2025-04-19 - News Research - Youtube

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Peter Schiff: The Collapse That Will Change A Generation

https://www.youtube.com/watch?v=vDrUxXJYAKE

this is something that I've been predicting for quite some time now it was inevitable i always thought it would be a external dollar crisis that would set these events in motion i didn't realize that we would do it to ourselves but we have we've pricked our own bubble and there's a lot of air that's going to come out of it donald Trump looked at our huge trade deficits and just concluded that the trade deficits themselves were the problem and that they must be the result of foreigners cheating us and ripping us off well the reality is the trade deficits are the symptom of the problem the problem is here in America and we're not getting ripped off by anybody nobody's cheating the problem is we as Americans for decades now have lived beyond our means we consume more than we produce now how is that possible well we go into debt we sell off our assets we outsource our manufacturing and we borrow money and you know we get to live a standard of living that's higher than what we're really entitled to based on our collective productivity now it's the rest of the world that makes that possible they produce what we don't they buy our assets and they loan us the money and so what does that mean in America well we have more stuff to buy at lower prices we get lower interest rates because of all this foreign capital and our stock prices are higher so we get to be rich on paper because we have a high stock market and we get low interest rates and low consumer prices now according to Donald Trump that's the world screwing us over ripping us off and he wants that to stop well if that stops well now the ride on the global gravy trade is over we can't live beyond our means anymore so we have to live within our means which means we have to consume a lot less we have to save a lot more it means that our interest rates go way up because we're no longer borrowing all this money from foreigners our consumer prices go way up because we're no longer getting all their stuff our stock prices go down because they're not buying our stock so Americans are going to see a huge decline in our standard of living and a big drop in their net worth but I mean that's liberation i was warning that Trump was threatened to liberate us from our standard of living and liberating us from our stock market wealth that's what's happened and it's just starting this is going to play out for the rest of the year next year this is a huge trend that's just going to get more and more momentum gold's up over $250 in the last 3 days we're accelerating last couple days we were $100 a day and maybe we'll be up again maybe we'll be up another hundred by the time they close today's trading but what's happening and what I've been telling people was happening all last year as the price of gold went from 2,000 to 3,000 and nobody cared and nobody was buying it because everybody was you know sidetracked by Bitcoin and all the talk about digital gold nobody but foreign central banks were buying actual gold and the reason they're buying gold is because they're getting rid of their dollars they are preparing for a world where the dollar is no longer the center of the monetary system where it's no longer the reserve currency and so if you're going to get rid of dollars what do you replace it with well gold is the most likely alternative to the dollar and that's what they've been doing although I think recently central banks are probably also adding euros my guess is that the bank uh China is buying euros as it may be selling dollars because I think they need to replace Americans as customers and the Europeans you know there's more Europeans than there are Americans and now that the euro is at a three-year high and soaring the Europeans are getting richer as Americans are getting poorer and so all those goods that China can no longer export to America they can export those goods to Europe and as a matter of fact China is not going to be importing any more goods from America and so they're going to import a lot of the agricultural products or other raw materials that they used to get from us they're going to import them from South America and so now those countries are going to be richer because they're going to have more export earnings and now they're going to be able to afford the goods that China is no longer shipping to America see Trump really overplayed his hand he thought he had the car he had nothing because it's easy to replace consumption because anybody can consume we don't do anything hard by shopping the hard part is production supply is what creates demand it's easy for China to consume what they produce or to trade what they produce with others what's impossible is for America to consume what we don't produce you know trade ends america is stuck all we have is paper and that's why inflation is going to go through the roof in America because we're going to have all this money with nothing to buy and eventually Americans are going to start buying gold i mean they've been selling gold they've been selling gold stocks but you know I've been telling people to buy gold you know for over 20 years when I first started recommending physical gold to my clients it was under $300 an ounce it's gone up more than 10fold in fact gold has outperformed the stock market for the last 25 years dramatically i think the S&P is down maybe 65% priced in gold so the whole bull market is an illusion created by inflation gold lets you see economic reality but really for the first time in my career I'm actually telling people that for now don't buy physical gold just wait because even though the gold stocks are at new 52- week highs and they're up maybe I don't know 15 20% they're jumping finally but gold stocks are much lower than they were a few years ago or 10 years ago or even 20 years ago a lot of them gold stocks are dirt cheap and the reason for that is central banks aren't buying gold stocks they're just buying the physical gold but they buy the physical gold that the gold mining companies produce and their profits are about to skyrocket because oil has never been this cheap in history relative to gold that is the biggest cost for these mining companies they're trading at singledigit multiples gold mining stocks have never been this cheap not only relative to gold but relative to the S&P 500 they're giving these stocks away when you buy gold mining companies you're buying gold that's still in the ground and gold in the ground has never been cheaper in all of history than gold above ground and so what I'm telling people now is look I think gold's going higher gold could hit 4,000 this year but that's not that big a gain from 3250 but I think if gold does hit 4,000 gold stocks are going to catch up that means they can go up 5x you know Bitcoin since it peaked in November of 2021 is down more than 30% in relative to gold so with all these ETFs with Super Bowl commercials with electing the first Bitcoin president with the Bitcoin strategic reserve all that hype and Bitcoin has gone down by 30% relative to gold and nobody wants to acknowledge that Bitcoin is in a massive bare market but that's one of the reasons that gold stocks are so cheap because people that should have been buying gold stocks were buying Bitcoin either through the ETFs or through Micro Strategy or any of this nonsense the central banks have been buying gold and they haven't had any competition from private investors well when private investors wake up especially the endowments and the pension plans and then the hedge funds when they finally realize that they've got it wrong remember all the experts said that tariffs would make the dollar go up that's how little they understand of this global relationship everyone every single economist every market strategist kept saying tariffs are going to be good for the dollar tariffs are going to be good for the dollar i'm the only one that said no tariffs will actually be bad for the dollar the year ahead inflation expectations now are 6.7% the Fed keeps saying that expectations long-term expectations remain anchored at 2% what are they talking about nothing is anchored at 2% we've been a drift for a long time and now we're at 6.7% and you know what it's going to be a lot higher than that the Fed is completely wrong it was about a year ago when pal said he laughed it off somebody asked him you know people are a little worried about stagflation and he said I don't know what they're worried about i don't see any evidence of stag i don't see any evidence of flation and I said at the time that that statement would go down with subprime is contained and inflation is transitory it was something that was completely obvious that the Fed was oblivious to and in fact they don't even have a plan for stagflation when somebody asked him about it at a press conference he just knocked wood and said "Well we just hope it doesn't happen." And that's because they can't do anything about it in fact all of the stress tests that the Fed puts the banks through when they most adverse economic environment has interest rates falling sharply they've never stress tested a bank for stagflation they've never tried to see what would happen to American banks if we had a recession with rising interest rates and the reason they probably never did that is because they know every American bank would fail so we have a completely insolvent financial system which is another reason that people want to pull their money out and buy gold because then you know you own something you don't want to just be a creditor of an insolvent banking system but rather than buying the gold buy the gold mining companies because that's where if you want to buy gold somebody's got to mine it right and there's so much gold that needs to be bought all these central banks if you look at the dollar reserves especially in the emerging market economies how much dollars they have to divest themselves off they have to take all those dollars and turn a lot of it into gold the gold's not there so somebody's got to pull it out of the ground and the companies that are doing that are going to make a fortune i've been saying we were in a recession for a long time that's why Donald Trump got elected the government keeps lying to us about the economy because they're understating inflation and inflation is masquerading as legitimate growth but the public was living under hard times now they voted for Trump because Trump promised to make everything better now they're going to be very disappointed because things are going to get a lot worse as bad as the economy was under Biden it's going to be worse under Trump as high as inflation was under Biden it's going to be higher under Trump now the same thing might have happened if we elected Harris but Donald Trump did accelerate this process he really upset the apple cart by imposing these tariffs but if Trump didn't do it the market would have done it eventually but he's now set it in motion and now the question is is there any way to undo it is there any way to stop the air from coming out of the bubble i don't know maybe Trump could come out and just call it all off but it's hard to say that you'd be able to put these worms back in the can the Fed needs to raise rates that's what they're supposed to do but they're not going to do that there's no way they should cut they never should have cut they never should have stopped hiking the Fed never got into restrictive mode that was a lie because credit continued to grow to record levels in the government in the private sector that meant that credit was too loose the Fed never had tight money also look at the price of gold you know when Allan Greenspan was Fed chairman he said that he used gold as a way to tell whether he was too loose or too tight and he said that if gold got up near $400 an ounce that meant that he was too loose and if it got down near 300 that meant he was too tight now obviously at the time it was trading at around 350 right so he was looking at gold as an indicator of whether or not he had the correct monetary policy well Pal watched gold go from 2,000 to 3,000 and cut rates what was that telling you gold was telling Pal that he was making a mistake that rates needed to be higher but the reason he's cutting rates is because we're insolvent and we can't afford higher rates but I think the Fed is eventually going to cut rates and go back to QE but they're waiting for everything to collapse because they don't even know that it's going to collapse but they're waiting for some signs that the financial system is buckled you know maybe they want to see big layoffs which are coming we're going to have widespread layoffs in the United States because you know whole service sector economy is going to shut down because all the imports are going to be cut off so we got nothing to buy all these businesses are going to be going into bankruptcy and laying people off but when the Fed cuts and goes back to QE that sends inflation through the roof it's high and it's going to be a lot higher and then it sends the dollar through the floor and it's actually going to send long-term interest rates higher we're at the end of the road here i think that there is going to be a massive loss of confidence because it's been a confidence game the entire time but look this is going to be a financial crisis much worse than 2008 but it's not going to be global it is a US crisis it's not a global crisis it's actually liberation for the rest of the world because they're going to be liberated from the burden of supporting the US economy that means more for them you know we've been living above our means well that's only possible because the rest of the world has lived beneath our means well they don't have to do that anymore they don't have to produce stuff for Americans anymore they don't have to loan their savings to America they don't have to invest in the US financial markets they can invest in their own markets they can consume their own goods they can invest their own savings so our loss is their game and so this is going to be a global boom it's like a giant weight has been removed from them and now the global economy can be a lot stronger without having to drag the US consumer behind but is a long-term shift and it's been going on for a long time how do you think we got up to 3,200 and change so no but gold is going much much higher i used to think back in 2009 10 11 you know back when they started QE I was thinking gold would go to like 5,000 you know when gold was like a,000 and it didn't get there but now that it's 2025 and we've created so much more money and so much more debt than we had back then I mean 5,000 is nothing at this point that's just a pit stop on the road to much much higher prices because we have to you know catch up to all the inflation that we've created so you know now you're looking gold could be you know 20,000 or more i don't know but a lot of it isn't gold going up it's the dollar going down you know when the United States you know was first started in 1789 you only needed $20 to buy an ounce of gold and about 130 years later when we established the Federal Reserve in 1913 you still only needed $20 to buy an ounce of gold so the dollar and gold were very stable up until the creation of the Federal Reserve now that didn't change until 1933 with Roosevelt and the Great Depression and he devalued and now you needed $35 to buy an ounce of gold but that was until 1971 $35 and then we went off the gold standard completely and now gold goes from $35 to over 3,000 so gold has gone up more than 100x but gold hasn't changed it's the US dollar that has lost more than 99% of its purchasing power when the dollar was backed by gold it didn't lose any of its purchasing power it was only when we went to a fiat system that the purchasing power was destroyed so when I'm talking about $20,000 gold gold is not more valuable the dollar is a lot less valuable and so you need a lot more dollars to buy that same ounce of gold we don't need a reserve currency we just need a reserve money needs to back up currency so all these foreign countries are going to use gold because that's what they used before the dollar remember in Bretton Woods we got the world to use the dollar as the reserve instead of gold they were using gold but the reason we got them to use the dollar is that we said "Hey the dollar is as good as gold it's backed by gold you can have your gold whenever you want so just back your currency with dollars and in the meantime you can buy our treasury bonds and you'll get interest because you don't get any interest on gold so it seemed like a good deal have your cake and eat it too own gold but get interest but then of course we screwed them because we defaulted right hey we're not going to give you any gold you know you screwed up you trusted us so the world's just going to go back to a gold standard that's what's happening you know they may have other currencies in reserve but the primary reserve asset has got to be gold and that's why I think everybody is going to want to own their own borders to keep it secure because if you have gold stored in the US what's to stop the US from just sanctioning you and taking your gold it's not really yours if you let the US government control it so I think most countries if they have gold stored here they're going to want to repatriate it to make sure that they've got it the world traders are pricing in a global recession it's not going to be global it's going to be in the US for sure and it's probably going to be a depression not just a recession but it's going to be an economic boom outside the United States because now the world doesn't have to finance the US anymore the world can reclaim all that capital and all that purchasing power the overvalued dollar has been a burden on the world it's been a boon to Americans we've lived off the overvalued dollar but that is imposed a cost particularly on the emerging markets so I think those are the stock markets that have the most to gain from the dollar's demise the emerging markets and of course the emerging markets companies they have a lot of dollar debt see the whole world has a lot of dollar debt and when the dollar crashes that debt's gone it's like it's wiped out so it's a huge debt jubilee as companies that borrowed in dollars no longer really have to pay it back i mean sure they have to pay it back but so what the dollars are so cheap it's easy to pay it back where are we going to get money to buy gold we're broke we're running multi-trillion dollar deficits so how are we going to buy gold are we going to just go into deeper debt to buy more gold no i mean it's the countries that have surpluses that are buying the gold we're borrowing money and we can't even afford to finance our debts anymore the Fed's going to have to print all the money now which means massive inflation unfortunately you know they were talking about buying Bitcoin for the strategic reserve hopefully at least this puts an end to that nonsense well the day of reckoning was long overdue and again we ended up pricking our own bubble but yes I mean the dollar's reserve currency status is going to come to an end how long that process is going to take it's hard but it's underway right now yes we're going to have stagflation but not like the 1970s much worse we're going to be in almost like a depression and inflation is going to be much higher than it was back then so very high inflation i mean a horrible recession so the worst possible stackflation now in order to get our economic house in order that pain is necessary in order to correct all the imbalances in our economy that produced these trade deficits that produced these budget deficits that resulted in the hollowing out of our industrial base things that Donald Trump rightly points to as problematic in order to get to the root cause of that yes we have to go through a huge austerity and so we have to go back to work we have to stop spending we have to start saving we have to build factories and supply chains and it's going to be a hard work but you know there's a big payday at the end of that if we do it but if we don't do the right thing then we're going to have a lot of pain but it's not going to be constructive it's not going to lead to long-term gain is just going to lead to long-term more pain worse pain and so you know it all depends on what we do but right now the people who are advising the president are giving him very bad advice and he has a grave misunderstanding of the US economy and our place in the world and what we need to do to actually address the concerns that he has and that I share

"The U.S. Faces its Most Dangerous Moment Since WWII" (Jamie Dimon's Warning)

https://www.youtube.com/watch?v=-rN7X0AkYXA

you've seen so many crises in your days before financial crisis.com etc etc How does this moment in time compare to those over the last two weeks Jaime Diamond has issued a rather bold warning the man who steered JP Morgan through the GFC and COVID crisis recently released his annual letter to shareholders and in it he spoke through reasons why he believes we're now facing the most dangerous economic moment since World War II and that the end result could very well be a US recession We face the most perilous and complicated geopolitical and economic environment since World War II Do you personally expect a recession probably that's a likely outcome In the letter Jaime discussed a lot of hot topics the geopolitical state of the world the large deficit seen in the United States sticky inflation and the risk of higher interest rates and the new trade war that threatens America's place in the global economic system Now I get it Jaime Diamond cops a lot of criticism naturally for being the world's top banker and you all know the collective noun for bankers but I do think he has a really unique perspective thanks to his position at JP Morgan and is definitely someone worth listening to I mean he doesn't have to volunteer a 59page shareholder letter right and actually after the release of this letter he sat down for a 30inute interview with Fox Business where he really fleshed out a lot of these pressing topics particularly his thoughts as to America's current position in the global economy We have a huge complex geopolitical situation huge fiscal deficits not just here but around the world sticky inflation which I personally think will not go away so quick Uh and then you have you know what's going to happen to tariffs what's going to happen to trade The list is rather extensive And the first big topic Jamie spoke about was of course Trump's tariffs As we know Trump recently put the tariff plan on a 90-day pause That being a pause on all foreign nations except China In fact the China trade sparring has since intensified into a full-on trade war with both nations raising tariffs on one another and China even going so far as to call Trump's trade policies a joke in the history of economics I'm not kidding They called America a joke And the crazy thing is I think Jamie kind of agrees So what do you think about the tariff plan it's totally reasonable to say we want to make trade better But I also want to point out to the Americans we have the best economy in the world Our GDP per person is $85,000 China's is $15,000 So you got to put a little bit in context But you know and then of course when they put the tariffs in there was way beyond what people expected That will cause a little inflation slow down growth Uh but I hope what they really do is let Scott Bessant who I think is a professional get those things done quickly If you want to calm down the markets show progress in those things and let Scott take the time Trade deals are very large and very complex They can't be done overnight but you really have to have teams working them to get them right For those that don't know Scott Besson is the US Treasury Secretary the person responsible for managing the federal government's finances But I want to unpack what Jaime Diamond was really saying in that clip He said "It's reasonable to say you want to make trade better but you've got to remember the context America has the strongest economy in the world." This ties back to that common narrative that the US is being ripped off on trade Jaime's point is simple Yes we want fairer trade but let's not pretend that America is the victim here The US is the wealthiest nation on the planet You know of course Americans are going to buy more from poorer countries than those poorer countries buy from expensive America That's to be expected And instead of using blunt force tools like acrosstheboard tariffs Jaime argues the US should take a smarter more targeted approach understanding each trade imbalance individually and negotiating case by case not applying the same formula to every single country As Howard Mark said recently the big problem with widespread tariffs that are just Ipped on all countries is that it pushes trade partners away It pushes allies away For example there was a really interesting clip talking about my home country Australia being tariffed that did the rounds on social media lately You'll get what I mean Answer the question on Australia We have a trade surplus with Australia We have a free trade agreement Why they are incredibly important national security partner Why were they whacked with tariff senator despite the agreement they ban our beef They ban our pork They're getting ready to impose measures on our company with your Greek letter formula The fact that we have a trade surplus We're trying to address the $1.2 trillion that Biden left us with I think that answer sir you're a much smarter person than that answer And this is kind of Jaime's point as well as he'll talk about in this next clip His opinion is that instead of pushing allies and trade partners away the US should look to strengthen relationships and to boost trade especially when the US is already quite reliant on trade with adversaries like China Rare earth elements pharmaceutical ingredients electronics machinery industrial parts they all come from China It sounds like you're taking a calm head in the face of all of this Yeah I'm taking a calm view but I think it could get worse if we don't make some progress here Uh and of course you know trade wars you saw China raise the race today you know and people get angry and they're going to have responses but a very important point China and Russia have made it clear they want to kind of dismantle the post World War II system and I think the goal of all this trade stuff should be to make Europe and our trading partners Japan Korea Philippines stronger not weaker bring them closer as we build up our military and any trade that protects military that we should definitely do I mean there's a we we made a lot of mistakes about as you know pharmaceuticals you know shipping uh uh pharmaceutical greens penicellin there that we're so reliant on China for all we can't rely on any potential adversary for things we need for our military and so you know there I'm quite sympathetic that we should do that's absolutely paramount this is something Jamie spoke about in his shareholder letter too China and Russia are openly challenging the American world through military moves economic influence and of course trade realignment So in Jaime's eyes America needs to stop relying on China for goods critical to national defense I mean between 2020 and 2023 about 74% of rare earth elements imported into the US came from China How crazy is that this is a group of 17 chemically similar metals that are used in EVs wind turbines smartphones laptops fighter jets guided missiles MRI machines radar lasers the list goes on So Jaime's thoughts are that if a product is needed for the US military it should either be produced domestically or sourced from reliable allies But this means instead of isolating or undermining trade with friends the US should probably pull them closer Instead of tariffs perhaps the US should consider mutually beneficial trade tighter military alliances and economic cooperation Because if they don't you're giving the rising power an in and they will definitely take it You got to separate you know making sneakers from making guns You know one is like really important One is you know it's not as big a deal You need to keep the economic alliance together I think it would be in Russia's and North Korea's Iran's and China's interest to fragment the Western world And I think that would be the biggest long-term mistake And I'm talking about over 30 or 40 years that I I don't want to read the book about how the West was lost That's Jaime's overarching viewpoint And it's also important that trade gets handled more thoughtfully because of the short-term consequences too Trade policy has long-term geopolitical consequences as Jamie discussed but it also has negative short-term effects too In the short term American consumers lose out Tariffs are inflationary and it only makes the cost of living crisis worse This was another key point Jaime raised in his shareholder letter He noted "Whatever you think are the legitimate reasons for the newlyannounced tariffs and of course there are some or the long-term effect good or bad there are likely to be short-term effects As for the short-term we are likely to see inflationary outcomes not only on imported goods but on domestic prices as input costs rise and demand increases on domestic products How this plays out on different products will partially depend on their substitutability and price elasticity Whether or not the menu of tariffs causes a recession remains in question but it will slow down growth And that's the last thing Jamie really delved into in this Fox Business interview Whether this all culminates in a recession for the United States Is there anything you can tell us about the environment right now in terms of loan demand in terms of default because while all of this is happening you've got for example your uh economics team predicting a recession this year You know we've been in this kind of very soft landing for a long time Consumers have money They were spending money Corporate is making profits I do remind people part of that was because of our extraordinary fiscal spending You know we borrowed and spent 11 trillion since co and that obviously drives a lot of growth It drives corporate profits So I think what you're going to see now is corporations making announcement after announcement about don't expect my guidance to be true I'm going to hold back here a little bit These are long-term decisions they have to make they may want to see the tax bill which you know hopefully they can get done in July So yeah I think you you're going to see a slowdown I think the economists are probably right to say that you should expect that Well how significant a slowdown i mean are you seeing defaults not yet but I expect them And the other thing which we haven't had a any slowdown or real recession and CO was so short I almost don't include it in so long that if you have rates going up a little bit and inflation is sticky and credit spreads are gapping out which they're going to I think you'll see more credit problems than people have seen in a long time Now there was a lot of finance jargon in that clip but what Jaime is saying is essentially three things One from his position as the CEO of America's largest bank he is already seeing recessionary sentiment in CEO behavior They're hitting the brakes on spending hiring and investment And that's how slowdowns start Then two he thinks that this is to be expected reminding us that recent growth and profits weren't all organic They were supercharged by literally trillions in government stimulus which is now fading But then three he's not currently seeing companies that bank with JP Morgan running into issues repaying their loans However he does expect that to happen in the near future Essentially his justification is we've gone so long without a proper credit cycle that if interest rates stay high because inflation doesn't fade what we were talking about before then riskier borrowers are likely going to crack they won't be able to make their loan repayments and defaults will rise And that is a credit crunch a situation where it suddenly becomes harder or more expensive to borrow money and people or businesses can't keep up So that's what Jaime sees happening from his position as head of JP Morgan and that's why he believes that there are storm clouds on the horizon It's amazing to me that these companies that they just get too lax in what they do and we got a little bit of that too So going back to killing bureaucracy you know we put some headcount controls in place not cuz we're not doing well I call just like going for your run and eating your spinach But how significant would you expect that do you personally expect a recession i I am going to defer to my economist at this point but I think probably that's a likely outcome But I do think fixing these tariff issues and traders would be a good thing to do That will get one major uncertainty behind us We have the strongest economy in the world It would be good not to add to the uncertainty out there And they're the reasons why Jaime Diamond wrote in his annual letter that he believes America and indeed the world is at a crossroads The world is naturally shifting Co was an economic accelerant to that The BRICS nations are now closer and stronger than ever And if the Western world starts essentially falling out particularly around trade it really sets a stage for as Ray Dalio would say the rising power to challenge the existing power Don't let this go on too long cuz it's causing cumulative damage including huge anger at the United States Like I said if if my goal would be keep the allies together get them together keep work on that you know and you fix the trade with unfair trade fix it and then you know pull them closer and keep the western world together So they are Jamie Diamond's views on the current state of the world If you're interested a lot more detail can be found in his annual shareholder letter which I'll leave linked in the description But please leave a like on this video if you did enjoy it and subscribe if you made it all the way to the end But with that said thanks for watching and I'll see you guys in the next video [Music] [Music]

