

CONTACT INFORMATION	Marshall School of Business University of Southern California 3670 Trousdale Parkway, BR 401 G Los Angeles, CA 90025	Email: guptavis@usc.edu
RESEARCH INTERESTS	Data-driven optimization in settings with scarce data, or high-dimensional uncertainty. Applications in causal inference, risk-management, and pricing.	
EMPLOYMENT	Marshall School of Business, Los Angeles CA <i>Assistant Professor of Data Sciences and Operations</i>	2014- Present
	Analytics Operations Engineering, Inc., Boston MA <i>Summer Associate</i>	Summer 2011
	Barclays Capital, New York, NY <i>New York Head of Commodities Tactical Modeling</i> <i>Manager, Quantitative Analytics Commodities Modeling Group</i> <i>Analyst, Quantitative Analytics Commodities Modeling Group</i>	2005-2009 2008-2009 2007-2008 2005-2007
EDUCATION	Massachusetts Institute of Technology, Cambridge, MA Ph.D. in Operations Research <ul style="list-style-type: none">• Thesis: Data-Driven Models for Uncertainty and Behavior• Advisor: Prof. Dimitris Bertsimas University of Cambridge, Cambridge, England Part III Mathematics Tripos <ul style="list-style-type: none">• Graduated with Distinction• Essay: Hedging Financial Derivatives as a Differential Game Yale University, New Haven, CT B.A. Mathematics and Philosophy <ul style="list-style-type: none">• Graduated with Honors, Magna Cum Laude• Phi Beta Kappa	2009-2014 2004-2005 2000-2004
HONORS / AWARDS	Finalist in the 2018 Pierskalla Best Paper Competition Awarded by the Health Applications Society of INFORMS for the paper “Maximizing Intervention Effectiveness” (w. B.R. Han, S.H. Kim and H. Paek). INFORMS selects 3-5 finalists each year to recognize research excellence in the field of health care management science.	2018
	Finalist in the 2018 Service Science Best Paper Competition Awarded by the INFORMS Service Science Section for the paper “Value of Personalized Pricing” (w. A. Elmachtoub and M.Hamilton). 8 finalists are chosen each year to recognize outstanding papers in theory, methodologies and applications of Service Science.	2018

Finalist in the 2018 POMS CHOM Best Paper Competition	2018
Awarded by the College of Healthcare Operations Management (CHOM) for the paper “Maximizing Intervention Effectiveness” (<i>w. B.R. Han, S.H. Kim and H. Paek</i>). CHOM selects 3-5 finalists each year to honor outstanding papers in the field of Healthcare Operations Management.	
Evan C. Thompson Teaching and Learning Innovation Award	2016
Awarded to one Marshall Faculty per year for developing innovative course materials, implementing new learning pedagogies and demonstrating commitment to students’ learning and success.	
Finalist in the George Nicholson Student Paper Competition	2013
Awarded for the paper “Data-Driven Robust Optimization,” (<i>w. D. Bertsimas and N. Kallus</i>) The George Nicholson Prize Committee selects approximately 8 papers each year to identify and honor outstanding papers in the field of operations research written by a student.	
Best Student Paper Prize MIT Operations Research Center	2013
Awarded for the paper “Robust SAA,” (<i>w. D. Bertsimas and N. Kallus</i>). Awarded to one paper written by students each year in the MIT ORC PhD Program, recognizing outstanding achievement in operations research.	
MIT Teaching Certificate	2013
Issued at the completion of a semester long, intensive course on best-practice for teaching in higher education	
Honorable Mention, Hubway Data Visualization Challenge	2013
Open challenge to create a visualization for data comprising a half-million rides on Boston’s Bike-Share network (<i>w. H. Barrigan and A. Calmon</i>).	
Best Student Presentation, INFORMS Financial Services Section	2012
Awarded for “Fitting Investor Risk Preferences to Data.”	
Nominated for Excellence in Teaching Award	2012
Awarded for Teaching Assistant to the MBA Core Course “Data, Models and Decisions” at MIT Sloan. Selected by MBA students.	
Charles M. Vest Presidential Fellowship for Doctoral Studies	2009-10
Awarded to only three first-year graduate students at MIT across all fields to support their doctoral work, covering their tuition and stipend.	
Paul Mellon Fellowship for Graduate Research	2005
Awarded to only one graduating Yale senior to support two years of study (tuition and stipend) at the University of Cambridge, UK, in the discipline of their choice.	
Timothy Dwight Masters Cup	2004
Awarded each year to a graduating senior who exemplifies high academic rank, scholarly achievement, and the values of Timothy Dwight College at Yale.	

