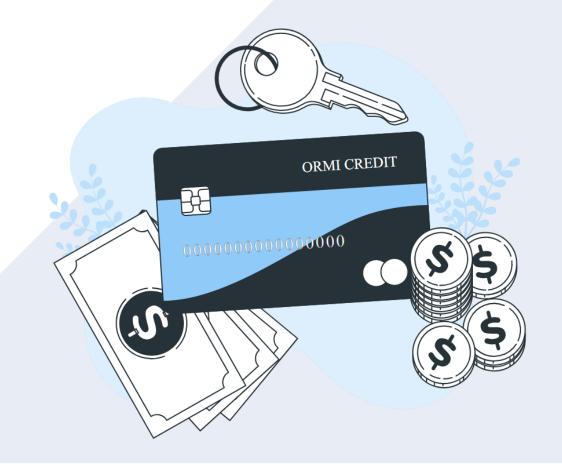
# The Decentralized Credit Protocol

Ormi is a multi-chain, non-custodial, non-KYC, permissionless, decentralized credit protocol for issuing undercollateralized loans to anyone without relying on real world identities.









## Our Mission

- Permissionless decentralized credit protocol for issuing undercollateralized loans/credit based on Web3/Metaverse reputation only, without the need for KYC.
- Default risk and defaulted debt is completely managed in a Web3 native way.

# Problem

- **Permissionless** liquidity/lending protocols (e.g. Aave<sup>1</sup>, Compound<sup>2</sup>, MakerDAO<sup>3</sup>) **require 100%+ collateral** (often 150%) to secure the loan.
- In other words, for a \$1,000 dollar loan, user needs to deposit \$1,500 worth of ETH. **Capital inefficient**.
- Existing undercollateralized lending solutions are permissioned, exclusively towards institutions and require KYC (e.g. Maple, Goldfinch).

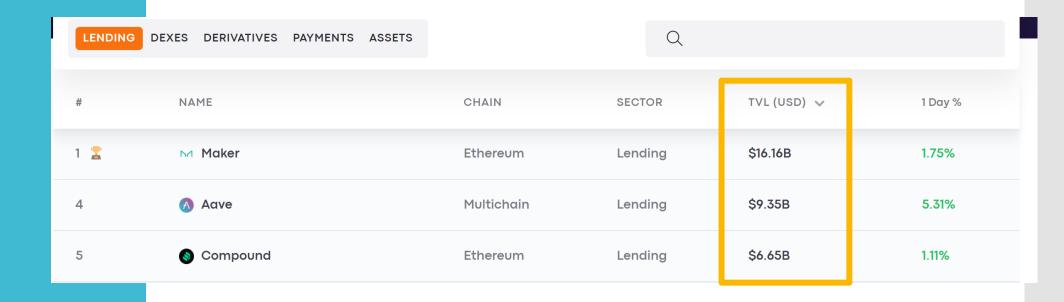
<sup>1.</sup> Aave – Open Source DeFi Protocol

<sup>2.</sup> Compound

<sup>3.</sup> MakerDAO | An Unbiased Global Financial System

- As of Feb. 2022 (DeFi bear market), top 3 overcollateralized lending protocols have combined liquidity/value locked of \$32 Billion<sup>1</sup>
- Ormi's Goal: to capture all \$32 Billion liquidity market and beyond.

## Market



# Competitors

Undercollateralized	Permissionless	Projects
×	<b>✓</b>	Aave, Compound, MakerDAO
<b>√</b>	×	Maple¹, Goldfinch¹, TrueFi
<b>✓</b>	<b>✓</b>	Ormi

<sup>1.</sup> Existing undercollateralized lending protocols are heavily permissioned, i.e. rely on KYC or lending to institutions only.

# Ormi's innovation

Ormi introduces world's first permissionless undercollateralized loans (< 100% collateral ratio) to enable new capital efficiency frontier for Decentralized Finance (DeFi) for Web3/Metaverse natives.

NO MORE: for a \$1,000 loan, user needs to collateralize \$1,500 worth of ETH.

✓INSTEAD: for a \$1,000 loan, user collateralizes \$500 - \$900 worth of ETH.

XNO NEED: KYC or reliance on TradFi credit scoring agency.

✓ CREDIT SCORE BASED ON: Web3/Metaverse reputation & on-chain history

#### **✓** DEFAULT RISK:

- Reduced by Anti-Sybil/Reputation module.
- Defaulted debt deficit covered by debt restructuring module.

