a larger (smaller) amount of nonperforming loans.<sup>15</sup>

When the measure of bank profitability is the outcome variable in Model I, as shown in column (3) of [Table 4](#), estimates of the treatment effect on  $\text{ROA}_{it}$  imply that the first and second capital injections did not improve the profitability of the capital-injected banks. The parameter estimates of  $\text{PD}_{it}$  and  $\text{NPL}_{it}$  are shown not to be significant, but their negative values imply that the profitability of Japanese banks was negatively associated with their financial risks. The parameter estimates of  $\text{RSIZE}_{it}$  significantly suggest that larger banks were more likely to worsen their profitability.

Columns (4) and (5) in [Table 4](#) report the estimation results of the loan supply functions of Japanese banks. Regarding the estimation results of the loan supply functions, there are two issues in relation to previous studies of the two public capital injections.

First, our treatment-effect estimates of  $\Delta\text{LOAN}_{it}$  and  $\Delta\text{SMELOAN}_{it}$  indicate that the first and second capital injections did not have substantial effects on the lending behavior of the capital-injected banks. These estimation results do not support those of [Allen et al. \(2011\)](#) and [Giannetti and Simonov \(2013\)](#), which showed that the second capital injection in 1999 improved

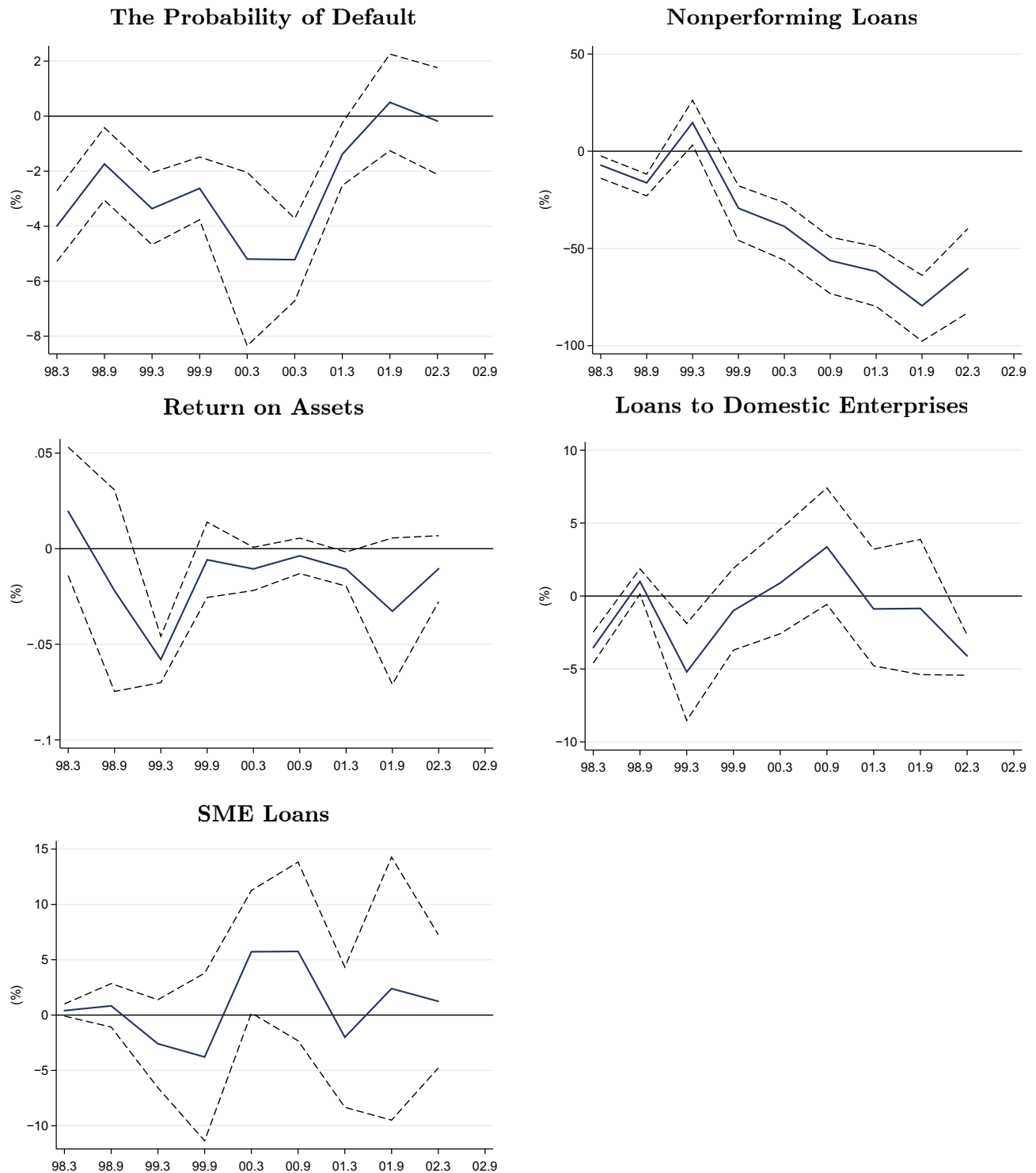
the lending behavior of the capital-injected banks, but they do support those of [Osada \(2011\)](#), which indicated that the first and second capital injections in 1998 and 1999 did not improve it. However, unlike our study, [Allen et al. \(2011\)](#), [Osada \(2011\)](#) and [Giannetti and Simonov \(2013\)](#) measured the responses of bank lending only at the times of public capital injections. Therefore, our estimation results are not comparable with their estimation results.<sup>16</sup>

Second, our parameter estimates of the covariates in Model I indicate that the two indicators of bank fragility (the probability of default and the nonperforming loans) did not significantly determine bank lending ( $\Delta\text{LOAN}_{it}$  and  $\Delta\text{SMELOAN}_{it}$ ) for our sample period from 1998 to 2002.<sup>17</sup>

<sup>16</sup> Unlike this paper, [Allen et al. \(2011\)](#), [Osada \(2011\)](#) and [Giannetti and Simonov \(2013\)](#) used a discrete variable at the time of each of the two capital injections in one equation; that is, their specifications are not based on the difference-in-difference methodology. Such a specification for identifying policy effects does not involve a particular period as the reference period. Hence, it would lead to a wrong judgment on the policy effects, because the value of an outcome variable after the preceding policies serves as the reference value for evaluating subsequent policies.

<sup>17</sup> [Ito and Sasaki \(2002\)](#) estimated a loan supply function in Japan from 1990 to 1993, as did [Woo \(2003\)](#) from 1989 to 1997 and [Ogawa, 2003, Chapter 2](#)) from 1992 to 1999. They all found that an increase in nonperforming loans caused a decrease in bank loans. [Hosono \(2006\)](#) observed that a decrease in the self-capital ratio caused a decrease in bank loans in the 1990s. [Osada \(2011\)](#) found that his bank fragility indicators (the Tier I ratio and the capital ratio) significantly determined bank lending for his sample period from 1993 to 2006. The difference between our estimation results and theirs is the sample periods used for estimation; the previous studies used a data set covering much of the 1990s, during which the capital crunch resulting from the deterioration of banks' assets was severe.

<sup>15</sup> [Hoshi \(2001\)](#) analyzed the determinants of the nonperforming loans of Japanese banks in the 1980s and [Ogawa, 2003, Chapter 2](#)) analyzed those in the 1990s. They found that increases in the number of loans to real estate businesses, the construction industry and the finance and insurance industry were responsible for increases in the number of nonperforming loans.



**Fig. 5.** The treatment effects on target variables: Model II. 1. The solid line indicates point estimates, and the dashed line indicates 90% confidence intervals. 2. The confidence intervals are calculated using the method of Conley and Taber (2011). See Appendix A for details.

Fig. 5 shows the treatment-effect estimates of  $PD_{it}$ ,  $NPL_{it}$ ,  $ROA_{it}$ ,  $\Delta LOAN_{it}$  and  $\Delta SMELOAN_{it}$  obtained using Model II. Overall, the estimates of the time-varying treatment effect  $\delta_t$  obtained with Model II are consistent with those of the treatment effect  $\delta$  obtained with Model I. More precisely, Fig. 5 indicates that the two public capital injections reduced the default risks of the

capital-injected banks. This figure also shows that the second capital injection in 1999 worked particularly well in reducing the number of nonperforming loans of the capital-injected banks. On the other hand, as with the estimates of the treatment effect for  $ROA_{it}$ ,  $\Delta LOAN_{it}$  and  $\Delta SMELOAN_{it}$  obtained with Model I, Fig. 5 also provides unfavorable evidence about the effect of Japan's public

**Table 5**

The heterogeneous effect on the probability of default: Model III.

The first capital injection			The second capital injection		
Size	Treatment effect: $\delta^q$		Size	Treatment effect: $\delta^q$	
	FE estimation	OLS estimation		FE estimation	OLS estimation
20 billion yen	−0.781 (−5.224, 3.048)	−0.438 (−1.556, 0.680)	150 billion yen	−0.320 (−6.341, 6.328)	−2.120*** (−3.241, −0.999)
30 billion yen	−0.747 (−7.554, 5.004)	−0.405 (−1.707, 0.897)	200 billion yen	−1.100 (−5.820, 2.426)	−1.415** (−2.608, −0.222)
50 billion yen	0.594 (−4.592, 7.307)	0.775 (−0.197, 1.353)	300 billion yen	−1.496** (−2.591, −0.121)	−1.301*** (−2.196, −0.406)
60 billion yen	−1.730 (−6.709, 2.040)	−0.700 (−2.496, 1.096)	400.3 billion yen	−3.424 (−11.43, 3.900)	−1.322*** (−2.225, −0.419)
99 billion yen	−0.422 (−7.905, 9.065)	−0.190 (−0.822, 0.442)	408 billion yen	2.691 (−4.121, 7.309)	4.791*** (4.227, 5.355)
100 billion yen	−4.206*** (−7.762, −2.954)	−4.594*** (−6.915, −2.273)	450 billion yen	−4.339 (−9.655, 0.330)	0.210 (−0.543, 0.963)
150 billion yen	0.041 (−7.708, 7.529)	0.677 (−0.927, 2.281)	500 billion yen	1.499 (−4.122, 7.684)	3.738*** (3.311, 4.165)
176.6 billion yen	2.820*** (0.528, 3.774)	2.520*** (1.795, 3.245)	501 billion yen	−0.988* (−1.865, 0.032)	−0.551* (−1.179, 0.077)
–	–	–	600 billion yen	−1.811** (−3.622, −0.155)	−0.981** (−1.863, −0.099)
–	–	–	700 billion yen	−1.222 (−7.521, 4.439)	0.001 (−0.545, 0.556)
–	–	–	800 billion yen	−5.492* (−11.94, 0.399)	−2.409*** (−2.986, −1.832)
–	–	–	900 billion yen	−1.179 (−2.313, 0.299)	−2.111*** (−2.645, −1.577)
–	–	–	1000 billion yen	−6.890*** (−7.848, −5.869)	−2.579*** (−3.117, −2.041)

1. We conduct the within-group estimation (FE estimation) method for estimating Model III with a fixed effect term  $v_i$ , and the ordinary least squares estimation (OLS estimation) method for estimating a version of Model III that include  $PD_{it-1}$  but does not include  $v_i$  as an explanatory variable.
2. For the FE estimation, the numbers in parentheses are the 95% confidence interval calculated using Conley and Taber (2011) method. See Appendix A for details. For the OLS estimation, the numbers in parentheses are the 95% confidence interval calculated based on the large-sample approximation and its standard error clustered by both bank and time dimensions.
3. \*, \*\* and \*\*\* indicate the 10%, 5% and 1% levels of significance, respectively.

capital injections; the first and second capital injections in 1998 and 1999 did not improve capital-injected banks' profitability and loans to domestic enterprises, including SME loans.<sup>18</sup>

### 3.2. Heterogeneous effects on the probability of default

The previous subsection observed that the two capital injections in 1998 and 1999 decreased the default risks of capital-injected banks. This subsection introduces the heterogeneous treatment effect corresponding to the amount of capital injected into each bank reported in Table 1 and thereby examines how this amount affected the default risks of capital-injected banks.

