

Siddarth VG

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TamilNadu (TN), India

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ACADEMIC DETAILS

Education	University	Institute	Year
Bachelor of Engineering (Computer Science and Engineering) (Graduation in progress(Papers left))	Anna University	St Joseph's Institute of Technology	2013-2017
Higher Secondary School	Tamil Nadu Board of Secondary Education	Sree Venkateshwarar Matriculation Higher Secondary School	2012-2013
High School	Central Board of Secondary Education	Chettinad Vidyashram	2010-2011

EXPERIENCE

- **Sales Development Representative**
(Freshworks (Formerly Freshdesk), Chennai)
(05/02/18 - PRESENT)
 - Handled prospects coming through chat widget of the website and influenced them to sign up for the product.
- **Marketing Intern**
(Indian Institute of Management,Lucknow)
(05/06/17 - 01/07/17)
 - Selected for a remote 4 week Marketing Management Internship under Prof.Sameer Mathur(IIM LUC-KNOW).Learned basics of Marketing management and analyzed Harvard Business School cases.
- **Tester(Intern)**
(Sobis Teksoft Private Limited,Bangalore)
(05/06/15 - 19/06/15)
 - Tested the software developed by the company.
- **Marketing and Business Development Associate(Intern)**
(Dekoderz Technologies,Chennai)
(11/12/14 - 20/12/14)
 - Analysed the market and strategies were formed to sell the products of company's client.

TECHNICAL SKILLS

- **Languages:** C, C++,Python
- **Operating Systems:** GNU/Linux,Windows,Android,Mac
- **Tools:** Eclipse, Jira,NLTK,Scikit

MANAGEMENT SKILLS

- Passion for selling products.
- Good planning skills.
- Ability to lead and motivate a team.
- Ability to act according to situation.

- Positive attitude towards given problem.

PROJECTS

- **Summarization of Online Text Data using Natural Language Processing**
(02/02/17 - 28/03/17)
 - The code summarizes given online text data using NLTK.

VOLUNTEERING EXPERIENCE

- **Volunteer**
(Headstart Community, Chennai)
(07/17 - PRESENT)
 - Responsible for the reach of community's events through Social Media.

CO-CURRICULAR ACTIVITIES AND ACHIEVEMENTS

- Won numerous Business Plan events conducted during symposiums at reputed colleges.
- Coordinator of Business Plan Event for the Symposium of Computer Science Department.
- Achiever of the year 2014-2015 and 2015-2016.
- Member of SJIT Entrepreneur Development Cell.
- Member of SJIT GNU/Linux User's Group (GLUG).

ONLINE COURSE

- **Marketing Management**
(05/06/17 - PRESENT)
(Udemy)

FIELDS OF INTEREST

- Sales,Marketing,Business Development

STRENGTHS

- Positive Attitude, Social Interaction, Hardworking