KEEGAN JERVIS

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Consummate Marketing Sales Professional and Full Stack Web Developer, with more than seven years of corporate experience working with well-known companies and technologies to deliver solutions to clients and customers promptly. Adept problem-solving ability and eager to learn and take on new challenges. Creative entrepreneur with a passion for innovation and cutting edge technology.

Technical Skills

HTML5, CSS, JQuery, JavaScript, Bootstrap, AJAX, JSON, APIs, Git, Github, ES6, MySQL, MongoDB, Express, ReactJS, Node, Sequelize, Handlebars, PWA's, MVC Paradigm, NoSQL, Heroku, Adobe Creative Cloud, OBS Studio (Open Broadcaster Software), Microsoft VS Code, Google Docs Editor Suite, Microsoft Office Suite

Projects

Weather Dashboard | Full Stack Developer

Deployed: viakeegan.github.io/kee-weather-dashboard | Repo: github.com/viakeegan/kee-weather-dashboard

- Weather app that displays today's weather data by city and saves each search as a button.
- Created a responsive user interface using HTML and CSS. Used jQuery AJAX method to make requests to the server-side APIs. Manipulated the DOM using JavaScript to display data from OpenWeather API.
- Tools/Languages: HTML, CSS, JSON, Bootstrap, AJAX, Git, HTTP GET request, and server-side APIs.

Notes Are Kee | Full Stack Developer

Deployed: notes-are-kee.herokuapp.com | Repo: github.com/viakeegan/notes-are-kee

Video Walkthrough: youtube.com/watch?v=BSVWmsGU4Dc&t=55s

- A note taking app where users can create daily notes to organize their thoughts and keep track of tasks.
- A simple and easy to use note taking app that utilizes Node.js and Express.js to write and save notes. The application uses Express.js backend and will save and retrieve note data from a JSON file.
- Tools/Languages: HTML, CSS, JavaScript, Express.js, Node.js, JSON, Git, API Routes, HTML Routes

Interview Key MERN Stack | Full Stack Developer

Deployed: | **Repo:** github.com/Danster/interview-key

- Interview management application that allows users to login, create goals, and organize their interviews.
- Interactive front end built with React and styled with Bulma CSS. GraphQL, Node.js, and Express.js to build the app server. MongoDB and Mongoose ODM for the database with queries to retrieve data.
- Tools/Languages: MongoDB, Mongoose ODM, Express.js, React, Node.js, Bulma CSS, Heroku, GraphQL

Professional Experience

T-Mobile US, Inc. 12/2019-Present

Retail Associate Manager

Orlando, FL

- Ensure our team consistently maximized sales methodology to qualify and handle sales opportunities as quickly, efficiently, and independently as possible, while minimizing customer wait times.
- Driving and coaching a high performance, high accountability culture to achieve monthly sales metrics.
- Administer the completion of weekly knowledge based company driven training modules to our team.
- Collaborate with members of leadership to define sales strategies to build and develop sales consultants
- Conduct monthly store meetings to review performance progress and support operational improvement.

T-Mobile US, Inc. 12/2015-12/2019

Lead Mobile Expert Jacksonville, FL

- Over indexing in key sales metrics each month resulting in 20% bonus to commission compensation.
- Consistently finished top 20% of all corporate mobile experts for total sales performance.
- Provide technical support solutions for customers in need of device troubleshooting issues, by remaining current in all Apple iOS and Android OS system settings and applications.
- T-Mobile for Business Expert; #1 in total business account activations.

Apple SEED Excellence Program

10/2021-present

- Training delivery program administered by Apple that supports individuals and enterprises.
- Monthly training modules via the SEED app, to stay up to date on all Apple hardware such as iPhone,
 Mac, iPad, Apple Watch, Apple Software such as iOS, iPadOS, WatchOS, and MacOS, along with Apple services such as AppleCare, iCloud, and App Store.

SPARC+ Smart Tech & Custom PCs LLC

07/2019-present

Founder + Marketing & Digital Sales + Community Manager + Content Creator

- Generated over \$50k of online and in person sales in the span of 18 months.
- Selected by Elev8 Ventures to their Build(BOLD) Accelerator Program presented by Google for Startups.
- Social Media Marketing: building promotional posts and video content across all social media platforms such as Instagram, TikTok and YouTube.
- Digital Marketing: Search Engine Optimization Facebook Ads, and Google Ads campaigns.
- Online E-Commerce: Built and operated an online webstore via Shopify.
- Custom PCs: Designing, building, and optimizing high-end professional level custom gaming PCs.

Education

$\textbf{University of Central Florida Coding Bootcamp} \ \mathsf{Orlando}, \ \mathsf{FL} \\$

Full Stack Web Development Certificate

Fast paced 24-week coding bootcamp program focused on gaining industry-standard programming skills.

University of North Florida Jacksonville, FL

Bachelors of Business Admin.

Marketing & Logistics

Coggin International Business Flagship Program University of North Florida

May 2017

Grad: February 2022

Grad: December 2018

Cape Town, South Africa

Coggin International Business Flagship Program University of North Florida

May 2016

Paris, France

[PROFESSIONAL REFERENCES AVAILABLE PER REQUEST]