More precisely, we identify such a heterogeneous effect using the following model:

$$\text{Model III: } PD_{it} = \mathbf{X}_{it}\beta + \gamma_t t + \delta_q(D_{it}^q) + v_i + \varepsilon_{it},$$

where dummy variable  $D_{it}^q$  is set to each bank  $i$  depending on the amount of the capital injection, and hence its parameter coefficient  $\delta_q$  captures heterogeneity in the policy effect corresponding to the amount of the injection.<sup>19</sup>  $PD_{it}$  and  $\mathbf{X}_{it}$  indicate the probability of default and covariates, respectively.  $t$  denotes a time dummy variable, and  $v_i$  denotes the fixed-effect term of each bank. For covariate  $\mathbf{X}_{it}$ , this subsection uses the one-period lags of  $RSIZE_{it}$ . For estimation of Model III, we use the within-group estimation method. In

addition, to confirm the robustness of the estimation results, we also estimate Model III that includes  $PD_{it-1}$  but does not include  $v_i$  as an explanatory variable. Table 5 shows the estimation results of the heterogeneous effect corresponding to the amount of the injection.

At first, we report the heterogeneous effect of the first capital injection in 1998. 100 billion yen was injected into 11 out of 21 banks, and hence the first capital injection is often characterized as the "yokonarabi (herd behavior) policy". Nevertheless, we observe that the injection of 100 billion yen significantly reduced  $PD_{it}$ . Given the significant effect of the injection of 100 billion yen, it is inferred that the overall effect of the first capital injection, discussed in the previous subsection, primarily reflects this 100 billion yen injection. On the other hand, Table 4 indicates that the first capital injection did not reduce the default risks of the Long-term Credit Bank of Japan and the Nippon Credit Bank, the former having received the largest capital injection of 176.6 billion yen and the latter having received 60 billion yen. The estimation results for the two banks are consistent with the fact that they both fell into bankruptcy after the first capital injection. Our estimates of the heterogeneous effect imply that for the first capital injection, the differences in the amount of capital injected into each bank did not make any quantitative difference to the amount by which its default risk was reduced.

Next, we report the heterogeneous effect of the second capital injection in 1999. The second injection significantly reduced  $PD_{it}$  in more cases than the first injection did. Such a favorable result for the second injection may be because the injected banks' capital was initially adequate. Unlike the first injection in 1998, the second injection was conducted after a bank stress test to determine the injected bank's capital requirements (see, e.g., Allen et al. (2011)

<sup>18</sup> Even when the Tier I ratio and the capital adequacy ratio are used as a measure of bank default risk in Models I and II, the results thus far obtained using the probability of default ( $PD_{it}$ ) hold robustly. Estimation results obtained using the Tier I ratio and the capital ratio in Models I and II are available from the authors upon request.

<sup>19</sup> See Wooldridge (2005) for conditions under which fixed-effects regression estimators can give consistent estimates of the heterogeneous treatment effect.



**Table 6**  
Falsification test results: Model I.

	Outcome variable: $y_t$				
	(1) PD	(2) NPL	(3) ROA	(4) $\Delta$ Loan	(5) $\Delta$ SMELOAN
<i>Pre-treatment Period (September 1995 – September 1997)</i>					
Treatment effect: $\delta$	–0.896 (–2.215, 0.357)	–0.002 (–0.070, 0.061)	–0.085 (–0.221, 0.049)	0.012 (–0.004, 0.018)	–0.011 (–0.046, 0.037)

1. We conduct the within-group estimation method for estimating Model I in the pre-treatment sample period from September 1995 to September 1997.
2. For the estimates of the treatment effect  $\delta$ , the 95% confidence intervals calculated using Conley and Taber (2011) method are in parentheses. See Appendix A for Conley and Taber (2011) method.

and Hoshi and Kashyap (2010)). On the other hand, although Daiwa Bank and Asahi Bank, which later merged to form Resona Bank, received capital injections of 408 billion and 500 billion yen, respectively (see Table 1), the second capital injection did not significantly reduce their default risks. Finally, for the three banks that received the largest capital injections, Sakura Bank (800 billion yen), Daichi Kangyo Bank (900 billion yen) and Fuji Bank (1,000 billion yen), Table 4 indicates that the second capital injection reduced their default risks significantly. Our empirical results for the second capital injection imply that as long as a bank stress test to determine the injected bank's capital requirements was conducted, the difference in the size of the capital injection of each bank possibly caused a quantitative difference in the amount by which its default risk was reduced.

### 3.3. Robustness check

In terms of robustness check, this subsection addresses three issues concerning our difference-in-difference analysis developed in the previous subsections: (1) selection of observed covariates  $X$  included in Models I and II; (2) the validity of the unconfoundedness assumption (1); and (3) the changes in the risk-weighted assets of capital-injected banks.

#### 3.3.1. Selection of observed covariates

If a set of covariates includes variables that are themselves affected by a treatment, the resulting estimators of the treatment effect can be biased, as pointed out by Rosenbaum (1984). We thus use only the bank's relative size ( $R_{SIZE_{it}}$ ) as a time-varying observed covariate, thereby checking the plausibility of our treatment-effect estimates. Given that larger Japanese banks received the first and second capital injections in 1998 and 1999, the relative size, though not directly affected by the capital injections, would be closely associated with a bank's decision about whether it enters into the recapitalization programs:  $D_{it}$  in Models I and II.

Estimated treatment effects of the four outcome variables ( $NPL_{it}$ ,  $ROA_{it}$ ,  $\Delta LOAN_{it}$  and  $\Delta SMELOAN_{it}$ ) obtained by including only the relative size as a time-varying observed covariate in Models I and II are qualitatively the same as those reported in Section 3.1. These estimation results indicate that our causal analysis is robust against selection of observed covariates.<sup>20</sup>

#### 3.3.2. Unconfoundedness

Our causal analysis based on the difference-in-difference estimator depends critically on the unconfoundedness assumption

<sup>20</sup> We also use a bank funding variable including bank deposits as a time-varying observed covariate, but estimation results are qualitatively the same as those obtained when not including it.

(1), but the key assumption is not directly testable. We hence employ the falsification test, thereby alternatively ensuring that the observed changes in the outcome variables are more likely due to the public capital injections, as suggested by Imbens (2004) and Roberts and Whited (2012). This test focuses on estimating the causal effect of a treatment on a lagged outcome. If the estimated treatment effect is statistically indistinguishable from zero, this implies that the observed change after the treatment is likely to be due to it, and not to some alternative forces; consequently, the expectation that unconfoundedness holds is reinforced.

Table 6 shows falsification test results obtained by adding pre-treatment outcome variables to Model I for the sample period from September 1995 to September 1997. As clearly shown in this table, all estimated treatment effects are statistically indistinguishable from zero. This indicates that the unconfoundedness assumption (1) is plausible in our difference-in-difference analysis.

#### 3.3.3. Risk-weighted assets

In Section 3.1, we found that the two capital injections in 1998 and 1999 did not stimulate injected banks' lending, though they significantly reduced their financial risks. Here, we reexamine this evidence in terms of the changes in banks' risk-weighted assets.

We obtained estimated treatment effects by using the rate of change of the risk-weighted assets as an outcome variable in Model II that includes only banks' relative size ( $R_{SIZE_{it}}$ ) as a time-varying observed covariate. We found that the risk-weighted assets of the capital-injected banks did not increase in all sample periods except in September 2000.<sup>21</sup> This evidence is consistent with the non-expansion of loans by the capital-injected banks.

## 4. Treatment effect in loan-level specification

In the previous section, we observed that the first and second capital injections in 1998 and 1999 probably reduced the financial risks of the capital-injected banks through recapitalization and write-offs of nonperforming loans. Furthermore, we also observed that the two capital injections did not significantly improve the lending behavior of the capital-injected banks.

The estimated coefficients on time-varying observables in our loan supply functions showed that financial risk factors of Japanese banks such as the probability of default and the nonperforming loans do not explain their lending behavior after the public capital injections. The estimation results imply that overall bank lending after the public capital injections did not depend on financial risk.<sup>22</sup>

<sup>21</sup> The estimation results are available from the authors upon request. From this estimation result of the risk-weighted assets, we should not simply infer that the risk-taking behavior of the capital-injected banks did not change. This is because their shift of assets toward riskier ones may have occurred within the same asset class, and therefore remained undetected using the risk-weighted assets, as demonstrated by the US study of Duchin and Sosyura (2014). They found that US capital-injected banks increased credit issuance to riskier firms, as measured by borrowers' cash flow volatility and interest coverage, and reduced credit issuance to safer firms; consequently, unlike Japan's capital injections, TARP increased the default risk of the capital-injected banks. Black and Hazelwood (2013) provided evidence that larger capital-injected banks shifted their lending toward riskier loans, as proxied by the banks' own risk rating. In contrast to these US studies, Berger et al. (2014) analyzed public capital injections in Germany, showing that the German capital injections reduced the risk taking of capital-injected banks, and did not contribute to their liquidity creation.

<sup>22</sup> Montgomery (2005) demonstrated theoretically that a bank's lending does not depend on its financial risk when the bank is not strictly subject to capital ratio regulation, while an increase in a bank's financial risk reduces its lending when the capital ratio is small or the supervision of the capital ratio is strict.

Why did the lending behavior of the capital-injected banks not improve, even though their financial conditions improved? Was there scope to improve bank lending using the two capital injections in the first place? In this and the next sections, we tackle these questions. To this end, we thoroughly exploit a matched sample of Japanese banks and their listed borrowing enterprises, thereby elaborating on our specification of the loan supply function. More precisely, we additionally introduce borrower-side factors into the loan supply function to examine in more depth bank lending after the public capital injections.

#### 4.1. Loan-level specification and estimation method

Here, we start by reexamining the treatment effect of the public capital injections on the lending behavior of the capital-injected banks with our loan-level data set. In particular, we focus on the effect of the second recapitalization program in March 1999, because some studies of Japanese public capital injections, including Allen et al. (2011), Osada (2011) and Giannetti and Simonov (2013), have argued the pros and cons of the effect of the second program, as discussed in Section 3.1.

Matching lender-side information to borrower characteristics helps us to examine which factors determine bank lending because it allows the cross-sectional heterogeneity of both lenders and borrowers to be exploited. To thoroughly exploit the advantage of such a matched sample, we specify a loan supply function in the framework of the three-way fixed-effects regression model. To include the concept of the treatment effect of Model II, proposed in Section 2.2, our loan supply function is specified as follows:

$$\text{Model IV: } \Delta \text{LOAN}_{it}^j = \mathbf{X}_{it-1} \beta + \mathbf{X}_{it-1}^j \beta^* + \mathbf{X}_{it-1}^j \beta^{**} + \gamma_t t + \delta_t(t \cdot D_{it}) + v_i + v^j + \varepsilon_{it}^j,$$

where the definition of the treatment indicator  $D_{it}$  conforms to that defined in Section 2.2.  $\Delta \text{LOAN}_{it}^j$  indicates the growth rate of the total amount of loans outstanding between domestic listed company  $j$  and bank  $i$  at time  $t$ .<sup>23</sup>  $\mathbf{X}_{it-1}$  and  $\mathbf{X}_{it-1}^j$  are one-period lags of time-varying observed covariates to capture the financial risks and the profitability of bank  $i$  and listed enterprise  $j$  that borrows from bank  $i$ , respectively.  $\mathbf{X}_{it-1}^j$  is time-varying observables to capture the characteristics of the bank–firm relationship.  $t$  is a time dummy variable to control for the common factors for the Japanese bank loan market at time  $t$ , and  $v_i$  and  $v^j$  are bank and firm fixed effects to capture respective time-invariant unobserved characteristics. The fixed-effects terms  $v_i$  and  $v^j$  could be correlated not only with the time-varying covariates but also with each other.

The crucial difference between our Model IV and the models developed by Giannetti and Simonov (2013), who investigated the effect of Japan's public capital injections using their matched sample of Japanese banks and their borrowers, is that Model IV includes lender-side and borrower-side time-varying covariates as  $\mathbf{X}_{it}$  and  $\mathbf{X}_{it}^j$ , but Giannetti and Simonov (2013) models do not. Another difference is that Model IV measures the duration effect of public capital injection, while they measured the responses of bank lending only at the time of the public capital injection. Accordingly, our treatment-effect estimates cannot be compared with those provided by Giannetti and Simonov (2013).

<sup>23</sup> It is noteworthy that we cannot include bank-level or firm-level variables as an outcome variable in the loan-level specification of Model IV in place of  $\Delta \text{LOAN}_{it}^j$ , and hence we cannot conduct robustness checks of treatment-effect estimates for a bank's financial risks (PD<sub>it</sub> and NPL<sub>it</sub>), profitability (ROA<sub>it</sub>) and SME loans ( $\Delta \text{SMELOAN}_{it}$ ) obtained in Section 3.

