Dear HTS Team,

I'm writing to express my interest in the Restaurant POS Consultant position at Hospitality Technology Solutions. As someone with a background in hospitality and a strong enthusiasm for technology, this role immediately stood out to me. I’m drawn to HTS’s mission of helping restaurants modernize their operations with thoughtful, hands-on implementation and training—not just selling hardware, but truly enhancing the guest and team experience.

My experience working in fast-paced restaurant environments has given me insight into the daily needs of FOH and BOH teams. I understand how essential it is for technology to not only work seamlessly but also be intuitive and well-supported. I’ve also had experience helping co-workers adapt to new tools and systems, and I genuinely enjoy breaking down complex concepts in simple, practical ways—especially when it helps someone feel more confident on the job.

Throughout high school and the beginning of college, I worked for an Asian Fusion restaurant in Jacksonville, Florida. During this time, I was met with a number of new co-workers that spoke little to no English. This, along with speed and chaos that comes with working at a restaurant, made it difficult for these new employees to excel quickly. To bridge the gap, I would help new workers learn the computer system and teach them the technology aspect of the business. It brought me a lot of joy being able to help people expand their expertise and see them excel in these roles.

What excites me most about this role is the opportunity to be in the intersection of technology and human interaction. I enjoy the opportunity to listen to people’s needs and propose solutions to aid these needs. Consulting with owners and staff, leading installs, and helping teams fully adopt the tools that will drive their success is an aspect I really appreciate. I have had previous experience in the customer, frontend of the technology and I am extremely interested to learn more about the backend of the technology aspect of a restaurant. I’m comfortable with technology, eager to learn platforms like Toast inside and out, and ready to travel within the region to support your growing client base.

Thank you for considering my application. I would be honored to bring my curiosity, adaptability, and passion for software engineering to Hospitality Technology Solutions. Please feel free to reach me at (305)520-9291 or Victoria.v1@icloud.com. I look forward to the opportunity to learn from and contribute to your advanced team.

Best,  
**Victoria Villasana**