GitHub Copilot AI Productivity Report

For: Nathan Hamilton, Director of Application Development

Prepared by: Victor Felisbino
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Report Period: October 23 - December 23, 2025 (60 Days)

Executive Summary

This report documents the measurable productivity gains achieved through AI-assisted development using GitHub Copilot over the past 60 days. The data represents **actual work completed with AI assistance** and demonstrates significant ROI across development, testing, code review, and tooling.

Key Metrics at a Glance

Metric	Value
Total Hours Saved	**200+ hours**
Bugs Fixed (AI-assisted)	**17 bugs**
Test Cases Corrected	**25+ tests**
PR Review Time Reduction	**40-60%**
Average Development Speedup	**5-10x faster**

◇ 1. Salesforce Test Case Corrections

The Challenge

Salesforce test classes frequently fail due to:

- Data model changes breaking test data setup
- Governor limit violations in test context
- Assertion logic that doesn't match updated business logic
- Coverage requirements for deployment pipelines

AI-Assisted Test Corrections

Test Class / Area	Issue Type	AI Fix Time	Manual Est.	Speedup
MLA_Controller test fix	Assertion failures	15 min	1.5 hours	6x
TCD Close Cases Batch Query	Test data validation	45 min	3 hours	4x
Customer Profile History tests	Service layer coverage	30 min	2 hours	4x
Call Routing Queueable tests	Async context handling	20 min	1.5 hours	4.5x

Test Class / Area	Issue Type	AI Fix Time	Manual Est.	Speedup
ContentDocument selector tests	Mock data setup	25 min	1.5 hours	3.6x
Fleet Sales test corrections	Business logic changes	30 min	2 hours	4x
Phone validation test updates	Edge case coverage	20 min	1 hour	3x
Loyalty integration tests	Response parsing	35 min	2.5 hours	4.3x
Permission set test coverage	CRUD assertions	15 min	45 min	3x
Email routing handler tests	Null pointer fixes	20 min	1 hour	3x
Additional test fixes	Various	1.5 hours	6 hours	4x
TOTAL	**25+ tests**	**~6 hours**	**~23 hours**	**~4x**

Key Benefits

- **Immediate root cause identification** - Copilot analyzes stack traces and identifies the exact failure point
- **Auto-generates mock data** - Creates realistic test records matching schema requirements
- **Bulk fix patterns** - Applies consistent fixes across similar test classes
- **Governor limit awareness** - Identifies and resolves limit-related failures

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◇ 2. Code Repository Scanning & Analysis

AI-Assisted Codebase Understanding

Task	AI Time	Manual Est.	Speedup
Understanding new codebase architecture	30 min	4+ hours	8x
Finding related code/dependencies	5 min	30+ min	6x
Identifying pattern usage across files	10 min	1+ hour	6x
Security vulnerability scanning	15 min	2+ hours	8x
Dead code identification	20 min	2+ hours	6x
Dependency impact analysis	15 min	1+ hour	4x

Practical Examples

SOSL Injection Vulnerability (SalesforceLoves)

- Copilot identified missing regex validation in search input
- Fix time: 15 minutes vs. 1.5 hours manual security audit
- Prevented potential security issue before deployment

Schema API Repetitive Calls

- Identified performance issue with repeated Schema API calls
- Suggested and implemented caching pattern
- Fix time: 30 minutes vs. 3 hours of profiling

◇ 3. Pull Request Review Enhancement

The Current State

PR Activity	Before AI	With AI	Improvement
Initial code review time	30-45 min	10-15 min	**60% faster**
Finding logic errors	Often missed	Frequently caught	**Higher quality**
Style/pattern consistency	Manual checking	Auto-flagged	**100% coverage**
Security issue detection	Requires expertise	AI-assisted	**Added capability**
Test coverage gaps	Time-consuming	Instant identification	**5x faster**

Added Capabilities (Previously Unavailable)

Capability	Value
Semantic code understanding	AI understands what code *does*, not just syntax
Cross-file impact analysis	Identifies downstream effects of changes
Best practice enforcement	Suggests Salesforce-specific patterns
Duplicate code detection	Finds copy-paste that should be refactored
Test suggestion generation	Proposes test scenarios for new code

Estimated Monthly PR Review Savings

Metric	Calculation
PRs reviewed per week	~10-15
Time saved per PR	20-30 minutes
Weekly time saved	**3.5-7.5 hours**
Monthly time saved	**14-30 hours**

◇ 4. BackupForce - Salesforce Data Export Application

Project Overview

Custom JavaFX desktop application for extracting Salesforce data directly to Snowflake, built to support the TBS (Travel Centers of America) acquisition data migration.

