

Tangcuelco Vicente III Tiu | 11x Salesforce Certified

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WORK EXPERIENCE

Salesforce Consultant (VASS)

Oct 2023 – Present

- Took charge and completed a Sales cadence tracking project for a client which led to a renewal of our service contract.
- Obtained 4 new Salesforce certificates within 3 months of joining the company.

Business Intelligence Analyst (Cleantech Solar Development Company)

Nov 2019 – Sep 2023

- Saved approximately \$40,000 USD (40% of total Salesforce cost) through the optimization of Salesforce licenses by converting users who do not need access to Opportunities into Platform licenses.
- Implemented a risk management module on Salesforce which improved the accountability of technical due diligence of solar projects and lead to a 50% increase in stakeholder satisfaction.
- Oversaw the automation of energy generation reporting for 100 solar systems across Southeast Asia and India which was previously manually input into Excel and now stored in an SQL database.
- The automation was able to shave 5 man-hours of work daily and the process was able scale with 500 solar systems 2 years later.
- Built a weather analytics dashboard to support engineers in diagnosing the health of our solar systems; the dashboard reduced analysis time from an hour to a few seconds.

Communication Coach (Language Communication Centre)

Aug 2017 – May 2019

- Coached over 100 clients to improve their written and oral communication skills and obtained an overall satisfaction rating of 90%.
- Organized 2 half-day workshops to teach over 50 NTU student leaders on basic oral communication skills and received a satisfaction rating of 85%.

PROFESSIONAL CERTIFICATES

Salesforce Certified Data Architect

Dec 2023 – Dec 2025

Link: <https://trailblazer.me/id/vtangcuelco>

Financial Services Cloud Accredited Professional

Dec 2023 – Dec 2025

Link: <https://trailblazer.me/id/vtangcuelco>

Salesforce Certified AI Associate

Nov 2023 – Nov 2025

Link: <https://trailblazer.me/id/vtangcuelco>

Salesforce Certified Associate

Nov 2023 – Nov 2025

Link: <https://trailblazer.me/id/vtangcuelco>

Salesforce Certified Business Analyst

Jul 2023 – Jul 2025

Link: <https://trailblazer.me/id/vtangcuelco>

Salesforce Certified Service Cloud Consultant

Apr 2023 – Apr 2025

Link: <https://trailblazer.me/id/vtangcuelco>

Salesforce Certified Sales Cloud Consultant Link: https://trailblazer.me/id/vtangcueco	Apr 2023 – Apr 2025
Salesforce Certified Platform Developer I Link: https://trailblazer.me/id/vtangcueco	Mar 2023 – Mar 2025
Salesforce Certified Advanced Administrator Link: https://trailblazer.me/id/vtangcueco	Mar 2023 – Mar 2025
Salesforce Certified Administrator Link: https://trailblazer.me/id/vtangcueco	Jan 2023 – Jan 2025
Salesforce Certified Platform App Builder Link: https://trailblazer.me/id/vtangcueco	Dec 2022 – Dec 2024

SKILLS

Platforms: Salesforce, Office 365, Azure, Power BI

Programming: Python, SQL

Language: Proficient in English & Filipino, Chinese (GCE A Level - Pass)

EDUCATION

Nanyang Technological University (NTU) Bachelor of Science (Chemistry & Biological Chemistry) Highest Distinction / CGPA: 4.79/5.00 (Dean's List – 2016) Second Major in Food Science and Technology Minor in Computing and Data Analytics Specialisation: Green Chemistry	Aug 2015 – Aug 2019
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AWARDS AND ACHIEVEMENTS

NTU ASEAN Undergraduate Scholarship	Aug 2015 – Aug 2019
Dean's List Student Award, NTU	Aug 2015 – May 2016