#### Preview – Web3 Reputation/Credit Profile & Oracle



#### vfei.eth

oxf03e58...eaa89873

did:3:kjzl6c...9nza9lo6











Following 12K

Followers 135

TVF \$250,145,566





Credit Score

2.00



Health factor 49.01



Max Collateralized **Borrowing Limit** \$40.00K



Max Credit Limit \$10.00K



**Total Borrowing Limit** \$50.00K







#### **Total Assets Summary**



on Ethereum

\$20.00K



on Polygon



on Avalanche







on Arbitrum

\$5.00K



on Harmony

\$6.00K





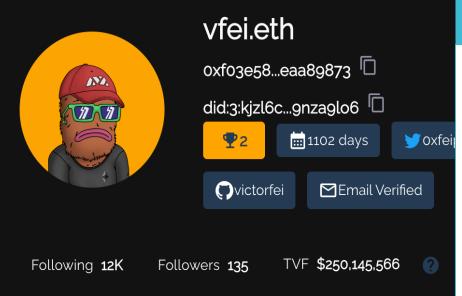
Frax



Fei :

# Loan History Summary Loan amount: 50k, Credit: 8k, Duration: 5 days | Borrowed Loan amount: 2k, Credit: 0, Duration 10 days | Borrowed Loan amount: 10k, Credit: 2k, Duration 6 days | Borrowed Loan amount: 5k, Credit: 700, Interest: 100, APY: 4.3% | Repaid

Loan amount: 50k Credit: 8k Outstanding: 2 days | Pedeemed



#### **Total Assets Summary**



on Ethereum \$20.00K

\$5.00K



on Polygon



on Avalan

\$15.00

on Harmony

#### Preview – Web3 Reputation/Credit Profile & Oracle

#### Reputation Oracle:

- Aggregation of web3 native social graphs, verifiable credential associated with DIDs, cross-chain assets, LP positions, cash flow, and loan history to generate a credit/reputation score.
- · Acts as anti-Sybil mechanism. Attackers will not be able to maliciously default multiple times.

#### **Gamified Incentive:**

- Borrower always starts with overcollateralized position (120%), only as borrower maintains healthy position, protocol then gradually lowers collateral ratio (e.g. 100% -> 90% -> 70%).
- Built in leaderboard to identity most reputable borrowers & investors.

#### **Social Recourse:**

 Sybil and malicious accounts are deny-listed and published on the front end and exported via Chainlink Oracle for other protocols to consume.

We are committed to building anti-Sybil & reputation public goods & infrastructure for Web3.



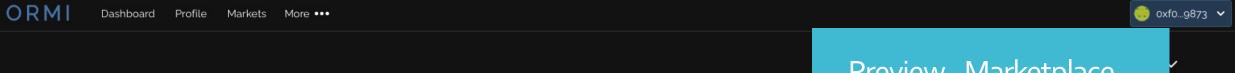






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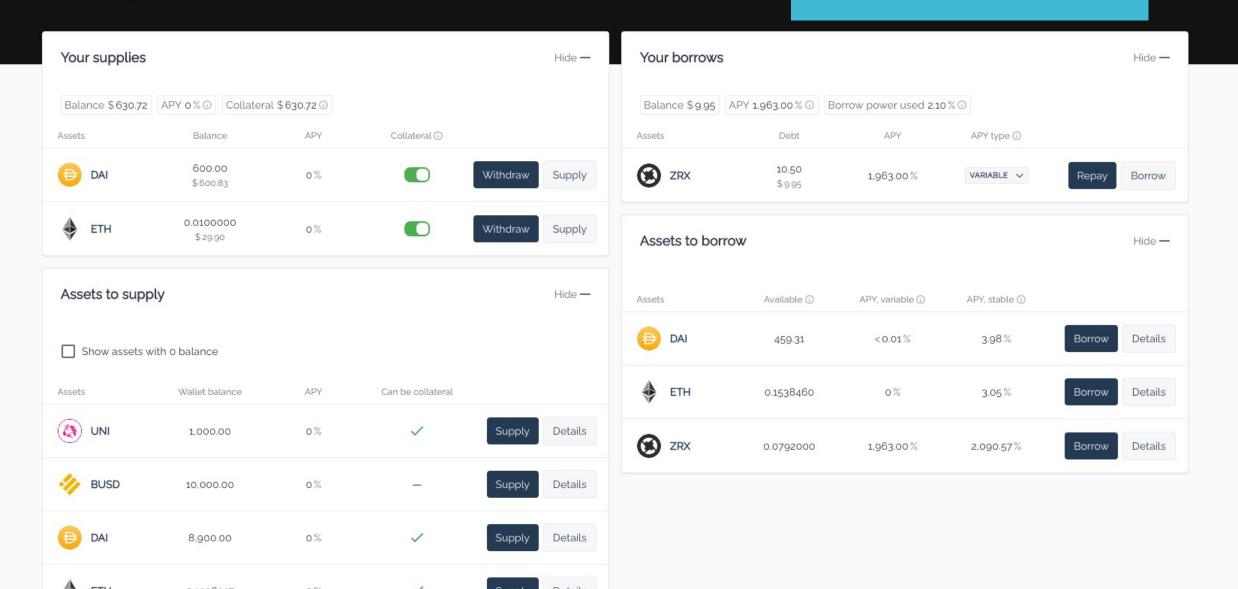