To identify the treatment effect  $\delta_t$  of the second public capital injection using Model IV, the unconfoundedness assumption (1) proposed in Section 2.2 should be changed as follows:

$$E(y_{0it}^j | D_{it}, \mathbf{X}_{it-1}, \mathbf{X}_{it-1}^j, \mathbf{X}_{it-1}^j, t, v_i, v^j) = E(y_{0it}^j | \mathbf{X}_{it-1}, \mathbf{X}_{it-1}^j, \mathbf{X}_{it-1}^j, t, v_i, v^j),$$

where  $y_{0it}^j = \Delta \text{LOAN}_{0it}^j$ , the counterfactual loan growth that would be realized if a capital-injected bank was not recapitalized.

When estimating the loan supply function based on the above three-way fixed-effects regression model, we employ the estimation method developed by Abowd et al. (1999) and Andrews et al. (2008). This estimation method gives consistent and unbiased parameter estimates not only for time-varying observed covariates of both lender-side and borrower-side factors but also for their two types of unobserved fixed effects.<sup>24</sup>

As pointed out by Abowd et al. (1999) and Andrews et al. (2008), using dummy variables to estimate Model IV in the full least squares estimation of the parameter vector  $[\beta', \beta^{*'}, \beta^{**'}, \gamma_t, \delta_t, v_i, v^j]'$  is not feasible because the dimension of the parameter vector is too large. In the framework of Model IV, the fixed-effects estimation method of Abowd et al. (1999) and Andrews et al. (2008) suggests that explicitly including dummy variables for bank heterogeneity  $v_i$  but sweeping out the firm heterogeneity  $v^j$  by forming within-firm mean deviations for all the variables in Model IV gives consistent and unbiased estimates for the six parameters  $[\hat{\beta}', \hat{\beta}^{*'}, \hat{\beta}^{**'}, \hat{\gamma}_t, \hat{\delta}_t, \hat{v}_i]$ . After estimating the within-firm transformed equation, the firm heterogeneity  $v^j$  can be recovered as follows:

$$v^j = \Delta \text{LOAN}^{(j)} - \mathbf{X}_i^{(j)} \hat{\beta} - \mathbf{X}_i^{(j)} \hat{\beta}^* - \mathbf{X}_i^{(j)} \hat{\beta}^{**} - \gamma^{(j)} - \delta_i^{(j)} - v_i^{(j)},$$

where  $\Delta \text{LOAN}^{(j)}$ ,  $\mathbf{X}_i^{(j)}$ ,  $\mathbf{X}_i^{(j)}$ ,  $\mathbf{X}_i^{(j)}$ ,  $\gamma^{(j)}$ ,  $\delta_i^{(j)}$  and  $v_i^{(j)}$  average  $\Delta \text{LOAN}_{it}^j$ ,  $\mathbf{X}_{it-1}$ ,  $\mathbf{X}_{it-1}^j$ ,  $\mathbf{X}_{it-1}^j$ ,  $\hat{\gamma}_t$ ,  $\hat{\delta}_t(t \cdot D_{it})$  and  $\hat{v}_i$  over time for each firm  $j$ , respectively. Following Andrews et al. (2008), we call this estimation procedure the fixed-effects least-squares dummy-variable (hereafter FELSDV) estimation. The estimation results reported in the following subsections are obtained using the FELSDV estimation method.

#### 4.2. Loan-level data set and estimation results

We define  $\text{LOAN}_{it}^j$  as the total amount of loans outstanding by adding short-term debt with a maturity of one year or less to long-term debt with a maturity of more than one year and then define its growth rate as  $\Delta \text{LOAN}_{it}^j = (\text{LOAN}_{it}^j - \text{LOAN}_{it-1}^j) / \text{LOAN}_{it-1}^j$ .

For the lender-side covariates  $\mathbf{X}_{it-1}$ , we use the one-period lags of the logarithmic values of the leverage ratio ( $\text{LEV}_{it} = \ln(D_{it}/V_{Ait})$ ) and the asset volatility ( $\ln \sigma_{Ait}$ ), defined Section 2.3, to examine which components of PD<sub>it</sub> are responsible for bank lending after the public capital injections. Additionally, we use the one-period lag of NPL<sub>it</sub>, defined in Section 2.3, as another proxy for bank  $i$ 's financial risks. As a proxy for the profitability of bank  $i$ , we include

<sup>24</sup> However, a cost of using the estimation method is that it requires the strict exogeneity condition, namely:

$$E(\varepsilon_{it}^j | \mathbf{X}_{it}, \dots, \mathbf{X}_{it-1}, \mathbf{X}_{it-1}^j, \dots, \mathbf{X}_{it-1}^j, \mathbf{X}_{it-1}^j, t, t \cdot D_{it}, v_i, v^j) = 0.$$

This exogeneity condition implies that bank and firm matches are exogenously formed. Therefore, Model IV cannot deal with endogeneity biases that might arise if bank and firm matches are not randomly formed. Endogenous matching in bank–firm relationships is an important econometric problem, but in the following analyses, we maintain the assumption of exogenous matching because we are interested in uncovering the role of borrower-side factors in banks' decisions on lending after the public capital injections. Abowd et al. (1999) examined the issue of omitted variable bias in estimating wage setting functions.

the one-period lag of  $ROA_{it}$ . Furthermore, we use the one-period lag of the logarithmic value of the bank's assets ( $SIZE_{it} = \ln V_{Ait}$ ) to control for bank size.

For the borrower-side covariates  $\mathbf{X}_t^j$ , we use the one-period lags of the logarithmic values of the leverage ratio ( $LEV_t^j$ ) and the asset volatility ( $\ln \sigma_{At}^j$ ), which are main components of the probability of default of borrower  $j$  ( $PD_t^j$ ). As another proxy for the default risk of domestic listed company  $j$ , we also include its interest coverage ratio ( $ICR_t^j$ ). The interest coverage ratio is defined by dividing EBIT, or the borrower's earnings before interest and taxes, by its total interest payments and is expressed in percentage terms. We additionally use the one-period lag of the return on assets ( $ROA_t^j$ ) to examine whether the profitability of borrower  $j$  determines the lending behavior of bank  $i$ . To control for the firm size of borrower  $j$ , we include the one-period lag of the logarithmic value of the borrower's assets ( $SIZE_t^j = \ln V_{At}^j$ ). The procedure for constructing these covariates of borrower  $j$  is the same as the procedure for constructing those of lender  $i$ , which is discussed in Section 2.3.

We also include one-period lag of the investment of borrower  $j$  ( $INVEST_t^j$ ) as a borrowers' loan demand factor in the borrower-side covariates  $\mathbf{X}_t^j$ . If the estimated coefficients on  $INVEST_t^j$  are not significant, but those on the financial risk factors of borrower  $j$ , such as its leverage ratio and asset volatility, are significant, we expect that the deterioration of borrowers' creditworthiness and banks' increased perception of the riskiness of lending inhibited banks from lending more, but the decrease in borrowers' loan demand did not. We define the investment of borrower  $j$  by taking the log-differences of its fixed assets.

To examine whether the public capital injections allowed the so-called "zombie firms", which received subsidized credit in terms of their interest payments, to borrow more, we include the zombie firm dummy ( $ZOMBIE_{t-1}^j$ ) in the covariates  $\mathbf{X}_t^j$ . Several papers pointed out the potential misallocation of bank loans in Japan (see, e.g., Peek and Rosengren (2005) and Caballero et al. (2008)). In particular, Giannetti and Simonov (2013) showed the possibility that undercapitalized banks after Japan's public capital injections extended their loans to the zombie firms. Unlike them, we do not classify overcapitalized and undercapitalized banks; thus, we simply assess whether banks increased their supply of credit to the zombie firms. Our construction of the zombie firm dummy follows Caballero et al. (2008) to identify the zombie firms and is based on the interest payment gap between the actual interest payments made by the firms and the hypothetical minimum interest payments proposed by Caballero et al. (2008).<sup>25</sup> If the interest payment gap of borrowing firm  $j$  takes a negative value, the firm is defined as a zombie:  $ZOMBIE_{t-1}^j = 1$ . If the interest payment gap takes a positive value, the zombie dummy variable is set as  $ZOMBIE_{t-1}^j = 0$ .

The relationship factors  $\mathbf{X}_{it-1}^j$  contain the one-period lags of bank  $i$ 's lending exposure to firm  $j$  ( $EXPLOD_{it}^j$ ) and firm  $j$ 's borrowing exposure from bank  $i$  ( $EXPBORROW_{it}^j$ ). The former is calculated as bank  $i$ 's loans to firm  $j$  as a percentage of its total loans to firm  $j$ , while the latter is calculated as firm  $j$ 's loans from bank  $i$  as a per-

centage of its total loans from bank  $i$ . In addition to including the two exposure variables, the relationship factors also include the one-period lag of the duration of the relationship between lender  $i$  and its borrowing firm  $j$  ( $DURATION_{it}^j$ ) calculated as its logarithmic value.<sup>26</sup>

Taking into consideration the fact that the second public capital injection was conducted at  $t^* = \text{March 30, 1999}$  (the end of FY1998), it is reasonable to set the reference point at  $t^* - 1 = \text{FY1998}$  for applying the difference-in-difference estimation method to Model IV. Thus, our sample period for estimation of Model IV ranges from  $t = \text{FY1998}$  to  $t = \text{FY2002}$  and hence we measure the treatment effect  $\delta_t$  from  $t = \text{FY1999}$  to  $t = \text{FY2002}$ .

Table 7 reports the estimation results of Model IV. All estimates of the treatment effect  $\delta_t$  are initially converted to percentages. Furthermore, for each of the estimates, Table 7 reports its level of significance with asterisks and its 95% confidence interval in parentheses, each based on the empirical distribution constructed following Conley and Taber (2011) method. For estimates of covariates, Table 7 reports their 95% confidence intervals in parentheses, each based on the large-sample approximations and their standard errors clustered by the lender–borrower relationship as well as by time. In Appendix A, we discuss Conley and Taber (2011) method for constructing the empirical distribution.

Our estimation results of Model IV in columns (1)–(3) clearly show that all the treatment-effect estimates are not statistically significant at the 10% level. These estimation results for the treatment effect of the second recapitalization on the lending behavior of the capital-injected banks are consistent with those obtained using our bank-level panel data, which are reported in Section 3.

Also note that bank loans to domestic listed companies are not determined by lender-side financial risks ( $LEV_{it}$ ,  $\ln \sigma_{Ait}$  and  $NPL_{it}$ ) but by borrower-side financial risks ( $LEV_t^j$ ,  $\ln \sigma_{At}^j$  and  $ICR_t^j$ ) in the postinjection period. These estimation results obtained using our loan-level data are consistent with those obtained using bank-level panel data in Section 3 in that lender-side financial risks do not explain the lending behavior of Japanese banks after the second public capital injection.<sup>27</sup>

The estimated coefficients on the time-varying observed covariates include significant evidence that bank loans to the zombie firms decreased ( $ZOMBIE_t^j$ ) and bank–firm relationships with longer duration decreased the supply of credit more ( $DURATION_t^j$ ). In contrast, the investment motives of borrower  $j$  ( $INVEST_t^j$ ) do not significantly determine the loans as a loan demand factor; this implies that the sluggish bank lending after the second public capital injection cannot be attributed to the decrease in borrowers' investment motives.

Table 7 also contains the sample means of the estimated bank and firm fixed effects. The sample means of the estimated firm fixed effects, being accompanied by substantially negative values, are much smaller than those of the estimated bank fixed effects. In Section 5, we explore the implications of the estimated bank and firm fixed effects in depth.

<sup>25</sup> The minimum interest payments for each year proposed by Caballero et al. (2008) are constructed from the average short-term prime rate as the lower bound of short-term bank-loan prices, the average long-term prime rate as that of long-term bank-loan prices and the minimum observed coupon rate on any convertible corporate bond as that of bond prices. To construct the minimum interest payments, we use the average yield on Moody's Aaa-rated corporate bonds with a remaining maturity of 10 years in place of the minimum coupon rate on convertible corporate bonds. The data about the average short-term and long-term prime rates for each year are provided by the Bank of Japan. The data about the average yield on Moody's Aaa-rated corporate bonds are provided by NRI.