Breaking Down Warning Signals from the Bond Market — ft. William Cohan | Prof G Markets

https://www.youtube.com/watch?v=DUFt4IGKU50

today's number 60 that's the percentage of general admission Coachella attendees who use buy now pay later to finance their tickets uh Ed have you ever had sex at a music festival no it's intense i don't know why I like that one for some reason I like that one i think I like the pun jokes yeah it's cute right little bit of a dad humor twist yeah how are you Ed what's going on with you i'm doing very well Scott my dad's visiting so I've been hanging out with him which has been very nice yeah what are the Elson men doing together like what did you do with your dad what did you take him to see uh we had lunch up town and we walked around uh Central Park which was nice um we're mostly just getting meals together which is sort of what we like to do um I'll be having lunch with him tomorrow we're having dinner together on Thursday during lunch um I know my dad and me oh you can always you guys can already hear it coming everyone's starting everyone's like putting their hands over there do you mind when my father used to come visit during long lunches he would pause and he would reach across the table and he'd look at me and he'd say "You're such a disappointment." And has that happened to you i'm still waiting on that one anyways how about you you're you're you're in Palm Beach right i'm at Palm Beach the Why i'm not sure probably I forget either my sons have friends here or my partner has friends here i don't even Why am I here i have no idea why I'm here seriously why am I here i don't know anyways we're at this new hotel called the Colony Hotel and it's what I call a 64 hotel six-star prices fourstar service and they just throw people at everything and it's all these nice young people who have no desire to be in the services business who are waiting to go I don't know what people do in Florida find a bail of cocaine i don't what what do people do here in Florida open a nightclub fight crocodiles um they have gators here not crocodiles that's Africa um but it's it is actually a really I mean first off it's spectacular here it's spectacular i'll put up with supposedly Florida's passed a law such that like 8-year-olds can work now i'll put up with that for this weather is Trump there i know he was there last weekend he must have left because the traffic got noticeably better last night when he's here they shut down A1A apparently it's ruined that town the traffic as soon as he arrives the traffic just gets unbelievable well it cuts off they basically close an artery one of the most beautiful drives I think in the US is up to A1A here and they just close it down because Mara Lago is on the beach although oh I got some gossip i ran into my friend Me Oz i was at I think it was at Biblique which is a great restaurant here and I was with a bunch of people memed the new head of I think it's Social Security and Medicare or Medicare or Medicaid um anyways overseen like $2 billion who I like i think he's a good man came up said hi and he said "Let me meet let me introduce you to Bobby Kennedy." And I'm like "Oh I know i met Bobby on Bill Maher thinking that we'd like." And he came up to me and RFK Jr shook my hand and then walked away so he's he's mad at us Ed something you said something you said he's mad at us probably something you said so that you you've been pretty outspoken about your dislike of Bobby Bobby Kennedy right that's not fair i just said there are a few people in modern history that are going to cause more death disease and disability but I I'm not sure i He's handsome i've also said that he's handsome it's just you know this whole reubella and measles and kids having limbs amputated unnecessarily i I think that's a bad thing i think that's a bad thing shall we dig into our episode for today thank Thank you for the lifeline get to it okay let's get to the headlines but before we do that I just want to remind everyone today is the last day to vote for Profit Markets in the Webby Awards so please vote for us go to vote.webbyawwards.com webbbyawwards.com type in profarkets click business really holding your hand here and then vote for profit markets please uh we really want to win this thank you very much president Trump announced smartphones computers and memory chips would be exempt from the latest round of tariffs that news sent the major indices and tech stocks such as Apple and Nvidia rallying on Monday auto stocks also climbed after Trump said he was considering potential tariff exemptions for imported vehicles the dollar fell to a three-year low against the euro continuing its downward slide since liberation day investors remain uneasy over the administration's unpredictable approach to trade policy as JP Morgan Asset Management's chief investment officer puts it quote "There is now a very good case for the end of American dollar exceptionalism." And finally Wall Street just had its best quarter ever for trading stocks trading revenues at Bank of America Morgan Stanley Goldman Sachs and JP Morgan all came in at record highs helping the banks beat expectations across the board so Scott let's start with these tariff exemptions smartphones computers memory chips are now exempt from these new tariffs this of course benefits the big tech companies it also of course benefits Apple you called this to a tea last week this has probably been your most on then prediction so far this year um let's just quickly listen to your prediction from last week tim Cook is the CEO that or the business person that Donald Trump thinks he is he's going to figure out a way to give an exemption to all Apple products your reactions uh let me just say I'm really enjoying this podcast so far look this is an easy one and this is a this is a form of corruption and that is whoever has proximity to the president or is a popular company or is a big company this is a transfer of wealth from small business and medium-sized business to big business the company that could probably it would be it would be hugely damaging but let's go to the other side of the spectrum i spoke to a fraternity brother of mine from UCLA who built this really nice little specialty products company that so you know if you go to a conference the mugs the logo mugs the fleces the signage that all says Netswuite by Oracle and the water bottles at conferences when you go speak somewhere uh that's a big business and he has built this nice business I would imagine it's 10 to 20 I mean small business right he doesn't give a million dollars to inauguration he's not on Trump's radar no one you know it's not an it doesn't have a cult like Apple us and I talked to him over the weekend basically his business has been shut down it's like CO but worse and that is he has to come up with a bunch of additional revenue to get stuff off a ship a tanker that's on its way that's going to land he has told all of his suppliers in China to stop producing and shipping and there's no way he can turn around to you know call it say Coachella had branded merchandise you can turn around and go "Oh uh I got to I got to increase the the amount I was going to charge for those branded stage signs by 145%." Because of what Trump did that he has these contracts he has to live up to so he doesn't think the market's going to be able to absorb that type of price increase so he has two choices is he can either go out of business or try and reroute all this supply chain madness that's taken him 20 years slowly but surely to reroute to China and you might have say well he should have known better he shouldn't have been that you know concentrated well guess what the majority of these businesses are very concentrated in China including Apple but Apple gets a reprieve but the 98% of companies who depend upon import and export are small and mediumsized business they're out of luck so when it's the richest companies the companies with proximity to the president the companies that can give him money for his inauguration get quote unquote exemptions that's corruption and this is uh I mean there's so many points of light I've been absorbing over the last week i spoke to another I spoke to the CEO of a pretty well-known Cadillac company and this person said "Okay I have whatever $20 million on a boat of outdoor furniture or sweaters or what have you i've got to show up with uh $29 million to get the stuff off off the boat i've got to pay a tariff of $29 million." That when the merchandise left China I didn't think I was going to have to pay so I got to walk into my CFO and say "Uh can I I need $29 million in 72 hours." They don't just have that lying around that's going to hit earnings massively and then the one I just didn't consider was this person said "And now I've got to figure out a way to get dozens if not hundreds of people down to the Port of Long Beach to rettag and releabel every single item." Because what what people do now or what companies do now is when they order stuff in China they attach the labeling and the pricing in the factory and he's like I I've got to repric and reabel everything so I've stopped all shipments from China it's going to take my inventory down i'm going to have to pass on as much as possible of these prices to consumers meaning inflation but at the same time I'm ordering less merchandise which means prices go up sales go down i'm looking at charging consumers higher prices meanwhile my my earnings are going to get absolutely kicked in the nut so every point of light I've seen is small and medium-sized businesses are getting really hammered here my friend who runs that small business is saying he said "Scott this is like co times 10 but I'm not getting any relief businesses just shut down for me i think we're going to see the next two cycles of earnings calls even if they decide all bets are off which quite frankly I think they're going to do i think they're going to back down on almost everything." you wait every single CEO any weakness in their earnings calls of which there's going to be a lot they're just going to say tariffs the tariffs absolutely wre havoc on our business on so many different dimensions and it took our earnings down I wonder if this is we kept talking about a rerating down of stocks I think this is the I think this is the catalyst and I don't even think we've seen the the real damage here is like an iceberg the vast majority of it is below the waterline we don't even see it what this is also officially revealed is how this tariff policy has now devolved into basically a game of whack-a-ole where you you you just selectively roll back the tariffs based on how the market reacts and based on who gives you a phone call i mean it is completely on the-fly policy at this point the yields go up and the tariffs come down and the yields go down and he says the tariffs are going to come back up now the tech stocks go down and the the tech tariffs uh go down and and now we even see what's happening in the auto market where the auto stocks are hurting and Trump is saying uh to the Wall Street Journal that he might make some exemptions for the auto industry and you know roll back those car tariffs so I think what we're seeing now is he has officially surrendered to the markets he has surrendered to Wall Street to big tech to Tim Cook to Jensen Huang they've all got his number now he's this idea that he's folding left and right and basically signaling to the markets that he has now become a candle in the wind i mean there is no strategy at this point and I think that's a very unique predicament for the markets to digest now because yes these big tech companies they are seizing back control of the narrative uh they are getting more favorable conditions but is it a good thing is it a bullish or a bearish signal that the president is now unequivocally bending his knee to the dynamics that are unfolding in the markets i don't really know um and I think that's the thing that we're going to have to keep an eye on over the next couple of weeks but there is no doubt that the people who are getting hit hardest here are the small to medium-sized businesses the very businesses that Trump said he would bring back to life i haven't heard anything you said since you used the term candle in the wind jesus Christ you're so Princeton let me ask you this do they make that university for a man do you think any of my colleagues from UCLA have ever used the term a candle in the wind let's talk about what's happening to the dollar here uh dollar hit a three-year low last week against the euro you know we've talked before about how unusual it was that after the tariffs we saw the stock market go down and the yields on treasuries go up and that's strange because usually when stocks go down as much as they did last week you see this flight to safety which means that investors start buying into treasuries which brings the yield down but instead uh we saw the opposite yields went up which was an indication that the investment community believed that treasuries were not safe and that's very rare and very alarming as we discussed last week so what's happening to the dollar right now is the same dynamic but to the power of three because in the same way that when investors dump stocks and they they usually buy treasuries in the same way that that's the the common dynamic when investors start dumping treasuries usually what happens is they go and they buy dollars because for governments and for large institutions the dollar is generally considered to be the ultimate safety asset safer than stocks and even safer than treasuries now we can talk about gold and we can talk about Bitcoin but throughout modern history this has been the dynamic what we're seeing this week is once again the opposite the yield is going up and the dollar is going down so investors are dumping their dollars they are converting into other currencies they do not consider the dollar to be a safe investment and so this is a continuation of what we discussed last week we're now seeing a flight away from the US stock market away from the US Treasury market and now away from the US dollar so from top to bottom from stocks and all the way down to dollars the world is essentially selling America and the implications here are again enormous because if if this continues if everyone keeps selling their dollars then we will lose our position as the world's reserve currency and you ask anyone who knows anything about economics they will tell you our reserve currency status is basically the number one reason our country is as powerful as it is today and it's been described as the exorbitant privilege and we can get into why it's so useful the long and short of it is it makes borrowing a lot easier and a lot cheaper for us but if we lose that and now people are beginning to talk about that you saw that quote from the chief investment officer of JP Morgan this could be the end of American dollar exceptionalism if we lose that then America is really in trouble we're not there yet but I just want to explain that you know this is the direction we're seeing this is the conversation that investors are beginning to have and yes it is on the table if people lose faith in our company's ability to pay money back they're less likely to loan us money meaning companies and the government have to increase the interest rate they offer people who loan us money in order to justify the increased risk so our costs go up and at the same time our dollars our remaining dollars have less purchasing power overseas so our costs go up and our purchasing power goes down both in terms of the interest rate we have to offer and also just the remaining dollars we have even after that become worth less so that's a reduction in prosperity that means we're no longer going to Universal we're going to Knottberry Farm or Kings Island it means we're no longer have 10 gifts under the Christmas tree for our kids we'd have eight i mean if these tariffs hold given that 77% of toys under the Christmas tree are about to double or go up two and a halfx then you're talking about four gifts under the Christmas tree so this is an immediate decline in prosperity when I moved to London one of the reasons I wanted to buy in London was I wanted to diversify out of the dollar i thought okay I'm going to put I'm going to have some money in another currency and of course the moment I did that I think I bought my place and I I converted dollars at I think a buck 26 and then immediately went to A110 and I remember moving in and thinking this house is worth 15% less than I paid for it 30 days later now it's back to $132 and I like the idea of having some assets and foreign currencies and it just goes back again to this notion of diversification but the way you grow an economy is you're able to borrow more than deposits on hand right you can borrow $120 a bank can borrow $120 from depositors and lend out 150 because as long as they don't ask for it back at the same time you kind of have this great leverage and you can lend more than you would if you were just only lending the money that's been provided to you and basically the US because it has the lowest interest rates and the most trust has the lowest cost of capital in history meaning we can be more aggressive and so when the cost of that capital goes up much less the cost of human capital think about how difficult it is to get people to come here now i mean people just don't need this let's move on to this third headline here which is these big bank earnings we had earnings from JP Morgan and Bank of America all the big banks um and just by the numbers here it was a great quarter uh for the banks jp Morgan beat on estimates their profits rose 9% bank of America also beat profits up 11% goldman Sachs beat profits up 15% cityroup beat up 21% morgan Stanley beat profits up 26% i mean a huge huge quarter incredible quarter of these banks and as usual they're all kind of telling the same story here and this is generally what we see in banking it's a very cyclical business whatever's going right or wrong at JP Morgan is usually the same thing that's going right or wrong at Bank of America you know last year it was this rise in net interest income um the year before that it was this downturn in investment banking etc etc so what is the theme today well it's actually something we predicted and that is that trading revenues the money that these banks make from facilitating and executing stock trades that business is exploding it was a record quarter for most of these banks for Morgan Stanley the trading revenue was up 45% and the reason this is happening is volatility the administration is causing chaos in the markets which is causing investors to reshuffle their portfolios they're buying and they're selling and the banks are profiting off of that and this is what I said way back at at South by Southwest the people who are being rewarded here are not the value investors it's not the people who are investing long-term into the real economy in America in fact they're getting burned the people who are winning in the stock market are the traders the gamblers the speculators it's basically the people who want to make a quick buck off of volatility scott your reactions to what we're seeing from the big banks very simply when there's tumult in the market people want to take moves a company says whether it's Mercedes that wants to hedge its exposure to the dollar or whether it's a company that needs to come up with another you know another hundred million to offload their products they're going to have to pay a tariff on they weren't expecting they have to either raise money go to a bank or a consumer says "I I'm freaked out about this i'm retiring in two years i'm going to take down my equity exposure i'm going to sell stocks." But anything in the news like this just creates more urgency and more action and just more trading i mean we've all been everything we're talking about in terms of diversification all the moves require a certain or or induce if you will a certain level of action what we've been saying is don't do panic selling and there's friction in that activity in the form of commissions and trading commissions for investment banks so whenever there's activity like this and tumult in the marketplace that inspires a lot of actions buying and selling just the volume of commissions go up in addition there's going to be more exotics and more derivatives and more margin and more kind of sophisticated trading vehicles that clients and corporations will call on they'll say "I'm worried about the US market can you hedge my dollar exposure and those types of products tend to have much higher margins?" In addition that sense of urgency quite frankly creates pricing power on behalf of the provider specifically the bank riding those types of vehicles calm as she goes steady as she goes is not good for these guys i mean in terms of trading because there's just less trading and less sophisticated kind of vehicles that are lower margin so you know when the bullets are flying these guys are the arms dealers but the only thing I would argue is that I think it's a sugar high because I think this is probably suppressing a lot of kind of systemic capital raising like IPOs debt market offerings uh I would think M&A has kind of come to a standstill no the price discovery here is really difficult what do you pay for something well the buyer is going to think oh it should be 20% less expensive than what I offered you 30 days ago and the seller is like no I'm I don't not buying that so I think this is a sugar high i I don't think this is going to last for these guys that's another argument for why today as a bank you have to be massively diversified in terms of your businesses which is why JP Morgan has been such an outperformer you know when we see a downturn in M&A they have a huge trading desk and they can generate and and make up for it um in times of volatility like we're seeing today and they make the they make the money off of the trading and then you know in calmer times they'll make their money off of the interest so the banks will be fine especially the larger more diversified banks and in this case the banks are winning but I I just do want to just renavate us to what Trump's promises were and also to whom those promises were made this was all supposed to be a win for regular people for small medium-sized businesses for Main Street for 401k holders and again what we're seeing here with these bank earnings the dynamic we're seeing is actually the reverse the winners here are the traders on Wall Street the winners here are the people who are clients of these big banks who can afford to give them a call and take advantage of all of those exotic instruments that you just talked about that generate that that higher margin the losers here are regular investors on Main Street the people who get no benefit from markets going up and down and up and down and up again you know there's no benefit from having a volatile market if you're a long-term investor who simply has their assets in a 401k and it's invested in the S&P at first it looked like Trump was just kicking both Wall Street and Main Street in the stomach what we're seeing over the past week uh is that he is bailing out or figuring out a way to make his rich friends happier than they were before but meanwhile everyone else all the regular people they're going to get burned and just one interesting uh note Goldman on their earnings they didn't mention the tariffs once they they didn't say the word tariff a single time i think they probably want to position themselves as calm and unfazed by what's happening but I think you have to assume that they probably are to an extent also actually a little bit unfased by what's happening um because I think they have this back stop that regular people don't have which is that volatility can be a boon for them in the form of trading revenues and that's what we saw this last quarter it's funny my interpretation of that was it's a giant reach around to Trump that they don't even want to engage in the argument and they're worried about his wrath so they don't use the term they just talk about volatility rather than saying the ass clown has created economic uncertainty for all of us i mean uh I I know David Solomon i like him a lot i think he's a great leader i am incredibly disappointed across all corporate leaders who all wake up every morning look at themselves in the mirror and say "Hello Mr president." I bet 498 of the 500 Fortune 500 CEOs think there's a non-zero probability they should be president that they're so awesome that they'll be drafted to run for president and the key attribute of a president is leadership and leadership kind of comes down to one basic thing and that's doing the right thing even when it's hard and none of these guys are doing the right thing because it's hard to call out just how ridiculously damaging this is to America there is such a lack of leadership across our Fortune 500 CEOs we keep waiting everyone assumes that you know our corporate leaders are the best in the world they're the best in the world at making profits they have not demonstrated themselves to be great off welcome back here's our conversation with William Cohen New York Times bestselling author and founding partner of Puck bill thanks for coming on great to be here thank you for having me again so we talk a lot about the stock market uh I think everyone talks a lot about the stock market especially on this show we talk a lot less about the bond market um which despite being much larger in terms of just asset size um I think is quite misunderstood compared to the stock market so we wanted to have you on today uh to talk to us about bonds you've been writing a lot about the bond market in the past couple weeks what we saw last week was a fluctuation in yields um we saw this explosion in the yield on the 10-year and this was the thing that everyone was very concerned about so give us an explainer on what happened to the yield on the 10-year what happened to Treasury yields in general last week why it's important uh and why everyone is so concerned about this markets are a confidence game the financial system is a confidence game and I don't mean that in a negative way i mean that in a positive way it only works if people continue to have confidence in it uh stock market is all about confidence you know you generally uh believe uh that a stock is going up or else you wouldn't invest in it or you know or you'd short it if you believed it was going down but you know you have to have confidence uh that the financial statements are uh accurate and you know that's why we have an SEC uh we have regulators uh you know that's why they have to file and certify uh the financial statements uh the bond market is also relies on confidence so uh when the tariffs uh shenanigans began what I call the tariff palooa uh began in earnest uh there was an initial flight to quality and you could and what I mean by that is people sort of ran from the equity markets because they didn't know what the effect of these tariffs would be on corporate profits and people's confidence in the equity market uh and in the economy generally whether we're going to have inflation and a recession or stagflation whatever it was going to be and so the initial impulse was to uh run to the safety of the Treasury bond market uh and uh at when uh he you know this uh tariff Palooa started the yield on the 10-year Treasury was around 4% and the next day or so it it rallied and the yield uh fell to like 3.85% which you know is relatively low especially over the last few years and so there was this sense that people were seeking the safety of the Treasury bond market but then once people began to realize what these exorbitant tariffs were all about and uh how convoluted it all seemed and how poorly thought out and how much inflation it might uh result in uh the bond the yield on the bond market uh began to move up precipitously and and got to like 4 and a half% which uh was basically the largest and quickest move up in the 10-year Treasury in like 37 years uh so it really shook people's confidence in you know what is supposed to be the most sanctified safest uh market that there is while that was all happening we we're describing confidence being shaken i was watching CNBC i was glued to the TV and everyone was talking about the possibility of a credit crisis or a credit crunch that's sort of the endgame uh it sounds like you know if yields explode then it could trigger this credit crisis explain to us what actually is a credit crisis what does that look like what does it mean on a technical level and why would it be so bad for our economy the whole world runs on debt i mean you know borrowings uh you know and the availability uh of uh borrowings lending money that you can borrow to buy a car a house uh finance an LBO uh just finance your business on a day-to-day basis and as long as there's the debt available at a price you're willing to pay then uh you know the whole system you know works pretty well uh what happens during a credit crisis or a credit freeze uh is that that availability of debt capital just dries up can't get it uh you know uh you can get it at exorbitant rates of interest uh but uh you know most people won't pay that exorbitant uh rate of interest so just pass on the purchase pass on doing the deal pass on the refinancing whatever it is and you know you know the markets I mean one of the reasons I love the debt markets is because it shares so much information with you so quickly uh about uh risk you know it's a place where sort of risk hangs out and you can see it uh developing on on a minute-to-minute basis like you know when it became apparent and and I especially love you know the high yield bond index because that's where uh you know high yield bonds junk bonds are issued by companies with less than stellar credit rating you know uh who have real risk to their credit uh but can still get access to capital that was the great innovation of Mike Milin at Drexler Burnham uh providing capital to companies that otherwise wouldn't have been able to get it and doing it in the junk bond market by issuing these bonds you know publicly to a large extent a and but they don't have AAA credit ratings they don't they often don't have investment grade credit ratings they have below investment grade credit ratings which means that they have to pay a higher rate of interest to borrow the money than say Johnson and Johnson would have to pay or the government would have to pay assuming you know we don't default on our debt or we lift the debt ceiling or we don't get too crazy which we happen to be going through a crazy phase now uh which is why everybody gets so nervous uh and so when the yields in the junk barn market spike up you really get the sense that people are really risk off as they like to say on Wall Street that that you know that they'll borrow money or these companies can borrow money but they really have to pay up for it so what happens in the junk bond market uh can tell you so much about how people are feeling about risk and last week uh the uh yield in the junk mom market which was already trending up because interest rates had been rising and people were worried about the economy generally had been about 7 1/2% leapt up to 8 1/2% like in a day or two i mean another huge jump uh in a very short period of time so people are really nervous and that's just the average junk bond some junk bonds are yielding you know 20% or more there's a general sense that last week that either intentionally you know using the debt markets as a weapon and that is people are fed up with Trump and these sort of what they believe are reckless mutually you know assured mutual destruction tariffs and that they went the Japanese and potentially the Chinese went into the bond market did some short you know fairly abrupt pulsed sales that took the tenure up to basically say "Hey boss you with us we're going to with you." Do you do you get the sense that's what happened personally I think that's what happened uh because it's a way to quietly with us if you will you know with us you know you you're going to do these tariffs yes we'll match you tariff for tariff we'll play that long game we've been around for 5,000 years you've been around for 250 we'll we'll play that long game with you and in the meantime we'll drive up the cost of money not only you know cuz if you drive up the cost of uh the government borrowings which is exactly the opposite of what you know the Trump administration was hoping would happen then it costs more to refinance it drives up your budget deficits it drives up the cost of all other borrowings by corporations and individuals because bonds are priced off of a spread to treasuries and while that spread had narrowed then in the last few weeks it's widened again so that's what I thought happened Scott and that and and it was also like a signal that you know you need to refinance $6 trillion of Treasury securities by June we may not play in that uh you know Scott Bessant uh the Treasury Secretary so you know good luck trying to refinance at anything like you know 4.5% rate it might be even higher but you know the other day I noticed that Besson came out and said that's not what happened personally I'm not sure I believe anything that comes out of the Trump administration so I don't know that I believe that but something has to account for the largest move up in the 10-year bond in 37 years if you are you're a banker if you were hired by uh the Chinese Communist Party if you were hired by the CCP with a mandate of quietly elegantly uh devastating the US economy i can't tell if this is going to be a question or a comment well most of my questions are comments just discussed i think the Trump I'll put for a thesis of Phil and I are friends um I think the Trump administration has vastly overplayed their hand and has absolutely no sense of how powerful or vulnerable we are that if China wanted to they could seriously with us that they could go into the market sell their 700 billion dollars in treasuries and spike the 10-year and maybe inspire just like a crazy panic here but they're not stupid they realize that if they kneecap their third biggest partner trading partner behind the EU and Asian nations that would be bad for them so they're showing more restraint than we are am I overestimating underestimating their ability to wreak havoc on our economy given that they're now our kind of our I think one of our largest creditors yeah I think they're our third largest creditor with uh Japan being I think uh a bit bigger um so the two of them could certainly uh subtly send a message and you're right you know you don't want to dump your 760 billion worth of Treasury securities because that you know just like you wouldn't dump you know your big position in in of stock in a company uh without a you know proper underwriting or dribbling it out over time because that'll drive the price down uh and you know you you won't obviously get as much for them uh uh but I think it was a very effective signal uh yes the Americans buy a lot of goods from the Chinese uh but you know look they just said we're not going to sell you any more rare earth minerals they control the rare earth mineral market and we need those rare earth minerals for all sorts of things like you know electric cars for starters so that's another way that they can be very effective in getting their message out so to get back to your original observation yes of course it's Trump he's overplayed his hand uh in the most ridiculous conceivable way possible i mean you even if you were like a Hollywood script writer you could not possibly imagine this kind of scenario that Trump has come up with to you know destroy or to begin to destroy the confidence that people have in our capital markets which is you know like you've talked about so so often Scott you know with universities are you know one of our greatest American assets another one of our great American assets is our financial markets you ruin those you ruin the confidence that people have in those uh financial markets you know it's a self-inflicted wound we'll be right back we're back with property markets you know you talk about the idea that what we're seeing in the in in the surge in these yields is a result of an action from the Chinese government maybe the Japanese government to with us as you said um and I feel like these are the two options here it's either this oneoff eventdriven situation where the Chinese government has said "Hey we're going to we're going to dump our treasuries today just to remind you that you can't with us."