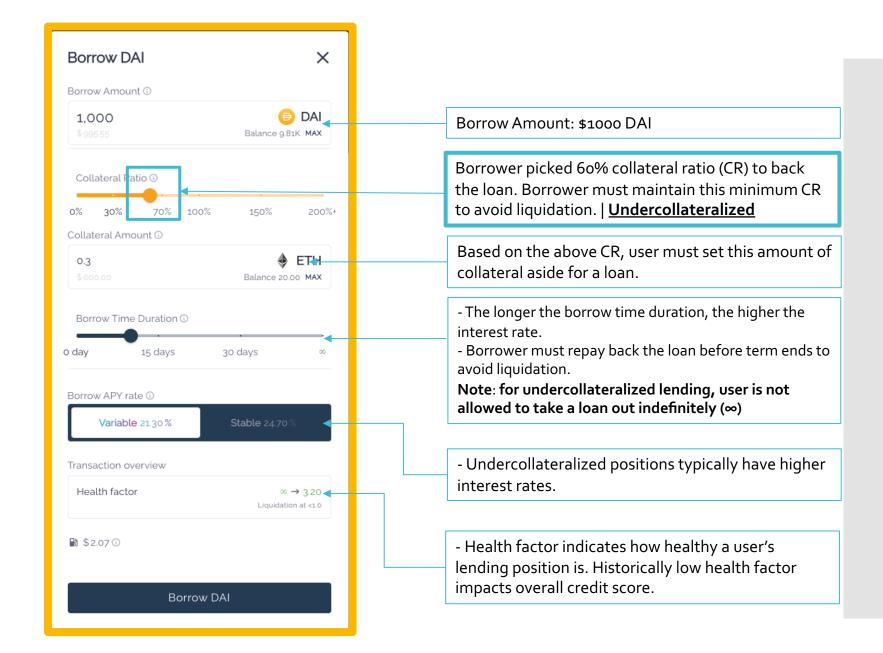




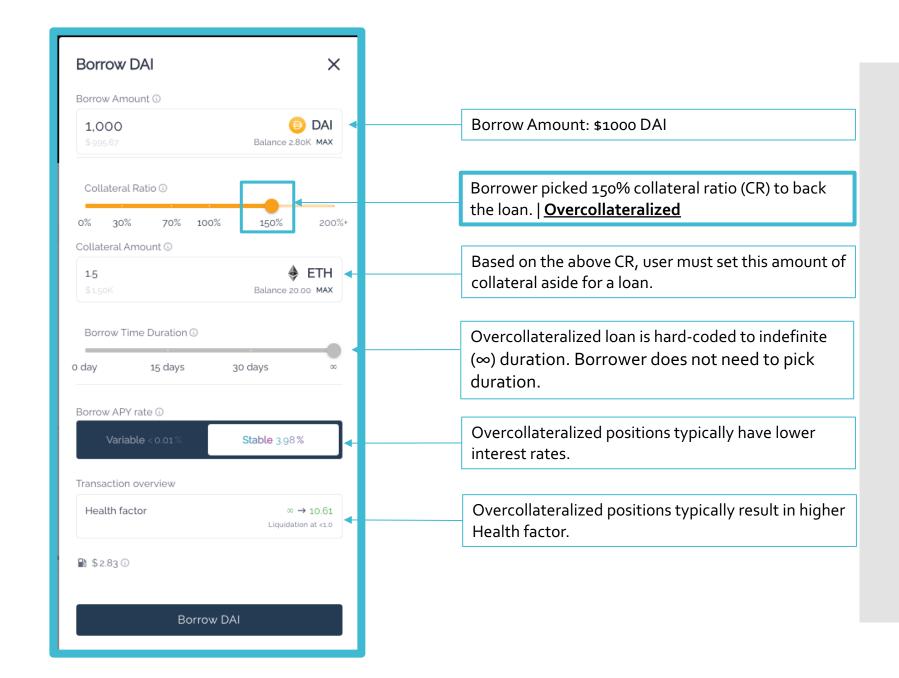
## Preview - Marketplace – Borrowing Lending



