

VICTORIA G. WALTER

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EXPERIENCE

Chatham Financial

Summer '18
Kennett Square, PA

Summer Analyst

Conducted due diligence on targeted registered investment advisors (RIAs) for the Head of Distribution

Researched and analyzed the SEC disclosures of RIAs to qualify leads with the Head of Distribution; updated CRM

Created a promotional campaign with Head of Distribution and Chief Marketing Officer to attract new investment advisors; assisted with sales collateral

Assisted Chief Investment Officer with smaller data analysis and investment research projects

Becky's Bites

Spring '18
New York, NY

Business Development and Marketing Intern

Created marketing campaigns for products and partnerships that fit into the strategic marketing plan

Wrote blog posts, newsletters, and marketing collateral for events and services for corporate clients

Dickinson College

Fall '18—Spr '19
Carlisle, PA

Chairwoman of Media Board

Strategized, created, and negotiated \$250,000 annual student life budget with campus administration

Managed \$75,000 annual budget; lead and organized campus media groups

Fall '15—Spr '19
Carlisle, PA

Executive Board Member and Financial Director - WDCV 88.3 FM

Developed and managed \$20,000 budget annually, negotiated the budget to college administration

Collaborated on Board decisions; train new DJs; plan and lead events on campus and community

Fall '16—Fall '17
Carlisle, PA

Teaching Assistant, Economics Department

Tutored students and graded students' homework for various economics courses

Collegetown Promos

Fall '16—Spr '19
State College, PA

Sales Representative

Cold called businesses and groups to sell personalized merchandise; facilitated the ordering process

EDUCATION

Dickinson College

Carlisle, PA

Bachelor of Arts • May '19

GPA: 3.72, Magna Cum Laude

Major: Economics and Political Science

Honors: Pi Sigma Alpha (Political Science Honor Society), Alpha Lambda Delta Honor Society, Raven's Claw Scholarship, Dean's List (min 3.7 GPA)

CUNY Baruch College

Zicklin School of Business • New York, NY

Study Away • Spring '18

Exchange Program. Concentration in finance, banking, and monetary policy

SKILLS

Technical

Microsoft Excel, Visual Basic for Applications (VBA), data analysis, financial modeling, R programming, Stata, Python, Calculus, Statistics, analyzing accounting and financial statements

Interpersonal

Client relationship management (CRM), leadership, public speaking, professional and analytical writing, teamwork, customer service, time management, attention to detail, intermediate French

COURSES

Econometrics

Money, Banking, and Monetary Policy

Wall Street Prep Excel Course

Udemy Complete Financial Analyst Course 2017

Wage and Employment Determination in the U.S. Labor Market

National Security Law

Constitutional Law I and II

Foundations of Policy Analysis

INTERESTS

Ballet

Cooking and Baking

Climate Change and Real Estate Investments

Collecting Vinyl

Development Economics

ESG and Impact Investing

Urban Economics

Volunteering at local library.