

# VICTORIA G. WALTER

B O S T O N , M A • [vgwalter.com](http://vgwalter.com)

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## EXPERIENCE

### Chatham Financial

Summer '18  
Kennett Square, PA

#### Summer Analyst

Accelerated raising assets under management (AUM) for new private equity real estate fund

Executed due diligence on targeted registered investment advisors (RIAs) for the Head of Distribution

Analyzed the SEC disclosures of RIAs to qualify leads with the Head of Distribution; updated CRM

Launched and created a promotional campaign to attract new investment advisors, clients, and increase AUM with Head of Distribution and Chief Marketing Officer; co-authored sales collateral

### Becky's Bites

Spring '18  
New York, NY

#### Business Development and Marketing Analyst

Launched and created marketing campaigns for products and strategic partnerships

Authored newsletters, marketing collateral for events and services for corporate clients, including NBC

### Dickinson College

Fall '18—Spr '19  
Carlisle, PA

#### Chairwoman of Media Board

Created, streamlined, and negotiated \$250,000 annual student life budget with campus administration

Cultivated \$75,000 annual budget; directed campus media groups

Fall '15—Spr '19  
Carlisle, PA

#### Executive Board Member and Financial Director - WDCV 88.3 FM

Restructured and developed \$20,000 budget annually, negotiated budget to college administration

Collaborated on Board decisions; train new DJs; plan and lead events in community

Fall '16—Fall '17  
Carlisle, PA

#### Teaching Assistant, Economics Department

Tutored students and graded students' homework for various economics courses

### Collegetown Promos

Fall '16—Spr '19  
State College, PA

#### Sales Representative

Cold called businesses and groups to sell personalized merchandise; facilitated the ordering process

## EDUCATION

### Dickinson College

Carlisle, PA  
Bachelor of Arts • May '19

GPA: 3.72, Magna Cum Laude  
Major: Economics and Political Science

Honors: Pi Sigma Alpha (Political Science Honor Society), Alpha Lambda Delta Honor Society, Raven's Claw Scholarship, Dean's List (min 3.7 GPA)

### CUNY Baruch College

Zicklin School of Business • New York, NY  
Study Away • Spring '18

Exchange Program. Concentration in finance, banking, and monetary policy

## COURSES

#### Python and R Programming – Data Camp

Data Visualization using ggplot, Exploratory Data Analysis  
Correlation and Regression, Statistical Thinking in Python  
Forecasting Analysis, Python Data Science Toolbox

#### Financial Modeling, Accounting & Financial Statements

Wall Street Prep Excel Crash Course, The CFA Level 1  
Bootcamp 2019 and 2020, Finance and Accounting for  
Management Consultants and Analysts, Udemy Complete  
Financial Analyst Course 2017

#### Relevant University Coursework

Econometrics  
Money, Banking, and Monetary Policy  
Wage and Employment Determination in the U.S. Labor  
Market  
National Security Law  
Constitutional Law I and II  
Foundations of Policy Analysis  
French I, II, and III

## SKILLS

Python, Stata, R, and SQL programming, Excel VBA,  
econometric analysis, professional and analytical writing,  
statistical analysis, client relationship management, leadership,  
teamwork, intermediate French, time management,  
attention to detail