# ROCKETSHIP EDUCATION AND ITS AFFILIATES

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

June 30, 2013

with comparative totals for June 30, 2012

Rocketship Development

|   | rochetship    | Development   |                |               |               |  |
|---|---------------|---------------|----------------|---------------|---------------|--|
|   | Education     | Company       | Eliminations   | 2013 Total    | 2012 Total    |  |
| ASSETS  |               |               |                |               |               |  |
| CURRENT ASSETS:                                   |               |               |                |               |               |  |
| Cash and cash equivalents (notes 1,2)             | \$ 12,556,725 | \$ 1,761,230  | \$ -           | \$ 14,317,955 | \$ 9,172,882  |  |
| Restricted cash (note 1)                          | 2,290,231     | 2,724,498     |                | 5,014,729     | 1,927,649     |  |
| Accounts receivable (note 3)                      | 9,849,293     | 435,161       | (403,836)      | 9,880,618     | 7,927,381     |  |
| Grants receivable (note 4)                        | 593,008       |               |                | 593,008       | 333,598       |  |
| Prepaid expenses and deposits                     | 1,082,363     | 501,531       |                | 1,583,894     | 407,045       |  |
| Total current assets                              | 26,371,620    | 5,422,420     | (403,836)      | 31,390,204    | 19,768,555    |  |
| LONG-TERM ASSETS:                                 |               |               |                |               |               |  |
| Grants receivable (note 4)                        | 703,443       |               |                | 703,443       | 582,367       |  |
| Security deposits                                 | 1,350,000     |               | (1,350,000)    | ,<br>-        | -             |  |
| Prepaid expenses and deposits                     | 64,034        |               | (, , ,         | 64,034        | _             |  |
| Note receivable                                   |               | 560,000       |                | 560,000       | -             |  |
| Deferred rent asset                               |               | 610,908       | (610,908)      | -             | -             |  |
| Property, plant & equipment                       | 1,253,341     | 48,440,713    |                | 49,694,054    | 44,998,930    |  |
| Less: Accumulated depreciation                    | (191,344)     | (3,681,242)   |                | (3,872,586)   | (2,402,109)   |  |
| Total property, plant and equipment, net (note 5) | 1,061,997     | 44,759,471    |                | 45,821,468    | 42,596,821    |  |
| Total long-term assets                            | 3,179,474     | 45,930,379    | (1,960,908)    | 47,148,945    | 43,179,188    |  |
| Total assets                                      | \$ 29,551,094 | \$ 51,352,799 | \$ (2,364,744) | \$ 78,539,149 | \$ 62,947,743 |  |
| LIABILITIES AND NET ASSETS                        |               |               |                |               |               |  |
| CURRENT LIABILITIES:                              |               |               |                |               |               |  |
| Accounts payable                                  | \$ 1,940,552  | \$ 250,066    | \$ (403,836)   | \$ 1,786,782  | \$ 3,149,027  |  |
| Accrued liabilities                               | 1,557,097     |               |                | 1,557,097     | 1,362,393     |  |
| Deferred revenues                                 | 1,635,767     |               |                | 1,635,767     | -             |  |
| Accrued interest                                  | 58,859        | 259,434       |                | 318,293       | 224,902       |  |
| Line of credit                                    |               |               |                | -             | 1,000,000     |  |
| Current portion of loans payable (note 6)         | 6,385,378     | 1,068,297     |                | 7,453,675     | 2,075,432     |  |
| Total current liabilities                         | 11,577,653    | 1,577,797     | (403,836)      | 12,751,614    | 7,811,754     |  |
| LONG-TERM LIABILITIES:                            |               |               |                |               |               |  |
| Security deposits                                 |               | 1,350,000     | (1,350,000)    | -             | -             |  |
| Accrued interest                                  | 116,862       |               |                | 116,862       | 203,554       |  |
| Deferrred rent liability                          | 610,908       | 164,972       | (610,908)      | 164,972       | -             |  |
| Convertible loans (note 6)                        | 550,000       |               |                | 550,000       | 1,800,000     |  |
| Loans payable (note 6)                            | 1,315,000     | 47,759,491    |                | 49,074,491    | 41,199,336    |  |
| Total long-term liabilities                       | 2,592,770     | 49,274,463    | (1,960,908)    | 49,906,325    | 43,202,890    |  |
| NET ASSETS:                                       |               |               |                |               |               |  |
| Unrestricted                                      | 12,985,950    | 500,539       |                | 13,486,489    | 10,363,266    |  |
| Temporarily restricted (note 7)                   | 2,394,721     |               |                | 2,394,721     | 1,569,833     |  |
| Total net assets                                  | 15,380,671    | 500,539       |                | 15,881,210    | 11,933,099    |  |
| Total liabilities and net assets                  | \$ 29,551,094 | \$ 51,352,799 | \$ (2,364,744) | \$ 78,539,149 | \$ 62,947,743 |  |

