



## Our Problem

Current recruitment methods for clinical trials face difficulties in recruiting a diverse population.

Patients are either referred by a Healthcare Professional, or face a difficult, frustrating and time consuming search process\* to find a trial that they are eligible for.





# Most Frequently Experienced Clinical Trial Pain Point



#### Cited Patient Enrollment

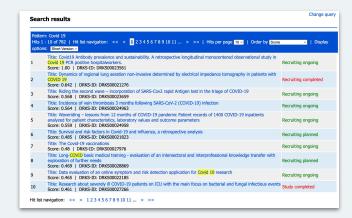
Nearly half of clinicians surveyed in Swiss University Hospitals cited Patient Enrollment as their biggest difficulty relating to running clinical trials



# **Usability Issues**

Initial investigation of clinical trial search sites revealed major usability issues and lack of patient focus on a number of sites:

- Confusing layout and menus
- Lack of focus state
- Long, confusing, improperly labelled, inaccessible forms
- Large amount of medical language
- Lack of clear navigation



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## Our Approach



Our platform will be a place where patients can ask questions and get personalised feedback about their trial eligibility



#### Guide

Our Chatbot will act as an advisory and also does the hard work for the patient, screening them and giving intelligent recommendations based on their feedback



#### Refer

Once the patient data is collected, the chatbot will screen criteria against what is needed for criteria in terms of age, ethnicity, pre existing conditions, and other stated parameters

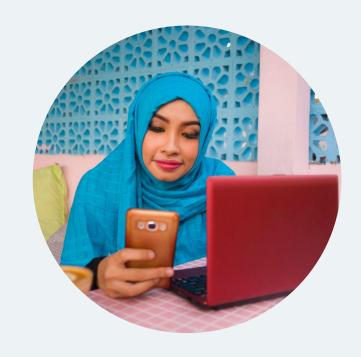


# **User Story**

Our user: Ceyda, 55 from Germany engages with our Chatbot, to ask questions about clinical trials in her native Turkish, search for clinical trials in her area and go through the registration process, with the bot walking her through every step.



**EXPLORE CEYDA'S JOURNEY** 

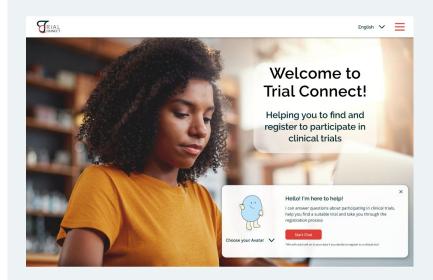




# **User Experience**

Ceyda visits Trial Connect, engages with the Chatbot and finds a suitable trial in her area that she would like to register for.







## **Our Features**



Natural Language Processing



Language Selection



Audio Instruction



Open Source Data



Data Privacy and Security



GPT-3



## Timeline



Phase 1

Pilot Launch for Product

Phase 2

- Widen Customer Base (Research Institutes)
- We promote our platform via a variety of sources (e.g., universities, influencers, WHO, online pharmacies, health insurance companies, doctor appointment platforms)

• We sell our chatbot service to clinical trial organizers and current existing clinical trial search and register platforms, to help them with better navigation in their own websites

Phase 3



# **Existing Solution**



#### **Panel**



Inform

#### End to End Recruitment



- Find
- Screen
- Register
- Meet diverse quotas
- Self-Referral

### **Full Study**







## **Our Team**



Rachael Camp (Speaker)
UX/ Visual Designer





Shruti Pistolwala (Speaker) Rapid Prototyping and Innovation





**Anran Cai**Business Lead / Epidemiologist





Lucie Huang
Tech Developer





**Letícia Gonçalves**Designer





**Arati Shinde**Business Lead



Check out our prototype by scanning the QR code!









## References

- 1. Source: Cullati, S., Courvoisier, D.S., Gayet-Ageron, A. et al. Patient enrollment and logistical problems top the list of difficulties in clinical research: a cross-sectional survey. BMC Med Res Methodol 16, 50 (2016). <a href="https://doi.org/10.1186/s12874-016-0151-1">https://doi.org/10.1186/s12874-016-0151-1</a>
- 2. Slide 3: Based on our observations and a report by <u>CBI Insights</u>



## Revenues and costs



Merck endorsement

Compensation Development

#### Phase 2

Commission from clinical trial organizers

Development & Roll-out, Server storage
Tie-up, Marketing

## Phase 3

License purchase from clinical trial organizers, current existing clinical trial search and register platforms

Development & Roll-out Server storage