# Preview – UNDERcollateralized Borrowing



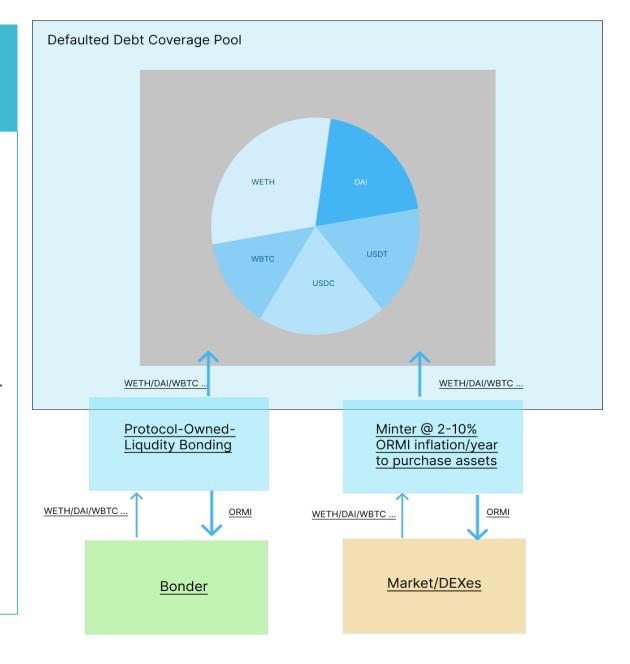
# Preview – OVERcollateralized Borrowing



# Handling defaulted debt - Coverage Pool

- Protocol upfronts calculates how much defaulted debt it can tolerate based on the coverage pool's assets, and only allows total undercollateralized positions based on coverage pool's health.
- Defaults completely covered by protocol.
   Lender bears little default risk.
- Coverage Pool treasury is accrued via Protocol-Owned-Liquidity Bonding and controlled inflation of \$ORMI to purchase assets.

 $invariant: \sum defaultedDebt < DebtCoveragePool$ 



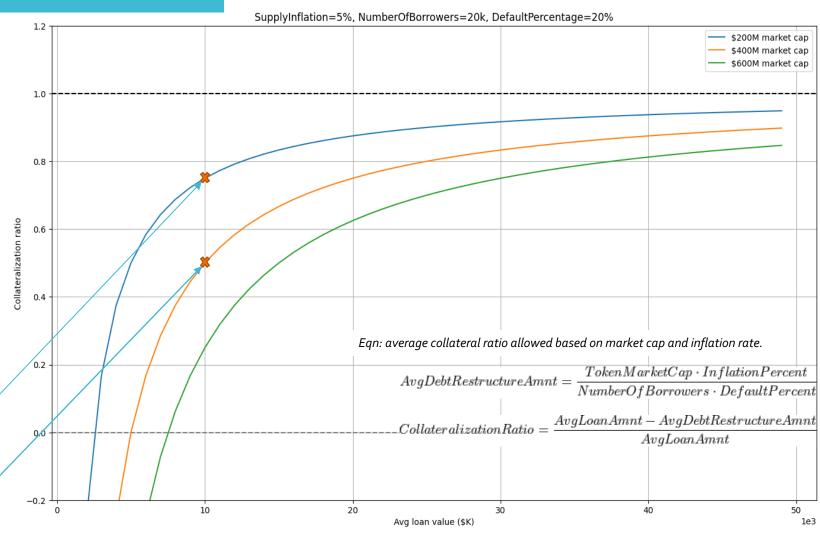
### Coverage Pool – Minter Purchases Assets Sustainably

- Aave (9% inflation), Compound (4% inflation) all have inflationary token supply.
- ORMI's Minter inflates \$ORMI supply by 2-10% a year to purchase assets from open market for coverage pool.
- The Minter only inflates supply when the market condition is benign to avoid downward price impact.

| \$200M market cap | 5% supply inflation | avg \$10k loan | 20k borrowers | => everyone gets close to 80% min collateral ratio!

| higher market cap | 5% supply inflation | => even smaller min (~50%) collateral ratio!