Or it is a larger and more structural change where the entire world is turning away from the US debt markets from away from US treasuries much like they're turning away from the US stock market and in that case what we could see is higher yields for even longer um you know and I think those are two very different paths right in one case the yield spikes up and then it comes back down um in the other case it continues to slide up and up and up one is more of a one-off event and the other is a structural change that is going to last for a long time i'm wondering in your view which path you consider to be more likely is this just you know premature trying to intervene with Donald Trump or is this a structural change and the world is turning away from US debt you know honestly both things can be true i think both things can be happening yeah if you look at um the 2008 financial crisis uh it was caused by a a huge flaw in the architecture of Wall Street this whole idea that uh depository institutions whether uh consumer deposits or institutional deposits uh you know were borrowing short and lending long uh and you know giving creditors I mean Bear Sterns at the end was uh borrowing in the overnight repo market basically giving their creditors a vote every day every night about whether to do business with them anymore and finally in March of 2008 they said you know enough i'm not doing this anymore i'm not rolling over the $75 billion of uh overnight repo that you want and basically you know you're out of business same same thing happened with Lehman Merrill almost happened with Morgan Stanley and Goldman Sachs so that is an inherent flaw in the fractional banking system in our banking system generally we saw it again with Silicon Valley Bank and Republic Bank so we have a basic flaw in the architecture of the system but so so that's why that happens and that's that that's why historically there's been financial crisis in this country usually once every 20 years as a society we've said "Okay we can live with a blow up once every 20 years because you know we like banks uh and private banks and if we didn't have them uh our economy would basically be uh uh tiny and we wouldn't have the dynamism that we do in in the economy generally speaking in 2020 we had the pandemic which was an exogenous factor freaked everybody out uh economies got shut down all around the world concern for a recession the Fed had to jump in and flood the zone again and then in 2025 April 25 uh we have uh the actions of a single madman who happens to be in the White House who can by executive order thanks to Congress's inability to seize back that right to implement tariffs or not i'm still wondering why they haven't seized it back uh but they've seated this to the executive and he's just going hog wild with it loving being the center of attention as we know he himself is the one who is causing these uh these fluctuations in the markets this loss of confidence so people are like thinking to themselves this mad king we don't have a parliamentary system we can't vote him out of office we can't have a a a vote of no confidence we can't impeach him we tried that twice that doesn't seem to work we're stuck with this guy for four years so you're asking if this is a longer term situation the answer is as long as Donald Trump is in the White House uh and Congress does not take back the power of the tariffs which is rightly theirs which they don't seem to be in any hurry to do uh this is you know why there's this massive loss of confidence and you know once that confidence is lost especially when it's a factor uh driven by this kind of a factor it's going to be very hard to get it back not impossible we got it back after 2008 even with the uh architectural uh flaws in the system uh but this is such a self-inflicted wound it doesn't have to happen a a normal person might say "Okay I had this idea i was wrong and now I'm going to correct it because I've seen the damage I've done." But we're dealing with somebody who never admits that they're wrong uh and will never uh do something without uh you know trying to save face and I don't know how you save face in this situation uh without just sort of abandoning the whole stupid idea to begin with the big question is ultimately okay then where does all the money go like and I I don't I think we could reframe it not necessarily in terms of alpha but just as a as a basic question you know if capital is leaving the US stock market it's also leaving the US bond market it's also leaving the US dollar I mean we've seen the dollar at a three-year low compared to the euro then it has to go somewhere else and I think the question we have to address is where will the money go eventually if that rotation is to fully materialize does it go to Europe does it go to China or to gold or maybe even to Bitcoin um maybe to other foreign debt markets if you had to make a very long-term prediction as to where the money ultimately goes if this rotation materializes what would you predict this is not uh you know completely black and white there's a lot of shades of gray here i mean um uh the the the money isn't leaving uh our bond markets or even our equity markets what's happening is everything's being rerated everything's being repriced so you you can still get capital which is why we're not yet in a credit crunch or credit freeze you can still get capital it's just going to cost you a lot more you c you can still invest in uh Nvidia you're just going to it's going to cost you a lot less so I mean uh as Howard Marx uh said who uh the great uh distressed bond investor he said you know if suddenly you you go into uh Bloomingdales and everything's 25% off uh you're not going to run out of the store and say oh my god I'm not going to buy anything's 25% off you're going to say oh let me get out my shopping cart here and pull as much as I can that I wanted to buy and put it in there so you the time to back up the dump truck uh in the equity markets is when there's a major correction which is you know why Warren Buffett moved into cash in such a big way at the end of last year and the beginning of this year and now has like 350 billion of cash you know he's the only if you look at the billionaire list uh the Bloomberg billionaire list which I love to look at uh he's the only billionaire I think in the top 10 whose uh net worth has increased since the first of the year and he's up 25 billion because he's sitting on this pile of cash that's earning whatever it's earning four or 5% in the bond market uh so uh as usual he's much more brilliant than everybody else even though he's 92 93 94 not not being agist here Scott uh but uh uh I think that you know it's just we got the for sale sign on and you can't catch a falling knife so you have to be careful you know it could go it could get worse but basically the message always has been in the past when markets correct I always say that's a good thing and that's a time to invest so I think the majority of the people that at least the circles we run and think that this is one bad but two a lot of the damage has yet to be felt now obviously we see the markets because they get marked every day but a lot of this damage the way I would describe it is Trump pausing the tariffs has just pulled a knife halfway out of the back of the economy but the damage is going to take years to heal any sense for where the next manifestations of this damage will pop up is it hiring is it more market tumult is it earnings calls is it reduction in tourism like what are you what are you waiting on for sort of the next card to be turned over well I think we're already seeing the reduction in tourism into this country from all over the world yeah it's huge huge it's fascinating uh really I've never seen anything like that um you know the the the bankers I talked to the M&A bankers I talked to who are talking to you know gobs of CEOs they're worried about earnings in the third and fourth quarter yeah because they see you know uh inflation rising uh you know tariffs being on everything costing more uh demand will start to you know be affected and their earnings will be affected that you know pe people like to say well the you know the stock market isn't isn't main street and you know I get that concept but it actually is you know related exactly to main street uh in the sense that it's related to corporate earnings which of of course is related to main street so there there they're they're very there is very much a a relationship between the two and you know I and as we know the market the stock markets especially are forward-looking and I and I think part of the reason we've lost this 10 or 15% uh so quickly is because uh investors are saying hey you know these tariffs and the result of them this loss of confidence and people holding on to their wallets uh we are a consumer-driven economy and if the consumer closes the wallet you know we're going see a decline in earnings in the third and fourth quarter and that's what I think CEOs are expecting and that's why you're not seeing any uh M&A business on Wall Street or much financing business uh you know all this anticipated regulatory relief that you that that Trump was going to usher in is all for not now because uh you know he's he's screwed the pooch uh by destroying the confidence that we had in the markets and that corporate CEOs had in their own businesses uh and they're just not going to do things when they don't know uh you know where all this is going to settle out william Cohen is a New York Times bestselling author financial journalist former M&A banker and a founding partner of Puck where he writes about what's really happening on Wall Street i love Bill's newsletter i highly recommend uh you go subscribe to Puck it's really it's really informative and he keeps things spicy which I appreciate uh especially in financial news bill this was a pleasure thank you so much for joining us thank you both thank you for listening to Proof Markets from the Vox Media Podcast Network if you liked what you heard give us a follow and join us for a fresh take on markets on Monday

2024-04-19 EXCLUSIVE: Palantir Executive on Europe, The AI Revolution, NHS, & Palantir's Massive Opportunity.

https://www.youtube.com/watch?v=sM0zpn4K7N0

hello everybody welcome back to the channel We are here with a very very special guest I am here with Palunteers's executive vice president of the UK and Europe Louie Mosley Louie thank you for being here Great great to be here Amit I am very excited to talk to you Uh I've known about you for the past couple years I researched you in particular when Palenteer was uh competing for the NHS contract and I know we'll get into that but you have had a long history with Palanteer You've worked at the company for a while and you've seen the company from when no one really cared about it to March 2025 when it seems like everyone cares about Palanteer So I just want to go back a little bit in time When did you join Palanteer and why are you still at the company here today uh thanks Amit So I joined Palanteer back in uh 2017 which as you say uh was not a obvious time to join Palanteer Uh lots of reasons we go into why that was the case but yeah we'd uh we we we'd broken out of a kind of mysterious uh company that worked with Intel that no one had really heard of We'd raised big valuations Uh we were trying to build a corporate business but there were lots of reasons why things were you know frankly you know our revenue was pretty flat those years Yeah Uh so we were we were growing into the valuation Uh it was a time when palente was starting to get controversial You know our offices in in the valley were being picked It was the the midst of the kind of the uh the the controversy around ICE and our involvement with with those parts of the Trump one administration Um but I joined because you know I knew I knew lots of guys at Palanteer I had friends there uh I'd followed the company for a long time and I really believed in the mission you know they k especially he was uh one of the few people who at that time was saying the things he still says today and I think a lot of the world has has come around to his way of thinking uh but it was you know it was like a clarion call it was like that's the guy you want to go and work for right it's so interesting because I I' I've had the honor and privilege to speak to many of the employees at the and the ones that have joined from the 2010 to 2015 era It's it's really interesting to see why they joined why they still stay Pounder is one of the lowest churn rates in in the entire tech industry and how inspired they are by the mission And now it's just really interesting because the rest of the world has kind of caught up to what Pounder is doing and it's kind of exciting to see that play out Uh you are in charge of the business in the UK and Europe What is that like across the pond from the commercial business obviously the United States commercial business is growing like crazy Europe not growing that much So can you speak a little bit to I guess some of the challenges and benefits of being in Europe yeah So I I'm based in London Uh it's maybe a little known fact but 25% of Palunteer's global workforce is actually in the UK in London Uh for a long time we were the largest single office that Palanteer had anywhere in the world And it's only really quite recently in the last couple of years that our US corporate business as you mentioned has started to really take off that we've seen the offices in New York in particular start to grow and overtake London Uh so London has been a very very important center for for Palantive for quite a while while there's a few reasons for that One I think is talent London is one of two or three places in the world like the Bay Area like New York where you have a lot of super talented engineers Yeah And so Palanteer followed them and built an office around them So we do a lot of product development in London It's not a just a BD office Second reason is the UK itself was the first big market outside of the US that Palanteers started to build a real business So we've been active in the UK both on the corporate side and with the government for over a decade now And that you know is the is the only geography for example that is large enough for us to report in our earnings uh separately Yeah uh it's a it's a significant percentage of our revenue still Uh and the third reason again which is maybe little known but if you roll back as you said seven or eight years our corporate business was actually growing faster in Europe than it was in the US and we built a fairly sizable business uh with some of those big you know big big uh big logos in in Europe like Airbus like BP like BMW etc uh and it's only much more recently that the business in the US has started to take off You mentioned a big difference in the growth rate I would treat that as essentially a proxy for the rate of AI adoption in those economies So what you're seeing in the US our growth rate in corporates is 50 50% plus That is because US corporates are investing deeply in AI Right go to continental Europe single-digit percentage growth they're not adopting AI And I as a European I really worry about that So so let's dive a little bit deeper into that I mean Karp has talked about this publicly many times In fact he's even talked about it on earnings calls where he feels Germany France I mean a lot of these European countries are late to the revolution Uh in your opinion is there a real revolution happening right now and what is the actual downstream effect of being late to that revolution oh totally I undoubtedly there's a revolution happening and it's a revolution where first movers are going to have a real advantage because the revolution doesn't have the same reversion to mean kind of dynamic that a lot of previous tech revolutions have had So if you think of you know your ERP system revolution to improve the efficiency of your supply chain this is going back 20 30 years you install that you're more competitive than you know the company your peer but they can install the same system and catch up so you might get a lead for a few years but it it there's a reversion to mean right with the AI revolution there are exponentials there are feedback loops and I think that means that early adopters that get on the train first are going to just pick up speed and then there will come a point it's a tipping point where you can get on the train you can get on the same track but you're never going to catch the first mover And that's where I worry about a two-speed economy in the West where you've got the US racing ahead adopting AI and you've got Europe in a different lane going much slower The big big European companies that I mentioned like you know they 20 years ago they were super competitive with their US peers In 20 years time they still need to be if Europe is to have the kind of wealth and and and and society that it has today What do you think will be the wakeup call will it be just like lack of earnings growth on some of these companies and and shareholders are going to demand it or is it going to be something worse than that that creates the wakeup call for them i hope it's the former uh you know because if it's the former that wakeup call you can address it You can uh you can do something about it If you leave it too late it's it's too late Uh one of the problems of course is that the European Union has passed uh the EU AI safety act Yeah which is a bit of legislation that actually makes it very hard to experiment with AI to adopt AI to try AI And I think that's had a chilling effect actually on on a lot of European companies And certainly for a lot of startups and tech companies that are you know busy figuring out what AI means in practice You look at well shall I try it in the EU or shall I try it in the US you go well I'll try it in the US I'm not going to run the risk of being litigated in Europe for accidentally doing the wrong thing Right Palinger has kind of proven themselves to the market I would say over the past year and a half not only by the growth rates but also the sort of the qualitative stories and metrics We've had six AIP cons now uh where customers have said it's Palunteer like it is like we're using them for a reason We like using them on a handful of companies that we reach out to when we think of an AI operating system Palunteer is on that list I think the executives at the company the employees are starting to feel a little bit more confident about the work they've been doing over the past 20 years now that the market's recognizing that Do do you feel that confidence every day in your day-to-day life and how are you seeing that confidence potentially be instilled in some of the clients and the new deals that you guys are trying to get as well yeah 100% And it is we have been doing the same thing for 20 years And I think a lot of people underestimate that They they don't realize how consistent the focus and effort has been at Palanteer and for how long it's been going on And I think that's it's also symptomatic of actually you do need that kind of maniacal focus and that kind of consistent effort in the layers of the tech stack where we have operated for that long to build the technology that's now meeting its moment with AI It's you know we talk a lot about the ontology that was probably not a word that anyone had ever heard until we started using it I'm still not sure it's the word we should use It seems to leave a lot of people a little bit confused and lost But you cannot make AI useful in your enterprise without something that looks like an ontology right and we have been figuring out what is the tech you need to build maintain and operate ontologies in flight in the most complex the most secure the most sensitive data environments you can imagine for two decades Yeah it's really exciting I actually got into pounder because of the word ontology I come from a debate background and philosophy was like very important to learn debate and ontology for going back hundreds of years is a philosophical term to define the state of being And so in 2021 when I saw you guys were describing uh the state of your enterprise as an onlogical operating system it just it was so attractive to me as an idea philosophically and now the rest of the world is starting to realize why ontology matters from a from a tech perspective which is just so cool to see NHS I want to spend a little time and talk about them Particularly the NHS deal which is a uh contract to for pounder to have a national um federated data platform and essentially build the ontology among a host of different tools to manage a system that quite frankly has not worked as well in the UK What was it like back in 2022 2023 i think the deal closed at the end of 2023 to actually get that deal and how did you deal with the uh societal push back against Palanteer in the United Kingdom yeah lots of lots of questions there So uh the NHS for those who who don't know much about it uh is the national health care system in the UK Uh it's what we call a singlepayer system So it it's paid for entirely out of taxation There's no insurance model There's no private element to it It's just general taxation pays for it And the principle and it goes back to 1948 It's an old institution It was founded after the Second World War Really is a quid proquo for people being conscripted into that war doing their duty for the country They come home They deserve a healthare service They deserve proper housing etc Right and it's free at the point of delivery So I it's it's agnostic to your need to your circumstances to who you are It treats everyone the same etc So that's the model Now what that means is it's one national system like you said in practice of course it's a paniply of hundreds of different organizations that operate locally uh and somewhat in their own silo right uh but if you want to really start to make the system work and work efficiently and and treat patients fairly then you need to start to join all of those pieces up Hence the value as you said of a national ontology of that data integration across the whole country and and creating a kind of homogeneous layer of a virtual representation of the physical reality that that ontology So they call it the canonical data model right and it's actually something they have open sourced so it's now on GitHub which I think is kind of magical So you can go and start to build against it But of course the vision there is uh it it is as you said it's we are the operating system We are like iOS but to really transform healthcare you're then going to need an ecosystem a whole library of applications that are going to serve all of those individual workflows that need to have AI introduced into them or whatever it might be Some of those we might build but it's an open ecosystem and we need startups third parties big players to come and help So this sounds like magical This sounds like it's one of the most transparent things ever It's something that also the NHS obviously needs because in practicality the implementation of a singlepayer system is not always the most effective and we've seen this not just in the UK but in many different I would say socialized systems across the world Uh I started covering pounder deeply in 2021 and then in 2022 I started seeing the push back in the UK in particular for pounder getting this contract You guys ended up winning Why do you think there was so much push back there was a lot of push back because the NHS is the closest thing Britain has to a national religion It's an it's a beloved institution We're born in NHS hospitals We typically die in NHS hospitals The most important moments in our lives the birth of our children the death of loved ones happen in these hospitals So the emotional attachment to the NHS is very very deep It's also the keeper of some of the most if not the most sensitive information about every British citizen It's our medical records right and so it there's a visceral and attachment of for from every individual in the country to this institution And Palanteer was an unknown company that had this background in defense and intelligence uh that was American uh you know that kind of came with a bit of a big tech label maybe and you know lots of suspicion about was our business model like uh other tech companies that you know provide a product for free but then monetize your data So was this somehow a way for a big bad American company to get hold of precious British medical records and and then sell them so it lots of anxieties like that were were un under the surface and then would as you say kind of break out And so we had to really prove that we were not all of those things Uh that we could be trusted and not just trusted but trusted with the most sensitive information and to help run the most beloved institution in the country It it was an incredibly high bar and you know as Karp Karp has the riffs right about you know people don't buy us because of the steak dinners and and the charming nature of Paluntееrians and and so forth Uh they buy us because we're the best And you guys work we work Exactly And you know what I actually I welcome I welcome I love that scrutiny I love that push back because what it means is we got to be not just better and work We've got to be 10 times better We got to work a hundred times better than the competitor 10,000% And I think this is why people are so excited to invest in Paluntеer and follow the company follow the mission It's like it's hard to find things that work And when we're talking about the national health care system of an entire uh country it's like well if that works that's probably something to get excited about because if it can work there where else can it work and to kind of prove some of these early results and how much it works I'm sharing a thread that you posted on X uh Louise X will be in the description so everyone watching please make sure to follow him there But these are some pretty interesting results in terms of backlogs and weight times that have been reduced Do you think that the general push back that existed in 2022 based off American company just people not knowing enough about Palanteer is going to be outweighed by the results because at the end of the day if your mom needs a surgery and she has to have a less weight time that probably matters more than your ideological sentiment around Palanteer Totally That's exactly it And you know most people are not ideological Most people just want government services to work They want to turn up in a hospital and not have to wait not have to explain 17 times who they are to 17 different people what it is that the issue you know that that's the expectation and we can enable the NHS to meet that expectation and that will in the end settle all arguments Yeah you shared some uh additional information uh a couple of weeks ago around policing in the UK Anything you can tell us about how uh police in the United Kingdom might start to be utilizing Palentare more yeah well we are we we are working with a couple of police forces Uh this is much much newer work than the NHS It's it's only really in the last year and we've seen uh some really dramatic dramatic results uh to just to give you like one example the time it takes to investigate a a suspect And you can imagine right you've got a suspect you've got to look up as many details as you can about this individual In practice that means probably logging into a bunch of different systems It's quite a long-winded process Um we have and this is this is an independent number we have cut the time it takes the investigators to run that process by 95% Wow Yeah this is the type of stuff that people get excited about and investors in particular are like "All right you know they're doing some of this stuff and and you know when you think of the mission it's like how many more cases can a single investigator work through and and you know the experience we all have of you know in the US or the UK it's like backlogs right it's like you have to wait for everything Everything takes time Government is slow." Yeah Uh and and I I think what's also really important is that um the NHS to me was was seen as like this opportunity to expand in the UK and if policing starts to see benefits in terms of a 95% reduction in times to to aggregate data and to make sense of that data a lot of our most important institutions that are right now under a a legitimacy crisis as Alex Karp would call it they start to become a bit more legitimate based on the idea of software And if that can expand throughout all of Europe I mean I think that's where there's a lot of potential for the company as well 100% It's you know we are in a crisis of competence You know the experience of citizens around the world is that there are a lot of government services and got a lot of government institutions that don't deliver what people expect Do do you do you think technology is uh is is is the is what needs to be the the middleman in a socially democratic society as in if you do something through the free markets it tends to be a bit more efficient because you don't have bureaucracy etc But if you do something for a more socialized system it tends to be more empathetic because everyone has access to it The way to sort of close the gap between private markets being more efficient and socially democratic systems being more empathetic to me is technology It doesn't take away from the social values but it brings the benefits of the private market Is that kind of how you see pounder software in things like the NHS yeah I think I think uh look I think with the N if you take the NHS as an example uh the software we're providing is an incredibly complex bit of kit that's taken decades to build uh billions of dollars of R&D and the benefit of that to the NHS is they can use the full scope of that capability for a fraction of the cost that we've had to invest to build it because we can amortize that upfront investment across thousands of clients the alternative is they try and build something like that themselves extremely expensive probably won't work and so on and so forth but that's the that's the magic and I think it's a little bit like an MRI scanner you know the NHS shouldn't be in the business of my opinion manufacturing MRI scanners it should be in the business of delivering care to patients right right yeah no that is very very fair and I think at the end of the day the more the NHS or any institution is in the business of getting the job done getting results um that ends up leading to better outcomes Uh there was also something that was shared a couple of months ago early January about uh a product called Nordic Warden Can you speak a little bit about that and what role is in that well that's a that's a great um and and fairly unique example actually of of because it's public of the kind of work that we do in defense in the UK and in Europe more broadly Uh so as I think everyone will probably know there is lots of suspicious activity that happens in the Baltic Sea Uh so this is you know where Russia meets Finland and Sweden and the Baltic countries and there's lots and lots of cabling that runs through that sea undersea cables of different kinds uh and lots of suspected sabotage that is happening And the UK uh the UK Ministry of Defense put out this press release that yep you're showing it here which talks about a capability that they they have built using using our software to monitor that activity in collaboration with all of those countries in the region uh to check that you know the nefarious uh s alleged sabotage is or isn't happening right and again it it's really cool because it points the to the diversity of uh of the ability of the software as you mentioned before the ontology and how vast it can span and whether it's policing monitoring the Baltic states the NHS I mean like is that another really cool part of working at Palenteer which is just that you really think the world is your TAM because anyone could use your software absolutely and I think it's also part of the you know for for for people who join Paluntеer the opportunity to work on that variety of problems and you know the way the way it's organized culturally internally is people typically move right they might work six 12 months on on one project and then move to a different one So over your career apparently you get exposure to all of those different worlds and like how cool is that yeah Okay let's do some rapidfire questions to kind of end this out a lot of people uh know you but for the investors and for the retail community base the people that don't really know who you are um what has been the most exciting part about working at Paluntеer for the past 10 years and and and and I guess why does it keep you there even though you've achieved so many levels of success at the company already well I think we're only just getting started like genuinely I mean this is it's uh we're right at the beginning of the journey We've barely scratched the surface Uh but the thing that keeps me here is is is the people we attract in my opinion uh the brightest uh the most committed uh the most eccentric often interesting unusual people and uh like you say they often stay for a long time and they grow uh and it does it's growth at Palanteer is not like other companies you know we have a very flat structure we don't have job titles so you don't get that ladder of you go from you know assistant to vice president to president I don't know you know the kind of conventional route It's a sort of horizontal thing and your responsibilities change and but you know you grow Uh and then you combine that with the variety of problems and the scale of problem that we're starting to get access to now for for all the reasons you mentioned Uh the impact that you can start to have is just gigantic So you combine people and impact and like why yeah why would you ever work anywhere else that's it's a hell of a question and I I' I've spoken I've spoken to a lot of Paler engineers as well and they told me like dude Google's great but Paluntеer is Palinger You know Google's working on advertising Paler is working on defending democracy It's like there's so many different nuances towards the mission for why you want to work here Uh okay here's another question What has life been like from 2017 to 2025 in terms of the progression of the narrative shifting around Paluntеer because I think very few times you are lucky enough to be in a situation where either you've built something or you're part of something in the early days where no one believes and then it looks like almost everyone believes I mean just psychologically mentally how have you dealt with that as a as a business leader so I think one of the really for me remarkable things about Karp and and therefore Paluntear as a whole is um and maybe this gets back to your philosophical point It it's a it's a deeply is it's an organization deeply attached to the truth to truth seeking Yeah Uh and you know as K sometimes says you know it it it's hard but relatively easy to know thing when things are wrong It's very hard to know when things are true but I think over that period we have been incredibly consistent in that truth seeeking mission And so in a funny way it's it's it hasn't changed much And we felt the world moving around us and like okay they we were misunderstood or we thought they were crazy They thought we were crazy Now we feel somewhat better understood They don't think we're crazy But it it hasn't fundamentally changed for me It's uh it it is the same You feel you feel like uh you know you're you're deep under the sea right and like there's the storm going on on the surface the crazy waves and winds but like you're just this consistent current like flowing underneath Yeah And the authenticity of that consistency is like real It's not a gimmick of like oh we've been it's like no no they've you guys have been preaching the same message when it was very unpopular to preach that message It's just kind of the world has adopted to that message in and of itself Um there's a lot of retail interest around the company What has that been like to you to see people like me people like Arie I mean all these random people across the world that are like we really support Paluntear and we want to talk about them every single day It's been great you know and I think particularly um you know when I when did you get you said 2021 you first started kind of paying attention and you know there wasn't a lot of people paying attention in 2021 and certainly not people who were going deep like you guys were like actually researching actually digging in you know there was analysts and and other professionals that to be honest their interest was very surface level and so then discovering that there were people out there that and you know you started to build communities that would really dig into anything we put out question it engage Uh that was that was fascinating to us I mean that you know we we'd been we'd been largely in the shadows maybe ignored There's a little bit of mainstream media interest but you know mainstream media there's a there's a lot of intermediation that goes on there You don't have a kind of direct conversation like this You don't you don't get a long time to talk and you know all of that Um so it was very very important I think and and I think for a lot of people quite validating as well Yeah it's been a hell of a journey for me I mean just seeing like literally I mean we we do live streams and there's 10,000 people that care about your earnings and it's like earning streams are not like it's just the company's public numbers right they're not supposed to be that exciting But but I don't think it's about the numbers I think people just care about you guys progressing more and more to be the behemoth we think you can become And it's just been amazing to see you guys execute over the past couple Well I think you know the other thing is that those those of those in your community that invested when they did you know they they've done very well and that is a source of enormous pride actually and and sort of pleasure for I think for me certainly and I think for a lot of people at Pantier that you know we have been able to contribute like that Louie what is your workday like are you in meetings all day are you traveling a lot like what is a typical day in the life for Yeah there's a fair amount of travel Yeah I'm I'm I'm on the road quite a lot Um I don't have a desk I don't like sitting still so I uh depending how you want to describe it I'm floating around the office I know you probably have to ask some of my colleagues It's like carp I heard walks around all the time You're walking around So Oh yeah I mean carp um carp's on a different level Yeah I'm But um but I'm in London Yeah I'm in London at least once one two days a week and then typically on the road otherwise Wow that's a lot of tra that means 60% of the week you're traveling Yeah probably on average something like that Yeah Wow Okay You are traveling across the world getting these deals done I love it Uh last couple questions Your favorite movie um uh eight and a half Okay Fellini Fellini movie Italian Highly highly recommend Uh favorite book if you have one Um the Idiot by Dossi Ah Europe Now I know why you joined Palunteer You got a lot of philosophy in you Okay there we go Um okay Final question for the UK folks What is your favorite food in London um curry I heard you get the best I think you get the best curries in the world now in London Um in particular I've heard Indian food in London is is on a different level And so it's it's it's worth coming here just for that genuinely Yeah I think I'll be there in the in the summer Actually I'm going to do a trip through London So we're gonna have to we're gonna have to go out and have some curry then Have to get some curry I love it Louie Mosley executive VP of Palunteer for the UK and Europe Really really appreciate your time Thank you so much for joining I'm sure the audience is going to love hearing from you in your first kind of long form interview on my channel which is super awesome Uh final question for you What is your message to everyone out there who uh continues to care and study about Palunteer every single day we are just getting started The most exciting bits are still to come And this is really cool because Karp says the same message and every employee I talk to is like "Dude we're just getting started." And it's like "Yeah totally." I you know like when you're on the inside you can see it and you know there's always stuff we can't talk about but it it's it's ne like I've genuinely never been more excited I love it Louis Mosley thank you for joining and thank everybody else We will see you guys on the next one

