

# Introduction to Hypothesis Testing

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Anbin Rhee

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## Why Do We Need Hypothesis Testing?



As a data analyst, we often ask questions about data

- Does Ad Campaign A perform better than Ad Campaign B?
- Did the new teaching method improve student scores?
- Is the average height of students in our class the same as the national average?



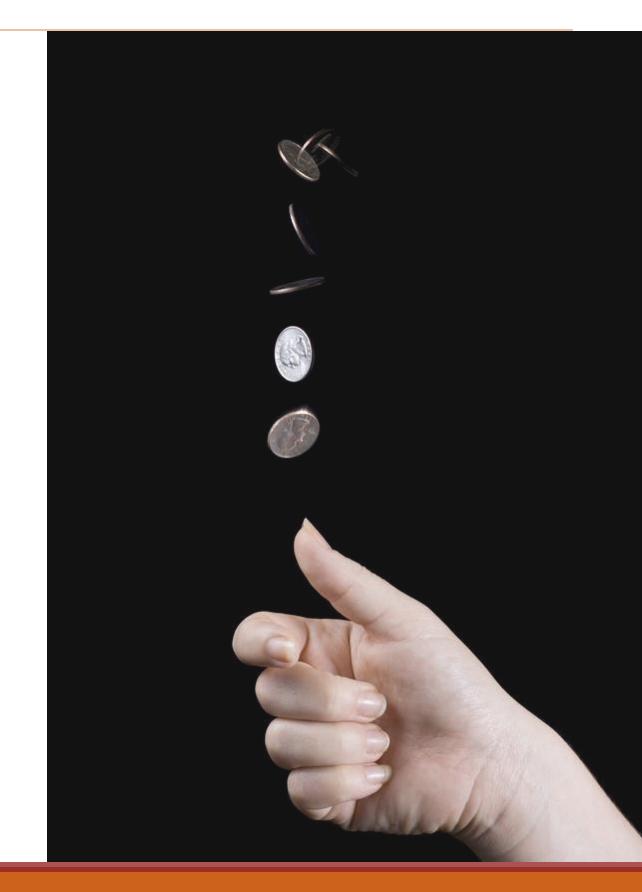
# Why Do We Need Hypothesis Testing?

Data can give us clues, but are these observations **real** or just due to **chance**?

Example: If you flip a coin 10 times and get 9 heads, is the coin really unfair, or did you just get lucky?

We need a formal rule so decisions are not based on gut feeling

Hypothesis testing is a **statistical tool** that helps us answer this question!



#### What is a Hypothesis?



- A hypothesis is a testable statement or educated guess about a population or phenomenon.
- In hypothesis testing, we usually set up two competing hypotheses:
  - a. The status quo / no effect hypothesis
  - b. The alternative / effect hypothesis

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#### Null Hypothesis ( $H_0$ ): The Status Quo

- The 'default' assumptions. It states there is **no effect**, **no difference**, or **no relationship**.
- Think of it like being "innocent until proven guilty" in a courtroom. We assume  $H_0$  is true unless we find strong evidence against it.

## Null Hypothesis ( $H_0$ ): The Status Quo



#### Examples:

- $\circ$   $H_0$ : Ad Campaign A and Ad Campaign B have no difference in effectiveness
- $\circ$   $H_0$ : The new teaching method has no effect on student scores
- $\circ$   $H_0$ : The average height of students in our class is the same as the national average

## Alternative Hypothesis ( $H_1$ ): Our Claim



- The hypothesis we are trying to find evidence for.
- It contradicts the null hypothesis.
- It states there is an effect, a difference, or a relationship.

## Alternative Hypothesis ( $H_1$ ): Our Claim



#### Examples:

- $\circ$   $H_1$ : Ad Campaign A is more effective than Ad Campaign B
- $\circ$   $H_1$ : The new teaching method improves student scores
- $\circ$   $H_1$ : The average height of students in our class is different from the national average

#### P-value



- The probability of observing our data or more extreme data by chance.
- P-value answers: "If  $H_0$  were true, how likely is that we would observe the data we actually collected (or even more extreme data) purely by chance?"
- The *likeliness score* of your data, assuming  $H_0$  is correct
- The "coin toss" example:
  - $\circ$   $H_0$ : The coin is fair (50% heads)
  - You flip 10 times and get 9 heads

p-value

P-value: What is the probability of getting 9 or more heads in 10 flips if the coin is truly fair?

