

Authors

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Affiliations**INTRODUCTION**

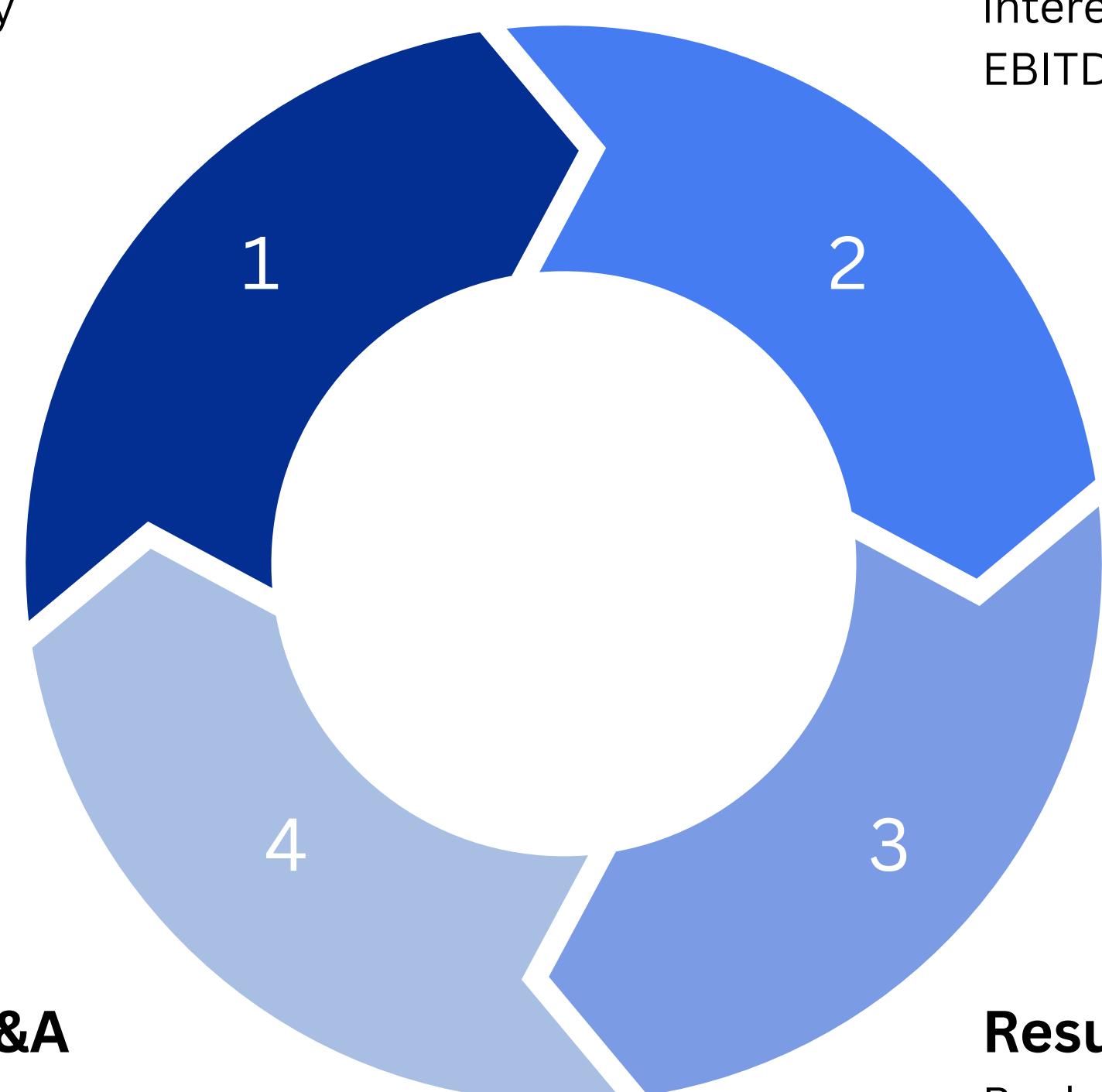
EY Parthenon's AI tool streamlines PE buyer matching for Spanish companies. Using machine learning and proprietary data on firms, deals, and portfolios, it recommends the top 10 likely acquirers based on sector, size, and geography. With an LLM-powered interface, analysts can identify aligned buyers faster, enhancing deal origination and outreach.

OBJECTIVES

- ML-powered tool recommends top PE firms for acquiring Spanish companies
- Based on historical transaction patterns
- Enables natural language queries for EY analysts
- Delivers ranked, explainable matches to boost deal origination

METHODOLOGY

Input Phase
 EY user inputs the target Spanish company



ML Scoring Engine
 ML model predicts PE interest using sector, EBITDA, and geography.