<sup>26</sup> Peek and Rosengren (2005) focused on the relative importance of a borrowing firm from the lender's viewpoint in the estimation of their loan supply equation, thus using the bank's lending exposure with a matched sample of Japanese banks and their borrowers. From the borrower's viewpoint, Dass and Massa (2011) focused on the relative importance of a firm's bank loans, using the firm's loan to asset ratio with US firm-level panel data but not using the firm's borrowing exposure as in our study. Ongena and D. (2001) analyzed the duration of bank relationships using a matched sample of Norwegian banks and their borrowing firms.

<sup>27</sup> We additionally estimate Model IV using the probability of default ( $PD_t^j$  and  $PD_t^i$  of banks and firms) and the capital adequacy ratio of banks as a proxy of financial risk, but estimation results obtained using the alternative financial variables do not differ qualitatively from those shown in Table 7.

**Table 7**

Estimation results of the loan supply function: Models IV (FY 1998 – FY 2002).

Dependent variable	$\Delta \text{LOAN}_{it}^j$	(1)	(2)	(3)
Factor of bank <i>i</i>	$\text{LEV}_{it-1}$	0.045 (−0.027, 0.118)	0.029 (−0.052, 0.112)	0.015 (−0.068, 0.100)
	$\sigma_{\text{Alt}-1}$	0.097 (−0.019, 0.213)	0.096 (−0.031, 0.224)	0.091 (−0.045, 0.228)
	$\text{NPL}_{it-1}$	−0.042 (−0.105, 0.019)	−0.069 (−0.165, 0.026)	−0.051 (−0.127, 0.023)
	$\text{ROA}_{it-1}$	−0.092 (−0.232, 0.047)	−0.048 (−0.154, 0.057)	−0.045 (−0.158, 0.066)
	$\text{SIZE}_{it-1}$	0.091 (−0.327, 0.509)	0.040 (−0.414, 0.495)	0.136 (−0.349, 0.621)
	$\text{LEV}_{it-1}^j$	−0.044** (−0.082, −0.006)	−0.049** (−0.095, −0.003)	−0.048* (−0.102, 0.006)
	$\sigma_{\text{Alt}-1}^j$	−0.038*** (−0.067, −0.009)	−0.040** (−0.076, −0.005)	−0.041* (−0.087, 0.004)
Factor of borrower <i>j</i>	$\text{ICR}_{it-1}^j$	$1.7 \times 10^{-5*}$ ( $-1.9 \times 10^{-6}$ , $3.0 \times 10^{-5}$ )	$1.0 \times 10^{-5**}$ ( $8.4 \times 10^{-7}$ , $2.0 \times 10^{-5}$ )	$2.7 \times 10^{-5*}$ ( $-5.1 \times 10^{-6}$ , $6.0 \times 10^{-5}$ )
	$\text{ROA}_{it-1}^j$	−0.0004 (−0.012, 0.011)	0.004 (−0.007, 0.016)	0.0005 (−0.013, 0.014)
	$\text{SIZE}_{it-1}^j$	−1.115*** (−1.670, −0.620)	−1.110*** (−1.746, −0.474)	−0.716** (−1.391, −0.040)
	$\text{INVEST}_{it-1}^j$	–	0.291 (−0.266, 0.849)	0.372 (−0.533, 1.277)
	$\text{ZOMBIE}_{it-1}^j$	–	–	−0.475*** (−0.791, −0.157)
	$\text{EXPLEND}_{it-1}^j$	–	−0.004 (−0.021, 0.012)	−0.007 (−0.028, 0.012)
	$\text{EXPBORROW}_{it-1}^j$	–	0.001 (−0.003, 0.007)	0.002 (−0.003, 0.008)
Relationship factor of lender <i>i</i> and borrower <i>j</i>	$\text{DURATION}_{it-1}^j$	–	−0.057*** (−0.077, −0.037)	−0.062*** (−0.085, −0.037)
	$t = \text{FY1999}$	−8.082 (−20.53, 4.182)	−10.16 (−27.77, 6.398)	−9.091 (−31.55, 12.90)
	$t = \text{FY2000}$	3.991 (−1.020, 9.252)	3.761 (−1.790, 9.281)	3.040 (−2.998, 9.088)
	$t = \text{FY2001}$	−0.189 (−0.693, 0.295)	−0.192 (−0.761, 0.390)	−0.161 (−0.703, 0.395)
Treatment Effect $\delta_t$	$t = \text{FY2002}$	1.762 (−6.729, 10.45)	2.293 (−6.409, 10.79)	2.576 (−6.889, 10.35)
	$v_i$	0.096	0.150	0.032
Fixed effect of lender <i>i</i> and borrower <i>j</i>	$v^j$	−10.76	−8.778	−11.52
$R^2$		0.337	0.380	0.381
Observations		91921	77334	44529

1. We employ the fixed-effects least-squares dummy-variable estimation method proposed by Abowd et al. (1999) and Andrews et al. (2008).
2. Estimates of the time dummy variables are not reported.
3. For the bank and firm fixed effects,  $v_i$  and  $v^j$ , the sample means of estimated fixed effects are reported.
4. For the estimates of the treatment effect  $\delta_t$ , the 95% confidence intervals calculated using Conley and Taber (2011) method are in parentheses. See Appendix A for Conley and Taber (2011) method. For the estimates of the covariates, the 95% confidence intervals calculated based on the large-sample approximation and its standard error clustered by lender-borrower relationship and time are in parentheses.
5. \*, \*\* and \*\*\* indicate the 10%, 5% and 1% levels of significance, respectively.

This subsection remeasured the treatment effects of the second recapitalization program in the loan-level specification. As with the bank-level specification, the loan-level specification suggests that the second recapitalization program did not improve bank lending in terms of causal inference.

#### 4.3. Parsimonious specification in loan-level

Khawaja and Mian (2008) developed a fixed-effect approach to identify causal effects of bank financial shocks with loan-level matched data.<sup>28</sup> In this subsection, we extend Khawaja and Mian

(2008) approach using the framework of our three-way fixed-effect methodology based on the FELSDV estimation of Abowd et al. (1999) and Andrews et al. (2008), thereby checking the plausibility of our causal analysis. To this end, we introduce the following parsimonious model of loan supply:

$$\text{Model V: } \Delta \text{LOAN}_{it}^j = \mathbf{X}_{it-1} \beta + \mathbf{X}_{it-1}^j \beta^* + \delta_t(t \cdot D_{it}) + v_i + v^j \cdot t + \varepsilon_{it}^j,$$

where all potential borrower-side factors are embodied as a time-varying firm unobservable:  $v_t^j = v^j \cdot t$ . This method of controlling for borrower-side factors on the basis of firm fixed effects  $v^j$  is due to the ingenuity of Khawaja and Mian (2008) approach because the method can identify the causal effects of the public capital

<sup>28</sup> Giannetti and Simonov (2013) employed Khawaja and Mian (2008) fixed-effect approach to identify effects of Japan's public capital injections.



injections using the difference-in-difference estimator, if the time-varying firm unobservable  $v_t^j$  can fully control for all potential borrower-side factors.<sup>29</sup> The advantage of our three-way fixed-effect methodology over Khwaja and Mian (2008) fixed-effect approach is that our methodology can estimate the time-varying firm unobservable,  $v_t^j = v^j \cdot t$ , using the FELSDV estimation method, thus allowing us to examine the role that borrower-side factors played in determining loan supply.

Table 8 reports estimation results of Model V obtained by using the total sample from  $t = \text{FY1999}$  to  $t = \text{FY2002}$  (the left-side panel) and the subsample consisting of borrowing firms that have multiple relationships with both the capital-injected and noncapital-injected banks (the right-side panel). The latter subsample approach was employed originally by Khwaja and Mian (2008). The difference-in-difference estimator based on the subsample can control for potential borrower-side factors more fully than that based on the total sample because it can compare changes in loan supplies of the capital-injected and noncapital-injected banks before and after the second capital injection for each firm. Therefore, although the subsample approach substantially reduces the number of observations, as shown in Table 8, it allows us to identify more sharply the effects of the capital injections.

As shown in Table 8, although  $R^2$  greatly improves Model IV, the estimation results reported therein do not appear to be qualitatively different from those reported in Section 4.2, in that estimated treatment effects of the second capital injection in 1999 are not statistically significant and lender-side covariates do not determine bank lending after the second capital injection.

Regarding the estimation results, two additional remarks are needed: first, estimation results from the total sample are qualitatively the same as those from the subsample consisting of firms that borrow from both the capital-injected and noncapital-injected banks. Second, and more importantly, the sample means of the borrower-side factor,  $v_t^j = v^j \cdot t$ , have substantially negative values, indicating that borrower-side factors would contribute to suppressing the supply of bank loans.

In sum, even when controlling for lender-side characteristics with Khwaja and Mian (2008) fixed-effect approach, this subsection confirms the evidence thus far that the second recapitalization program did not improve bank lending.

## 5. Bank lending after the public capital injection

We have so far empirically demonstrated that Japan's public capital injections in 1998 and 1999 did not improve the lending behavior of the capital-injected banks. In this section, we scrutinized which factors impeded bank lending after the public capital injections, lender-side or borrower-side ones. To this end, when estimating loan supply functions, we divide the sample of banks into capital-injected and noncapital-injected banks to check whether the lending behavior of injected and noninjected banks differed or not. Thus, we focus on coefficient estimates on not only observed but also unobserved covariates.

We fine-tune Model IV, proposed in Section 4.1, and introduce our loan supply function as follows:

$$\text{Model IV}^* : \Delta \text{LOAN}_{it}^j = \mathbf{X}_{it-1} \beta + \mathbf{X}_{it-1}^j \beta^* + \mathbf{X}_{it-1}^j \beta^{**} + \theta r_{it} + \gamma_t t + v_i + v^j + \varepsilon_{it}^j.$$

Model IV\* newly includes the lending interest rate of lender  $i$ ,  $r_{it}$ , as a proxy of the price of bank loans. The lender's total lending rate  $r_{it}$  is constructed by dividing its total interest revenues by the book value of its loans for domestic enterprises and is expressed in percentage terms. Given the fact that the growth rate of a bank loan,  $\Delta \text{LOAN}_{it}^j$ , is endogenously determined depending on the price of bank loans, we should essentially include a loan interest rate offered by bank  $i$  to borrower  $j$ ,  $r_{it}^j$ , by using bank  $i$ 's interest revenue from borrower  $j$ . However, we have limited access to data about banks' interest revenue from each borrower. Thus, we are forced to use the best available substitute: the total lending interest rate.<sup>30</sup> We construct the lender's total lending rate by dividing its total interest revenues by the book value of its loans for domestic enterprises, and we express it in percentage terms.

For estimation of Model IV\* that includes the lender's total lending rate  $r_{it}$ , to deal with the endogeneity of the lending rate, we employ two-stage least-squares estimation in the framework of the FELSDV estimation methodology. We use the one-period lag of the lending interest rate,  $r_{it-1}$ , as an instrumental variable. For estimation of Model IV\* that does not include the lending interest rate, we simply employ the FELSDV estimation method.

We estimate various specifications of Model IV\* for robustness check. For example, as a proxy for bank financial health, we additionally use its capital surplus ( $\text{CAP}_{it-1}^j$ ), defined by subtracting the target capital ratio (eight percent for international banks and four percent for domestic banks) from the reported capital ratio. The sample period used for estimation of Model IV\* is from FY1998 to FY2002, which is in accordance with that used for estimating the treatment effect of the capital injections in Section 3.

### 5.1. Estimation results for injected and noninjected banks

Tables 9 and 10 reports the estimation results of Model IV\*. For the estimates of the covariates, these tables reports their 95% confidence intervals in parentheses, each based on the large-sample approximations. When calculating the 95% confidence intervals, we use standard errors clustered by the lender–borrower relationship as well as by time. We make the following remarks concerning the estimation results of Model IV\*.

First, as shown in columns (1)–(6) of Tables 9 and 10, bank loans to domestic listed companies are not determined by lender-side financial risk ( $\text{PD}_{it}$ ,  $\text{LEV}_{it}$ ,  $\ln \sigma_{Ait}$  and  $\text{NPL}_{it}$ ) but by borrower-side financial risk ( $\text{PD}_{it}^j$ ,  $\text{LEV}_{it}^j$ ,  $\ln \sigma_{Ait}^j$  and  $\text{ICR}_{it}^j$ ).<sup>31</sup> As for lender-side and borrower-side profitability, the growth rates of bank loans after the public capital injections are not significantly determined by the profitability of both Japanese banks ( $\text{ROA}_{it}$ ) and their borrowing enterprises ( $\text{ROA}_{it}^j$ ). This indicates that the deterioration of lender-side and borrower-side profitability shown in Fig. 3 would not be responsible for the sluggish bank lending after the public capital injections.