2024-04-19 I Worked At Palantir: The Tech Company Reshaping Reality

https://www.youtube.com/watch?v=DZ95Gmvg_D4

It's one thing to criticize your former
employer, it's taboo to do that. But to criticize an employer
that also owns extremely lethal technologies and surveillance technologies
that are highly invasive and used in war zones
is something else entirely. HOST: It's 2025, we're all kind of used to government
surveillance. The idea that we're all being
watched all the time and don't own our own personal
data has become normalized. We're also used to the military
spending vast amounts of our money
on just a few giant defense contractors. But one tech company wants to change
both of those things, and become the ultimate
military contractor and the ultimate arbiter
of all of our data. ALEX KARP: Palantir is here to disrupt and make our the institutions we partner
with the very best in the world. And when it's necessary to scare enemies
and on occasion, kill them. ANCHOR: Check out Palantir shares
surging 22% after the company cited a boom in demand
for its AI software from the U.S. government. ALEX KARP:
We're doing it! And I'm sure you're enjoying this
as much as I am. Palantir, a tech company
based here in Denver, claims they can revolutionize government systems
with their data analysis software, Newly powered by artificial intelligence. They've been hired
by the Department of Defense, the FBI, local police departments,
and even the IRS and... Wendy's to take in the information
those organizations collect, collect even more information,
and use that data to draw conclusions. JUAN PINTO:
It can be used to completely reconfigure,

organizations' ontology, its reality, what systems matter, what information matters, what processes matter, how they are structured, what biases are introduced at each of those stages. We talked to a former Palantir employee,
dug into decades of research, and listened to hours of Alex Karp's own words to unwrap the layers of Palantir's
carefully cultivated sales pitch, how they capitalize on fear,
uncertainty and unrest. KARP: I don't think in win-lose,
I think in domination. This is a company built for bad times. Bad times mean strong finances internally. Bad times are very good for Palantir
because we build products that are robust, that are built for danger.
HOST: Let's rewind a little. Palantir's story starts with one of the most effective things
a company can have for sales: fear. After the September 11th attacks,
the United States government began expanding surveillance
both at home and abroad. This was, of course,
a boon for the defense industry at large. Simultaneously,
the Silicon Valley tech industry was growing fast
and making people in a once obscure industry very,
very rich, very, very quickly. like the founders and executives
at PayPal-known as the PayPal Mafia, Elon Musk, Reid Hoffman-
the LinkedIn guy-and Peter Thiel. When PayPal was sold,
Thiel had millions of dollars burning a hole in his pocket
and an idea: PayPal had developed systems for detecting fraud
and crimes on the platform. What if they could use similar thinking
to analyze the world at large? So Thiel pulled from his network
to build out a new company. One of the first hires was Thiel's
Stanford Law School roommate Alex Karp, who'd gone on after
Stanford to get a PhD in not business or computer science or engineering,
but neoclassical social theory. The name of the company Palantir,
after the Palantiri from J.R.R. Tolkien's Lord of the rings. PINTO: in Lord of the Rings, a Palantir
stone is a magical object that allows its users to predict the future or to see what's going on in a remote location. THIEL: It was originally created by the elves and
was meant to be used for good purposes. It is a potentially very dangerous technology. It's very powerful. ARAGORN:
How long have you hunted me? HOST: So that's Middle Earth, but what does

Palantir do in... regular Earth? KARP: What we do is we use what legal scholars call predicate based research. So we would look at you and then we would go out and say, oh, there's lots of different things in your life
that may be indicative of someone being somewhat
involved in bad behavior. HOST: Put simpler, they make software that makes it easier for their customers
to collect and analyze data, and then act on that analysis
with and without AI. By 2013, ten years after their founding,
Palantir's client list included the FBI, the CIA, the NSA,
the Marines, the Air Force Special Operations Command, and more. Did your company help to track and kill,
Osama bin Laden? KARP: You know... we can never...
I'll tell you the the closest thing to an answer
is, like, there, when you when you look at the like
when you open the paper and look in the news
about these kind of things, there's a two thirds chance, depending on the country involved,
that somehow my company was involved. PINTO: Fundamentally,
the mission that is pushed to employees is that we're solving the world's hardest problems. And supporting Western institutions. That is the main driver of,
of sort of this militaristic culture
that is developed inside of Palantir. KARP: If you do not feel comfortable supporting
the legitimate efforts of America and its allies in the context of war,
don't join Palantir. PINTO: This entire message of, like,
we are the most lethal, we are the most, able to to surveil
and process large amounts of data... INTERVIEWER:
you have created the system
which you call kill chain-- KARP: Privately. Publicly, the lawyers have some innocuous, say something like 'tech
for the amelioration of unwanted blah, blah, blah'
some some term we're supposed to... for me, it's the kill chain. Kill chain.
Sounds good. HOST: Kill chain isn't an original term
created by Palantir. It's the more general military verbiage
for the series of decisions leading from identifying a target
to taking their life. Palantir's contract added their software and artificial intelligence

to the kill chain. KARP: it's quicker and better and safer
and more violent. HOST: It's tech that Juan helped market. PINTO: It reduces the distance
you have to the problem. But when you're able to take a step back
and really see, all the narratives and how they were shaped
and the actual application of these technologies,
your whole world starts falling apart, which is something
that, you know, definitely happened to me. HOST: Juan didn't leave Palantir entirely
for ethical reasons, he just got another job, but the reason he eventually started speaking out against Palantir came after watching the Israeli invasion of Gaza following the October 7th attacks. Palantir has contracts
with the Israeli Defense Forces. The exact nature of the contracts
is opaque-intentionally- but there is evidence to suggest that
Palantir's artificial intelligence tech was used for selecting targets in Gaza. Karp doesn't mind the controversy. In fact, it's part of the marketing. Palantir will even pick up the contracts that other
companies rejected for political reasons. KARP: We are very comfortable
being unpopular. HOST: Karp doesn't think controversy
will lose Palantir customers. KARP: Whatever is pissing them off. They're still buying the product.
HOST: Wendy's hired Palantir to help with their supply chain, Palantir works with health insurance
companies to build AI for 'denials management' to protect 'revenue'. Do you want Palantir's AI making decisions about what care
is covered for you and your loved ones? They also do business with for profit hospitals, major investment banks,
and even other defense contractors. In 2024, Palantir brought in nearly $2.9 billion in revenue, 55% of which came from government sources,
with the vast majority being American. So let's look at their pitch
to the American government. Last year, Palantir CTO Shyam Sankar put out a presentation and whitepaper
called The Defense Reformation. He cites The Last Supper,
which was a secretive 1993 meeting between defense industry executives
and the Deputy Secretary of Defense. Over a dozen companies walked in
and only a few walked out. That dinner is often cited
as the origin of our consolidated military industrial complex,
SANKAR: And to me, I think this was the definitive moment that kicked off

the financialization of defense. From that point forward,
it became all about buybacks and dividends and leverage ratios. HOST Criticizing the financialization
of the defense industry? Calling out stock buybacks? That doesn't
sound like a defense executive. That sounds more like the exact argument about the defense industry that WE have made before. PINTO: I think what's interesting to me
about Palantir is how they co-opt the language of revolution. HOST: But Sankar's argument
did work on somebody: Uncle Sam. The Defense Innovation Board, an advisory group within the Department of Defense cited Sankar's presentation
multiple times in their 2024 report on why the DoD needs to divert
more of their budget to emerging technology-
that's giving money to Palantir. There's a reason Palantir
just replaced Ford Motors in the S&P
100 in the months after Trump was elected. The Trump administration is an ideal
customer for what Palantir is selling. First, there are many former Palantir employees sprinkled across the Trump
administration from inside DOGE, to foreign policy advisors,
to high level technology appointees, and Palantir co-founder Peter Thiel, heavily invested in the company, is also heavily invested in
President Trump and Vice President Vance. He was a major campaign donor to both. Then, the stated goal of DOGE
is to streamline and combine government data, which is exactly what Palantir does. ELON MUSK: The ways that the government is defrauded
is that the computer systems don't talk to each other. HOST: And obviously, Karp is loving it. KARP: Disruption at the end of the day
exposes things that aren't working. There'll be ups and downs.
There's a revolution. Some people can get their heads cut off. Like, you know, it's like we're we're we're expecting to see really unexpected things
and to win, HOST: And what is winning, according to Palantir?
this is CTO Shyam Sankar in 2021.
SANKAR: Turning to government. we continue to advance our mission
of becoming the US government's central operating system as we extend our footprint across
defense, healthcare and civilian agencies. HOST: the government's operating system,

they want everything to funnel through Palantir. Palantir already has contracts with the IRS going through taxpayer data to save auditors time by finding the easiest audits to pursue. Now, wired reports DOGE will likely hire Palantir to create unified software for the entire IRS, a 'mega API' that would allow anyone with access to 'view and possibly alter' all IRS data in one place. That's all of YOUR financial information. and they have multiple contracts with the Department of Health and Human Services, including nearly $100 million to support HHS's core administrative data and applications' to 'manage, ingest, and access data securely across business domains.' HHS's core responsibility is Medicare and Medicaid. That's control over millions of Americans health records and their access to health care. So what does it mean for one contractor to have all that power data and taxpayer money as profit? Especially as AI gets involved? JUAN: As we kind of increasingly live in a simulated world, we lose touch with reality and the human decisions that matter. And we move closer towards, governance by algorithm not only made by decisions of, automated artificial intelligence systems, which is a problem, but more importantly, subject to decisions made by the people who are influencing these AI systems and creating them in order to fulfill an agenda for whatever their profit seeking or control seeking objectives are. And when I see DOGE kind of going into every agency and addressing the IT department first, I see it as an opportunity to try to change reality itself. HOST: But so what? Why am I telling you all this? Palantir has no problem being seen as Big Brother, as all powerful, as lethal. PINTO: We're at the brink of using these technologies potentially to, to run our government, to run our battlefields and our personal lives. Using artificial intelligence as a sort of panacea solution across our federal departments, and especially when they're again wielded by, people with a very distinct agenda, puts everyone at risk. HOST: It almost feels like that's been the plan all along. Here's co-founder Peter Thiel in 2010 at Libertopia, a libertarian conference, speaking about tech companies and government. And here's Alex Karp in 2009 on civil liberties with regards to Palantir's work. HOST: One co-founder openly wants to

use the power
of the tech industry to affect politics. The other wants his company
to have oversight over how the government data
they're paid to handle is used. And the founders of Palantir will
retain control in the company no matter what through an obscure ownership
structure. Their “Class F” shares grant then 49.99% of voting power
even if they collectively own as little as 6% of the company. PINTO: At the start of this journey,
I was extremely afraid, for the repercussions of this writing,
for speaking out. But now I'm like, you know, even more convinced
that this is absolutely necessary. HOST: We can't replace our current broken system
with an even more broken one. And we can't let the worst people
in Silicon Valley become our government. PINTO: It's not about whether you're actually
at risk for speaking out or not. It's just the idea
that somebody who's watching you is enough to push people into silence,
PROTESTOR: And if you don't do your job we will hold you accountable.
Because the American people are more powerful than Elon Musk. If you think we will get tired. then you have no idea
who you're up against. This is our country. This is our future

2024-04-19 13 Years of Brutally Honest Investing Advice in 19 Minutes

at the time of recording this I'm 44 years old but if I could go back to give advice to my 20 or 30 year old self so that they could get wealthy faster retire faster here is what I would say now because this video contains a lot of tips and a lot of lessons Winston my trusty golden retriever said to me "Felix you're going to have to give people a list well how do we how do we make a workbook?" I've done exactly that it's completely free you can download it down below at felixfriends.org/4 org/40lessons and if you go through that not only do you have my full list but the little exercises within that which means you're uh nervous system and your brain is going to absorb this information and according to Winston you'll be the richest man alive my name is Felix i'm a former wage slave like you might be and I managed to retire in my early 30s by learning from smart people how to make my money work for me so I didn't have to work for my money in the next few minutes I'm going to give you my top 40 lessons that I've learned in the last 13 years in a quick fire away you might want to take notes of these so that you don't have to go through the decade plus it took me to learn all this so let's start off with the mental foundation for becoming a successful investor because this is really the most essential level now number one anyone can master money investing is a skill you can learn with practice no genius involved i have like a GPA of 2.5 if you convert my economics degree i'm not the sharpest tool in the box but I put in a little bit of effort and I learn from smart people number two patience pays off wealth grows slowly and steadily at first if you stick with it for years not months you get there warren Buffett 90% of his wealth was built after his 65th birthday doesn't mean it has to take that long but you want to have a little bit of a longer horizon than most people do number three emotions trip you up fear and greed will cloud your judgment so you need to have a plan you need to have rules so you can eliminate those feelings and those emotions in the moment and make smart decision number four knowledge beats luck everyone's a freaking genius in a bull market and we probably experienced that recently as you're watching this but you want to study the market patterns you want to understand why you're invested in the company not because some guy on YouTube is talking about it but because you could actually write out the three reasons you're in this stock random bets rarely win in the long run number five start small and win big even $25 a week will build a fortune over over time begin wherever you are obviously $250 or $2,500 a week or whatever will get you there faster but compounding is the magic and if you understand that from a mindset point of view that every little literally helps massively you're going to get there much much quicker ignore the crowd popular trends peak and you're going to want to think independently to buy low and sell high whereas if you follow the crowd you tend to buy high and then not sell at all or sell really really low number seven mistakes teach you losing on a bad pick sharpens your skills if you study why you made the mistake so don't just try to forget about that one look into that one really really hard learn and move on eight goals keep you focused you're going to want to set a clear goal as in I want to have a million dollars by the time I'm 60 or whatever it might be that will guide every move you have if you don't have a map with a destination well where the heck do you think you're going to arrive and the first one here which is our number nine now compounding is metric $100 invested a month at just 8% returns which is way below the market has been for the last 12 years will grow to $149,000 in 30 years write that down $100 a month at 8% is $149,000 in 30 years so we can turn pennies into millions and now you might be thinking well maybe I could eliminate $100 of wasteful pointless spending a month and now that's actually worth $149,000 number 10 use the 4% rule you can withdraw 4% yearly from your investment portfolio without ever running dry so if you have a million dollar that you're retiring with you can spend $40,000 no more no less well obviously less is okay and your portfolio will continue to keep growing and continue to beat inflation number 11 invest weekly or monthly putting that 50 bucks a week or that 200 something bucks a month into stocks consistently beats timing for most people unless you want to spend a little bit of time learning how to do that stocks crush inflation quality companies outrun rising prices whereas cash just sits there and shrinks and people think oh inflation is I don't know 5% it's not if the stock market goes up 12% a year inflation is actually 12% because the guy who's invested well he's 12% wealthier than you so by comparison you're 12% poorer if you're sitting in cash number 13 slash I debt pay off anything over 6% interest first investing can't really beat credit card fees when I first got my first job in corporate I had a credit card that was nearly maxed out they always pay off a little bit but I'd never paid off the whole thing and it was just this weird mindset that I got myself into that you know I can like it was my money the balance that they gave me was my money of course it isn't they were just making 20% out of me a year finally I paid the whole thing off in one go and I've never ever had credit card debt again i actually pay my credit card off every week i think it's a great thing to do it means the balance never gets to a bigger number and it just always goes back to zero and that you also have that credit balance should you ever need it for something and then number 14 keep cash handy you're going to want to save 3 to six months of expenses because emergencies happen people lose their jobs and that way you don't need to sell stocks to cover them because imagine if you had to sell your stocks right now as I'm recording this we're in the midst of a major market crash would not be a good thing to do right so what should it be three months or six months i'd say it depends on how many income streams you have if you only have one income stream six months is probably more safe if you've got multiple income streams you know you could do a little bit less number 15 fees steal your money a 1% fee say you're paying a mutual fund or like an ETF like a 1% fee and if you have a $100,000 invested that 1% fee is going to cost you $28,000 over the next 20 years can you believe that $28,000 just 1% fee so hunt for low costs if you're invested in index funds number 16 budget weekly check your spending every week you're going to find 20 bucks here you're going to find 50 bucks here and then you can take that money you can invest it instead go back to the compounding lesson above i do this every single Sunday it takes me 30 minutes maybe an hour every week and it means I know exactly what's going on it gives me 52 opportunities a year to pivot and to fix something it means if I look at those credit card bills I'll still remember what they are whereas if I do at the end of the month I've got no idea what I spent in week one so if you take only one lesson away from this honestly you do that one you're going to be a lot wealthier now let's move on to the next section here how do we choose winning investments with simple high value strategies you want to buy strong companies so you want to buy companies with solid profits loyal customers steady beats flashy and you're a consumer you know some of those companies right that you've been buying things from for decades maybe your parents been buying from them maybe your children are buying from them and you're kind of starting to realize okay they're going to be around that's probably a pretty good business now what about growth stocks i'm a fan of investing early into innovative firms big risk yes but it can mean a big reward so how do we deal with that we put a very small percentage of our portfolio into that say 5% is in growth stocks maybe it's in five different growth stocks in different sectors it's a pretty high likelihood that some of those are going to go to zero but if one of them just 10xes just the one well you will have doubled your money and the other four can go out of business so it's sort of adopting the private equity or the venture capital mindset rather than putting all your money on the one thing that's really risky and then if it goes out of business well then you're really screwed number 19 dividends people like getting paid on a continuous basis it's sort of the mindset that we've been taught by having all been wage slaves and salary slaves so stocks that pay kind of 3 to 5% they give you nice cash flow that you could reinvest that money uh uh you want to look at the tax impact of that you could spend it if you really want to personally I don't buy stocks for dividends but I know for some people it's just a sort of calm mindset because it feels like they're getting a salary so if that works for you nothing really wrong with it number 20 sell your winners high cash out after stocks double hang on actually that's the worst advice in the world people tell you that right you don't want to sell your winners early what you want to do instead is you want to learn how to set a stop-loss rule so that that thing can continue to go up and up and up and up but eventually when it starts coming down you're exiting at a really really good price i'm going to give you that in just a moment where to set that 21 you want to drop your losers fast that's definitely a good rule if sales tank or the debt spikes or there something terrible happens to the business don't hope for the turnaround don't hope that the new CEO is going to fix it because well what if he doesn't it's your money you can take it out you can put it into something better 22 mix it up own some stocks maybe some real estate maybe an ETF or two don't bet it all on one thing having said that diversification for the sake of it doesn't really help there is a lovely lesson that nobody really teaches you which is that 4% of all stocks are responsible for 100% of all gains which means 96% of all stocks are a waste of life so taking that into account maybe you want to put a little bit more effort into actually learning what makes a great company now number 23 don't buy cheap stocks let me repeat that don't buy cheap stocks write this down looking for low PE stocks is just a really really terrible thing to do because low PE stocks usually have a really really bad business underneath it that's why nobody wants to buy them so looking for cheap does not work 24 check cash flow and that's one of the things I look up when I look for a really really good business companies with lots of cash flow grow stronger because those are real profits so that's really real money left over after they have to pay any everything now a bad miss is let me give you an example say you're manufacturing I don't know phones um now you sell your first thousand phones brilliant now you get an order for 10,000 phones what's your problem well you need to go and take out some more loans you need more cash so you can build out a bigger factory you can buy more components you can have more inventory and there is no cash left at the end and then you grow and grow and grow and there is never any cash left those kind of businesses suck and they don't have any free cash flow now I now let me give you some beginner friendly tools that you can use to just really get good and and get some great data now there's one tool which I use every single day it's called tradevision.io i'll put a link down below i got to be transparent about that we build it i'm building it with one of my former students and our goal here is to give you the same quality data that Wall Street has access to and you can get yourself a free trial to it it has amazing indicators it gives you an indication of when you might want to sell for example if you're a little bit more of a trader it gives you those rare breakout move moments which tell you when it might be a really really good really rare opportunity to buy something and and a whole ton of more you can track your own portfolio in it you can see darkpool data and a load of other stuff that is just super super useful for investors and traders alike 26 buy indices below the 200 day moving average line what the heck do I mean by that well let's have a look at the NASDAQ for example here and you can pull open down here an MA 200 that's a 200 day moving average line just going to get rid of everything else you see that gray line there that I'm looking at that's pretty rare for that to go below this line that gray line there i did it briefly here doing it right now as I'm recording this nice big crash and those are moments where you can pick up the index for cheap why well because the index will always go up in the long run but individual stocks will not so this does not apply to individual stocks only to the index 27 learn to draw stock trend lines you're basically connecting low points on a stock chart and if it goes up like I've done here that point and this one and that one and this one and that gives me a trend right we break through that trend like we did here catastrophically for Tesla what does it mean well it meant that that was probably a pretty good point to sell and well yes it absolutely bloody was that's how we know when to exit if we're a little bit more active 28 set stops set stop losses if you're an investor you could set them at this is not financial advice this is just what I I I tend to do at the 150day moving average line and it means that in a normal kind of market scenario you rally up quite nicely here and then as you come down it means you get a sell signal here which means you didn't go all the way to the bottom of the market which is never really fun it caps losses very simply 29 watch volume very few people do it but it's the one thing that tells you a huge amount for example you see that beautiful rally up here right volume is nice and high and then volume starts to flatten out and go down a little bit just as the rally goes a little bit sideways and then at the moment the stock starts to come down here watch out what happened there volume spikes again right and that's telling you get out so volume tells you often more than the stock price on its own number 30 read those price bars big drops followed by a recovery on the chart show that buyers are fighting back so you're going to look for those shifts so for example here we're falling off little bit of a recovery uh but what happens on the recovery well again volume goes down we go a little bit sideways the buyers give up and then we really really tank 31 track steady trends stocks that move up smoothly over months are safer than the ones with wild swings tesla for example is a stock that has very very wild swings let me give you one that is a little bit less uh wildly swung for example Philip Morris not the most exciting business in the world but it's a very good stock in my humble opinion you got that nice sort of longer trend going up here that's kind of what you want to look at you kind of want to look at the steady growers and then 32 spot reversal signs three highs or three lows in a row are a hint of a turnaround here's a nice example here is Amazon so we got got one high here we got one high there we have another high here and then the next high is much lower than the previous highs right you see how these were still moving up a little bit that one much much lower that's a really really bad thing so this is like a horrible top situation now let's wrap up with some daily practices and some wisdom for for long-term success get up at 3:30 in the morning jump into an ice bath the temperature of 4° and stay there for 12 minutes till you freeze to death no people say that that's how they became successful that is bollocks they did that or they're doing that now because they're really bored and they're looking for meaning in their life they got successful by knuckling down and actually studying and getting really good at something but a little easier than that is and this is my number 33 plan with a partner team up with your better half on money goals sit down every week and look at the numbers together two heads keep you accountable women by the way not only about 5% of my viewership are women i managed to repel the other 95 um you guys are better at risk management so if you have a better half with you my male audience then use it because she's good at the risk management and stuff that's just what women do number 34 tune out the noise job reports or rate hikes don't change great stocks so focus on the quality of your picks not the headlines 35 reinvest gains put your dividends and your profits back in and you will grow so much faster you wouldn't believe it and there's no extra effort required 36 buy on dips market drops are chances to grab more the easiest thing to buy on a dip is the index because it'll always go up in the long run if you want to buy individual stocks you need to understand a little bit more about what makes a great company cash flow is one of those things great margins there's some other things to look for but the index is the easy place to start and then 37 hold good stuff keep winners until they stop being winners 38 check your facts quarterly if you own individual stocks you need to review whether their companies have gotten better or worse the business rather the underlying business every quarter it'll take you like five minutes per company per quarter and think of it this way if you invested in your best friend's business do you think you'd look at his finances once a quarter probably right it's the same thing if you own a stock you actually own a business and number 39 invest before spending always invest first then spend what's left over don't do the other way around because that way you prioritize wealth building and that way you get to freedom faster and that way you can escape the slavery that most people find themselves in 40 stay the course markets will always wobble but steady investing wins don't quit when it's tough that's actually the best opportunity for you you got some value out of this share it with a friend or two or three or five i wish you a tremendously successful year all the best