#### Interpreting the P-value



- It is a metric to answer "Is our evidence strong enough?"
- Small p-value (e.g. 0.0001):
  - $\circ$  If  $H_0$  were true, seeing our data would be very rare
  - $\circ$  Conclusion: We have strong evidence against  $H_0$ . We reject the null hypothesis
- Large p-value (e.g. 0.8):
  - $\circ$  If  $H_0$  were true, seeing our data would be quite common
  - Conclusion: We fail to reject the null hypothesis

#### The Significance Level ( $\alpha$ ):

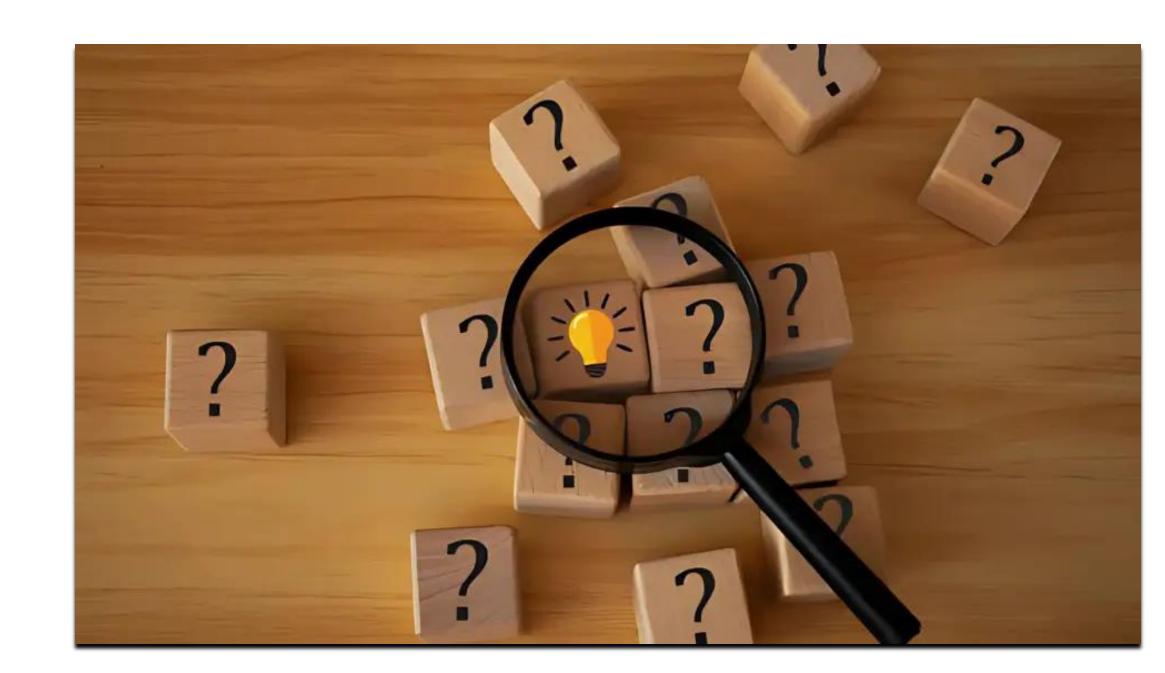


- How 'small' is small enough for a p-value?
- We define a threshold called the **significance level** ( $\alpha$ )
- Common  $\alpha$  values: 0.05 (5%) or 0.01(1%)
- Decision Rule:
  - $\circ$  If p-value < lpha: Reject  $H_0$  (The results is statistically significant)
  - $\circ$  If p-value  $\geq \alpha$ : Fail to reject  $H_0$  (The result is not statistically significant)

#### No Guarantee in Statistics



- Even with statistical test,
  we are dealing with
  probabilities, not
  certainties.
- There is always a chance
   we make the wrong
   decision based on our
   sample data



#### Type I Error: False Positive



- Definition: We reject the Null Hypothesis, but in reality,  $H_0$  was actually true.
- The Risk: The probability of committing a Type I Error is equal to our significance level,  $\alpha$ 
  - $\circ$  If  $\alpha$  = 0.05, there is a 5% chance of making a Type I error
- Example: Concluding a person is guilty when in reality the person is innocent

