

Douglas Ronne

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Dear Hiring Manager,

At Protocase I began as the only software developer and wrote sheet metal CAD software from scratch in under a year. This was on time and extremely successful. I leveraged this success to build and lead a software team of around 10 people that maintained and grew this software. Today this software brings in over \$5million annually and accounts for over 20% of new customer acquisitions.

My team also created custom ERP software to manage sales, engineering, and manufacturing processes of a mass custom sheet metal manufacturing business with over \$50million in sales annually. In addition we created automated work instruction software which drastically reduced the engineering time in each project (on average reducing the engineering cost by about 30%), and many other small packages that allowed the company to grow from \$1million per year to over \$50million per year.

I also served on the management team and was a guiding voice of reason when facing the challenges of 30-50% yearly growth.

I love the challenge and potential of growing companies where I can have a significant impact. CAD software has been a tremendous pleasure to work on as it leads to real physical objects and there is a special feeling one gets from this sort of work. Manufacturing also holds a special place in my heart as I grew up in a metal shop with a father and grandfather who loved working with metal.

Thank you for your time and consideration. I look forward to the possibility of contributing to your team.

Sincerely,
-Douglas Ronne