#### Collateralization ratio vs avg loan value



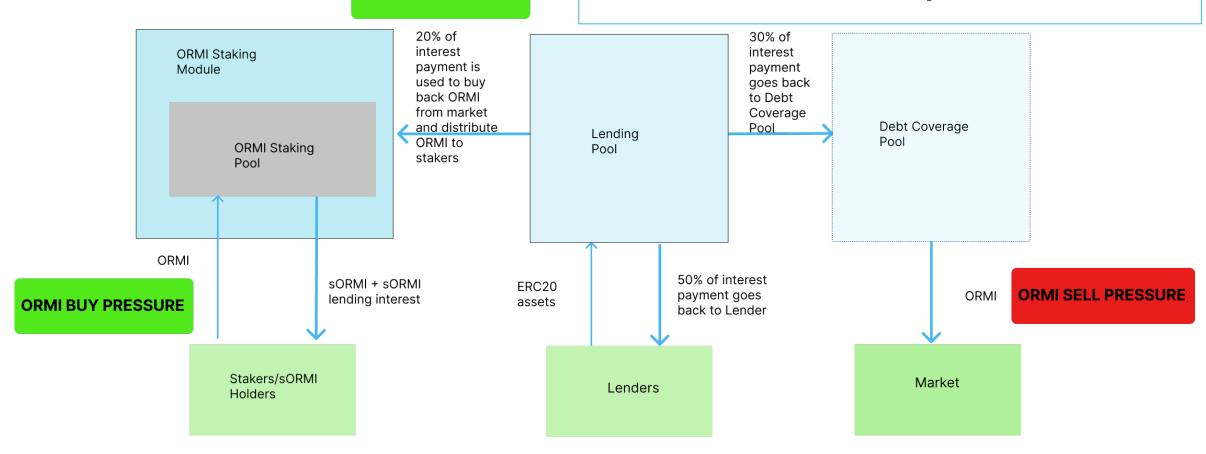
### Handling defaulted debt – why it is sustainable

- Protocol maintains buy pressure on \$ORMI via utilizing interest payment to buy back \$ORMI and Vote Escrowed (veToken) mechanism to encourage staking and earn cashflow.
- Protocol always maintains the invariant that sell pressure (ORMI emission for debt coverage pool) is less than buy pressure.

invariant: 
$$\sum sellPressure \leq \sum buyPressure$$

No devaluation of \$ORMI

#### **ORMI BUY PRESSURE**



#### FAQs – On ORMI's Debt Management Mechanism

1. What if an attacker has multiple fake accounts and try to take out undercollateralized loans (Sybil Control)	<ul> <li>Ormi's reputation oracle aggregates on-chain reputation, assets, LP positions, etc. These are 'hard-to-forge' resources that attackers will not be able to successfully replicate consistently.</li> <li>Ormi keeps track of deny-listed and Sybil accounts/associations and publish them openly and export them via Chainlink Oracle for other protocols to consume.</li> </ul>
2. What incentives someone to pay back the undercollateralized loan?	<ul> <li>Positions will be partially collateralized with slashing penalty.</li> <li>Borrower is only gradually allowed undercollateralized positions after borrower has maintained healthy overcollateralized positions with Ormi in order to earn undercollateralized privilege.</li> <li>Also see answer to question #1.</li> </ul>
3. What happens to defaulted debt?	<ul> <li>Ormi allows defaulted borrower to pay back the debt to restore borrower's reputation.</li> <li>If defaulted debt is not restored, Ormi's debt coverage pool steps in to fulfill the deficit.</li> </ul>
4. How is the debt coverage pool sustainable and its impact on \$ORMI price?	<ul> <li>Ormi carefully maintains buy and sell pressures of \$ORMI. While \$ORMI is given out in exchange for debt coverage pool assets (sell pressure). The interest payment from lending and staking module act as buy pressure to reduce supply of \$ORMI on the market.</li> <li>\$ORMI's inflation rate is dynamic based on market condition.</li> <li>There is never the risk of hyperinflation of \$ORMI to cover defaulted debt.</li> </ul>
5. What happens when default pool is empty or low on assets.	Ormi no longer allows any undercollateralized positions. Everyone need to overcollateralize.
6. What happens when market crashes & \$ORMI has a massive sell-off.	Ormi no longer allows any undercollateralized positions. \$ORMI price does not have an impact on overcollateralized lending's functionality.

**Summary:** The actual borrower's undercollateralized position will be based on the existing market condition & the effectiveness of Ormi's reputation oracle. The fallback is always overcollateralization to ensure LPs and \$ORMI holder's funds safety.

# Founder Profile



#### Victor Fei, Founder @ Ormi Finance

Microsoft, Software Engineer



Chromium, Committer



Cornell University B.S.'15, M.Eng.'16



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# Join Us!

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