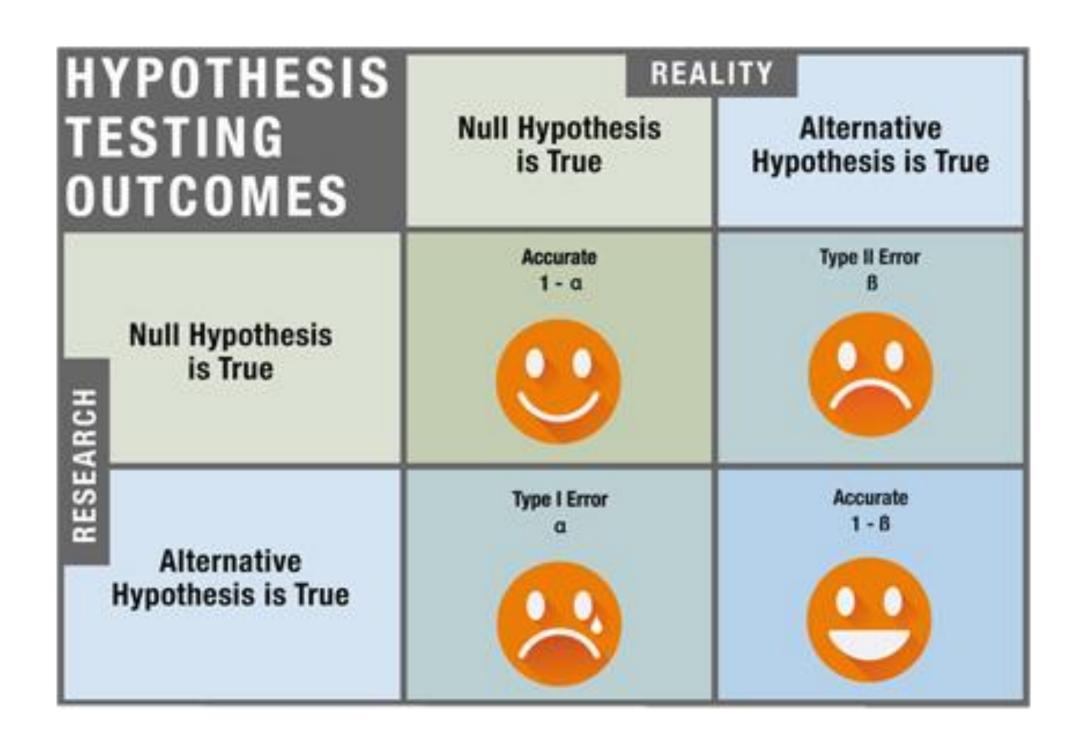
## Type II Error: False Negative



- Definition: We fail to reject the Null Hypothesis, but in reality,  $H_0$  was actually false.
- The Risk: The probability of committing a Type II Error is denoted as  $\beta$  which is related to statistical power
  - Statistical power =  $1 \beta$
- Example: A person is truly guilty, but we found them not guilty due to insufficient evidence



# Trade-off between Type I and Type II Errors



- Trade-off: Lowering  $\alpha$  reduces Type I error, but raises Type II error.
- The "best"  $\alpha$  depends on the consequences of each error in your specific situation.

# Trade-off between Type I and Type II Errors



•  $H_0$ : Patient is not pregnant

•  $H_1$ : Patient is pregnant

Which error do you think is more costly or dangerous?

 $H_1$ 

Predicted Values

Actual Values  $H_0$  $H_1$ TRUE POSITIVE **FALSE POSITIVE** You're pregnant You're pregnant FALSE NEGATIVE TRUE NEGATIVE You're not pregnant You're not pregnant TYPE 2 ERE

## The Hypothesis Testing Process



- 1. Formulate Your Question
- 2. State Your Hypotheses ( $H_0 \& H_1$ )
- 3. Collect Data and Perform Statistical Test
- 4. Calculate the p-value
- 5. Make a Decision : Compare p-value to  $\alpha$  (Reject  $H_0$  or not?)
- 6. Interpret Your Conclusion

## A Quick Example



#### A Company develops a new fertilizer and wants to know if it increases crop yield

- Step 1: Does the new fertilizer increase crop yield?
- Step 2: Define hypotheses
  - $\circ H_0$ : The new fertilizer has no effect on crop yield
  - $\circ$   $H_1$ : The new fertilizer increases crop yield
- Step 3: Imagine we run an experiment and perform a statistical test
- Step 4: Our analysis gives a p-value = 0.02 (Say our  $\alpha$  = 0.05)
- Step 5: Reject  $H_0$ !
- Step 6: We have statistically significant evidence to conclude that the new fertilizer increase crop yield. The company can be more confident about new fertilizer



# Why Hypothesis Testing Thinking Matters In Data Science

Suppose a company wants to predict which customers are likely to stop using their mobile app

- Modern data science often focuses on prediction, not inference
- Prediction-focused workflow may accurately predict who leave, but it tells us nothing about **why** they leave
- Many real-world questions still require hypothesis testing / inference
- Hypothesis testing provides a framework for rigorous reasoning

#### Summary



- Hypothesis testing helps use make data-driven decision by assessing evidence
- Understand  $H_0$  and  $H_1$
- The p-value is the probability of observing our data by chance, if  $\,H_0$  is true
- We reject  $H_0$  when p-value is less than our threshold alpha
- Be aware of Type I error and Type II error
- Integrate hypothesis testing thinking beyond just algorithms to ensure rigor, interpretability, and trustworthiness in your research

#### Next



- Commonly used statistical models
- When each model might be a good choice
- If there is something you'd like to learn in the next workshop, feel free to let me know!