

VICTORIA G. WALTER

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EXPERIENCE

Chatham Financial

Summer '18
Kennett Square, PA

Summer Analyst

Conducted and presented research on the growth of alternative investments – private equity real estate

Researched and analyzed the SEC disclosures of registered investment advisors from the IADPD database

Profiled and qualified lists of sales leads with the Head of Distribution; performed ongoing updates to CRM

Created a promotional campaign with Head of Distribution and Chief Marketing Officer to attract new investment advisors; assisted with sales collateral

Assisted Chief Investment Officer with smaller data analysis and investment research projects

Becky's Bities

Spring '18
New York, NY

Business Development and Marketing Intern

Created marketing campaigns for products and partnerships that fit into the strategic marketing plan

Wrote blog posts, newsletters, and marketing collateral for events and services for corporate clients

Dickinson College

Fall '18—Spr '19
Carlisle, PA

Chairwoman of Media Board

Strategized, created, and negotiated \$250,000 annual student life budget with campus administration

Managed \$75,000 annual budget; lead and organized campus media groups

Executive Board Member and Financial Director - WDCV 88.3 FM

Collaborated on Board decisions; train new DJs; plan and lead events on campus and community

Developed and managed \$20,000 budget annually, negotiated the budget to college administration

Teaching Assistant, Economics Department

Tutored students and graded students' homework for various economics courses

Collegetown Promos

Fall '16—Spr '19
State College, PA

Sales Representative

Cold called businesses and groups to sell personalized merchandise; facilitated the ordering process

EDUCATION

Dickinson College

Carlisle, PA
Bachelor of Arts • May '19

GPA: 3.72, Magna Cum Laude
Major: Economics and Political Science

Honors: Pi Sigma Alpha (Political Science Honor Society), Alpha Lambda Delta Honor Society, Raven's Claw Scholarship, Dean's

List (min 3.7 GPA)

CUNY Baruch College

Zicklin School of Business • New York, NY
Study Away • Spring '18

Exchange Program. Concentration in finance, banking, and

SKILLS

Technical

Microsoft Excel, Visual Basic for Applications (VBA), data analysis, financial modeling, R programming, Stata, Python, Calculus, Statistics, analyzing accounting and financial statements

Interpersonal

Client relationship management (CRM), leadership, public speaking, professional and analytical writing, teamwork, customer service, time management, attention to detail, intermediate French

COURSES

Econometrics
Money, Banking, and Monetary Policy
Wall Street Prep Excel Course
Udemy Complete Financial Analyst Course 2017
Wage and Employment Determination in the U.S. Labor Market
National Security Law
Constitutional Law I and II
Foundations of Policy Analysis

INTERESTS

Ballet
Cooking and Baking
Climate Change and Real Estate Investments
Development Economics
ESG and Impact Investing
Reading Autobiographies
Urban Economics
Volunteering at local library.