The accompanying notes are an integral part of these financial statements.

#### ROCKETSHIP EDUCATION AND ITS AFFILIATES

#### CONSOLIDATED STATEMENT OF ACTIVITIES

For the Year Ended June 30, 2013 with comparative totals for the Year Ended June 30, 2012

| Launchpad |                        |  |  |  |   |   |  |  |  |  |
|-----------|------------------------|--|--|--|---|---|--|--|--|--|
| J         | Rocketship Development |  |  |  |   |   |  |  |  |  |
| ]         | Education              |  | Company  |  | Eliminations  |   | 2013 Total   |  | 2012 Total   |  |
|           |                        |  |  |  |   |   |  |  |  |  |
|           |                        |  |  |  |   |   |  |  |  |  |
| \$        | 13,345,784             | \$   | -  | \$   | -   | \$  | 13,345,784   | \$   | 7,750,396  |  |
|           | 3,324,789              |  |  |  |   |   | 3,324,789  |  | 2,234,521  |  |
|           | 5,422,165              |  |  |  |   |   | 5,422,165  |  | 4,178,669  |  |
|           | 6,279,357              |  |  |  |   |   | 6,279,357  |  | 3,612,096  |  |
|           | 3,794,964              |  |  |  |   |   | 3,794,964  |  | 2,791,168  |  |
|           | 267,858                |  | 5,516,429  |  | (5,537,420)   |   | 246,867  |  | 159,258  |  |
|           | 6,261,881              |  | 25,000   |  | (25,000)  |   | 6,261,881  |  | 3,848,403  |  |
|           | 1,422,347              |  | ·  |  |   |   | 1,422,347  |  | 1,583,000  |  |
|           | 40,119,145             |  | 5,541,429  | _  | (5,562,420)   |   | 40,098,154   |  | 26,157,511   |  |
|           |                        |  |  |  |   |   |  |  |  |  |
|           | 27,291,888             |  |  |  | (5,011,029)   | _   | 22,280,859   |  | 13,130,262   |  |
|           |                        |  |  |  |   |   |  |  |  |  |
|           | 6.113.135              |  | 5.175.269  |  | (513.077)   |   | 10.775.327   |  | 6,821,115  |  |
|           |                        |  |  |  | ` ' /   |   |  |  | 3,472,008  |  |
|           |                        | _  |  | _  |   |   |  | _  | 10,293,123   |  |
|           |                        |  |  |  |   |   |  |  | 23,423,385   |  |
|           |                        | _  | -,,  | _  | (- , , - )  |   |  | _  | - , - ,  |  |
|           | 2,880,183              |  | 243,040  | _  | <u>-</u>  |   | 3,123,223  |  | 2,734,126  |  |
| TS:       |                        |  |  |  |   |   |  |  |  |  |
|           | (1.422.347)            |  |  |  |   |   | (1.422.347)  |  | (1,583,000)  |  |
|           |                        |  |  |  |   |   |  |  | 1,569,833  |  |
|           |                        | -  |  |  |   |   |  |  | <u> </u>   |  |
|           | 824,888                |  | _  |  | -   |   | 824,888  |  | (13,167)   |  |
