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### 6.4.3.5. Triple Exponential Smoothing

What happens if the data show trend **and** seasonality?

*To handle seasonality, we have to add a third parameter*

In this case double smoothing will not work. We now introduce a third equation to take care of seasonality (sometimes called periodicity). The resulting set of equations is called the "Holt-Winters" (HW) method after the names of the inventors.

The basic equations for their method are given by:

$$S_t = \alpha \frac{y_t}{I_{t-L}} + (1 - \alpha)(S_{t-1} + b_{t-1}) \quad \text{OVERALL SMOOTHING}$$

$$b_t = \gamma(S_t - S_{t-1}) + (1 - \gamma)b_{t-1} \quad \text{TREND SMOOTHING}$$

$$I_t = \beta \frac{y_t}{S_t} + (1 - \beta)I_{t-L} \quad \text{SEASONAL SMOOTHING}$$

$$F_{t+m} = (S_t + mb_t)I_{t-L+m} \quad \text{FORECAST ,}$$

where

- $y$  is the observation
- $S$  is the smoothed observation
- $b$  is the trend factor
- $I$  is the seasonal index
- $F$  is the forecast at  $m$  periods ahead
- $t$  is an index denoting a time period

and  $\alpha$ ,  $\beta$ , and  $\gamma$  are constants that must be estimated in such a way that the MSE of the error is minimized. This is best left to a good software package.

*Complete season needed*

To initialize the HW method we need at least one complete season's data to determine initial estimates of the seasonal indices  $I_{t-L}$ .

*L periods in a season*

A complete season's data consists of  $L$  periods. And we need to estimate the trend factor from one period to the next. To accomplish this, it is advisable to use two complete seasons; that is,  $2L$  periods.

**Initial values for the trend factor**

How to get  
initial  
estimates  
for trend  
and  
seasonality  
parameters

The general formula to estimate the initial trend is given by

$$b = \frac{1}{L} \left( \frac{y_{L+1} - y_1}{L} + \frac{y_{L+2} - y_2}{L} + \dots + \frac{y_{L+L} - y_L}{L} \right).$$

### Initial values for the Seasonal Indices

As we will see in the example, we work with data that consist of 6 years with 4 periods (that is, 4 quarters) per year.

Step 1:  
compute  
yearly  
averages

**Step 1:** Compute the averages of each of the 6 years.

$$A_p = \frac{\sum_{i=1}^4 y_i}{4}, \quad p = 1, 2, \dots, 6.$$

Step 2:  
divide by  
yearly  
averages

**Step 2:** Divide the observations by the appropriate yearly mean.

1	2	3	4	5	6
$y_1/A_1$	$y_5/A_2$	$y_9/A_3$	$y_{13}/A_4$	$y_{17}/A_5$	$y_{21}/A_6$
$y_2/A_1$	$y_6/A_2$	$y_{10}/A_3$	$y_{14}/A_4$	$y_{18}/A_5$	$y_{22}/A_6$
$y_3/A_1$	$y_7/A_2$	$y_{11}/A_3$	$y_{15}/A_4$	$y_{19}/A_5$	$y_{23}/A_6$
$y_4/A_1$	$y_8/A_2$	$y_{12}/A_3$	$y_{16}/A_4$	$y_{20}/A_5$	$y_{24}/A_6$

Step 3:  
form  
seasonal  
indices

**Step 3:** Now the seasonal indices are formed by computing the average of each row. Thus the initial seasonal indices (symbolically) are:

$$I_1 = (y_1/A_1 + y_5/A_2 + y_9/A_3 + y_{13}/A_4 + y_{17}/A_5 + y_{21}/A_6)/6$$

$$I_2 = (y_2/A_1 + y_6/A_2 + y_{10}/A_3 + y_{14}/A_4 + y_{18}/A_5 + y_{22}/A_6)/6$$

$$I_3 = (y_3/A_1 + y_7/A_2 + y_{11}/A_3 + y_{15}/A_4 + y_{19}/A_5 + y_{23}/A_6)/6$$

$$I_4 = (y_4/A_1 + y_8/A_2 + y_{12}/A_3 + y_{16}/A_4 + y_{20}/A_5 + y_{24}/A_6)/6.$$

We now know the algebra behind the computation of the initial estimates.

The next page contains an [example](#) of triple exponential smoothing.

### The case of the Zero Coefficients

Zero  
coefficients  
for trend  
and  
seasonality  
parameters

Sometimes it happens that a computer program for triple exponential smoothing outputs a final coefficient for trend ( $\gamma$ ) or for seasonality ( $\beta$ ) of zero. Or worse, both are outputted as zero!

Does this indicate that there is no trend and/or no seasonality?

Of course not! It only means that the initial values for trend and/or seasonality were right on the money. No updating was necessary in order to arrive at the lowest possible MSE. We should inspect the updating

formulas to verify this.

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