2024-04-19 Is This the Bottom? Why the Market Could Turn Here!

https://www.youtube.com/watch?v=XTjb6vGzgrU&t=3s

if you're a tech investor literally everything just changed today on a Sunday and of course Winston here has sniffed out the research for us president Trump has changed the tariff rules on a lot of IT equipment particularly affect certain stocks i want you to fully understand it so you're prepared before the market opens and also so you know how to make money out of this but there is also a warning here i'm going to walk you through that show you the news show you the charts show you the dark pools show you what Washington politicians are trading yes no coincidence there and then the concerning side of this but this is definitely good news this is definitely not something we we we uh we dislike in any way shape or form but let me jump straight into it here you can see on the screen here this is the executive order um as amended on the 11th year and it basically says in a lot of ways um they're going to exclude a bunch of things from the high tariff rates so just to be clear the 20% tariffs still apply on these but these things are now exempt now of course nobody knows what these things are they didn't write it next to it so we've done the research for you what are they automatic data processing machines and units thereof for most of us that would be like a laptop a desktop or servers very important parts so computer parts are basically semiconductors smartphones very important of course uh modems routters flash memory all that kind of stuff um computer monitors so basically PCs computer monitors smartphones are now only subject to a 20% tariff not the 124% tariff and that's super super important now why is that so important well Doomberg Apple was really really in trouble apple makes 87% of his main products in China uh that includes the iPad that includes the iPhone and pretty much all the other equipment that they sell and that accounts for 75% of Apple's annual revenue is manufactured in China so it would have hit them really really really hard importantly Apple is one of those stocks you kind of want to avoid in this tariff spat although it's really hard to avoid if you're in an ETF like an index it's going to be in there right the NASDAQ or the S&P because it gets 60% of its revenue from outside of the Americas which are generally subject to pretty low taxation so that might give you a little bit of an inclination remember that picture at the inauguration all the billionaires standing next to Trump well the Apple chap was standing there right that seems to pay to be close to this president i want to look at the individual stocks in just a moment but for all of you guys who are part of the retail army on Friday it seems you loaded up pretty hard one of the biggest inflows we've seen in over a year so you should be very happy and smiling on Monday and there'll be a lot of comments like uh you know I I told you so and then I knew it all along and yes of course you did because it's like all the smart people they had an inside track into President Trump reversing his key policy on a Sunday yeah okay then or Saturday even so what are you going to do well the next question is we're going to look at the stock charts we're going to look at insider trading yeah there's insider trading but if you actually want to know when do we buy back into this market because you know we're a lot in cash at the moment when do we buy back in well there are rules for that actually only two rules for that and Wall Street's had those rules literally for decades i'd learned them from guys who were trading in the 70s and 80s in Chicago they used those rules and everyone's been using those rules ever since but retail you and me we don't get taught those rules so I want to give you those rules it's completely free of charge there's nothing zero held back here and you can get access to that if you head over to my free master class it's only 15 minutes i condensed it as much as humanly possible because I know a lot of you you know tick tock damage uh so go to Fenixlog/getfree i'll also put the link down below and you can you can learn and you will not miss out on the breakouts you will not miss out on the rally that's inevitably coming after this crash and I want you to be prepared i want you to really really benefit from this now before we look at the chart so this is always an amusing one um Marjorie Taylor Green she trades a lot she bought Apple she bought Amazon she bought Dell and she bought Nike just before the surprise announcement today nice isn't it i don't know how she knew that maybe maybe she has an inside track obviously she's probably just has that six sense just a very good investor i'm sure there's nothing nothing wrong there at all nothing unusual about this one no no no and and obviously all profits she will make uh she will put uh directly into an orphan's charity near her because that's how she rolls right all about the little guy now I also checked did Wall Street know about this because we have access to darkpool data here and this is Friday's data from the end of the day for Apple and and Nvidia and I can tell you they did not know about this because all of these major trades here these are all millions and millions of dollars these are all institutions they're all bearish so they didn't know but politicians did obviously well maybe sorry I take that back politicians are better at trading the market than Wall Street i think that's really what this proves we should just switch them right send all the politicians to Wall Street see what happens see when you take away their edge so this is what Apple looks like and Nvidia and these are the two big beneficiaries on this there are others like Dell for sure they make a lot of server racks and obviously a lot of PCs and generally speaking anybody in the kind of IT tech sector will benefit but I think Apple is probably really the one that stands out the most so if you look at the Apple chart here let me just explain let me run you through one of these because I think it's it's useful it's it's hopefully instructive and obviously let me know if this is landing for you and useful so we got a bullish gap up here on the left just to start in in in May last year there was a second one here so those were both like really really clear textbook buy indicators here especially the first one was a textbook buy indicator we ran up really really nicely and then we kind of went here into this period of sort of ziggity zaggininess which is generally not brilliant but what happened is that every low was a little higher than the previous low so it was kind of a positive consolidation and then we really broke out to the top here came back down and the first real warning sign that came in was and I'm going to use a red pen for that to mark the warning signs was here when we broke through that purple line there can you see that the purple line the purple line is that one here is the 150day moving average line and I'm using Trade Vision here which is a software that we built to give you access to the best data and best indicators and dark pools and and everything else and there's a free trial down below if you want to check that out uh we're literally about to launch the mobile app um for Android and and and Apple and you guys will get that as a free upgrade if you're already subscribed to Trade Vision so you might want to do that before the the the app comes out um and then we got a little bit of a breakout here but we came straight back down gapped down again broke down below the the 150 here again that was another warning sign then there was a little bit of a fake out on pretty low volume down here so that's important low volume which means not many people were buying and that would preceded then the real cat catastrophic crash here that we saw um massive gap down uh and and and so on and and therefore was this predictable well yeah good risk management would have gotten you out at least here right which would have been at about $225 we're trading at $196 right now so you'd be better off right about 10% better off which is which is good now I'd expect Apple to absolutely fly off the charts on Monday so what are we going to watch out there what are the key lines to look at let me zoom in a little bit for you so the key two lines I want to look at is do we break through the yellow line that's the 50-day moving average line and do we break through that purple line which is the 150day moving average line those are the two lines that every single investor and trader out there on Wall Street looks at and you don't want this to happen you don't want to go against the line and then come down that would be like ah that's bad right like we did that here we came down we hit it we came down we hit it again and then we really collapsed and we really gave up and then here we didn't even make it that close and then we really gapped down so that's kind of the important thing are we making it just up to that level here or are we recovering back up to sort of here which would mean this is actually going to turn into a buy into something bullish and but we have entry system an entry rule that means I'm not buying this i'm not buying this here not buying below the 150 that's a bad place to be it's a highly risky setup i don't like highly risky and maybe you get lucky and then you're going to write a comment and saying "I told you so i got lucky." But you just got lucky right luck isn't what makes us money consistently over time and for most of us we just want to get to retirement or preserve retirement we really just care about making investments that have a high high likelihood of making us money and we don't want to avoid the ones that have a low likelihood of making us money and a high likelihood of losing us sleep so Nvidia here let's run through that one as well the breakout is flagged here on the chart so it's kind of easy for you and it's that gap up here um big volume spike down there and then we you know we run up really quite nicely we bounced off here off the 150 150 bounce that's quite good actually that sort of tells you okay that's solid there is support here went up again here went down again we bounced off it a second time and that's actually again very very good we're building support we're doing it at a higher level than before right and therefore that's pretty positive and then we went back up and then we started bouncing off the 50-day moving average line which is even more positive we went all the way to the top here again we bounced off it here that was pretty positive now we broke through it here that was a little bit concerned but we still bounced off it that was good we bounced off the the 150 here once again and that was also good and then boom here you get that gap down that gap was your run for the hills gap okay and it lulled a lot of people into a false sense of security as my chart jumps slightly because what happened next is that yeah we broke through the support here of the 150 but we recovered back up and we had that fake out but look at the rally up here and look at what happens to volume down here that was volume you can see the volume is falling as you're going up that's telling you institutions are not buying this they're probably selling into this rally because they've seen this a scary setup there and therefore they're going to offload some of these onto you the unsuspecting retail investor and what happens after that well we really go down half attempt to come up and down again and there we are so we could have exited here at about 130 as when I'm recording this we're trading at 110 so that's a that's a pretty big difference right that's almost was like say 17% or something like that so are we going to go back to those levels yeah I think I think Nvidia is going to fly i think Nvidia is really going to fly and it has a pretty good chance of um doing that by the way there was one other there's one other warning sign that I I also wanted to mention to you do you see the yellow 50-day moving average line here this one right i'm just drawing over it can you see where it starts sloping down right so there is sort of the point where it starts to move down it was before going up that's a big big big big freaking deal and that actually gave you that warning before the big drop right that was kind of kind of telling you watch out we're moving from a positive consolidation pattern to one of exhaustion and uh put on the hard hat so where do I think this is going to go well I think I think we're definitely going to break through the 50-day moving average line here because that isn't that far off uh the question is again are we going to hit that purple line there the 150 are we going to break through that if you break through that then the whole thing becomes a lot more positive i personally still wait for the 50-day moving average line to start moving up if you understand why it means you've actually watched my master class you've actually taken notes and the link is down below felix/getfree and that'll then give you some pretty pretty decent entry rules that well only the most successful people out there use now couple of things to round up which is a little bit of a word of warning in every bare market in every unpleasant market we get these beautiful shiny bouncy days before we tend to go much much much lower uh what we're seeing right now this whips saw effect of up and down and up and down which is where we are right now this is this is us now right you see that here we went this high we went that low we saw it in the pandemic we went that high and that low global financial crisis that high that low 1987 that was pretty bad apparently I don't remember that um World War II right 1929 it's these spikes and these spikes concern me and they concern Wall Street because we don't like this kind of level of crazy this kind of level of crazy implies a bunch of things and I've got a little note here that I've taken from uh I think this is from Goldman Sachs lovely investment bankers out there yeah and here's what they're saying they're saying nothing materially has changed in terms of the dynamics sentiment is poor confusion is high liquidity is light volumes panic are heavy and headlines have not slowed headlines might improve a little bit so they're just saying they conducted a survey so they called all their big clients basically uh and they're saying they largely expect the S&P to make new lows at some point only 14% of the people they asked these are institutional investors thought this was the bottom of the market so bit like last Wednesday we got some great news euphoric right we zip up up and then we come back down why because the institutions will sell into the strength that's what the smart investors do they derisk into the strength they don't go all in so obviously you got to come to your own conclusion on that but me and my team we're we're we're cautious we're we're we we're here to preserve our money uh we're here to have money when the real opportunity arrives i don't think the real opportunity has arrived yet unless Trump really clarifies an improvement to the China tariff situation if he comes out on Monday and says and apparently he's going to clarify and says "Yeah it's only 20% now we've come to a deal with China this is it." Then okay the situation changes but that was kind of a lot of hopeium right and and hopeium isn't part of our investment strategy our investment strategy is based on rules automated exits and and you can learn those simply by going to felix.org/getfree so you're better set up for when this market really turns around maybe it's Monday maybe it's a little bit later well the chart will tell you that i don't have to tell you that so that will give you confidence and control into the market and that was really my goal here with this uh video on a on a on a Sunday roundup so if you got some value out of this share it with people spread the actual real information i love you for watching i love you for tuning in see you on the next one if you're worried what your favorite tech stocks are going to do this coming week this is the right video for you we're going to run through here the VIX the fear index and then Apple and Microsoft you can see my my watch list here right nvidia Amazon Google Meta Tesla

2025-04-19 This 1 Stock Will Skyrocket in a Few Days

https://www.youtube.com/watch?v=vkreg_1RRCE

what if I told you there is a company perfectly positioned to thrive during economic uncertainty and tariff wars while recession fears of investors running scared this market leader is quietly building an empire Now Winston here my trusty golden retriever has been sniffing out the beverage companies and the consumer staple sector haven't you Winston there he is and therefore you're going to want to take his investment advice with a pinch of salt But I've actually spent the past couple of weeks analyzing the very same consumer defensive stocks Not exactly the sexiest sector I know but it was one that I specialized during my banking stint And right now that is precisely where the smart money is flowing And look for those of you you know with the Tik Tok attention spans here's the essence My experience tells me that Celsius Holding is executing what I call the beverage sector miracle They've managed to position themselves brilliantly for growth and recession protection simultaneously Something almost impossible to find in the market today And while most investors are panicking about recessions this company is sitting on $890 million in cash reserves nearly 10% of their market cap Their management team just acquired Alani New creating a dual brand powerhouse targeting different demographics while maintaining premium prices And over the next few minutes I'm going to walk you through exactly why I'm buying the stock today and what exact price I'm buying it at and at what exact price I'll be selling it Now I want to be completely transparent with you If you are looking for stocks that can weather economic storms while offering growth potential and secondly if you'd like to understand how to identify these recession resistant opportunities to help secure your financial future retire earlier and so on If that's the case and I thought they might be then I want you to learn how to spot those opportunities how to spot those stock breakouts before they happen and also learn to sell before stocks collapse because that's how we protect our money That's how we actually retire sooner And if that sounds something that's interesting to you I've got something very valuable for you I've put all of that information all of those rules that I learned from the smartest minds on Wall Street that the most successful investors and traders have been using literally for 40 or 50 years I put that into a 15minute master class So this is even for those of you with the the Tik Tok damage and and you can learn it It's completely free of charge You can take notes You can watch it as many times as you like How do you get access to it you go to felixfriends.org/getfree because I want you to get free I want you to get out of that rat race that most people find themselves in that I managed to escape in my early 40s It's also helped me find the stock we're talking about right here right now Celsius So let's analyze why Celsius deserves our attention right now especially with the tariff headwinds that affect most consumer companies Okay so when most companies start sweating during economic downturns certain categories actually hold their ground very well Consumer staples especially those connected to kind of health and wellness trends have historically shown remarkable resilience even done really really well during these patches How do I actually find sales well one it popped up one of my screeners And two all the developers that I work with seem to be consuming purely that if you see a picture of for example the Palunteer developers it's all Celsius That's all these guys consume And I thought there must be something in that product So what does it make what is it so special about it well their lineup their product lineup tick the recession resistant box

They have these zero sugar functional beverages that are not just another drink according to them And they're therefore in that sort of healthconscious and energy supplementation crossroad Now would I drink this stuff absolutely no freaking way that I pull that down my throat But a lot of people seem to want to which is just fine with me And think about it Even when people are cutting back spending they're surprisingly reluctant to compromise on products that contribute to their energy levels and maybe their well-being And Celsius hasn't been sitting still They've continued innovating through economic uncertainty with their Celsius hydration product line and and rolling out new flavor profiles that keep consumers coming back for more of their good old stimulants And this constant innovation creates multiple purchase reasons even when wallets tighten a little And according to that Forbes article I just put on the screen here for you the new tariffs are significantly impacting food and beverage costs across the board However brands with established health credentials like Celsius tend to maintain pricing power because their customers perceive genuine value beyond just a mere refreshment They need this stuff It's almost addictive And Celsius has done something very remarkable They built a genuine community rather than just a customer base their customers identify themselves so much with the product that if you go on social media that's pretty much all people post especially in the developer sector and they therefore have this brand equity that is tied to wellness trends and that accelerate even during uncertain times now also particularly clever was the acquisition just of something called Alani new I've never tried the stuff but again that move wasn't just about market share it was a strategy to target younger particularly female demographics that their core products wen fully capturing was more like the male audience that was a little older So they have this dual brand approach that accomp accomplishes something rare in the beverage market It reduces cannibalization risk while simultaneously expanding the overall market share So rather than competing with themselves they're creating complimentary entry points for different segments which is pretty smart Now what I also like about these guys is that they've actually been revolutionizing their supply chain at precisely the right moment In November 2024 they acquired their c-acker which is the company that bottles for you right if you normally brands will outsource their bottling to a c-acker Their c-acker was called Big Beverages and they bought them for $75 million That might sound like a lot of money but this vertical integration gives them extraordinary control over production at exactly the moment they need it most With all these tariff pressures hitting imported materials aluminium prices most beverage companies are facing margin compression But Celsius they've positioned themselves brilliantly to absorb these cost increases without sacrificing overall margin Now let's talk about what really matters in uncertain economic times Cold hard cash That's what I look for right now Because when markets get choppy liquidity becomes absolutely critical Celsius is sitting on a very impressive cash pile of $890 million And that's a fortress to make sure that they survive the storm that may or may not be coming Because cash just gives you options when competitors are struggling You can maybe buy one you can expand you don't need to raise money you don't need to issue shares you can do whatever you want and it therefore does two things It supports the ongoing growth no matter what happens out there and it might give them some nice strategic moves if the market gets really really stuck Debt levels are also very healthy even after the last acquisition And I like that a lot particularly in this market And and many competitors in the beverage space by the way are carrying debt loads that are two three or even more times their annual earnings For Celsius it's only one year of annual earnings which is very conservative While Monster Beverage and PepsiCo have been scrambling to adapt to the healthconscious consumer shift Celsius has built from the ground up with this focus And they didn't therefore need to pivot They were already there And that first mover advantage in this functional sugarfree energy segment weirdness that has translated into these huge market share gains is just tremendously valuable The distribution network has expanded dramatically So you're going to find Celsius not just in your groceries and convenience stores but now also across e-commerce platforms You're going to find them in gym and non sort of traditional outlets They've done a very very very good job So what about the competition well Monster is generally more perceived as a traditional energy drink without the health thing Uh PepsiCo does offer a bunch of stuff OB obviously though they have a huge range of products but they kind of lack that specialized growth dynamic in this functional beverage category They're just kind of too big a beast really And for you longerterm investors out there the energy drink category is about 90 billion at the moment a year It's expected to grow 10% a year for the next five years That's pretty massive So even if you as a company are not the outperformer you're very likely still going to grow 10% If you are the outperformer and you're as well positioned as these guys and you can offset the margin impact from tariffs because you bought your c-acker and you just distribute it everywhere and it's the one sort of premium energy drink that is perceived as healthy and people there are going to cut down on it You might actually grow a heck of a lot more than that So we've got category tailwinds we've got operational efficiencies we got good management we've got a very strong brand got pricing power So let's look at the Celsius chart shall we to see where is the opportunity where do we want to buy it where do we want to sell it and they say we and of course I mean me and Winston isn't financial advice You got to come to your own conclusions So I'm opening the chart here in Trade Vision which is the tool we built to give ourselves the best data imaginable Uh there's a free trial for that if you want to check it out And what do you see well the stock look was just trading in 23 around sort of $50 It went all the way up to almost $100 up here at the top and then it collapsed in extraordinary fashion And I could walk you through a nice charting textbook case here of where to sell but that's not why you're here Um you want to see like what am I looking at and I put three lines in here for you to really explain that So maybe I should add one or two more lines as well You know what I'm like with lines Okay let me just draw a couple of lines in here to give you kind of the sort of longer term downward trend that we had So we were kind of in that sort of trend zone And these lines don't need to be 100% exact but I'm just connecting here at least three lows and at least you know one two three high sort of thing That was kind of the trend right we broke out of that trend at earnings in February That was quite positive but it was very short-lived and we sold off dramatically uh the two days after So it wasn't really the greatest example Now did we buy in that moment no we did not And it was really just because on the day that this happened the moving average line was still kind of going down It improved a little but then it went down negative straight away And I'm talking about this yellow line here And if you want to understand those particular rules like just watch the master class so this video doesn't get an extra 20 minutes longer Um that was kind of for me like oh yeah I'm not that keen on that But although the gap app looked very impressive it came down very hard So we thankfully didn't enter at that moment And then what do we see next well the trend changed quite dramatically again here where you can connect a bunch of lows which I'm going to make uh what color have we got left here let's make it bright yellow Is that confusing bright purple Okay that's might might might do the trick Uh that was sort of the trend then And again you can just connect just connect some highs at least three That gives you a trend I'm going to make that one purple too so it's kind of clearer We're kind of kind of moving up there right moving on up And um that's a song isn't it you know my entire English vocabulary comes from pop music That's how I learned English which is why it's so mad up there So that was kind of a nice little recovery here So what was the problem with that the problem with that was just like there was just no volume No one was buying it So it's kind of like hm okay it's improven but what and then what we've seen really really textbook here is that it's just been consolidating sideways now for 1 2 3 4 5 6 7 8 9 10 11 12 you get the idea sort of two two or three weeks there and what I'm really looking for and this is unusual because look at the rest of the market the rest of the market's collapsing and this is like holding very very steady very very stable staying above sort 33 mostly with the lows So I'm liking it I've been watching it for a while I actually pinked this out literally a week prior to this to my my um my mentorship community and I said "Hey guys this is one I'm looking at if it exceeds a certain price point." It hasn't done that So the strategy is still on the table I thought I'd share it with more of you so you can learn a little bit more about the process rather than just blindly buying something right that's not what what this is about So where will I buy well I'm going to buy and I'm literally going to set up a a buy stop order which will buy the stock for me at above 3835 If we close above 3835 I want to buy it I don't want to buy it in between because it might just go sideways for a really really long period I don't want that I want to buy it on the breakout up here That's where I want to buy it Right so that's the goal Now every single investment or trade I ever set up doesn't matter which one it is I always set a stop Very very important Protecting our money keeping our capital is very important And you've probably seen that right i'm sure you've had stocks in your portfolio that were green like a month ago and right now they're deep red Wouldn't it have been nice to close them just in the green or even at zero that would have been nice right so that's something we want to do Very hard to do that emotionally so we automate it So therefore I have two stops in here Um one is here at 3288 or thereabouts which is basically just below the recent lows Why just below because stocks tend to retest lows and then bounce back off So if you want to be just a little bit below that couple of cents give or take Um that would be sort of for me as a a little bit more active trader If you want to be more long-term I have down here 150 MA stop which is literally that line there that I'm going to draw over here Can you see this line that's coming in here right that one there That is the 150day moving average line And you can toggle that on in in trade vision Just click on that MA button down here and you'll see it That is sort of my longerterm exit for things that I really want to hold on to for a quite a long period of time Uh I I like this company fundamentally So that might be the one that I set Uh so kind of two opportunities One is for the more like I want to make money uh rapid or I have a little bit more patience I'm more of a buy and forget it kind of a kind of an investor Both are good approaches by the way Um so we have a a lower stop there How often do we adjust these stops every Sunday I'd say every Sunday I have a look at it and just see did something really change here Um you know as in for example if the stock really really goes up a lot you know if we really break out and we're up here then we're going to want to move our stop up Um and hopefully the under 50 moving average line is also going to start doing that in which case we are again want to move our stop up and that just means we reduce risk we reduce risk we reduce risk and ultimately we get to a point where we have zero risk virtually because our stops are now significantly above our buy price and that's really the point we want to get at We might want to continue to nibble a little bit and that's obviously something else to kind of get into like position sizing nibbling I'm nibbling I'm not opening major positions on anything right now The market's too unstable but there are opportunities like this There are a bunch of others out there but this is one that I think is really really clean and clear I really like this one Doesn't mean you should therefore buy it Use this as a basis of your research study Go and watch my master class to learn the rules so you get confident Without confidence you're going to screw up It's very very simple Felix get free where you get your pause on that one And Winston I say thanks for watching Thanks for learning and all the best