GRANTS

Optimization in the Small Data Regime**2017-2020**

Role: Principal Investigator
 NSF Grant CMMI-1661732

Amount: \$221,592

Small Data Linear Optimization**2017-2018**

Role: Principal Investigator
 Outlier Research Grant
 Institute for Advanced Study in Business, USC

Amount: \$25,000

PUBLICATIONS

1. “Small-Data, Large-Scale Linear Optimization with Uncertain Objectives,” with P. Rusmevichientong.
Management Science (to appear), accepted 2019.
2. “Maximizing Intervention Effectiveness,” with B.R. Han, S.H. Kim, and H. Paek.
Finalist in the 2018 Pierskalla Best Paper Competition.
Finalist in the 2018 POMS College of Healthcare Operations (CHOM) Best Paper Competition.
Management Science (to appear), accepted 2019.
3. “Near-Optimal, Bayesian Ambiguity Sets for Distributionally Robust Optimization.”
Management Science, Vol. 65 Issue 9, 2019.
4. “Robust Sample Average Approximation,” with D. Bertsimas and N. Kallus.
Awarded 2013 Best Student Paper MIT Operations Research Center.
Mathematical Programming, Vol. 171, Issue 1, 2018.
5. “Data-Driven Robust Optimization,” with D. Bertsimas and N. Kallus.
Finalist in the 2013 George Nicholson Student Paper Competition.
Mathematical Programming, Vol 167, Issue 2, 2017.
6. “A Comparison of Monte Carlo Tree Search and Mathematical Optimization for Large Scale Dynamic Resource Allocation,” with D. Bertsimas, D. Griffith, M. Kochenderfer, V. Misis,
European Journal of Operations Research, Vol. 263, Issue 2, 2017.
7. “Advanced Software Tools for Operations Research and Analytics,” with I. Dunning, A. King, J. Kung, M. Lubin and J. Silberholz.
INFORMS Transaction on Education, Volume: 15, Issue 2, 2015.
8. “Data-Driven Estimation in Equilibrium using Inverse Optimization,” with D. Bertsimas and I. Ch. Paschalidis.
Mathematical Programming, Vol. 153, Issue 2, 2014.
9. “Inverse Optimization: A New Perspective on the Black-Litterman Model,” with D. Bertsimas and I. Ch. Paschalidis.
Operations Research, Vol. 60, Issue 6, 2012.

UNDER REVIEW

10. “Data-Pooling in Stochastic Optimization,” with N. Kallus.

Major Revision at Management Science. (Resubmitting Feb 2020)

11. “Value of Personalized Pricing,” with A. Elmachetoub and M. Hamilton.
Finalist in the 2018 INFORMS Service Science Best Paper Competition.
Accepted to 15th Conference on Web and Internet Economics (WINE), 2019.
Journal Version Under Review at Management Science.

INVITED TALKS

An asterisk () by a presentation below indicates that it was given by a student co-author.*

Data-Pooling in Stochastic Optimization

- **INFORMS Annual Meeting**, Phoenix, AZ (11/2018)
- Joint Industrial Engineering and Operations Research and Decision, Risk and Operations Departmental Seminar, **Columbia University**, NY, New York (12/2018)
- Models and Algorithms for Sequential Decision-Making Problems Under Uncertainty Workshop, **Banff International Research Station**, Banff, Canada (1/2019)
- Southern California OR/OM Day, **UC Irvine**, Irvine, CA, (5/2019)
- Operations and Information Technology Departmental Seminar, **Stanford Graduate School of Business**, Palo Alto, CA (5/2019)
- 6th International Conference on Continuous Optimization (**ICCOPT**), Berlin, Germany (8/2019).
- Industrial and Systems Engineering Departmental Seminar, **University of Southern California**, Los Angeles, CA (9/2019)
- DSO Graduate Research Forum, **USC Marshall**, Los Angeles, CA (9/2019)
- Operations Management Departmental Seminar, **Booth School of Business at University of Chicago**, Chicago, IL (9/2019)
- **INFORMS Annual Meeting**, Seattle, WA (10/2019)
- Desautels Faculty of Management Departmental Seminar, **McGill University**, Montreal, CA (10/2019)
- Decisions, Operations and Technology Management Seminar, **UCLA Anderson School of Management**, Los Angeles, CA (11/2019)
- Guest Lecture, “IEOR 8100 Prescriptive Analytics,” **Columbia University**, New York, NY (11/2019)
- Technology and Operations Departmental Seminar, **University of Michigan Ross School of Business**, Ann Arbor, MI (12/2019)

Discrete Optimization in the Small-Data, Large-Scale Regime via Decomposition

- **INFORMS Annual Meeting**, Seattle, WA (10/2019)*

Probability Guarantees in Data-Driven Robust Optimization

- Guest Lecture, ISyE Reading Group, **USC Viterbi**, Los Angeles, CA (10/2019)

“Operations Research and Analytics Education” (Panel Speaker)

