

VICTOR SCHERMAN

Lindsay, ON

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LinkedIn: <https://www.linkedin.com/in/victor-scherman> | GitHub: <https://github.com/vicscherman>

Portfolio: <https://vicscherman.github.io/react-portfolio/>

SUMMARY

Full Stack Web Developer with experience in startup and Series D funded companies seeking a full time web development position. Knowledge of HTML5, CSS3, JavaScript, JQuery, BootStrap, Material UI, Firebase, Node JS, MySQL, MongoDB, Mongoose, GraphQL/Apollo, Express, and Handlebars JS. Exceptional communicator with a background in high end account management for tech companies.

TECHNICAL SKILLS

Node.js, Express, JavaScript, jQuery, React.js, Github, MongoDB, My SQL, Firebase, HTML, CSS, BootStrap, Media Queries, APIs, JSON, REST, GraphQL, AJAX, CLIs, Data Structures

PROJECTS

Drastic Measurements | <https://github.com/vicscherman/DrasticMeasurements>
| <https://vast-taiga-98028.herokuapp.com/dashboard>

- A clothing measurement app built for The Fitting Room
- Responsible for back end and integration with front end
- GraphQL, React, Apollo, Fastify, Firebase, JavaScript

Chatter Ladder | <https://github.com/vicscherman/ChatterLadder>
| <https://stark-springs-75145.herokuapp.com>

- An online chat app
- Responsible for back end, database, tests
- Socket.io, MySQL, MVC, Javascript

Late Summer Nights | <https://github.com/vicscherman/LateSummerNights>
| <https://late-summer-nights.herokuapp.com>

- A React app that dynamically generates and renders employee data with sort and search functionality
- Responsible for full application, server, all logic
- React, Express, Node.js, JavaScript

EXPERIENCE

Account Executive

Dec 2019 - May 2020

Top Hat

Toronto, ON

Prospected and ensured growth of accounts at higher ed institutions. Worked remotely and onsite for clients in the United States. Successfully conducted presentations with decision makers and administration.

Key Accomplishments:

- Most booked meetings in training cohort
- First to close new business in training cohort

Senior Account Manager

Jun 2016 - Dec 2019

Consult-PRO

Toronto, ON

Responsible for overseeing inbound/outbound inquiries, marketing strategy, trade shows and events attendance/coordination in Canada, US, and Europe.

Key Accomplishments:

- Closed largest deal in company history with OralMed Portugal
- Top Sales team member for 2018, 2019

Client Success Director

Jun 2015 - Jun 2016

Consult-PRO

Toronto, ON

Managed key healthcare accounts. Recruited, trained and oversaw operations of junior team members.

Key Accomplishments:

- Implemented changes to SAAS platform that increased overall lifetime value per client by 15%
- Created documentation and SOPs to help scale team

EDUCATION

University Of Toronto SCS— Full Stack Web Development Program

Sept 2020 - Dec 2020

University of Toronto SCS Coding BootCamp -Full Stack Web Development

An intensive 3 month program dedicated to developing a strong foundation in web development through hands on learning and the creation of web applications. Skills learned included HTML5, CSS3, JavaScript, JQuery, Bootstrap, Node Js, MySQL, MongoDB, Express, Handlebars.js, and ReactJS

York University, Toronto, Canada— Bachelor of Music

2008-2011

Three year program focusing on the development of musicianship, theory, and ensemble performance. Specialized in jazz theory improvisation, and performance on piano and upright bass.