2025-04-19 The FED Just Lit the Fuse for a Major Rally

https://www.youtube.com/watch?v=4BYyGyFYho0&t=91s

the melee administration has done three adjustments and this marks the beginning of the third one so they did a large fiscal adjustment a large monetary adjustment uh one scenario he said it was modeling or thinking about is one where these big tariffs stay and the average tariff in the US investment was asked about how China's commerce ministry called these tariffs a joke because of how high they are markets continue to whip just on Monday the Dow gained 300 points after Trump floated auto tariff exemptions but what really is happening here is that the Fed just flipped to signal they're going to come to our rescue even if this zigzaggedy volatility madness all of Trump continues and there are two scenarios that'll play out here and once you understand both you will know what to do with your portfolio and perhaps you've noticed how the media keeps flip-flopping between recession fears and recovery optimism about three times a day and after spending over a decade as an investor and analyzing these kind of market standoffs I can tell you there is a clear pattern forming that most retail investors completely miss you'll see exactly how to interpret Secretary Besson's three-legged stool strategy and the specific sectors poised to outperform in both high and low tariff scenarios and can you imagine having that kind of clarity while everybody else is panicking over the latest headline in the next few minutes you will gain exactly that clarity to be a step ahead of everybody else now Winston my golden retriever has of course done all the research here so take the scenarios with a pinch of large golden retriever fur and and speaking of a large pinch of something if you've ever wanted to actually consistently spot market opportunities before the crowd then what I'm about to share with you will be incredibly valuable in fact the approach that I cover today is very similar to the three-part trading rules and investing rules that I've developed over my banking careers and managing my own money and I didn't come up with those i'm going to be completely frank with you i learned them from the most successful investors and traders out there who've done this 30 40 50 years longer than I have because I wasn't even around when they started doing this and I put all that information into a 15-minute master class for you so you can actually learn this why i believe that everybody deserves financial education most people never get any so go get yourself some because once you understand how to decode the market and once you understand what's going to happen the next 90 days here with this Trump tariff pause you will be in a much much better position so how do you get yourself access to that information you leave this video and you go to felix friends.org/getfree links down below in the description is the first link you'll see down there and you will be forever smarter you'll never be able to unlearn the skills you're about to learn now make no mistakes this 90-day tariff pools is just a brief restbite after massive chaos and the underlying tension in the market well it's still there but what's really fascinating is that there is this strange disconnect we're seeing in the jobs market the New York Fed's latest survey shows consumers are more more worried about unemployment than at any time since the pandemic kicked off seriously how many Democrats are there in New York without worried about losing their job and yet there is the interesting bit the actual March unemployment rate is steady at 4.2% in fact Fed Governor Waller described the labor market as solid today so the million-dollar question now is this how much will these tariffs push prices up so how much inflation will they create and for how long to understand that you need to understand Secretary Besson's approach and he just explained this in a Bloomberg interview and he was very clear he said the current rates are maximum rates essentially they're the opening bids in a Trump style negotiation i'm going to grab you by an ankle i'm going to hang you out of the window and go how do you like it out there and the 90-day pause it's deliberately designed as a negotiation window so Besson has literally told trading partners "Bring your agame to the negotiation table." He's expecting to secure agreements in principle with numerous countries within this time frame which suggests he's quite confident in the strategy his core message to the markets that's you and me stay cool he genuinely believes the situation is under control and you may disagree with that but in fact he suggested market uncertainty has already peaked perhaps most importantly Bessant emphasized that tariffs are just one part of what he calls a three-legged stool strategy now what are the other two legs tax policy he's predicting significant cuts beyond the beyond just extending the existing ones and deregulation both are expected later this year and should provide powerful market support he mentioned seeing remarkable Republican unity whether that's wishful thinking or not I don't know but he's saying this is going to push these policies through now the whole thing though forces the Fed into a reactive scenario planning mode what do I mean by that essentially Bessin strategy defines the two main possibilities that the Feds outlined if negotiation succeeds see tariffs are lower which is the Fed's smaller tariff scenario and if negotiations fail or reach a stalemate higher tariffs remain in place which is the F Fed's large tariff scenario the bridge between these positions is uncertainty and that 90-day window represents the period of peak uncertainty for both the Fed and for you and me in our portfolio now what we don't normally see is for the Fed to lay out their contingency planning in advance they normally hold things quite close to the chest so he's walked us through what they're preparing for so let me walk you through it there is scenario one only two don't worry and you might want to take notes because then you'll actually remember this if Bessin strategy works out and we end up with lower tariffs around 10% on average the Fed can be patient in fact Wallace suggested we might still see good news rate cuts later this year if inflation continues its gradual improvement and the economic disruption would be manageable with only 10% tariffs so we're still going to get some rate cuts second half of this year which is good news for us because the stock market goes up when rates go down so now to your D too negotiations store and those high 25% tariffs remain in place well this is where it gets dicey the Fed anticipates a significant economic slowdown unemployment climbing towards 5% and despite the inflation spike which could reach four or 5% which they view as temporary very important this take that down their priority would shift towards preventing a recession likely leading to faster and deeper rate cuts and these would be what the Fed's Waller termed bad news rate cuts responding to economic deterioration rather than to the inflation going up and that is really really odd so they're basically saying we're going to tolerate temporary inflation up to 5% or so if the high tariffs remain and we're going to focus on cushioning the economic downturn which is a complete departure from their recent let's fight inflation in the trenches sort of approach starts so what's the key takeaway the Fed's path is almost entirely dependent on the outcome of these trade negotiations in the 90 days so how's the market going to respond to this well let's break it down in the high tariff scenario essentially negotiations fail we're going to see downside in the market fear of recession is going to overshadow most things defensive sectors like utilities consumer staples and some healthcare names might outperform which is why I've already shared them with my uh mentees on Monday and then bond yields are going to fall as investors seek safety in those bond yields and they look for Fed cuts and you're probably going to see me start buying US government bonds once again and the US dollar well it's probably going to weaken a little bit now on the flip side if negotiations succeed we get lower tariffs there's a potential for a massive relief rally and the market's going to focus back on growth and earnings and and and all that kind of stuff so your cyclical stocks will do well your industrials and your materials and then your tech companies will rebound but note in both scenarios we get rate cuts which if you have a medium to long-term horizon mean stock prices are going to go up it's just a question of how much disruption do you get in the in the short term so what's the savvy approach during this rather peculiar market period well let me share with you my thinking for the near term I'd suggest being cautiously optimistic but with a real priority on flexibility you got to watch out what is happening in politics there so I'm focusing on quality stocks i'm focusing on resilient companies i'm focusing on defensive companies i'm nibbling my position sizing is significantly smaller than usual because I want to see how this plays out yet at the same time I think there are some great opportunities so what are the criteria we look at strong balance sheet strong pricing power minimal trade exposure defensive plays essentially and then for the more medium term it's really just harder to foresee i'm a little bit more bearish because I don't know what's going to happen i don't really trust politicians all around now I do think eventually we're going to get those tax cuts and deregulation that could be towards the tail end of this year and that will be very very very supportive and I think then we're going to go more broadly again into a bull market but if those negotiations falter if the apparachnics in Europe come out and say no we will not eat your American beef you know that sort of thing then um it won't go very well and then nothing will really happen on that front and Trump's going to make him sweat because he will he's not going to cave in i think that's where the way this guy is is is is wired so again I'd focus on sectors that are less impacted by trade frictions utilities for example American utilities well you're still going to need water and power and you know it's not impacted really by by tariffs or certain health care stocks um gold stocks I'm quite liking at the moment there's a bunch of stuff out there you obviously need to do your research on and understand what the rules are but very very few people really know what to do in these scenarios right and that's why I always say don't focus on the news don't focus on the noise focus on learning the rules because the news and the noise is useless to you until you actually understand the rules so please please please do yourself a favor use the pain of the present market and I appreciate it's painful for almost everybody out there to sit down for 15 minutes learn the rules take notes take screenshots and then go and explain it to somebody else send somebody else in ling and say "Hey look I want to explain this to you why don't you explain this to me?" That's how you actually learn right felix runs/get free is where you get your your pause on that but above all dial down the FOMO dial down the need to be in everything and instead focus on quality caution the most important thing is to get through these 90 days with your capital intact so you can make better decisions when the market becomes cleaner and clearer and that's what we've been telling my students for the last I don't know six nine weeks or something is just caution caution caution caution are there opportunities yeah absolutely i mean I've got one on the screen here and Trade Vision very kindly provides us with these breakouts uh pretty much every single day this is MP Materials which is basically a rare earth play does that make sense well yeah if you look at what's going on between the US and China of course that makes sense to kind of rebound which it has it's just come down a little bit which might provide an entry but again you want to understand what are the rules why am I getting into this you know what are the numbers what are the key things I need to look for so please go learn those things and it'll put you into a better more confident position and you'll be much more likely to be actually successful and you you will never have big big big bags to carry you will never have big losses again and once you eliminate that problem gets a lot better you sleep better you tend to make a heck of a lot more money and that's really my goal here with our little community so check it out go to the link down below and I wish you a beautiful start to the week all the best what if I told you there is a company perfectly positioned to thrive during economic uncertainty and tariff wars while recession fears of investors running scared this market leader is quietly building an empire

2025-04-19 ⚠️Final Warning: [WATCH NOW] IF You Own Tesla, Palantir, Nvidia, Amd, SoFi

having tariffs on the stuff to not having tariffs on the stuff to maybe having tariffs on this stuff to I don't even know what anymore right is to make a deal with us we don't have to make a deal with them um so we're seeing you know the US and China really continue to dig in their heels on this semiconductors remain largely exposed to high import duties this has raised alarms within the US tech sector if you own Tesla Palanteer Nvidia AMD or SoFi and you're worried about how they'll do amongst tariffs and recession fears this is the right video for you in the next few minutes you'll learn which of these stocks will be the winners and losers so you can protect your portfolio now and when you understand how companies like Nvidia and Palanteer are adapting to these new realities you will also spot patterns that will indicate which stocks will outperform during the volatile dicey periods like right now and it reminds me literally of strategies that many years ago I paid over $100,000 for to learn from a couple of veteran hedge funds managers and these are the concepts that transformed my own investing approach and it's been my mission for the last 5 years here to give away that exact rule book so you can learn how to spot winners early and cut losers at the right time now to focus on the six stocks in this video the rules are available in a separate place for free in a 15-minute master class that combines everything that I've learned and you can watch that by going to felix.com/getfree and it'll make this video 15 minutes shorter and therefore more high value for people who've already learned the rules so if you want to go away watch that key video with the rules you actually put some skills between the ears then then do that right now links down below in the description but what fascinates me here today is how these six companies are following a similar strategic playbook despite being in very very different sectors and if you take a moment to consider how understanding these moves could change your investment strategy well then you're in the right place so let's analyze each company's latest developments and news what they mean for your portfolio and how they're going to come out of this so let's kick things off here with Tesla the unloved child right now there's been quite a lot happening over there that you need to know about so Tesla's just achieved something remarkable with their full self-driving technology they've successfully deployed what they call FSD unsupervised across their Giga Texas in Fremont factories and what this means essentially that the vehicles are now autonomously driving themselves from the production line to the logistics lot without human intervention and they've already logged 50,000 driverless miles between these two facilities which is pretty extraordinary when you think about it and there is more elon confirmed that the cars will deliver themselves to your home this year if you go and buy a Tesla of the S they will literally drive themselves to your no person completely autonomously now this is really not some fancy tech demonstration it is a critical stepping stone towards the planned robo taxi network which is going to get launched in June 2025 in Austin Texas and Elon's been very clear that mastering these controlled environments is essential for securing the regulatory approvals they need for wider deployment so what they're demonstrating here is the systems ability to handle pretty complex real world scenarios with no or minimal human oversight exactly what regulators want to see but there's always a butt isn't there this is the medium-term innovation but the current financial picture looks a little bit more iffy their Q1 number forecasts are well not exactly brilliant production and deliveries fell short over 10% from last year weakest quarterly delivery performance in three years and these figures missed analyst expectations and they've contributed to the stocks well nose dive so the question is are you focused on these short-term headwinds or the longerterm tech mode that they're actually building out because the contrast between the immediate financial challenge and the potential gamechanging tech makes Tesla well pretty interesting play in my book so let's look at the stock chart here and I give you the point of view as a sort of investor and a trader two two two heads uh hats even that I'll wear here hopefully not two heads so I'm going to pop in here a 50-day moving average line and a 150-day moving average line the 50 is more relevant if you're a trader and you kind of want to be above that is generally a pretty good place to be the 150 is more relevant when you are an investor that purple line there is the 150day moving average line and the yellow line here is the 50-day moving average line you can toggle those on inside Trade Vision links down below as well as a free trial to Trade Vision which is the uh the app that we're building to give you guys insane quality data and indicators and insight into dark pools and everything else and what do you see well we're below both right we had that lovely cross here as well which is rarely a good sign so as we dipped below the 50 the traders sold as we dropped below the 150 the investors sold well the ones who know the rules and right now we're sort of consolidating in this kind of no man's land here so is this positive is this bullish in any way shape or form honestly no and it's just there isn't any momentum uh the recovery that we've had here a little bit it's happened on very low volume down there very low volume so there isn't really anything in the short term that's screaming buy me buy me buy me please now if you have a super long time horizon and you know you like a bit of pain then of course there is nothing wrong with buying a great company potentially great company at at discounts but I think if you zoom out a little bit and that's what I would really would would recommend is just look at the kind of lows that we've had give you a little bit of an idea of some of the lows that we've been trading at and what am I drawing in here well these two lines the blue lines there look we have these lows over here and there also happens to be the highs of that zone there we have the lows from here and there and this is these are 2024 lows so I'm not saying we have to go back to 170 or 190 which is where where those lows are but what I'm saying is that it's possible so unless they really pull something out of the bag like a federal regulation on self-driving which is sort of you know handwritten as a love letter by Donald to Elon um I'd say this is going to continue to be somewhat choppy the tariffs obviously don't help because even though Teslas are the most Americanmade car and 70% of the components are American there's still 30% of components that aren't and they're likely made probably in places like China uh and they're going to be hit with tariffs so there's still going to be a margin squeeze there if everybody thinks the economy is slowing down which again is entirely possible then again people will buy less cars so what do you need you need interest rate cuts which are hopefully going to come at some point and you need an end to the tariff madness which might continue for longer than you think uh or just robo taxes coming out in June and everyone going "Oh my god I can't believe how amazing this is." Right but at the moment he's in this mastrom of there I used the big word of politics and and and everything else so I think it's a challenging space for Tesla right now and the momentum simply isn't there so what should you watch out for well watch out for the recent lows if they get violated as in we close below them then that we're in trouble if they hold that's a little bit more optimistic and then we might actually consolidate here sideways for a little bit for me it's a little too early to build up more Tesla positions i love the company i love the fundamentals i love the story but at the moment this is unfortunately one of those that isn't looking very positive right now and of course the Tesla route are going to have my head for breakfast now but that's okay like I don't tell you everything is wonderful and shiny all the time i just give you my honest opinion the way I read the fundamentals and also the chart and sometimes that's bullish and sometimes that's not like I don't get married to a stock i don't fall in love with a stock it's really just about making money that's why I invest to make money for myself and my family it's what's allowed me to retire in my early 40s and I'm going to continue with that line because the falling in love part at least with stocks is definitely not a good thing save that for your better half now let's move on to Palanteer here massive remarkable moves on the Palunteer side once again particularly how they've leveraged their Maven Smart System an advanced platform that enhances military situational awareness and decision-making and essentially think of it as giving military commanders a comprehensive view of the battlefield and threats and everything that's going on out there something that was completely impossible just a few years ago now the big news here is that Palanteer finalized a major agreement with NATO this isn't just another little contract it's a pivotal moment in their global expansion because this NATO deal accomplishes two critical things it reinforces Palanteer's position as the leading provider for US security and it expands that footprint to international defense arena when NATO chooses to incorporate your technology it's essentially a stamp of approval that is going to be well you're now you're now running all the militaries within NATO and with the whole tariff you know EU US spat and stuff it just demonstrates that if your tech is really good geopolitics don't matter superior capabilities will continue to secure crucial contracts and the markets responded quite positively on on this one investors clearly see this is a not just a one-time win but it's it's it's a broader trend where where Palanche is going to going to run more and more of the defense capabilities of all US allies so let's have a look at the at the chart here quickly there was another deal actually out with with City Bank as well which I might make another video on in more detail but yeah they're just collecting deals right left and center and even though they've dropped off the $124 highs up there in at the top which obviously is still a still a pretty significant drop to where we are right now it's still like 22% down 23% down if you compare it to a lot of the tech space it's actually pretty pretty modest and what I like particularly about the setup is that trader hat the 50-day moving average line there we're above it right and they sort of been moving along that quite nicely and also investors hat they bounced off very nicely here off that purple line which as you now know is the 150day moving average line since I had trade vision so what does that mean well this is quite supportive when you bounce off these important lines and then you actually manage to break through the 50 rather than bounce off against it that's actually pretty good now I did put in a sort of 9775 is bullish basically slightly above that high you might want to make that 98 to be a little bit more more on the safe side especially if you are an investor but yeah you you break through that 98 I think there's a pretty decent chance we then go back to the the good old highs of whatever that was 120 something so yeah I think it's quite quite a I I I like the setup i just need to meaningfully break through the highs that we've seen here before for this to really really start take off again also on the rally here we had some pretty pretty big volume so there was some pretty big buying going on there even the last two days when the market's been pretty jittery pretty decent buying over there so Palanteer just uh biggest defense contractor out there continues to deliver and and and I'm liking it it's just just a teeny tiny touch too early but let's shift our focus to AMD i call it the advanced money destroyer which is making again some pretty smart moves and people often say "Oh I thought you said to buy it." No I never said that if you watch the videos I made since October I've always said the opposite i said "Do not buy AMD." Now I've made positive videos on AMD saying "I like what they're doing fundamentally i like the management." And what they've just rolled out here the first domestically produced chip at TSMC's Arizona facility that isn't just about you know moments made in Arizona wonderful sunsets are nice there it's about protecting themselves from the whole tariff issue right so if you look at all the the tensions well domestically made semiconductors are definitely going to be safer than foreign made ones in terms of margin so they've reduced their vulnerability to international supply chain disruption right and it puts AMD in a nice favorable position with government and also enterprise customers who kind of want to they want to buy something that isn't going to like go double in price tomorrow and so the timing is very very good for AMD here very very nicely executed from those guys and it just makes them a little bit more robust now if you look at the the chart and and I've been singing this off the the HIMYMC cheat for ages and again this is whether you're a investor or whether you're a uh a trader it's the same story right when you are below the 150day moving average line we basically don't buy the stock i don't know what's going on with the pen here uh when we are below the 50-day moving average line we are also concerned but below the 150 is is a real freaking problem so we are still really this pen this pen is uh is is is taking over the video and so what's the pattern do you see the pattern we're zigzagging but we're always zigzagging lower basically every single low is lower than the previous sorry high rather every single high is lower than the previous high and that's a freaking problem and on the same flip side of the coin every single low is lower than the previous one so this is the definition of repeat after me a falling knife everybody together take a note AMD is a falling knife i will not I will not put my money into falling knives if you really must of course it's up to you i don't give you financial advice i just tell you what I see this is a pattern that no professional investor or trader should buy does it mean it shouldn't be on your watch list no it should bloody be on your watch list because I think it's an amazing business but they yet have yet market hasn't realized it yet when the market realizes it and we break out of this pattern we break through the key resistance lines which you can learn if you watch the master class for free down below Felix get free then we will buy this handover fist and we make a lot of money out of it but to just buy it up here because some muppet on YouTube said "Please buy it." Uh then see your money dwindle from you know 140 to now less than half or whatever it just isn't isn't the smart thing to do and doesn't feel good does it so please make this the last time you buy a falling knife if you have bought AMD so what do you do if you own AMD now that's a it's a tough call you're kind of between a rock and a rock aren't you s covered quarts or something like that maybe if you must um I I just don't believe in having money in something that's just underperforming and the hope and the wish and the praying that somehow management will turn it around well what if they don't so I'd rather buy stuff that's going up which is much much simpler way of making money now Nvidia let's talk about that this is uh well there is something very exciting and then we're going to get into the worrying stuff because unfortunately there is both here so massive announcement first of all not the one you're thinking about but they said "Look we're going to build and and invest in the US and we're going to build 500 billion dollar worth of AI chips right there in the US we're going to build the Blackwell latest chip in the US." And that's all amazing because that's just like you know again protecting yourselves from tariffs it should be good for the US economy so who's building those things tsmc and Foxcon and a bunch of other manufacturers they're basically moving their their manufacturing relatively rapidly to the US in about the next 12 months or say so they're localizing production taking a leave out of the AM play AMD playbook there uh and they're sending that market signal basically we're going to insulate ourselves from this whole tariff madness sounds good right well it is good but it's overshadowed by something that's not so good nvidia is going to take a $5.5 billion hit this quarter tied to export restrictions just out today on the H20 chip which is a chip that was designed specifically to get around the Biden era export restrictions to sell chips to China about a 15% blow to gross margins as well crazy stuff not because the demand isn't there not because of competition just geopolitics simply a US export rule so we're not just looking at like slowing we're not just looking at slowing growth here we're looking at politicizing AI basically AI chips are the new oil and the US gets to decide who gets them so what does that say to me it says to me that Nvidia is now a very political stock so as long as they have significant revenue coming from countries like China there is that significant risk there and the market's going to discount against the risk the market's going to go we're going to pretend there is no Chinese business because that's really the only way that they can deal with this is just by going let's assume the worst case scenario that's typically what the market does so Nvidia is undoubtedly dropping like a rock certainly as I'm recording this so what does that mean about the the the uh the chart here well if you zoom in a little bit here in in trade vision and we can have a look at the support resistance supports at 100 now that's literally where the market makers the big hedge funds will have to buy Nvidia we can also use look at the history of that and and what do you see well let me grab a green pen and illustrate that it's essentially come down from sort of 130 up here in December in a ziggity zaggedy fashion and it's it's it's now down here at 100 that's not a good thing it means that there is institutional selling pressure and we're also if you hadn't noticed we're below the moving average lines here and there the top one here is the 150 the second one the yellow one is the one the 50-day moving average line so that's definitely bad and I put in here a few days ago resistance from the 50 MA is 119 that's when I was sort of hopeful that we might actually break out above it but it looks at the moment we're more likely to go much much lower so what would be the good news honestly a bounce off the 100 would be kind of like a win at this point uh and you want to watch out for how much of selling volume is there happening today and tomorrow there's a lot of volume down here on a on a red candle i should I should use a red pen if there's a lot of selling pressure it will tell you that institutions are selling really this pen is drawing itself it's some sort of AI madness or something but essentially the point I'm trying to make is you want to check is there a really really big red candle down if there is that's bad news because it means means institutions are dumping um at some point you get to a point where everybody is sold true bit this is a little bit like the AMD story right now where we are zigzaggeding our way down quite happily and we're making lower lows we're making lower highs continuously and therefore this is a bearish story i'd be very careful with these kind of chip stocks tech stocks i'm not touching them i'm buying way way way more boring stocks at the moment definitely not Nvidia so maybe not what you want to hear but that's the way the rules right now and and and could change of course it could change could change in a couple of days but at the moment it hasn't so let's shift gears to SoFi here which made a rather clever move they have launched an enhanced yield ETF the ticker symbol is THAA this is a monthly distribution thing so it's a kind of an innertative fund it's targeting a 12% annualized distribution which is much higher than most income focused investments out there right now the strategy here is well they combine short duration US treasuries with credit spreads option strategies is this good a good investment well let me show you the stock chart this is the stock chart you notice something i guess when they're distribution the stock tanks so it's never as good as it looks on the tin because you actually appear to be losing capital value when you get these payouts dividends or whatever you want to call them which means it's probably not a 12% return at all generally speaking ETFs that use options tend to do some really really weird stuff it's very very very high risk so who benefits from this well so far really it's a it's yeah it's a strategic expansion of the sort of it diversifies them really it gives them some nice revenue it's no longer just a student loan business it's now a pretty sophisticated financial product offering business and from a business point of view yeah it's kind of good i not a fan of these products my myself to be to be to be honest with you but I can see what they're trying to do here is kind of offer people a stable income source which I suppose it might but you're going to lose some capital value in the in the moment and um it's could be a clever way to just acquire some customers it just however put SoFi into the corner where everybody else is in the fintech space which just like let's do whatever makes us money and I've always like ah I'm got I'm a little bit repelled by it to be honest with you uh I've been in this industry for for and and I I know a lot of people in the industry and a lot of the products that Wall Street creates are not exactly intended to well make the customer a winner here so smart move from a SoFi perspective possibly if you look at the stock chart the market isn't massively impressed by the whole thing uh the recovery rally that we've had here so I put a few things in here watch for the low so the recent low that recent low here you may want to make sure we don't drop below that you also will see that the recovery here we've had is happening on low volume and it's all a bit on top of each other here but you get the idea so the volume's coming down so there isn't really a huge excitement right now on fintech i still think it's a brilliantly executed business uh I think the management is very very very good but from a momentum point of view right now this is looking sort of ugly as it possibly can now let's move on to something a little bit more exciting than um ETFs and that is INQ quantum computing inq and Regetti have just been selected for DARPA's quantum benchmarking initiative which is actually quite a big deal for both and what essentially matters is that the US government is giving these companies a stamp of approval so INQ uses what they're called trapped ion systems while Regetti focuses on superconducting cubid technology i'm say this as if I know what that means and the details are not that important I think um it's a highly speculative investment that's really all you need to know and generally speaking if you don't understand what they do it's probably a good thing to stay the heck away from it but what we're looking at is here when is that if DARPA US government essentially selects a technology it sort of becomes more validated as a serious player so DARPA is the by the way the agency that helped create the internet GPS and a bunch of other technologies that we now take for granted so the selection process is fairly rigorous so to get this kind of partnership they had to basically do this first so for this for these companies this partnership does three critical things first it provides additional funding during a time when funding is a little harder to come by second it gives them access to government resources and expertise which could help and then third perhaps most importantly it signals to other potential customers investors that these companies are legitimate contenders in the quantum race and I say contenders very carefully because uh most of these quantum businesses won't be around in 10 years right 90% of them will probably go out of business these two have a decent chance of making it but there's still probably a 90% chance that they'll go out of business so if you look at INQ for example what's the what's the stock chart telling us well it's actually a little bit better than you might think considering the madness that is going on out there if we look at um my pen is still playing silly buggers with me isn't it what is going on here i just wanted a pen no no it says don't don't do it it says right we'll use the mouse so we have this pattern here if you watch my master class you will recognize that pattern won't you uh and what that is essentially saying to you is that we have a zone here approximately something like that a resistance zone and either we're going to break out of it and we're going to be happy or we're going to collapse and we're going to go down at the moment it's quite frankly too soon to tell there is a little bit of a positive tilt to this in that the highs here have been somewhat positive so they're getting a little bit higher but we did also bounce off against that yellow 50-day moving average line which I'm drawing and in green here again that's the 50-day moving average line that's not a good thing so we bounced off that um no real like volume spikes down there so we're kind of just consolidating grinding up a little bit but I'd be very cautious it's very very early to tell too early to tell whether which way we're going to go it's one of these consolidation patterns and you know you had one up here remember that one yeah and that spectacularly tanked uh the the stock so consolidation is good gives us the potential for a breakout but we don't predict the breakout we wait for the bloody thing and then we take act afterwards so we always want to be a little bit late we don't want to be early because early is just like crazily risky so what are we seeing here well we're seeing a bunch of very successful companies i I take out the quantum guys a little bit there because that's just pure speculation at this point who are all ruddering around to try to tariff themselves and I think they'll all succeed i think these businesses will still be around now the sofas and the palunteers arguably have zero tariff exposure your Nvidas and your AMDs and your Teslas definitely do so software is probably a safer place to be us software with very domestic client base particularly but the market will continue to be volatile and you can look up the fear indicator which is the volatility indicator that's the VIX VIX and and really what I'm doing and what I'm telling my my my mentees to do and what my mentors are also telling me to do is uh do very little be very cautious look at defensive stocks that's boring stuff like utilities and things like that maybe gold stocks and so on and and that's what I'm doing and I'm nibbling a little bit on them at very very um small sizes and I'm doing that very cautiously and prudently because the risk here is still enormous so don't go all all in on the latest dip there might be another dip after the dip and you got to ask yourself do you have the stomach for that that's really what it's about right it's a lot about mindset not just rules but in the meantime go and learn the rules you can do so for free you know where to get them felix/getfree and I wish you all the best the melee administration has done three adjustments and this marks the Beginning