- 65th Operations Research Center Reunion, **Massachusetts Institute of Technology (MIT)**, Cambridge, MA (11/2018)

Optimization in the Small-Data, Large-Scale Regime

- 5th International Conference on Continuous Optimization (**ICCOPT**), Tokyo, Japan (8/2016). *Invited Session Chair for “Recent Advances in Data-Driven Optimization.”*
- **INFORMS Annual Meeting**, Nashville, TN (11/2016)
- **INFORMS Annual Meeting**, Houston, TX (10/2017)
- DSO Graduate Research Forum, **USC Marshall**, Los Angeles, CA (12/2017)
- Operations and Logistics Division Seminar, **UBC Sauder School of Business**, Vancouver, Canada (1/2018)
- Technology and Operations Management Group Seminar, **INSEAD**, Paris, France (4/2018)
- Decision Sciences Group, **Duke Fuqua School of Business**, Durham, NC (5/2018)
- 23rd International Symposium on Mathematical Programming (**ISMP**), Bordeaux, France (7/2018)
- 29th European Conference on Operations Research (**EURO**), Valencia Spain (7/2018)
- Management Sciences and Operations Department Seminar, **Imperial College School of Business**, London, UK (7/2018)

Calibrating Uncertainty Sets in the Small-Data, Large-Scale Regime

- Distributionally Robust Optimization Workshop, **Banff International Research Station**, Banff, Canada (3/2018)

Maximizing Intervention Effectiveness

- **INFORMS Annual Meeting**, Nashville, TN (11/2016)*
- **MSOM** Conference, Chapel Hill, NC (6/2017)*
- **INFORMS Annual Meeting**, Houston, TX (11/2017)*
- **POMS Best Healthcare Paper Competition**, Houston, TX (5/2018)*
- **MSOM Healthcare SIG**, Dallas TX (7/2018)*
- International Conference on Stochastic Optimization (**ICSP**), Trondheim, Norway (7/2019). *Co-Chair of Mini-symposium: “Doing Good with Good RO.”*

Value of Personalized Pricing

- **INFORMS Annual Meeting**, Houston, TX (11/2017)*
- **POMS Annual Meeting**, Houston, TX (5/2018)*
- **INFORMS Revenue Management and Pricing (RMP) Conference**, Toronto CA (6/2018)*

Data-Driven Distributionally Robust Optimization

- Electrical Engineering Group, **USC Viterbi**, Los Angeles, CA (1/2016)

Near-Optimal Ambiguity Sets Distributionally Robust Optimization

- **INFORMS Annual Meeting**, San Francisco, CA (11/2014)
- Southern California OM/OR Conference, **UCLA** (5/2015)
- British-French-German (**BFG**) Conference on Optimization, London, UK (6/2015)

- 22nd International Symposium on Mathematical Programming (ISMP), Pittsburgh, PA (7/2015)
- **INFORMS Annual Meeting**, Philadelphia, PA (11/2015)

Modeling Uncertainty in Optimization

- DSO Graduate Research Forum, **USC Marshall**, Los Angeles, CA (2/2015)

Data-Driven Robust Optimization

- Conference on **Computational Management Science (CMS)**, Montreal, Canada (5/2013). *Invited Session Chair for “Robust Optimization II”*
- **MSOM Conference**, Paris, France (7/2013)
- **INFORMS Annual Meeting**, Minneapolis, MN (10/2013)
- Operations Management Seminar, **MIT Sloan School of Management**, Cambridge, MA (11/2013)
- **London Business School (LBS)**, London, UK (1/2014)
- **NYU Stern School of Business**, New York, NY (1/2014)
- **USC Marshall School of Business**, Los Angeles, CA (2/2014)
- **McCombs Business School** at University of Texas at Austin, Austin, TX (2/2014)
- Industrial and Operations Engineering at **University of Michigan**, Ann Arbor, MI (2/2014)
- **Carnegie Mellon University**, Pittsburgh, PA (2/2014)

Inverse Optimization Approaches to Estimation

- **21st International Symposium on Mathematical Programming (ISMP)**, Berlin, Germany (6/2012)
- **INFORMS Annual Meeting**, Phoenix, AZ (10/2012). *Invited Session Chair for “Optimization under Uncertainty.”*

Constructing Investor Risk Preferences from Data

- **INFORMS Annual Meeting**, Phoenix, AZ (10/2012)
- **INFORMS Annual Meeting**, Minneapolis, MN (10/2013)

Inverse Optimization: A New Perspective on the Black-Litterman Model

- **INFORMS Annual Meeting**, Charlotte, NC (11/2011)

TEACHING

BUAD425 Data-Analysis for Decision Making

2016, 2017

Undergraduate Core

USC Marshall School of Business

Instructor, Course Coordinator

Redesigned course with new emphasis on critical thinking and decision-making.