Interactive Q&A
 Conversational AI assistant for natural language queries about recommended firms

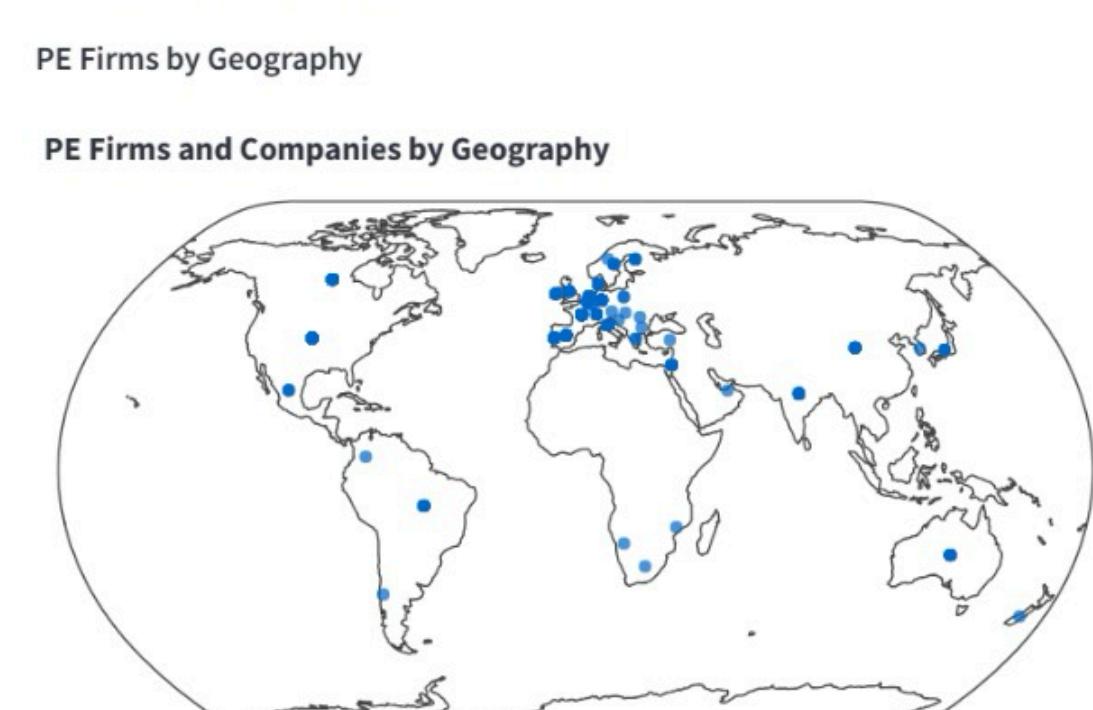
Result Interpretation
 Ranked list of suitable PE firms with relevance scores and RAG-enhanced explanations