Second, and most importantly, the above results for the injected and noninjected banks are not qualitatively different from each

<sup>29</sup> We found that some borrower-side factors are highly correlated with each other (e.g.,  $\text{ROA}_{it}^j$  and  $\text{INVEST}_{it}^j$ ). Hence, such correlation could be responsible for the insignificance of a borrower-side observable, as reported in Table 7. The parsimonious model allows us to avoid correlation problems arising from the inclusion of numerous borrower-side observables. Hosono and Miyakawa (2014) employed Khwaja and Mian (2008) fixed-effect approach with Japanese loan-level matched data, thereby identifying the effects of monetary policy on bank loan supply through the bank balance sheet channel.

<sup>30</sup> The use of the total lending rate,  $r_{it}$ , is based on our two expectations; namely, (i) bank  $i$  sets its lending interest rates at the same level, and (ii) changes in our proposed proxy are highly correlated with changes in the loan interest rate offered by bank  $i$  to borrower  $j$ ,  $r_{it}^j$ .

<sup>31</sup> We additionally estimate Model IV\* using the capital adequacy ratio of Japanese banks as a proxy of their financial risk, but estimation results obtained using this alternative financial variable do not differ qualitatively from those shown in Tables 9 and 10.

**Table 8**

Estimation results of the loan supply function: Models V (FY1998 – FY2002).

Dependent variable	$\Delta \text{LOAN}_{it}^j$	Total sample set		Firms that borrow from both capital-injected and noncapital-injected banks	
		(1)	(2)	(1)	(2)
Factor of bank $i$	$\text{LEV}_{it-1}$	−0.046 (−0.103, 0.010)	−0.073 (−0.177, 0.031)	−0.036 (−0.970, 0.898)	−0.011 (−0.106, 0.084)
	$\sigma_{Ait-1}$	−0.068 (−0.164, 0.028)	−0.098 (−0.229, 0.033)	−0.069 (−0.240, 0.103)	−0.107 (−0.282, 0.067)
	$\text{NPL}_{it-1}$	−0.013 (−0.044, 0.017)	−0.022 (−0.059, 0.014)	−0.035 (−0.076, 0.006)	−0.023 (−0.065, 0.017)
	$\text{ROA}_{it-1}$	0.003 (−0.099, 0.106)	0.036 (−0.106, 0.178)	0.023 (−0.163, 0.209)	0.011 (−0.177, 0.199)
	$\text{SIZE}_{it-1}$	−0.191 (−0.494, 0.111)	−0.157 (−0.681, 0.367)	−0.066 (−0.595, 0.463)	−0.062 (−0.594, 0.470)
Relationship factor of lender $i$ and borrower $j$	$\text{EXPLEND}_{it-1}^j$	–	−0.001 (−0.023, 0.023)	–	0.006 (−0.019, 0.031)
	$\text{EXPBORROW}_{it-1}^j$	–	0.001 (−0.003, 0.006)	–	−0.003 (−0.009, 0.002)
	$\text{DURATION}_{it-1}^j$	–	−0.058*** (−0.071, −0.045)	–	−0.056*** (−0.069, −0.042)
Treatment effect $\delta_t$	$t = \text{FY1999}$	−17.86 (−37.61, 3.824)	−19.44 (−45.58, 7.198)	−14.58 (−58.46, 29.22)	−14.86 (−60.18, 30.55)
	$t = \text{FY2000}$	5.850 (−1.630, 12.78)	5.673 (−1.488, 12.54)	4.355 (−1.978, 10.96)	3.900 (−4.992, 12.79)
	$t = \text{FY2001}$	−0.129 (−0.499, 0.211)	−0.148 (−0.899, 0.577)	−0.131 (−1.415, 1.486)	−0.207 (−0.892, 0.421)
	$t = \text{FY2002}$	1.798 (−1.290, 4.508)	2.879 (−2.339, 5.296)	1.306 (−3.721, 6.224)	1.331 (−3.422, 6.563)
Fixed effect of lender $i$	$v_i$	0.042	0.028	0.042	0.014
Factor of borrower $j$	$v^j \times t$	−11.59	−11.99	−13.87	−14.39
Correlation of $v_i$ and $v^j \times t$		−0.024	−0.021	−0.049	−0.015
$R^2$		0.687	0.716	0.840	0.883
Observations		91921	77334	44529	37531

1. We employ the fixed-effects least-squares dummy-variable estimation method proposed by Abowd et al. (1999) and Andrews et al. (2008).
2. For the bank fixed effect  $v_i$  and the borrower-side factor  $v^j \times t$ , their sample means are reported.
3. For the estimates of the treatment effects  $\delta_t$ , the 95% confidence intervals calculated using Conley and Taber (2011) method are in parentheses. See Appendix A for Conley and Taber (2011) method. For the estimates of the covariates, the 95% confidence intervals calculated based on the large-sample approximation and its standard error clustered by lender-borrower relationship and time are in parentheses.
4. \*, \*\* and \*\*\* indicate the 10%, 5% and 1% levels of significance, respectively.

other; lending not only by the injected banks but also by the non-injected banks is more sensitive to borrower-side financial risks.<sup>32</sup>

Third, as reported in columns (1)–(6) of Table 10, the investment motives of borrower  $j$  ( $\text{INVEST}_t^j$ ) do not significantly determine the loans made by both the injected and noninjected banks as a loan demand factor.

For the zombie firm dummy ( $\text{ZOMBIE}_t^j$ ), columns (3) and (6) in Table 10 show that both the capital-injected and noncapital-injected banks significantly decreased their supply of credit to the zombie firms. Judging from at least our estimation results for the zombie firm dummy, it can be inferred that Japanese banks did not provide subsidized credit to the zombie firms during the postinjection period but actively decreased their loans to them.

Regarding the estimation results of the three relationship factors, bank  $i$ 's lending exposure to firm  $j$  ( $\text{EXPLEND}_{it}^j$ ) and firm  $j$ 's borrowing exposure to bank  $i$  ( $\text{EXPBORROW}_{it}^j$ ) do not significantly determine the loans of the injected and noninjected banks, while

the duration of the relationship between lender  $i$  and its borrowing firm  $j$  ( $\text{DURATION}_{it}^j$ ) significantly determines them.<sup>33</sup>

Finally, the estimated coefficients on our proxy of the prices of bank loans ( $r_{it}$ ) in columns (1) and (4) of Table 10, though not significant, are positive, consistent with theory.

Our estimation results indicate that the sluggish loan supply of Japanese banks shown in Fig. 2 can be attributed to the deterioration of the creditworthiness of their borrowing firms as reflected by the deterioration of the borrower-side financial risk shown in Fig. 3, but not to the decrease in borrowers' investment motives.

## 5.2. Unobserved heterogeneities

This subsection reports the roles that the bank and firm fixed effects,  $v_i$  and  $v^j$ , played in determining bank loans after the public

<sup>32</sup> On the basis of the estimation results reported in Tables 9 and 10, we conducted the cross-model Wald test for the equality of the estimated coefficients across capital-injected and noncapital-injected banks. All the lender-side factors except for  $\text{SIZE}_{it}$  did not produce significantly different estimates between the two groups, while all the borrower-side factors except for  $\text{INVEST}_t^j$  produced significantly different estimates.

<sup>33</sup> For the bank's lending exposure, Peek and Rosengren (2005), who used a matched sample of Japanese banks and their borrowing firms, reported positive and significant coefficients for the sample period from 1993 to 1999. Our estimation results for the lending exposure, based on the sample period after FY1998 (that is to say, March 1999), are different from theirs. For the duration of the bank relationship, on the other hand, our negative and significant coefficients on the duration are consistent with the finding of Ongena and Smith (2001); they suggested that the value of the relationships declines over time.

**Table 9**

Estimation results of the loan supply function: Model IV\* (FY1998 – FY2002).

Dependent variable	$\Delta \text{LOAN}_{it}^j$	Capital-injected bank's loan			Noncapital-injected bank's loan		
		(1)	(2)	(3)	(4)	(5)	(6)
Factor of bank $i$	$\text{PD}_{it-1}$	–0.010 (–0.114, 0.095)	–	–	–0.005 (–0.044, 0.034)	–	–
	$\text{LEV}_{it-1}$	–	–0.124 (–0.368, 0.120)	–	–	–0.009 (–0.068, 0.050)	–
	$\sigma_{Ait-1}$	–	–0.304 (–0.703, 0.095)	–	–	–0.039 (–0.139, 0.060)	–
	$\text{CAP}_{it-1}$	–	–	–0.007 (–0.170, 0.156)	–	–	0.025* (–0.004, 0.055)
	$\text{NPL}_{it-1}$	–0.061 (–0.147, 0.024)	–0.630 (–0.147, 0.021)	–0.062 (–0.146, 0.021)	0.004 (–0.031, 0.039)	0.008 (–0.026, 0.042)	–0.0008 (–0.027, 0.026)
	$\text{ROA}_{it-1}$	0.182 (–0.468, 0.832)	0.100 (–0.569, 0.769)	0.193 (–0.449, 0.835)	–0.008 (–0.109, 0.093)	–0.014 (–0.117, 0.089)	–0.031 (–0.118, 0.056)
	$\text{SIZE}_{it-1}$	3.376** (0.682, 6.070)	3.079** (0.301, 5.857)	3.361** (0.599, 6.124)	–0.066 (–0.415, 0.284)	–0.117 (–0.504, 0.270)	–0.289** (–0.560, –0.018)
	$\text{PD}_{t-1}^j$	–2.609*** (–4.709, –0.509)	–	–2.602*** (–4.618, –0.526)	–2.298*** (–4.301, –0.193)	–	–2.247*** (–4.347, –0.114)
Factor of borrower $j$	$\text{LEV}_{t-1}^j$	–	–0.073*** (–0.098, –0.046)	–	–	–0.024*** (–0.034, –0.015)	–
	$\sigma_{Ait-1}^j$	–	–0.053*** (–0.079, –0.026)	–	–	–0.020*** (–0.030, –0.010)	–
	$\text{ICR}_{t-1}^j$	$1.6 \times 10^{-5*}$ ( $-4.3 \times 10^{-7}$ , $5.1 \times 10^{-5}$ )	$1.5 \times 10^{-5}$ ( $-7.2 \times 10^{-6}$ , $3.8 \times 10^{-5}$ )	$1.6 \times 10^{-5*}$ ( $-4.2 \times 10^{-6}$ , $5.8 \times 10^{-5}$ )	$7.7 \times 10^{-6*}$ ( $-1.7 \times 10^{-6}$ , $7.0 \times 10^{-6}$ )	$6.2 \times 10^{-6}$ ( $-2.7 \times 10^{-7}$ , $1.5 \times 10^{-5}$ )	$9.5 \times 10^{-7*}$ ( $-0.7 \times 10^{-6}$ , $9.2 \times 10^{-6}$ )
	$\text{ROA}_{t-1}^j$	0.019 (–0.012, 0.049)	0.002 (–0.029, 0.032)	0.019 (–0.012, 0.049)	0.009* (–0.0008, 0.018)	0.005 (–0.005, 0.014)	0.005 (–0.001, 0.014)
	$\text{SIZE}_{t-1}^j$	–0.960 (–2.281, 0.360)	–0.736 (–2.040, 0.569)	–0.961 (–2.282, 0.360)	–0.869*** (–1.288, –0.499)	–0.751*** (–1.168, –0.334)	–0.755*** (–1.091, –0.419)
	Fixed effect of lender $i$ and borrower $j$	$\nu^i$	0.634	0.629	0.614	0.364	0.277
		$\nu^j$	–23.04	–22.80	–23.05	–10.61	–13.91
	$R^2$	0.220	0.258	0.260	0.209	0.214	0.224
	Observations	41100	40981	41067	58508	51750	51860

1. We employ the fixed-effects least-squares dummy-variable estimation method proposed by [Abowd et al. \(1999\)](#) and [Andrews et al. \(2008\)](#).

2. Estimates of the time dummy variables are not reported.

3. The capital surplus ( $\text{CAP}_{t-1}^j$ ) is defined by subtracting the target capital ratio (8% for international banks and 4% for domestic banks) from the reported capital ratio.4. For the bank and firm fixed effects,  $\nu_i$  and  $\nu^j$ , the sample means of estimated fixed effects are reported.

5. The numbers in parentheses are the 95% confidence interval calculated with a standard error clustered by lender-borrower relationship and time.