2025-04-19 - IS IT OVER?! I Can’t Stay Quiet on AMD vs Nvidia Stock

https://www.youtube.com/watch?v=uIfckcRjLkk

and we return now to breaking news from Nvidia the stock falling more than 4% after hours as it says the US has informed it nvidia talking about a $5.5 billion write off the stock under pressure as you know nvidia sinking so after the chipmaker disclosed that it would take a $5.5 billion hit from the US government's street basically going to assume that China is almost a zero for Nvidia as Nvidia and AMD stocks continue to crumble under the pressure of export restrictions I've spent the last 72 hours analyzing this situation with Winston here and I'm quite certain that most financial media are missing the forest for the trees so for those of you short on time here's the essence nvidia and AMD yeah they face immediate challenges from the export controls but it also creates three key opportunities and I'll also walk you through whether Nvidia and AMD are literally still a buy here and whether we want to be selling the shares right now and buying them back later or whether we want to be buying the dip and I'll give you my exact entry and exit prices plus the rules so you can walk away as the best informed semiconductor investor out there and look I've seen this pattern before in my banking days and when geopolitics collide with tech the initial reaction is almost always overblown and it's the same dynamic that played out in the 1980s literally with Japan and those who understood the second order effects made absolute fortunes which is of course my goal for you so I'm not going to walk you through what the basic offers are what these companies do because I respect your time and your intelligence i'll also try to put timestamps down below so you can jump around if you wish but you'll of course miss the missed the full story now many of you have been asking me should I should I buy or should I sell Nvidia and you know what i'd actually love to just go straight into the chart but I also understand a lot of people want to understand what's really going on here fundamentally but let's just spend a a second on the chart and then we'll go about go back to the to the entry moments here so when you look at a chart like this and you don't know what the rules are it just looks like a bunch of squiggly red and and and green lines and and and a bit of yellow that sort of thing um so what have we got here well we've got in in yellow that line there we have a 50-day moving average line and I'm using Trade Vision here if you if you want to replicate what I'm what I'm looking at and then in purple there is the 150day moving average line that's not exactly a purple but you get the idea 150 and and those are the two lines that really matter to us why okay go back a little bit into time time go back to last August you see the low here and that low there what do you notice they bounced very nicely off the 150day moving average line that was actually quite a good sign because it meant we had a double bottom a higher low on the second low than the first low and that what what did we do then well then we actually broke very nicely through the 50-day moving average line and we rallied up really really really nicely that was all pretty good and and so on right so you thought okay the rally is back brilliant let's hold Nvidia till death do us part what's the problem with that analysis it's a a just a lack of teaching that shows you that the stock actually started to go yes it went sideways but at the same time if you really look at the actual underlying trend you would have let me get a get a get a get a line down here what you see when I'm got this indicator down here and it's called Mansfield RSI what you're starting to see is that the trend the momentum was going against Nvidia quite early on and you could have really spotted that even on the rally up here which would have meant setting early stop orders right so we look at a little bit more at the moment in what's happening here right now but I'm what we're saying is that the chart tells you all the chart knows everything and you don't actually need to spend days and days and days on research because people have done the research out there and they've positioned themselves accordingly volume acts accordingly and everything is actually in the chart already and I really want people to understand this because this is what helped me retire earlier and for exactly that reason I'm actually going to teach this to a couple of thousand people completely for free this Saturday at 11:00 a.m eastern time that's New York time and and we'll walk you through it won't be like a full like chatting session for two hours no I'll walk you through how do we identify great stocks so the kind of highquality stocks that are going to erupt from this bare market and and make you much much better off and make you retire earlier as a long-term investor but also show you like where do we need to get into these and where do we need to get out of these because this whole concept of just hold till death do this part well quite frankly it doesn't work right look at Nvidia right h how's it feeling right now it just doesn't work right so if you want to learn the great stocks to buy and when to buy them and when to exit them then come and join me on Saturday 11:00 a.m eastern time at Fenix webinar and I'll I'll I'll walk you through that i'll teach you um for about 90 minutes or so and and I'll do like doing that on a Saturday because that way more of you guys have time i appreciate some of you still have jobs and we want to do something about that don't we we want to get you to to actual real freedom so now that we've looked at the outline here and the early warning signs the real question of course is like well what's actually going to happen right so the US government has implemented a new stricter export controls targeting advanced AI chips destined for China and the market reaction has not been kind nvidia announced they're expecting to lose about 5.5 billion just in this one quarter as a result which is directly related to these H20 chips that they ironically designed specifically to comply with previous export restrictions so they've created these chips to meet the earlier compliance and now well they're not permitted to sell them amd is in a similar boat about $800 million expected to be lost in this quarter and then the broader semiconductor space drops like there's the index called socks SOX which is also dragged down because everyone's now wondering about what's the growth trajectory really for AI chips really we also had some dodgy earnings from some of the more upstream companies in this space and really it's just created a sense that goalposts are continuously moving which the market absolutely detests so the question becomes well what happens next and is the market reaction justified actually I think the market reaction makes perfect sense if you analyze the data properly and then let me break down for you exactly why Wall Street is so concerned and frankly why I think the anxiety is actually justified first and foremost we're looking at significant revenue loss here uh that goes well beyond the initial you know the 5.5 billion that's a one-time event but the Chinese market accounts for about 13% of Nvidia's data center revenue last year so put that into context the data center revenue is about 35 billion so we're potentially looking at an 8 to 9% drop in the overall data center revenue stream moving forward which is pretty significant and you might want to take a note of this when Wall Street prices these high growth tech companies they're essentially saying "We're buying future cash flows we're we're predicting it's going to go nicely and and keep growing." And any disruption to those expected cash flow has an outsized impact on the current valuation that's basically finance 101 and for AMD it's pretty similar even though the numbers a little bit smaller because they have a smaller market share again 24% of revenue comes from the Chinese market and then you got to look a bit more strategically china accounts for about a third of global semiconductor demand so let that sink in if you're losing access or unrestricted access to a third of your total addressable market that's pretty bad and there is actually something far worse happening here don't worry this is not a doom and gloom video we're going to get to the the the silver lining here but these restrictions accelerate China's push for semiconductor self reliance self-sufficiency um and that means the timeline for companies like AMD and and Nvidia to actually sell into that market is getting shorter and shorter and this whole tariff war is really hitting the semiconductor sector more than most because the supply chain being underneath it is very very complicated and many many countries are involved in that so what we're witnessing isn't just about these two companies it's about an upheaval of the entire supply chain in semiconductors and it's hitting Nvidia and AMD pretty hard so if you're invested in either AMD or Nvidia you're thinking is this temporary or is this something that's going to stick around because that way you'll be able to make a better decision well I think the key question is can these companies adapt to mitigate the headwinds so what are they what what's Nvidia doing right now there's probably four key strategies that they got to implement right now to make this a little bit less worse first they got to diversify so they mean it means that they need to focus on Europe for example they need to focus on India and Japan and South Korea and Middle East and really build sales there because they're losing the China side they're probably also going to come out with chips that'll comply with the latest regulations whether or not people want those I don't know i'm not a chip designer and third they're going to knuckle down on their strategic partnerships you know those hyperscalers the Amazons the Microsofts the Googles the clouds the Oracles those deals are absolutely critical so you really want to watch what are those companies buying are they buying Nvidia are they buying AMD are they rolling out of their own chips faster than ever now we're also seeing the foundaries moving to the US so it means you get more manufacturing happening in the US whether that's TSMC or Samsung or Intel foundry services and that'll protect them somewhat now it's still going to take probably another 12 to 18 months for a lot of that stuff to be on on on online but that it's going to happen that also somewhat of a silver lining here so does all of this mean and AMD can completely offset the China impact here no not immediately in the long term yeah I think they're good businesses they're going to thrive they'll be just fine but our goal as an investor is always to make money as soon as possible as quickly as possible with as much probability of upside and whenever I see politics creeping into my portfolio quite frankly I run the heck away from it because I've made the mistake of going "Oh it's going to get sorted out the politicians will fix it give it a little bit of time they'll find the new markets and so on." And then often that wasn't really the case because a lot of the markets is smarter than that and they're just going there is stuff out there that I can invest in that's a heck of a lot risk less risky than what's going on on on here right now and yes there is self-driving and robots and they're all going to need an absurd quantity of AI chips and the demand will definitely be there and these companies are very wellrun and managed and everything else so fundamentally I like them but the market judges a stock by its current vibe its current momentum and that momentum right now is saying one thing and one thing only and it's what I've been singing off the hymn sheet since I don't know September October last year when I said guys this is not the sector to be and and I've been telling my mentees these last couple of weeks stay the heck away from tech especially semiconductors because this is the riskiest space we can be in right now so yes there will be huge demand there'll be continued growth but the momentum has to change and chip stocks do not go up in straight lines chip stocks are cyclical and you're also noticing there is a concern around the US economy that it might slow down the US economy slows down guess what the whole world slows down because the US is the biggest consumer out there so really what we want to look at always is how do we know whether we should be buying or selling and there are some really simple rules on that and I'll teach you those in full detail if you come and join me on on Saturday at 11:00 a.m but let's just look at the at the recent chart here for Nvidia and then we look at the recent chart also for for AMD together so you guys are best positioned to make really really really good decisions so if you look at the chart here what what do you see well simplest thing to do is always just look at just look at the highs just draw a little circle around the highs right and what do you notice these highs going up or down each one is lower than the last right well what about the lows each low is also lower than the last and that's your trend that's basically your trend it doesn't have to be like a perfect line but you you you get the idea that there is a downtrend and what's that telling you it's telling you that the market isn't really thrilled with this the market isn't really buying this and then if you look at in addition our moving average lines which I know seem a little absurd at the beginning i used to think this was so total gobbledegook that yellow line there the 50-day moving average line is it sloping up or is it sloping down sloping down and by the way when these lines flatten out like here that's an early warning sign was that a good early warning sign haha yes it was a very early warning sign it was a very very good one and it was one we should have paid attention to now you might be thinking "Oh it's nice to tell these things in hindsight." And people always put that in my comments well we don't we're looking at what it's saying right now and what is it saying right now moving averages is sloping down we are massively below the 150day moving average line and yeah you could be saying "Well therefore it's cheap and therefore we could be buying the dip." Well if that's your theory that it's cheap then um have a chat with AMD investors because they've been saying that it's cheap since what $180 or something like that it's trading at 87 right now so even though it is a good company it has good management it has good products it has pretty decent growth numbers it does not equate to the stock price going up and what do you see here well you see one of the cleanest clearest textbook down channels that I've seen in really really quite a long period of time and it's just going down lower and lower and lower and I keep making videos on this saying "Please guys don't buy AMD." Even though somebody on YouTube might be telling you that you want to make these decisions again not because I'm telling you to but because you start to understand the rules to this nobody on Wall Street no professional investor is buying something with a moving average line that looks like that they just don't do it because they've been taught the rules you haven't been taught the rules which sucks it's incredibly unfair i get it um I was the same person i lost loads of money at the beginning investing because I didn't know these things but now when you know these things and if you want to really learn them because I say come and join me on Saturday then you realize that every single time we make you know a lower low it's a bad thing and these little fake out rallies here are absolutely utterly meaningless until we go much much higher and then we had another gap down here on that you know export restriction and it's just not pretty it's not pretty and it's just it's just it just destroys people's money and then they get emotionally attached to these things and say "Well I have to hold this now till I go back to zero." You if you hold something but it's losing you money and you don't see it going up in the short term what are you doing you're just for forgoing the opportunity to take that money and put it into something that's actually potentially going to make you money and are the opportunities right now well it's a tough market i'd be very very careful right now but uh yeah certainly I think defense stocks are doing quite well right now there are certain utilities that are doing quite well right now the whole gold space is doing quite well right now there are always opportunities and we need to pivot a little does that make us a trader or day trade or something no it doesn't it's just you can't just buy and hold a stock even if it's a good stock because there is always a moment when it's the sweet spot to exit the market overshoots to the upside and to the downside and as I say particularly semiconductors they're cyclical but what if this thing doesn't do anything for another year or two right you might be thinking I'll be all right eventually you know you might be thinking well eventually it'll do this and eventually it'll go back up and I'll be back to zero yay well the problem with that theory is that in that whole period and let's just call it two years the last two years for example the market's gone up how much about 50% right the S&P so you think you're making zero but you actually not making zero you didn't actually make your money back you are actually down 50% and that's the ugly truth that people don't want to hear because Wall Street likes to tell you to buy and hold why do they like that because that way they keep your money and the one thing they don't want you to do is like take control of the money they think it's their money once you put it into your brokerage account or into a fund or an ETF or something but the reality is the people who understand this and literally just make the 50% in the S&P well they're 50% better off than you hodling on to something so when stocks fall this hard it isn't good in my humble opinion it's always better to get out of things same for Nvidia i think it's much much better to get out of this and you might be thinking but what if I miss something well it doesn't matter what stock you make your money with so whether it's Nvidia or a defense company or Pepsi or whatever it doesn't really matter what it is it's just we've been conditioned to think we need to fall in love with a stock and the one stock will save us it's very very very rarely the case statistically that doesn't really work out very well because all stocks go through patterns right the whole market works in a very simple pattern and the pattern is always the same the pattern is we go up we go sideways we tend to go up we go down sideways we go down right and then maybe we go up some more we go sideways and then we go down and and that's the way it moves but it doesn't have to always continue to go up we can actually go down significantly more and that can take quite a long period of time so this whole theory of buy and hold only works for the index yes if you buy the S&P buy it on the dip completely fine if you got like a 10 to 20 year time horizon individual stocks no because they can actually go to zero and that's a big like wakeup call that took me quite a few years to realize and I had some very nice mentors who taught me this stuff and since then I have rules so I buy a stock as an investment and I set up an exit already and then once a week we spend about less than a minute to change that exit if the stock keeps going up we move it higher and higher and higher to lock in those profits it's very simple you can want to learn how we do that I'll teach you on Saturday at felix/webinar and you will never be a bag holder again that's my promise to you you will never have a major loss again that's really my promise there because it's avoidable once we understand the structure and the rules and the patterns so if that's something you want to learn come and join me and I wish you all the best what if the market selloff is creating the perfect storm for Palanteer's third growth engine while investors are focusing on the recession fears Palandia is executing

2025-04-19 - Get Ready For This - Bear Market Coming Down 30-50% | Chris Vermeulen and Jimmy Connor