|           | 11,675,600             |  | 257,499  |  |   |   | 11,933,099   |  | 9,212,140  |  |
| \$        | 15,380,671             | \$   | 500,539  | \$   | -   | \$  | 15,881,210   | \$   | 11,933,099   |  |
|           | \$                     | \$ 13,345,784 3,324,789 5,422,165 6,279,357 3,794,964 267,858 6,261,881 1,422,347 40,119,145  27,291,888  6,113,135 3,833,939 9,947,074 37,238,962  2,880,183  TS: (1,422,347) 2,247,235  824,888 11,675,600 | Rocketship Education  \$ 13,345,784 \$ 3,324,789 | Rocketship Education         Development Company           \$ 13,345,784 | Rocketship Education         Development Company           \$ 13,345,784 \$ - \$ 3,324,789 \$ 5,422,165 6,279,357 3,794,964 267,858 5,516,429 6,261,881 25,000 1,422,347 40,119,145 5,541,429           27,291,888           6,113,135 5,175,269 3,833,939 123,120 9,947,074 5,298,389 37,238,962 5,298,389           37,238,962 5,298,389 2,880,183 243,040           TS:           (1,422,347) 2,247,235 824,888           11,675,600 257,499 | Rocketship Education         Development Company         Eliminations           \$ 13,345,784   \$ - \$ - \$ - 3,324,789   5,422,165   6,279,357   3,794,964   267,858   5,516,429   (5,537,420)   (25,000)   1,422,347 | Rocketship Education         Development Company         Eliminations           \$ 13,345,784   \$ - \$ - \$ - \$ 3,324,789   5,422,165   6,279,357   3,794,964   267,858   5,516,429   (5,537,420)   (25,000)   1,422,347 | Rocketship Education         Development Company         Eliminations         2013 Total           \$ 13,345,784 3,324,789 5,422,165 6,279,357 3,794,964 267,858 5,516,429 6,261,881 25,000 (25,000) 6,261,881 1,422,347 40,119,145 5,541,429 (5,562,420) 40,098,154         246,867 6,261,881 25,000 (25,000) 6,261,881 1,422,347 40,119,145 5,541,429 (5,562,420) 40,098,154           27,291,888 - (5,011,029) 22,280,859 (5,011,029) 22,280,859         22,280,859 (551,391) 14,694,072 (38,314) 3,918,745 (5,562,420) 36,974,931           40,119,145 5,298,389 (5,562,420) 37,238,962 5,298,389 (5,562,420) 36,974,931         2,880,183 243,040 - 3,123,223           TS:         (1,422,347) 2,247,235 (1,422,347) 2,247,235           824,888 824,888 - | Rocketship Education         Development Company         Eliminations         2013 Total           \$ 13,345,784 \$ \$ \$ \$ 13,345,784 \$ 3,324,789 \$ \$ 5,422,165 \$ 6,279,357 \$ 6,279,357 \$ 3,794,964 \$ 3,794,964 \$ 267,858 \$ 5,516,429 \$ (5,537,420) \$ 246,867 \$ 6,261,881 \$ 25,000 \$ (25,000) \$ 6,261,881 \$ 1,422,347 \$ 1,4694,072 \$ 37,238,962 \$ 5,298,389 \$ (551,391) \$ 14,694,072 \$ 37,238,962 \$ 5,298,389 \$ (5,562,420) \$ 36,974,931 \$ 2,880,183 \$ 243,040 \$ \$ 3,123,223 \$ TS:           (1,422,347) \$ 2,247,235 \$ 2,247,235 \$ 2,247,235 \$ 11,933,099 \$ \$ |  |