6. \*, \*\* and \*\*\* indicate the 10%, 5% and 1% levels of significance, respectively.

injections. [Tables 7–10](#) contain the sample means of the estimated bank and firm fixed effects.

These tables clearly show that for both the capital-injected and noncapital-injected banks' loans, the sample means of the estimated firm fixed effects, being accompanied by substantially negative values, are much smaller than those of the estimated bank fixed effects. Also note that as shown in [Tables 9 and 10](#), the estimated firm fixed effects for the injected banks' loans are smaller than those for the noninjected banks' loans. To explore the implications of the estimated bank and firm fixed effects, this subsection reports the intercorrelations among components of the growth rate of bank loans. Each of the components is calculated using the parameter estimates of Model IV\* reported in columns (3) and (6) of [Table 10](#).

The firm fixed effect  $\nu^j$  can be decomposed into two components: one due to the industry effect attributed to an industry group to which borrowing firm  $j$  belongs and the other due to its purely unobserved characteristics. Hence we also reports the industry effect  $\nu_{\text{industry}}^j$  and the purely unobserved characteristics  $\nu^{j*}$ . To decompose the firm fixed effect  $\nu^j$ , following [Abowd et al. \(1999\)](#) and [Andrews et al. \(2008\)](#), we estimate the auxiliary regression:

$$\nu^j = \text{INDUSTRY}^j \eta + u^j,$$

where  $\text{INDUSTRY}^j$  is a vector of industry dummy variables indicating an industry group to which borrowing firm  $j$  belongs.  $u^j$  is the stochastic error term. After estimating the auxiliary regression using the generalized least squares estimation method, we compute the industry effect  $\nu_{\text{industry}}^j$  as  $\text{INDUSTRY}^j \hat{\eta}$  and the purely unobserved effect  $\nu^{j*}$  as  $\nu^j - \text{INDUSTRY}^j \hat{\eta}$ . We set up industry dummy variables according to 33 industry sectors defined by the Securities Identification Code Committee in Japan.

The firm fixed effect  $\nu^j$  and its purely unobserved part  $\nu^{j*}$  are the components of bank loans that are most highly correlated with the growth rate of bank loans (0.442 to 0.491 depending on the injected or noninjected bank loans). On the other hand, the bank fixed effect  $\nu_i$  is much less important in the determination of bank loans after the public capital injections (0.012 or 0.051 depending on the injected or noninjected bank loans). The bank and firm fixed effects,  $\nu_i$  and  $\nu^j$ , are negatively correlated; –0.030 for the injected banks' loans and –0.066 for the noninjected banks' loans. Therefore, the estimated correlation between the two unobserved heterogeneities is not large. Also note that although the firm fixed effect  $\nu^j$  and the industry effect  $\nu_{\text{industry}}^j$  are positively correlated, the industry effect is not substantive in the determination of the bank loans.

**Table 10**

Estimation results of the loan supply function: Model IV\* (FY1998 – FY2002).

Dependent variable	$\Delta LOAN_{it}^j$	Capital-injected bank's loan			Noncapital-injected bank's loan		
		(1)	(2)	(3)	(4)	(5)	(6)
Factor of bank $i$	$LEV_{it-1}$	−0.139 (−1.004, 0.726)	−0.186 (−0.467, 0.095)	−0.184 (−0.491, 0.124)	−0.0005 (−0.112, 0.114)	−0.009 (−0.076, 0.057)	−0.028 (−0.099, 0.042)
	$\sigma_{At-1}$	−0.0004 (−0.174, 0.173)	−0.321 (−0.777, 0.135)	−0.302 (−0.799, 0.196)	−0.044 (−0.144, 0.055)	−0.059 (−0.172, 0.054)	−0.073 (−0.192, 0.046)
	$NPL_{it-1}$	−0.046 (−0.127, 0.035)	−0.069 (−0.165, 0.026)	−0.076 (−0.180, 0.027)	0.017 (−0.034, 0.069)	0.011 (−0.027, 0.050)	0.004 (−0.037, 0.045)
	$ROA_{it-1}$	0.147 (−0.159, 0.454)	0.115 (−0.649, 0.880)	0.127 (−0.713, 0.968)	0.001 (−0.001, 0.003)	−0.008 (−0.124, 0.109)	−0.015 (−0.139, 0.109)
	$SIZE_{it-1}$	0.315 (−5.241, 5.872)	2.880 (−0.267, 6.028)	2.562 (−0.865, 5.989)	−0.194 (−0.986, 0.599)	−0.222 (−0.658, 0.214)	−0.099 (−0.561, 0.362)
	$LEV_{t-1}^j$	−0.025*** (−0.036, −0.012)	−0.082*** (−0.113, −0.052)	−0.086*** (−0.120, −0.052)	−0.025*** (−0.043, −0.006)	−0.023*** (−0.034, −0.012)	−0.020*** (−0.032, −0.008)
Factor of borrower $j$	$\sigma_{At-1}^j$	−0.015*** (−0.027, −0.005)	−0.059*** (−0.090, −0.027)	−0.067*** (−0.105, −0.028)	−0.021*** (−0.039, −0.003)	−0.018*** (−0.029, −0.006)	−0.017*** (−0.030, −0.004)
	$ICR_{t-1}^j$	$1.5 \times 10^{-5**}$ ( $2.4 \times 10^{-6}$ , $2.7 \times 10^{-5}$ )	$1.3 \times 10^{-5**}$ ( $2.1 \times 10^{-6}$ , $2.4 \times 10^{-5}$ )	$1.6 \times 10^{-5**}$ ( $2.4 \times 10^{-6}$ , $2.6 \times 10^{-5}$ )	$3.2 \times 10^{-5**}$ ( $3.2 \times 10^{-6}$ , $6.4 \times 10^{-5}$ )	$1.5 \times 10^{-5*}$ ( $-1.6 \times 10^{-6}$ , $3.3 \times 10^{-5}$ )	$7.2 \times 10^{-5**}$ ( $3.6 \times 10^{-5}$ , $1.0 \times 10^{-4}$ )
	$ROA_{t-1}^j$	0.013 (−0.013, 0.040)	0.010 (−0.026, 0.047)	0.003 (−0.042, 0.048)	0.005 (−0.007, 0.017)	0.005 (−0.007, 0.017)	0.005*** (0.001, 0.003)
	$SIZE_{t-1}^j$	−0.675 (−1.567, 0.217)	−0.204 (−1.781, 1.373)	−0.021 (−1.791, 1.749)	−0.815*** (−1.238, −0.391)	−0.752*** (−1.254, −0.250)	0.002*** (0.001, 0.003)
	$INVEST_{t-1}^j$	0.368 (−0.098, 0.836)	1.053 (−1.057, 3.163)	0.862 (−0.412, 2.135)	0.266 (−0.171, 0.704)	0.153 (−0.233, 0.540)	0.286 (−0.139, 0.710)
	$ZOMBIE_{t-1}^j$	–	–	−0.865*** (−1.336, −0.395)	–	–	−0.386*** (−0.551, −0.221)
Relationship factor of lender $i$ and borrower $j$	$EXPLEND_{it-1}^j$	–	−0.122 (−0.564, 0.321)	−0.070 (−0.531, 0.391)	–	−0.013 (−0.030, −0.004)	−0.011 (−0.029, 0.007)
	$EXPBORROW_{it-1}^j$	–	0.007 (−0.005, 0.019)	0.009 (−0.005, 0.023)	–	−0.003 (−0.008, −0.001)	−0.004 (−0.009, 0.001)
	$DURATION_{it-1}^j$	–	−0.958*** (−1.335, −0.582)	−0.138*** (−0.185, −0.091)	–	−0.206*** (−0.304, −0.107)	−0.026*** (−0.037, −0.014)
Price of bank loan	$r_{it}$	0.139 (−0.726, 1.004)	–	–	1.902 (−3.080, 6.884)	–	–
Fixed effect of lender $i$ and borrower $j$	$\nu_i$	0.691	0.870	0.857	0.223	0.106	0.180
	$\nu_j$	−21.93	−20.46	−23.41	−8.329	−15.87	−13.92
$R^2$		0.250	0.273	0.286	0.219	0.241	0.254
Observations		41110	41060	41095	51914	51851	51894

1. We employ the fixed-effects least-squares dummy-variable estimation method proposed by [Abowd et al. \(1999\)](#) and [Andrews et al. \(2008\)](#).

2. Estimates of the time dummy variables are not reported.

3. For the bank and firm fixed effects,  $\nu_i$  and  $\nu_j$ , the sample means of estimated fixed effects are reported.

4. The numbers in parentheses are the 95% confidence interval calculated with a standard error clustered by lender-borrower relationship and time.

5. \*, \*\* and \*\*\* indicate the 10%, 5% and 1% levels of significance, respectively.

The estimated correlation between the bank loans and the time-varying observable factors is smaller than that between the bank loans and the firm-specific unobserved heterogeneity  $\nu^{j*}$ . Nevertheless, among the time-varying observable factors, the lender-side factors  $\mathbf{X}_{t-1}^i \hat{\beta}^*$  are the most important and substantive in the determination of the bank loans (0.307 or 0.335 depending on the injected or noninjected bank loans). On the other hand, the time-varying bank and relationship factors,  $\mathbf{X}_{t-1}^j \hat{\beta}^*$  and  $\mathbf{X}_{t-1}^j \hat{\beta}^{**}$ , are much less important in explaining the bank loans. It is also noteworthy that the time-varying lender-side and borrower-side factors are highly positively correlated with the bank- and firm-specific unobserved heterogeneities, respectively.

We report intercorrelations among the bank- and firm-specific unobservables ( $\nu_i$  and  $\nu^{j*}$ ) and the time-varying observables. The firm-specific unobserved heterogeneity  $\nu^{j*}$ , which is the most substantive in explaining bank lending after the public capital injections, is highly negatively correlated with the two financial risk factors of the leverage  $LEV_{t-1}^j$  and the volatility  $\ln \sigma_{At-1}^j$ , and highly positively correlated with the firm size  $SIZE_{t-1}^j$ . Therefore, the value of the firm unobserved characteristic  $\nu^{j*}$  decreases according to the increases in its financial risk and according to the decrease in its size.

Similarly, the bank-specific unobserved heterogeneity  $\nu_i$  is highly negatively correlated with leverage  $LEV_{it-1}$  and volatility



In  $\sigma_{\text{Ait}-1}$ . The unobserved heterogeneity is highly negatively correlated with bank size  $\text{SIZE}_{it-1}$  for the injected banks' loans, but it is highly positively correlated with bank size for the noninjected banks' loans. Hence, the bank-specific unobservables, whose sample means take positive values in Tables 7–10, are likely to embody the decrease in financial risk faced by relatively small injected banks and relatively large noninjected ones, although they are not important in explaining bank lending after the public capital injections.

Additional observations include the fact that the firm-specific unobservables are positively correlated with the duration of the lender–borrower relationship. Given that the sample means of the estimated firm fixed effects are substantially negative, the firm-specific unobserved heterogeneity after public capital injections is likely to embody the increase in the financial risk faced, particularly by relatively small listed firms whose relationships with banks have a relatively short duration.

The analysis conducted in this subsection suggests that borrowers' unobserved characteristics played a role in determining bank loans after the public capital injections, comparable to or more substantive than their time-varying observed covariates. Previous studies of bank lending functions have ignored such a role for borrowers' unobserved characteristics. Given that lender-side factors are much less important not only as time-varying observables but also as time-invariant unobservables, borrower-side factors including their time-varying observables but also as time-invariant unobservables appear to be more critical in explaining Japan's sluggish bank lending after the public capital injections.

### 5.3. Insights into Japan's capital injections

Our estimation results for the time-varying observed covariates, discussed in Section 5.1, indicate that lenders' increased perception of the riskiness of lending based on borrowers' deterioration of creditworthiness caused by the increase in their financial risk is primarily responsible for impeding the lending not only of the injected banks but also of the noninjected banks. This insight is robust because borrowers' unobserved heterogeneities are the most important in explaining bank loans after the public capital injections and the substantive negative values of their sample means likely embody the increase in borrowers' financial risk, as reported in Section 5.2.

The empirical study of bank lending after TARP-related capital injections by Berrospide and Edge (2010) attributed the US slowdown in loan growth after the capital injections to the US recession and banks' accompanying increased perception of riskiness of lending, but not to their capital position.<sup>34</sup> Their insight into US bank lending after the capital injections highlights the theoretical view suggested by Bernanke and Gertler (1989) and Bernanke et al. (1999): the deterioration of borrowers' creditworthiness in a severe recession can lead to an increase in agency costs associated with lending to them, thus resulting in a decrease in bank credit supply. We share this theoretical view in explaining Japan's bank lending during the postinjection period. Our estimation results obtained by utilizing Japan's two large-scale capital injections in 1998 and 1999 as a natural experiment provide empirical support for Berrospide and Edge (2010) view regarding the US capital injections.