[Music] Chris thank you very much for joining us today so much has happened in the last few weeks the last time we spoke was in late January and it seems like every week is 10 years now there's so much happening with in terms of trade Wars with Canada the US Mexico and also China and uh then there's also the threat of tariffs and there's just so much happening in the world so I thought it'd be if we just spent a few minutes together and get the sense of what you think is happening I had a great chat yesterday earlier this week with Professor Steve hen he's a Prof economics professor at John's Hopkins University in Baltimore and I was asking him how this cycle compares to previous Cycles he's lived through a lot of Cycles he's been teaching for over 50 years and he said the time per he's witnessed here in the last few weeks or in the last couple of months he said he's never experienced such turmoil and confusion uh as he has this time and he even said there's more confusion going on right now than there was during the 60s and 70s and there was a lot going on back then but I want to get your views on the S&P and the NASDAQ and just to recap for our viewers the S&P peaked out in February the 19th at 6,144 it's now at 5700 give or take it's down 7% the NASDAQ peaked out a little bit earlier ear in December at 2,173 it's now down about 11% why don't you pull up the S&P chart and we can get a look at at it here and get your views on where you think it's going yeah sure well thanks for having me back on the show it's always fun to talk markets and in economy uh yeah so if we take a look at the uh SP 500 there's some pretty interesting price action uh going on in terms of when we look at the daily chart here of thep 500 as you mentioned it top up here just above 6,000 I think the really critical thing that's that's taking place here is we broke this January 13th low and we watched this as followers and I we watched this on the intraday chart and we know as soon as we break that that is a level where a lot of people are going to have their protective stops in place meaning if price breaks that a lot of people are going to have an order set to execute to dump them out of the markets or stocks and we saw that it flushed down we saw we've seen the vix now Spike up to some levels we haven't seen in a very long time we saw the put call ratio Spike up above one which means people are buying more put options and call options meaning people generally when the put call ratio spikes it means people have sold their stocks and now they're buying leverage betting on falling prices they're like I'm buying serious leverage like a lotto ticket that this Market is collapsing and I'm going to profit from it typically when we see that happen the market goes the opposite way and so what's happening right now when we look at the SP 500 is we have what looks to be a cycle low we've run the stops which is usually what the market does it wants to get the Longs out by breaking previous low and everybody Spooks and then as everybody gets ready to in position for a big collapse the market has a rebound and moves up and one of the best ways to look at this uh I I use cycle analysis and this is a really good uh way to get a gauge of kind of what's unfolding here the key to look on this chart um so this is where my whole strategy comes back from1 where we got I got into sound waves and cycles and vibrations long story short is we have uh let me just grab this tool we have these red red uh down have this red I can draw on this chart sorry about that here we go these red circles down here now these are clusters of Cycles more or less time Cycles where we have multiple Cycles uh in in the stock market putting in significant lows multiple longer term cycles and when you have a cluster of Cycles it can generate Panic selling it can create um a very uh significant low in the market and after all of these we tend to see the market move higher and really this last time the market really struggled to make new highs we're making one right now and the market shows that we should have some type of Bounce over the next week or two so based on cycle analysis the way the markets and and and everything kind of vibrates and flows we should be expecting a bounce so couple that with what I was just telling you uh James is how we just had panic selling all the people who were long and who would have got out if that stop was hit are now out of the market they're betting on lower prices and so now I'm expecting some type of Bounce going into more or less uh March 24th or so 24th 25th we should expect a bounce up and the big question is is it a bounce or is it the start of a new uh rally and we're not going to know that until it bounces up and we have to see what other assets are doing and how big the money flows are in or out of various assets and things like that so that's kind of like the view for for the the SP 500 uh from kind I just want to interject uh where is this in relation to the 200 day line uh the 200 day moving average let me just pull that up right here so the 200 day is you can see we're right on the 200 day as as we speak right here uh and I I have seen a lot of people talking about the 200 day and of course if we Zoom back you can be like oh we kind of tagged it over here we broke through it over here uh uh the 200 day people get really caught up with oh we're touching the 200 day or the 50-day crossed above or below the 200 day I mean it's such an a slow it's it's a year old data right and people think it's such a critical level like in hindsight you can be like oh it's bouncing up that level but I don't really look at it the the the focus of the 200 day is if it is sloping up we're and price is above it we're in a bullish environment if it's sloping down and price is generally below it we're in a down of a bearish market and right now the market is up it is tagging it so yeah it could be a technical bounce uh but I don't ever look at it as a buy point because it can it can fluctuate through this level by several percentage points and Shake you out of a trade and it's not great for timing it's just great to be like the overall trend the long-term trend is still up and it is pulling back towards it uh it might find support and all the stuff I just told you about the stops being run the Panic selling people buying downside protection the Cycles bottoming that's the stuff that actually tells you really when the market should be putting in a bottom uh but yeah you're right it is touching the 20 day and um 200 and and then when you said okay so you're expecting a bounce you think we're going to come up to like 6 , 6100 and then fail again I I think we'll come up to um probably 6010 you know it could come back up maybe it wants to poke to a nominal new high but overall I do believe it's going to stall out somewhere here around 6,000 or or just above 6,000 and then head lower and and then roll over and head down yeah that's that's what I I think and feel is going to happen but you know once price gets up to that level if money's piling back into the market markets and um the technicals and the sentiment are are bullish again uh you know it could be the start of a new rally and that's what we have to wait and see right now we've moved to cash on our short-term strategy we're just waiting to to let this Market figure out is it how long is it going sideways for and then which direction is it going to pick up or down and then we can take action from there why don't we take a look at the NASDAQ the NASDAQ has been under more pressure down 11% from its top or from its peak in December yeah so NASDAQ definitely is pulling back a lot more it has pierced a little bit more through the 200 day uh typically when you get away from the SP 500 everything becomes a little more volatile I find meaning support levels can get swung or broken and trend lines can get broken more moving averages can can beer pierced more but definitely when you look at the 200 day on average I mean it acts as a support level it's had very much the same type of price action of the SP 500 we saw it move up here it ended up breaking the January 13th low and of course there's a lot of fear in this market it's really kind of creating a tidal wave of people selling uh and people are moving out of the markets um so it it's waiting for all that selling pressure to alleviate before it's going to have that oversold bounce I think it might be more so a deadcat bounce uh as we just saw in the SP 500 it'll bounce back up somewhere into the middle of all this noise and that's going to act as resistance and then from there it could easily you know potentially break down and go heck just to summ R in the next couple of days you're expecting a bit of a bounce off of this 200 day line yeah more or less until more or less March 25th it we're we're showing an upward bias in the market so um we just it looks like it's putting in a bottom today in fact if we if we look at this candle for this is the same for pretty much all the indexes they flush down to a significant low today they're rallying back and um the short-term charts even the 30- minute charts are telling us that this should be a flush out and uh we should see a short squeeze into the close a lot of people are short here there will be a lot of people wanting to probably cover their shorts going into the weekend and so we're starting to see this Market move higher uh the SP 500 if we if we take a look at it real quick the 30 minute chart here is really cool when you understand and have the proper tools to navigate this Market this is the 30 minute chart over the last like uh five or so days we've had multiple uh waves of this red whenever red gets up to this blue line that I have on here that means the market is there's fomo people think the Market's bottomed and they're piling in and so you can see what happens to the to the NASDAQ or the SP 500 all the indexes once there's fomo once this sentiment indicator that we built tells us there's fomo usually the market sells off we had the same over here a big gap up it sold off we had it over here it sold off again a few days ago and it has sold off and the flip side of that is when we have Panic selling when people are so scared they're getting out when there's a certain level of panic we tend to see the market have a bounce we we had that right over here we had a big gap down and Market had a little bit of a bounce and of course all day yesterday or as just before you and I recorded this on March 6 uh the market was telling us going into the closing bell that we should see this Market have March the 7th Yeah March March 7th we should start to see this put in a bottom and it looks like we've got a flush out low here and we might see a really strong close to the week it'll be interesting to see if there's a short squeeze into the close on Friday and um and send this Market higher so uh yeah it'll be very interesting to see how all of this unfolds the chart the daily chart shows higher pricing the cycle analysis shows higher pricing and the 30 minute yeah and to your point anything can happen over the weekend but not even Jay Powell he was speaking today and he has no idea what's going on he's just shaking his head and he said everything is on hold until they get more clarity with the current Administration and and what they're doing and just as a reminder for our uh viewers the next fed meeting is coming up on March 19th so just because you're looking at the NASDAQ why don't we look at some of the um tech stocks because these are the high beta names or risk on names and it's definitely riskof now but why don't we take a look at Nvidia for example it's currently down 25% from its peak yeah taking a look at the Nvidia chart it has definitely been volatile we've got a series of big rallies lots of noise and huge pullbacks and all of this and this broadening formation of increased you know price swings and now we've got lower highs and lower lows that is usually a sign of exhaustion and you know we've kind of felt that we felt like the AI or I've felt that it feels like feels like the AI move is slowly coming to an end Nvidia has lost a lot of its Mojo um especially with the Deep seek all that seemed to take the wind right out of the sales uh and overall you me it's in a downtrend and it's down 25% and I I again if the markets are going to Rally Nvidia is most likely going to have a bounce in rally Nvidia might make it back up somewhere to the you know 130 or maybe 125 it should have a half decent bounce with the market over the next U week and a half two weeks uh but I think that might be it right I think I just could be a bounce I mean we start to see a bigger selloff and you know the basket of these uh like when you look at the Magnificent 7 as a whole definitely have that um a lot of damage done it's come down to the 20-day we could see a rally in overall big techs but I think I think we're probably going to see it sell off and you can see the volume in in the Magnificent 7 I always find this with these unique sector ETFs these these special ETFs that people whip up because they're getting media and they want to get lots of exposure they come online and then suddenly when you see all this volume pile into them it means the trade is almost done it means if somebody's already created it an ETF for something that everybody's been chasing for the last like year and a half and then everybody piles in with big volume it's like okay well everybody's already into the space the ETF is just there to make it easier for those who haven't got into it yet into those individual stocks and we saw this with the the AI ETF Bots uh we've seen this with with all kinds of different stuff so it's a huge red flag when somebody comes out with these SE these very specific ETFs and then suddenly they get all the traction um so yeah I'm not a not a big fan of the big Tech space If It Moves it's going to kill the rest of the markets and the related company is palent it peaked at 125 bucks it's now trading around 80 it's down 36% from its top well look at that can you believe that that's like parabolic yeah that's uh I'm not a fan of charts that do that I hate things that Gap huge and I hate things that go straight up uh because they usually come straight back down for at least half the move uh if not all of it and you never know when or how it's they're so dangerous um I'm just not a fan of it when we zoom in a little bit here on the daily chart it definitely doesn't look the greatest if we were to use a Fibonacci extension based on the strength of this selloff and this tight little pattern I mean it really shows total implosion down to like 43 um you know should fall to 60 this low here 61 62 probably put in some type of Bounce but it is showing a huge selloff and and that'll that'll just kind of mean you know this this is kind of a done move for sure it'll be down like Another 48 50% uh to the downside and that'll completely wipe out everybody who's you know chased it and uh I mean I had a whole bunch of people asking me recently about um this one and H what is the other one micro strategy and when everybody's asking me about it and a lot of people keep asking me about uranium uh and I always pull up the charts I'm like well first of all those are like not ones you really want to hold I'm like they're probably moving down and people are under pressure and they don't know what to do unfortunately people don't have exit strategies when something turns down rolls over you got to get out uh people really just hold on to it this is a pretty bearish looking chart pattern that's for sure well why don't we take a look at micro strategy now it peaked at $475 it's now at 290 it's down 40% from the peak and once again um you alluded to this but a lot of people use this as a proxy for Bitcoin yeah I mean I don't I don't know I don't really follow this I don't know why people would would trade MST if you can just go buy Bitcoin or a Bitcoin ETF I don't know what the benefit is other than to me it just feels like everybody wants to do it because everyone else is doing it I don't I don't I'm totally missing something here but I don't really care that much about the stock because I don't trade individual stocks but if it's a Shadows Bitcoin why don't you just trade Bitcoin this looks like it is trending down it's you know it's come down to a support level this major hiccup here uh it's had a bounce it is has a tight little bull flag maybe it wants to push a little bit higher if the stock market bounces we will probably see Bitcoin bounce which means this should push up a little bit higher but it is definitely making a series of of lower highs lower lows this is the type of play we see we're going to look back a long time from now and you know it's just like the marijuana sector ETFs and stocks it goes up has a blowoff phase and then it just goes like this and it goes like this forever and ever and ever and just becomes worthless so I mean I hate hype stuff like this and um stocks are a little bit different than trading Bitcoin because this is a stock which means it doesn't actually have to trade at the value of Bitcoin like a Bitcoin ETF when people get tired of this stock they're going to dump it even if Bitcoin is going up and the stock will go down when Bitcoin goes up so there is a problem in my opinion why I which is the whole reason why I'm like if you want to trade Bitcoin just trade Bitcoin uh don't hold a stock that holds it because that stock price can drop and completely diverge from the actual movement of Bitcoin when there's a Max Exodus in and like and this one's trading at a significant premium to bitcoin and I think one of the reasons why people like trading it is one because of the volatility too because the founder of the company Michael sailor he's very vocal he talks about Bitcoin all the time he's probably bitcoin's biggest cheerleader so that also adds to a lot of the volatility and price probably why I don't like it so much because I'm just not a Bitcoin cheerleader I mean I'll tra I'll trade it here and there occasionally but uh yeah I'm not a fan of somebody who just pushes a commodity or or an asset just because they own it they want it to go up and um I and it it's it's just like it's one of those zapper lights for bugs you know a fast-moving stock just lures in people and they all get usually get fried and I hate people who endorse stuff like that like it's just not my style and Chris just because we're on the top of topic of Bitcoin why don't you pull out the Bitcoin chair let's take a look at that one it's uh it's had a bit of a pullback here I think it's around 85,000 yeah I mean bitcoin's not looking the greatest it it definitely has broken through this support level if I was to just draw a line here you can see we clearly kind of put in a little bit of a double top uh it's broken down we had some huge volatility which drives me nuts you know Trump says something to try and hype up Bitcoin everybody tries to Hype up Bitcoin it's uh I don't know gets under my skin for some reason but you can't trust these moves these massive that was like a 12 13% move because Trump says hey we're doing Bitcoin Reserve or something and then everybody piles in and then they all take a big loss uh people need to not mess around with news driven moves because they're painful but overall it is moving up into resistance uh this is very similar to micro strategy has a tiny little bull flag here it's pretty ugly but it could push and poke higher uh and maybe come up to this 99 or 100,000 Mark which happens to be resistance from these highs it also is a whole number typically if you come up under a whole number which is you know 100,000 people will just naturally say I'm going to sell some if it hits 100,000 000 so those numbers alone become resistance not only that but there's definitely a lot of price that has traded through there that anybody who bought at or above 100,000 when it gets back there they're going to be like I'm going to close out the position get rid of that loss that was a scary roller coaster rides so um you know I am bullish a little bit here for the next week or two on the stock market which will should drag Bitcoin up and um it kind of you know the rising tide should lift all boats including Bitcoin now if we get a meaningful back here where do you see Bitcoin going can this thing go down to 60,000 50,000 yeah so if we were to look at this pattern here uh this move to the downside and then this bounce I'm not going to go from a news driven High I generally avoid using price spikes that are from a a news kind of driven event uh so if we were to just gauge this it brings us down to about 72,000 which obviously if we take a look at this chart that's kind of kind of where it broke out here before it took off to that 108 9,000 Mark so that would be this whole move um to the upside you know kind of wiped out this this was a trade we did in Bitcoin we got in we got long uh right here uh we sold right up at this top at 1087 and uh that was that was where the chart said momentum should stall out which it has totally stalled out and and now it's going to probably come down and Rewind and the whole reason we one of the main reasons we got into this is because it's a cheerleader crowd driven move once it breaks out of this pattern and you and I talked about this uh James a long time ago this giant bull flag pattern where the market ran up had this huge bull flag once it starts to break this High through here this is going to cause headline news and everyone including kids trade Bitcoin and and and we're going to see them all Pile in and just drive it up that was one of the reasons I'm like let's just play this because it's a perfect chart pattern and the the fomo is going to be out of this world now was 40% trade that only took a couple weeks in out and it's over and uh now you need to let the charts you know regroup and hopefully create another really good chart pattern at some point but right now it is pointing to lower prices uh like over the next month or so so why don't we take a look at gold something that's near and dear to my heart and uh Gold's had a nice move here I believe it's up 10% on the year it's up 40% in the past year not Bitcoin like moves but gold tends to be a lot more stable y yeah I like gold Gold's been obviously it's having its series of rallies and pauses uh it it's come all the way up to our key Target of 2750 2800 uh we ended up seeing a big pullback and and big volume spikes as there were some unloading there uh but now it's it's pushing higher and just based on the momentum and the Fibonacci uh uh Fibonacci extension we can kind of gauge where this high should go which is right around that 350 so we've come up to to the 618 it's kind of building a tight little a little pattern here a pullback I believe we're going to see a push up to 3,50 which you know it isn't huge we're looking at a four five percent upside in you gotta be more bullish than that Chris come on I mean that's where this chart pattern is going okay we we can do we can do another one uh I don't I do think gold is kind of starting to get tired and stall out so I hate to always project something further up because if I put a big Target on something everybody jumps in trades it if I put a realistic Target 4% nobody trades it I'm just kidding but uh just for our viewers um Rick rule many of our viewers will know who he is I just did an interview with him earlier this week he's very bullish on gold and his Target I believe he said 9,000 within the next three years so once again going from 3,000 up to 9,000 not a bad rate of return yeah so yeah I mean I I believe we'll be way up there I don't in three years it's possible in three years for sure uh I I do think we're going to get way up there it might take a little bit longer than that but uh I think he's right I think you know um the big picture in the trend uh is is higher I think we might have some weakness this year some pretty good weakness across the board in asset classes uh but overall I do believe will be up in up in that range that that Rick's talking about this most recent rally up and this this quick pullback if we were to just gauge based on this run we can see where those next targets are for gold which from where it is right now is about a 5% to 10% move which brings us to roughly $3,200 uh to the upside so there is there is potential that if this leg of gold has has more behind it it could muscle its way up uh that's that's um that's a potential for sure I want to take a look at oil West Texas it's been very volatile tile got a got as high as $77 here in the last few months now it's around $67 I don't know if this is a sign of a a slowing economy globally speaking or or what but it's it's really pulled back here and I know the last time we spoke you were quite bearish on oil yeah so yeah I I believe we're gonna see oil breakdown I think for a bunch of different reasons um technically you know it keeps hitting the support level it's getting more clear or getting weaker depending on how you look at it it's a more significant line once it does have a clear break I think we're going to see oil drop dramatically probably into the mid-50s at some point uh so I think there's a big unwinding event that the technical chart doesn't look very strong I also think uh you know we've got the Gulf of United States where they can now just drill and pump um so I think there's a I think there's a lot of stuff going on that that means lower oil pricing and I think the economy is going to get weak which means travel and product sales and oils used in like so many products all that stuff is going to decrease demand so I think oil has been telling us telling us this for a long time I think you know things really peaked out in 2022 but I think the oil is telling us the story kind of of what the economy is doing it's the economy is still holding up but it is on the verge I think of breaking down and when energy breaks down energy stocks are going to get hit really hard and um so I think it's interesting and important to follow oil I think it's going to lead the economy uh give us insight to you know um if it breaks down that means the economy I think is getting much weaker Chris why don't we take a look at uranium I uh I do a lot of work with uranium companies a lot of my viewers have an interesting uranium I think it's a great long-term trade but it's been under pressure here for quite a few months now it topped out in 2024 and it's been weakening or under pressure ever since yeah I mean uranium stocks this chart doesn't go back far enough to the spra one but uh uranium stocks have built a mega mega base I'm very excited about them I think after we go through a financial reset which I hope we get this year uh I think uranium stocks will probably get beat up more they are definitely fizzling down or selling off down to this breakout Zone with they're getting to a pretty key support zone so I'm expecting this particular uh I think this is US currency for this one but I'm expecting it to find support between 12 and 14 uh anywhere here and if the stock market bounces we should start to see this bounce up but I I'm the same as you I think I think after we have a financial reset um we're going to come out of this this next recession and AI is going to take over these computer you know the amount of power we need for um all the AI stuff because AI is really going to I I mean we're really just just scratching the surface here of what Ai and the computing power and the energy needed to all this stuff uh I think uranium and the micr plants uh are are going to be absolutely huge and uranium companies are going to do very well I think they could actually dramatically outperform um precious metals miners uh in the next move I think miners will do extremely well but I think I think the next most valuable resource resources I think are actually going to be like water and electricity uh and and uranium is one heck of a way to generate um clean electricity and why don't we take a look at the US dollar uh the last time we spoke you were bullish on the US dollar you were putting a lot of your money into it what are your thoughts yeah so I I like the US dollar it's obviously had volatility it's pulled back into the middle of this this base this range with Trump and all of his tariff Wars and tariff all this stuff that he's got going on uh the long-term picture of uh of of the dollar to me is still very strong I I like to focus on it more or less on the month L chart overall it's it came down after the big Tech bubble it sold off this is where gold took off uh for several years it built a bottom and it's broken up and it's just kind of it's a very noisy chart but overall I think when we get into a recession we get into difficult times we're going to to see this continue to have multiple waves to the upside and and get back up to the highs that we saw back in 2000 uh more or less if you to like look at you know the the Forex chart of US dollar and Canadian because you and I Canadian so um I want to hold US dollars because Canadian dollar is you know currently about the exchange is about a buck 4 Buck 44 so one US dollar is a144 Canadian I believe that's going to Skyrocket I think we're going to see much much higher pricing so I Want to Hold Us dollars and I think the dollar Index uh and and the difference will will will continue to move up to like a buck 60 Buck 70 exchange which is a huge move uh and of course if oil Falls we tend to see the Canadian dollar fall in value and I think oil is going to fall and that means that's going to help fuel you know Canadians to hold US dollar I think is a is a good play here and the dollar is right back down at a key support zone right through the middle of all this it's oversold it's a lot of news driven move uh so I do think it's um you know it's actually kind of a prime time uh for the dollar Index itself to probably find some support and start to bounce and continue to kind of work its way up into the right I had a conversation with David Rosenberg a couple of weeks ago we were also talking about the Canadian dollar he would agree with your assessment he actually said 160 so that's going to be a lot of pain for us we will not be going to the us anytime soon for sure yeah it's uh yeah makes it pretty expensive it makes it really cheap for Americans to come over here though and have a good time Chris why don't we take a look at one more chart before we um wrap up and that's the TLT that's the 20-year Bond I want to get a a sense of where you think bonds are going sure so I I'm bullish well I'm I think we're going to see bonds do very well later now they they were in a 40-year bull market with you know falling rates forever now we had a rising environment which totally killed them when you look at this this chart here uh it shows that we are clearly you know we've been in a downtrend it's now starting to put in a rounding bottom and really these last couple lows and these highs here we're starting to trade sideways and this is considered a stage one and eventually we'll see this start to rise and and it'll go back up I I I think that's going to start to happen this year I think we're going to see bonds move higher above TLT above a 100 and eventually go into a multi-year potential move or at least have a really nice rally while the stock market potentially and the economy fall apart uh and and you know that's uh I have this one chart that you and I have shared a few times here just so people understand these stages I'm talking about um the stock market right now is in a stage three bonds they bonds have just gone down this from a stage three top all the way down to a stage four and now it's in a stage a bottoming formation a stage one and it's shaded red and orange because it's a difficult time you can waste a lot of time waiting for it to bottom you can waste years so stages stage ones are kind of dormant you got to just have to let them play out let them prove themselves that they're in a new uptrend by them at a higher price but you also know they're going to continue to go higher uh so that's where we're at with TLT it's in a stage one right now we need to see it get into a stage two which is a bull market and then it's going to become an opportunity it might be for all we know it could be one of the best plays in 2025 or 2026 Warren Buffett had a discussion with a a reporter on CBS and he was asked about the US economy and he declined to answer that question and but I think if you take a look at what he's done here in the past last year he's sold a lot of positions he took his Apple position from 178 billion down to 70 billion he sold huge stakes and both Bank of America and City and many other things he's now sitting on I think it's $335 billion in cash so he's taken a very defensive approach he's now the single largest holder of treasuries you mentioned a couple of times during our discussion you're looking for a reset what exactly do you mean by that and are you as concerned as Warren Buffett is yeah for sure I think a reset to me is um more or less bubbles or overvalued Commodities or assets finally top out and there's everybody starts to sell things get weak so it's kind of like a domino effect I believe we're going to see um sales start to slow and then there's going to start to be more layoffs which layoffs are starting to pick up uh and then people like we're already seeing a big spike in delinquencies on credit cards we've got I think the highest level yet of fully maxed out credit cards cards that people are gone delinquent they're like I will this time max out my credit card and then not pay it and so that's not a good sign that's usually the first sign of like people running out of money is their credit card's maxed they can't pay it and then we're going to default into rents not being paid which then mean those owners are like well I can't I'm not getting rent because they're not paying and I can't pay for my my my mortgage and then we start to see home how mortgage defaults which are already starting to Rocket higher uh and then people have to sell their houses and we see the housing bubble and the prices the market floods with homes and home prices fall um so it creates this whole domino effect and to me a reset is when all this stuff starts to happen you know through that whole process as the home prices are falling you know people are losing their jobs they're running out of money businesses start to go bankrupt I mean back in 2008 I remember every day you'd hear about a new Mega company going bankrupt filing for bankruptcy there was thousands and thousands of them and it's going to happen again there'll be another wave of businesses going under and people losing their shirts uh so a financial reset is really it's a cleansing of the financial markets where everybody who's you know all frothy and everything overpriced eventually becomes underpriced and people it creates a lot of pain people take big losses they have to sell things at discounts below value and so I think one of those is coming and um that is I mean it's a huge opportunity you can you can benefit from chaos from falling prices dramatically and it also allows you to reinvest if you can protect your Capital uh at the start of a new bull market where you can get real estate cheap you can buy stocks that have great dividends and you can buy them at a fair value and uh businesses and all that stuff so our reset is going to be severe it's going to be like a 2008 like a 2000

Tech bubble um people are going to get hurt this is like life-changing life-threatening stress Financial stress that has applied to people and their businesses and their relationships uh and that's the whole reason of of what I do what I do and I share my asset investing strategy in my book is like like how many people can I help avoid this we understand the stages we can follow the trends we know the strength of the market uh we you do not want to get caught on the wrong side of this and there's more people 45 age and up who are close to retired or retired that this is going to completely ruin their second half of their life the best part of their life because they're going to lose it the stress money and stress kicks in and lifestyle downgrades and everything you don't want is going to happen and the market is great at applying the maximum pain to the largest group of people at the worst possible time and so just to summarize what you said there first of all with with regard to credit card delinquencies it's at the highest since 2011 so very significant number now in terms of this reset uh you said okay in the coming days you think the market is is going to stabilize it's going to Rally up to maybe 6,000 on the S&P or a little bit higher I believe you actually gave a specific date March the 21st 20 25th okay I mean that that's just what Cycles Cycles Chang but yeah that's just a rough and then we're going to start heading lower again and this is when you think we're going to have a significant pullback when you talk about a financial reset are we talking 30% 40% on the S&P uh yeah I think I think it'd be somewhere between 30 and 50% on the SP 500 it could it could even be higher than that um it it'll be very interesting to see how P Falls up falls apart uh but I think it's going to be pretty ugly when it does happen I'm not saying the top is in the market you know this bounce could turn into another little push higher that's the joys of what I do is we follow price and you know eventually when it goes down and we're benefiting from falling prices it just keeps falling and we can continue to benefit it's not so much about trying to pinpoint the top or the bottom but yeah I think we're looking at probably a 30 to 50% pullback in the SP 500 I think over the next 12 months I think it's going to happen uh sooner than later this all the signs seem to be there and um the price action seems to be the Magnificent Seven topping out to me is a huge red flag if that goes down and people start unloading those which the masses have them and the masses are very emotional which means when they start selling they all start selling and when those seven stocks CL crash uh so do the indexes and everything else will go down with it and you're suggesting to investors in such a scenario they got to be long cash US Dollars specifically and also long gold anything else yeah yeah think I think gold will get hit I don't think Gold's going to hold up as well when the selling hits but I think bonds could become a play there will be a point where we focus on trading inverse ETFs so if the stock market Falls 5% uh you know we have an ETF that goes up 5 per. so at some point once we have a definitive um Financial reset in place a stage four decline then we focus on falling pricing because on average every week and month the price is going down so we want to bet with the market which means we're betting on it falling and there's a way we can we can profit from that so there you do need to change gears and actually like ride benefit from falling pricing and it's pretty straightforward with inverse ETFs now yeah and I'm not sure if you saw the comments that a Scot wasent today the Secretary of the Treasury he also commented that he thinks the US economy is slowing down he thinks there's going to be a bit of a transition as we go from government spending or excessive government spending to more private spending so it's going to be interesting to watch these economic numbers as they come come out in the coming uh weeks and months even the unemployment number that we saw today came in a little bit higher at 4.1% up from 4% in the last month but it's if we see enough up Tick in that here in the coming months so it's look look out all bets are off so that was a great discussion Chris and I want to thank you for joining us on such short notice it's been so much news going on this week and last week so thank you for that if somebody would like to learn more about you and your services where can they go yeah you can um check me out on YouTube uh the technical traders or you can go to my website at the technical traders.com and um join my free newsletter watch some of my free videos on YouTube get a feel for what I do see how I view things how I track price very educational videos on if you like technical analysis and um yeah that's the best way to follow me and you're also on Twitter I am yeah yeah what's your handle I don't know don't do Twitter I got I'll have a linkow Chris once again thank you always a pleasure see you James [Music]