## ROCKETSHIP EDUCATION AND ITS AFFILIATES

#### CONSOLIDATED STATEMENT OF CASH FLOWS

For the Year Ended June 30, 2013 with comparative totals for the Year Ended June 30, 2012

|  |  |             | L            | aunchpad    |            |      |             |    |              |
|--|--|-------------|--------------|-------------|------------|------|-------------|----|--------------|
|  | Rocketship Development Education Company |             |              |             |            |      |             |    |              |
|  |  |             | Eliminations |             | 2013 Total |      | 2012 Total  |    |              |
| CASH FLOWS from OPERATING ACTIVITIES:                  |  |             |              |             |            |      |             |    |              |
| Change in Net Assets                                   | \$                                       | 3,705,071   | \$           | 243,040     | \$         | - \$ | 3,948,111   | \$ | 2,720,959    |
| Adjustments to reconcile change in net assets to       |  |             |              | •           |            |      |             |    |              |
| net cash provided (used) by operating activities:      |  |             |              |             |            |      |             |    |              |
| Depreciation and amortization                          |  | 119,451     |              | 1,354,032   |            |      | 1,473,483   |    | 1,065,143    |
| Loss on disposal of property, plant and equipment      |  | ,           |              | 321,492     |            |      | 321,492     |    | -            |
| Debt forgiven through grant agreement                  |  | (1,376,033) |              | •           |            |      | (1,376,033) |    | (539,232)    |
| Donation of in-kind property                           |  | , , ,       |              |             |            |      | -           |    | (6,687)      |
| (Increase) or decrease in operating assets:            |  |             |              |             |            |      |             |    |              |
| Accounts receivable                                    |  | 19,644      |              | (263,057)   | (1,952,88  | 9)   | (2,196,302) |    | (4,903,258)  |
| Grants receivable                                      |  | (380,486)   |              |             |            |      | (380,486)   |    | 167,035      |
| Prepaid expenses and other current assets              |  | (509,766)   |              | (343,647)   | (387,47    | 0)   | (1,240,883) |    | (261,387)    |
| Deferred rent asset                                    |  |             |              | (9,900)     | 9,90       | 0    | -           |    | -            |
| Increase or (decrease) in operating liabilities:       |  |             |              |             |            |      |             |    |              |
| Accounts payable and accrued liabilities               |  | 1,453,803   |              | (338,702)   | (18,39     | 1)   | 1,096,710   |    | 1,943,090    |
| Deferred revenues                                      |  | 1,635,767   |              | (12,470)    | 12,47      | 0    | 1,635,767   |    | (62,500)     |
| Deferred rent liability                                |  | 9,900       |              | 164,972     | (9,90      | 0)   | 164,972     |    |              |
| Net cash provided (used) by operating activities       |  | 4,677,351   | _            | 1,115,760   | (2,346,28  | 0)   | 3,446,831   |    | 123,163      |
| CASH FLOWS from INVESTING ACTIVITIES:                  |  |             |              |             |            |      |             |    |              |
| Proceeds from sale of property, plant and equipment    |  |             |              | 1,650,071   |            |      | 1,650,071   |    | _            |
| Purchases of property, plant and equipment             |  | (1,139,384) |              | (7,975,761) |            |      | (9,115,145) |    | (11,133,681) |
| Net cash used by investing activities                  |  | (1,139,384) |              | (6,325,690) |            | = =  | (7,465,074) |    | (11,133,681) |
| CASH FLOWS from FINANCING ACTIVITIES:                  |  |             |              |             |            |      |             |    |              |
| Change in restricted cash                              |  | (2,290,231) |              | (796,849)   |            |      | (3,087,080) |    | (1,017,690)  |
| Receipt (return) of long-term security deposits        |  |             |              | (375,000)   | 375,00     | 0    | -           |    | -            |
| Change in lines of credit                              |  | (1,000,000) |              |             |            |      | (1,000,000) |    | 1,000,000    |
| Proceeds from debt                                     |  | 7,162,878   |              | 11,862,852  |            |      | 19,025,730  |    | 16,326,366   |
| Repayment of debt                                      |  | (1,272,500) |              | (6,474,114) | 1,971,28   | 0    | (5,775,334) |    | (5,494,391)  |
| Net cash provided (used) by financing activities       | _  | 2,600,147   |              | 4,216,889   | 2,346,28   | 0    | 9,163,316   | _  | 10,814,285   |
| Net increase (decrease) in cash and cash equivalents   |  | 6,138,114   |              | (993,041)   |            | -    | 5,145,073   |    | (196,233)    |
| Cash and cash equivalents at the beginning of the year |  | 6,418,611   |              | 2,754,271   |            |      | 9,172,882   |    | 9,369,115    |
| Cash and cash equivalents at the end of the year       | \$                                       | 12,556,725  | \$           | 1,761,230   | \$         | - \$ | 14,317,955  | \$ | 9,172,882    |
| CASH PAID FOR INTEREST (Net)                           | \$                                       | 34,087      | \$           | 3,032,458   | \$         | - \$ |             | \$ | 2,300,580    |
| CAPITALIZED INTEREST                                   | \$                                       | -           | \$           | 18,764      | \$         | - \$ | 18,764      | \$ | 120,316      |