## 6. Conclusions

This paper draws three substantive conclusions.

First, the first and second capital injections reduced the default risks of the capital-injected banks and their nonperforming loans. We therefore conclude that the two public capital injections significantly reduced the financial risks of the capital-injected banks.

Second, the two injections did not substantially improve the profitability of the capital-injected banks and their lending behavior.

Third, the main reason that the lending of the capital-injected banks did not increase is most likely that the borrowers' default risks increased during the severe recession after the two injections. In addition, the borrowers' increased default risks would impede not only the injected but also the noninjected banks from lending more. In other words, the deterioration of borrowers' creditworthiness because of Japan's severe recession and banks' accompanying increased perception of the riskiness of lending would impede overall bank lending to domestic enterprises after the two public injections.

The two capital injections in Japan probably had a favorable effect in terms of decreasing the financial risks of the capital-injected banks. Such a favorable effect is likely to have substantially stabilized the Japanese banking system. On the other hand, the public capital injections would not have successfully stimulated the lending and profitability of the injected banks. We carefully extracted such an effect of the public capital injections through exploiting both bank-level and loan-level data sets.

Two issues were not covered in our empirical investigation. First, this paper does not address the issue of endogeneity biases that might arise in loan-level specification of a loan supply function if bank and firm matches are not randomly formed (see footnote 24). Given that the policy objectives of public capital injections, such as write-offs of nonperforming loans and improvements in bank lending, are stipulated by law and hence the banking supervisory agency supervises a capital-injected bank to ensure that its actions are consistent with the policy objectives, the assumption of exogenous matching in lender–borrower relationships is highly demanding. Examining the extent to which the achievement of the policy objectives of public capital injection would arise from endogenous matching is a matter for future analysis.

Second, this paper did not address some specific issues about how recapitalization should be conducted: what amount of recapitalization is optimal to maintain viable relationships between lenders and their borrowing firms (see, e.g., Diamond and Rajan (2000), Diamond (2001) and Giannetti and Simonov (2013)), what measures to infuse capital are the most effective (see, e.g., Hoshi and Kashyap (2010) and Bayazitova and Shivdasani (2012)), and how the banking supervisory agency should supervise a capital-injected bank in terms of their risk taking (see, e.g., Osada (2011), Black and Hazelwood (2013), Berger et al. (2014) and Duchin and Sosyura (2014)). We should reassess these issues by exploiting not only bank-level but also loan-level data.

## Acknowledgements

This paper was previously circulated under the title “Bank Recapitalization Programs in Japan: How Did Public Capital Injections Work?” but has been substantially revised. The author especially thanks Masahiko Shibamoto and Toshiyuki Souma for valuable help and discussions on the previous version of this paper. The author would also like to thank the editor Carol Alexander, an anonymous referee, Kenya Fujiwara, Kimie Harada, Takashi Hata-keda, Fumio Hayashi, Takeo Hoshi, Takatoshi Ito, Younghoon Kim, Shinichi Kitasaka, Satoshi Koibuchi, Daisuke Miyakawa, Kazuo Ogawa, Yoshiaki Ogura, Yuri Sasaki, Ulrike Schaefer, Katsutoshi Shimizu, Shigenori Shiratsuka, Ichihiro Uesugi and Wako Watanabe for insightful comments and suggestions. The author acknowledges

<sup>34</sup> Duchin and Sosyura (2014) also found that TARP did not result in the credit expansion of capital-injected banks; however, unlike Berrospide and Edge (2010), they attributed the sluggish bank lending of capital-injected banks to their shift from safer lending toward riskier lending.

financial support from a Grant-in-Aid for Young Scientists (B) from the Ministry of Education, Science, Sports and Culture and the Murata Science Foundation Research Fund.

## Appendix A. Statistical inference of the estimated treatment effect

Conley and Taber (2011) demonstrated that standard large-sample theory is not appropriate for statistical inference of the treatment effect estimated using the within-group estimation method for a fixed-effects regression model when the number of members of the treated group,  $N_1$ , is much smaller than that of the control group,  $N_0$ . Accordingly, Conley and Taber (2011) suggested an alternative method for statistical inference that employs information about members of the control group. More precisely, their method is based on the empirical distribution constructed using residuals generated from a control group equation in a fixed-effects regression model. Following Conley and Taber (2011) method, we then conduct statistical inference based on the empirical distribution constructed by the following procedures.<sup>35</sup>

1. Estimate Model I using the within-group estimation method.
2. Generate residuals  $\varepsilon_{ht}$  from an estimated equation for bank  $h$  ( $h = 1, \dots, N_0$ ) that belongs to the control group, and then calculate the centered residuals  $\tilde{\varepsilon}_{ht} = \varepsilon_{ht} - \bar{\varepsilon}_h$ .  $N_0$  denotes the number of banks belonging to the control group.
3. Construct the empirical distribution of the estimated treatment effect using the centered residuals as follows:

$$\frac{\sum_{i=1}^{N_1} \sum_{t=t^*-1}^T (D_{it} - \bar{D}_i) \tilde{\varepsilon}_{ht}}{\sum_{i=1}^{N_1} \sum_{t=t^*-1}^T (D_{it} - \bar{D}_i)^2} \quad (h = 1, \dots, N_0),$$

where  $\bar{D}_i = (T - t^*)^{-1} \sum_{t=t^*-1}^T D_{it}$ , and  $T$  indicates the end point of the sample period. The 95% confidence intervals of the treatment effect  $\delta$  reported in Tables 4 and 6 are obtained as “a point estimate of  $\delta$  plus the 2.5 percentage quantile of the empirical distribution” and “the point estimate plus the 97.5 percentage quantile”.

4. To test the null hypothesis  $\delta = 0$ , estimate Model I, imposing the parameter restriction  $\delta = 0$ , and then construct the empirical distribution of the null hypothesis following procedures 2 and 3 above. If a point estimate of  $\delta$  falls into the rejection region of this empirical distribution at the required level of significance, reject the null hypothesis. Tables 4 and 6 report the 1, 5 and 10 percent levels of significance with the corresponding number of asterisks.
5. The 90% confidence intervals of the treatment effect  $\delta_t$  at each time  $t = t^* + k$  ( $k \geq 0$ ), shown in Fig. 5, are constructed by modifying the above procedures in the following way. First, in procedures 1 and 2, we estimate Model II and generate centered residuals  $\tilde{\varepsilon}_{ht} = \varepsilon_{ht} - \bar{\varepsilon}_h$  for bank  $h$  ( $h = 1, \dots, N_0$ ) that belongs to the control group. Next, in procedure 3, using the centered residuals, we calculate the empirical distribution at each time  $t = t^* + k$  ( $k \geq 0$ ) as follows:

$$\frac{\sum_{i=1}^{N_1} (D_{it} - \bar{D}_i) \tilde{\varepsilon}_{ht}}{\sum_{i=1}^{N_1} (D_{it} - \bar{D}_i)^2} \quad (h = 1, \dots, N_0).$$

Finally, the 90% confidence intervals of the treatment effect  $\delta_t$  at time  $t = t^* + k$  ( $k \geq 0$ ) are obtained as “a point estimate of  $\delta_t$  at time  $t = t^* + k$  ( $k \geq 0$ ) plus the five percentage quantile of the empirical distribution” and “the point estimate plus the 95 percentage quantile”.

6. The 95% confidence intervals related to the treatment effect  $\delta_q$  reported in Table 5 are constructed by modifying procedures 1 to 3. First, we obtain centered residuals  $\tilde{\varepsilon}_{jt}$  ( $j = 1, \dots, N_0$ ) of the control group by estimating Model III. Next, we construct the empirical distribution using the following equation:

$$\frac{\sum_{i=1}^{N_1} \sum_{t=t^*-1}^T (D_{it}^q - \bar{D}_i^q) \tilde{\varepsilon}_{jt}}{\sum_{i=1}^{N_1} \sum_{t=t^*-1}^T (D_{it}^q - \bar{D}_i^q)^2} \quad (j = 1, \dots, N_0),$$

where  $\bar{D}_i^q = (T - t^*)^{-1} \sum_{t=t^*-1}^T D_{it}^q$ . The confidence intervals are obtained as “a point estimate of  $\delta_q$  plus the 2.5 percentage quantile of the empirical distribution” and “the point estimate plus the 97.5 percentage quantile”. To test the null hypothesis of  $\delta_q = 0$ , we estimate Model III and impose the restriction  $\delta_q = 0$ , and then construct the empirical distribution of the null hypothesis.

7. The 95% confidence intervals of the treatment effect  $\delta_t$  at each time  $t = t^* + k$  ( $k \geq 0$ ), shown in Tables 7 and 8, are constructed in the following way. First, in procedures 1 and 2, we estimate Model IV and generate centered residuals  $\tilde{\varepsilon}_{ht}^j = \varepsilon_{ht}^j - \bar{\varepsilon}_h^j$  for bank  $h$  ( $h = 1, \dots, N_0$ ) and its borrowing firm  $j$  ( $j = 1, \dots, N_0^F$ ) that belongs to the control group. Next, in procedure 3, using the centered residuals, we calculate the empirical distribution at each time  $t = t^* + k$  ( $k \geq 0$ ) as follows:

$$\frac{\sum_{i=1}^{N_1} (D_{it} - \bar{D}_i) \tilde{\varepsilon}_{ht}^j}{\sum_{i=1}^{N_1} (D_{it} - \bar{D}_i)^2} \quad (h = 1, \dots, N_0, \quad j = 1, \dots, N_0^F).$$

Finally, the 95% confidence intervals of the treatment effect  $\delta_t$  at time  $t = t^* + k$  ( $k \geq 0$ ) are obtained as “a point estimate of  $\delta_t$  at time  $t = t^* + k$  ( $k \geq 0$ ) plus the 2.5 percentage quantile of the empirical distribution” and “the point estimate plus the 97.5 percentage quantile”.

## Appendix B. Construction of the probability of default

The probability of default, defined in Sections 2.3 and 4.2, is theoretically based on Merton (1974) structural option-pricing model. According to Merton (1974), the market value of equity  $V_E$  can be thought of as a call option on the asset value  $V_A$  with the time to maturity of debt  $T$ , and hence it plays the role of the strike price of the call option. The market value of equity  $V_E$  and the volatility of equity valuation  $\sigma_E$  are then given by the Black and Scholes (1973) formula for call options:

$$V_E = V_A N(d_1) - D e^{-rT} N(d_2), \quad \sigma_E = \left( \frac{V_A}{V_E} \right) N(d_1) \sigma_A, \quad (3)$$

where  $D$  indicates the book value of the debt that has maturity equal to  $T$ .  $d_1 = d_2 - \sigma_A \sqrt{T}$ ,  $d_2 = \frac{\ln(V_A/D) + (r + \frac{1}{2}\sigma_A^2)T}{\sigma_A \sqrt{T}}$ , and  $N$  denotes the cumulative density function of the standard normal distribution. In the framework of Merton (1974) structural model, once the numerical value of  $d_1$  is obtained, the risk-neutral probability of default is calculated as  $N(d_1)$ .

To compute the risk-neutral probability of default, it is necessary to estimate two unknowns—the market value of asset  $V_A$  and asset volatility  $\sigma_A$ —using data for each period of the five observables: the market value of equity  $V_E$ , the volatility of equity valuation  $\sigma_E$ , the book value of debt liabilities  $D$ , the time to maturity of the debt  $T$  and the risk-free rate  $r$ , from the two nonlinear simultaneous Eqs. (3). To solve this system, we employ the reduced gradient method and use the market value of equity  $V_E$  calculated

<sup>35</sup> Unlike the standard asymptotic distributions, the empirical distributions are not symmetric. Therefore we must use the confidence intervals for statistical inference of estimated treatment effects, as reported in Tables 4–10.

from both the daily stock-price data and the number of shares outstanding provided by NRI.<sup>36</sup> To estimate the volatility of equity valuation  $\sigma_E$ , we calculate the standard deviation of the market value of equity  $V_E$  for the past 20 business days of each trading day. In addition, we express the estimated volatility of the equity valuation at annual rates as in the following equation:

$$\sigma_{Et} = \sqrt{\frac{1}{20-1} \times \sum_{i=t}^{t-19} (ret_i - \overline{ret_t})^2} \times \sqrt{240},$$

where  $t$  denotes a trading day.  $ret_t = \ln(V_{Et}) - \ln(V_{Et-1})$  denotes the daily rate of change in equity valuation, and  $\overline{ret_t}$  is the average rate of change in equity valuation of the previous 20 days.