Authored cases, created online videos, and developed new curriculum content.

BUAD311 Introduction to Operations Management

2015, 2019

Undergraduate Core

USC Marshall School of Business

Instructor

15.S60 Software Tools for Operations Research 2013, 2014

Ph.D., MBA and Executive MBA Elective

MIT Sloan School of Management

Instructor

Designed new course with primary role in curriculum development. Oversaw course logistics and lectured on select topics in convex optimization.

15.S05 Risk Management 2012, 2013

Executive MBA Program Elective

MIT Sloan School of Management

Teaching Assistant

Assisted with curriculum development, course logistics and advising students on term projects.

15.060 Data, Models and Decisions 2012

MBA Core

MIT Sloan School of Management

Teaching Assistant

Lead weekly recitation and office hours, co-authored exams, and graded case-studies and problem sets.

15.081J Introduction to Mathematical Programming 2011

Ph.D. Core

MIT Sloan School of Management

Teaching Assistant

Lead weekly recitation and office hours, lectured select topics, designed exams and problem sets.

PHD MENTORSHIP

- Advisor
 - Michael Huang, USC Marshall (2017-Present)
- Co-Author
 - Brian Rongqing Han, USC Marshall, (2016 – 2019)
First Placement: Tenure-Track Assistant Professor at University of Illinois at Urbana-Champaign (UIUC), Giess School of Business
 - Michael Hamilton, Columbia IEOR (2016-2019)
First Placement: Tenure-Track Assistant Professor at University of Pittsburgh, Katz Graduate School of Business
- Qualifying Examination Committee
 - Shobhit Jain, USC Marshall Operations Management (2018)
 - Bradley Rava, USC Marshall Statistics (2019)
- Dissertation Committee
 - Junyi Liu, USC ISyE (2019)

- Michael Hamilton, Columbia IEOR (2019)

OTHER PROJECTS	Data-Driven Uncertainty Sets (DDUS) 2014-2015
	<i>Software Developer</i> <ul style="list-style-type: none"> • Created open-source library in Julia implementing a variety of data-driven methods for robust optimization (available via GitHub) • Used by graduate classes at MIT, Columbia and others
	Sloan Educational Services (SES), Cambridge MA 2010-2014
	<i>Consultant</i> <ul style="list-style-type: none"> • Liaised with educational services to design custom suite of software tools to streamline internal processes. • Tools included: <ul style="list-style-type: none"> ○ <i>ClassE</i> - A tool for fair and efficient scheduling/timetabling of classes. <i>ClassE</i> has been used to schedule classes at Sloan since Spring 2012. ○ A tool to partition students in the Sloan Fellows Program into learning cohorts. Cohorts should be diversified in terms of gender, nationality, work experience and age.
UNIVERSITY SERVICE	DSO OM Group Tenure-Track Hiring Committee 2019 - Present
	<i>Co-Chair</i> Lead hiring committee, coordinating logistics with faculty and candidates for fly-outs and interviews.
	DSO-Marketing Seminar Coordinator 2018 - Present
	Coordinated a bi-semester, brown-bag seminar with DSO and Marketing faculty to promote cross-group research collaboration
	DSO OM Group PhD Committee 2017-Present
	Helped design curriculum requirements for PhD program. Wrote the optimization screening exam each year. Served on PhD admissions committee, including reviewing applications and interviewing candidates.
	DSO Seminar Series Coordinator 2014-2019
	Invited visiting faculty to present research in departmental seminar. Coordinated all logistical aspects of visits and curated yearly speaker series.
ACADEMIC SERVICE	Associate Editor – <i>Management Science</i> 2019 - Present
	Big Data Analytics Section
	Journal Reviewer / Referee
	<i>Operations Research, Management Science, Management Science and Operations Management, Production and Operations Management, OR Letters, SIAM Journal</i>

on Control and Optimization, SIAM Review, INFORMS Journal on Computing, INFORMS Journal on Optimization, IIE Transactions, Optimization Letters

Conference Program Committee / Reviewer

- NIPS (2016)
- AAAI (2019)
- AISTATS (2019)

National Science Foundation (NSF) Panel Reviewer

- CMMI / OE Program (2017)

OTHER SERVICE

- MIT ORC Informal Research Seminar Coordinator (2012-2014)
- ORC Seminar Series Coordinator (Spring 2013)
- INFORMS Student Chapter President (2009)

LANGUAGES COMPUTING

English (native), Spanish (conversational), Hindi (conversational)
Julia, Python, C++, VBA, Matlab, R, CPLEX/Gurobi

INTERESTS CITIZENSHIP REFERENCES

Running (5K – Half-Marathon), Rock-climbing, Tai Chi Chuan
USA
Available upon request