DEAL INTELLIGENCE DASHBOARD

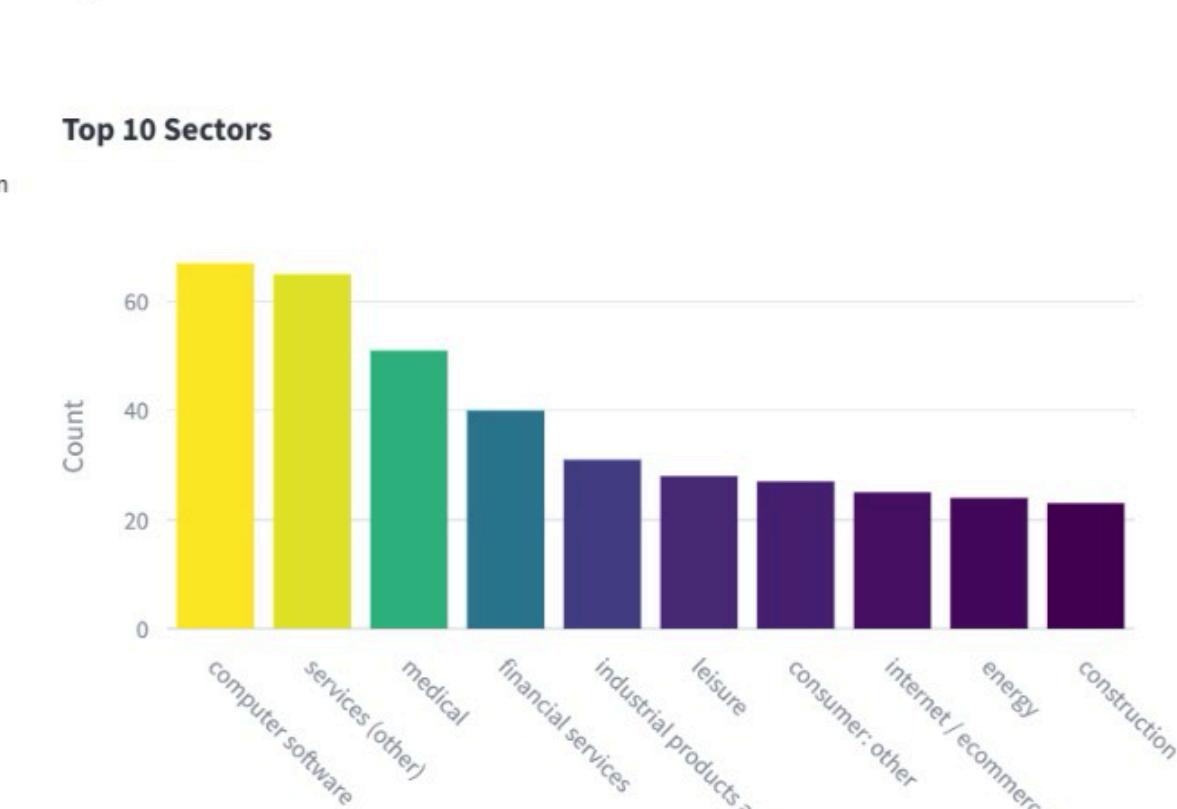
Key Metrics Preview

Total PE Firms	Avg Spanish Companies	Total Divested	Active Firms
123	4.7	567.0	118

Main Visuals Preview



Top Sectors

**BUSINESS IMPACT**

- PE Matchmaker streamlines buyer identification using ML and LLMs
- Saves time and boosts precision in PE deal sourcing
- Future enhancements: real-time data and broader market coverage
- Positions EY as a leader in AI-driven M&A advisory

LLM-POWERED FIRM DISCOVERY

Chatbot Explorer Report Drildown Analytics Upload & Enrich

PE Strategy Advisor

Delafruit

	PE Firm	Match Probability	EBITDA in Range	Spanish Companies	Sector Similarity
43	Indes Capital	0.9303	☒	4	0.2224
48	Realza Capital	0.9012	☒	11	0.1923
35	Evolvere Capital	0.8857	☒	2	0.1923
93	Amundi Private Equity Funds SA	0.8546	☒	1	0.3252
108	MBO+ SAS	0.8546	☒	1	0.3252
102	Florac SAS	0.8361	☒	1	0.3926
104	Jolt Capital SAS	0.8361	☒	1	0.3926
101	Eurazeo SE	0.8147	☒	11	0.3926
13	Miura Partners	0.8109	☒	17	0.3926
1	Alantra Private Equity	0.8077	☒	11	0.4442

- Indes Capital:** Recommended due to the highest match probability (0.93) and a confirmed EBITDA fit. Their dedicated focus on the Spanish market, with a history of successful exits, indicates strong local operational expertise despite a lower direct sector similarity.
- Realza Capital:** A strong contender with a 0.90 match probability and extensive experience in the Spanish market (11 investments, 8 exits). As a generalist fund, their investment thesis is flexible, and their proven track record in Spain suggests a high capability for value creation and successful divestment.
- Evolvere Capital:** Presents a compelling case with an 0.89 match probability. Their unique geographic focus on Spain and LATAM offers a strategic vector for international expansion, complementing Delafruit's growth ambitions.
- Amundi Private Equity Funds SA:** A good match at 0.85 probability, notable for its higher sector similarity (0.33). Their broad European presence could provide significant support for Delafruit's expansion beyond the Iberian peninsula.
- Miura Partners:** A top-tier local candidate with an 0.81 probability and 0.39 sector similarity. Their unparalleled focus and track record in Spain (17 current, 22 divested companies) combined with a consumer focus make them an ideal partner for a "local champion" growth strategy.
- Alantra Private Equity:** Highly recommended with an 0.81 probability and the highest sector similarity score (0.44). Their explicit investment thesis in "Consumer: Foods" represents a direct strategic fit. This, combined with deep Spanish market experience and a very strong exit track record (46 divestments), signals a clear and proven path to value realization.

Any follow-up questions?

Was this answer helpful?

Yes

No

REFERENCES

- Arctic AI - Perspectives on LLM for M&A
- 4 Degrees : A Practical Guide on using LLMs for Investment
- Carnegie Mellon: Automating Venture Capital: Founder assessment using LLM-powered segmentation