The book value of debt liabilities  $D$  is obtained from semiannual published accounts (nonconsolidated base) compiled by NRI and is linearly interpolated to yield daily observations. The time to maturity of the debt  $T$  is set at one year, which is the conventional assumption in constructing a measure of default risk theoretically based on Merton (1974) model including the distance to default marketed by the Moody/KMV Corporation (see Crosbie and Bohn (2003) for more details).<sup>37</sup> For the risk-free rate  $r$ , the one-year swap rate observed for each trading day is used. More precisely, we construct the swap rates based on the average rate of offers and bids quoted by Yagi Euro, one of the major dealers in the interest-rate swap market in Japan. Finally, we compute the monthly average of the probability of default to ensure consistency with our data set.

## References

- Abadie, A., 2005. Semiparametric difference-in-differences estimators. *Review of Economic Studies* 72, 1–19.
- Abowd, J., Kramarz, F., Margolis, D., 1999. High wage workers and high wage firms. *Econometrica* 67, 251–334.
- Albertazzi, U., Marchetti, D., 2010. Credit Supply, Flight to Quality and Evergreening: An Analysis of Bank-Firm Relationships after Lehman, Working Paper No. 756, Bank of Italy.
- Allen, L., Chakraborty, S., Watanabe, W., 2011. Foreign direct investment and regulatory remedies for banking crises: lessons from Japan. *Journal of International Business Studies* 42, 875–893.
- Andrews, M., Gill, L., Schank, T., Upward, R., 2008. High wage workers and low wage firms: negative assortative matching or limited mobility bias? *Journal of the Royal Statistical Society, Series A* 171, 673–697.
- Angrist, J., Pischke, J., 2009. *Mostly Harmless Econometrics: An Empiricist's Companion*. Princeton University Press, Princeton and Oxford.
- Athey, S., Imbens, G., 2006. Identification and inference in nonlinear difference-in-differences models. *Econometrica* 74, 431–497.
- Bayazitova, D., Shivdasani, A., 2012. Assessing TARP. *Review of Financial Studies* 25, 377–407.
- Berger, A., Bouwman, C., Kick, T., Schaeck, K., 2014. Bank Risk Taking and Liquidity Creation Following Regulatory Interventions and Capital Support, mimeo.
- Bertrand, M., Duflo, E., Mullainathan, S., 2004. How much should we trust differences-in-differences estimates? *Quarterly Journal of Economics* 119, 249–275.
- Bernanke, B., Gertler, M., 1989. Agency costs, net worth, and business fluctuations. *American Economic Review* 79, 14–31.
- Bernanke, B., Gertler, M., Gilchrist, S., 1999. The financial accelerator in a quantitative business cycle framework. In: Taylor, J., Woodford, M. (Eds.), *Handbook of Macroeconomics*, vol. 1. North-Holland, New York.
- Bernanke, B., Lown, C., 1991. The credit crunch. *Brookings Papers on Economic Activity* 2, 205–239.
- Berrospide, J., Edge, R., 2010. The effects of bank capital on lending: what do we know, and what does it mean? *International Journal of Central Banking* 6, 5–54.
- Black, F., Scholes, M., 1973. The pricing of options and corporate liabilities. *Journal of Political Economy* 81, 637–654.
- Black, L., Hazelwood, L., 2013. The effect of TARP on bank risk-taking. *Journal of Financial Stability* 9, 790–803.
- Bourke, P., 1989. Concentration and other determinants of bank profitability in Europe, North America, and Australia. *Journal of Banking and Finance* 13, 65–79.
- Caballero, R., Hoshi, T., Kashyap, A., 2008. Zombie lending and depressed restructuring in Japan. *American Economic Review* 98, 1943–1977.
- Conley, T., Taber, C., 2011. Inference with difference in differences with a small number of policy changes. *The Review of Economics and Statistics* 93, 113–125.
- Crosbie, P., Bohn, J., 2003. Modeling Default Risk, Research Report, Moody's/KMV Corporation.
- Dass, N., Massa, M., 2011. The impact of a strong bank-firm relationship on the borrowing firm. *Review of Financial Studies* 24, 1204–1260.
- Davis, P., 2002. Estimating multi-way error components models with unbalanced data structures. *Journal of Econometrics* 106, 67–95.
- De Nicoló, G., Lucchetta, M., 2011. Systemic risks and the macroeconomy. In: Haubrich, J., Lo, A. (Eds.), *Quantifying Systemic Risk: National Bureau of Economic Research Conference Report*. University of Chicago Press, Chicago.
- Diamond, D., Rajan, R., 2000. A theory of bank capital. *Journal of Finance* 55, 2431–2465.
- Diamond, D., 2001. Should banks be recapitalized? *Federal Reserve Bank of Richmond Economic Quarterly* 87, 71–96.
- Duchin, R., Sosyura, D., 2014. Safer ratios, riskier portfolios: banks' response to government aid. *Journal of Financial Economics* 113, 1–28.
- Gan, J., 2007. The real effects of asset market bubbles: loan- and firm-level evidence of a lending channel. *Review of Financial Studies* 20, 1941–1973.
- Gertler, M., Kiyotaki, N., 2010. Financial intermediation and credit policy in business cycle analysis. In: Friedman, B., Woodford, M. (Eds.), *Handbook of Monetary Economics*, vol. 3. North-Holland, New York.
- Giannetti, M., Simonov, A., 2013. On the real effects of bank bailouts: micro-evidence from Japan. *American Economic Journal: Macroeconomics* 5, 135–167.
- Gilchrist, S., Yankov, V., Zakrajsšek, E., 2009. Credit market shock and economic fluctuations: evidence from corporate bond and stock markets. *Journal of Monetary Economics* 56, 471–493.
- Goddard, J., Molyneux, P., Wilson, J., 2004. Dynamics of growth and profitability in banking. *Journal of Money, Credit and Banking* 36, 1069–1090.
- Goddard, J., Molyneux, P., Wilson, J., 2004. The profitability of European banks: a cross-sectional and dynamic panel analysis. *The Manchester School* 72, 363–381.
- Greenspan, A., 2010. *The Crisis, Brookings Papers on Economic Activity*. Spring, pp. 201–246.
- Gropp, R., Vesala, J., Vulpes, G., 2006. Equity and bond market signals as leading indicators of bank fragility. *Journal of Money, Credit and Banking* 38, 399–428.
- Harada, K., Ito, T., 2011. Did mergers help Japanese mega-banks avoid failure? Analysis of the distance to default of banks. *Journal of the Japanese and International Economies* 25, 1–22.
- Heckman, J., Ichimura, H., Todd, P., 1997. Matching as an econometric evaluation estimator: evidence from evaluating a job training programme. *Review of Economic Studies* 64, 605–654.
- Heckman, J., Ichimura, H., Todd, P., 1998. Matching as an econometric evaluation estimator. *Review of Economic Studies* 65, 261–294.
- Hirakata, N., Sudo, N., Ueda, K., 2013. Capital injection, monetary policy, and financial accelerators. *International Journal of Central Banking* 9, 101–145.
- Hirano, K., Imbens, G., Ridder, G., 2003. Efficient estimation of average treatment effects using the estimated propensity score. *Econometrica* 71, 1161–1189.
- Hoshi, T., 2001. What happened to Japanese banks? *Monetary and Economic Studies* 19, 1–29.
- Hoshi, T., Kashyap, A., 2010. Will the U.S. bank recapitalization succeed? Eight lessons from Japan. *Journal of Financial Economics* 97, 398–417.
- Hosono, K., 2006. The transmission mechanism of monetary policy in Japan: evidence from banks' balance sheets. *Journal of the Japanese and International Economies* 20, 380–405.
- Hosono, K., Miyakawa, D., 2014. Business Cycles, Monetary Policy, and Bank Lending: Identifying the Bank Balance Sheet Channel with Firm-bank Match-level Loan Data, mimeo.
- Imbens, G., 2004. Nonparametric estimation of average treatment effects under exogeneity: a review. *The Review of Economics and Statistics* 86, 4–29.
- Ito, T., Sasaki, Y., 2002. Impacts of the Basel capital standard on Japanese banks. *Journal of the Japanese and International Economies* 16, 372–397.
- Jiménez, G., Ongena, S., Peydró, J., Saurina, J., 2012. Credit supply and monetary policy: identifying the bank balance-sheet channel with loan applications. *American Economic Review* 102, 2301–2326.
- Jiménez, G., Ongena, S., Peydró, J., Saurina, J., 2014. Hazardous times for monetary policy: what do twenty-three million bank loans say about the effects of monetary policy on credit risk-taking? *Econometrica* 82, 463–506.
- Khwaja, A., Mian, A., 2008. Tracing the impact of bank liquidity shocks: evidence from an emerging market. *American Economic Review* 98, 1413–1442.
- Kollmann, R., Roeger, W., Veld, J., 2012. Fiscal policy in a financial crisis: standard policy vs bank rescue measures. *American Economic Review* 102, 77–81.
- Merton, R., 1974. On the pricing of corporate debt: the risk structure of interest rates. *Journal of Finance* 29, 449–470.
- Montgomery, H., 2005. The effect of the Basel accord on bank portfolios. *Journal of the Japanese and International Economies* 19, 24–36.
- Nakaso, H., 2001. The financial crisis in Japan during the 1990s: how the bank of Japan responded and the lessons learnt. *BIS Papers* 6, 1–76.
- Ogawa, K., 2003. *Economic Analysis of the Great Recession* (In Japanese: Daifukyo no Keizai Bunseki). Nikkei Inc., Tokyo.
- Ongena, S., Smith, D., 2001. The duration of bank relationships. *Journal of Financial Economics* 61, 449–475.
- Osada, T., 2011. Negative impacts of capital injection policies on the capital crunch, evidence from Japan, *Asia Pacific Economic Papers*, No. 391, Australia-Japan Research Center, Crawford School of Economics and Government.

<sup>36</sup> The number of shares outstanding used for our empirical analysis is adjusted according to a TOPIX-type computation from the secondary capital transfer data.

<sup>37</sup> Vassalou and Xing (2004), Gropp et al. (2006), Gilchrist et al. (2009) and Harada and Ito (2011) set the time to maturity of debt liabilities to one year for calculation of their indicators of default risk based theoretically on Merton (1974).

- Peek, J., Rosengren, E., 1995. The capital crunch: neither a borrower nor a lender be. *Journal of Money, Credit and Banking* 27, 625–638.
- Peek, J., Rosengren, E., 2005. Unnatural selection: perverse incentives and the allocation of credit in Japan. *American Economic Review* 95, 1144–1166.
- Petersen, M., 2009. Estimating standard errors in finance panel data sets: comparing approaches. *Review of Financial Studies* 22, 435–480.
- Roberts, M., Whited, T., 2012. Endogeneity in empirical corporate finance. In: Constantinides, G., Harris, M., Stulz, R. (Eds.), *Handbook of the Economics of Finance*, vol. 2. North-Holland, New York.
- Rosenbaum, P., 1984. The consequences of adjustment for a concomitant variable that has been affected by the treatment. *Journal of the Royal Statistical Society, Series A* 147, 656–666.
- Spiegel, M., Yamori, N., 2003. The impact of Japan's financial stabilization laws on bank equity values. *Journal of the Japanese and International Economies* 17, 263–282.
- Vassalou, M., Xing, Y., 2004. Default risk in equity returns. *Journal of Finance* 59, 831–868.
- Veronesi, P., Zingales, L., 2010. Paulson's gift. *Journal of Financial Economics* 97, 339–368.
- Watanabe, W., 2007. Prudential regulation and the credit crunch: evidence from Japan. *Journal of Money, Credit and Banking* 39, 639–665.
- Woo, D., 2003. In search of capital crunch: supply factors behind the credit slowdown in Japan. *Journal of Money, Credit and Banking* 35, 1019–1038.
- Wooldridge, J., 2005. Fixed-effects and related estimators for correlated random-coefficient and treatment-effect panel data models. *The Review of Economics and Statistics* 87, 385–390.
- Yamori, N., Kobayashi, A., 2007. Wealth effect of public fund injections to ailing banks: do deferred tax assets and auditing firms matter? *Japanese Economic Review* 58, 466–483.