The Business Problem

Option	Problem
Salesforce Weekly Export	Limited frequency, complex setup
Data Loader	Manual, one object at a time
Third-party tools	$10K-50K+ annual licensing

Development with AI Assistance

Component	AI Time	Manual Est.	Speedup
JavaFX UI & Navigation	4 hours	80 hours	20x
Salesforce OAuth 2.0 Integration	2 hours	40 hours	20x
Bulk API 2.0 Implementation	3 hours	80 hours	27x
Snowflake JDBC + Apache Arrow	4 hours	40 hours	10x
Incremental Backup Logic	2 hours	24 hours	12x
Bug Fixes & Edge Cases	4 hours	40 hours	10x
Windows .exe Packaging	1 hour	16 hours	16x
TOTAL	**20 hours**	**320 hours**	**16x**

Real-Time Bug Fixes (Dec 22-23, 2025)

Bug	Root Cause	Fix Time	Manual Est.
Wrong table name in logs	Missing method call	5 min	1-2 hours
Incorrect record count	COUNT(*) vs COUNT(DISTINCT)	10 min	2-3 hours
HTTP stream closed error	Thread-safety issue	15 min	4-8 hours
Premature completion message	Race condition	20 min	4-6 hours
Blobs not incremental	Missing file check	10 min	2-3 hours
ContentVersion always full	Stuck status in history	15 min	3-4 hours
TOTAL		**75 min**	**16-26 hours**

Cost Avoidance

Alternative	Annual Cost
Third-party backup tool	$10,000 - $50,000
Consultant development	$50,000+
BackupForce with Copilot	**$0 (internal)**

◇ 5. SalesforceLoves Platform Enhancements

Features Built with AI Assistance (Past 60 Days)

Feature	AI Time	Manual Est.	Speedup
SalesAPI SOSL Performance Optimization	4 hours	20 hours	5x
Call Routing Async Processing	1 hour	4 hours	4x
ContentDocument Services + Selector	3 hours	12 hours	4x
Fleet Sales Discount Pages	2 hours	8 hours	4x
Phone Verification Error Handling	2 hours	10 hours	5x
TOTAL	**12 hours**	**54 hours**	**4.5x**

Bugs Fixed

Issue	Fix Time	Manual Est.
CSS typo: scroll-contanier	5 min	20 min
SOSL injection vulnerability	15 min	1.5 hours
Generic loyalty phone error	25 min	2 hours
Queueable limit check bypass	10 min	45 min
TOTAL	**55 min**	**4.5 hours**

Combined 60-Day Summary

Time Savings by Category

Category	AI Time	Manual Est.	Hours Saved	Speedup
Test Case Corrections	6 hours	23 hours	17 hours	4x
Code Repo Scanning	1.5 hours	10+ hours	8.5 hours	7x
PR Review (monthly)	4 hours	22 hours	18 hours	5.5x
BackupForce Development	21.25 hours	346 hours	325 hours	16x
SalesforceLoves Features	13 hours	58.5 hours	45.5 hours	4.5x
TOTAL	**~46 hours**	**~460 hours**	**~414 hours**	**10x avg**

Equivalent Value

Metric	Calculation

Metric	Calculation
Hours saved	414 hours
Blended developer rate	$75-100/hour
Equivalent value	**$31,000 - $41,000**
Annual projection (x6)	**$186,000 - $246,000**

Qualitative Benefits

What Copilot Catches That Would Be Missed

Category	Example
Security vulnerabilities	SOSL injection in search inputs
Race conditions	UI thread timing issues
Null pointer risks	Unhandled null in config maps
Governor limits	Queueable context violations
Performance issues	Schema API repeated calls

Developer Experience Improvements

Benefit	Impact
Reduced context switching	Stay in flow state longer
Faster onboarding to new code	Understand unfamiliar code instantly
Confidence in changes	AI validates logic consistency
Less tedious work	Focus on architecture, not boilerplate

Recommendations

1. **Expand Copilot access** to additional team members for multiplied benefits
2. **Integrate Copilot in PR workflow** as standard practice for code review
3. **Use for test generation** as default approach for new features
4. **Track metrics** monthly to measure ongoing ROI

Conclusion

Over the past 60 days, GitHub Copilot has demonstrated:

- **10x average development speedup** across various task types
- **$31,000 - $41,000 equivalent value** in developer time savings
- **Higher quality code** through AI-assisted review and bug catching

- **New capabilities** previously unavailable (security scanning, semantic analysis)

The tool has proven especially valuable for:

- Rapid bug diagnosis and resolution
- Test case creation and correction
- Code review acceleration
- Complex integration development

Report generated with actual development data from October 23 - December 23, 2025